

## Regulatory Capital Instruments Main Features and Full Terms and Conditions

These disclosures are prepared under the Banking (Disclosure) Rules

30 June 2014

## Hang Seng Bank Limited

## Regulatory Capital Instruments 30 June 2014

		1) Ordinary shares	2) Subordinated loan due 2020 (USD 775 million)	3) Subordinated loan due 2021 (USD 450 million)	4) Subordinated loan due 2022 (USD 300 million)
1	Issuer	Hang Seng Bank Limited	Hang Seng Bank Limited	Hang Seng Bank Limited	Hang Seng Bank Limited
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	HK0011000095	NA	NA	NA
3	Governing law(s) of the instrument	Hong Kong law	Hong Kong law	Hong Kong law	Hong Kong law
	Regulatory treatment				
4	Transitional Basel III rules#	NA	Tier 2	Tier 2	NA
5	Post-transitional Basel III rules <sup>+</sup>	Common Equity Tier 1	NA	NA	Tier 2
6	Eligible at solo*/group/group & solo	Solo and Group	Solo and Group	Solo and Group	Solo and Group
7	Instrument type (types to be specified by each jurisdiction)	Ordinary shares	Other Tier 2 instruments	Other Tier 2 instruments	Other Tier 2 instruments
8	Amount recognised in regulatory capital (Currency in million, as of most recent reporting date)	HKD 9,658 million	HKD 4,806 million	HKD 2,790 million	HKD 2,325 million
9	Par value of instrument	NA	USD 775 million	USD 450 million	USD 300 million
10	Accounting classification	Shareholders' equity	Liability - amortized cost	Liability - amortized cost	Liability - amortized cost
11	Original date of issuance	Various	13-Dec-2010	06-Jul-2011	06-Jul-2012
12	Perpetual or dated	Perpetual	Dated	Dated	Dated
13	Original maturity date	No maturity	13-Dec-2020	06-Jul-2021	06-Jul-2022
14	Issuer call subject to prior supervisory approval	NA	No	No	No
15	Optional call date, contingent call dates and redemption amount	NA	NA	NA	NA
16	Subsequent call dates, if applicable	NA	NA	NA	NA
	Coupons / dividends				
17	Fixed or floating dividend/coupon	NA	Floating	Floating	Floating
18	Coupon rate and any related index	NA	3-month USD LIBOR + 1.79%	3-month USD LIBOR + 2.05%	3-month USD LIBOR + 4.06%
19	Existence of a dividend stopper	NA	No	No	No
20	Fully discretionary, partially discretionary or mandatory	Fully discretionary	Mandatory	Mandatory	Mandatory
21	Existence of step up or other incentive to redeem	NA	No	No	No
22	Noncumulative or cumulative	Noncumulative	Cumulative	Cumulative	Cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible, conversion trigger (s)	NA	NA	NA	NA
25	If convertible, fully or partially	NA	NA	NA	NA
26	If convertible, conversion rate	NA	NA	NA	NA
27	If convertible, mandatory or optional conversion	NA	NA	NA	NA
28	If convertible, specify instrument type convertible into	NA	NA	NA	NA
29	If convertible, specify issuer of instrument it converts into	NA	NA	NA	NA
30	Write-down feature	No	No	No	Yes
31	If write-down, write-down trigger(s)	NA	NA	NA	As set out in the terms of the contract of the instrument, upon the occurrence of a Non-Viability Event, the Bank shall irrevocably (without the need for the consent of lender) reduce, upon the provision of a Non-Viability Event Notice the then prevailing principal amount and any accrued but unpaid interest of this Loan to nil.  "Non-Viability Event" means the earlier to occur of:  (a) a decision that a Write-off in relation to the Loan, without which the Bank would become non-viable, is necessary, as determined and notified to the Bank by the Relevant Authority; and  (b) the decision to make a public sector injection of capital, or equivalent support, without which the Bank would have become non-viable, as determined and notified to the Bank by the Relevant Authority or, as the case
					off; and "Relevant Authority" means the Hong Kong Monetary Authority or other governmental authority in the Hong Kong Special Administrative Region having the responsibility of making such decisions relating to the declaration
32	If write-down, full or partial	NA	NA	NA	"Non-Viability Event Notice" means the notice referred to in this document, which shall be given by the Bank not more than two (2) business days after the occurrence of a Non-Viability Event to the lender which shall state with reasonable detail the nature of the relevant Non-Viability Event and the Write off; and "Relevant Authority" means the Hong Kong Monetary Authority or other governmental authority in the Hong Kong Special Administrative Region having the responsibility of making such decisions relating to the declaration of Authorised Institutions as being non-viable with the effect of triggering los
32 33	If write-down, full or partial  If write-down, permanent or temporary	NA NA	NA NA	NA NA	"Non-Viability Event Notice" means the notice referred to in this document, which shall be given by the Bank not more than two (2) business days after the occurrence of a Non-Viability Event to the lender which shall state with reasonable detail the nature of the relevant Non-Viability Event and the Writoff; and "Relevant Authority" means the Hong Kong Monetary Authority or other governmental authority in the Hong Kong Special Administrative Region having the responsibility of making such decisions relating to the declaration of Authorised Institutions as being non-viable with the effect of triggering los absorption within subordinated capital instruments.
32 33 34					"Non-Viability Event Notice" means the notice referred to in this document, which shall be given by the Bank not more than two (2) business days after the occurrence of a Non-Viability Event to the lender which shall state with reasonable detail the nature of the relevant Non-Viability Event and the Write off; and "Relevant Authority" means the Hong Kong Monetary Authority or other governmental authority in the Hong Kong Special Administrative Region having the responsibility of making such decisions relating to the declaration of Authorised Institutions as being non-viable with the effect of triggering los absorption within subordinated capital instruments.
32 33 34 35	If write-down, permanent or temporary	NA	NA	NA	"Non-Viability Event Notice" means the notice referred to in this document, which shall be given by the Bank not more than two (2) business days after the occurrence of a Non-Viability Event to the lender which shall state with reasonable detail the nature of the relevant Non-Viability Event and the Write off; and "Relevant Authority" means the Hong Kong Monetary Authority or other governmental authority in the Hong Kong Special Administrative Region having the responsibility of making such decisions relating to the declaration of Authorised Institutions as being non-viable with the effect of triggering los absorption within subordinated capital instruments.  Full  Permanent
-	If write-down, permanent or temporary  If temporary write-down, description of write-up mechanism  Position in subordination hierarchy in liquidation	NA NA	NA NA	NA NA	"Non-Viability Event Notice" means the notice referred to in this document, which shall be given by the Bank not more than two (2) business days after the occurrence of a Non-Viability Event to the lender which shall state with reasonable detail the nature of the relevant Non-Viability Event and the Write off; and "Relevant Authority" means the Hong Kong Monetary Authority or other governmental authority in the Hong Kong Special Administrative Region having the responsibility of making such decisions relating to the declaration of Authorised Institutions as being non-viable with the effect of triggering loss absorption within subordinated capital instruments.  Full  Permanent  NA

Terms and conditions

Terms and conditions - Ordinary shares

Terms and conditions - Subordinated loan due 2020

Terms and conditions - Subordinated loan due 2021

Terms and conditions - Subordinated loan due 2022

## Footnote:

- # Regulatory treatment of capital instruments subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) Rules
- <sup>+</sup> Regulatory treatment of capital instruments not subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) Rules
- \* Include solo-consolidated