## The Hongkong and Shanghai Banking Corporation Limited - Macau Branch

Disclosure of Financial Information 30 June 2016

## Balance sheet as at 30 June 2016

	At 30 June 2016		
	Amounts	Reserves, depreciation and provision	Net amount
	MOP'000	MOP'000	MOP'000
Assets	1101 000	1101 000	1,101 000
Cash	178,944	-	178,944
Deposits at Autoridade			
Monetária de Macau			
("AMCM")	520,957	-	520,957
Accounts receivables	-	-	-
Current deposits at other local			
credit institutions	756,784	-	756,784
Current deposits at other			
overseas credit institutions	965,517	-	965,517
Loans and advances	16,096,718	4,280	16,092,438
Placements to local credit			
institutions	1,960,000	-	1,960,000
Call and fixed deposits at			
overseas credit institutions	4,841,534	-	4,841,534
Debtors	47,096	-	47,096
Available-for-sale equity			
investments	250	-	250
Properties	94,432	1,152	93,280
Equipments	95,293	86,449	8,844
Internal and adjustment			
accounts	214,403		214,403
Total	25,771,928	91,881	25,680,047

## Balance sheet as at 30 June 2016 (continued)

	At 30 June 2016	
	Subtotal	Total
T. 1994	MOP'000	MOP'000
Liabilities		
Current deposits	13,535,561	
Call deposits	22,716	
Fixed deposits	4,274,369	17,832,646
Funding from local gradit institutions	90,000	
Funding from local credit institutions Funding from overseas credit institutions	80,000 7,047,696	
Cheques and bills payable	7,047,090 94,481	
Creditors	94,401	
Other liabilities	38,323	7,260,500
Other habilities		7,200,300
Internal and adjustment accounts		179,346
Provisions		197,289
Revaluation reserve	79,732	
Other reserves	3,842	83,574
Current profit		126,692
Current profit		120,092
Total		25,680,047

# Profit and loss account for the half-year ended 30 June 2016

		loss account	11 -16 1 - 1
	Half-year ended		Half-year ended
	30 June 2016		30 June 2016
Debit	Amount	Credit	Amount
	MOP'000		MOP'000
Operating costs	28,447	Operating income	210,442
Personnel expenses		Income from banking	
Staff costs	37,220	services	62,448
Staff benefits	7,119	Other operating income	39,960
Supplies by third party	9,969	Other banking income	654
Services provided by		_	
third party	54,747	Non operating income	-
Other banking expenses	6,664		
Tax expenses	2		
Non operating expenses	66		
Depreciation expenses	2,749		
Provisions	24,153		
Operating profits	142,368		
Total	313,504	Total	313,504

# Profit and loss account for the half-year ended 30 June 2016 (continued)

	<u>Profit and</u>	loss account	
Debit	Half-year ended 30 June 2016 Amount MOP'000	Credit	Half-year ended 30 June 2016 Amount MOP'000
Loss related to prior years	2,072	Operating profit Income related to prior	142,368
Tax on profit Additional provision	17,027	years	1,351
under AMCM rules Profit	126,692	Provision	2,072
Total	145,791	Total	145,791

# Cash flow statement for the half-year ended 30 June 2016

	Half-year ended 30 June 2016 MOP'000
Operating activities	
Profit before taxation	143,719
Adjustments for:	
Depreciation and amortisation Employees' options granted cost free by the ultimate	2,749
holding company Impairment charge and other credit risk provisions Other movements in capital contribution related to	8 22,802
employee share awards	(61)
Property revaluation	(128)
	169,089
(Increase)/decrease in operating assets:	
Change in Monetary bills with original maturity of	
more than three months Change in placements with banks maturing after	571,185
one month	(755,733)
Change in loans and advances to customers	(1,406,247)
Change in other assets	229,966
Increase/(decrease) in operating liabilities:	
Change in deposits from banks	764,803
Change in customer accounts	2,471,200
Change in other liabilities	(189,264)
Cash used in operating activities	1,854,999
Taxation paid	
Net cash used in operating activities	1,854,999

# Cash flow statement for the half-year ended 30 June 2016 (continued)

	Half-year ended 30 June 2016 MOP'000
Investing activities	
Purchase of property, plant and equipment	(2,091)
Net cash used in investing activities	(2,091)
Net cash outflow before financing	1,852,908
Financing activity	
Profit remitted to head office	(258,725)
Net cash used in financing activity	(258,725)
Net increase in cash and cash equivalents	1,594,183
Cash and cash equivalents at 1 January	5,083,588
Cash and cash equivalents at 30 June	6,677,771
Cash flows from operating activities include:	
Interest received Interest paid	207,610 28,049

### Off-balance-sheet exposures as at 30 June 2016

(Expressed in thousands of Macau Patacas)

### (a) Contingent liabilities and commitments

	Contractual amounts At 30 June 2016 MOP'000
Financial guarantees	1,095,944
Performance guarantees	
Trade related contingencies	71,668
Other commitments	8,553,205

Contingent liabilities and commitments are credit-related instruments which include acceptances, letters of credit, guarantees and commitments to extend credit. The contractual amounts represent the amounts at risk should the contract be fully drawn upon and the client default. As the facilities may expire without being drawn upon, the contractual amounts do not represent expected future cash flows.

Autoridade Monetária de Macau ("AMCM") requires that general provision be maintained at 1% of the guarantees given by the credit institutions. Specific provisions on contingent credit are made when there is evidence that the guarantees given by the credit institutions are not fully recoverable.

### (b) Derivatives

Derivatives refer to financial contracts whose value depends on the value of one or more underlying assets or indices.

## Off-balance-sheet exposures as at 30 June 2016 (continued) (Expressed in thousands of Macau Patacas)

### (b) Derivatives (continued)

The following is a summary of the notional amounts of each significant type of derivative:

	At 30 June 2016 MOP'000
Exchange rate contracts	4,048,391
	4,048,391

Derivatives arise from forward and swap transactions undertaken in the foreign exchange and equity markets. The notional amounts of these instruments indicate the volume of transactions outstanding at the balance sheet date; they do not represent amounts at risk.

The fair values and credit risk weighted amounts of the aforesaid off-balance sheet exposures are as follows:

	At 30 June 2016	
	Assets MOP'000	Liabilities MOP'000
Fair value		
<ul> <li>Exchange rate contracts</li> </ul>	6,587	57,944
	6,587	57,944
		At 30 June 2016
		MOP'000
Credit risk weighted amounts		
<ul> <li>Exchange rate contracts</li> </ul>		15,712

## Off-balance-sheet exposures as at 30 June 2016 (continued) (Expressed in thousands of Macau Patacas)

### (b) Derivatives (continued)

Credit risk weighted amount refers to the amount as computed in accordance with AMCM Guideline Notice 013/93-AMCM on capital adequacy and depends on the status of the counterparty and the maturity characteristics. The risk weights used range from 0% to 50% for exchange rate and interest rate contracts and from 0% to 100% for other derivative contracts.

The Branch did not enter into any bilateral netting arrangements during the first half of the year and accordingly these amounts are shown on a gross basis.

## Significant related party transactions

(Expressed in thousands of Macau Patacas)

### Material related party transactions

The amount of related-party transactions during the first half year and outstanding balances as at 30 June 2016 are set out below:

		The Hongkong
		and
		Shanghai
		Banking
		Corporation,
	Fellow	Hong Kong
	subsidiaries	Branch
	Half-year ended	Half-year ended
	30 June 2016	30 June 2016
	MOP'000	MOP'000
Interest income	183	5,783
Interest expense	(10)	(25,178)
Fee and commission income	3,365	1,520
Fee and commission expense	(435)	(337)
Other operating income	313	· -
Operating expenses	(11,249)	(37,642)
For the half-year ended 30 June	(7,833)	(55,854)

## Significant related party transactions (continued)

(Expressed in thousands of Macau Patacas)

### **Material related party transactions (continued)**

Transactions with group companies (continued)

	The Hongkong
	and
	Shanghai
	Banking
	Corporation,
Fellow	Hong Kong
subsidiaries	Branch
At 30 June 2016	At 30 June 2016
MOP'000	MOP'000
1,153,659	4,172,428
2	563
-	480,760
192,906	7,009,413
-	3,657
	55,315
1,346,567	11,722,136
	subsidiaries At 30 June 2016 MOP'000  1,153,659 2 - 192,906

No impairment allowance was made in respect of the above loans to and placements with related parties.

The Branch's immediate parent is The Hongkong and Shanghai Banking Corporation Limited, which is incorporated in Hong Kong and the Branch's ultimate parent is HSBC Holdings plc, which is incorporated in the England. Both the immediate and ultimate parent companies produce consolidated financial statements for public use.

## Credit risk management

(Expressed in thousands of Macau Patacas)

### (a) Geographical distribution of credit risk exposures

The geographical distribution is based on the countries where the counterparties were operated or located after taking into account any transfer of risk. In general, such transfer of risk takes place if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country.

Exposures to individual countries or jurisdiction, groups of countries or regions within countries amounting to 10% or more of the relevant major types of credit exposures at balance sheet date are shown as follows:

	At 30 June 2016		
Region	Gross loans and commitments MOP'000	Debt securities MOP'000	Financial derivatives MOP'000
Macau SAR	21,094,930	1,960,000	567,437
<ul><li>in which:</li><li>banks</li><li>governments and public sectors</li><li>others</li></ul>	- - 21,094,930	- 1,960,000 -	- - 567,437
Hong Kong SAR	2,429,077	-	3,480,954
<ul><li>in which:</li><li>banks</li><li>governments and public sectors</li><li>others</li></ul>	2,429,077	- - -	3,232,787 - 248,167
	23,524,007	1,960,000	4,048,391

### (a) Geographical distribution of credit risk exposures (continued)

Geographic region with higher than or equal to 10% of the total loans and advances to customers at balance sheet date are shown as follows:

	At 30 June	At 30 June 2016	
	Gross loans	Past due	
	and	or	
	advances MOP'000	impaired MOP'000	
Macau	13,869,196	242,091	
Hong Kong	2,023,018	<u> </u>	
	15,892,214	242,091	

## Credit risk management (continued)

(Expressed in thousands of Macau Patacas)

### (b) Loans and advances to customers analysed by industry sector

	At 30 June 2016 MOP'000
Industry distribution of exposures	
- Manufacturing	2,316,182
<ul> <li>Construction and public works</li> </ul>	62,374
- Trade (wholesale and retail)	3,798,931
<ul> <li>Restaurants, hotels and related activities</li> </ul>	9,115
<ul> <li>Transport, warehouse and communications</li> </ul>	47,652
<ul> <li>Individuals for house purchases</li> </ul>	6,213,795
<ul> <li>Individuals for other purposes</li> </ul>	760,919
- Others	2,887,750
	16,096,718

According to AMCM's requirements, a general provision is made at 1% of the aggregated balance of loans and advances (with overdue days less than 3 months), guarantees and contingent assets. As at 30 June 2016, the amounts of specific provision by industry sector are shown as follows:

	At 30 June 2016 MOP'000
<ul><li>Manufacturing</li><li>Individuals for other purposes</li></ul>	3,298 982
	4,280

## Credit risk management (continued)

(Expressed in thousands of Macau Patacas)

### (c) Analysis on assets and liabilities by remaining maturity

				At 30 Ju	une 2016			
	On demand MOP'000	Within 1 month MOP'000	3 months or less but over 1 month MOP'000	1 year or less but over 3 months MOP'000	3 years or less but over 1 year MOP'000	Over 3 years MOP'000	Within an indefinite period MOP'000	Total MOP'000
Assets								
Cash and balances with other financial institutions Placements with banks and other	1,469,278	-	-	-	-	-	330,345	1,799,623
financial institutions	_	4,828,207	479,099	273,521	-	_	-	5,580,827
Securities issued by AMCM	-	410,000	880,000	670,000	-	_	_	1,960,000
Loans and advances to customers	206,840	2,549,694	2,203,055	1,325,109	1,942,836	7,864,904	-	16,092,438
	1,676,118	7,787,901	3,562,154	2,268,630	1,942,836	7,864,904	330,345	25,432,888
Liabilities								
Deposits and balances of banks and financial institutions Deposits from Head Office and other	104,886	80,000	-	-	-	-	-	184,886
branches	49,651	73,129	142,248	36,291	6,901,000	_	_	7,202,319
Deposits from non-bank customers	13,536,754	3,328,433	618,058	185,366	-	-	-	17,668,611
-	13,691,291	3,481,562	760,306	221,657	6,901,000			25,055,816

## Credit risk management (continued) (Expressed in thousands of Macau Patacas)

#### (*d*) Analysis on past due assets

The ageing analysis of advances to customers that are past due is as follows:

Grees advances to quetomore that are past due	At 30 June 2016 MOP'000
Gross advances to customers that are past due  - six months or less but over three months  - one year or less but over six months  - over one year	36,647 1,571 3,297
	41,515
Value of colleteral on past due loons and advance	At 30 June 2016 MOP'000
Value of collateral on past due loans and advance  - six months or less but over three months  - one year or less but over six months  - over one year	39,883 1,597
	41,480
Amount of specific provision made on past due	At 30 June 2016 MOP'000
loans and advance - six months or less but over three months - one year or less but over six months	982
- over one year	3,298
	4,280

As at 30 June 2016, there were no other assets that have been past due for bank and nonbank customers.

## Foreign exchange risk management

(Expressed in thousands of Macau Patacas)

### Foreign currency risk

The following table indicates the net long/(short) position of currencies other than MOP:

	At 30 June 2016 MOP'000
HKD USD Other currencies	(94,511) (48,016) (587)
Total	(143,114)

## Foreign exchange risk management (continued)

(Expressed in thousands of Macau Patacas)

### Foreign currency risk

Analysis on foreign currencies with net position constitute not less than 10% of the total net position in all currencies:

	At 30 June 2016				
	United States	Hong Kong	Other foreign		
	Dollars	Dollars	currencies	Total	
In thousands of MOP equivalent					
Assets					
Cash and balances at					
central banks	1,230	106,088	6,351	113,669	
Items in course of					
collection from banks	_	46,064	-	46,064	
Loans and advances to					
banks	472,312	269,028	4,123	745,463	
Loans and advances to					
customers	2,938,231	11,275,454	361,350	14,575,035	
Other assets	19,256	39,292	437	58,985	
Prepayments, accrued					
income and interest	6,007	13,684	302	19,993	
Balances with intragroup	2,982,573	1,304,394	1,518,478	5,805,445	
Spot assets	6,419,609	13,054,004	1,891,041	21,364,654	

## Foreign exchange risk management (continued)

(Expressed in thousands of Macau Patacas)

### Foreign currency risk (continued)

	At 30 June 2016				
	United	Hong			
	States	_	foreign		
In thousands of MOP equivalent	Dollars	Dollars	currencies	Total	
Liabilities					
Deposits by customers Items in the course of transmission to other	(8,690,771)	(4,859,245)	(780,511)	(14,330,527)	
banks	-	(44,380)		(44,380)	
Other liabilities	(67,671)	(14,180)	(12,892)	(94,743)	
Accruals and deferred	, <del>-</del>			/= ==a	
income	(560)	(1,844)	(316)	(2,720)	
Deposits by banks	(27,606)	- (6.057.005)	-	- (6 094 701)	
Balances with intragroup	(27,696)	(6,957,095)		(6,984,791)	
Spot liabilities	(8,786,698)	(11,876,744)	(793,719)	(21,457,161)	
Forward purchase	3,142,587	326,969	578,835	4,048,391	
Forward sales	(823,514)	(1,598,740)	(1,676,744)	(4,098,998)	
Net long non-structural position	(48,016)	(94,511)	(587)	(143,114)	

## Liquidity risk management

(Expressed in thousands of Macau Patacas)

The following table summarizes the key quantitative indicators for liquidity risk for the half-year ended 30 June 2016:

(a)	The arithmetic mean of the minimum weekly amount of cash in hand that is required to be held	457,444
(b)	The arithmetic mean of the average weekly amount of cash in hand	665,041
(c)	The arithmetic mean of the specified liquid assets at the end of each month	9,927,022
(d)	The average ratio of specified liquid assets to total basic liabilities at the end of the month	62.3%
(e)	The arithmetic mean of its one-month liquidity ratio in the last week of each month	913.5%
(f)	The arithmetic mean of its three-month liquidity ratio in the last week of each month	952.7%

The above ratios and figures calculations are computed based on the data extracted from the weekly and monthly returns submitted to AMCM.

### Other information

(Expressed in thousands of Macau Patacas)

### (a) Capital commitments

There were no capital commitments outstanding at 30 June 2016 not provided for in the financial statements.

### (b) Operating lease commitments

At 30 June 2016, the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	At 30 June 2016 MOP'000
Within 1 year After 1 year but within 5 year	2,647 1,005
	3,652

At 30 June 2016

### Other information in relation to positions of Head Office, The Hongkong and Shanghai Banking Corporation Limited (Expressed in Hong Kong dollars)

The Branch is one of the branches of The Hongkong and Shanghai Banking Corporation Limited ("the Bank") and therefore it is not required to prepare consolidated accounts. Unless otherwise stated, all information disclosed below is extracted from the corresponding information in the most recently available annual audited consolidated financial statements of the HSBC group of which the Branch is a member.

The audited consolidated financial statements can be accessed through various channels, including its website (http://www.hsbc.com.hk). For more comprehensive understanding of the financial position and results of operations of HSBC, the information disclosed below should be read in conjunction with the audited consolidated financial statements.

### (a) Consolidated capital adequacy ratio

Capital adequacy ratio at 30 June

Total capital ratio at 30 June

Tier 1 capital ratio at 30 June

17.3

The capital ratios was contained in the 'Capital Adequacy Ratio' return submitted to the Hong Kong Monetary Authority ("HKMA") by The Hongkong and Shanghai Banking Corporation Limited on a consolidated basis that is specified by the HKMA under the requirements of section 3C(1) of the Banking (Capital) Rules.

At 30 June 2016

## Other information in relation to positions of Head Office, The Hongkong and Shanghai Banking Corporation Limited (continued)

(Expressed in Hong Kong dollars)

### (b) Share capital and reserves

•	At 30 June 2016 HKD million
Share capital	114,359
Other equity instruments	14,737
Other reserves	99,317
Retained profits	392,769
Total shareholders' equity	621,182
Non-controlling interests	49,603
Total equity	670,785

### (c) Consolidated assets, liabilities and profits position

	HKD million
Total assets	7,404,171
Total liabilities	6,733,386
Loans and advances to customers	2,734,234
Deposits by banks	236,400
Customer accounts	4,735,096
Profit before taxation	53,409

### (d) Shareholders with qualifying holdings

The Branch is one the branches of The Hongkong and Shanghai Banking Corporation Limited ("the Bank"). The ultimate holding company of the Bank is HSBC Holdings plc, which is incorporated in England. There are no shareholders with major holdings in HSBC Holdings ordinary shares.

## Other information in relation to positions of Head Office, The Hongkong and Shanghai Banking Corporation Limited (continued)

### (e) Board of Directors

The Board of Directors of the Bank at 30 June 2016 comprises:

### **Executive directors**

Stuart Gulliver, Chairman Peter Tung Shun Wong, Deputy Chairman and Chief Executive Rose Wai Mun Lee

#### Non-executive directors

Laura Cha May Lung, GBS, Deputy Chairman
Zia Mody, Deputy Chairman
Graham John Bradley
Dr Christopher Wai Chee Cheng, GBS, OBE
Dr Raymond Kuo Fung Ch'ien, GBS, CBE
Irene Yun-lien Lee
Jennifer Xinzhe Li
Victor Tzar Kuoi Li
John Rober Slosar
Dr Rosanna Yick-ming Wong, DBE
Marjorie Mun Tak Yang, GBS
Tan Sri Dr Francis Sock Ping Yeoh, CBE