

Commit to curiosity

**Speakers: Marina, Chief Operating Officer, HSBC China
Sabrin, Head of Sustainability, HSBC UAE
Tyrell, Financial Crime Management, HSBC Canada**

[Text on screen] Curiosity
The way we work is changing
The skills we need are evolving

Curiosity is the single biggest determinant of career success*

*Jil Ader, World Economic Forum Annual Meeting, Jan 2020

How can being more curious benefit your career?

Marina
Chief Operating Officer
HSBC China

Someone can become more curious by continuing to ask why

[Marina] “I think someone can become more curious by continuing to ask ‘Why?’. I used to be a relationship manager for corporate customers and one of the things I loved doing was asking my customers why they make their products a certain way or why they run their business a certain way. And that actually helps me get a much better understanding of my customers.”

[Text on screen] Be curious about yourself
Learn what motivates you
and recognise your own potential

Sabrin
Head of Sustainability
HSBC UAE

You can become curious in many parts of your life

[Sabrin] “I think you can become curious in many parts of your life both professionally and personally, but what’s important is that you have the courage to explore your curiosity because it can make you uncomfortable and if you have the courage to be okay with discomfort, I think there’s just so much about the world and yourself that you can learn.”

[Text on screen] Assume less
Don't be afraid to ask questions
Being curious is a dynamic process of asking... and engaging with the world

Tyrell
Financial Crime Management
HSBC Canada

Curiosity is about understanding the unknown

[Tyrell] “Sometimes it might be about learning more about my role. Sometimes it might be about learning more about the world around me. But for me, curiosity is about understanding the unknown.”

[Text on screen] Commit to continuous learning
Do things you've never done before

Curiosity can be innate, but also can be developed over time

[Sabrin] "Curiosity can be innate, but also can be developed over time. And it is like anything else, you do need to nurture it. Don't let setbacks affect you. Don't let people's behaviours affect you. Don't let your passion die. I think a lot of curiosity comes from passion, [it] comes from things you deeply care about."

[Text on screen] Asking what ifs has led me to many exciting places

[Marina] "Asking what ifs has led me to many exciting places in my career. I've worked in Kuwait. I've worked in Mexico City, Shanghai, London, Chicago... many other places. And it's also taken me in a lot of different directions in my career."

[Text on screen] Curiosity opens doors to new opportunities

You already have these skills.
How will you unlock them?

Find out more at [hsbc.com/growtogether](https://www.hsbc.com/growtogether)