Consensus financial estimates

HSBC Investor Relations

28 May 2025



HSBC Group financial estimates

As of 28 May 2025

	2025	2026	2027
Group reported income statement, \$m			
— Banking NII	42,082	41,577	42,184
Fee and other income	24,219	25,796	27,181
Net operating income ('Revenue')	66,302	67,373	69,365
ECL	(3,844)	(3,840)	(3,747)
Total operating expenses	(34,672)	(34,479)	(34,724)
Share of profit in associates and joint ventures	1,923	2,604	2,677
Profit/(loss) before tax	29,709	31,659	33,571
Tax credit/(charge)	(6,370)	(6,521)	(6,908)
Profit/(loss) after tax	23,339	25,137	26,663
Profit attributable to non-controlling interests	1,013	1,039	1,061
Profit attributable to other equity holders of the parent company	1,079	1,081	1,091
Profit attributable to ordinary shareholders of the parent company ('PAOS')	21,246	23,017	24,511
Revenue excluding notable items, \$m	40.000	44 577	40.404
Banking NII	42,082	41,577	42,184
Fee and other income	25,214	25,842	27,206
— Wholesale Transaction Banking	10,665	10,598	10,863
— Wealth	8,622	9,533	10,489
- Other	5,908	5,734	5,909
Revenue excluding notable items	67,297	67,419	69,390
Notable items, \$m			
— Banking NII	-	-	-
— Fee and other income	(995)	(45)	(25)
Revenue	(995)	(45)	(25)
ECL	-	-	-
Costs	(1,425)	(649)	(160)
Associates	(913)	(80)	(80)
Total	(3,334)	(774)	(265)

	2025	2026	2027
Group balance sheet and capital, \$bn			
Customer accounts	1,706.7	1,757.8	1,811.1
Loans and advances to customers (net)	948.3	968.7	993.8
Risk-weighted assets	858.1	877.4	899.6
Common equity tier 1 capital	124.4	126.2	128.8
Tangible net asset value	156.4	159.2	163.3
Key financial metrics			
Earnings per share, \$	1.22	1.39	1.54
Dividends per ordinary share, \$	0.67	0.70	0.77
Return on average tangible equity, %	13.6%	14.6%	15.2%
Return on average tangible equity excluding notable items, %	15.5%	15.0%	15.3%
Common equity tier 1 ratio, %	14.5%	14.4%	14.3%
Tangible net asset value per ordinary share, \$	9.20	9.78	10.48
Basic number of ordinary shares outstanding, bn	17.01	16.27	15.58
Average basic number of ordinary shares outstanding during the period, bn	17.44	16.62	15.91

Average and spot foreign currency rates

	Avg FX	Rates (US	S\$ per 1 lo	ocal curre	ncy)	Spot FX Rates (US\$ per 1 local currency)			ency)	Avg FX	Spot FX*	
Country	1024	2024	3024	4024	1025	1024	2024	3024	4024	1025	FY24	27 May 2025
UK	1.268	1.262	1.300	1.282	1.259	1.264	1.264	1.337	1.254	1.291	1.278	1.351
France	1.085	1.076	1.098	1.067	1.052	1.080	1.070	1.115	1.038	1.079	1.082	1.133
Germany	1.085	1.076	1.098	1.067	1.052	1.080	1.070	1.115	1.038	1.079	1.082	1.133
Turkey	0.032	0.031	0.030	0.029	0.028	0.031	0.030	0.029	0.028	0.026	0.030	0.026
Switzerland	1.144	1.106	1.154	1.140	1.113	1.109	1.112	1.183	1.104	1.131	1.136	1.209
Hong Kong	0.128	0.128	0.128	0.129	0.129	0.128	0.128	0.129	0.129	0.129	0.128	0.128
Australia	0.657	0.659	0.670	0.653	0.628	0.652	0.667	0.692	0.620	0.622	0.660	0.644
India	0.012	0.012	0.012	0.012	0.012	0.012	0.012	0.012	0.012	0.012	0.012	0.012
China	0.139	0.138	0.140	0.139	0.137	0.138	0.138	0.143	0.137	0.138	0.139	0.139
Malaysia	0.212	0.211	0.224	0.228	0.225	0.211	0.212	0.243	0.224	0.226	0.219	0.236
Singapore	0.746	0.739	0.757	0.751	0.742	0.741	0.738	0.779	0.733	0.744	0.748	0.776
Taiwan	0.032	0.031	0.031	0.031	0.030	0.031	0.031	0.032	0.030	0.030	0.031	0.033
Egypt	0.028	0.021	0.021	0.020	0.020	0.021	0.021	0.021	0.020	0.020	0.022	0.020
UAE	0.272	0.272	0.272	0.272	0.272	0.272	0.272	0.272	0.272	0.272	0.272	0.272
Saudi Arabia	0.267	0.267	0.267	0.266	0.267	0.267	0.267	0.267	0.266	0.267	0.267	0.267
Canada	0.741	0.731	0.733	0.715	0.697	0.739	0.730	0.740	0.695	0.695	0.730	0.724
Argentina	0.001	0.001	0.001	0.001	0.001	0.001	0.001	0.001	0.001	0.001	0.001	0.001
Mexico	0.059	0.058	0.053	0.050	0.049	0.060	0.055	0.051	0.048	0.049	0.055	0.052
Brazil	0.202	0.192	0.180	0.171	0.171	0.200	0.179	0.183	0.162	0.174	0.186	0.177

* Source: Bloomberg

Disclaimer

Consensus figures in the tables above are line-by-line averages based on the estimates received by HSBC Holdings plc ("HSBC") from analysts covering HSBC.

HSBC Investor Relations requested sell-side analysts that, to the best of HSBC's knowledge, cover HSBC via written research reports on a regular basis to provide their estimates for each of the line items appearing in the tables enclosed in this document. Estimates from 15 analysts have been used to calculate the consensus figures. HSBC excluded submissions where estimates have not been updated following the last reported quarterly results, have not been updated to reflect significant announcements or events or contain a manifest error. The selection of the analysts included in the consensus figures has not been made on the basis of the analysts' opinions, forecasts, estimates, projections, predictions or recommendations in respect of HSBC.

HSBC has obtained the permission from each analyst included in the consensus figures to include their estimates on a non-disclosed basis. From time to time, the firms that analysts represent, or their partners or associates, may be involved in transactions as a manager, co-manager or participant, involving securities issued by HSBC, its subsidiaries or affiliates. At such times, analysts may be required to suspend or restrict coverage on HSBC in terms of published opinions, forecasts, estimates, projections, predictions or recommendations. Such analysts' opinions, forecasts, estimates, projections, predictions or recommendations, if unavailable, will not be included in consensus figures. Such analysts may be included in future consensus figures prepared by HSBC.

The opinions, forecasts, estimates, projections, predictions or recommendations regarding HSBC's performance or financial position made by the aforementioned analysts (and, therefore, the aggregated consensus estimate numbers that result from the individual estimates) are those of the analysts alone and do not represent the opinions, forecasts, estimates, predictions or recommendations of HSBC or its management and HSBC does not endorse or concur with any of such analysts' opinions, forecasts, estimates, projections, predictions or recommendations. HSBC accepts no liability for the selection, accuracy or completeness of the analysts' opinions, forecasts, estimates, projections, predictions or recommendations.

Consensus estimate presented as at: 28 May 2025.

HSBC has not verified any of the forecasts received, nor does it intend to do so in the future, and none of HSBC, its subsidiaries or affiliates or their respective directors, officers and employees makes any representation or warranty, express or implied, as to, or accepts any responsibility for, the accuracy or completeness of the consensus information, the reasonableness of any assumptions or projections or the likelihood of achieving the consensus figures. HSBC assumes no responsibility to update or supplement the consensus figures.

HSBC will not provide any commentary on the consensus figures. The circulation of consensus figures by HSBC is not mandatory and HSBC may amend its practice on this, or cease to provide consensus estimates at any time.

HSBC is not aware of, nor has it investigated, the existence of any interests or conflicts of interest of the contributors that could compromise the objectivity of the contributed information.

The consensus figures are being provided for information purposes only and are not intended to, nor do they, constitute investment advice, promotional material for services offered by HSBC, its subsidiaries or affiliates, or any solicitation to buy, hold or sell securities or other financial instruments of HSBC, its subsidiaries or affiliates or affiliates or their respective directors, officers and employees shall accept any liability whatsoever for the consequences of any reliance upon, or actions taken based on, any of the information provided in the consensus figures.

Where analysts, investors or other parties wish to include or refer to the HSBC consensus information in other documents, including published research, it must be appropriately cited as "company compiled consensus" with the relevant "as at" date of publication.

Investor relations contacts

Name	Role	Phone	Email
Neil Sankoff	Global Head of Investor Relations	+44 (0) 20 7991 5072	neil.sankoff@hsbc.com
Mark Phin	Head of Equity	+44 (0) 20 7992 6923	mark.j.phin@hsbc.com
Yafei Tian	Head of Investor Relations, Asia-Pacific	+852 2899 8909	yafei.tian@hsbc.com.hk
Tim Fradin	Head of Analysts & ESG	+44 (0) 20 7992 4834	tim.fradin@hsbc.com
Connor Hanson	Manager, Investor Relations	+44 (0) 20 7991 0876	connor.hanson@hsbc.com

