

HSBC BANK CANADA THIRD QUARTER 2007 REPORT TO SHAREHOLDERS

- Net income attributable to common shares was C\$145 million for the quarter ended 30 September 2007, an increase of 5.1 per cent over the quarter ended 30 September 2006.
- Net income attributable to common shares was C\$419 million for the nine months ended 30 September 2007, an increase of 13.6 per cent over the same period in 2006.
- Return on average common equity was 21.3 per cent for both the quarter and nine months ended 30 September 2007 compared with 23.0 per cent and 21.2 per cent, respectively, for the same periods in 2006.
- The cost efficiency ratio was 48.9 per cent and 50.8 per cent for the quarter and nine months ended 30 September 2007 compared with 48.2 per cent and 51.3 per cent, respectively, for the same periods in 2006.
- Total assets were C\$63.6 billion at 30 September 2007 compared with C\$55.9 billion at 30 September 2006.
- Total funds under management were C\$27.1 billion at 30 September 2007 compared with C\$22.4 billion at 30 September 2006.

Third Quarter 2007 Management's Discussion and Analysis (MD&A)

MD&A for HSBC Bank Canada for the third quarter of 2007 is dated October 25 2007. Unless otherwise indicated, all amounts are in Canadian dollars and have been derived from financial statements prepared in accordance with Canadian generally accepted accounting principles (GAAP). Reference should be made to pages 17 to 19 regarding changes in accounting policies. Although certain prior period amounts have been reclassified to conform to the presentation adopted in the current period, in accordance with the new applicable standards, changes have been adopted prospectively and prior periods have not been restated for changes. Except where stated, all tabular amounts are in C\$ millions.

Financial Highlights

	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<i>30 September 2007</i>	<i>30 June 2007</i>	<i>30 September 2006</i>	<i>30 September 2007</i>	<i>30 September 2006</i>
Earnings					
Net income attributable to common shares	145	135	138	419	369
Basic earnings per share (C\$)	0.30	0.28	0.28	0.86	0.76
Performance ratios[†] (%)					
Return on average common equity	21.3	20.7	23.0	21.3	21.2
Return on average assets	0.91	0.86	1.01	0.90	0.94
Net interest margin	2.33	2.29	2.31	2.30	2.34
Cost efficiency ratio	48.9	51.2	48.2	50.8	51.3
Non-interest revenue:total revenue ratio	36.6	36.6	36.2	37.2	37.0
Credit information					
Gross impaired credit exposures	206	195	166		
Allowance for credit losses	336	323	318		
– As a percentage of gross impaired credit exposures	163 %	166 %	192 %		
– As a percentage of gross loans and acceptances	0.75 %	0.74 %	0.80 %		
Average balances[†]					
Assets	62,934	63,286	53,945	62,301	52,512
Loans	38,405	37,067	34,144	37,164	33,226
Deposits	47,588	46,691	42,206	46,717	41,033
Common equity	2,693	2,618	2,387	2,623	2,326
Capital ratios^{††} (%)					
Tier 1	8.5	8.8	8.9		
Total capital	10.9	11.5	11.1		
Total assets under administration					
Funds under management	27,129	25,795	22,372		
Custody accounts	9,279	9,012	8,973		
Total assets under administration	36,408	34,807	31,345		

[†] These are non-GAAP amounts or non-GAAP measures. Please refer to the discussion outlining the use of non-GAAP measures in this document on page 9.

^{††} Calculated in accordance with guidelines issued by the Office of the Superintendent of Financial Institutions Canada.

Financial Commentary

Overview

HSBC Bank Canada recorded net income attributable to common shares of C\$145 million for the quarter ended 30 September 2007, an increase of C\$7 million, or 5.1 per cent, from C\$138 million for the third quarter of 2006. Net income attributable to common shares for the nine months ended 30 September 2007 was C\$419 million compared with C\$369 million for the same period in 2006, an increase of C\$50 million, or 13.6 per cent.

Net income attributable to common shares in the nine months ended 30 September 2007 benefited from gains of C\$21 million after related income taxes, on the sale of the bank's shares in the Montreal Exchange. Excluding these gains, net income attributable to common shares for the nine months ended 30 September 2007 increased by 7.9 per cent from the same period last year.

Commenting on the results, Lindsay Gordon, President and Chief Executive Officer, said:

“HSBC Bank Canada recorded satisfactory results in the third quarter with good growth in revenue and net income compared to previous periods. The strong Canadian economy and strategic investments in key businesses and markets drove growth. The recent volatility in international credit and liquidity markets has provided evidence that we need to continue to manage our businesses prudently.

“For the remainder of 2007 and into 2008, we plan to continue our existing strategy of enhancing sales through careful expansion in key target markets and improving operational efficiencies while maintaining close control over credit quality. We continue to work on global initiatives with the HSBC Group and recently, along with 34 other countries and territories, we launched HSBC Global Premier, a product that offers the world's mass affluent the most comprehensive global banking and wealth management service in the market. Global Premier leverages HSBC's presence in 83 markets to provide customers with seamless international service.”

Net interest income

Net interest income was C\$319 million for the quarter ended 30 September 2007 compared with C\$282 million for the same quarter in 2006, an increase of C\$37 million, or 13.1 per cent. The increase was driven by growth in assets in all businesses. Average interest-earning assets were C\$5.9 billion or 12.2 per cent higher compared with the same period in 2006. The net interest margin increased to 2.33 per cent for the quarter compared with 2.31 per cent for the same period in 2006.

Net interest income in the third quarter of 2007 was C\$12 million higher compared with the second quarter of 2007. An increase in the Canadian prime rate during the quarter together with higher commercial loan volumes improved net interest income. This was partly offset by higher interest rates on deposits, as a result of the widening credit spreads recently experienced in international credit and liquidity markets. The net interest margin was four basis points higher than the previous quarter.

On a year-to-date basis, net interest income was C\$920 million compared with C\$824 million for the same period last year, an increase of C\$96 million, or 11.7 per cent. Year-to-date net interest income in 2007 benefited from continued growth in assets across all businesses, partially offset by a decrease in net interest margins to 2.30 per cent compared with 2.34 per cent in 2006.

Financial Commentary *(continued)*

Non-interest revenue

Non-interest revenue was C\$184 million for the third quarter of 2007 compared with C\$160 million in the same quarter of 2006, an increase of C\$24 million, or 15.0 per cent. Investment administration fees were higher as the bank's funds under management in the wealth management business continued to record strong growth. Deposit and payment service charges and credit fees increased as a result of increased customer activity. Capital market fees were lower arising from lower activity as a result of uncertainties in the markets, particularly from new issue underwriting and advisory mandates. Trading income was higher, mainly due to positive impacts of changes in the carrying values of certain debt obligations recorded at fair value. Investment securities gains were lower due to an increase in the fair value of the bank's investments in private equity funds recorded in the third quarter of 2006, not repeated in the third quarter of 2007.

Non-interest revenue was C\$7 million higher in the third quarter of 2007 compared with the previous quarter, mainly due to higher trading revenues as noted above offset by a reduction in investment securities gains on sale of shares in the Montreal Exchange included in the second quarter and a reduction in capital market fees, particularly from lower market activity impacting underwriting and advisory mandates.

On a year-to-date basis, non-interest revenue was C\$546 million, C\$63 million, or 13.0 per cent, higher compared with C\$483 million for the same period last year. Trading income was higher than the same period in 2006, mainly due to positive impacts of changes in the carrying values of certain debt obligations recorded at fair value. Investment administration fees increased due to growth in funds under management, and deposit and payment service charges were also higher. Investment securities gains were higher due to the sale of the bank's Montreal Exchange shares, partially offset by a lower increase in fair value of the private equity funds than that recorded in 2006.

Non-interest expenses and operating efficiency

Non-interest expenses were C\$246 million for the third quarter of 2007 compared with C\$213 million in the same quarter of 2006, an increase of C\$33 million, or 15.5 per cent. Salaries and employee benefits expenses were higher in 2007 due to an increase in the employee base as a result of strategic growth initiatives in new branches in Alberta and the Greater Toronto Area. Investments were also made in the Direct Bank, Private Banking and Wealth Management and the Payments and Cash Management businesses. Stock-based compensation and pension plan costs were also higher than in the comparative period. Premises and equipment expenses were higher due to the opening of new branches, investments in systems and higher transaction costs arising from increased customer activity. Marketing expenses also increased as we continued to build the HSBC brand in Canada. The cost efficiency ratio of 48.9 per cent increased marginally compared with the same period in 2006.

Non-interest expenses for the third quarter of 2007 were also little changed compared with the second quarter of 2007. Salaries and benefits were lower as a result of decreased variable compensation resulting from lower capital market revenues and lower employee benefit costs seasonally experienced in the third quarter. This was offset by higher other expenses due to increases in corporate capital taxes, marketing and other infrastructure expenses.

On a year-to-date basis, non-interest expenses were C\$744 million compared with C\$670 million for the same period last year, an increase of C\$74 million, or 11.0 per cent. Salaries and benefits expenses were higher due to an increased employee base, increased variable compensation, and higher pension costs. Other expenses were higher due to continued investment in the business, as well as higher costs arising from increased customer transactions. The cost efficiency ratio improved to 50.8 per cent compared with 51.3 per cent for the same period in 2006.

Financial Commentary *(continued)*

Credit quality and provision for credit losses

The provision for credit losses was C\$21 million for the third quarter of 2007, compared with C\$5 million in the third quarter of 2006, and C\$12 million for the second quarter of 2007. Overall credit quality remains sound, reflecting prudent lending standards and strong economic conditions in Canada. The increased charge in the third quarter of 2007 compared to the same period last year is due to additional provisions related to a single commercial exposure compared to an unusually low loan loss experience in 2006 where corporate default rates were at historically low levels.

Gross impaired credit exposures were C\$206 million, C\$11 million higher compared with C\$195 million at 30 June 2007, and C\$40 million higher compared with C\$166 million at 30 September 2006. Total impaired exposures, net of specific allowances for credit losses, were C\$139 million at 30 September 2007 compared with C\$141 million at 30 June 2007 and C\$117 million at 30 September 2006.

The general allowance for credit losses of C\$269 million remained unchanged from 30 June 2007 and 30 September 2006. The total allowance for credit losses, as a percentage of loans and acceptances outstanding, was 0.75 per cent at 30 September 2007 compared with 0.74 per cent at 30 June 2007 and 0.80 per cent at 30 September 2006. The bank considers the total allowance for credit losses to be appropriate given the credit quality of its portfolios and the current credit environment.

Income taxes

The effective tax rate in the third quarter of 2007 was 35.2 per cent, which was comparable to 34.9 per cent in the same quarter of 2006 and 35.5 per cent in the second quarter of 2007. On a year-to-date basis in 2007, the effective tax rate was 34.5 per cent compared with 36.4 per cent for the same period last year primarily due to a higher level of gains subject to a lower tax rate and higher non-deductible expenses in 2006.

Balance sheet

Total assets at 30 September 2007 were C\$63.6 billion, an increase of C\$6.8 billion from 31 December 2006 and C\$7.7 billion from 30 September 2006. The loan portfolio continues to be a major driver of balance sheet growth. Commercial loans and bankers' acceptances grew C\$3.3 billion since 31 December 2006 on the continued strong economy, particularly in Western Canada. Residential mortgages increased C\$0.9 billion, before securitisation during the period. Balance sheet management activity in the Treasury and Markets business has increased the securities portfolio by C\$1.9 billion although this was offset by slight decreases in balances under reverse repurchase agreements.

Total deposits increased C\$3.3 billion to C\$47.5 billion at 30 September 2007 from C\$44.2 billion at 31 December 2006 and by C\$4.7 billion from C\$42.8 billion at 30 September 2006. Growth in personal deposits resulted largely from the new High Rate and Direct Savings accounts. Commercial deposits were higher due to growth in term products, driven by improved product offerings in the Payments and Cash Management business and growth in commercial banking relationships. Other liabilities increased largely from an increase in short positions in securities resulting from an increase in activities in the Treasury and Markets business.

Compared with the balance at 30 September 2006, total assets were higher largely due to growth in commercial loans and markets activities. Residential mortgages were also higher. Deposit growth benefited from increased cash management balances from corporate customers as well as personal deposit growth from the High Rate and Direct Savings accounts.

Financial Commentary *(continued)*

Total assets under administration

Funds under management were C\$27.1 billion at 30 September 2007 compared with C\$25.8 billion at 30 June 2007 and C\$22.4 billion at 30 September 2006. Including custody and administration balances, total assets under administration were C\$36.4 billion compared with C\$34.8 billion at 30 June 2007 and C\$31.3 billion at 30 September 2006.

Growth in funds under management in 2007 benefited from strong acquisitions of new clients, strong investment sales and the success of Private Client products assisted by growth in equity markets.

Capital management

The tier 1 capital ratio was 8.5 per cent and the total capital ratio was 10.9 per cent at 30 September 2007. These compare with 8.8 per cent and 11.5 per cent, respectively, at 30 June 2007 and 8.9 per cent and 11.1 per cent, respectively, at 30 September 2006.

In addition to net income, regulatory capital increased from an issuance of C\$400 million in subordinated debentures in the second quarter of 2007. This was partially offset by dividends declared on preferred and common shares and the redemption of C\$100 million and C\$25 million in subordinated debentures in the second and third quarters of 2007 respectively.

Risk management

Risk management policies and practices are unchanged from those outlined in pages 19 to 24 of the bank's 2006 Annual Report and Accounts.

Financial instruments

During the normal course of the bank's business, we make extensive use of financial instruments, including funding loans, purchasing investments, accepting deposits and entering into various derivative instruments. References should be made to note 2 to these interim financial statements regarding changes in accounting policies relating to financial instruments. Although there have been a number of changes in respect of the accounting for financial instruments, there was no change to the basis of calculating the fair value of financial instruments from 31 December 2006, and no significant changes in fair value of financial instruments that arose from factors other than normal economic, industry and market conditions.

Off-balance sheet arrangements

The bank enters into a number of off-balance sheet arrangements in the normal course of operations. The most significant off-balance sheet arrangements entered into are guarantees and letters of credit, and derivatives, which were described on pages 14 and 15 of the bank's 2006 Annual Report and Accounts. As part of the bank's adoption of new accounting standards relating to financial instruments, accounting policies with respect to derivatives, guarantees and letters of credit have been changed. Although the notional values of these financial instruments are not recorded on the balance sheet, effective from 1 January 2007, all derivatives, guarantees and letters of credit are recorded at fair value. For more detailed information, reference should be made to note 2 on pages 17 to 19 of these interim financial statements. Prior year amounts have not been restated.

Financial Commentary *(continued)*

Related party transactions

Related party transaction policies and practices are unchanged from those outlined in page 15 of the bank's 2006 Annual Report and Accounts. All transactions with related parties continue to be priced and accounted for as if they were provided in an open market on an arm's length basis or, where no market exists, at fair value.

The bank is manager and sponsor of Performance Trust, an asset backed commercial paper ("ABCP") conduit and also acts as market maker in respect of commercial paper issued by that Trust. Any holdings acquired from market making activities are included in the bank's trading securities.

Accounting policies and critical accounting estimates

These consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles (GAAP). Effective 1 January 2007, new standards were adopted relating to financial instruments as described in note 2 to these interim consolidated financial statements. There were no other changes to the significant accounting policies and methods of computation from those used for the preparation of the bank's consolidated financial statements for the year ended 31 December 2006, which were outlined on pages 38 to 70 of the bank's 2006 Annual Report and Accounts.

The key assumptions and bases for estimates that are made under GAAP, and their impact on the amounts reported in these interim consolidated financial statements and notes and, with the exception of estimates made in connection with adoption of the effective interest rate method, (note 2 to the interim financial statements on page 18) remain substantially unchanged from those described on pages 12 to 14 of the bank's 2006 Annual Report and Accounts.

On 30 September 2007, the bank held C\$319 million, net of provisions, of non-bank ABCP classified as available for sale securities and C\$60 million as held for trading. Recent market instability has impacted the liquidity of these instruments and at the current time there is no market in these instruments.

The most current credit ratings of the non-bank ABCP held by the bank are R-1 (High), although these ratings, issued by an independent credit rating agency, are currently under review. There is a lack of external data relating to the underlying assets supporting the non-bank ABCP. In these circumstances where uncertainties as to valuation exists, management considers that the recorded carrying values of non-bank ABCP as at 30 September 2007 reflect its best estimate of fair value. Management will continue to monitor the available information and continue to adjust the carrying values where, in its judgment, in accordance with GAAP, it is appropriate to do so.

Outstanding shares and securities

<i>(amounts are in C\$ millions)</i>	<i>At 25 October 2007</i>	
	<i>Number</i>	<i>Amount</i>
HSBC Canada Asset Trust Securities (HaTS™) ¹		
– Series 2010 ²	200,000	200
– Series 2015 ³	200,000	200
		400
Preferred Shares – Class 1		
– Series C ⁴	7,000,000	175
– Series D ⁵	7,000,000	175
		350
Common shares	488,668,000	1,125

Financial Commentary (continued)

- 1 Reported in non-controlling interest in trust and subsidiary in the Consolidated Balance Sheet.
- 2 Cash distributions are non-cumulative and are payable semi-annually in an amount of C\$38.90 per unit.
- 3 Cash distributions are non-cumulative and are payable semi-annually in an amount of C\$25.75 per unit.
- 4 Cash dividends are non-cumulative and are payable quarterly in an amount of C\$0.31875 per share.
- 5 Cash dividends are non-cumulative and are payable quarterly in an amount of C\$0.3125 per share.

Further details regarding features of the bank's securities and shares, including certain restrictions regarding distributions payable for HSBC HaTS, are disclosed in notes 9 and 11 of the bank's 2006 Annual Report and Accounts.

Dividend record and payable dates in 2007 and 2008 for the bank's preferred shares, subject to approval of dividends by the Board of Directors are:

Record Date	Payable Date
2007	
December 14	December 31
2008	
March 14	March 31
June 13	June 30
September 15	September 30
December 15	December 31

During the third quarter of 2007, C\$65 million in dividends were declared and paid on common shares.

Payable dates for HSBC HaTS distributions in 2007 is December 31 and in 2008 are June 30 and December 31.

Management's responsibility for financial information

A rigorous and comprehensive financial governance framework is in place at HSBC Bank Canada and its subsidiaries at both the management and board levels. Each year, the Annual Report and Accounts contains a statement signed by the Chief Executive Officer (CEO) and Chief Financial Officer (CFO) outlining management's responsibility for financial information contained in the report. Certifications, signed by the CEO and CFO, were filed with the Canadian Securities Administrators in March 2007 when the Annual Report and Accounts and other annual disclosure documents were filed. In those filings, the CEO and CFO certify, as required in Canada by Multilateral Instrument 52-109 (Certification of Disclosure in Issuers' Annual and Interim Filings), the appropriateness of the financial disclosures in the annual filings, the effectiveness of disclosure controls and procedures as well as designing internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting in accordance with GAAP. The bank's CEO and CFO certify the appropriateness of the financial disclosures in interim filings with securities regulators, including this MD&A and the accompanying unaudited interim consolidated financial statements for the period ended 30 September 2007, and that they are responsible for the design and maintenance of disclosure controls and procedures as well as designing internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting in accordance with GAAP. There have been no changes in internal controls over financial reporting during the quarter ended 30 September 2007 that have materially affected or are reasonably likely to affect internal control over financial reporting.

As in prior quarters, the bank's audit committee reviewed this document, including the attached unaudited interim consolidated financial statements, and approved the document prior to its release.

Financial Commentary *(continued)*

A comprehensive discussion of the bank's businesses, strategies and objectives can be found in Management's Discussion and Analysis in HSBC Bank Canada's 2006 Annual Report and Accounts, which can be accessed on the bank's web site at www.hsbc.ca. Readers are also encouraged to visit the site to view other quarterly financial information.

Regulatory filings

The bank's continuous disclosure materials, including interim and annual filings, are available on the bank's web site at www.hsbc.ca, and on the Canadian Securities Administrators' web site at www.sedar.com. A French version of this shareholders' report can be downloaded from the bank's website www.hsbc.ca/1/2/fr or from www.sedar.com/homepage_fr.htm. Il est possible de télécharger une version française du rapport aux actionnaires à partir du site web de la banque à www.hsbc.ca/1/2/fr ou à partir de Sedar à www.sedar.com/homepage_fr.htm.

Caution regarding forward-looking financial statements

This document may contain forward-looking statements, including statements regarding the business and anticipated financial performance of HSBC Bank Canada. These statements are subject to a number of risks and uncertainties that may cause actual results to differ materially from those contemplated by the forward-looking statements. Some of the factors that could cause such differences include legislative or regulatory developments, technological change, global capital market activity, changes in government monetary and economic policies, changes in prevailing interest rates, inflation level and general economic conditions in geographic areas where HSBC Bank Canada operates. Canada is an extremely competitive banking environment and pressures on interest rates and the bank's net interest margin may arise from actions taken by individual banks acting alone. Varying economic conditions may also affect equity and foreign exchange markets, which could also have an impact on the bank's revenues. The factors disclosed above may not be complete and there could be other uncertainties and potential risk factors not considered here which may impact the bank's results and financial condition.

GAAP and related non-GAAP measures used in the MD&A

The bank uses both GAAP and certain non-GAAP measures to assess performance. Securities regulators require that companies caution readers that earnings and other measures adjusted to a basis other than GAAP do not have standardized measuring under GAAP and are unlikely to be comparable to similar measures used by other companies. The following outlines various GAAP or non-GAAP measures, which management regularly monitors, to more clearly indicate the derivation of the measure.

Return on average common equity – Average common equity is calculated using month end balances of common equity for the period.

Return on average assets – Average assets are calculated using average daily balances for the period.

Net interest margin – Calculated as net interest income divided by average interest-earning assets. Average interest-earning assets are calculated using average daily balances for the period.

Cost efficiency ratio – Calculated as non-interest expenses divided by total revenue.

Non-interest revenue:total revenue ratio – Calculated as non-interest revenue divided by total revenue.

Average balances – Average assets, loans, and deposits are calculated using daily average balances for the period. Average common equity is calculated using month end balances of common equity for the period.

Financial Commentary *(continued)*

Quarterly summary of condensed statements of income (unaudited)

The bank's quarterly earnings, revenue and expenses are impacted by a number of trends and recurring factors, which include seasonality, general economic trends and competition.

Seasonal factors impact the bank's results in most quarters. The first quarter has the fewest number of days, and therefore net interest income is lower compared with the other three quarters. The second and third quarters generally have lower capital market revenues as market activity is slower than in the first and fourth quarters.

Strong economic conditions over the past eight quarters have impacted the bank's businesses favourably. The low, but rising, interest rate environment, and higher consumer and business spending has resulted in growth in loans and deposits. Rising equity markets have benefited the wealth management businesses. The favourable economic conditions, along with the bank's risk management efforts, have positively impacted the loan portfolio, which has resulted in a relatively low provision for credit losses each quarter, which were unusually low in 2005 and the first three quarters of 2006. Current credit experience has indicated that the very low levels of provisions experienced in 2005 and the first three quarters of 2006 are not sustainable.

Competitive factors have increased over the eight quarters, resulting in spread compression in loan and deposit products, particularly in Personal Financial Services. In addition, a challenging interest rate environment in 2007 has put pressure on net interest margins.

Over the last eight quarters, the bank's business has been affected by a number of favourable and unfavourable items. In the first and second quarters of 2007, additional non-interest income was recorded relating to the sales of shares in the Montreal Exchange. In the second quarter of 2006, an incremental expense was recorded relating to an increase in the fair value of stock options issued in 2003, and a write-down of future income tax assets. Also in that same quarter, the bank recorded a significant gain on its investment in private equity funds. In the fourth quarter of 2005, resolution of the tax deductibility of the bank's guarantee expense reduced non-interest expenses and income taxes. The tax treatment of some of these items resulted in changes in the bank's effective income tax rate.

The following table summarizes the bank's results for the eight most recently completed quarters.

<i>Figures in C\$ millions (except per share amounts)</i>	<i>Quarter ended</i>							
	<i>30 September 2007</i>	<i>30 June 2007</i>	<i>31 March 2007</i>	<i>31 December 2006</i>	<i>30 September 2006</i>	<i>30 June 2006</i>	<i>31 March 2006</i>	<i>31 December 2005</i>
Net interest income	319	307	294	291	282	276	266	269
Non-interest revenue	184	177	185	168	160	167	156	141
Total revenue	503	484	479	459	442	443	422	410
Non-interest expenses	246	248	250	236	213	233	224	205
Net operating income	257	236	229	223	229	210	198	205
Provision for credit losses	21	12	10	17	5	6	6	6
Income before the under noted	236	224	219	206	224	204	192	199
Provision for income taxes	81	77	70	66	76	78	65	58
Non-controlling interest in income of trust	6	7	6	7	6	6	7	6
Net income	149	140	143	133	142	120	120	135
Preferred share dividends	4	5	4	5	4	5	4	3
Net income attributable to common shares	145	135	139	128	138	115	116	132
Basic earnings per share (C\$)	0.30	0.28	0.28	0.26	0.28	0.24	0.24	0.27

Although the bank adopted new accounting standards relating to financial instruments with effect from January 1, 2007, these standards have been adopted prospectively and prior periods have not been restated.

Review of Customer Group Results

Personal Financial Services

Income, before taxes and non-controlling interest in income of trust, for the third quarter of 2007 was C\$35 million, compared with C\$42 million for the same period in 2006. Total revenue was C\$17 million higher with increases in both net interest income and non-interest revenue. Net interest income was C\$12 million higher and was driven by continued growth resulting from increased consumer spending and a buoyant residential housing market. Offsetting this was the impact of continued pressure on spreads as a result of a competitive environment. Average assets for the quarter were C\$19.7 billion, compared with C\$18.3 billion in the third quarter of 2006. Non-interest revenue was C\$5 million higher primarily due to higher revenue from the Canadian immigrant investor program and higher investment administration fees. Non-interest expenses were C\$22 million higher in 2007 and were largely related to growth and continued investments in the business, which increased salaries and benefits, and other expenses.

Income, before taxes and non-controlling interest in income of trust, was C\$35 million for the third quarter and C\$37 million for the second quarter of 2007. Net interest income was C\$106 million for both the third and second quarters of 2007. Non-interest revenue was C\$5 million lower primarily due to gains on the sale of our remaining shares in the Montreal Exchange recognized in the previous quarter. Non-interest expenses were C\$3 million lower due to a decrease in variable compensation.

On a year-to-date basis, income, before taxes and non-controlling interest in income of trust, was C\$99 million compared with C\$103 million for the same period last year. Total revenue was C\$46 million higher due to gains from sale of shares in the Montreal Exchange and net interest income benefited from growth in the business. This was partially offset by higher non-interest expenses arising from growth and investments in the business. Stock option expenses were higher in 2006 due to the waiver of the performance condition on options granted in 2003. Provision for credit losses increased C\$5 million compared to prior year.

Commercial Banking

Income, before taxes and non-controlling interest in income of trust, was C\$129 million for the third quarter of 2007 and C\$132 million for the same period in 2006. Net interest income was C\$26 million higher largely the result of growth in loans and deposits due to continued strong economic conditions in Canada. Non-interest revenue was C\$2 million lower compared with the prior year quarter. Average assets for the quarter were C\$24.3 billion compared with C\$20.1 billion for the same period in 2006. Loans were higher due to growth in the number of customers and continued business investment by customers, driven primarily by the strong economy in Canada. Growth in deposits was aided by the increase in number of customers as well as strong growth in the Payments and Cash Management business. Non-interest expenses were C\$13 million higher arising from the investments in the business. Stock option expenses were higher in 2006 due to the waiver of the performance condition on 2003 options. Provision for credit losses increased C\$14 million compared to prior year and were a result of a single exposure.

Income, before taxes and non-controlling interest in income of trust, was C\$1 million lower compared with the previous quarter. Net interest income was C\$12 million higher on growth in the business. Non-interest revenue was C\$44 million for both the third and second quarters of 2007. Non-interest expenses were C\$4 million higher due mainly to higher capital tax and marketing expenses. Provision for credit losses were C\$9 million higher than the prior quarter largely from a single exposure.

On a year-to-date basis, income, before taxes and non-controlling interest in income of trust, was C\$391 million compared with C\$367 million in the same period last year. Net interest income was C\$74 million higher than the same period last year, driven by loan and deposit growth due to continued strong economic conditions coupled with increases in margin on demand and notice deposits. Non-interest revenue was C\$8 million lower

Review of Customer Group Results

largely from valuation gains in the private equity investments in 2006 partially offset by higher credit fees and service charges mainly in cash management. Average assets were C\$23.8 billion compared with C\$19.2 billion for the same period in 2006. Non-interest expenses were C\$21 million higher due largely to continued growth in the business, which increased salaries and benefits, and other expenses. Stock option expenses were higher in 2006 due to the waiver of the performance condition on 2003 options. Provision for credit losses were C\$21 million higher than the same period last year due to a single exposure and to unusually low loan loss experience in 2006.

Corporate, Investment Banking and Markets

Income, before taxes and non-controlling interest in income of trust, for the third quarter of 2007 was C\$72 million, compared with C\$50 million for the same period in 2006. Total revenue was higher due to positive impacts on the fair value of derivative instruments related to balance sheet hedging activities partially offset by lower global investment banking income from lower underwriting and merger and acquisitions activity. Non-interest expenses were C\$2 million lower, primarily in variable compensation.

Income, before taxes and non-controlling interest in income of trust, was C\$15 million higher compared with the previous quarter. Total revenue was C\$12 million higher driven by positive impacts on the fair value of derivative instruments related to balance sheet hedging activities partially offset by lower global investment banking income and prior quarter's gains from the sale of our remaining shares in the Montreal Exchange. Non-interest expenses were C\$3 million lower due to lower variable compensation.

On a year-to-date basis, income, before taxes and non-controlling interest in income of trust, was C\$189 million compared with C\$150 million in the same period last year. Net interest income was C\$5 million lower as it was negatively impacted by the inverted yield curve and lower net interest margins. Non-interest revenue was C\$52 million higher due to the positive impacts on the fair value of derivative instruments related to balance sheet hedging activities coupled with higher wealth management fees, along with gains on sales of shares in the Montreal Exchange. Non-interest expenses were higher due largely to increased salaries costs, consistent with increased revenues.

Consolidated Statement of Income (Unaudited)

<i>Figures in C\$ millions (except per share amounts)</i>	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<i>30 September 2007</i>	<i>30 June 2007</i>	<i>30 September 2006</i>	<i>30 September 2007</i>	<i>30 September 2006</i>
Interest and dividend income					
Loans	663	616	566	1,876	1,551
Securities	70	71	47	199	136
Deposits with regulated financial institutions	61	62	59	182	172
	<u>794</u>	<u>749</u>	<u>672</u>	<u>2,257</u>	<u>1,859</u>
Interest expense					
Deposits	464	431	383	1,308	1,015
Debentures	11	11	7	29	20
	<u>475</u>	<u>442</u>	<u>390</u>	<u>1,337</u>	<u>1,035</u>
Net interest income	<u>319</u>	<u>307</u>	<u>282</u>	<u>920</u>	<u>824</u>
Non-interest revenue					
Deposit and payment service charges	25	25	23	73	67
Credit fees	30	28	28	85	80
Capital market fees	21	29	27	82	85
Investment administration fees	33	33	26	96	75
Foreign exchange	10	9	8	28	23
Trade finance	6	6	6	18	18
Trading revenue	40	16	18	70	52
Investment securities gains	–	10	5	35	23
Securitisation income	10	9	10	29	29
Other	9	12	9	30	31
	<u>184</u>	<u>177</u>	<u>160</u>	<u>546</u>	<u>483</u>
Total revenue	<u>503</u>	<u>484</u>	<u>442</u>	<u>1,466</u>	<u>1,307</u>
Non-interest expenses					
Salaries and employee benefits	132	139	120	414	379
Premises and equipment	31	32	26	94	82
Other	83	77	67	236	209
	<u>246</u>	<u>248</u>	<u>213</u>	<u>744</u>	<u>670</u>
Net operating income before provision for credit losses	<u>257</u>	<u>236</u>	<u>229</u>	<u>722</u>	<u>637</u>
Provision for credit losses	<u>21</u>	<u>12</u>	<u>5</u>	<u>43</u>	<u>17</u>
Income before taxes and non-controlling interest in income of trust	<u>236</u>	<u>224</u>	<u>224</u>	<u>679</u>	<u>620</u>
Provision for income taxes	81	77	76	228	219
Non-controlling interest in income of trust	6	7	6	19	19
Net income	<u>149</u>	<u>140</u>	<u>142</u>	<u>432</u>	<u>382</u>
Preferred share dividends	4	5	4	13	13
Net income attributable to common shares	<u>145</u>	<u>135</u>	<u>138</u>	<u>419</u>	<u>369</u>
Average common shares outstanding (000)	488,668	488,668	488,668	488,668	488,668
Basic earnings per share (C\$)	0.30	0.28	0.28	0.86	0.76

See notes to consolidated financial statements.

Consolidated Balance Sheet (Unaudited)

<i>Figures in C\$ millions</i>	<i>At 30 September 2007</i>	<i>At 31 December 2006</i>	<i>At 30 September 2006</i>
		†	†
Assets			
Cash and deposits with Bank of Canada	384	368	386
Deposits with regulated financial institutions	4,066	4,346	4,753
	<u>4,450</u>	<u>4,714</u>	<u>5,139</u>
Available for sale securities	4,675	–	–
Investment securities	–	3,604	3,225
Trading securities	1,920	1,162	1,821
Other securities	59	–	–
	<u>6,654</u>	<u>4,766</u>	<u>5,046</u>
Assets purchased under reverse repurchase agreements	4,552	4,760	3,843
Loans			
– Businesses and government	20,995	17,819	17,500
– Residential mortgage	14,220	14,016	13,597
– Consumer	4,612	3,728	3,855
– Allowance for credit losses	(336)	(327)	(318)
	<u>39,491</u>	<u>35,236</u>	<u>34,634</u>
Customers' liability under acceptances	5,237	5,130	4,880
Derivatives	737	308	215
Land, buildings and equipment	136	121	100
Other assets	2,301	1,735	2,037
	<u>8,411</u>	<u>7,294</u>	<u>7,232</u>
Total assets	<u>63,558</u>	<u>56,770</u>	<u>55,894</u>
Liabilities and shareholders' equity			
Deposits			
– Regulated financial institutions	2,608	1,469	1,889
– Individuals	18,244	17,039	16,648
– Businesses and governments	26,683	25,665	24,278
	<u>47,535</u>	<u>44,173</u>	<u>42,815</u>
Acceptances	5,237	5,130	4,880
Assets sold under repurchase agreements	686	162	290
Derivatives	941	316	208
Securities sold short	1,461	715	1,215
Other liabilities	3,372	2,413	2,700
Non-controlling interest in trust and subsidiary	430	430	430
	<u>12,127</u>	<u>9,166</u>	<u>9,723</u>
Subordinated debentures	799	563	559
Shareholders' equity			
– Preferred shares	350	350	350
– Common shares	1,125	1,125	1,125
– Contributed surplus	205	202	199
– Retained earnings	1,416	1,191	1,123
– Accumulated other comprehensive income	1	–	–
	<u>3,097</u>	<u>2,868</u>	<u>2,797</u>
Total liabilities and shareholders' equity	<u>63,558</u>	<u>56,770</u>	<u>55,894</u>

† Certain prior period amounts have been reclassified to conform with the current period presentation.
See notes to consolidated financial statements.

Consolidated Statement of Changes in Shareholders' Equity (Unaudited)

<i>Figures in C\$ millions</i>	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<i>30 September 2007</i>	<i>30 June 2007</i>	<i>30 September 2006</i>	<i>30 September 2007</i>	<i>30 September 2006</i>
Preferred shares					
Balance at beginning and end of period	<u>350</u>	<u>350</u>	<u>350</u>	<u>350</u>	<u>350</u>
Common shares					
Balance at beginning and end of period	<u>1,125</u>	<u>1,125</u>	<u>1,125</u>	<u>1,125</u>	<u>1,125</u>
Contributed surplus					
Balance at beginning of period	204	203	199	202	187
Stock-based compensation	<u>1</u>	<u>1</u>	<u>–</u>	<u>3</u>	<u>12</u>
Balance at end of period	<u>205</u>	<u>204</u>	<u>199</u>	<u>205</u>	<u>199</u>
Retained earnings					
Balance at beginning of period	1,336	1,266	1,045	1,191	934
Transitional adjustment – financial instruments (note 2)	–	–	–	1	–
Net income for the period	149	140	142	432	382
Preferred share dividends	(4)	(5)	(4)	(13)	(13)
Common share dividends	<u>(65)</u>	<u>(65)</u>	<u>(60)</u>	<u>(195)</u>	<u>(180)</u>
Balance at end of period	<u>1,416</u>	<u>1,336</u>	<u>1,123</u>	<u>1,416</u>	<u>1,123</u>
Accumulated other comprehensive income					
Balance at beginning of period	(12)	15	–	–	–
Transitional adjustment – financial instruments, net of income taxes of C\$4 million (note 2)	–	–	–	7	–
Net change in unrealized gains and losses on available for sale securities	2	(12)	–	(3)	–
Net change in cash flow hedges	<u>11</u>	<u>(15)</u>	<u>–</u>	<u>(3)</u>	<u>–</u>
Balance at end of period	<u>1</u>	<u>(12)</u>	<u>–</u>	<u>1</u>	<u>–</u>
Total shareholders' equity	<u>3,097</u>	<u>3,003</u>	<u>2,797</u>	<u>3,097</u>	<u>2,797</u>

Consolidated Statement of Comprehensive Income (Unaudited)

	<i>Quarter ended</i>		<i>Nine months ended</i>
	<i>30 September 2007</i>	<i>30 June 2007</i>	<i>30 September 2007</i>
Net income	149	140	432
Other comprehensive income (loss) on available for sale securities			
Net unrealized gains (losses) from changes in fair value (net of income taxes of C\$(1), C\$2, C\$(1))	2	(5)	4
Reclassification of realized gains to earnings (net of taxes of C\$–, C\$2, C\$2)	<u>–</u>	<u>(7)</u>	<u>(7)</u>
	<u>2</u>	<u>(12)</u>	<u>(3)</u>
Other comprehensive income (loss) on cash flow hedges			
Unrealized gains (losses) from changes in fair value (net of taxes of C\$(6), C\$9, C\$3)	<u>11</u>	<u>(15)</u>	<u>(3)</u>
Comprehensive income for the periods	<u>162</u>	<u>113</u>	<u>426</u>

See notes to consolidated financial statements.

Condensed Consolidated Statement of Cash Flows (Unaudited)

<i>Figures in C\$ millions</i>	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<i>30 September</i> <i>2007</i>	<i>30 June</i> <i>2007</i>	<i>30 September</i> <i>2006</i>	<i>30 September</i> <i>2007</i>	<i>30 September</i> <i>2006</i>
Cash flows provided by/(used in)					
operating activities					
Net income	149	140	142	432	382
Trading securities	(29)	320	299	(758)	(403)
Other, net	85	(71)	(313)	1,386	333
	<u>205</u>	<u>389</u>	<u>128</u>	<u>1,060</u>	<u>312</u>
Cash flows provided by/(used in)					
financing activities					
Deposits received	1,370	204	1,826	3,362	4,207
Securities (purchased) sold under repurchase agreements	591	(372)	(85)	524	(12)
Proceeds from issuance of debentures	–	400	–	400	200
Redemption of debentures	(25)	(100)	–	(125)	(60)
Dividends paid	(69)	(70)	(64)	(208)	(253)
	<u>1,867</u>	<u>62</u>	<u>1,677</u>	<u>3,953</u>	<u>4,082</u>
Cash flows (used in)/provided by					
investing activities					
Loans funded, excluding securitisations	(3,016)	(1,203)	(1,471)	(6,041)	(4,518)
Proceeds from loans securitised	972	482	259	1,727	1,710
Available for sale/investment securities (purchased) sold	1,341	(495)	351	(1,135)	(302)
Securities sold (purchased) under reverse repurchase agreements	(1,758)	798	(370)	208	(2,091)
Net change in non-operating deposits with regulated financial institutions	752	(334)	216	597	561
Acquisition of land, buildings and equipment	(12)	(19)	(6)	(36)	(12)
	<u>(1,721)</u>	<u>(771)</u>	<u>(1,021)</u>	<u>(4,680)</u>	<u>(4,652)</u>
(Decrease) increase in cash and cash equivalents					
	351	(320)	784	333	(258)
Cash and cash equivalents, beginning of period	<u>4,020</u>	<u>4,340</u>	<u>4,158</u>	<u>4,038</u>	<u>5,200</u>
Cash and cash equivalents, end of period	<u>4,371</u>	<u>4,020</u>	<u>4,942</u>	<u>4,371</u>	<u>4,942</u>
Represented by:					
Cash resources per balance sheet	4,450	4,851	5,139		
– less non-operating deposits [†]	(79)	(831)	(197)		
Cash and cash equivalents, end of period	<u>4,371</u>	<u>4,020</u>	<u>4,942</u>		

[†] Non operating deposits are comprised primarily of cash which reprices after 90 days and cash restricted for recourse on securitisation transactions.

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements (Unaudited)

(all tabular amounts are in C\$ millions)

1. Basis of presentation

These consolidated financial statements should be read in conjunction with the notes to the bank's consolidated financial statements for the year ended 31 December 2006 as set out on pages 38 to 70 of the bank's 2006 Annual Report and Accounts. These consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles (GAAP) using the same accounting policies and methods of computation as were used for the bank's consolidated financial statements for the year ended 31 December 2006, except as stated in note 2. Certain prior period amounts have been reclassified to conform to the presentation adopted in the current period. Unless otherwise stated, all tabular amounts are in C\$ millions.

On 30 September 2007, the bank held C\$319 million, net of provisions, of non-bank asset backed commercial paper ("ABCP") classified as available for sale securities and C\$60 million as held for trading. Recent market instability has impacted the liquidity of these instruments and at the current time there is no market in these instruments. In these circumstances where uncertainty as to valuation exists, management considers that the recorded carrying values of non-bank ABCP as at 30 September 2007 reflect its best estimate of fair value.

2. Changes in accounting policies

Effective 1 January 2007, the bank adopted new Canadian Institute of Chartered Accountants (CICA) Standards relating to (i) the recognition, measurement and disclosure of financial instruments, (ii) hedges and, (iii) comprehensive income. Although these standards were adopted prospectively without restatement of prior year comparatives, the impact on initial adoption as well as the effects of certain transitional adjustments have been recorded as adjustments to opening retained earnings or opening accumulated other comprehensive income as described below.

The principal changes due to the adoption of these new standards are as follows:

a) *Comprehensive Income*

CICA Handbook Section 1530, *Comprehensive Income* requires the accounting for and disclosure of a new category of equity called comprehensive income, which is comprised of net income, changes in unrealized gains and losses on available for sale assets and changes in unrealized gains and losses related to the effective portion of cash flow hedges. In addition as a result of this new standard, existing Section 3250, *Surplus* has been replaced with new Section 3251, *Equity*. This latter section requires presentation of a separate component of equity for each category that is of a different nature.

The components of comprehensive income are recorded in the consolidated statement of Other Comprehensive Income ("OCI") until recognized in the consolidated statement of income. Accumulated Other Comprehensive Income ("AOCI") is included in the consolidated balance sheet as a separate component of shareholders' equity. All amounts are recorded in OCI on a net of tax basis.

b) *Financial Instruments*

In accordance with CICA Handbook Section 3855, *Financial Instruments – Recognition and Measurement*, all financial instruments, with certain exceptions, are now designated as one of the following: held-to-maturity ("HTM"), loans and receivables, held for trading ("HFT") or available-for-sale ("AFS"). All financial instruments must be recognized at fair value on initial recognition. Fair values of financial instruments that are quoted in active markets are based on bid prices for financial assets and offer prices for financial liabilities. For derivative or other financial instruments where an active market does not exist, fair values are determined using valuation techniques that refer to observable market data including discounted

Notes to Consolidated Financial Statements (Unaudited)

2. Changes in accounting policies (continued)

cash flow analysis, option pricing models and other valuation techniques commonly used by market participants.

Subsequent to initial recognition, financial assets and liabilities held for trading are recorded at fair value with changes in value recognized as gains and losses in net income. Transaction costs are expensed as incurred for financial instruments classified as held for trading. All derivatives must be recorded at fair value. On initial adoption of these new standards, all instruments previously recognized as HFT continued to be recognized as HFT. Included in deposits at 31 December 2006 was C\$1,006 million of trading liabilities.

The standard also permits designation of any financial instrument as held-for-trading on initial recognition, (“the fair value option”) although use of the fair value option requires that fair values of such instruments can be measured reliably, and compliance is necessary with certain criteria issued by the Office of the Superintendent of Financial Institutions.

Adjustments to the carrying values of certain financial liabilities at 1 January 2007 have been recorded as adjustments to opening retained earnings where, in accordance with the transitional provisions of the new standards, such liabilities have been designated as trading under the fair value option. Included in deposits at 31 December 2006 was C\$1,008 million of deposit liabilities which were subsequently designated as trading under the fair value option. At 30 September 2007, the fair value of deposits designated as trading under the fair value option was C\$1,008 million.

AFS instruments are measured at fair value with unrealized gains and losses recognized in OCI. Except for merchant banking investments, all instruments previously designated as investments are now designated as AFS, with the exception of a non-material amount of investments now designated as HTM. Certain instruments recorded as deposits with regulated financial institutions are also designated as AFS as are retained interests in securitized loans included in other assets. Adjustments to the carrying values of AFS instruments as at 1 January 2007 have also been included as an opening adjustment to AOCI.

There has been no change in the bank’s accounting policies related to merchant banking investments held in investment companies, which are recorded at fair values, nor investments in entities where the bank exerts influence but does not control.

HTM assets, loans and receivables and financial liabilities other than those HFT, are measured at amortized cost (“AC”) using the effective interest rate method. The effective interest rate method is also used for allocating the related interest income or interest expense of these financial instruments, including amortization of transaction costs and fees as well as accretion of premiums or discounts and mortgage penalty fees associated with these instruments over the relevant period, whereby the amount recognized in income varies over the life of the instrument based on principal outstanding. An adjustment to opening retained earnings was recognized as a result of recording adjustments to the carrying values of instruments from initial adoption of the effective interest rate method.

Included in deposits with banks at 30 September 2007 was C\$1,237 million which was classified as AFS and C\$911 million that was classified as HFT. These have been recorded on the balance sheet at fair value.

An adjustment to opening retained earnings was also recognized as a result of recording fair values of guarantees associated with banker’s acceptances and other guarantees.

c) Hedges

CICA Handbook Section 3865, *Hedges* specifies the circumstances under which hedge accounting is permissible and how hedge accounting should be applied in the financial statements.

Notes to Consolidated Financial Statements (Unaudited)

2. Changes in accounting policies (continued)

Hedges are designated as either fair value hedges or cash flow hedges. Fair value hedges are used to manage the impact on income from changes in the value of fixed rate assets and liabilities caused by changes in interest rates. In a fair value hedging relationship, the carrying value of the hedged item is adjusted by gains or losses attributable to the hedged risk which amounts are recorded as trading income. Changes in fair value of the hedged item, to the extent that the hedging relationship is effective, are offset by changes in the fair value of the hedging instrument, normally a derivative, on which changes are also recorded as trading income.

Cash flow hedges are used to manage the impact on income from the effects of changes in the interest rates on variable rate assets and liabilities. In a cash flow hedging relationship, the effective portion of the change in fair value of the hedging derivative will be recognized in OCI while the ineffective portion is recognized in income before taxes. The amounts recognized in OCI will be reclassified to net income in periods in which net income is affected by the variability in the cash flows of the hedged item.

On initial adoption of this new standard, all derivatives were recorded at fair value on the balance sheet. Existing hedging relationships that continue to qualify for hedge accounting are accounted for on initial recognition under the new standard as follows:

- a) fair value hedging relationships – any gains or losses on the hedging instrument have been recognized as an adjustment to opening retained earnings. The carrying amount of the related hedged item has been adjusted by the cumulative change in fair value attributable to the designated hedged risk, which is included as an adjustment to opening retained earnings; and
- b) cash flow hedging relationships – the effective portion of any gain or loss on the hedging instruments was recognized as an adjustment to opening OCI and the cumulative ineffective portion was included as an adjustment to opening retained earnings.

Gains and losses on derivatives which no longer qualify as hedge accounting instruments have been recognized as an adjustment to opening retained earnings.

A summary of the impact from adopting the new standards on opening retained earnings and opening AOCI is as follows:

	<u>Gross</u>	<u>Tax Impact</u>	<u>Net</u>
Credit (Debit) to opening retained earnings:			
Initial adoption of effective interest rate method	15	(5)	10
Recognition of fair value of guarantees	(13)	5	(8)
Initial designation of certain securities and related derivatives under the fair value option	<u>(1)</u>	<u>–</u>	<u>(1)</u>
Total net impact	<u><u>1</u></u>	<u><u>–</u></u>	<u><u>1</u></u>

The initial impact of adopting the new standards on all other financial instruments, including derivatives, was not material.

Credit (Debit) to opening accumulated other comprehensive income:

Unrealized gains on financial instruments designated as available for sale	9	(3)	6
Net transitional impact relating to qualifying cash flow hedges	<u>2</u>	<u>(1)</u>	<u>1</u>
Total net impact	<u><u>11</u></u>	<u><u>(4)</u></u>	<u><u>7</u></u>

The net transitional impact relating to qualifying cash flow hedges comprises a credit of C\$6 million relating to hedges discontinued prior to maturity, offset by a debit of C\$4 million on qualifying cash flow hedges now accounted for as fair value hedges.

Notes to Consolidated Financial Statements (Unaudited)

3. Allowance for credit losses

A continuity of the allowance for credit losses is as follows:

	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<u>30 September 2007</u>	<u>30 June 2007</u>	<u>30 September 2006</u>	<u>30 September 2007</u>	<u>30 September 2006</u>
Balance at beginning of period	323	327	319	327	326
Provision for credit losses	21	12	5	43	17
Write-offs	(8)	(16)	(7)	(34)	(26)
Foreign exchange and other	—	—	1	—	1
Balance at end of period	<u>336</u>	<u>323</u>	<u>318</u>	<u>336</u>	<u>318</u>

4. Securitisation

Securitisation activity during the third quarter of 2007 was as follows:

	<u>Residential mortgages</u>
Securitized and sold	981
Net cash proceeds received	972
Retained rights to future excess interest	19
Retained servicing liability	6
Pre-tax gain on sale	5

The key assumptions made at time of sale were (%):

Prepayment rate	23.77 %
Excess spread	0.90 %
Expected credit losses	0.01 %
Discount rate	5.27 %

5. Subordinated debentures

On 9 April 2007, the bank issued C\$ 400 million of subordinated debentures maturing in 2022. Interest at an annual rate of 4.80 per cent is payable half-yearly until 10 April 2017. Thereafter, interest is payable at an annual rate equal to the 90-day Bankers' Acceptance Rate plus 1.00 per cent, payable quarterly until maturity. These debentures were designated as trading under the fair value option. The fair value of these debentures at 30 September 2007 was \$375 million.

On 14 June 2007, the bank redeemed its C\$100 Million 5.60 per cent Debenture due 14 June 2012 at a redemption price of 100 per cent of the principal amount plus unpaid accrued interest due at the redemption date. On 19 September 2007, the bank redeemed its C\$25 Million 6.65 per cent Debenture due 19 September 2012 at a redemption price of 100 per cent of the principal amount plus unpaid accrued interest due at the redemption date.

6. Issued and outstanding shares

	<i>At 30 September 2007</i>		<i>At 31 December 2006</i>		<i>At 30 September 2006</i>	
	<u>Number</u>	<u>Amount</u>	<u>Number</u>	<u>Amount</u>	<u>Number</u>	<u>Amount</u>
Preferred Shares – Class 1						
– Series C	7,000,000	175	7,000,000	175	7,000,000	175
– Series D	7,000,000	175	7,000,000	175	7,000,000	175
		<u>350</u>		<u>350</u>		<u>350</u>
Common shares	488,668,000	1,125	488,668,000	1,125	488,668,000	1,125

Notes to Consolidated Financial Statements (Unaudited) *(continued)**(all tabular amounts are in C\$ millions)***7. Stock-based compensation**

The expense for stock-based compensation was as follows:

	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<u><i>30 September</i></u> <u><i>2007</i></u>	<u><i>30 June</i></u> <u><i>2007</i></u>	<u><i>30 September</i></u> <u><i>2006</i></u>	<u><i>30 September</i></u> <u><i>2007</i></u>	<u><i>30 September</i></u> <u><i>2006</i></u>
Group share options and savings-related option plans	<u>1</u>	<u>1</u>	<u>–</u>	<u>3</u>	<u>12</u>
Restricted share plan	<u>8</u>	<u>6</u>	<u>4</u>	<u>18</u>	<u>10</u>
	<u>9</u>	<u>7</u>	<u>4</u>	<u>21</u>	<u>22</u>

8. Employee future benefits

The expense for employee future benefits was as follows:

	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<u><i>30 September</i></u> <u><i>2007</i></u>	<u><i>30 June</i></u> <u><i>2007</i></u>	<u><i>30 September</i></u> <u><i>2006</i></u>	<u><i>30 September</i></u> <u><i>2007</i></u>	<u><i>30 September</i></u> <u><i>2006</i></u>
Pension plans – defined benefit	<u>6</u>	<u>6</u>	<u>–</u>	<u>18</u>	<u>10</u>
Pension plans – defined contribution	<u>4</u>	<u>3</u>	<u>4</u>	<u>11</u>	<u>10</u>
Other benefits	<u>3</u>	<u>2</u>	<u>2</u>	<u>7</u>	<u>6</u>
	<u>13</u>	<u>11</u>	<u>6</u>	<u>36</u>	<u>26</u>

9. Customer group segmentation

The bank reports and manages its operations according to the customer group definitions of the HSBC Group.

Effective 1 January 2007, the reporting of some of the bank's businesses was realigned to different customer groups. In addition, there have been changes in cost allocation methodologies. Prior year comparatives have been adjusted to reflect the current year's presentation and disclosure.

	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<u><i>30 September</i></u> <u><i>2007</i></u>	<u><i>30 June</i></u> <u><i>2007</i></u>	<u><i>30 September</i></u> <u><i>2006</i></u>	<u><i>30 September</i></u> <u><i>2007</i></u>	<u><i>30 September</i></u> <u><i>2006</i></u>
Personal Financial Services					
Net interest income	<u>106</u>	<u>106</u>	<u>94</u>	<u>307</u>	<u>280</u>
Non-interest revenue	<u>66</u>	<u>71</u>	<u>61</u>	<u>208</u>	<u>189</u>
Total revenue	<u>172</u>	<u>177</u>	<u>155</u>	<u>515</u>	<u>469</u>
Non-interest expenses	<u>131</u>	<u>134</u>	<u>109</u>	<u>398</u>	<u>353</u>
Net operating income	<u>41</u>	<u>43</u>	<u>46</u>	<u>117</u>	<u>116</u>
Provision for credit losses	<u>6</u>	<u>6</u>	<u>4</u>	<u>18</u>	<u>13</u>
Income before taxes and non-controlling interest in income of trust	<u>35</u>	<u>37</u>	<u>42</u>	<u>99</u>	<u>103</u>
Provision for income taxes	<u>11</u>	<u>12</u>	<u>14</u>	<u>31</u>	<u>36</u>
Non-controlling interest in income of trust	<u>2</u>	<u>1</u>	<u>1</u>	<u>5</u>	<u>5</u>
Net income	<u>22</u>	<u>24</u>	<u>27</u>	<u>63</u>	<u>62</u>
Average assets	<u>19,736</u>	<u>19,965</u>	<u>18,343</u>	<u>19,521</u>	<u>17,934</u>

Notes to Consolidated Financial Statements (Unaudited) *(continued)***9. Customer group segmentation (continued)**

	<i>Quarter ended</i>			<i>Nine months ended</i>	
	<i>30 September 2007</i>	<i>30 June 2007</i>	<i>30 September 2006</i>	<i>30 September 2007</i>	<i>30 September 2006</i>
Commercial Banking					
Net interest income	184	172	158	524	450
Non-interest revenue	44	44	46	140	148
Total revenue	228	216	204	664	598
Non-interest expenses	84	80	71	248	227
Net operating income	144	136	133	416	371
Provision for credit losses	15	6	1	25	4
Income before taxes and non-controlling					
interest in income of trust	129	130	132	391	367
Provision for income taxes	45	46	44	134	129
Non-controlling interest in					
income of trust	3	5	4	11	11
Net income	81	79	84	246	227
Average assets	24,332	24,103	20,062	23,754	19,198
Corporate, Investment Banking and Markets					
Net interest income	29	29	30	89	94
Non-interest revenue	74	62	53	198	146
Total revenue	103	91	83	287	240
Non-interest expenses	31	34	33	98	90
Net operating income	72	57	50	189	150
Provision for credit losses	–	–	–	–	–
Income before taxes and non-controlling					
interest in income of trust	72	57	50	189	150
Provision for income taxes	25	19	18	63	54
Non-controlling interest in					
income of trust	1	1	1	3	3
Net income	46	37	31	123	93
Average assets	18,866	19,218	15,540	19,026	15,380

10. Guarantees, commitments and contingent liabilities

Notional amounts relating to financial and performance standby letters of credit, and documentary and commercial letters of credit were as follows:

	<i>At 30 September 2007</i>	<i>At 31 December 2006</i>	<i>At 30 September 2006</i>
Financial and performance standby letters of credit	2,243	2,046	1,958
Documentary and commercial letters of credit	341	492	442
Commitments to extend credit			
– Original term of one year or less	30,171	29,451	27,259
– Original term of more than one year	5,159	4,401	4,018
Credit and yield enhancement	52	51	48
	37,966	36,441	33,725

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Asset Trust Securities – Series 2010 (HSBC HaTS™) (HBH.M)

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