HSBC HOLDINGS PLC

Data Pack

2Q 2017

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC's significant accounting policies as described in the *Annual Report and Accounts 2016*. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the *Annual Report and Accounts 2016*, the *Interim Report 2017*, and other reports and financial information published by HSBC.

All information is on a reported basis.

Index

	Page
HSBC Holdings plc	1
Global businesses	
Retail Banking and Wealth Management ('RBWM')	2
Commercial Banking	3
Global Banking and Markets	4
Global Private Banking ('GPB')	5
Corporate Centre	6
Geographical regions	
Europe	7
Asia	8
Middle East and North Africa	9
North America	10
Latin America	11
Further analysis	
Hong Kong	12
United Kingdom ('UK')	13
US CML run-off portfolio	14
HSBC Holdings	15
Risk-weighted assets	16
Return on risk-weighted assets	17

-	Quarter ended				
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
	2017	2017	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Net interest income	6,990	6,787	6,868	7,185	7,847
Net fee income	3,267	3,224	2,929	3,262	3,389
Net trading income	1,682	2,246	1,897	2,231	2,488
Other income/(expense)	1,234	736	(2,710)	(3,166)	770
Net operating income before loan impairment charges and other credit risk provisions ¹	13,173	12,993	8,984	9,512	14,494
Loan impairment charges and other credit risk provisions	(427)	(236)	(468)	(566)	(1,205)
Net operating income	12,746	12,757	8,516	8,946	13,289
Total operating expenses ¹	(8,115)	(8,328)	(12,459)	(8,721)	(10,364)
Operating profit/(loss)	4,631	4,429	(3,943)	225	2,925
Share of profit in associates and joint ventures	651	532	498	618	683
Profit/(loss) before tax	5,282	4,961	(3,445)	843	3,608
Tax expense	(994)	(1,201)	(572)	(803)	(720)
Profit/(loss) after tax	4,288	3,760	(4,017)	40	2,888
Profit/(loss) attributable to shareholders of the parent company	4,045	3,465	(4,229)	(204)	2,611
Profit attributable to non-controlling interests	243	295	212	244	277
Profit/(loss) attributable to the ordinary shareholders of the parent company	3,869	3,130	(4,440)	(617)	2,468
Revenue					
Significant items				4	
Debit valuation adjustment ('DVA') on derivative contracts	(178)	(97)	(70)	(55)	(7)
Fair value movements on non-qualifying hedges	(61)	91	(302)	12	(164)
Gain on disposal of our membership interest in Visa - Europe	_	_	_	_	584
Gain on disposal of our membership interest in Visa - US	166	146	116	- (4.070)	_
Own credit spread		_	(1,648)	(1,370)	75
Portfolio disposals	(42)	10	(112)	(119)	68
Releases arising from the ongoing review of compliance with the UK Consumer Credit					2
Act	_	_	_	(1.742)	2
Loss and trading results from disposed-of operations in Brazil	70	_	_	(1,743)	748
Other acquisitions, disposals and dilutions	78 (37)	150	(2,016)	(3,275)	1,306
-	(37)	130	(2,010)	(3,273)	1,300
LICs					
Significant items					
Trading results from disposed-of operations in Brazil	_	_	_	_	(414)
Operating expenses					
Significant items					
Costs associated with portfolio disposals	(10)	_	(28)	_	_
Costs associated with the UK's exit from the EU	(4)	(222)	- (1.000)	_	
Costs to achieve	(837)	(833)	(1,086)	(1,014)	(677)
Costs to establish UK ring-fenced bank	(93)	(83)	(76)	(53)	(63)
Impairment of GPB - Europe goodwill	_	_	(2,440)	_	(800)
Regulatory (provisions)/releases in GPB	_	_	(390)	50	(3)
Settlements and provisions in connection with legal matters	322	(210)	42	(45.6)	(723)
UK customer redress programmes	(89)	(210)	(70)	(456)	(33)
Trading results from disposed-of operations in Brazil	(711)	(1.126)	(4.048)	(1.472)	(555)
-	(711)	(1,126)	(4,048)	(1,473)	(2,854)
Balance sheet data					
-	20.1	24.44	At Date	20.0	
	30 Jun	31-Mar	31-Dec	30-Sep	30-Jun
	2017	2017	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	919,838	875,969	861,504	880,851	887,556
Customer accounts	1,311,958	1,272,957	1,272,386	1,296,444	1,290,958

¹ The difference between the consolidated group result and the sum of geographical regions is attributable to inter-segment eliminations.

Note: Risk-weighted asset and return on risk-weighted asset data by Global business and Geographical region is provided separately at the end of this document.

Retail Banking and Wealth Management

	Quarter ended					
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	
	2017	2017	2016	2016	2016	
	\$m	\$m	\$m	\$m	\$m	
Net interest income	3,409	3,336	3,247	3,284	3,740	
Net fee income	1,292	1,224	1,156	1,293	1,303	
Net trading income	158	139	122	122	81	
Other income	341	383	139	219	573	
Net operating income before loan impairment charges and other credit risk provisions	5,200	5,082	4,664	4,918	5,697	
Loan impairment charges and other credit risk provisions	(260)	(296)	(259)	(351)	(539)	
Net operating income	4,940	4,786	4,405	4,567	5,158	
Total operating expenses	(3,341)	(3,276)	(3,417)	(3,592)	(3,642)	
Operating profit	1,599	1,510	988	975	1,516	
Share of profit/(loss) in associates and joint ventures	(20)	9	2	4	7	
Profit before tax	1,579	1,519	990	979	1,523	
Revenue						
Significant items						
Fair value movements on non-qualifying hedges	_	_	2	(2)	_	
Gain on disposal of our membership interest in Visa - Europe	_	_	_	_	354	
Gain on disposal of our membership interest in Visa - US	166	146	72	_	_	
Portfolio disposals	_	(73)	_	_	_	
Trading results from disposed-of operations in Brazil	_				524	
	166	73	74	(2)	878	
LICs						
Significant items					(2.45)	
Trading results from disposed-of operations in Brazil	_	_	_	_	(245)	
Operating expenses						
Significant items						
Costs to achieve	(72)	(125)	(164)	(124)	(61)	
Costs to achieve Costs to establish UK ring-fenced bank	_	(125)	(1)	(1)	(01)	
UK customer redress programmes	(89)	(210)	(59)	(438)	_	
Trading results from disposed-of operations in Brazil	_	(210)	_	(130)	(434)	
Trading results from disposed of operations in Brazil	(161)	(335)	(224)	(563)	(495)	
	(===)	()	(== -7	(000)	(100)	
Balance sheet data						
			At			
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	
	2017	2017	2016	2016	2016	
	\$m	\$m	\$m	\$m	\$m	
Loans and advances to customers (net)	324,464	311,452	306,056	313,369	314,754	
Customer accounts	619,858	605,643	590,502	597,211	588,864	
					*	

Commercial Banking

30 Jun 31 Mar 31 Dec 30 Sep 30 Jun 2017 2017 2016 2016 2016 \$m \$m \$m \$m \$m Net interest income 2,171 2,117 2,110 2,160 2,281 Net fee income 866 908 844 907 963 Net trading income 145 125 76 129 147
\$m \$m \$m \$m \$m Net interest income 2,171 2,117 2,110 2,160 2,281 Net fee income 866 908 844 907 963 Net trading income 145 125 76 129 147
Net interest income 2,171 2,117 2,110 2,160 2,281 Net fee income 866 908 844 907 963 Net trading income 145 125 76 129 147
Net fee income 866 908 844 907 963 Net trading income 145 125 76 129 147
Net trading income 145 125 76 129 147
Other income
Other income 34 41 11 5 312
Net operating income before loan impairment charges and other credit risk provisions 3,216 3,191 3,041 3,201 3,703
Loan impairment (charges)/recoveries and other credit risk provisions (121) 3 (201) (241)
Net operating income 3,095 3,194 2,840 2,960 3,259
Total operating expenses (1,460) (1,398) (1,472) (1,436) (1,618)
Operating profit 1,635 1,796 1,368 1,524 1,641
Share of profit in associates and joint ventures
Profit before tax 1,635 1,796 1,368 1,524 1,641
Revenue Significant items Gain on disposal of our membership interest in Visa - Europe — — — — 230
Trading results from disposed-of operations in Brazil – – – 147
377
LICs
Significant items
Trading results from disposed-of operations in Brazil – – – (160)
Operating expenses
Significant items
Costs to achieve (13) 1 (14) (11) (14)
Costs to establish UK ring-fenced bank – – – (1) –
UK customer redress programmes – – (11) (8) (15)
Trading results from disposed-of operations in Brazil – – – (81)
(13) 1 (25) (20) (110)
Balance sheet data
At and a second
30 Jun 31 Mar 31 Dec 30 Sep 30 Jun
2017 2017 2016 2016 2016
\$m \$m \$m \$m \$m
Loans and advances to customers (net) 305,018 289,906 281,930 284,604 285,215
Customer accounts 341,596 335,111 341,729 340,528 334,946

Global Banking and Markets

•	Quarter ended					
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	
	2017	2017	2016	2016	2016	
	\$m	\$m	\$m	\$m	\$m	
Net interest income	1,189	1,063	1,131	1,333	1,305	
Net fee income	963	912	726	941	947	
Net trading income	1,343	1,767	1,527	1,401	1,687	
Other income	264	47	137	87	4	
Net operating income before loan impairment charges and other credit risk provisions	3,759	3,789	3,521	3,762	3,943	
Loan impairment (charges)/recoveries and other credit risk provisions	(61)	20	(12)	(20)	(264)	
Net operating income	3,698	3,809	3,509	3,742	3,679	
Total operating expenses	(1,910)	(2,245)	(2,300)	(2,243)	(2,473)	
Operating profit	1,788	1,564	1,209	1,499	1,206	
Share of profit in associates and joint ventures	_	_	_	_		
Profit before tax	1,788	1,564	1,209	1,499	1,206	
Revenue						
Significant items						
DVA on derivative contracts	(178)	(97)	(70)	(55)	(7)	
Trading results from disposed-of operations in Brazil					116	
	(178)	(97)	(70)	(55)	109	
LICs						
Significant items						
Trading results from disposed-of operations in Brazil	_	_	_	_	(9)	
Trading results from disposed of operations in brazil					(3)	
Operating expenses						
Significant items						
Costs associated with the UK's exit from the EU	(1)	_	_	_	_	
Costs to achieve	(49)	(48)	(91)	(51)	(61)	
Settlements and provisions in connection with legal matters	322	_	42	_	(136)	
UK customer redress programmes	_	_	_	(10)	(18)	
Trading results from disposed-of operations in Brazil	_	_	_	_	(35)	
	272	(48)	(49)	(61)	(250)	
Balance sheet data						
	30 Jun	31 Mar	At 31 Dec	30 Sep	30 Jun	
	2017	2017	2016	2016	2016	
	\$m	\$m	\$m	\$m	\$m	
Loans and advances to customers (net)	243,989	229,602	225,855	225,765	228,116	
Customer accounts	267,274	251,033	256,095	266,927	268,850	
Castomer accounts	207,27	231,033	_50,055	_00,52,	200,030	

Global Private Banking

Quarter ended	
30 Jun 31 Mar 31 Dec 30 Sep	30 Jun
2017 2017 2016 2016	2016
\$m \$m \$m \$m	\$m
Net interest income 205 189 198 199	205
Net fee income 179 176 171 196	179
Net trading income 46 49 39 45	50
Other income/(expense) 9 5 (35) —	27
Net operating income before loan impairment charges and other credit risk provisions 439 419 373 440	461
Loan impairment (charges)/recoveries and other credit risk provisions — (1) (8)	11
Net operating income 439 418 365 438	472
Total operating expenses (360) (344) (3,204) (318)	(1,170)
Operating profit/(loss) 79 74 (2,839) 120	(698)
Share of profit in associates and joint ventures	
Profit/(loss) before tax 79 74 (2,839) 120	(698)
Revenue	
Significant items	
Portfolio disposals 8 4 (26) —	_
Releases arising from the ongoing review of compliance with the UK Consumer	
Credit Act — — — — — — — — — — — — — — — — — — —	2
Trading results from disposed-of operations in Brazil 8 4 (26) -	<u>6</u> 8
8 4 (26) —	8
Operating expenses	
Significant items	
Costs associated with portfolio disposals – – (10) –	_
Costs to achieve (2) — — (1)	(3)
Impairment of GPB - Europe goodwill – – (2,440) –	(800)
Regulatory (provisions)/releases in GPB – – (389) 48	_
Trading results from disposed-of operations in Brazil – – – – –	(4)
(2) — (2,839) 47	(807)
Balance sheet data	
At 2011	
30 Jun 31 Mar 31 Dec 30 Sep	30 Jun
2015	2016
2017 2017 2016 2016	_
\$m \$m \$m \$m	\$m
	\$m 39,923 77,981

Corporate Centre

	Quarter ended				
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
	2017	2017	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Net interest income	16	82	182	209	316
Net fee income/(expense)	(33)	4	32	(75)	(3)
Net trading income/(expense)	(10)	166	133	534	523
Other income/(expense)	586	260	(2,962)	(3,477)	(146)
Net operating income/(expense) before loan impairment charges and other credit risk provisions	559	512	(2,615)	(2,809)	690
Loan impairment (charges)/recoveries and other credit risk provisions	15	38	12	48	31
Net operating income/(expense)	574	550	(2,603)	(2,761)	721
Total operating expenses	(1,044)	(1,065)	(2,066)	(1,132)	(1,461)
Operating profit/(loss)	(470)	(515)	(4,669)	(3,893)	(740)
Share of profit in associates and joint ventures	671	523	496	614	676
Profit/(loss) before tax	201	8	(4,173)	(3,279)	(64)
Revenue					
Significant items					
Fair value movements on non-qualifying hedges	(61)	91	(304)	14	(164)
Gain on disposal of our membership interest in Visa - US	_	_	44	_	_
Own credit spread	_	_	(1,648)	(1,370)	75
Portfolio disposals	(50)	79	(86)	(119)	68
Loss and trading results from disposed-of operations in Brazil	_	_	_	(1,743)	(45)
Other acquisitions, disposals and dilutions	78	_	_	_	
	(33)	170	(1,994)	(3,218)	(66)
Operating expenses					
Significant items					
Costs associated with portfolio disposals	(10)	_	(18)	_	_
Costs associated with the UK's exit from the EU	(3)	. -	-	-	
Costs to achieve	(701)	(661)	(817)	(827)	(538)
Costs to establish UK ring-fenced bank	(93)	(83)	(75)	(51)	(63)
Regulatory (provisions)/releases in GPB	_	_	(1)	2	(3)
Settlements and provisions in connection with legal matters	_	_	_	_	(587)
Trading results from disposed-of operations in Brazil		(744)		(075)	(1)
	(807)	(744)	(911)	(876)	(1,192)
Balance sheet data					
Datatice Street data			At		
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
	2017	2017	2016	2016	2016
	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	7,766	7,921	12,207	18,063	19,548
Customer accounts	15,004	12,539	14,210	14,357	20,317
Castomer associated	25,004	12,333	1,210	1,557	20,517

Europe

Luiope						
			Quarter ended 30	0 Jun 2017		
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	991	697	252	92	(266)	1,766
Net fee income	374	358	316	82	2	1,132
Net trading income/(expense)	34	6	666	11	(71)	646
Other income/(expense)	(16)	36	293	7	826	1,146
Net operating income before loan impairment charges and other credit risk provisions	1,383	1,097	1,527	192	491	4,690
Loan impairment (charges)/recoveries and other credit risk provisions	(51)	32	3	1	29	14
Net operating income	1,332	1,129	1,530	193	520	4,704
Total operating expenses	(1,323)	(579)	(793)	(204)	(1,034)	(3,933)
Operating profit/(loss)	9	550	737	(11)	(514)	771
Share of profit in associates and joint ventures	_	_	_	_	7	7
Profit/(loss) before tax	9	550	737	(11)	(507)	778
Revenue						
Significant items						
DVA on derivative contracts	_	_	(85)	_	_	(85)
Fair value movements on non-qualifying hedges	_	_	_	_	(54)	(54)
Portfolio disposals	_	_	_	8	_	8
Other acquisitions, disposals and dilutions	_	_	_	_	78	78
	_	_	(85)	8	24	(53)
Operating expenses						
Significant items						
Costs associated with portfolio disposals	_	_	_	_	(2)	(2)
Costs associated with the UK's exit from the EU	_	_	(1)	_	(3)	(4)
Costs to achieve	(42)	(9)	(39)	_	(419)	(509)
Costs to establish UK ring-fenced bank	_	_	_	_	(93)	(93)
Settlements and provisions in connection with legal matters	_	_	322	_	_	322
UK customer redress programmes	(89)	_	_	_	_	(89)
	(131)	(9)	282	_	(517)	(375)
·						

	At 30 Jun 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	146,661	109,562	87,281	18,422	3,017	364,943
Customer accounts	192,809	126,874	122,160	34,052	3,184	479,079

Asia

	Quarter ended 30 Jun 2017						
	Retail		Global				
	Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	
Net interest income	1,572	968	612	58	223	3,433	
Net fee income	665	331	339	76	2	1,413	
Net trading income/(expense)	76	112	464	33	(15)	670	
Other income/(expense)	192	5	28	(1)	506	730	
Net operating income before loan impairment charges and other credit risk provisions	2,505	1,416	1,443	166	716	6,246	
Loan impairment charges and other credit risk provisions	(61)	(152)	(66)	_	(2)	(281)	
Net operating income	2,444	1,264	1,377	166	714	5,965	
Total operating expenses	(1,143)	(511)	(647)	(90)	(555)	(2,946)	
Operating profit	1,301	753	730	76	159	3,019	
Share of profit/(loss) in associates and joint ventures	(20)	_	_	_	537	517	
Profit before tax	1,281	753	730	76	696	3,536	
Revenue							
Significant items							
DVA on derivative contracts	_	_	(69)	_	_	(69)	
Fair value movements on non-qualifying hedges	_	_	_	_	(6)	(6)	
		-	(69)	_	(6)	(75)	
Operating expenses							
Significant items							
Costs to achieve	(13)	(3)	(7)	(2)	(163)	(188)	
	(13)	(3)	(7)	(2)	(163)	(188)	

balance sneet data						
	At 30 Jun 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	126,931	140,223	117,074	13,828	2,449	400,505
Customer accounts	338,214	160,253	109,181	23,923	4,238	635,809

Middle East and North Africa

	Quarter ended 30 Jun 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	154	99	107	_	91	451
Net fee income/(expense)	55	43	63	_	(3)	158
Net trading income/(expense)	14	9	62	_	(50)	35
Other income	9	5	4	_	47	65
Net operating income before loan impairment charges and other credit risk provisions	232	156	236	_	85	709
Loan impairment charges and other credit risk provisions	(18)	(32)	(15)	_	_	(65)
Net operating income	214	124	221	_	85	644
Total operating expenses	(154)	(77)	(80)	(1)	(39)	(351)
Operating profit/(loss)	60	47	141	(1)	46	293
Share of profit in associates and joint ventures	_	_	_	_	124	124
Profit/(loss) before tax	60	47	141	(1)	170	417
Revenue						
Significant items						
DVA on derivative contracts			(1)			(1)
			(1)			(1)
Operating expenses						
Significant items					(-)	4=>
Costs to achieve		_			(7)	(7)
			_		(7)	(7)

balance sheet data							
	At 30 Jun 2017						
	Retail		Global				
	Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	
Loans and advances to customers (net)	6,681	9,894	11,914	_	_	28,489	
Customer accounts	17,796	7,837	8,956	_	205	34,794	

North America

	Quarter ended 30 Jun 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	318	286	165	55	52	876
Net fee income/(expense)	113	107	227	21	(33)	435
Net trading income	5	8	112	2	33	160
Other income	180	6	12	1	50	249
Net operating income before loan impairment charges and other credit risk provisions	616	407	516	79	102	1,720
Loan impairment (charges)/recoveries and other credit risk provisions	2	39	2	(1)	(11)	31
Net operating income	618	446	518	78	91	1,751
Total operating expenses	(432)	(225)	(412)	(63)	(241)	(1,373)
Operating profit/(loss)	186	221	106	15	(150)	378
Share of profit in associates and joint ventures	_	_	_	_	3	3
Profit/(loss) before tax	186	221	106	15	(147)	381
Revenue						
Significant items						
DVA on derivative contracts	_	_	(19)	_	_	(19)
Fair value movements on non-qualifying hedges	_	_	_	_	(1)	(1)
Gain on disposal of our membership interest in Visa - US	166	_	_	_	_	166
Portfolio disposals	_	_	_	_	(50)	(50)
	166		(19)		(51)	96
Operating expenses						
Significant items						
Costs associated with portfolio disposals	_	_	_	_	(8)	(8)
Costs to achieve	(14)	(1)	(2)	_	(104)	(121)
	(14)	(1)	(2)		(112)	(129)

Balance sheet data								
	At 30 Jun 2017							
	Retail		Global					
	Banking		Banking	Global				
	and Wealth	Commercial	and	Private	Corporate			
	Management	Banking	Markets	Banking	Centre	Total		
	\$m	\$m	\$m	\$m	\$m	\$m		
Loans and advances to customers (net)	37,377	38,211	21,857	6,351	2,200	105,996		
Customer accounts	58,259	40,080	24,054	10,251	7,126	139,770		

Latin America

	Quarter ended 30 Jun 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	374	121	53	_	(26)	522
Net fee income/(expense)	85	27	18	_	(1)	129
Net trading income	29	10	39	_	35	113
Other income	14	8	22	_	6	50
Net operating income before loan impairment charges and other credit risk provisions	502	166	132	_	14	814
Loan impairment (charges)/recoveries and other credit risk provisions	(132)	(8)	15	_	(1)	(126)
Net operating income	370	158	147	_	13	688
Total operating expenses	(327)	(94)	(73)	_	(24)	(518)
Operating profit/(loss)	43	64	74	_	(11)	170
Share of profit in associates and joint ventures	_	_	_	_	_	_
Profit/(loss) before tax	43	64	74		(11)	170
Revenue						
Significant items						
DVA on derivative contracts		_	(4)			(4)
	_	_	(4)	_	_	(4)
Operating expenses						
Significant items						
Costs to achieve	(3)	_	(1)	_	(8)	(12)
	(3)	_	(1)	_	(8)	(12)

balance sneet data								
	At 30 Jun 2017							
	Retail		Global					
	Banking		Banking	Global				
	and Wealth	Commercial	and	Private	Corporate			
	Management	Banking	Markets	Banking	Centre	Total		
	\$m	\$m	\$m	\$m	\$m	\$m		
Loans and advances to customers (net)	6,814	7,128	5,863	_	100	19,905		
Customer accounts	12,780	6,552	2,923	_	251	22,506		

Hong Kong

	Quarter ended 30 Jun 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income	1,147	607	242	44	67	2,107
Net fee income	535	230	171	54	7	997
Net trading income	59	68	242	24	6	399
Other income	160	4	16		169	349
Net operating income before loan impairment charges and other credit risk provisions	1,901	909	671	122	249	3,852
Loan impairment charges and other credit risk provisions	(33)	(125)	(74)	_	(1)	(233)
Net operating income	1,868	784	597	122	248	3,619
Total operating expenses	(653)	(259)	(343)	(60)	(242)	(1,557)
Operating profit	1,215	525	254	62	6	2,062
Share of profit/(loss) in associates and joint ventures	(21)	_	_	_	2	(19)
Profit before tax	1,194	525	254	62	8	2,043
Revenue						
Significant items						
DVA on derivative contracts	_	_	(26)	_	_	(26)
Fair value movements on non-qualifying hedges	_	_	_	_	(8)	(8)
	_	_	(26)	_	(8)	(34)
Operating expenses						
Significant items						
Costs to achieve	(13)	(2)	(6)	_	(72)	(93)
	(13)	(2)	(6)	_	(72)	(93)

balance sheet data								
	At 30 Jun 2017							
	Retail		Global					
	Banking		Banking	Global				
	and Wealth	Commercial	and	Private	Corporate			
	Management	Banking	Markets	Banking	Centre	Total		
	\$m	\$m	\$m	\$m	\$m	\$m		
Loans and advances to customers (net)	80,798	91,237	68,701	10,227	2,031	252,994		
Customer accounts	281,766	121,573	45,911	17,273	755	467,278		

UK

		1	Quarter ended 30) Jun 2017		
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	792	533	148	44	(212)	1,305
Net fee income/(expense)	278	265	58	20	_	621
Net trading income/(expense)	13	2	593	2	(137)	473
Other income	36	30	233	6	837	1,142
Net operating income before loan impairment charges and other credit risk provisions	1,119	830	1,032	72	488	3,541
Loan impairment (charges)/recoveries and other credit risk provisions	(44)	19	7	2	32	16
Net operating income	1,075	849	1,039	74	520	3,557
Total operating expenses	(1,078)	(413)	(528)	(71)	(1,023)	(3,113)
Operating profit/(loss)	(3)	436	511	3	(503)	444
Share of profit in associates and joint ventures	1			1	4	6
Profit/(loss) before tax	(2)	436	511	4	(499)	450
Revenue						
Significant items						
DVA on derivative contracts	_	_	(71)	_	_	(71)
Fair value movements on non-qualifying hedges	_	_	`_′	1	(61)	(60)
Other acquisitions, disposals and dilutions	_	_	_	_	78	78
	_	_	(71)	1	17	(53)
Operating expenses						
Significant items						
Costs associated with the UK's exit from the EU	_	_	(1)	_	(3)	(4)
Costs to achieve	(38)	(10)	(32)	1	(376)	(455)
Costs to establish UK ring-fenced bank	_	_	_	_	(93)	(93)
Settlements and provisions in connection with legal matters	_	_	322	_	_	322
UK customer redress programmes	(89)	_		_	_	(89)
	(127)	(10)	289	1	(472)	(319)

Balance sheet data							
	At 30 Jun 2017						
	Retail		Global				
	Banking		Banking	Global			
	and Wealth	Commercial	and	Private	Corporate		
	Management	Banking	Markets	Banking	Centre	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	
Loans and advances to customers (net)	123,353	84,812	67,046	6,963	2,527	284,701	
Customer accounts	170,209	101,380	93,231	13,873	107	378,800	

HSBC US CML run-off portfolio

•	Quarter ended					
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	
	2017	2017	2016	2016	2016	
	\$m	\$m	\$m	\$m	\$m	
Net operating income/(expense) before loan impairment charges and other credit risk provisions	(2)	107	78	33	249	
Loan impairment (charges)/recoveries and other credit risk provisions	(13)	11	(21)	(10)		
Net operating income/(expense)	(15)	118	57	23	249	
Total operating expenses	(77)	(56)	(89)	(137)	(708)	
Operating profit/(loss)	(92)	62	(32)	(114)	(459)	
Share of profit in associates and joint ventures	_	_	_	_		
Profit/(loss) before tax	(92)	62	(32)	(114)	(459)	
Revenue						
Significant items						
Fair value movements on non-qualifying hedges	_	_	_	_	4	
Gain on disposal of our membership interest in Visa - US	_	_	44	_	_	
Portfolio disposals	(50)	79	(86)	(119)	68	
	(50)	79	(42)	(119)	72	
Operating expenses						
Significant items						
Costs associated with portfolio disposals	(8)	_	_	_	_	
Costs to achieve	_	(8)	(9)	(47)	(15)	
Settlements and provisions in connection with legal matters	_	_	_	_	(587)	
	(8)	(8)	(9)	(47)	(602)	
Balance sheet data						
			At			
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	
	2017	2017	2016	2016	2016	

	At						
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun		
	2017	2017	2016	2016	2016		
	\$m	\$m	\$m	\$m	\$m		
Loan portfolio information							
Loans and advances to customers (gross)	305	1,549	5,654	11,167	12,526		
Loans and advances to customers - held for sale	1,296	743	1,601	896	880		
Impairment allowances	20	80	190	474	581		
Impairment allowances - assets held for sale	73	39	95	71	88		
2+ delinquency	352	452	588	688	1,047		
Write-offs (net)	2	13	30	32	27		
	%	%	%	%	%		
Ratios ¹ :							
Impairment allowances	5.8	5.2	3.9	4.5	5.0		
Loan impairment charges	2.6	(0.8)	1.2	0.3	_		
2+ delinquency	22.0	19.7	8.1	5.7	7.8		
Write-offs	0.5	0.9	1.7	1.0	0.7		

¹ The 'write-offs' and 'loan impairment charges' ratios are a percentage of average total loans and advances (quarter annualised), while the 'impairment allowances' and '2+ delinquency' ratios are a percentage of period end loans and advances to customers (gross). All ratios include assets held for sale.

HSBC Holdings¹

	Quarter ended 30 Jun 2017					
	Retail		Global			
	Banking		Banking	Global		
	and Wealth	Commercial	and	Private	Corporate	
	Management	Banking	Markets	Banking	Centre	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Net interest income/(expense)	_	_	_	_	(88)	(88)
Net fee income	_	_	_	_	_	_
Net trading income/(expense)	_	_	_	_	(222)	(222)
Other income ²	18	15	(7)	_	228	254
Net operating income/(expense) before loan impairment charges and other credit						
risk provisions	18	15	(7)	_	(82)	(56)
Loan impairment charges and other credit risk provisions	_					
Net operating income/(expense)	18	15	(7)	_	(82)	(56)
Total operating expenses	(202)	(96)	(157)	(19)	(435)	(909)
Operating profit/(loss)	(184)	(81)	(164)	(19)	(517)	(965)
Share of profit in associates and joint ventures	_					
Profit/(loss) before tax	(184)	(81)	(164)	(19)	(517)	(965)
Revenue						
Significant items						
Fair value movements on non-qualifying hedges	_				(79)	(79)
	_	-	_	_	(79)	(79)
Operating expenses						
Significant items						
Costs to achieve	(21)	(8)	_	_	(115)	(144)
Costs to establish UK ring-fenced bank	_	_	_	_	(18)	(18)
Settlements and provisions in connection with legal matters	_		(60)			(60)
	(21)	(8)	(60)		(133)	(222)

Balance sheet data

Customer accounts

At 30 Jun 2017							
Retail		Global					
Banking		Banking	Global				
and Wealth	Commercial	and	Private	Corporate			
Management	Banking	Markets	Banking	Centre	Total		
\$m	\$m	\$m	\$m	\$m	\$m		
_	_	_	_	117	117		
_	_	_	_	_	_		

¹ Holding Company results are included within the Europe and UK geographical disclosures.

Loans and advances to customers (net)

² Excludes intra-Group dividend income.

HSBC Risk-weighted assets

Risk-weighted assets by global business

	Quarter ended				
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
	2017	2017	2016	2016	2016
	\$bn	\$bn	\$bn	\$bn	\$bn
Retail Banking and Wealth Management	116.6	113.5	115.1	120.2	129.4
Commercial Banking	289.2	280.6	275.9	282.3	298.8
Global Banking and Markets	306.1	296.0	300.4	307.2	334.4
Global Private Banking	16.4	15.4	15.3	16.8	17.3
Corporate Centre	147.8	152.4	150.5	177.6	302.3
Total	876.1	857.9	857.2	904.1	1,082.2

Risk-weighted assets by geographical regions¹

	Quarter ended				
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
	2017	2017	2016	2016	2016
	\$bn	\$bn	\$bn	\$bn	\$bn
Total	876.1	857.9	857.2	904.1	1,082.2
Europe	311.7	301.5	298.4	318.6	321.4
Asia	347.0	336.0	334.0	338.5	462.3
Middle East and North Africa	59.3	58.9	59.1	68.6	69.5
North America	137.3	140.6	150.7	164.1	175.1
Latin America	38.6	36.9	34.3	37.6	78.6
Hong Kong	172.6	168.5	166.3	160.5	162.4
United Kingdom	233.8	226.7	223.3	241.6	243.4

 $^{1\,} RWAs\ are\ non-additive\ across\ geographical\ regions\ due\ to\ market\ risk\ diversification\ effects\ within\ the\ Group.$

Return on risk-weighted assets

Return on risk-weighted assets by global business 1,2

		Quarter ended			
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
	2017	2017	2016	2016	2016
	%	%	%	%	%
Retail Banking and Wealth Management	5.5	5.4	3.4	3.1	4.7
Commercial Banking	2.3	2.6	2.0	2.1	2.2
Global Banking and Markets	2.4	2.1	1.6	1.9	1.4
Global Private Banking	2.0	2.0	(70.4)	2.8	(16.0)
Total	2.4	2.3	(1.6)	0.3	1.3

Return on risk-weighted assets by geographical regions 1,2

	Quarter ended				
	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
	2017	2017	2016	2016	2016
	%	%	%	%	%
Europe	1.0	(0.3)	(8.7)	(2.0)	(0.1)
Asia	4.2	5.0	3.5	3.6	3.2
Middle East and North Africa	2.8	2.7	1.2	1.9	2.7
North America	1.1	1.6	0.2	0.2	(0.7)
Latin America	1.8	1.3	0.8	(10.9)	(0.3)
Total	2.4	2.3	(1.6)	0.3	1.3

 $^{1\} Return\ on\ risk-weighted\ assets\ are\ on\ a\ reported\ basis,\ and\ calculated\ using\ average\ risk-weighted\ assets\ on\ a\ CRD\ IV\ basis.$

² Return on risk-weighted assets are based on a discrete quarterly calculation, using a 2-point average.