## **HSBC** Holdings plc Interim Report 2023



# Opening up a world of opportunity

Our ambition is to be the preferred international financial partner for our clients.

Our purpose, ambition and values reflect our strategy and support our focus on execution.

- Read more on our values on page 4 of our Annual Report and Accounts 2022.
- Read more on our strategy on page 7.

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### Our global businesses

We serve customers through three global businesses. On pages 17 to 24 we provide an overview of our performance in the first half of 2023 for each of the global businesses, as well as our Corporate Centre.



## Wealth and Personal Banking ('WPB')

We help millions of our customers look after their dayto-day finances and manage, protect and grow their wealth.



### Commercial Banking ('CMB')

Our global reach and expertise help domestic and international businesses around the world unlock their potential.



## Global Banking and Markets

We provide a comprehensive range of financial services and products to corporates, governments and institutions.

### A reminder

The currency we report in is US dollars.

### Constant currency performance

We supplement our IFRSs figures with non-IFRSs measures used by management internally that constitute alternative performance measures under European Securities and Markets Authority guidance and non-GAAP financial measures defined in and presented in accordance with US Securities and Exchange Commission rules and regulations. These measures are highlighted with the following symbol:

Further explanation may be found on page 13.



### Cover image: Opening up a world of opportunity

Our cover features Stitt, one of HSBC's two bronze lions. Touching the lion's paw was said to bring good luck, and that tradition continues today. The lions, Stephen and Stitt, designed by British sculptor Henry Poole, were commissioned to celebrate the opening of the newly-rebuilt HSBC building on the Bund in Shanghai in 1923. Stephen and Stitt represent the strength and endurance that is part of our heritage. Loyal and proud, they stand guard outside our offices in Hong Kong, London and Shanghai, and symbolise good fortune and stability.

## Performance in 1H23

HSBC is one of the world's leading international banks.

We have a clear strategy to deliver revenue and profit growth, enhance customer service and improve returns to shareholders.

## Delivery against our financial targets

In assessing the Group's financial performance, we use a range of financial measures that focus on the delivery of sustainable returns for our shareholders and maintaining our financial strength.

- ➤ For our financial targets, we define medium term as three to four years and long term as five to six years, commencing 1 January 2020.
- Further explanation of performance against Group financial targets can be found on page 11.

Return on average tangible equity (annualised)

22.4%

Revised target: Mid-teens for 2023 and 2024, excluding the impact of material acquisitions and disposals.

(Updated from  $\geq$ 12% from 2023 onwards.) (1H22: 10.6%)

Target basis operating expenses growth compared with 1H22

4.3%

Target: Growth of approximately 3% compared with 2022. This measure excludes from constant currency operating expenses: notable items, the impact of retranslating the results of hyperinflationary economies at constant currency and the impact of our acquisition of SVB UK and the related investments internationally.

Common equity tier 1 capital ratio

14.7%

Target: >14%, managing in the range of 14% to 14.5% in the medium term; and manage the range down further long term. (31 December 2022: 14.2%)

Second interim dividend per ordinary share for 1H23

\$0.10

Target: Dividend payout ratio of 50% for 2023 and 2024, excluding material notable items.

## Strategic performance indicators

Our strategy supports our ambition of being the preferred international financial partner for our clients.

We are committed to building a business for the long term, developing relationships that last.

- Read more on our strategic progress on page 7.
- Read more on our approach to environmental, social and governance matters on page 10.

Commercial Banking net fee income

\$2.0bn

Growth of 2% compared with 1H22.

Net new invested assets

Generated in 1H23, of which \$27bn were in Asia.

Gender diversity

33.6%

Women in senior leadership roles. (31 December 2022: 33.3%)

Sustainable finance and investment

\$255.7bn

Cumulative total provided and facilitated since January 2020.

(31 December 2022: \$210.7bn)

# Highlights

Financial performance reflected the impact of global interest rate rises on revenue and strong cost and balance sheet discipline. Our strategic approach has now changed from transformation to value creation.

### Financial performance (1H23 vs 1H22)

- Profit before tax rose by \$12.9bn to \$21.7bn. This included a \$2.1bn reversal of an impairment relating to the planned sale of our retail banking operations in France and a provisional gain of \$1.5bn on the acquisition of Silicon Valley Bank UK Limited ('SVB UK').
   On a constant currency basis, profit before tax increased by \$13.3bn to \$21.7bn. Reported profit after tax increased by \$9.1bn to \$18.1bn.
- Revenue increased by \$12.3bn to \$36.9bn. The increase was driven by higher net interest income in all of our global businesses due to interest rate rises. It also included the impacts related to the planned sale in France and the acquisition in the UK.
   On a constant currency basis, revenue rose by \$13.2bn to \$36.9bn.
- Net interest margin ('NIM') of 1.70% increased by 46 basis points ('bps').
- Expected credit losses and other credit impairment charges ('ECL') of \$1.3bn reflected a more stable outlook in most markets, although inflationary pressures remain. The 1H23 charge included \$0.3bn relating to the commercial real estate sector in mainland China and charges in Commercial Banking ('CMB') in the UK. The 1H22 charge of \$1.1bn reflected heightened economic uncertainty, mainly due to the Russia-Ukraine war and inflationary pressures, and also included \$0.3bn relating to the commercial real estate sector in mainland China, partly offset by releases of Covid-19-related allowances.

- Operating expenses of \$15.5bn were \$0.7bn or 4% lower than in 1H22, primarily due to lower restructuring and other related costs following the completion of our cost-saving programme at the end of 2022 and from a \$0.2bn impact from a reversal of historical asset impairments. This was partly offset by higher technology costs, an increase in performance-related pay, severance of \$0.2bn in 1H23 and the effects of rising inflation. Target basis operating expenses rose by 4.3%.
- Customer lending balances increased by \$36bn since 31 December 2022. On a constant currency basis, lending balances grew by \$23bn, mainly due to the reclassification of balances associated with our retail banking operations in France from held for sale during the period, and \$7bn of additional balances following our acquisition of SVB UK during 1023. These were partly offset by the reclassification of our business in Oman as held for sale, which resulted in a \$3bn reduction. Excluding these factors, customer lending fell, reflecting weaker customer demand for wholesale lending, notably in Hong Kong and Europe.
- Customer accounts increased by \$25bn since 31 December 2022. On a constant currency basis, customer accounts increased by \$3bn, mainly due to the reclassification of balances associated with our retail banking operations in France from held for sale during the period. In addition, our acquisition of SVB UK resulted in growth of \$7bn, and in 1H23, we reclassified our

- business in Oman as held for sale, resulting in a \$5bn reduction. Excluding these factors, deposits fell, reflecting reductions in Wealth and Personal Banking ('WPB') and CMB in HSBC UK, as well as in Global Banking and Markets ('GBM').
- Annualised return on average tangible equity ('RoTE') of 22.4% compared with 10.6% in 1H22. Excluding the annualised impacts related to the planned sale in France and the acquisition in the UK, annualised RoTE was 18.5%.
- Common equity tier 1 ('CET1') capital ratio of 14.7% increased by 0.5 percentage points compared with 4Q22, which was driven by capital generation net of the dividend accrual, and included an approximately 0.3 percentage point impact from the reversal of an impairment on the planned sale of our retail banking operations in France and the provisional gain on the acquisition of SVB UK. This was partly offset by increased risk-weighted assets ('RWAs') and the impact of the share buy-back announced with our 1Q23 results in May 2023.
- The Board has approved a second interim dividend of \$0.10 per share. We also intend to initiate a further share buy-back of up to \$2bn, which we expect to commence shortly and complete within three months.
- From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated. For further details of our adoption of IFRS 17, see page 28.

### Financial performance (2023 vs 2022)

- Reported profit before tax increased by \$4.1bn to \$8.8bn.
- Revenue rose by \$4.5bn to \$16.7bn, with growth across all of our global businesses, primarily reflecting interest rate rises. There were good performances in insurance in WPB and in Debt Capital Markets in GBM, which offset reductions in Global Foreign Exchange and Equities.
- NIM of 1.72% increased by 3bps, compared with 1Q23.
- ECL of \$0.9bn increased by \$0.5bn.
   ECL in 2Q23 included \$0.3bn of charges in the commercial real estate sector in mainland China, and \$0.3bn in the UK, mainly in CMB.
- Operating expenses of \$7.9bn fell by \$0.1bn. This was driven by lower restructuring and other related costs following the completion of our cost-saving programme at the end of 2022 and the reversal of historical asset impairments. This reduction was partly offset by \$0.2bn of severance costs incurred in 2023, as well as higher technology spend, an increase in our performance-related pay accrual and the effects of rising inflation.
- Customer lending decreased by \$9bn compared with 31 March 2023, which included a reduction of \$3bn related to a reclassification of our business in Oman to held for sale. The remaining reduction was
- mainly in GBM in HSBC Bank plc, reflecting client deleveraging and weaker demand as interest rates rose.
- Customer accounts decreased by \$18bn compared with 31 March 2023, which included a reduction of \$5bn related to the reclassification of our business in Oman to held for sale. The remaining reduction was in GBM in Europe, as corporate customers used deposits to pay down their loans, and in HSBC UK, reflecting higher cost of living and competitive pressures.

### Outlook

- Our strategy has enabled us to further strengthen our balance sheet, providing us with a good platform for growth in the current interest rate cycle, while maintaining cost discipline. This has given us the confidence to revise our returns guidance for 2023 and 2024. Based on the current path implied by the market for global policy rates, we are now targeting a RoTE in the mid-teens for 2023 and 2024, which excludes the impact of material acquisitions and disposals.
- Given the current market consensus for global central bank rates, we have raised our 2023 full-year guidance for net interest income to above \$35bn. While the interest rate outlook remains positive, we expect continued migration to term deposits as short-term interest rates rise.
- We continue to expect ECL charges of around 40bps of average gross loans in 2023 (including lending balances transferred to held for sale). There remains a degree of uncertainty in the forward economic outlook, particularly in the UK, and we are monitoring risks related to our exposures in mainland China's commercial real estate sector. Over the medium to long term, we continue to use a range of 30bps to 40bps of average loans for planning our ECL charges.
- We remain highly focused on maintaining cost discipline. We continue to target operating expense growth of approximately 3% for 2023, excluding the impact of foreign currency translation differences, notable items and the impact of retranslating the 2022 results of hyperinflationary economies at constant currency. Our target also excludes the
- impact of our acquisition of SVB UK, and the related investments internationally, which are expected to add approximately 1% to the Group's operating expenses. In 2023, we incurred severance costs of \$0.2bn, with the benefits expected to be realised towards the end of 2023 and into 2024.
- We intend to manage the CET1 ratio within our medium term target range of 14% to 14.5%, and we aim to manage this range down in the long term. In addition, our dividend payout ratio is 50% for 2023 and 2024, excluding material notable items. We have announced a second interim dividend of \$0.10 per share and intend to initiate a further share buy-back of up to \$2bn, which we expect to commence shortly and complete within three months. Further buy-backs for 2023 and beyond will be subject to appropriate capital levels.

### Strategic progress

- In March 2023, we acquired SVB UK. This acquisition strengthens our CMB franchise and enhances our ability to serve innovative and fast-growing firms in the technology and life science sectors in the UK, and internationally. In June 2023, we launched HSBC Innovation Banking, which includes SVB UK together with newly formed teams in the US, Hong Kong and Israel. This newly formed proposition will deliver a globally connected, specialised banking proposition to support innovation businesses and their investors.
- During 1023, the significant interest rate rises in France resulted in the completion of the planned sale of our retail operations in France becoming less certain, as the capital required to be held by the buyer at completion of the transaction will increase significantly. As
- a result we were required to change the accounting classification of our retail banking operations in France to no longer be classified as held for sale. In June, we agreed new terms for the sale of these operations that will involve HSBC retaining a portfolio of home and other loans. The transaction remains subject to information and consultation processes with respective works councils and regulatory approvals, and the parties aim to complete on 1 January 2024. An estimated pre-tax loss of up to \$2.2bn is expected to be recognised in the second half of 2023 upon reclassification to held for sale.
- The plan to sell our banking business in Canada remains a key priority, as we reshape the organisation to focus on our international customer base. The transaction is now expected to complete in the first quarter of 2024, subject to regulatory and

- governmental approval, and we continue to classify these operations as held for sale.
- We remain committed to consider the payment of a special dividend of \$0.21 per share as a priority use of the proceeds from the sale of our banking business in Canada in the first half of 2024. The remaining proceeds will accrue into CET1 capital in consideration for organic growth and investment, and we intend to use any excess capital to supplement share buy-backs.
- We remain focused on investing and growing in our areas of strength, and we have continued to make progress in executing our Wealth strategy, notably in Asia. We attracted net new invested assets of \$34bn in the first half of 2023, of which \$27bn was from Asia.

## **ESG** highlights

### Transition to net zero

- Our net zero transition plan, which we expect to publish later this year, will bring together our strategic approach to net zero, our sciencebased targets for financed emissions and our operations, and details on how we plan to embed climate considerations into our business processes, policies, risk management and governance. We intend to report annually on our implementation progress in our *Annual Report and Accounts*.
- In the second half of 2023, we expect to complete assessments of transition plans for remaining customers in scope of our thermal coal phase-out policy. We also expect to complete assessments for major oil and gas, and power and utilities customers
- globally, as well as other customers in EU and OECD markets in scope of our updated energy policy.
- As part of our ambition to support our customers in their transition to net zero and a sustainable future, we aim to provide and facilitate \$750bn to \$1tn of sustainable finance and investments by 2030. In 1H23, we provided and facilitated \$45bn of sustainable finance and investments, bringing our cumulative amount since 1 January 2020 to \$255.7bn.

### **Build inclusion and resilience**

- We have continued to focus on building a workplace for our colleagues that is fit for the future and provides teams with the flexibility
- and resources to deliver for our customers. More of our colleagues are working in a hybrid way than in 1H22, and in the 2022 Snapshot survey, 71% of colleagues said they have everything they needed to feel equipped for success at work. Flexible working practices are also helping us to attract and retain talented employees, with one-third of new joiners saying it influenced their decision to join HSBC.
- Developing the skills of colleagues plays a pivotal role in achieving our strategic goals and growth ambitions. We have continued to focus on programmes critical to our strategy such as those in wealth, sustainability, and leadership development.

# Group Chief Executive's review



**Noel Quinn** Group Chief Executive

We have repositioned HSBC over the last three and a half years to enable it to reach its true potential.

Return on average tangible equity (annualised)

22.4%

(1H22: 10.6%)

\$36.9bn

By the time we completed the first phase of our strategy at the end of 2022, the changes we had made were delivering an improved financial performance. Six months into 2023, our financial performance has continued to improve, aided by the interest rate environment. As we move further into the next phase of our strategy focused on value creation, I am optimistic about our ability to continue to deliver strong returns for our investors.

Our purpose of 'opening up a world of opportunity' underpins everything we do for our customers, colleagues and the communities we serve. In the first half of 2023, we continued to deliver on that promise by launching new products and services, and developing our capabilities to meet the international needs of our diverse customer base. From the new international proposition for Wealth and Personal Banking customers launched in March and the continued development of our Global Money and Global Wallet products, to the digitisation of international account opening and the globally connected HSBC Innovation Banking business launched in June, there are many examples of how my colleagues are truly living our purpose. Many of these achievements contributed to our strong first-half performance, as we saw continued good revenue growth across all our global businesses, supported by higher interest rates. We delivered a strong annualised return on tangible equity of 22.4%, including the reversal of an impairment relating to the planned sale of our retail banking operations in France and a provisional gain on the acquisition of SVB UK, both of which were reported in the first quarter. Excluding them, we achieved an annualised return on tangible equity of 18.5%. Our strategy is working. The Board, my colleagues and our shareholders are all focused on the shared objectives of supporting our customers, driving stronger performance and creating more value for our investors.

The biggest challenge we all face remains the uncertainty within the external environment. High inflation remains a significant concern for many of our customers. Even though headline inflation rates are now falling in most countries, they remain persistently high in some markets. In the UK, we have seen limited signs of stress in the mortgage book, although we are acutely aware of the day-to-day financial challenges that some of our customers face. With more mortgage customers due to roll off fixed-term deals in the next six months, and further rate rises expected, tougher times are ahead. We will continue to communicate regularly with our customers, listen to their concerns, seek to offer them help should they want it and ensure they are aware of the range of products available to them.

Across the global economy, growth remains uneven. China's reopening at the start of the year lifted both its economy and the prospects for global GDP growth in 2023, although weaker recent data underlines that its recovery may be slower than previously expected. Other parts of Asia, such as India and the ASEAN region, are growing robustly, as is the Middle East.

### From transformation to value creation

At the end of 2022, we completed the first phase of our strategy. As a result of the work done to transform HSBC, including to reposition our portfolio, create broadbased profit generation, maintain strong cost discipline and introduce a sustainable dividend, we built a strong platform for growth. This work helped to put HSBC on track to achieve a return on tangible equity of 12%+ in 2023.

"As we move further into the next phase of our strategy focused on value creation, I am optimistic about our ability to continue to deliver strong returns for our investors."

In the first half of 2023, our strategic approach has changed from transformation to value creation. While there have been – and will continue to be – opportunities to further simplify HSBC, we have shifted our focus to driving growth, while maintaining strong returns.

First, we have further leveraged our international connectivity. Our ability to connect the world's major trading and investment blocs has always been, and remains, our greatest strength. In the first-half, our wholesale cross-border client business increased by around 50%, with growth across all regions, due mainly to rising interest rates. In Wealth and Personal Banking, we now have 6.3 million international customers, which is up 8% on the same period last year. There was also strong revenue growth in global transaction banking, which was up by 63%. Within global transaction banking, there were good performances in Foreign Exchange and in Global Payments Solutions, due to higher rates. Trade was slightly down in line with global trade volumes, although HSBC was recently named 'Best Bank for Trade Finance' by Euromoney for the second year in a row, while also being named 'Best Bank in Asia'.

Second, we made further progress towards the redeployment of capital from less strategic or low-connectivity businesses into highgrowth international opportunities. We are pleased to have agreed revised terms for the sale of our French retail banking operations, which we now expect to complete in early 2024. The sale of our banking operations in Canada also remains on track to complete in early 2024. We have also completed the disposal of our Greek business, and announced the planned exit of Russia, a change to the nature of our presence in Oman, and the wind-down of Wealth and Personal Banking in New Zealand.

At the same time, we are investing in growth in a strategic and targeted way. We have invested further in our Wealth business in Asia. We now have a total of 1,400 digitally enabled wealth planners in our Pinnacle business in mainland China, while we launched Global Private Banking in India in July. In June, following our acquisition of SVB UK, we also launched a new strengthened, globally connected proposition - HSBC Innovation Banking. Through it, we are building similar businesses to the former SVB UK in the US, Hong Kong and Israel, and using our international network and balance sheet strength to offer new opportunities to expand globally to our clients in the technology and life sciences sectors.

Third, we are working to diversify our revenue. A key strategic priority has been to grow fee income by investing in our Wealth business, especially in Asia. We saw the continuing benefit of this in the first-half as we grew net new invested assets by \$34bn, of which \$27bn were in Asia. Fee income in Commercial Banking, which is another priority area, was also up in the first-half by 6%, while collaboration revenue from referrals between our global businesses also increased by 5%.

Fourth, we have maintained tight cost discipline. Costs of \$15.5bn in the first-half were \$0.7bn or 4% lower than the same period last year, primarily due to lower restructuring costs following the end of our cost-saving programme at the end of 2022. On the basis of our target to limit cost growth to around 3% in 2023, operating expenses increased by 4% in the first-half, including the expected severance costs booked in the second quarter. We remain committed to disciplined cost management.

Fifth, we have reinvested cost savings in technology. Spending on technology increased by 12.8% in the first-half, and now accounts for almost a quarter of total operating expenses. Delivering faster services, reducing friction and offering more competitive products has been critical to improving the customer experience. For example, we have now migrated over 26,000 business customers in Hong Kong and the UK to our next generation digital trade platform, which is enabling us to future-proof a market-leading business.

Investing in technology is also key to enhancing our capabilities and building the bank of the future. We now have a range of 'test and learn' use cases for generative Al across HSBC, and are in the process of scaling those up. Last month, HSBC became the first bank to join BT's and Toshiba's quantum-secured metro network employing quantum technology for secure transmission of data, which will enable us to evaluate how best to use this technology against future cyber threats. We are also pleased to be working with the Hong Kong Monetary Authority on two pilots to test the e-HKD in a new payments ecosystem and to trial tokenised denosits

### Future growth levers

In the first half of 2023, we continued to build new sources of value creation.

We brought in

\$34bn

of net new invested assets in Wealth.

We provided and facilitated

\$45bn

of sustainable finance and investment in 1H23.

Finally, we continued to build on our position as an enabler of the net zero transition by supporting our customers' transition plans. In the first-half, we provided and facilitated \$45bn of sustainable finance and investments, which consisted of capital markets financing and lending to clients as we continued to work closely with them on their transitions. This included a number of key deals in Asia and the Middle East. We have also continued to help unlock new climate solutions, including through our Climate Tech Venture Capital strategy. HSBC was named 'Best Bank for Sustainable Finance in Asia' by Euromoney for the sixth consecutive year.

## Translating into strong financial performance

Our strong first-half featured good broadbased profit generation around the world. There was also higher revenue in our global businesses driven by strong net interest income, supported by continued tight cost control. We achieved an annualised return on tangible equity of 22.4%, or 18.5% excluding the two material notable items reported with our first quarter results.

Profit before tax for the first half of 2023 was \$21.7bn, which was an increase of \$12.9bn on the first half of 2022. This included a \$2.1bn reversal of an impairment relating to the planned sale of our retail banking operations in France and a provisional gain of \$1.5bn on the acquisition of SVB UK. Profit after tax increased by \$9.1bn to \$18.1bn.

Revenue increased by \$12.3bn to \$36.9bn, driven mainly by higher net interest income in all three global businesses due to interest rate rises. It also included gains related to the two aforementioned transactions in the first quarter.

Expected credit losses and other credit impairment charges were \$1.3bn, which was a \$0.3bn increase on the first half of 2022.

Our CET1 ratio at the end of the first-half was 14.7%. We have announced a second interim dividend of \$0.10 per share, further to the \$0.10 per share dividend already paid in respect of the first quarter. We are also announcing a second share buy-back of up to \$2bn. We continue to expect to have substantial distribution capacity going forward.

Our strong performance in the first half of 2023 and our continued strategic progress mean that we now expect to achieve a return on tangible equity in the mid-teens for 2023 and 2024.

### Thank you to my colleagues

Over the last six months, I had the opportunity to spend time with colleagues in France, Hong Kong, mainland China, Mexico, Saudi Arabia, the United Arab Emirates and the UK. I have been constantly impressed by their commitment, dedication and tireless efforts to support our customers – all of which are evident in our many achievements. I am especially grateful to those colleagues who have faced serious challenges so far this year, including the earthquakes in Türkiye in February and, of course, the ongoing cost of living crisis in many markets.

Overall, we have delivered a strong first-half performance and are confident of delivering our revised return on tangible equity target for 2023 and 2024. I am also pleased that we can reward our shareholders with strong capital returns, with substantial further distribution capacity still expected ahead.

There is still much work to do, especially given the many challenges in the global economy, but I am confident about our future as we move further into the next phase of our strategy and focus on opportunities to drive value creation, diversify our revenue and retain tight cost control.

#### **Noel Quinn**

**Group Chief Executive** 

1 August 2023

# Our strategy

We are implementing our strategy across the four strategic pillars aligned to our purpose, values and ambition.

Our strategy remains anchored around our four strategic pillars, aligned to our purpose, values and ambition, which are:

- focus on our areas of strength;
- digitise at scale to adapt our operating model for the future;
- energise our organisation for growth; and
- support the transition to a net zero global economy.

In our Annual Report and Accounts 2022, we shared our progress in our transformation journey, which has resulted in improved financial performance and a strong foundation as we look ahead.

Our strong first-half featured broad-based profit generation around the world. There was also higher revenue across our global businesses supported by strong net interest income.

We achieved an annualised return on tangible equity of 22.4%, or 18.5% excluding the annualised impacts related to the planned sale in France and the acquisition in the UK. In our global businesses, Wealth and Personal Banking ('WPB') revenue was up 61% on a constant currency basis, Commercial Banking ('CMB') up 73% and Global Banking and Markets ('GBM') up 14%.

### Focus on our strengths

Across the Group, three cross-cutting themes – international connectivity, capital deployment and cost discipline – underpin our strategy upon which our global businesses execute.

### **Cross-cutting themes**

### International connectivity

Our strength in international connectivity, including taking advantage of our deep liquidity pools in the UK and Hong Kong, remains our key differentiator. In each of our global businesses, international connectivity is core to who we serve. In our wholesale business, driven mainly by interest rates, cross-border client business increased to approximately \$7bn in 1H23, compared with approximately \$5bn in 1H22. In addition, across wholesale transaction banking, a cornerstone of our international connectivity, revenue grew by 63%, similarly due to interest rates. Within WPB, international clients remain our most attractive client base, with an average customer providing over double the revenue compared with a domestic customer. In 1H23, we grew our international WPB client base to 6.3 million from 5.8 million customers in 1H22, with new-to-bank international customers increasing by 34%.

### Capital deployment

We are repositioning our portfolio by exiting unprofitable, sub-scale or less internationally connected portfolios and investing in growth opportunities. The planned sale of our banking business in Canada, and of our retail banking operations in France, as well as the planned exits of our operations in Russia, and wind-down of our WPB business in New Zealand are all in process. We have also completed the disposal of our branch operations in Greece.

In Oman, we are changing the nature of our presence, with the planned merger of our business underway with plans to establish a new branch in its place subject to regulatory approvals.

From an acquisition perspective, we acquired SVB UK in March 2023. This acquisition strengthens our CMB franchise and enhances our ability to serve innovative and fast-growing firms in the technology and life science sectors in the UK, and internationally. We have made significant progress since then, launching HSBC Innovation Banking – a standalone entity supported by dedicated bankers across the UK, the US, Israel and Hong Kong, with the purpose of bridging people, products and propositions across the bank.

Within our Asian Wealth business, Pinnacle now has approximately 1,400 personal wealth planners digitally enabled, and has witnessed a positive momentum in business growth in 2023. In India, we launched Global Private Banking in July 2023 to serve high net worth and ultra high net worth customers onshore. We have also continued to diversify our business with more than 35% of net new invested assets in Asia originating outside Hong Kong.

### **Cost discipline**

We remain committed to disciplined cost management. Costs of \$15.5bn in 1H23 were \$0.7bn or 4% lower than the same period last year, primarily due to lower restructuring costs following the end of our cost to achieve programme at the end of 2022. On a 2023 target basis, the Group's operating expense increased by 4.3% in 1H23, including severance costs which accounted for 1.4%.

We continue to use cost savings to increase investment in our efforts to further digitise HSBC. Our spending on technology increased by 12.8% in 1H23 on a target basis, and now accounts for 23% of total operating expenses.

International customers in WPB

6.3m

Up 8% since 1H22.

Cross-border wholesale client business

c.\$7br

Up approximately 50% since 1H22.

Wholesale transaction banking revenue

\$13.5bn

Up 63% since 1H22.

Technology spend

+12.8%

vs 1H22.

### Focus on our strengths continued

### In our global businesses

In each of our global businesses, we continue to focus on areas where we are strongest and have opportunities to grow. We aim to diversify revenue streams with a focus on growing Wealth, fee-income streams and collaborating across businesses.

#### Wealth and Personal Banking

In WPB, we continued to make progress in executing our wealth, asset management and insurance strategy. Constant currency revenue in 1H23 was \$16.2bn, up 61% compared with 1H22. Personal Banking performed strongly, with 57% growth during the same period. We recorded net new invested assets of \$34bn, with \$27bn coming from Asia.

We continue to develop our Global Money proposition, which is now live in eight markets with over 140 features released so far this year. We also launched our faster, fees-free payments rails for Global Money transfers in Hong Kong and the US, giving customers access to cheaper, faster payments. Global Money won 'Outstanding FX Services Solution' at *The Digital Banker*'s Middle East and Africa Innovation Awards 2023.

#### Net new invested assets in Asia in 1H23

\$27bn

Up 21% since 1H22.

#### **Commercial Banking**

We saw strong performance in CMB, with constant currency revenue reaching \$12.2bn, a 73% increase compared with 1H22, driven by Global Payments Solutions ('GPS'). Overall fee income, a key area of our focus, rose by 6% to \$2.0bn, driven by our GPS and Global Trade and Receivables Finance businesses.

Our digital propositions continue to gain traction. We have migrated over 26,000 customers in Hong Kong and the UK to our next generation trade platform, HSBC Trade Solutions, enabling the digitisation of trade and trade-as-a-service via enhanced API connectivity. Global Wallet, a digital wallet that allows customers to transact across currencies without the need of local accounts, has launched Merchant Box in Hong Kong, a one-stop digital payments solution to help e-commerce merchants manage payments across different platforms. Kinetic, our digital business account for SMEs in the UK, now has onboarded over 66,000 customers.

CMB fee income in 1H23

\$2.0bn

Up 6% since 1H22.

#### **Global Banking and Markets**

We saw sustained performance in GBM, with constant currency revenue increasing by 14% compared with 1H22, reaching \$8.5bn. Collaboration revenue with our other global businesses, which remains a key opportunity for us, increased by 5% to approximately \$2.0bn. GBM continues to drive international connectivity across regions, with our Western clients facilitating approximately \$1.4bn of client business into Asia and the Middle East, an increase of approximately 60% compared with 1H22.

Within our Markets and Securities Services business, we launched Al Markets, a Cloudhosted global digital service that uses natural language processing to enable institutional investors to generate bespoke financial market analytics, browse the latest market insights and access real-time and historical data. We also went live on SwapConnect, enabling clients to enter into onshore deliverable Chinese yuan interest rate swap deals settled from outside China.

Collaboration revenue between GBM and other global businesses in 1H23

c.\$2.0bn

Up 5% since 1H22.

<sup>1</sup> Client business differs from reported revenue as it relates to certain client-specific income, and excludes certain products (including Principal Investments, CMB and GBM Other and Asset Management), Group allocations, recoveries and other non-client-related and portfolio level revenue. It also excludes Hang Seng. CMB client business excludes Business Banking customers. GBM client business includes an estimation of client-specific day one trade-specific revenue from Markets and Securities Services products, which excludes ongoing mark-to-market revenue and portfolio level revenue such as hedging. Cross-border client business represents the income earned from a client's entity domiciled in a different geography than from where the client group's global relationship is managed.

### Digitise at scale

We are continuing to invest in innovative digital solutions and deploying them rapidly, delivering better banking services for our customers and improving our operational efficiency. In 1H23, approximately \$3.5bn or 23% of our overall operating expenses on a target basis were dedicated to technology, up from approximately 21% in 1H22.

We are making digital banking more seamless and efficient for our customers and building digital solutions to enable international customers to take their bank with them wherever they are in the world.

As a result, more of our customers are engaging with us through digital channels. At the end of May 2023, 51% of our WPB customers were active on our mobile services, compared with 45% at the end of May 2022. A total of 48% of WPB sales were also made digitally at the end of May 2023, compared with 40% at the end of May 2022. Within CMB, 82% of our customers were digitally active at the end of May 2023, compared with 76% at the end of May 2023, compared with 76% at the end of May 2022.

To improve our operational efficiency, we are digitising our processes and modernising our systems across the bank. We are using the power of the Cloud to process large volumes of data. Our Cloud adoption rate, which is the percentage of our technology services on the private or public Cloud, increased from 31% at the end of 1H22 to 37% at the end of 1H23.

We are embracing disruptive technologies to help enhance our services, strengthen our cybersecurity, and unlock future innovation. These include artificial intelligence ('Al'), central bank digital currencies, and quantum computing to develop and harness their potential to help reshape banking.

Our award-winning anti-money laundering Al solution is now deployed in five markets, covering over 75% of our customers. We also have a range of 'test and learn' use cases of generative Al, as we explore the potential of this technology.

We are participating in two digital currency pilots with the Hong Kong Monetary Authority. The first will develop a new payments ecosystem to trial the use of eHKD, with the potential to lower transaction costs and reduce fraud. The second will test tokenised deposits with Visa in Asia.

We are leading research into quantum computing for financial services. In 1H23, we became the first bank to join BT's and Toshiba's quantum-secured metro network, employing quantum key distribution to securely connect our headquarters to our data centre using data encryption keys.

Our aim is to deliver world-class digital banking, now and for the future.

### **Energise for growth**

Empowering and energising our colleagues is crucial for inspiring a dynamic culture. We remained focused on creating a diverse and inclusive environment, especially in senior leadership roles. We achieved 33.6% female representation in senior leadership positions by the end of 1H23, and are on track to achieve our target of 35% by 2025.1

In 2022, we also set a Group-wide ethnicity strategy to better represent the communities we serve. We are making good progress to meet this, with 2.8% of leadership roles in the UK and US held by colleagues of Black heritage in 1H23.

We have strengthened the development programmes offered to our most senior leaders through the continuation of our

Enterprise Leadership Programme and the launch of a new range of interventions designed to build the knowledge, skills and networks of our Managing Directors. We outline how we put our purpose and values into practice in the following 'ESG overview' section.

1 This data excludes Saudi Arabia due to local data restrictions and Canada due to the agreed sale of the banking business.

### Transition to net zero

As part of our ambition to support our customers through the transition to net zero and to a sustainable future, we aim to provide and facilitate \$750bn to \$1tn of sustainable finance and investments by 2030. In 1H23, we provided and facilitated \$45bn of sustainable finance and investments, bringing our cumulative amount since 1 January 2020 to \$255.7bn.

We also continued to demonstrate progress towards our net zero ambition. In December 2022 we published our updated energy policy, which is now extended to the wider energy sector.

We continue to help unlock new climate solutions, focusing on supporting innovation in critical areas such as green technologies.

We are expanding the number of sectors where we plan to provide, and make progress towards, 2030 on-balance sheet financed emissions targets. These include the shipping, agriculture, commercial real estate and residential real estate sectors, and will be in addition to the carbon-intensive sectors we have already set targets for, as published in our *Annual Report and Accounts 2022* in February.

Our aim to support our customers through their own journeys to transition to net zero remains a key area of focus and we continue to work towards it through the facilitation of sustainable finance and investments.

For further details on our climate ambition, see the following 'ESG overview' section.

## ESG overview

We are committed to embedding strong environmental, social and governance principles in the way we do business.

### Our approach

Our approach to ESG is shaped by our purpose and values, and a desire to create sustainable long-term value for our stakeholders. As an international bank with significant breadth and scale, we understand that we can have a significant impact in helping to tackle ESG challenges and realise opportunities. We also recognise the complexity of ESG issues. Our ESG efforts are focused on the areas which align most closely to our strategy, purpose and values, and where we can help make a significant difference: the transition to net zero, building inclusion and resilience, and acting responsibly.

#### Transition to net zero

We continue to make progress on our net zero ambition of becoming net zero in our operations and supply chain by 2030 and aligning our financed emissions to net zero by 2050, recognising we have a significant role to play in enabling the transition to a net zero global economy.

We are expanding the number of sectors where we plan to provide, and make progress towards, 2030 on-balance sheet financed emissions targets. These include the shipping, agriculture, commercial real estate and residential real estate sectors, and will be in addition to the carbon-intensive sectors we have already set targets for, as published in our *Annual Report and Accounts 2022* in February.

Our updated thermal coal exposures dating back to 31 December 2020 are expected to be made available for reporting in 2023, although this continues to be dependent on availability and quality of data. We aim to update our baseline facilitated emissions from our capital markets activities for the oil and gas, and power and utilities sectors following the publication of the Partnership for Carbon Accounting Financials ('PCAF') standard for capital markets, which is expected later this year.

In December 2022, we published an updated energy policy covering the broader energy system including upstream oil and gas, oil and gas power generation, hydrogen, renewables and hydropower, nuclear, biomass and energy from waste. We also updated our thermal coal phase-out policy. For further details of our

policies, see page 65 of our *Annual Report* and *Accounts 2022*. We continue to focus on the implementation of these policies through customer engagement and assessment of their transition plans.

We continue to unlock new climate solutions, focusing on supporting innovation in critical areas such as climate technologies. HSBC Asset Management's Climate Tech Venture Capital strategy has deployed \$30m of capital to date including investing in Chargetrip, a European start-up developing electric vehicle routing and range technology. In 2Q23, HSBC Asset Management launched a 'Purpose' share class, designed to align with the corporate social objectives of our customers. The share class focuses on addressing gender, racial and ethnic inequality in our societies.

In the first half of 2023, we undertook an analysis of the agri-food sector in Europe using the draft Taskforce on Nature-related Financial Disclosures' ('TNFD') framework. We aim to use this analysis to inform the next steps in expanding our risk management framework to incorporate nature considerations.

### **Build inclusion and resilience**

We are committed to building an inclusive workplace where the best want to work. We place a strong focus on recruiting and retaining diverse talent to better represent our communities. Data is core to this and we have enabled 91% of our colleagues to disclose their ethnicity, with 58% currently choosing to do so.

We have continued to develop the skills of our colleagues to support the achievement of our strategic priorities. Our Sustainability Academy was launched in 2022 to improve the skills of key groups of colleagues in support of our net zero ambitions. The academy has been strengthened with external partnerships with Imperial College London and the Global Association of Risk Professionals. The Accelerating Wealth Programme has continued to support our business growth ambitions in Asia, by attracting and developing individuals with transferable skills into front-line wealth management roles through an immersive re-skilling programme.

Cost of living pressures have continued to be felt around the world, and we have provided a range of resources for colleagues, including financial guidance and assistance programmes. Our 2022 reward survey showed a nine percentage-point improvement in colleagues believing they are paid fairly for the work they do. While this is encouraging progress, we continue to review our approach to performance and pay to ensure we are able to motivate colleagues in a way that is authentic to our culture and values.

We know that many of our customers around the world are also facing increasing cost of living pressures, and we are committed to helping them. We continue to proactively take steps to help prevent customers from falling into financial difficulty, and work closely with those who could benefit from additional assistance. We have developed a range of initiatives and tools designed to support financial resilience and build the financial capability of our customers.

We drive inclusion for our customers by identifying and addressing barriers to finance and financial markets. We aim to simplify the banking experience by providing tools to help customers manage their finances more easily, as well as provide education and support to help them make the most of their money. We also provide finance to our clients in a way that aims to help them improve their social outcomes. We engage with the communities we operate within through philanthropic giving, disaster relief and volunteering.

### Act responsibly

Our purpose-led conduct approach guides us to do the right thing and to focus on the impact we have for our customers and the financial markets in which we operate. It is incorporated into the way we design, approve, market and manage products and services. It complements our purpose and values and, together with more formal policies and the tools we have to do our jobs, provides an enterprise-wide, outcome-focused conduct method.

## Financial overview

In assessing the Group's financial performance, management uses a range of financial measures that focus on the delivery of sustainable returns for our shareholders and maintaining our financial strength.

### **Executive summary**

Financial performance in the first half of 2023 benefited from the impact of interest rate rises while operating expenses continued to reflect ongoing cost discipline, despite inflationary pressures.

Reported profit before tax of \$21.7bn increased by \$12.9bn compared with 1H22. This included a \$2.1bn reversal of an impairment relating to the planned sale of our retail banking operations in France, and a provisional gain of \$1.5bn on the acquisition of SVB UK in March. The increase in reported profit before tax also reflected revenue growth from the impact of interest rate rises. Lower reported operating expenses mainly reflected reduced restructuring costs following the completion of our cost-saving programme at the end of 2022 and favourable foreign currency translation differences. Meanwhile ECL increased, with 1H23 including charges relating to the commercial real estate sector in mainland China and to CMB in the UK, while 1H22 benefited from releases of Covid-19related allowances.

Our annualised return on average tangible equity ('RoTE') for 1H23 was 22.4%, which included the annualised impact of our provisional gain on the acquisition of SVB UK and the reversal of an impairment on the planned sale of our retail banking operations in France. After excluding these transactions, annualised RoTE was 18.5%. The annualised RoTE in 1H23 is expected to be higher than in the second half of 2023, due to the impacts of these transactions, as well as other seasonal factors.

At 30 June 2023, the Group's CET1 ratio of 14.7% increased by 0.5 percentage points from 31 December 2022. The Board has announced a second interim dividend of \$0.10 per ordinary share.

### Delivery against Group financial targets

Return on average tangible equity (annualised) (%)

22.4%

(1H22: 10.6%

We achieved an annualised RoTE of 22.4%, compared with 10.6% in 1H22. Our 1H23 RoTE annualised the impact of our provisional gain on the acquisition of SVB UK and the reversal of an impairment on the planned sale of our retail banking operations in France. Excluding the impacts related to these transactions, annualised RoTE was 18.5%.

Our strategy has enabled us to further strengthen our balance sheet, providing us with a good platform for growth in the current interest rate cycle, while maintaining cost discipline. This has given us the confidence to revise our returns guidance for 2023 and 2024. Based on the current path implied by the market for global policy rates, we are now targeting a RoTE in the mid-teens for 2023 and 2024, which excludes the impact of material acquisitions and disposals.

Target basis operating expenses growth compared with 1H22 ◆

4.3%

(1H23: \$15.3bn; 1H22: \$14.7bn)

In 2023, the Group is targeting to limit cost growth to approximately 3%, excluding the impact of foreign currency translation differences, notable items and the impact of retranslating the 2022 results of hyperinflationary economies at constant currency. Our target also excludes the impact of our acquisition of SVB UK, and the related investments internationally, which are expected to add approximately 1% to the Group's operating expenses.

On this basis, the Group's operating expenses increased by 0.6 bn or 4.3% compared with 1H22.

We announced at our 2022 full-year results that we intend to incur up to \$0.3bn severance costs during 2023, with the benefits expected to be realised towards the end of 2023 and into 2024. During 1H23, we incurred severance costs of \$0.2bn.

Capital and dividends CET1 ratio

14.7%

(31 December 2022: 14.2%)

At 30 June 2023, our CET1 ratio was 14.7%, up 0.5 percentage points from 31 December 2022. This was driven by capital generation net of the dividend accrual, and included an approximately 0.3 percentage point impact from the reversal of an impairment on the planned sale of our retail banking operations in France and the provisional gain on the acquisition of SVB UK. This was partly offset by increased RWAs and the impact of the share buy-back announced with our 1023 results in May 2023.

We intend to mange the CET1 ratio within our medium term target range of 14% to 14.5%, and we aim to manage this range down in the long term. We intend to continue to manage capital efficiently, returning excess capital to shareholders where appropriate. Our capital distributions remain independent of the reversal of the impairment of our retail banking operations in France and our provisional gain on the acquisition of SVB UK.

Alongside our 1H23 results, the Board has announced a second interim dividend of \$0.10 per ordinary share. The total dividend in respect of 1H23 was \$0.20 per ordinary share. We also intend to initiate a share buy-back of up to \$2bn, which we expect to commence shortly and complete within three months.

Given our current forecast returns trajectory, we are targetting a dividend payout ratio of 50% for 2023 and 2024, excluding material notable items, comprising the impacts of the planned sale of our retail banking operations in France, the agreed sale of our banking business in Canada and the provisional gain following the acquisition of SVB UK. Our dividend payout ratio also excludes the earnings of our Canada business from 30 June 2022 until completion of the agreed sale.

Second interim dividend per ordinary share in respect of 2023

\$0.10

### Key financial metrics

| •                                                                                                                                                          | Half-yea    | ar to       |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|
| Reported results                                                                                                                                           | 30 Jun 2023 | 30 Jun 2022 |
| Profit before tax (\$m)                                                                                                                                    | 21,657      | 8,780       |
| Profit after tax (\$m)                                                                                                                                     | 18,071      | 8,931       |
| Cost efficiency ratio (%)                                                                                                                                  | 41.9        | 65.7        |
| Net interest margin (%)                                                                                                                                    | 1.70        | 1.24        |
| Basic earnings per share (\$)                                                                                                                              | 0.86        | 0.40        |
| Diluted earnings per share (\$)                                                                                                                            | 0.86        | 0.40        |
| Dividend per ordinary share (in respect of the period) (\$)                                                                                                | 0.20        | 0.09        |
| Alternative performance measures •                                                                                                                         |             |             |
| Constant currency profit before tax (\$m)                                                                                                                  | 21,657      | 8,404       |
| Constant currency cost efficiency ratio (%)                                                                                                                | 41.9        | 65.7        |
| Expected credit losses and other credit impairment charges (annualised) as % of average gross loans and advances to customers (%)                          | 0.28        | 0.21        |
| Expected credit losses and other credit impairment charges (annualised) as % of average gross loans and advances to customers, including held for sale (%) | 0.26        | 0.21        |
| Basic earnings per share excluding material notable items (\$)1                                                                                            | 0.70        | 0.29        |
| Return on average ordinary shareholders' equity (annualised) (%)                                                                                           | 20.8        | 9.9         |
| Return on average tangible equity (annualised) (%)                                                                                                         | 22.4        | 10.6        |
| Return on average tangible equity excluding strategic transactions (annualised) (%) <sup>2</sup>                                                           | 18.5        | 10.6        |
| Target basis operating expenses (\$m) <sup>3</sup>                                                                                                         | 15,319      | 14,683      |
|                                                                                                                                                            | At          |             |
| Balance sheet                                                                                                                                              | 30 Jun 2023 | 31 Dec 2022 |
| Total assets (\$m)                                                                                                                                         | 3,041,476   | 2,949,286   |
| Net loans and advances to customers (\$m)                                                                                                                  | 959,558     | 923,561     |
| Customer accounts (\$m)                                                                                                                                    | 1,595,769   | 1,570,303   |
| Average interest-earning assets, year to date (\$m)                                                                                                        | 2,162,662   | 2,143,754   |
| Loans and advances to customers as % of customer accounts (%)                                                                                              | 60.1        | 58.8        |
| Total shareholders' equity (\$m)                                                                                                                           | 184,170     | 177,833     |
| Tangible ordinary shareholders' equity (\$m)                                                                                                               | 153,234     | 146,927     |
| Net asset value per ordinary share at period end (\$)                                                                                                      | 8.44        | 8.01        |
| Tangible net asset value per ordinary share at period end (\$)                                                                                             | 7.84        | 7.44        |
| Capital, leverage and liquidity                                                                                                                            |             |             |
| Common equity tier 1 capital ratio (%) <sup>4,5</sup>                                                                                                      | 14.7        | 14.2        |
| Risk-weighted assets (\$m) <sup>4,5</sup>                                                                                                                  | 859,545     | 839,720     |
| Total capital ratio (%) <sup>4,5</sup>                                                                                                                     | 19.8        | 19.3        |
| Leverage ratio (%) <sup>4,5</sup>                                                                                                                          | 5.8         | 5.8         |
| High-quality liquid assets (liquidity value, average) (\$bn) <sup>5,6</sup>                                                                                | 631         | 647         |
| Liquidity coverage ratio (average) (%) <sup>5,6</sup>                                                                                                      | 132         | 132         |
| Share count                                                                                                                                                |             |             |
| Period end basic number of \$0.50 ordinary shares outstanding (millions)                                                                                   | 19,534      | 19,739      |
| Period end basic number of \$0.50 ordinary shares outstanding and dilutive potential ordinary shares (millions)                                            | 19,679      | 19,876      |
| Average basic number of \$0.50 ordinary shares outstanding (millions)                                                                                      | 19,693      | 19,849      |

Half waar to

For reconciliations of our reported results to a constant currency basis, including lists of notable items, see page 39. Definitions and calculations of other alternative performance measures are included in our 'Reconciliation of alternative performance measures' on page 57.

- 1 At 2Q23, earnings per share included the impact of the provisional gain recognised in respect of the acquisition of SVB UK of \$0.08 (2Q22: nil); the reversal of the impairment loss related to the planned sale of our retail banking operations in France of \$0.08 (2Q22: nil); and the agreed sale of our banking business in Canada of \$nil (2Q22: \$nil). Additionally, the earnings per share at 2Q22 included the impact of the recognition of certain tax assets of \$0.11.
- 2 Excludes impacts of the reversal of the impairment loss of \$1.6bn (net of tax) relating to the planned sale of our retail banking operations in France, which is no longer classified as held for sale, and the provisional gain of \$1.5bn recognised in respect of the acquisition of SVB UK, both recognised in 1Q23.
- 3 Excluding the impact of retranslating prior year costs of hyperinflationary economies at constant currency.
- 4 Unless otherwise stated, regulatory capital ratios and requirements are based on the transitional arrangements of the Capital Requirements Regulation in force at the time. At 30 June 2023, the IFRS 9 add-back to CET1 capital was immaterial. References to EU regulations and directives (including technical standards) should, as applicable, be read as references to the UK's version of such regulation or directive, as onshored into UK law under the European Union (Withdrawal) Act 2018, and as may be subsequently amended under UK law.
- 5 Regulatory numbers and ratios are as presented at the date of reporting. Small changes may exist between these numbers and ratios and those subsequently submitted in regulatory filings. Where differences are significant, we will restate in subsequent periods.
- 6 The liquidity coverage ratio is based on the average month-end values over the preceding 12 months.

### Basis of presentation

#### IFRS 17 'Insurance Contracts'

On 1 January 2023, HSBC adopted IFRS 17 'Insurance Contracts'. As required by the standard, the Group applied the requirements retrospectively with comparative data previously published under IFRS 4 'Insurance Contracts' restated from the 1 January 2022 transition date.

For more information, see 'Changes to presentation from 1 January 2023' on page 28.

### Changes to our reporting framework

On 1 January 2023, we updated our financial reporting framework. We no longer report 'adjusted' results, which exclude the impact of both foreign currency translation differences and significant items. Instead, we compute constant currency performance by adjusting comparative reported results only for the effects of foreign currency translation differences between the relevant periods.

#### Constant currency performance

Constant currency performance is computed by adjusting reported results of comparative periods for the effects of foreign currency translation differences, which distort periodon-period comparisons.

We consider constant currency performance to provide useful information for investors by aligning internal and external reporting, and reflecting how management assesses periodon-period performance.

#### Notable items

We separately disclose 'notable items', which are components of our income statement that management would consider as outside the normal course of business and generally nonrecurring in nature. The tables on pages 39 to 41 and pages 51 to 54 detail the effects of notable items on each of our global business segments and legal entities during 1H23 and 1H22.

## Management view of revenue on a constant currency basis

Our global business segment commentary includes tables that provide breakdowns of revenue on a constant currency basis by major product. These reflect the basis on which revenue performance of the businesses is assessed and managed.

### Reported results

### 1H23 compared with 1H22 - reported performance

|                                                                                                              | Half-ye            | ar to              | Variance           | ı        |              |
|--------------------------------------------------------------------------------------------------------------|--------------------|--------------------|--------------------|----------|--------------|
| Reported results                                                                                             | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m | 1H23 vs. 1H<br>\$m | 122<br>% | Impact of FX |
| Net operating income before change in expected credit losses and other credit impairment charges ('revenue') | 36,876             | 24,545             | 12,331             | 50       | (6)          |
| ECL                                                                                                          | (1,345)            | (1,087)            | (258)              | (24)     | 2            |
| Net operating income                                                                                         | 35,531             | 23,458             | 12,073             | 51       | (6)          |
| Total operating expenses                                                                                     | (15,457)           | (16,127)           | 670                | 4        | 4            |
| Operating profit/(loss)                                                                                      | 20,074             | 7,331              | 12,743             | >100     | (11)         |
| Share of profit in associates and joint ventures                                                             | 1,583              | 1,449              | 134                | 9        | (7)          |
| Profit before tax                                                                                            | 21,657             | 8,780              | 12,877             | >100     | (11)         |
| Tax income/(expense)                                                                                         | (3,586)            | 151                | (3,737)            | >(100)   | >(100)       |
| Profit/(loss) after tax                                                                                      | 18,071             | 8,931              | 9,140              | >100     | (7)          |

|                                                          | Half-year to       |                    |  |
|----------------------------------------------------------|--------------------|--------------------|--|
| Notable items                                            | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m |  |
| Revenue                                                  |                    |                    |  |
| Disposals, acquisitions and related costs                | 3,321              | (288)              |  |
| Fair value movements on financial instruments            | 15                 | (371)              |  |
| Restructuring and other related costs                    | _                  | 68                 |  |
| Currency translation on revenue notable items            | _                  | 14                 |  |
| Operating expenses                                       |                    |                    |  |
| Disposals, acquisitions and related costs                | (118)              | =                  |  |
| Restructuring and other related costs                    | 47                 | (1,040)            |  |
| Currency translation on operating expenses notable items | _                  | 31                 |  |

### 1H23 compared with 1H22 – reported performance continued

### Reported profit

Reported profit before tax of \$21.7bn was \$12.9bn higher than in 1H22. This was primarily driven by an increase in revenue due to continued growth in net interest income, reflecting the impact of interest rate rises. Revenue growth also included a \$2.1bn reversal of an impairment relating to the planned sale of our retail banking operations in France, and a provisional gain of \$1.5bn recognised on the acquisition of SVB UK. Reported operating expenses were lower, mainly reflecting reduced restructuring and other related costs following the completion of our cost-saving programme at the end of 2022.

Reported profit after tax of \$18.1bn was \$9.1bn higher than in 1H22. This included a higher tax expense, notably as 1H22 included a net \$1.8bn gain, mainly on the recognition of a deferred tax asset.

### Reported revenue

Reported revenue of \$36.9bn was \$12.3bn or 50% higher, and included the reversal of an impairment relating to the planned sale of our retail banking operations in France and a provisional gain on the acquisition of SVB UK, as described above.

The increase also reflected the impact of interest rate rises, mainly in Global Payments Solutions ('GPS') in CMB and GBM, and in Personal Banking and Global Private Banking in WPB.

In GBM, revenue increased in Markets and Securities Services ('MSS'), mainly in Global Debt Markets reflecting favourable primary market conditions and a better trading performance, and also in Securities Services and Global Foreign Exchange.

There was a good performance in our insurance business in WPB, while the increase in revenue in Corporate Centre included higher revenue in Central Treasury and lower losses relating to the restructuring of our business in Europe.

These factors were partly offset by lower Credit and Lending revenue in CMB, primarily driven by margin compression, and in GBM, reflecting an enhanced focus on returns and weaker client demand. In MSS in GBM, Equities revenue fell due to lower customer activity. Revenue also reduced in Markets Treasury due to the impact of rising interest rates on our funding costs and flattening yield curves. This revenue is allocated to our global businesses.

#### Reported ECL

Reported ECL of \$1.3bn were \$0.3bn or 24% higher. The 1H23 charge included stage 3 charges of \$1.1bn. There were charges of \$0.3bn related to the commercial real estate sector in mainland China and charges in CMB in the UK. The 1H23 charge reflected a more stable outlook in most markets, although inflationary pressures remain.

In 1H22, ECL included charges of \$0.3bn relating to the commercial real estate sector in mainland China, as well as Russia-related exposures. It also included additional stage 1 and stage 2 allowances to reflect heightened levels of economic uncertainty and inflationary pressures, in part offset by the release of most of our remaining Covid-19-related allowances.

### Reported operating expenses

Reported operating expenses of \$15.5bn were \$0.7bn or 4% lower, mainly due to a reduction in restructuring and other related costs of \$1.1bn following the completion of our cost-saving programme, which concluded at the end of 2022. The reduction also included a \$0.2bn impact from the reversal of historical asset impairments, the impact of our continued cost discipline, and favourable foreign currency translation differences between the periods of \$0.6bn.

These factors were partly offset by higher technology spend of \$0.5bn, an increase in our performance-related pay accrual of \$0.2bn and severance payments of \$0.2bn. Our operating expenses also rose due to the impact of higher inflation and incremental costs following our acquisition of SVB UK.

## Reported share of profit from associates and JVs

Reported share of profit from associates and joint ventures of \$1.6bn was \$0.1bn or 9% higher, reflecting an increase in the share of profit from Saudi Awwal Bank ('SAB'), formerly The Saudi British Bank, and Bank of Communications Co., Limited ('BoCom').

#### Tax expense

Tax in 1H23 was a charge of \$3.6bn, representing an effective tax rate of 16.6%. The effective tax rate for 1H23 was reduced by 1.9 percentage points by the non-taxable provisional gain on the acquisition of SVB UK and by 2.1 percentage points by the release of provisions for uncertain tax positions. Tax in 1H22 was a credit of \$151m. This was mainly due to a \$2.1bn credit arising from the recognition of a deferred tax asset on historical tax losses of HSBC Holdings as a result of improved profit forecasts for the UK tax group and a charge of \$0.3bn for uncertain tax positions. Excluding these items, the effective tax rate for 1H22 was 18.4%.

### Return on average tangible equity

In 1H23, our annualised RoTE was 22.4%. Excluding the impact of the reversal of an impairment relating to the planned sale of our retail banking operations in France and the provisional gain of \$1.5bn on the acquisition of SVB UK, annualised RoTE was 18.5%.

### Reported profit after tax in 1H23

\$18.1bn

(1H22: \$8.9bn)

Reported net interest income in 1H23

\$18.3bn

Up 36% compared with 1H22

### Reported performance – 2023 vs 2022

|                                                                                                              | (                  | Quarter ended      |                    |                    |          |                |
|--------------------------------------------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|----------|----------------|
| Reported results                                                                                             | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m | 31 Mar 2023<br>\$m | 2023 vs. 20<br>\$m | .22<br>% | Impact of FX % |
| Net operating income before change in expected credit losses and other credit impairment charges ('revenue') | 16,705             | 12,240             | 20,171             | 4,465              | 36       | (2)            |
| ECL                                                                                                          | (913)              | (447)              | (432)              | (466)              | (104)    | 3              |
| Net operating income                                                                                         | 15,792             | 11,793             | 19,739             | 3,999              | 34       | (2)            |
| Total operating expenses                                                                                     | (7,871)            | (7,949)            | (7,586)            | 78                 | 1        | 2              |
| Operating profit/(loss)                                                                                      | 7,921              | 3,844              | 12,153             | 4,077              | 106      | (2)            |
| Share of profit in associates and joint ventures                                                             | 850                | 792                | 733                | 58                 | 7        | (6)            |
| Profit before tax                                                                                            | 8,771              | 4,636              | 12,886             | 4,135              | 89       | (3)            |
| Tax income/(expense)                                                                                         | (1,726)            | 863                | (1,860)            | (2,589)            | 300      |                |
| Profit/(loss) after tax                                                                                      | 7,045              | 5,499              | 11,026             | 1,546              | 28       |                |

|                                                          |                    | Quarter ended      |                    |  |  |
|----------------------------------------------------------|--------------------|--------------------|--------------------|--|--|
| Notable items                                            | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m | 31 Mar 2023<br>\$m |  |  |
| Revenue                                                  | -                  |                    |                    |  |  |
| Disposals, acquisitions and related costs                | (241)              | (288)              | 3,562              |  |  |
| Fair value movements on financial instruments            | _                  | (171)              | 15                 |  |  |
| Restructuring and other related costs                    | _                  | (12)               | _                  |  |  |
| Currency translation on revenue notable items            | _                  | 23                 | 77                 |  |  |
| Operating expenses                                       |                    |                    |                    |  |  |
| Disposals, acquisitions and related costs                | (57)               | _                  | (61)               |  |  |
| Restructuring and other related costs                    | 47                 | (589)              | _                  |  |  |
| Currency translation on operating expenses notable items | _                  | 1                  | (2)                |  |  |

### Reported profit

Reported profit before tax of \$8.8bn was \$4.1bn higher than in 2Q22, reflecting an increase in revenue driven by rising interest rates. Growth also reflected the non-recurrence of losses related to the planned restructure of our businesses in Europe.

Reported profit after tax of \$7.0bn was \$1.5bn higher than in 2Q22. This included a higher tax expense, notably as 2Q22 included a \$1.8bn deferred tax gain.

### Reported revenue

Reported revenue grew by \$4.5bn to \$16.7bn. Net interest income increased in all global businesses, mainly as a result of higher interest rates, a good performance in life insurance manufacturing in WPB and increased activity in debt capital markets in GBM.

These increases were partly offset by reductions in revenue in Global Foreign Exchange, compared with a strong 2Q22, and in Equities. There was also a reduction in Markets Treasury revenue from lower net interest income due to the impact of rising interest rates on our funding costs and flattening yield curves. This revenue is allocated to our global businesses.

'Disposals, acquisitions and related costs' in 2023 primarily related to fair value losses on the foreign exchange hedging of the proceeds from the agreed sale of our banking business in Canada.

### Reported ECL

Reported ECL in 2Q23 of \$0.9bn were \$0.5bn higher. ECL in 2Q23 included \$0.3bn of charges against exposures in the commercial real estate sector in mainland China and charges in the UK in CMB.

### Reported operating expenses

Reported operating expenses of \$7.9bn were \$0.1bn lower, mainly due to the favourable impact of foreign currency translation differences of \$0.1bn. The non-recurrence of restructuring and other related costs following the completion of our cost-reduction programme at the end of 2022 and a \$0.2bn impact from the reversal of historical asset impairments, together with continued cost discipline, broadly offset increases in technology spend, a higher performance-related pay accrual, increased severance costs and inflationary impacts.

Reported profit after tax in 2Q23

\$7.0bn

(2Q22: \$5.5bn)

Net interest margin in 2023

1.72%

Up 3 basis points from 1Q23

### Constant currency results

### 1H23 compared with 1H22 – constant currency basis

| Results – on a constant currency basis •         | Half-ye            | Half-year to       |        | 1H23 vs 1H22 |  |
|--------------------------------------------------|--------------------|--------------------|--------|--------------|--|
|                                                  | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m | \$m    | %            |  |
| Revenue                                          | 36,876             | 23,647             | 13,229 | 56           |  |
| ECL                                              | (1,345)            | (1,074)            | (271)  | (25)         |  |
| Total operating expenses                         | (15,457)           | (15,532)           | 75     | _            |  |
| Operating profit                                 | 20,074             | 7,041              | 13,033 | >100         |  |
| Share of profit in associates and joint ventures | 1,583              | 1,363              | 220    | 16           |  |
| Profit before tax                                | 21,657             | 8,404              | 13,253 | >100         |  |

Profit before tax of \$21.7bn was \$13.3bn higher than in 1H22 on a constant currency basis.

Revenue increased by \$13.2bn or 56%, and included a \$2.1bn reversal of an impairment relating to the planned sale of our retail banking operations in France, and a provisional gain of \$1.5bn recognised on the acquisition of SVB UK. The increase in revenue was also due to higher net interest income reflecting the impact of global interest rates rises and revenue growth in MSS in GBM, despite a weaker performance in Equities. There was also a good performance

from our insurance business in WPB and higher revenue in Corporate Centre.

ECL were \$0.3bn higher. In 1H23, ECL included charges relating to the commercial real estate sector in mainland China and stage 3 charges in CMB in the UK. This compared with 1H22 charges, which reflected heightened economic uncertainty mainly due to the Russia-Ukraine war, inflationary pressures and charges related to the commercial real estate sector in mainland China, although it benefited from releases of Covid-19-related allowances.

Operating expenses remained stable, as the non-recurrence of restructuring and other related costs following the completion of our cost-saving programme at the end of 2022 broadly offset other cost growth. The impact of retranslating the prior year results of our operations in hyperinflationary economies at 1H23 average rates of foreign exchange resulted in cost growth of \$160m.

### Balance sheet and capital

### Balance sheet strength

Total assets of \$3.0tn were \$92bn higher than at 31 December 2022 on a reported basis, and included the favourable impact of foreign currency translation differences of \$46bn. On a constant currency basis, total assets increased by \$46bn, mainly from an increase in financial investments and higher trading asset balances. In addition, there was growth in loans and advances to customers.

Reported loans and advances to customers of \$1.0tn increased by \$36bn. On a constant currency basis, loans and advances to customers grew by \$23bn including the reclassification of lending balances from 'assets held for sale' relating to the planned sale of our retail banking operations in France and increases following the acquisition of SVB UK. While our near-term outlook on lending growth remains cautious, we expect midsingle-digit percentage annual loan growth in the medium to long term.

Reported customer accounts of \$1.6tn increased by \$25bn. On a constant currency basis, customer accounts increased by \$3bn, which also included the reclassification of balances from held for sale relating to the planned sale of our retail banking operations in

France and increases following the acquisition of SVB UK. These increases were partly offset by reductions in deposit balances in HSBC UK.

Loans and advances to customers as a percentage of customer accounts was 60%, compared with 59% at 31 December 2022.

### Distributable reserves

The distributable reserves of HSBC Holdings at 30 June 2023 were \$25.7bn, compared with \$35.2bn at 31 December 2022. The decrease was primarily driven by ordinary dividend payments and additional tier 1 coupon distributions of \$7.1bn, a share buy-back programme of \$2bn and a reduction in other reserves of \$0.4bn. The profits generated of \$6.3bn in 1H23 will be reflected in the distributable reserves as at 31 December 2023.

### **Capital position**

We actively manage the Group's capital position to support our business strategy and meet our regulatory requirements at all times, including under stress, while optimising our capital efficiency. To do this, we monitor our capital position using a number of measures. These include our capital ratios and the impact on our capital ratios as a result of stress.

Our CET1 ratio at 30 June 2023 was 14.7%, up from 14.2% at 31 December 2022, reflecting an increase in CET1 capital of \$7.1bn including the reversal of an impairment on the planned sale of our retail banking operations in France and the provisional gain on the acquisition of SVB UK. This was partly offset by an increase in RWAs of \$19.8bn and the impact of the share buy-back announced with our 1Q23 results.

#### Liquidity position

We actively manage the Group's liquidity and funding to support our business strategy and meet regulatory requirements at all times, including under stress. To do this, we monitor our position using a wider set of measures, including the liquidity coverage ratio ('LCR') and the net stable funding ratio. At 30 June 2023, the Group's LCR was 132% and we held high-quality liquid assets of \$631bn. For further details, see page 99.

# Wealth and Personal Banking

We serve around 40 million customers globally, including over 6 million who are international, from retail customers to ultra high net worth individuals and their families.

Contribution to Group 1H23 profit before tax ◆



To meet our customers' needs, we offer a full suite of products and services across transactional banking, lending and wealth.

WPB continued to make strategic investments in our digital capabilities and colleagues, to expand our Wealth franchise in Asia, and

enhance our offering to customers with international needs. Performance benefited from our product diversification, as the rise in interest rates, and growth in lending and wealth deposits, as well as a good performance in our insurance business, offset lower revenue in equities and mutual funds.

|                                          | Half-year                                        | r to    | 1H23 vs 1 | H22  |
|------------------------------------------|--------------------------------------------------|---------|-----------|------|
| Results – on a constant currency basis 🔶 | <b>30 Jun 2023</b> 30 Jun 2022<br><b>\$m</b> \$m |         | \$m       | %    |
| Net operating income                     | 16,200                                           | 10,058  | 6,142     | 61   |
| ECL                                      | (502)                                            | (584)   | 82        | 14   |
| Operating expenses                       | (7,141)                                          | (6,995) | (146)     | (2)  |
| Share of profit in associates and JVs    | 35                                               | 8       | 27        | >100 |
| Profit before tax                        | 8,592                                            | 2,487   | 6,105     | >100 |
| RoTE (annualised)¹ (%)                   | 43.1                                             | 11.5    |           |      |

<sup>1</sup> RoTE (annualised) in 1H23 included a 10.5 percentage point favourable impact of the reversal of the impairment losses relating to the planned sale of our retail banking operations in France.

### **Divisional highlights**

\$34bn

WPB net new invested assets, a decrease of 13% compared with 1H22.

6.3 million

International customers at 30 June 2023, an increase of 8% compared with 1H22.

Constant currency profit before tax (\$bn)

Constant currency net operating income (\$bn)

\$8.6bn

\$16.2bn

| Half-year to |     |
|--------------|-----|
| 30 Jun 2023  | 8.6 |
| 30 Jun 2022  | 2.5 |

| 30 Jun 2023 | 16.2 |
|-------------|------|
| 30 Jun 2022 | 10.1 |

International customers are those who bank in more than one market, those whose address is different from the market we bank them in and customers whose nationality, or country of birth for non-resident Indians and overseas Chinese, is different to the market we bank them in. Customers may be counted more than once when banked in multiple countries. Customer numbers include 1.7 million customers acquired through our purchase of L&T Investment Management.

|                                                                                                               | Half-ye            | Half-year to       |       | 1H23 vs 1H22 |  |
|---------------------------------------------------------------------------------------------------------------|--------------------|--------------------|-------|--------------|--|
| Management view of revenue •                                                                                  | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m | \$m   | %            |  |
| Wealth                                                                                                        | 3,921              | 3,382              | 539   | 16           |  |
| - investment distribution                                                                                     | 1,281              | 1,263              | 18    | 1            |  |
| - Global Private Banking                                                                                      | 1,141              | 941                | 200   | 21           |  |
| net interest income                                                                                           | 580                | 387                | 193   | 50           |  |
| non-interest income                                                                                           | 561                | 554                | 7     | 1            |  |
| - life insurance                                                                                              | 875                | 651                | 224   | 34           |  |
| - asset management                                                                                            | 624                | 527                | 97    | 18           |  |
| Personal Banking                                                                                              | 10,217             | 6,500              | 3,717 | 57           |  |
| - net interest income                                                                                         | 9,557              | 5,858              | 3,699 | 63           |  |
| – non-interest income                                                                                         | 660                | 642                | 18    | 3            |  |
| Other <sup>1</sup>                                                                                            | 2,062              | 176                | 1,886 | >100         |  |
| of which: reversal of impairment loss relating to the planned sale of our retail banking operations in France | 2,034              | _                  | 2,034 | 100          |  |
| Net operating income <sup>2</sup>                                                                             | 16,200             | 10,058             | 6,142 | 61           |  |

<sup>1 &#</sup>x27;Other' includes Markets Treasury, HSBC Holdings interest expense and hyperinflation. It also includes the distribution and manufacturing (where applicable) of retail and credit protection insurance, disposal gains and other non-product-specific income.

<sup>2 &#</sup>x27;Net operating income' means net operating income before change in expected credit losses and other credit impairment charges (also referred to as 'revenue').

|                                                          | Half-yea           | ar to              |  |
|----------------------------------------------------------|--------------------|--------------------|--|
| Notable items                                            | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m |  |
| Revenue                                                  |                    |                    |  |
| Disposals, acquisitions and related costs                | 2,034              | =                  |  |
| Restructuring and other related costs                    | _                  | 93                 |  |
| Currency translation on revenue notable items            | _                  | (1)                |  |
| Operating expenses                                       |                    |                    |  |
| Disposals, acquisitions and related costs                | (23)               |                    |  |
| Restructuring and other related costs                    | <del>-</del>       | (113)              |  |
| Currency translation on operating expenses notable items | _                  | 4                  |  |
|                                                          |                    |                    |  |

#### Financial performance

Profit before tax of \$8.6bn was \$6.1bn higher than in 1H22 on a constant currency basis, including a \$2.0bn reversal of an impairment relating to the sale of our retail banking operations in France. The growth in profit before tax reflected an increase in revenue of \$6.1bn, notably from higher net interest income due to wider margins from rising interest rates, and a fall in ECL of \$0.1bn, partly offset by a \$0.1bn increase in operating expenses.

Revenue of \$16.2bn was \$6.1bn or 61% higher on a constant currency basis. This included the impact of a reversal of an impairment relating to the planned sale of our retail banking operations in France included within 'Other'. There was strong growth in Personal Banking net interest income of \$3.7bn, due to wider margins from rising interest rates, higher revenue of \$0.2bn in life insurance, a rise of \$0.2bn in Global Private Banking net interest income and a \$0.1bn increase in revenue in asset management. These were partly offset by a reduction in revenue allocated from Corporate Centre of \$0.4bn, including from Markets Treasury.

In Wealth, revenue of \$3.9bn was \$0.5bn or 16% higher.

- Life insurance revenue was \$0.2bn or 34% higher.<sup>1</sup> The new business contractual service margin written of \$0.7bn in 1H23 was up \$0.1bn, mainly in Hong Kong due to the mainland China border reopening and the launch of new products in 1H23.
- Global Private Banking revenue was \$0.2bn or 21% higher due to the positive impact of wider margins from rising interest rates on net interest income.
- Asset management revenue was \$0.1bn or 18% higher, driven by increased assets under management and positive market movements in the seed investment portfolio. Performance continued to be impacted by market volatility.

In Personal Banking, revenue of \$10.2bn was up \$3.7bn or 57%.

Net interest income was \$3.7bn or 63% higher due to the benefit of wider margins following interest rate rises and balance sheet growth, excluding the impact of transfers to held for sale. Lending grew in HSBC UK, and in Hong Kong, Mexico and the US. Mortgage lending rose in HSBC UK by \$5bn and in Hong Kong by \$5bn. Compared with 1H22, unsecured lending increased by \$1bn, notably in Mexico by

\$1bn, and in Hong Kong by \$1bn, partly offset by the closure of the John Lewis cards portfolio.

ECL of \$0.5bn were \$0.1bn lower than in 1H22 on a constant currency basis. The modest reduction was primarily due to higher charges in 1H22 relating to the Russia-Ukraine war. Credit performance in 1H23 remained resilient as delinquencies and write-offs remained broadly stable, despite a significant rise in inflationary pressures.

Operating expenses of \$7.1bn were 2% higher on a constant currency basis, reflecting continued investment in Wealth in Asia, higher technology spend and from the impact of higher inflation. These were partly offset by continued cost discipline, the non-recurrence of restructuring and other related costs following the completion of our cost-saving programme at the end of 2022, and a \$0.1bn reversal related to historical asset impairments.

1 From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Under IFRS 17, the future profits from new business are capitalised in the contractual service margin, and not recognised immediately in the income statement, as was the case for the value of new business measure under IFRS 4.

# Commercial Banking

We support businesses in 55 countries and territories, ranging from small enterprises to large corporates operating globally.

Contribution to Group 1H23 profit before tax ◆



We help businesses grow by supporting their financial needs, facilitating cross-border trade and payments, and providing access to products and services. We help them access international markets, provide expert financial advice and offer access to a full suite of HSBC solutions from across the Group's other businesses.

In the first half of 2023, CMB acquired SVB UK, demonstrating our continued commitment to the UK economy.

The subsequent launch of HSBC Innovation Banking has strengthened our Commercial Banking franchise by enhancing our ability to serve innovative and fast-growing firms in the innovation ecosystem with an international proposition for businesses in the technology and life science sectors.

CMB delivered a strong revenue performance in 1H23, reflecting interest rate rises and growth in collaboration revenue with GBM, while ECL and operating expenses both increased.

|                                          | Half-year                                | to                               | 1H23 vs 1                                                   | 1H22   |   |
|------------------------------------------|------------------------------------------|----------------------------------|-------------------------------------------------------------|--------|---|
| Results – on a constant currency basis 🔶 | Results – on a constant currency basis 🕩 | <b>30 Jun 2023</b> 30 <b>\$m</b> | <b>30 Jun 2023</b> 30 Jun 2022<br><b>\$m</b> \$m <b>\$m</b> |        | % |
| Net operating income                     | 12,216                                   | 7,055                            | 5,161                                                       | 73     |   |
| ECL                                      | (704)                                    | (278)                            | (426)                                                       | >(100) |   |
| Operating expenses                       | (3,572)                                  | (3,345)                          | (227)                                                       | (7)    |   |
| Share of profit in associates and JVs    | (1)                                      | _                                | (1)                                                         | _      |   |
| Profit before tax                        | 7,939                                    | 3,432                            | 4,507                                                       | >100   |   |
| RoTE (annualised) <sup>1</sup> (%)       | 28.8                                     | 12.2                             |                                                             |        |   |

<sup>1</sup> RoTE (annualised) in 1H23 included a 6.2 percentage point favourable impact of the provisional gain on the acquisition of SVB UK.

#### **Divisional highlights**

154%

Increase in GPS revenue

Constant currency profit before tax (\$bn)

\$7.9bn

| Half-year to |     |
|--------------|-----|
| 30 Jun 2023  | 7.9 |
| 30 Jun 2022  | 3.4 |

11%

Increase in collaboration income from the sale of products to CMB clients.

Constant currency net operating income (\$bn)

\$12.2bn

Half-year to

30 Jun 2023

12.2

30 Jun 2022

7.1

|                                                                                        | Half-ye            | ar to              | 1H23 vs 1H | 22   |
|----------------------------------------------------------------------------------------|--------------------|--------------------|------------|------|
| Management view of revenue                                                             | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m | \$m        | %    |
| Global Trade and Receivables Finance                                                   | 1,026              | 1,053              | (27)       | (3)  |
| Credit and Lending                                                                     | 2,745              | 2,908              | (163)      | (6)  |
| Global Payments Solutions                                                              | 5,967              | 2,352              | 3,615      | >100 |
| GBM products, Insurance and Investments, and Other <sup>1</sup>                        | 2,478              | 742                | 1,736      | >100 |
| - of which: share of revenue from Markets and Securities Services and Banking products | 658                | 592                | 66         | 11   |
| - of which: provisional gain on the acquisition of Silicon Valley Bank UK<br>Limited   | 1,507              | _                  | 1,507      | 100  |
| Net operating income <sup>2</sup>                                                      | 12,216             | 7,055              | 5,161      | 73   |

<sup>1</sup> Includes CMB's share of revenue from the sale of Markets and Securities Services and Banking products to CMB customers. GBM's share of revenue from the sale of these products to CMB customers is included within the corresponding lines of the GBM management view of revenue. Also includes allocated revenue from Markets Treasury, HSBC Holdings interest expense and hyperinflation.

<sup>2 &#</sup>x27;Net operating income' means net operating income before change in expected credit losses and other credit impairment charges (also referred to as 'revenue').

|                                                          | Half-ye            | ar to              |
|----------------------------------------------------------|--------------------|--------------------|
| Notable items                                            | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m |
| Revenue                                                  |                    |                    |
| Disposals, acquisitions and related costs                | 1,507              | _                  |
| Currency translation on revenue notable items            | _                  | (1)                |
| Operating expenses                                       |                    |                    |
| Disposals, acquisitions and related costs                | (15)               | _                  |
| Restructuring and other related costs                    | 29                 | (66)               |
| Currency translation on operating expenses notable items | _                  | 2                  |

#### Financial performance

Profit before tax of \$7.9bn was \$4.5bn higher than in 1H22 on a constant currency basis, primarily driven by an increase in revenue in all of our main legal entities. This reflected a \$3.5bn increase in net interest income in Global Payments Solutions ('GPS'). It also included a provisional gain of \$1.5bn from HSBC UK's acquisition of SVB UK. These increases were partly offset by a higher ECL charge and growth in operating expenses.

Revenue of \$12.2bn was \$5.2bn or 73% higher on a constant currency basis:

- In GPS, revenue rose by \$3.6bn, with growth in all main legal entities, reflecting wider margins from interest rate rises and business actions, while average balances decreased marginally. There was also a 9% increase in fee income, notably in cards and payments, with growth in most of our main legal entities, mainly in the UK and Asia.
- In Global Trade and Receivables Finance ('GTRF'), revenue was down 3%, driven by lower balances reflecting the softer trade cycle, notably in our main legal entity in Asia. This was partly offset by growth in HSBC UK from higher average balances and improved margins. Fee income was broadly stable.

- In Credit and Lending, revenue decreased by \$0.2bn or 6%, primarily in our legal entities in Europe and Asia due to lower balances as rising interest rates softened demand, and from higher funding costs.
- In GBM products, Insurance and Investments, and Other, revenue increased by \$1.7bn, reflecting the provisional gain of \$1.5bn on the acquisition of SVB UK, and an 11% increase in collaboration revenue from GBM products, notably Foreign Exchange. These increases were partly offset by a fall in Markets Treasury revenue and the adverse impacts of hyperinflation accounting, which are allocated to the global businesses.

ECL of \$0.7bn were \$0.4bn higher than in 1H22 on a constant currency basis. The increase was mainly due to releases in 1H22 of our remaining Covid-19-related allowances, and from higher charges in 1H23, mainly in the UK. The 1H23 period included charges of \$0.2bn relating to the commercial real estate sector in mainland China, compared with charges of \$0.2bn in 1H22.

Operating expenses of \$3.6bn were \$0.2bn higher on a constant currency basis, largely driven by an increase in the performance-related pay accrual, incremental costs of \$0.1bn following the acquisition of SVB UK, investment in technology and inflationary impacts. These increases were partly mitigated by the impact of our continued cost discipline around hiring and strategic cost-saving initiatives.

# Global Banking and Markets

We support multinational corporates, financial institutions and institutional clients, as well as public sector and government bodies.

Contribution to Group 1H23 profit before tax ◆



We are a leader in facilitating global trade and payments, particularly into and within Asia and the Middle East, enabling our clients in the East and West to achieve their objectives by accessing our expertise and geographical reach. Our product specialists deliver a comprehensive range of transaction banking, financing, capital markets and advisory, and risk management services.

GBM delivered a strong performance in 1H23, achieving a RoTE of 14.2%. We grew revenue by 14%, while maintaining cost discipline, even as we continued to invest in technology and people to improve operating resilience and support our clients. Revenue growth was driven by higher interest rates and good client activity. We also had a reduction in ECL, reflecting a stable credit performance.

|                                          | Half-year             | to       | 1H23 vs 1F | 122 |
|------------------------------------------|-----------------------|----------|------------|-----|
|                                          | <b>30 Jun 2023</b> 30 | Jun 2022 |            |     |
| Results – on a constant currency basis 🔷 | \$m                   | \$m      | \$m        | %   |
| Net operating income                     | 8,501                 | 7,459    | 1,042      | 14  |
| ECL                                      | (136)                 | (210)    | 74         | 35  |
| Operating expenses                       | (4,785)               | (4,557)  | (228)      | (5) |
| Share of profit in associates and JVs    | _                     | _        | _          | _   |
| Profit before tax                        | 3,580                 | 2,692    | 888        | 33  |
| RoTE (annualised) (%)                    | 14.2                  | 11.5     |            |     |
|                                          |                       |          |            |     |

### **Divisional highlights**

14.2%

RoTE in 1H23, up 2.7 percentage points compared with 1H22.

111%

Increase in GPS revenue.

Constant currency profit before tax (\$bn)

\$3.6bn

Constant currency net operating income (\$hp)

\$8.5bn

| Hair-year to |     |
|--------------|-----|
| 30 Jun 2023  | 3.6 |
| 30 Jun 2022  | 2.7 |

30 Jun 2023 8.5 30 Jun 2022 7.5

|                                            | Half-year to       |                    | 1H23 vs 1H22 |        |
|--------------------------------------------|--------------------|--------------------|--------------|--------|
| Management view of revenue                 | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m | \$m          | %      |
| Markets and Securities Services            | 4,763              | 4,658              | 105          | 2      |
| - Securities Services                      | 1,220              | 933                | 287          | 31     |
| - Global Debt Markets                      | 588                | 423                | 165          | 39     |
| - Global Foreign Exchange                  | 2,225              | 2,138              | 87           | 4      |
| – Equities                                 | 236                | 594                | (358)        | (60)   |
| - Securities Financing                     | 513                | 458                | 55           | 12     |
| - Credit and funding valuation adjustments | (19)               | 112                | (131)        | >(100) |
| Banking                                    | 4,273              | 3,097              | 1,176        | 38     |
| - Global Trade and Receivables Finance     | 341                | 333                | 8            | 2      |
| - Global Payments Solutions                | 2,197              | 1,043              | 1,154        | >100   |
| - Credit and Lending                       | 987                | 1,170              | (183)        | (16)   |
| - Capital Markets and Advisory             | 558                | 424                | 134          | 32     |
| - Other¹                                   | 190                | 127                | 63           | 50     |
| GBM Other                                  | (535)              | (296)              | (239)        | (81)   |
| – Principal Investments                    | 13                 | 78                 | (65)         | (83)   |
| - Other <sup>2</sup>                       | (548)              | (374)              | (174)        | (47)   |
| Net operating income <sup>3</sup>          | 8,501              | 7,459              | 1,042        | 14     |

- 1 Includes portfolio management, earnings on capital and other capital allocations on all Banking products.
- 2 Includes notional tax credits and Markets Treasury, HSBC Holdings interest expense and hyperinflation.
- 3 'Net operating income' means net operating income before change in expected credit losses and other credit impairment charges (also referred to as 'revenue').

|                                                          | Half-ye            | ar to              |
|----------------------------------------------------------|--------------------|--------------------|
| Notable items                                            | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m |
| Revenue                                                  |                    |                    |
| Restructuring and other related costs                    | _                  | (26)               |
| Currency translation on revenue notable items            | _                  |                    |
| Operating expenses                                       |                    |                    |
| Disposals, acquisitions and related costs                | 3                  | _                  |
| Restructuring and other related costs                    | -                  | (87)               |
| Currency translation on operating expenses notable items | -                  | 3                  |
|                                                          |                    |                    |

### Financial performance

Profit before tax of \$3.6bn was \$0.9bn or 33% higher than in 1H22 on a constant currency basis. This was driven by an increase in revenue of \$1.0bn or 14%, notably from higher net interest income and a lower ECL charge compared with 1H22. Operating expenses increased by \$0.2bn.

Revenue of \$8.5bn was \$1.0bn or 14% higher on a constant currency basis.

In Markets and Securities Services, revenue increased by \$0.1bn or 2%, despite adverse movements in credit and funding valuation adjustments of \$0.1bn which included methodology changes.

- In Securities Services, revenue grew by \$0.3bn or 31% due to higher net interest income as global interest rates rose.
- In Global Debt Markets, revenue increased by \$0.2bn or 39% from more favourable primary market conditions, and due to the reopening of mainland China's borders, and a better trading performance. The 1H22 period was impacted by lower primary

activity and client flow due to uncertainty and challenging market conditions.

- In Global Foreign Exchange, revenue growth of \$0.1bn or 4% reflected strong client activity and trading performance due to market-wide volatility, and the macroeconomic impacts from rising inflation and increasing interest rates.
- In Securities Financing, revenue increased by \$0.1bn or 12% due to strong prime trading performance and from the reopening of mainland China's borders.
- In Equities, revenue fell by \$0.4bn or 60% in the context of a strong 1H22, and due to lower client activity as a result of reduced market volatility.

In Banking, revenue increased by \$1.2bn or 38%.

- In GPS, revenue increased by \$1.2bn from higher global interest rates.
- Capital Markets and Advisory revenue increased by \$0.1bn or 32%. Investment banking fees were stable, despite a reduction in the global market fee pool, due to an increase in capital markets activity.

Issuer Services revenue also increased due to higher interest rates.

 Credit and Lending revenue decreased by \$0.2bn or 16%, due to weaker client demand and an enhanced focus on returns.

In GBM Other, Principal Investments revenue declined by \$0.1bn, as 1H23 included lower revaluation gains compared with 1H22. There was also a reduction in revenue from Markets Treasury and from adverse impacts of hyperinflationary accounting, which are allocated to the global businesses.

ECL were \$0.1bn, compared with charges of \$0.2bn in 1H22 on a constant currency basis, reflecting a stable credit performance.

Operating expenses of \$4.8bn increased by \$0.2bn or 5% on a constant currency basis, due to the impact of higher inflation, partly offset by the impact of our cost-saving initiatives

# Corporate Centre

Contribution to Group 1H23 profit before tax ◆



The results of Corporate Centre primarily comprise the share of profit from our interests in our associates and joint ventures. It also includes Central Treasury, stewardship costs and consolidation adjustments.

Corporate Centre performance in 1H23 primarily reflected the non-recurrence of adverse fair value movements on financial

instruments, restructuring of our business in Europe, including losses on the completed sale of our branch operations in Greece, planned sale of our operations in Russia, and the non-recurrence of restructuring and other related costs following the completion of our cost-saving programme at the end of 2022. In addition, our share of profit from associates and joint ventures increased.

|                                        | Half-year                        | to              | 1H23 vs 1 | H22  |
|----------------------------------------|----------------------------------|-----------------|-----------|------|
| Results – on a constant currency basis | <b>30 Jun 2023</b> 30 <b>\$m</b> | Jun 2022<br>\$m | \$m       | %    |
| Net operating income                   | (41)                             | (925)           | 884       | 96   |
| ECL                                    | (3)                              | (2)             | (1)       | (50) |
| Operating expenses                     | 41                               | (635)           | 676       | >100 |
| Share of profit in associates and JVs  | 1,549                            | 1,355           | 194       | 14   |
| Profit before tax                      | 1,546                            | (207)           | 1,753     | >100 |
| RoTE (annualised) (%)                  | 8.0                              | 7.3             |           |      |

#### **Divisional highlights**

Constant currency profit before tax (\$bn)

\$1.5bn

Half-year to

| 30 Jun 2023 | 1.5   |
|-------------|-------|
| 30 Jun 2022 | (0.2) |

Constant currency net operating income (\$m)

\$(41)m

| Hair-year to |       |
|--------------|-------|
| 30 Jun 2023  | (41)  |
| 30 Jun 2022  | (925) |

|                                   | Half-ye            | Half-year to       |      |        |
|-----------------------------------|--------------------|--------------------|------|--------|
| Management view of revenue        | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m | \$m  | %      |
| Central Treasury <sup>1</sup>     | 81                 | (378)              | 459  | >100   |
| Legacy portfolios                 | (11)               | 6                  | (17) | >(100) |
| Other <sup>2,3</sup>              | (111)              | (553)              | 442  | 80     |
| Net operating income <sup>4</sup> | (41)               | (925)              | 884  | 96     |

- 1 Central Treasury comprises valuation differences on issued long-term debt and associated swaps and fair value movements on financial instruments.
- 2 Other comprises consolidation adjustments, funding charges on property and technology assets, revaluation gains and losses on investment properties and property disposals, gains and losses on certain planned business disposals, and other revenue items not allocated to global businesses.
- 3 Revenue from Markets Treasury, HSBC Holdings net interest expense and hyperinflation are allocated out to the global businesses, to align them better with their revenue and expense. The total Markets Treasury revenue component of this allocation for 1H23 was \$450m (1H22: \$822m; 2H22: \$624m).
- 4 'Net operating income' means net operating income before change in expected credit losses and other credit impairment charges (also referred to as 'revenue').

|                                                          | Half-yea           | Half-year to       |  |  |
|----------------------------------------------------------|--------------------|--------------------|--|--|
| Notable items                                            | 30 Jun 2023<br>\$m | 30 Jun 2022<br>\$m |  |  |
| Revenue                                                  |                    |                    |  |  |
| Disposals, acquisitions and related costs                | (220)              | (288)              |  |  |
| Fair value movements on financial instruments            | 15                 | (371)              |  |  |
| Restructuring and other related costs                    | _ ·                | 1                  |  |  |
| Currency translation on revenue notable items            | _                  | 16                 |  |  |
| Operating expenses                                       |                    |                    |  |  |
| Disposals, acquisitions and related costs                | (83)               | _                  |  |  |
| Restructuring and other related costs                    | 18                 | (774)              |  |  |
| Currency translation on operating expenses notable items | _                  | 27                 |  |  |
|                                                          |                    |                    |  |  |

#### Financial performance

Profit before tax of \$1.5bn compared with a loss before tax of \$0.2bn in 1H22, on a constant currency basis. This increase primarily reflected higher revenue and lower restructuring and other related costs, together with an increase in the share of profit from associates and joint ventures.

Revenue was \$0.9bn or 96% higher on a constant currency basis. This reflected the non-recurrence of adverse fair value movements on financial instruments. favourable valuation differences on long-term debt and associated swaps, and valuation gains on structural hedging. In addition, the increase reflected the impacts of the restructuring of our business in Europe, including the non-recurrence of 1H22 losses associated with the completed sale of our branch operations in Greece and lower losses related to the planned disposal of our operations in Russia. These were partly offset by fair value losses in 1H23 of \$0.3bn relating to the foreign exchange hedging of the expected proceeds from the agreed sale of our banking business in Canada.

Operating expenses decreased by \$0.7bn on a constant currency basis, primarily driven by the non-recurrence of restructuring and other related costs following the completion of our cost-saving programme at the end of 2022, partly offset by costs related to the planned disposals of our retail banking operation in France and our banking business in Canada.

Share of profit from associates and joint ventures of \$1.5bn rose by \$0.2bn or 14% on a constant currency basis, primarily driven by increases in the share of profit from SAB and BoCom.

## Risk overview

Active risk management helps us to achieve our strategy, serve our customers and communities and grow our business safely.

### Managing risk

The economic outlook improved in most markets during the first half of 2023, although there remained key economic and regulatory risks. While the Russia-Ukraine war has continued to have far-reaching geopolitical implications, the global economy has adapted to the resulting imposition of significant sanctions and trade restrictions. In particular, European countries have diversified their energy sources to reduce dependence on Russian energy supplies.

However, the continuation of – or any further escalation in – the Russia-Ukraine war could have additional economic, social and political consequences. These include further sanctions and trade restrictions, longer-term changes in the macroeconomic environment with the risk of higher and sustained inflation, and a continued volatility in energy prices.

The relationship between China and several countries, including the US and the UK, remains complex. Efforts across a variety of sectors have been undertaken to decrease vulnerabilities to geopolitical shocks through de-risking supply chains. The US, the UK, the EU and other countries have imposed various sanctions and trade restrictions on Chinese persons and companies. In response, China has imposed sanctions and introduced new laws and trade restrictions that could impact the Group and its customers. Further sanctions or counter-sanctions, whether in connection with Russia or China, may affect the Group and its customers by creating regulatory, reputational and market risks.

Central banks in both developed and emerging markets continued to tighten monetary policy in the first half of 2023, and with further tightening expected in the second half. While accumulated policy tightening has increased the risks of recession and financial instability, and even though inflation has started to fall in most developed markets, central banks are expected to sustain higher interest rates to address persistent underlying inflation pressures through to mid-2024.

Fiscal policies are likely to remain relatively generous in both developed and emerging markets, as demand increases for public spending on items including social welfare, defence and decarbonisation initiatives. Against a backdrop of slower economic growth, volatile energy prices and high interest rates, this could increase the strains

### Key risk appetite metrics

| Component                             | Measure                                                                                                       | Risk<br>appetite | 1H23  |
|---------------------------------------|---------------------------------------------------------------------------------------------------------------|------------------|-------|
| Capital                               | CET1 ratio – end point basis                                                                                  | ≥13.0%           | 14.7% |
| Change in expected credit losses and  | Change in expected credit losses and other credit impairment charges as a % of advances: Retail (WPB)         | ≤0.50%           | 0.23% |
| other credit<br>impairment<br>charges | Change in expected credit losses and other credit impairment charges as a % of advances: Wholesale (GBM, CMB) | ≤0.45%           | 0.46% |

on highly indebted sovereigns, corporates and households in both emerging and developed markets.

The mainland China commercial real estate market showed signs of recovery and stabilisation in early 2023, but recent market data remains mixed, suggesting both an uncertain and protracted recovery. Chinese government policy measures introduced in late 2022 have resulted in improved financial support for onshore borrowers, although offshore financial market conditions remain challenged with a continued shortage of liquidity. Corporates operating in this sector are likely to face continued challenges and the risk of further credit deterioration.

We continue to closely monitor the impact of the increasing cost of living on our retail customers. Our primary concern is to ensure that we offer the right support to our customers in line with regulatory, government and wider stakeholder expectations. As part of the ongoing support to our retail mortgage customers, specifically in the UK, we have accepted and implemented the government's commitments outlined in the Mortgage Charter, released in June 2023, which will help provide additional assistance options to customers that may need help. For further details in relation to the full range of support available to our UK customers, see www.hsbc.co.uk.

We are engaging closely with our key regulators to help ensure we continue to meet their expectations of financial institutions' activities during times of market volatility.

For IFRS 9 'Financial Instruments', our approach to macroeconomic scenarios remained unchanged in the second quarter, but the shift in UK interest rate expectations resulted in updates to key scenario variables.

In addition, management adjustments to ECL were applied to reflect persisting uncertainty in certain sectors, driven by inflation, interest rate volatility and other macroeconomic risks, which were not fully captured by our models.

We continue to monitor, and seek to manage, the potential implications of all the above developments on our customers and our business. While the financial performance of our operations varied in different geographies, our balance sheet and liquidity remained strong.

- For further details on our approach to geopolitical and macroeconomic risks, see 'Areas of special interest' on page 61.
- For further details of our Central and other scenarios, see 'Measurement uncertainty and sensitivity analysis of ECL estimates' on page 69.

### Our risk appetite

Our risk appetite defines our desired forward-looking risk profile and informs the strategic and financial planning process. It provides an objective baseline to guide strategic decision making, helping to ensure that planned business activities provide an appropriate balance of return for the risk assumed, while remaining within acceptable risk levels. Risk appetite supports senior management in allocating capital, funding and liquidity optimally to finance growth, while monitoring exposure to non-financial risks.

At 30 June 2023, our CET1 ratio and retail ECL charges were within their defined risk appetite thresholds. Wholesale ECL charges were outside of appetite, reflecting the default of several mainland China commercial real estate developer clients and a number of UK borrowers. During the first half of 2023, we enhanced the coverage of interest rate risk in the banking book within the Group's appetite statement.

### Managing risk continued

#### Stress tests

We regularly conduct stress tests to assess the resilience of our balance sheet and our capital adequacy, as well as to provide actionable insights into how key elements of our portfolios may behave during a crisis. We use the outcomes to calibrate our risk appetite and to review the robustness of our strategic and financial plans, helping to improve the quality of management's decision making. The results from the stress tests also drive recovery and resolution planning to help enhance the Group's financial stability under various macroeconomic scenarios. The selection of stress scenarios is based upon the identification and assessment of our top risks, emerging risks and our risk appetite.

On 12 July 2023 the Bank of England published the Financial Stability Report, which sets out the view of its Financial Policy Committee on the UK financial system. This report incorporates the results from the 2022 annual cyclical scenario stress test of the UK banking system. The stress scenario explored the potential impacts of a global economic contraction, persistently higher inflation and interest rates in advanced economies with materially increased unemployment, and a sharp fall in asset prices. The 2022 annual cyclical scenario outcomes will be used by the Bank of England as a direct input for setting stress capital buffers.

The Bank of England judged that this 2022 annual cyclical scenario stress test did not reveal any capital inadequacies for HSBC given its balance sheet as of 30 June 2022.

Under this stress scenario, the Bank of England's results indicated that HSBC Holdings is sufficiently capitalised, with the Group's CET1 capital ratio on an IFRS 9 transitional basis projected to fall to a low point of 10.7%, which is above the Group's CET1 reference rate of 7.0%. On an IFRS 9 non-transitional basis the Group's CET1 capital ratio is projected to reach a low point of 9.9%, which is above its IFRS 9 non-transitional CET1 reference rate of 6.2%.

For the 2022 annual cyclical scenario, HSBC was asked to submit results for HSBC UK, our ring-fenced bank, on a stand-alone basis for the first time. The stand-alone results also showed that HSBC UK is sufficiently capitalised, indicating that its CET1 capital ratio on an IFRS 9 transitional basis would fall to a low point of 10.1%, above its CET1

reference rate of 6.2%. On an IFRS 9 non-transitional basis, HSBC UK's CET1 capital ratio is projected to reach a low point of 8.9%, which is above its IFRS 9 non-transitional CET1 reference rate of 6.4%.

Both the Group's and HSBC UK's results incorporated strategic management actions. In practice, under such adverse economic circumstances, the Group would consider a variety of management actions depending on the prevailing circumstances at the time.

#### Climate stress tests

To support the requirements for assessing the impacts of climate change, we have developed a set of capabilities to execute climate stress testing and scenario analysis. These are used to help improve our understanding of our risk exposures for risk management and business decision making.

In the second half of 2022, we ran an internal climate scenario analysis to help identify challenges and opportunities to our net zero strategy, and risks posed to our business model by transition and physical risk, as well as to inform capital planning and risk appetite. The internal climate scenario analysis outcomes were used to test our capital adequacy under the internal capital adequacy assessment process, and management concluded that the Group remains adequately capitalised.

In the second half of 2023, we will run a new internal climate scenario analysis with improved models and expanded scenarios for internal use as part of our strategic planning, as well as to respond to climate stress tests for regulators such as those from the Hong Kong Monetary Authority and Central Bank of the United Arab Emirates.

For further details of our approach to climate risk stress testing, see 'Insights from scenario analysis' on page 67 of our *Annual Report and Accounts 2022*.

### Climate risk

Climate risk relates to the financial and nonfinancial impacts that may arise as a result of climate change and the move to a greener economy. Climate risk can impact us either directly or through our relationships with our clients. These include the potential risks arising as a result of our net zero ambition, which could lead to reputational concerns, and potential legal and/or regulatory action if we are perceived to mislead stakeholders on our business activities or if we fail to achieve our stated net zero targets. Our most material exposure to climate risk relates to corporate client financing activities and retail mortgages within our banking portfolio. We also have significant responsibilities in relation to asset ownership by our insurance business, employee pension plans and asset management business.

We seek to manage climate risk across all our businesses in line with our Group-wide risk management framework, and are incorporating climate considerations within our existing risk types.

- For further details of our approach to climate risk management, see 'Climate risk' on page 221 of our Annual Report and Accounts 2022.
- For further details of our TCFD disclosures, see the 'ESG review' on page 44 of our Annual Report and Accounts 2022.

#### Our operations

We remain committed to investing in the reliability and resilience of our IT systems and critical services, including those provided by third parties, that support all parts of our business. We do so to help protect our customers, affiliates and counterparties, and to help ensure that we minimise any disruption to services that could result in reputational, legal and regulatory consequences. In our approach to defending against these threats, we invest in business and technical controls to help us detect, manage and recover from issues in a timely manner.

We continue to focus on improving the quality and timeliness of the data used to inform management decisions, through measures such as early warning indicators, prudent active management of our risk appetite, and ensuring regular communication with our Board and key stakeholders.

We continue to make progress with the implementation of our business and risk transformation plans. We seek to manage change execution risk so we can prioritise, manage and deliver change initiatives effectively and safely, and at the scale, complexity and pace required.

For further details on our risk management framework and risks associated with our banking and insurance manufacturing operations, see pages 133 and 142 of the *Annual Report and Accounts 2022*, respectively.

### Top and emerging risks

Our top and emerging risks report identifies forward-looking risks so that they can be considered in determining whether any incremental action is needed to either prevent them from materialising or to limit their effect. Top risks are those that have the potential to have a material adverse impact on the

financial results, reputation or business model of the Group. We actively manage and take actions to mitigate our top risks. Emerging risks are those that, while they could have a material impact on our risk profile were they to occur, are not considered immediate and are not under active management. Our suite of top

and emerging risks is subject to regular review by senior governance forums. We continue to monitor closely the identified risks and ensure management actions are in place, as required.

For further details on our top and emerging risks see pages 135 to 141 of the *Annual Report and Accounts 2022*.

#### Risk **Trend Description**

### **Externally driven**

Geopolitical and macroeconomic risks Our operations and portfolios are subject to risks associated with political instability, civil unrest and military conflict, which could lead to disruption of our operations, physical risk to our staff and/or physical damage to our assets. While global supply chain disruptions have abated, geopolitical tensions remain high and global interest rates and the uncertain economic outlook for China are nevertheless prompting a global slowdown that may affect our credit portfolio.

Technology and cybersecurity risk

We face a risk of service disruption or loss of data resulting from technology failures or malicious activities by internal or external threats. We continue to monitor ongoing geopolitical events and changes to the threat landscape. We operate a continuous improvement programme to help protect our technology operations and to counter a fast-evolving cyber threat environment.

**Evolving regulatory** environment risk

The regulatory and compliance risk environment is becoming increasingly complex, in part driven by heightened geopolitical tensions. Regulatory scrutiny of financial institutions following recent banking failures, alongside other regulatory priorities, may result in change requirements across the Group in the short to medium term. We continue to monitor regulatory and wider industry developments closely, engaging with regulators as appropriate.

Financial crime risk

We are exposed to financial crime risk from our customers, staff and third parties engaging in criminal activity. The financial crime risk environment continues to evolve, due to increasingly complex geopolitical challenges, the macroeconomic outlook, evolving sanctions regulations, rapid technological developments, an increasing number of national data privacy requirements and the increasing sophistication of fraud. As a result, we will continue to face the possibility of regulatory enforcement and reputational risk.

Ibor transition risk

We remain exposed to regulatory compliance, legal and resilience risks as contracts transition away from the remaining demising Ibor benchmarks to new reference rates. We continue to consider the fairness of client outcomes, our compliance with regulatory expectations and the operation of our systems and processes. The key risks have diminished as the majority of contracts in the remaining demising Ibors, specifically US dollar Libor, have been successfully transitioned.

Environmental, social and governance ('ESG') risks

We are subject to ESG risks relating to climate change, nature and human rights. These risks have increased owing to the pace and volume of regulatory developments globally, and due to stakeholders placing more emphasis on financial institutions' actions and investment decisions in respect of ESG matters. Failure to meet these evolving expectations may result in financial and non-financial costs, including adverse reputational consequences.

Digitalisation and technological advances

Developments in technology and changes in regulations have enabled new entrants to the banking industry, and new products and services offered by competitors. This challenges us to continue to innovate with new digital capabilities to best serve our customers by adapting our products, and to attract and retain customers and colleagues. Along with opportunities, new technology can introduce risks. We continue to ensure these are understood and managed with appropriate controls.

### Internally driven

Risks associated with workforce capability, capacity and environmental factors with potential impact on growth

Our businesses, functions and geographies are exposed to risks associated with employee retention and talent availability, and compliance with employment laws and regulations. While high employee attrition has eased generally, some markets continue to experience heightened inflation, turnover and labour market difficulties. We monitor hiring activities and levels of employee attrition, and each business and function has workforce plans in place to aim to ensure effective workforce forecasting to meet business demands.

Risks arising from the receipt of services from third parties

We procure goods and services from a range of third parties. It is critical that we have appropriate risk management policies and processes to select and govern third parties, including third parties' supply networks, particularly for key activities that could affect our operational resilience. Any deficiency in the management of risks associated with our third parties could affect our ability to support our customers and meet regulatory expectations

Model risk

Model risk arises whenever business decision making includes reliance on models. We use models in both financial and non-financial contexts, as well as in a range of business applications. Evolving regulatory requirements are driving material changes to the way model risk is managed across the banking industry, with particular focus on capital models. New technologies including generative artificial intelligence ('Al') and large language models utilising Al are driving a need for enhanced model risk controls.

Data risk

We use data to serve our customers and run our operations, often in real-time within digital experiences and processes. If our data is not accurate and timely, our ability to serve customers, operate with resilience or meet regulatory requirements could be impacted. We need to ensure that non-public data is kept confidential, and that we comply with the growing number of regulations that govern data privacy and cross-border movement of data.

Change execution risk

Failure to effectively prioritise, manage and/or deliver transformation across the organisation impacts our ability to achieve our strategic objectives. We aim to monitor, manage and oversee change execution risk to ensure our change portfolios and initiatives continue to deliver the right outcomes for our customers, people, investors and communities

Risk heightened during the first half of 2023

Risk decreased during the first half of 2023

Risk remained at the same level as 2022

## Financial summary

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# Changes to presentation from 1 January 2023

### Changes to our reporting framework

On 1 January 2023, we updated our financial reporting framework. We no longer report 'adjusted' results, which exclude the impact of both foreign currency translation differences and significant items. Instead, we compute constant currency performance by adjusting comparative reported results only for the effects of foreign currency translation differences between the relevant periods. This will enable users to understand the impact of foreign currency translation differences on the Group's performance. We separately disclose 'notable items', which are components of our income statement that management would consider as outside the normal course of business and generally non-recurring in nature. While our primary segmental reporting by global business remains unchanged, effective from 1 January 2023, the Group changed the supplementary presentation of results from geographical regions to main legal entities to better reflect the Group's structure.

### IFRS 17 'Insurance Contracts'

On 1 January 2023, HSBC adopted IFRS 17 'Insurance Contracts'. As required by the standard, the Group applied the requirements retrospectively with comparative data previously published under IFRS 4 'Insurance Contracts' restated from the 1 January 2022 transition date. Under IFRS 17 there is no present value of in-force business ('PVIF') asset recognised up front. Instead the measurement of the insurance contract liability takes into account fulfilment cash flows and a contractual service margin ('CSM') representing the unearned profit. In contrast to the Group's previous IFRS 4 accounting where profits are recognised up front, under IFRS 17 they are deferred and systematically recognised in revenue as services are provided over the life of the contract. The CSM also includes attributable cost, which had previously been expensed as incurred and which is now incorporated within the insurance liability measurement and recognised over the life of the contract.

In conjunction with the implementation of IFRS 17, the Group has made use of the option to re-designate to fair value through profit or loss assets that were previously held at amortised cost totalling \$55.1bn, and assets previously held at fair value through other comprehensive income totalling \$1.1bn. The re-designation of amortised cost assets generated a net increase to assets of \$4.9bn because the fair value measurement on transition was higher than the previous amortised cost carrying amount.

The impact of the transition was a reduction of \$0.7bn on the Group's 1H22 reported revenue and a reduction of \$0.4bn on 1H22 reported profit before tax. The Group's total equity at 1 January 2022 reduced by \$10.5bn to \$196.3bn on the transition, and tangible equity reduced by \$2.4bn to \$155.8bn. For further details of our adoption of IFRS 17, see our *Report on Transition to IFRS 17 'Insurance Contracts'* at www.hsbc.com/investors and Note 16 'Effects of adoption of IFRS 17' on page 137.

### Cost target

At our full-year 2022 results, we set a target for our 'adjusted' operating expenses of approximately 3% growth for 2023 compared with 2022. While our new reporting framework no longer presents 'adjusted' results, we make an exception for operating expenses, where we will adjust reported results for notable items and the period-on-period effects of foreign currency translation differences. We also exclude the impact of re-translating comparative period financial information at the latest rates of foreign exchange in hyperinflationary economies, which we consider to be outside of our control, and the incremental costs associated with our acquisition of SVB UK and related international investments. We consider that this target basis operating expense measure provides useful information to investors by quantifying and excluding the items that management considered separately when setting and assessing cost-related targets.

### Resegmentation

In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our Global Banking customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly. Similar smaller transfers from GBM to CMB were also undertaken within our entities in Australia and Indonesia, where comparative data have not been re-presented.

## Use of alternative performance measures

Our reported results are prepared in accordance with IFRSs as detailed in the interim condensed financial statements starting on page 108.

To measure our performance, we supplement our IFRSs figures with non-IFRSs measures, which constitute alternative performance measures under European Securities and Markets Authority guidance and non-GAAP financial measures defined in and presented in accordance with US Securities and Exchange Commission rules and regulations. These measures include those derived from our reported results that eliminate factors that distort period-on-period comparisons. The 'constant currency performance' measure used in this report is described below. Definitions and calculations of other alternative performance measures are included in our 'Reconciliation of alternative performance measures' on page 57. All alternative performance measures are reconciled to the closest reported performance measure.

The global business segmental results are presented on a constant currency basis in accordance with IFRS 8 'Operating Segments' as detailed in Note 5: 'Segmental analysis' on page 118.

### Constant currency performance

Constant currency performance is computed by adjusting reported results for the effects of foreign currency translation differences, which distort period-on-period comparisons.

We consider constant currency performance to provide useful information for investors by aligning internal and external reporting, and reflecting how management assesses period-on-period performance.

### Notable items

We separately disclose 'notable items', which are components of our income statement that management would consider as outside the normal course of business and generally non-recurring in nature.

The tables on pages 39 to 40 and pages 51 to 54 detail the effects of notable items on each of our global business segments, legal entities and selected countries/territories in 1H23 and 1H22.

### Foreign currency translation differences

Foreign currency translation differences reflect the movements of the US dollar against most major currencies during 2023.

We exclude them to derive constant currency data, allowing us to assess balance sheet and income statement performance on a like-for-like basis and to better understand the underlying trends in the business.

Foreign currency translation differences for the half-year to 30 June 2023 are computed by retranslating into US dollars for non-US dollar branches, subsidiaries, joint ventures and associates:

- the income statement for the half-year to 30 June 2022 at the average rate of exchange for the half-year to 30 June 2023; and
- the balance sheets at 30 June 2022 and 31 December 2022 at the prevailing rates of exchange on 30 June 2023.

No adjustment has been made to the exchange rates used to translate foreign currency-denominated assets and liabilities into the functional currencies of any HSBC branches, subsidiaries, joint ventures or associates. The constant currency data of HSBC's Argentina subsidiaries have not been adjusted further for the impacts of hyperinflation. Since 1 June 2022, Türkiye has been deemed a hyperinflationary economy for accounting purposes. HSBC has an operating entity in Türkiye and the constant currency data have not been adjusted further for the impacts of hyperinflation. When reference is made to foreign currency translation differences in tables or commentaries, comparative data reported in the functional currencies of HSBC's operations have been translated at the appropriate exchange rates applied in the current period on the basis described above.

### Summary consolidated income statement

|                                                                                                                                                        | Half-year t | to <sup>1</sup> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-----------------|
|                                                                                                                                                        | 30 Jun      | 30 Jun          |
|                                                                                                                                                        | 2023        | 2022            |
|                                                                                                                                                        | \$m         | \$m             |
| Net interest income                                                                                                                                    | 18,264      | 13,385          |
| Net fee income                                                                                                                                         | 6,085       | 6,228           |
| Net income from financial instruments held for trading or managed on a fair value basis                                                                | 8,112       | 4,856           |
| Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss | 4,304       | (11,849)        |
| Insurance finance income/(expense)                                                                                                                     | (4,234)     | 11,773          |
| Insurance service result                                                                                                                               | 524         | 370             |
| Gain on acquisitions <sup>2</sup>                                                                                                                      | 1,507       |                 |
| Reversal of impairment loss relating to the planned sale of our retail banking operations in France <sup>3</sup>                                       | 2,130       |                 |
| Other operating income                                                                                                                                 | 184         | (218)           |
| Net operating income before change in expected credit losses and other credit impairment charges <sup>4</sup>                                          | 36,876      | 24,545          |
| Change in expected credit losses and other credit impairment charges                                                                                   | (1,345)     | (1,087)         |
| Net operating income                                                                                                                                   | 35,531      | 23,458          |
| Total operating expenses                                                                                                                               | (15,457)    | (16,127)        |
| Operating profit                                                                                                                                       | 20,074      | 7,331           |
| Share of profit in associates and joint ventures                                                                                                       | 1,583       | 1,449           |
| Profit before tax                                                                                                                                      | 21,657      | 8,780           |
| Tax (charge)/credit                                                                                                                                    | (3,586)     | 151             |
| Profit for the period                                                                                                                                  | 18,071      | 8,931           |
| Attributable to:                                                                                                                                       |             |                 |
| - ordinary shareholders of the parent company                                                                                                          | 16,966      | 7,966           |
| - other equity holders                                                                                                                                 | 542         | 626             |
| - non-controlling interests                                                                                                                            | 563         | 339             |
| Profit for the period                                                                                                                                  | 18,071      | 8,931           |
|                                                                                                                                                        | \$          | \$              |
| Basic earnings per share                                                                                                                               | 0.86        | 0.40            |
| Diluted earnings per share                                                                                                                             | 0.86        | 0.40            |
| Dividend per ordinary share (paid in the period) <sup>5</sup>                                                                                          | 0.33        | 0.18            |
|                                                                                                                                                        | %           | %_              |
| Post-tax return on average total assets (annualised)                                                                                                   | 1.2         | 0.6             |
| Return on average ordinary shareholders' equity (annualised)                                                                                           | 20.8        | 9.9             |
| Return on average tangible equity (annualised)                                                                                                         | 22.4        | 10.6            |

- 1 From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.
- 2 Provisional gain of \$1.5bn recognised in respect of the acquisition of SVB UK.
- 3 Reversal of the \$2.1bn impairment loss relating to the planned sale of our retail banking operations in France, which is no longer classified as held for sale.
- 4 Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.
- 5 The \$0.33 dividend paid during the period consisted of a second interim dividend of \$0.23 per ordinary share in respect of the financial year ended 31 December 2022 paid in April 2023 and a first interim dividend of \$0.10 per ordinary share in respect of the financial year ending 31 December 2023.

### Distribution of results by global business and legal entity

Distribution of results by global business

|                                            | Half yea | ar to  |
|--------------------------------------------|----------|--------|
|                                            | 30 Jun   | 30 Jun |
|                                            | 2023     | 2022   |
|                                            | \$m      | \$m    |
| Constant currency revenue <sup>1</sup>     |          |        |
| Wealth and Personal Banking                | 16,200   | 10,058 |
| Commercial Banking <sup>2</sup>            | 12,216   | 7,055  |
| Global Banking and Markets <sup>2</sup>    | 8,501    | 7,459  |
| Corporate Centre                           | (41)     | (925)  |
| Total                                      | 36,876   | 23,647 |
| Constant currency profit/(loss) before tax |          |        |
| Wealth and Personal Banking                | 8,592    | 2,487  |
| Commercial Banking <sup>2</sup>            | 7,939    | 3,432  |
| Global Banking and Markets <sup>2</sup>    | 3,580    | 2,692  |
| Corporate Centre                           | 1,546    | (207)  |
| Total                                      | 21,657   | 8,404  |

- 1 Constant currency net operating income before change in expected credit losses and other credit impairment charges including the effects of foreign currency translation differences, also referred to as constant currency revenue.
- 2 In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.

### Distribution of results by legal entity

|                                                                                          | Half year | to      |
|------------------------------------------------------------------------------------------|-----------|---------|
|                                                                                          | 30 Jun    | 30 Jun  |
|                                                                                          | 2023      | 2022    |
|                                                                                          | \$m       | \$m     |
| Reported profit/(loss) before tax                                                        |           | -       |
| HSBC UK Bank plc                                                                         | 4,791     | 2,270   |
| HSBC Bank plc                                                                            | 3,498     | 252     |
| The Hongkong and Shanghai Banking Corporation Limited                                    | 10,917    | 5,734   |
| HSBC Bank Middle East Limited                                                            | 673       | 378     |
| HSBC North America Holdings Inc.                                                         | 701       | 424     |
| HSBC Bank Canada                                                                         | 475       | 385     |
| Grupo Financiero HSBC, S.A. de C.V.                                                      | 436       | 239     |
| Other trading entities <sup>1</sup>                                                      | 1,282     | 532     |
| - of which: other Middle East entities (including Oman, Türkiye, Egypt and Saudi Arabia) | 420       | 264     |
| - of which: Saudi Awwal Bank                                                             | 272       | 117     |
| Holding companies, shared service centres and intra-Group eliminations                   | (1,116)   | (1,434) |
| Total                                                                                    | 21,657    | 8,780   |
| Constant currency profit/(loss) before tax                                               |           |         |
| HSBC UK Bank plc                                                                         | 4,791     | 2,159   |
| HSBC Bank plc                                                                            | 3,498     | 295     |
| The Hongkong and Shanghai Banking Corporation Limited                                    | 10,917    | 5,531   |
| HSBC Bank Middle East Limited                                                            | 673       | 379     |
| HSBC North America Holdings Inc.                                                         | 701       | 423     |
| HSBC Bank Canada                                                                         | 475       | 363     |
| Grupo Financiero HSBC, S.A. de C.V.                                                      | 436       | 267     |
| Other trading entities <sup>1</sup>                                                      | 1,282     | 455     |
| - of which: other Middle East entities (including Oman, Türkiye, Egypt and Saudi Arabia) | 420       | 198     |
| - of which: Saudi Awwal Bank                                                             | 272       | 117     |
| Holding companies, shared service centres and intra-Group eliminations                   | (1,116)   | (1,468) |
| Total                                                                                    | 21,657    | 8,404   |

<sup>1</sup> Other trading entities includes the results of entities located in Oman, Türkiye, Egypt and Saudi Arabia (including our share of the results of Saudi Awwal Bank) which do not consolidate into HSBC Bank Middle East Limited. Supplementary analysis is provided on page 56 for a fuller picture of the Middle East, North Africa and Türkiye ('MENAT') regional performance.

### Income statement commentary

For further financial performance data of our global business segments, see pages 39 to 48. For further financial performance data by major legal entity, see pages 49 to 55.

### Net interest income

|                                           | Half-yea  | ar to     |           | Quarter to |           |  |  |
|-------------------------------------------|-----------|-----------|-----------|------------|-----------|--|--|
|                                           | 30 Jun    | 30 Jun    | 30 Jun    | 31 Mar     | 30 Jun    |  |  |
|                                           | 2023      | 2022      | 2023      | 2023       | 2022      |  |  |
|                                           | \$m       | \$m       | \$m       | \$m        | \$m       |  |  |
| Interest income                           | 46,955    | 19,788    | 24,863    | 22,092     | 10,643    |  |  |
| Interest expense                          | (28,691)  | (6,403)   | (15,558)  | (13,133)   | (3,733)   |  |  |
| Net interest income                       | 18,264    | 13,385    | 9,305     | 8,959      | 6,910     |  |  |
| Average interest-earning assets           | 2,162,662 | 2,174,796 | 2,172,324 | 2,152,893  | 2,148,983 |  |  |
|                                           | %         | %         | %         | %          | %_        |  |  |
| Gross interest yield <sup>1</sup>         | 4.38      | 1.83      | 4.59      | 4.16       | 1.99      |  |  |
| Less: gross interest payable <sup>1</sup> | (3.12)    | (0.71)    | (3.33)    | (2.91)     | (0.83)    |  |  |
| Net interest spread <sup>2</sup>          | 1.26      | 1.12      | 1.26      | 1.25       | 1.16      |  |  |
| Net interest margin <sup>3</sup>          | 1.70      | 1.24      | 1.72      | 1.69       | 1.29      |  |  |

- 1 Gross interest yield is the average annualised interest rate earned on average interest-earning assets ('AIEA'). Gross interest payable is the average annualised interest cost as a percentage of average interest-bearing liabilities.
- 2 Net interest spread is the difference between the average annualised interest rate earned on AIEA, net of amortised premiums and loan fees, and the average annualised interest rate payable on average interest-bearing liabilities.
- 3 Net interest margin is net interest income expressed as an annualised percentage of AIEA.

### Banking net interest income

Banking net interest income is defined as Group net interest income after deducting:

- the internal cost to fund trading and fair value net assets for which associated revenue is reported in 'Net income from financial instruments
  held for trading or managed on a fair value basis', also referred to as 'trading and fair value income'. These funding costs reflect proxy
  overnight or term interest rates as applied by internal funds transfer pricing;
- the funding cost of foreign exchange swaps in Markets Treasury, where an offsetting income or loss is recorded in trading and fair value income. These instruments are used to manage foreign currency deployment and funding in our entities; and
- third-party net interest income in our insurance business.

In our segmental disclosures, the funding costs of trading and fair value net assets are predominantly recorded in GBM in 'net income from financial instruments held for trading or managed on a fair value basis'. On consolidation, this funding is eliminated in Corporate Centre, resulting in an increase in the funding cost reported in net interest income with an equivalent offsetting increase in 'net income from financial instruments held for trading or managed on a fair value basis' in this segment. During 2Q23 we implemented a consistent reporting approach across the 14 most material entities that contribute to our trading and fair value net assets, which resulted in an increase to the 1H23 associated funding costs reported through the intersegment elimination in Corporate Centre of approximately \$0.4bn, recognised in 2Q23. In the consolidated Group results, the cost to fund these trading and fair value net assets is reported in net interest income.

The internally allocated funding cost of \$3.8bn, which was incurred in 1H23 to generate trading and fair value income, related to trading, fair value and associated net asset balances predominantly in GBM. At 30 June 2023, these stood at approximately \$130bn. We expect these centrally allocated funding costs to be at least \$7bn in 2023.

|                                                                                                                                       | Half-year to |        |        |        |        |
|---------------------------------------------------------------------------------------------------------------------------------------|--------------|--------|--------|--------|--------|
|                                                                                                                                       | 30 Jun       | 30 Jun | 30 Jun | 31 Mar | 30 Jun |
|                                                                                                                                       | 2023         | 2022   | 2023   | 2023   | 2022   |
|                                                                                                                                       | \$bn         | \$bn   | \$bn   | \$bn   | \$bn   |
| Net interest income                                                                                                                   | 18.3         | 13.4   | 9.3    | 9.0    | 6.9    |
| Banking book funding costs used to generate 'net income from financial instruments held for trading or managed on a fair value basis' | 3.8          | 0.4    | 2.4    | 1.4    | 0.3    |
| Third-party net interest income from insurance                                                                                        | (0.2)        | (0.2)  | (0.1)  | (0.1)  | (0.1)  |
| Banking net interest income                                                                                                           | 21.9         | 13.6   | 11.6   | 10.3   | 7.1    |

#### Summary of interest income by type of asset

|                                                  |                 | Half-year to    |       |                 | Full-year to    |       |                 |                 |       |  |
|--------------------------------------------------|-----------------|-----------------|-------|-----------------|-----------------|-------|-----------------|-----------------|-------|--|
|                                                  | 30              | Jun 2023        |       | 3               | 0 Jun 2022      |       | 3               | 31 Dec 2022     |       |  |
|                                                  | Average balance | Interest income | Yield | Average balance | Interest income | Yield | Average balance | Interest income | Yield |  |
|                                                  | \$m             | \$m             | %     | \$m             | \$m             | %     | \$m             | \$m             | %     |  |
| Short-term funds and loans and advances to banks | 425,103         | 6,961           | 3.30  | 457,709         | 1,344           | 0.59  | 445,657         | 5,577           | 1.25  |  |
| Loans and advances to customers                  | 954,171         | 22,747          | 4.81  | 1,054,657       | 13,848          | 2.65  | 1,022,320       | 32,543          | 3.18  |  |
| Reverse repurchase agreements – non-trading      | 239,945         | 6,173           | 5.19  | 228,231         | 1,093           | 0.97  | 231,058         | 4,886           | 2.11  |  |
| Financial investments                            | 382,384         | 7,378           | 3.89  | 384,368         | 2,838           | 1.49  | 372,702         | 7,704           | 2.07  |  |
| Other interest-earning assets                    | 161,059         | 3,696           | 4.63  | 49,831          | 665             | 2.69  | 72,017          | 2,116           | 2.94  |  |
| Total interest-earning assets                    | 2,162,662       | 46,955          | 4.38  | 2,174,796       | 19,788          | 1.83  | 2,143,754       | 52,826          | 2.46  |  |

#### Summary of interest expense by type of liability

|                                        |                 | Half-year to     |      |                 | Full-year to     |      |                 |                  |      |  |
|----------------------------------------|-----------------|------------------|------|-----------------|------------------|------|-----------------|------------------|------|--|
|                                        | 30              | 0 Jun 2023       |      | 3               | 0 Jun 2022       |      | 3               | 31 Dec 2022      |      |  |
|                                        | Average balance | Interest expense | Cost | Average balance | Interest expense | Cost | Average balance | Interest expense | Cost |  |
|                                        | \$m             | \$m              | %    | \$m             | \$m              | %    | \$m             | \$m              | %    |  |
| Deposits by banks <sup>1</sup>         | 61,901          | 1,117            | 3.64 | 82,232          | 195              | 0.48 | 75,739          | 770              | 1.02 |  |
| Customer accounts <sup>2</sup>         | 1,317,536       | 14,722           | 2.25 | 1,369,088       | 2,834            | 0.42 | 1,342,342       | 10,903           | 0.81 |  |
| Repurchase agreements – non-trading    | 134,936         | 4,550            | 6.80 | 122,883         | 584              | 0.96 | 118,308         | 3,085            | 2.61 |  |
| Debt securities in issue – non-trading | 181,682         | 5,199            | 5.77 | 182,067         | 2,053            | 2.27 | 179,776         | 5,608            | 3.12 |  |
| Other interest-bearing liabilities     | 157,218         | 3,103            | 3.98 | 70,948          | 737              | 2.10 | 87,965          | 2,083            | 2.37 |  |
| Total interest-bearing liabilities     | 1,853,273       | 28,691           | 3.12 | 1,827,218       | 6,403            | 0.71 | 1,804,130       | 22,449           | 1.24 |  |

- 1 Including interest-bearing bank deposits only.
- 2 Including interest-bearing customer accounts only.

**Net interest income ('NII')** for 1H23 was \$18.3bn, an increase of \$4.9bn or 36% compared with 1H22. This reflected higher average market interest rates across the major currencies compared with 1H22.

Excluding the unfavourable impact of foreign currency translation differences, NII increased by \$5.4bn or 42%.

NII for 2Q23 was \$9.3bn, up 35% compared with 2Q22, and up 4% compared with 1Q23. This was driven by the impact of higher market interest rates across our asset book, notably in the UK and our main legal entities in Asia. This was partly offset by higher funding costs across our liability book, which included the impact of deposit migration mainly in our main legal entities in Asia and Europe.

We have introduced a new banking net interest income metric, which is derived by deducting the centrally allocated funding cost to generate trading and fair value income. These funding costs were \$3.8bn in 1H23, an increase of \$3.4bn compared with 1H22. Banking net interest income also deducts third-party net interest income related to our insurance business, which was \$0.2bn in 1H23, broadly stable compared with 1H22.

In 1H23, banking net interest income of \$21.9bn was up \$8.3bn or 61% compared with 1H22. The growth in banking net interest income was in all of our global businesses, mainly in WPB (up \$3.6bn), reflecting wider margins and growth in mortgages and unsecured lending, excluding the impact of transfers to held for sale. It also grew in CMB (up \$3.3bn) and GBM (up \$1.4bn), notably from wider deposit margins in Global Payments Solutions.

**Net interest margin ('NIM')** of 1.70% was 46 basis points ('bps') higher compared with 1H22, as the rise in the yield on AIEA of 254bps was partly offset by the rise in the funding cost of average interest-bearing liabilities of 242bps. The increase in NIM in 1H23 included the unfavourable impact of foreign currency translation differences. Excluding this, NIM increased by 48bps.

NIM for 2Q23 was 1.72%, up 43bps year-on-year, and up 3bps compared with the previous quarter, predominantly driven by the impact of higher market interest rates.

Interest income of \$47bn increased by \$27.2bn, compared with 1H22. This was primarily due to higher average interest rates, partly offset by a reduction in term lending of \$41bn, predominantly in our main legal entities in Asia and Europe, and a reduction in central bank placements of \$38bn, notably in our main legal entities in the UK and the US. The central bank placements declined due to the reduction in deposit balances. The change in interest income included \$0.9bn from the adverse effect of foreign currency translation differences. Excluding this, interest income increased by \$28.1bn.

Interest income of \$24.9bn in 2Q23 was up \$14.2bn compared with 2Q22, and up \$2.8bn compared with 1Q23. This was predominantly driven by the impact of higher market interest rates, partly offset by a reduction in term lending and central bank placements.

Interest expense of \$28.7bn increased by \$22.3bn or 348% compared with 1H22. This reflected an increase in funding costs of 242bps, mainly due to the impact of higher interest rates on our liabilities. In addition, money market deposits increased by \$42bn and 'repurchase agreements – non-trading' balances rose by \$12bn, mainly in Asia, compounded by the impact of deposit migration,

notably in Asia and Europe. The rise in interest expense included the favourable effects of foreign currency translation differences of \$0.3bn. Excluding this, interest expense increased by \$22.6bn.

Interest expense of \$15.6bn in 2Q23 was up \$11.8bn compared with 2Q22, and up \$2.5bn compared with 1Q23. This was predominantly driven by the impact of higher market interest rates, and the impact of deposit migration.

**Net fee income** of \$6.1bn was \$0.1bn lower than in 1H22, and included a \$0.1bn adverse impact from foreign currency translation differences. On a constant currency basis, net fee income was broadly unchanged as an increase in CMB was largely offset by a reduction in GBM.

In CMB, fee income grew, mainly in cards and account services as customer activity increased.

In GBM, fee income fell in broking income in our main entities in Europe and Hong Kong, and corporate finance income was lower in Europe and the US as clients' refinancing activities fell. These reductions were mitigated by growth in underwriting fees in Europe due to the completion of a number of debt capital markets deals in 1H23

In WPB, fee income was broadly stable, excluding the impact of foreign currency translation differences. Income from broking and funds under management fell, notably in Hong Kong, reflecting weaker equity markets and muted customer sentiment. This reduction was partly offset by higher cards income, notably in our main entity in Hong Kong and also in Mexico, as customer spending increased. The growth in cards activity resulted in a rise in fee expense.

Net income from financial instruments held for trading or managed on a fair value basis of \$8.1bn was \$3.3bn higher. There was a favourable movement on non-qualifying hedges in Corporate Centre of \$0.3bn due to the non-recurrence of fair value losses in 1H22, and higher income in CMB, reflecting increased collaboration revenue with GBM, mainly in Global Foreign Exchange. In GBM, trading and fair value income fell by \$0.7bn, which was inclusive of an increase of \$3.4bn relating to internally allocated funding costs. Trading activity decreased in Equities, as customer demand was muted, although this was partly offset by Global Debt Markets and Global Foreign Exchange.

Net income from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss of \$4.3bn compared with a net expense of \$11.8bn in 1H22. This increase was mainly in Hong Kong and France, primarily reflecting favourable fair value movements on both debt and equity securities in the portfolio.

This favourable movement resulted in a corresponding movement in insurance finance expense, which has an offsetting impact for the related liabilities to policyholders.

**Insurance finance expense** of \$4.2bn compared with an income of \$11.8bn in 1H22, reflecting the impact of investment returns on underlying assets on the value of liabilities to policyholders, which moves inversely with 'net income from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss'.

Insurance service result of \$0.5bn increased by \$0.2bn compared with 1H22, primarily due to an increase in the release of the contractual service margin ('CSM'). This primarily reflected a higher CSM balance from higher new business written, favourable experience variances and updates to lapse rate assumptions, as well as the impact of interest rates on the CSM duration profile. The increase also reflected a reduction in losses from onerous contracts.

Under IFRS 17, the measurement of the insurance contract liability takes into account fulfilment cash flows and a CSM representing the unearned profit. In contrast to the Group's previous IFRS 4 accounting where profits are recognised up front, under IFRS 17 they are deferred and systematically recognised in revenue as services are provided over the life of the contract. The CSM also includes attributable cost, which had previously been expensed as incurred and which is now incorporated within the insurance liability measurement and recognised over the life of the contract.

**Gain on acquisitions** of \$1.5bn related to the provisional gain recognised in respect of the acquisition of Silicon Valley Bank UK Limited in 1Q23.

Reversal of impairment loss relating to the planned sale of our retail banking operations in France was \$2.1bn, as the sale became less certain during 1Q23. In June, we agreed new terms for the sale of these operations that will involve HSBC retaining a portfolio of home and other loans. The parties are aiming to complete the transaction on 1 January 2024, subject to information and consultation processes with respective works councils and regulatory approvals, with an estimated pre-tax loss of up to \$2.2bn expected to be recognised in the second half of 2023 upon reclassification to held for sale.

Change in expected credit losses and other credit impairment charges ('ECL') of \$1.3bn were \$0.3bn higher than in 1H22.

The 1H23 charge included stage 3 charges of \$1.1bn. There were charges of \$0.3bn related to the commercial real estate sector in mainland China and charges in CMB in the UK. The 1H23 charge reflected a more stable outlook in most markets, although inflationary pressures remain.

In 1H22, ECL included charges of \$0.3bn relating to the commercial real estate sector in mainland China, as well as Russia-related exposures. It also included additional stage 1 and stage 2 allowances to reflect heightened levels of economic uncertainty and inflationary pressures, in part offset by the release of most of our remaining Covid-19-related allowances.

For further details on the calculation of ECL, including the measurement uncertainties and significant judgements applied to such calculations, the impact of economic scenarios and management judgemental adjustments, see pages 69 to 77.

#### Operating expenses

|                                            | Half-ye | ar to  |
|--------------------------------------------|---------|--------|
|                                            | 30 Jun  | 30 Jun |
|                                            | 2023    | 2022   |
|                                            | \$m     | \$m    |
| Gross employee compensation and benefits   | 9,433   | 9,326  |
| Capitalised wages and salaries             | (479)   | (430)  |
| Property and equipment                     | 2,047   | 2,419  |
| Amortisation and impairment of intangibles | 809     | 822    |
| Legal proceedings and regulatory matters   | 56      | 94     |
| Other operating expenses <sup>1</sup>      | 3,591   | 3,896  |
| Reported operating expenses                | 15,457  | 16,127 |
| Currency translation                       |         | (595)  |
| Constant currency operating expenses       | 15,457  | 15,532 |

<sup>1</sup> Other operating expenses includes professional fees, contractor costs, transaction taxes, marketing and travel. The decrease was driven by favourable currency translation differences and lower restructuring and other related costs following the completion of our cost-saving programme at the end of 2022.

### Staff numbers (full-time equivalents)

|                             |         | At      |         |  |
|-----------------------------|---------|---------|---------|--|
|                             | 30 Jun  | 30 Jun  | 31 Dec  |  |
|                             | 2023    | 2022    | 2022    |  |
| Global businesses           |         |         |         |  |
| Wealth and Personal Banking | 129,188 | 127,638 | 128,764 |  |
| Commercial Banking          | 46,006  | 44,183  | 43,640  |  |
| Global Banking and Markets  | 46,247  | 46,624  | 46,435  |  |
| Corporate Centre            | 323     | 421     | 360     |  |
| Total staff numbers         | 221,764 | 218,866 | 219,199 |  |

**Operating expenses** of \$15.5bn were \$0.7bn or 4% lower than in 1H22, mainly due to the non-recurrence of restructuring and other related costs of \$1.1bn, following the completion of our cost-saving programme, which concluded at the end of 2022. The reduction also included a \$0.2bn impact from the reversal of historical asset impairments, the impact of our continued cost discipline and favourable foreign currency translation differences between the periods of \$0.6bn.

These factors were partly offset by higher technology spend of \$0.5bn, an increase in our performance-related pay accrual of \$0.2bn and severance payments of \$0.2bn. Our operating expenses also rose

due to the impact of higher inflation and incremental costs following our acquisition of SVB UK.

We continue to target operating expense growth of approximately 3% for 2023, excluding the impact of foreign currency translation differences, notable items and the impact of retranslating the 2022 results of hyperinflationary economies at constant currency. Our target also excludes the impact of our acquisition of SVB UK, and the related investments internationally, which are expected to add approximately 1% to the Group's operating expenses.

While we remain committed to disciplined cost management, we expect continued pressure from persistently high levels of inflation. In addition, the impact of the proposed special assessment from the

### Financial summary

Federal Deposit Insurance Corporation in the US is not expected to be known until the second half of the year.

The number of employees expressed in full-time equivalent staff ('FTEs') at 30 June 2023 was 221,764, an increase of 2,565 from 31 December 2022. Additionally, the number of contractors at 30 June 2023 was 5,198, a decrease of 849 from 31 December 2022.

**Share of profit in associates and joint ventures** of \$1.6bn was \$0.1bn or 9% higher, reflecting an increase in the share of profit from

Saudi Awwal Bank ('SAB') and Bank of Communications Co., Limited ('BoCom').

In relation to BoCom, we continue to be subject to a risk of impairment in the carrying value of our investment. We have performed an impairment test on the carrying amount of our investment and confirmed there was no impairment at 30 June 2023. For further details of our impairment review process, see Note 10 on the interim condensed financial statements.

### Tax expense

Tax

|                                       | Half-y  | ear to |
|---------------------------------------|---------|--------|
|                                       | 30 Jun  | 30 Jun |
|                                       | 2023    | 2022   |
|                                       | \$m     | \$m    |
| Tax (charge)/credit                   |         |        |
| Reported                              | (3,586) | 151    |
| Currency translation                  |         | 76     |
| Constant currency tax (charge)/credit | (3,586) | 227    |

#### Notable items

|                                      | Half-ye | ear to |
|--------------------------------------|---------|--------|
|                                      | 30 Jun  | 30 Jun |
|                                      | 2023    | 2022   |
|                                      | \$m     | \$m    |
| Tax                                  |         |        |
| Tax (charge)/credit on notable items | (500)   | 242    |
| Recognition of losses                | _       | 2,082  |
| Uncertain tax positions              | 427     | (317)  |

Tax in 1H23 was a charge of \$3.6bn, representing an effective tax rate of 16.6%. The effective tax rate for 1H23 was reduced by 1.9 percentage points by the non-taxable provisional gain recognised on the acquisition of SVB UK and by 2.0 percentage points by the release of provisions for uncertain tax positions. A deferred tax charge of \$0.4bn was recorded on the temporary difference in tax and accounting treatment relating to the planned sale of our retail banking operations in France. The resulting deferred tax liability will reverse upon classification as held for sale.

Tax in 1H22 was a credit of \$151m. This was mainly due to a \$2.1bn credit arising from the recognition of a deferred tax asset on historical tax losses of HSBC Holdings as a result of improved profit forecasts for the UK tax group and a charge of \$0.3bn for uncertain tax positions. Excluding these items, the effective tax rate for 1H22 was 18.4%.

## Summary consolidated balance sheet

|                                                                                                     | At <sup>1</sup> |           |
|-----------------------------------------------------------------------------------------------------|-----------------|-----------|
|                                                                                                     | 30 Jun          | 31 Dec    |
|                                                                                                     | 2023            | 2022      |
|                                                                                                     | \$m             | \$m       |
| Assets                                                                                              |                 |           |
| Cash and balances at central banks                                                                  | 307,733         | 327,002   |
| Trading assets                                                                                      | 255,387         | 218,093   |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss | 104,303         | 100,101   |
| Derivatives                                                                                         | 272,595         | 284,159   |
| Loans and advances to banks                                                                         | 100,921         | 104,475   |
| Loans and advances to customers                                                                     | 959,558         | 923,561   |
| Reverse repurchase agreements – non-trading                                                         | 258,056         | 253,754   |
| Financial investments                                                                               | 407,933         | 364,726   |
| Assets held for sale                                                                                | 95,480          | 115,919   |
| Other assets                                                                                        | 279,510         | 257,496   |
| Total assets                                                                                        | 3,041,476       | 2,949,286 |
| Liabilities and equity                                                                              |                 |           |
| Liabilities                                                                                         |                 |           |
| Deposits by banks                                                                                   | 68,709          | 66,722    |
| Customer accounts                                                                                   | 1,595,769       | 1,570,303 |
| Repurchase agreements – non-trading                                                                 | 170,110         | 127,747   |
| Trading liabilities                                                                                 | 81,228          | 72,353    |
| Financial liabilities designated at fair value                                                      | 139,618         | 127,321   |
| Derivatives                                                                                         | 269,560         | 285,762   |
| Debt securities in issue                                                                            | 85,471          | 78,149    |
| Insurance contract liabilities                                                                      | 115,756         | 108,816   |
| Liabilities of disposal groups held for sale                                                        | 87,241          | 114,597   |
| Other liabilities                                                                                   | 236,363         | 212,319   |
| Total liabilities                                                                                   | 2,849,825       | 2,764,089 |
| Equity                                                                                              |                 |           |
| Total shareholders' equity                                                                          | 184,170         | 177,833   |
| Non-controlling interests                                                                           | 7,481           | 7,364     |
| Total equity                                                                                        | 191,651         | 185,197   |
| Total liabilities and equity                                                                        | 3,041,476       | 2,949,286 |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

#### Selected financial information

|                                                                                                      | At       |          |
|------------------------------------------------------------------------------------------------------|----------|----------|
|                                                                                                      | 30 Jun   | 31 Dec   |
|                                                                                                      | 2023     | 2022     |
|                                                                                                      | \$m      | \$m      |
| Called up share capital                                                                              | 10,073   | 10,147   |
| Capital resources <sup>1</sup>                                                                       | 170,021  | 162,423  |
| Undated subordinated loan capital                                                                    | 918      | 1,967    |
| Preferred securities and dated subordinated loan capital <sup>2</sup>                                | 32,810   | 29,921   |
| Risk-weighted assets                                                                                 | 859,545  | 839,720  |
| Total shareholders' equity                                                                           | 184,170  | 177,833  |
| Less: preference shares and other equity instruments                                                 | (19,392) | (19,746) |
| Total ordinary shareholders' equity                                                                  | 164,778  | 158,087  |
| Less: goodwill and intangible assets (net of tax)                                                    | (11,544) | (11,160) |
| Tangible ordinary shareholders' equity                                                               | 153,234  | 146,927  |
| Financial statistics                                                                                 |          |          |
| Loans and advances to customers as a percentage of customer accounts (%)                             | 60.1     | 58.8     |
| Average total shareholders' equity to average total assets (%)                                       | 5.91     | 5.98     |
| Net asset value per ordinary share at period end (\$) <sup>3</sup>                                   | 8.44     | 8.01     |
| Tangible net asset value per ordinary share at period end (\$) <sup>4</sup>                          | 7.84     | 7.44     |
| Tangible net asset value per fully diluted ordinary share at period end (\$)                         | 7.79     | 7.39     |
| Number of \$0.50 ordinary shares in issue (millions)                                                 | 20,147   | 20,294   |
| Basic number of \$0.50 ordinary shares outstanding (millions)                                        | 19,534   | 19,739   |
| Basic number of \$0.50 ordinary shares outstanding and dilutive potential ordinary shares (millions) | 19,679   | 19,876   |
| Closing foreign exchange translation rates to \$:                                                    |          |          |
| \$1: £                                                                                               | 0.786    | 0.830    |
| \$1:€                                                                                                | 0.915    | 0.937    |

- 1 Capital resources are total regulatory capital, the calculation of which is set out on page 95.
- 2 Including perpetual preferred securities.
- 3 The definition of net asset value per ordinary share is total shareholders' equity, less non-cumulative preference shares and capital securities, divided by the number of ordinary shares in issue, excluding own shares held by the company, including those purchased and held in treasury.
- 4 The definition of tangible net asset value per ordinary share is total ordinary shareholder's equity excluding goodwill and other intangible assets (net of deferred tax), divided by the number of basic ordinary shares in issue, excluding own shares held by the company, including those purchased and held in treasury.

A more detailed consolidated balance sheet is contained in the interim condensed financial statements on page 110.

## Combined view of customer lending and customer deposits

|                                                                                       | At        |           |
|---------------------------------------------------------------------------------------|-----------|-----------|
|                                                                                       | 30 June   | 31 Dec    |
|                                                                                       | 2023      | 2022      |
|                                                                                       | \$m       | \$m       |
| Loans and advances to customers                                                       | 959,558   | 923,561   |
| - of which HSBC Innovation Bank Limited (formerly SVB UK)                             | 7,040     | _         |
| Loans and advances to customers of disposal groups reported in 'Assets held for sale' | 59,210    | 80,576    |
| - banking business in Canada                                                          | 55,932    | 55,197    |
| - retail banking operations in France                                                 | _         | 25,029    |
| - other                                                                               | 3,278     | 350       |
| Non-current assets held for sale <sup>1</sup>                                         | 659       | 112       |
| Combined customer lending                                                             | 1,019,427 | 1,004,249 |
| Currency translation                                                                  | _         | 15,070    |
| Combined customer lending at constant currency                                        | 1,019,427 | 1,019,319 |
| Customer accounts                                                                     | 1,595,769 | 1,570,303 |
| - of which HSBC Innovation Bank Limited (formerly SVB UK)                             | 7,220     | _         |
| Customer accounts reported in 'Liabilities of disposal groups held for sale'          | 66,154    | 85,274    |
| - banking business in Canada                                                          | 59,813    | 60,606    |
| - retail banking operations in France                                                 | _         | 22,348    |
| - other                                                                               | 6,341     | 2,320     |
| Combined customer deposits                                                            | 1,661,923 | 1,655,577 |
| Currency translation                                                                  | _         | 24,227    |
| Combined customer deposits at constant currency                                       | 1,661,923 | 1,679,803 |

<sup>1</sup> Largely relates to US commercial real estate loans classified as held for sale at 30 June 2023.

## Balance sheet commentary compared with 31 December 2022

At 30 June 2023, our total assets were \$3.0tn, an increase of \$92bn or 3% on a reported basis, and \$46bn or 2% on a constant currency basis

Our asset base included higher financial investments as we increased our holdings of treasury bills and debt securities, and a rise in trading assets in HSBC Bank plc and Hong Kong. In addition, there was growth in loans and advances to customers due to reclassifications from 'assets held for sale', while higher other assets reflected seasonal reductions in settlement accounts at 31 December 2022. These increases were partly offset by reductions in cash and balances at central banks and lower derivative assets.

Our ratio of loans and advances to customers as a percentage of customer accounts of 60% was broadly in line with 31 December 2022.

#### Assets

Cash and balances at central banks decreased by \$19bn or 6%, mainly in HSBC UK due to a fall in customer accounts and an increase in financial investments, and in HSBC Bank plc as we manage liquidity in the context of developing market conditions. This was partly offset by favourable foreign currency translation differences of \$11bn.

**Trading assets** rose by \$37bn or 17%, reflecting an increase in holdings of debt and equity securities, particularly in our main legal entities in Europe and Hong Kong.

**Derivative assets** decreased by \$12bn or 4%, reflecting a reduction in foreign exchange contracts, mainly in HSBC Bank plc, as a result of lower client demand and foreign exchange rate movements. This was partly offset by favourable foreign currency translation differences of \$11bn. The decrease in derivative assets was consistent with the fall in derivative liabilities, as the underlying risk is broadly matched.

**Loans and advances to customers** of \$1.0tn were \$36bn higher on a reported basis. This included:

- a favourable impact from foreign currency translation differences of \$13hn.
- an increase from the reclassification of \$26bn of lending balances, on a constant currency basis, that were classified as 'assets held for sale' at 31 December 2022 relating to the planned sale of our retail banking operations in France;
- an increase in lending balances through the acquisition of SVB UK of \$7bn; and
- a decrease from the classification of \$3bn of lending balances to 'assets held for sale' relating to the planned merger of our business in Oman.

Excluding these factors, customer lending balances were \$7bn lower, reflecting the following movements:

Customer lending balances decreased in GBM by \$12bn, including the transfer of a portfolio of Global Banking clients to CMB in our legal entities in Australia and Indonesia. The reduction also reflected lower term lending, mainly in our legal entities in Hong Kong (down \$4bn) and HSBC Bank plc (down \$3bn), reflecting muted demand and repayments.

In CMB, customer lending was \$2bn lower, reflecting a decrease in term lending balances, notably in our main legal entities in Hong Kong and the UK. This was partly offset by the transfer of a portfolio of Global Banking clients to CMB referred to above and an increase in overdraft balances, primarily in HSBC Bank plc and HSBC UK.

In WPB, customer lending balances increased by \$8bn, mainly from higher mortgage balances, notably in our legal entities in Hong Kong (up \$4bn), the UK (up \$1bn), Mexico (up \$1bn) and Australia (up \$1bn).

**Financial investments** increased by \$43bn or 12%, mainly as we increased our holdings of treasury bills and debt securities in most of our key legal entities, notably in Hong Kong and Europe.

Assets held for sale decreased by \$20bn or 18%, from the reclassification of asset balances from 'assets held for sale' relating to

the planned sale of retail banking operations in France, partly offset by the transfer of asset balances in Oman into 'assets held for sale'.

**Other assets** grew by \$22bn or 9%, primarily due to an increase of \$18bn in settlement accounts in HSBC Bank plc, from higher trading activity, compared with the seasonal reduction in December 2022.

#### Liabilities

**Customer accounts** of \$1.6tn increased by \$25bn on a reported basis. This included:

- a favourable impact from foreign currency translation differences of \$22hn.
- an increase from the reclassification of \$23bn of customer account balances, on a constant currency basis, that were classified as 'liabilities of disposal groups held for sale' at 31 December 2022 relating to the planned sale of our retail banking operations in France:
- an increase in customer accounts through the acquisition of SVB UK of \$7bn; and
- a decrease from the classification of \$5bn of customer account balances to 'liabilities of disposal groups held for sale' relating to the planned merger of our business in Oman.

Excluding these factors, customer accounts were \$22bn lower, reflecting the following movements:

In GBM, customer accounts were \$16bn lower, including the transfer of a portfolio of Global Banking clients to CMB in our legal entities in Australia and Indonesia. The reduction also reflected lower interest-bearing and non-interest-bearing balances, notably in HSBC Bank plc and in our main legal entities in Hong Kong and the US.

In CMB, customer accounts decreased by \$4bn, reflecting net outflows in HSBC UK and in our main legal entity in Hong Kong. These reductions were partly offset by the transfer of a portfolio of Global Banking clients to CMB referred to above and growth in our main legal entity in the US.

Customer accounts decreased in WPB by \$2bn, primarily driven by a reduction in HSBC UK of \$9bn, reflecting higher cost of living and competitive pressures. They also fell in Hong Kong (down \$3bn) and the US (down \$3bn). These reductions were partly offset by growth in a number of other markets, notably HSBC Bank plc and Singapore.

**Financial liabilities designated at fair value** increased by \$12bn or 10%, primarily due to an increase in debt securities in issue, together with the reclassification of liability balances from 'liabilities of disposal groups held for sale' relating to the planned sale of our retail banking operations in France.

**Repurchase agreements – non trading** increased by \$42bn or 33%, primarily in our main legal entities in Hong Kong, Europe and the US as client demand increased.

**Derivative liabilities** decreased by \$16bn or 6%, which is consistent with the decrease in derivative assets, since the underlying risk is broadly matched.

Liabilities of disposal groups held for sale decreased by \$27bn or 24%, notably from the reclassification of liability balances from 'liabilities of disposal groups held for sale' relating to the planned sales of our retail banking operations in France, partly offset by the transfer of liability balances in Oman into 'liabilities of disposal groups held for sale'.

**Other liabilities** increased by \$24bn or 11%, notably from a rise of \$23bn in settlement accounts in our main legal entities in Europe, Hong Kong, Mexico and the US from an increase in trading activity, compared with the seasonal reduction in December 2022.

#### Equity

**Total shareholders' equity**, including non-controlling interests, increased by \$6bn or 3% compared with 31 December 2022.

Profits generated of \$18bn were partly offset by dividends paid of \$8bn and the impact of our up to \$2bn share buy-back announced at our 1Q23 results in May 2023, as well as net losses through other comprehensive income ('OCI') of \$1bn and other movements of \$1bn.

#### **Financial investments**

As part of our interest rate hedging strategy, we hold a portfolio of debt instruments, reported within financial investments, which are classified as hold-to-collect-and-sell. As a result, the change in value of these instruments is recognised through 'debt instruments at fair value through other comprehensive income' in equity.

At 30 June 2023, we had recognised a cumulative unrealised loss reserve through other comprehensive income of \$6.5bn, of which a pre-tax unrealised loss of \$6.2bn related to these hold-to-collect-and-sell positions, reflecting a \$0.3bn pre-tax gain in 1H23, inclusive of movements on related fair value hedges. Overall, the Group is positively exposed to rising interest rates through net interest income, although there is an adverse impact on our capital base in the early stages of a rising interest rate environment due to the fair value of hold-to-collect-and-sell instruments. After the initial negative effect materialising through reserves, the net interest income of the Group is expected to result in a net benefit over time, provided policy rates follow market implied rates. Over time, these adverse movements will unwind as the instruments reach maturity, although not all will necessarily be held to maturity.

We also hold a portfolio of financial investments measured at amortised cost, which are classified as hold-to-collect. At 30 June 2023, there was a cumulative unrealised loss of \$3.5bn. Within this, \$2.8bn related to debt instruments held to manage our interest rate exposure, representing a \$0.9bn deterioration during 1H23.

#### Customer accounts by country/territory

|                      | A         | t         |
|----------------------|-----------|-----------|
|                      | 30 Jun    | 31 Dec    |
|                      | 2023      | 2022      |
|                      | \$m       | \$m       |
| UK                   | 508,052   | 493,028   |
| France               | 60,283    | 33,726    |
| Germany              | 25,445    | 28,949    |
| Switzerland          | 4,081     | 5,167     |
| Hong Kong            | 529,574   | 542,543   |
| Singapore            | 68,189    | 61,475    |
| Mainland China       | 53,835    | 56,948    |
| Australia            | 28,189    | 28,506    |
| India                | 24,147    | 22,636    |
| Malaysia             | 15,207    | 16,008    |
| Taiwan               | 15,219    | 15,316    |
| Indonesia            | 5,728     | 5,840     |
| United Arab Emirates | 24,469    | 23,331    |
| Egypt                | 5,265     | 6,045     |
| Türkiye              | 3,953     | 3,497     |
| US                   | 99,303    | 100,404   |
| Mexico               | 28,402    | 25,531    |
| Other                | 96,428    | 101,353   |
| At end of period     | 1,595,769 | 1,570,303 |

#### Risk-weighted assets

Risk-weighted assets ('RWAs') rose by \$19.8bn during the first half of the year. Excluding foreign currency translation differences, RWAs increased by \$15.4bn, largely as a result of the following:

- a \$19.7bn increase due to asset size movements. This was predominantly driven by a \$9.0bn movement in credit risk, mainly attributable to sovereign exposures, in Argentina, Asia and North America and growth in retail mortgages, notably in Hong Kong; a \$6.6bn increase from heightened market volatility on market risk RWAs, including hedges related to the agreed sale of our banking business in Canada; and a \$3.5bn increase from mark-to-market movements in counterparty credit risk mainly in HSBC Bank plc, Asia and Mexico; and
- a \$9.6bn increase through the acquisition of SVB UK.

These were partly offset by:

 a \$11.5bn decrease due to changes in methodology and policy, including a \$7.7bn fall due to a regulatory change to the Hong Kong Monetary Authority's risk-weight floor for residential mortgages, which became effective 1 January 2023 and further decreases attributed to risk parameter refinements.

## Global businesses

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## Summary

The Group Chief Executive, supported by the rest of the Group Executive Committee ('GEC'), reviews operating activity on a number of bases, including by global business and legal entities. Our global businesses – Wealth and Personal Banking, Commercial Banking, and Global Banking and Markets – along with Corporate Centre are our reportable segments under IFRS 8 'Operating Segments', and are presented below and in Note 5: 'Segmental analysis' on page 118.

Descriptions of the global businesses are provided in the Overview section on pages 17 to 24.

#### **Basis of preparation**

The Group Chief Executive, supported by the rest of the GEC, is considered the Chief Operating Decision Maker ('CODM') for the purposes of identifying the Group's reportable segments. Global business results are assessed by the CODM on the basis of constant currency performance. We separately disclose 'notable items', which are components of our income statement that management would consider as outside the normal course of business and generally non-recurring in nature. Constant currency performance information for 1H22 is presented as described on page 28.

As required by IFRS 8, reconciliations of the total constant currency global business results to the Group's reported results are presented on page 119.

Supplementary reconciliations from reported to constant currency results by global business are presented on pages 39 to 40 for information purposes

Global business performance is also assessed using return on tangible equity ('RoTE'). A reconciliation of global business RoTE to the Group's RoTE is provided on page 57.

Our operations are closely integrated and, accordingly, the presentation of data includes internal allocations of certain items of income and expense. These allocations include the costs of certain support services and global functions to the extent that they can be meaningfully attributed to global businesses and legal entities. While such allocations have been made on a systematic and consistent basis, they necessarily involve a degree of subjectivity. Costs that are not allocated to global businesses are included in Corporate Centre.

Where relevant, income and expense amounts presented include the results of inter-segment funding along with inter-company and inter-business line transactions. All such transactions are undertaken on arm's length terms. The intra-Group elimination items for the global businesses are presented in Corporate Centre.

HSBC Holdings incurs the liability of the UK bank levy, with the cost being recharged to its UK operating subsidiaries. The current year expense will be reflected in the fourth quarter as it is assessed on our balance sheet position as at 31 December.

The results of main legal entities are presented on a reported and constant currency basis, including HSBC UK Bank plc, HSBC Bank plc, The Hong Kong and Shanghai Banking Corporation Limited, HSBC Bank Middle East Limited, HSBC North America Holdings Inc. and Grupo Financiero HSBC, S.A. de C.V.

In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly. Similar smaller transfers from Global Banking and Markets to Commercial Banking were also undertaken within our entities in Australia and Indonesia, where comparative data have not been re-presented.

# Supplementary analysis of constant currency results and notable items by global business

Constant currency results<sup>1</sup>

|                                                  |                                   | Half-year to 30 Jun 2023           |                                               |                     |           |  |
|--------------------------------------------------|-----------------------------------|------------------------------------|-----------------------------------------------|---------------------|-----------|--|
|                                                  | Wealth and<br>Personal<br>Banking | Commercial<br>Banking <sup>3</sup> | Global<br>Banking and<br>Markets <sup>3</sup> | Corporate<br>Centre | Total     |  |
|                                                  | \$m                               | \$m                                | \$m                                           | \$m                 | \$m       |  |
| Revenue <sup>2</sup>                             | 16,200                            | 12,216                             | 8,501                                         | (41)                | 36,876    |  |
| ECL                                              | (502)                             | (704)                              | (136)                                         | (3)                 | (1,345)   |  |
| Operating expenses                               | (7,141)                           | (3,572)                            | (4,785)                                       | 41                  | (15,457)  |  |
| Share of profit in associates and joint ventures | 35                                | (1)                                | -                                             | 1,549               | 1,583     |  |
| Profit before tax                                | 8,592                             | 7,939                              | 3,580                                         | 1,546               | 21,657    |  |
| Loans and advances to customers (net)            | 463,836                           | 319,246                            | 176,182                                       | 294                 | 959,558   |  |
| Customer accounts                                | 809,864                           | 472,146                            | 313,126                                       | 633                 | 1,595,769 |  |

- 1 In the current period, constant currency results are equal to reported as there is no currency translation.
- 2 Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.
- 3 In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.

## Notable items

|                                                            | Half-year to 30 Jun 2023          |                       |                                  |                     |       |
|------------------------------------------------------------|-----------------------------------|-----------------------|----------------------------------|---------------------|-------|
|                                                            | Wealth and<br>Personal<br>Banking | Commercial<br>Banking | Global<br>Banking and<br>Markets | Corporate<br>Centre | Total |
|                                                            | \$m                               | \$m                   | \$m                              | \$m                 | \$m   |
| Revenue                                                    |                                   |                       |                                  |                     |       |
| Disposals, acquisitions and related costs <sup>1,2</sup>   | 2,034                             | 1,507                 | _                                | (220)               | 3,321 |
| Fair value movements on financial instruments <sup>3</sup> | _                                 | _                     | _                                | 15                  | 15    |
| Operating expenses                                         |                                   |                       |                                  |                     |       |
| Disposals, acquisitions and related costs                  | (23)                              | (15)                  | 3                                | (83)                | (118) |
| Restructuring and other related costs <sup>4</sup>         | _                                 | 29                    | _                                | 18                  | 47    |

- 1 Includes the reversal of a \$2.1bn impairment loss relating to the planned sale of our retail banking operations in France, which is no longer classified as held for sale.
- 2 Includes the provisional gain of \$1.5bn recognised in respect of the acquisition of SVB UK.
- 3 Fair value movements on non-qualifying hedges in HSBC Holdings.
- 4 In 2023, we recognised \$47m of reversals relating to restructuring provisions recognised during 2022.

## Reconciliation of reported results to constant currency results – global businesses

| ,                                                | Half-year to 30 Jun 2022 |                      |                      |           |           |
|--------------------------------------------------|--------------------------|----------------------|----------------------|-----------|-----------|
|                                                  | Wealth and               |                      | Global               |           |           |
|                                                  | Personal                 | Commercial           | Banking and          | Corporate |           |
|                                                  | Banking                  | Banking <sup>2</sup> | Markets <sup>2</sup> | Centre    | Total     |
|                                                  | \$m                      | \$m                  | \$m                  | \$m       | \$m       |
| Revenue <sup>1</sup>                             |                          |                      |                      |           |           |
| Reported                                         | 10,322                   | 7,324                | 7,793                | (894)     | 24,545    |
| Currency translation                             | (264)                    | (269)                | (334)                | (31)      | (898)     |
| Constant currency                                | 10,058                   | 7,055                | 7,459                | (925)     | 23,647    |
| ECL                                              |                          |                      |                      |           |           |
| Reported                                         | (571)                    | (279)                | (234)                | (3)       | (1,087)   |
| Currency translation                             | (13)                     | 1                    | 24                   | 1         | 13        |
| Constant currency                                | (584)                    | (278)                | (210)                | (2)       | (1,074)   |
| Operating expenses                               |                          |                      |                      |           |           |
| Reported                                         | (7,216)                  | (3,485)              | (4,736)              | (690)     | (16,127)  |
| Currency translation                             | 221                      | 140                  | 179                  | 55        | 595       |
| Constant currency                                | (6,995)                  | (3,345)              | (4,557)              | (635)     | (15,532)  |
| Share of profit in associates and joint ventures |                          |                      |                      |           |           |
| Reported                                         | 8                        | _                    | _                    | 1,441     | 1,449     |
| Currency translation                             | _                        | _                    | _                    | (86)      | (86)      |
| Constant currency                                | 8                        | _                    | _                    | 1,355     | 1,363     |
| Profit/(loss) before tax                         |                          |                      |                      |           |           |
| Reported                                         | 2,543                    | 3,560                | 2,823                | (146)     | 8,780     |
| Currency translation                             | (56)                     | (128)                | (131)                | (61)      | (376)     |
| Constant currency                                | 2,487                    | 3,432                | 2,692                | (207)     | 8,404     |
| Loans and advances to customers (net)            |                          |                      |                      |           |           |
| Reported                                         | 474,181                  | 352,136              | 200,163              | 541       | 1,027,021 |
| Currency translation                             | 8,781                    | 2,137                | (81)                 | 16        | 10,853    |
| Constant currency                                | 482,962                  | 354,273              | 200,082              | 557       | 1,037,874 |
| Customer accounts                                |                          |                      |                      |           |           |
| Reported                                         | 836,026                  | 484,626              | 330,087              | 562       | 1,651,301 |
| Currency translation                             | 10,948                   | 6,489                | 2,386                | 27        | 19,850    |
| Constant currency                                | 846,974                  | 491,115              | 332,473              | 589       | 1,671,151 |

<sup>1</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

<sup>2</sup> In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.

|                                                            |            | Half-year to 30 Jun 2022 |             |           |         |
|------------------------------------------------------------|------------|--------------------------|-------------|-----------|---------|
|                                                            | Wealth and | Wealth and Global        |             |           |         |
|                                                            | Personal   | Commercial               | Banking and | Corporate |         |
|                                                            | Banking    | Banking                  | Markets     | Centre    | Total   |
|                                                            | \$m        | \$m                      | \$m         | \$m       | \$m     |
| Revenue                                                    |            |                          |             |           |         |
| Disposals, acquisitions and related costs <sup>1</sup>     | _          | _                        | _           | (288)     | (288)   |
| Fair value movements on financial instruments <sup>2</sup> | _          | _                        | _           | (371)     | (371)   |
| Restructuring and other related costs <sup>3</sup>         | 93         | _                        | (26)        | 1         | 68      |
| Operating expenses                                         |            |                          |             |           |         |
| Restructuring and other related costs                      | (113)      | (66)                     | (87)        | (774)     | (1,040) |

- 1 Includes losses from classifying businesses as held for sale as part of a broader restructuring of our European business.
- 2 Fair value movements on non-qualifying hedges in HSBC Holdings.
- 3 Comprises gains and losses relating to the business update in February 2020, including losses associated with the RWA reduction programme.

# Reconciliation of reported risk-weighted assets to constant currency risk-weighted assets

|                      |                                   | At 30 Jun 2023                     |                                               |                     |       |  |
|----------------------|-----------------------------------|------------------------------------|-----------------------------------------------|---------------------|-------|--|
|                      | Wealth and<br>Personal<br>Banking | Commercial<br>Banking <sup>1</sup> | Global<br>Banking and<br>Markets <sup>1</sup> | Corporate<br>Centre | Total |  |
|                      | \$bn                              | \$bn                               | \$bn                                          | \$bn                | \$bn  |  |
| Risk-weighted assets |                                   |                                    |                                               |                     |       |  |
| Reported             | 186.6                             | 353.8                              | 227.0                                         | 92.1                | 859.5 |  |
| Constant currency    | 186.6                             | 353.8                              | 227.0                                         | 92.1                | 859.5 |  |
|                      |                                   | At 30 Jun 2022                     |                                               |                     |       |  |
| Risk-weighted assets |                                   |                                    |                                               |                     |       |  |
| Reported             | 186.1                             | 348.9                              | 234.1                                         | 82.6                | 851.7 |  |
| Currency translation | 1.2                               | (1.3)                              | (1.9)                                         | (0.2)               | (2.2) |  |
| Constant currency    | 187.3                             | 347.6                              | 232.2                                         | 82.4                | 849.5 |  |
|                      |                                   | At 31 Dec 2022                     |                                               |                     |       |  |
| Risk-weighted assets |                                   |                                    |                                               |                     |       |  |
| Reported             | 182.9                             | 342.4                              | 225.9                                         | 88.5                | 839.7 |  |
| Currency translation | 2.1                               | 2.7                                | (0.6)                                         |                     | 4.2   |  |
| Constant currency    | 185.0                             | 345.1                              | 225.3                                         | 88.5                | 843.9 |  |

<sup>1</sup> In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.

## Supplementary tables for WPB

## WPB performance by business unit (constant currency)

A breakdown of WPB by business unit is presented below to reflect the basis of how the revenue performance of the business units is assessed and managed.

WPB – summary (constant currency basis)

|                                                                                                               |                     | Consists of             |       |                              |      |  |
|---------------------------------------------------------------------------------------------------------------|---------------------|-------------------------|-------|------------------------------|------|--|
|                                                                                                               | Total<br>WPB<br>\$m | Total Banking Life Priv |       | Global<br>Private<br>Banking |      |  |
|                                                                                                               |                     | \$m                     | \$m   | \$m                          | \$m  |  |
| Half-year to 30 Jun 2023                                                                                      |                     |                         |       |                              |      |  |
| Net operating income before change in expected credit losses and other credit impairment charges <sup>1</sup> | 16,200              | 13,560                  | 875   | 1,141                        | 624  |  |
| - net interest income/(expense)                                                                               | 10,299              | 9,587                   | 137   | 580                          | (5   |  |
| - net fee income                                                                                              | 2,692               | 1,636                   | 79    | 393                          | 584  |  |
| - other income                                                                                                | 3,209               | 2,337                   | 659   | 168                          | 45   |  |
| ECL                                                                                                           | (502)               | (501)                   | (3)   | 2                            | _    |  |
| Net operating income                                                                                          | 15,698              | 13,059                  | 872   | 1,143                        | 624  |  |
| Total operating expenses                                                                                      | (7,141)             | (5,557)                 | (351) | (778)                        | (455 |  |
| Operating profit                                                                                              | 8,557               | 7,502                   | 521   | 365                          | 169  |  |
| Share of profit in associates and joint ventures                                                              | 35                  | 7                       | 28    | -                            | _    |  |
| Profit before tax                                                                                             | 8,592               | 7,509                   | 549   | 365                          | 169  |  |
| Half-year to 30 Jun 2022 <sup>2</sup>                                                                         |                     |                         |       |                              |      |  |
| Net operating income before change in expected credit losses and other credit                                 |                     |                         |       |                              |      |  |
| impairment charges <sup>1</sup>                                                                               | 10,058              | 7,939                   | 651   | 941                          | 527  |  |
| <ul><li>net interest income/(expense)</li></ul>                                                               | 6,493               | 5,932                   | 175   | 387                          | (1)  |  |
| - net fee income                                                                                              | 2,706               | 1,650                   | 83    | 424                          | 549  |  |
| - other income/(expense)                                                                                      | 859                 | 357                     | 393   | 130                          | (21) |  |
| ECL                                                                                                           | (584)               | (576)                   | (4)   | (4)                          | _    |  |
| Net operating income                                                                                          | 9,474               | 7,363                   | 647   | 937                          | 527  |  |
| Total operating expenses                                                                                      | (6,995)             | (5,518)                 | (391) | (678)                        | (408 |  |
| Operating profit                                                                                              | 2,479               | 1,845                   | 256   | 259                          | 119  |  |
| Share of profit in associates and joint ventures                                                              | 8                   | 5                       | 3     | _                            |      |  |
| Profit before tax                                                                                             | 2,487               | 1,850                   | 259   | 259                          | 119  |  |

<sup>1</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

<sup>2</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly

## Life insurance business performance

The following table provides an analysis of the performance of our life insurance business for the period. It comprises income earned by our insurance manufacturing operations within our WPB business, as well as income earned and costs incurred within our Wealth insurance distribution channels and consolidation and inter-company elimination entries.

Results of WPB's life insurance business unit (constant currency basis)

|                                                                                                               | Half-year to 30 Jun 2023 |                        |                 |
|---------------------------------------------------------------------------------------------------------------|--------------------------|------------------------|-----------------|
|                                                                                                               | Insurance<br>manufac-    | Wealth                 | 020             |
|                                                                                                               | turing                   | insurance              | Life            |
|                                                                                                               | operations               | and other <sup>1</sup> | insurance       |
|                                                                                                               | \$m                      | \$m                    | \$m             |
| Net interest income                                                                                           | 136                      | 1                      | 137             |
| Net fee income/(expense)                                                                                      | (25)                     | 104                    | 79              |
| Other income                                                                                                  | 651                      | 8                      | 659             |
| - insurance service results                                                                                   | 558                      | (25)                   | 533             |
| - net investment returns (excluding net interest income)                                                      | 4                        | -                      | 4               |
| - other income                                                                                                | 89                       | 33                     | 122             |
| Net operating income before change in expected credit losses and other credit impairment charges <sup>2</sup> | 762                      | 113                    | 875             |
| ECL                                                                                                           | (3)                      | _                      | (3)             |
| Net operating income                                                                                          | 759                      | 113                    | 872             |
| Total operating expenses                                                                                      | (266)                    | (85)                   | (351)           |
| Operating profit                                                                                              | 493                      | 28                     | 521             |
| Share of profit/(loss) in associates and joint ventures                                                       | 28                       | _                      | 28              |
| Profit before tax                                                                                             | 521                      | 28                     | 549             |
|                                                                                                               | Half-y                   | ear to 30 Jun 202      | 22 <sup>3</sup> |
| Net interest income                                                                                           | 175                      | _                      | 175             |
| Net fee income/(expense)                                                                                      | (17)                     | 100                    | 83              |
| Other income                                                                                                  | 393                      | _                      | 393             |
| - insurance service results                                                                                   | 378                      | (3)                    | 375             |
| - net investment returns (excluding net interest income)                                                      | (126)                    | (5)                    | (131)           |
| - other income                                                                                                | 141                      | 8                      | 149             |
| Net operating income before change in expected credit losses and other credit impairment charges <sup>2</sup> | 551                      | 100                    | 651             |
| ECL                                                                                                           | (5)                      | 1                      | (4)             |
| Net operating income                                                                                          | 546                      | 101                    | 647             |
| Total operating expenses                                                                                      | (261)                    | (130)                  | (391)           |
| Operating profit                                                                                              | 285                      | (29)                   | 256             |
| Share of profit/(loss) in associates and joint ventures                                                       | 3                        | _                      | 3               |
| Profit before tax                                                                                             | 288                      | (29)                   | 259             |

<sup>1 &#</sup>x27;Wealth insurance and other' includes fee income earned and operating expenses incurred within our Wealth distribution channels. It also includes the IFRS 17 consolidation entries arising from transactions between our insurance manufacturing operations and Wealth distribution channels and with the wider Group, as well as allocations of central costs benefiting life insurance.

<sup>2</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

<sup>3</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

## WPB insurance manufacturing (constant currency basis)

The following table shows the results of our insurance manufacturing operations for our WPB business and for all global business segments in aggregate.

Results of insurance manufacturing operations 1,2,3

|                                                                                          | Half-year to |            |          |            |
|------------------------------------------------------------------------------------------|--------------|------------|----------|------------|
|                                                                                          | 30 .         | Jun        | 30 、     | Jun        |
|                                                                                          | 202          | 23         | 20       | 22         |
|                                                                                          |              | All global |          | All global |
|                                                                                          | WPB          | businesses | WPB      | businesses |
|                                                                                          | \$m          | \$m        | \$m      | \$m        |
| Net interest income                                                                      | 136          | 155        | 175      | 187        |
| Net fee expense                                                                          | (25)         | (18)       | (17)     | (9)        |
| Other income                                                                             | 651          | 643        | 393      | 378        |
| Insurance service result                                                                 | 558          | 557        | 378      | 378        |
| - release of contractual service margin                                                  | 524          | 524        | 431      | 431        |
| - risk adjustment release                                                                | 19           | 19         | 22       | 22         |
| <ul> <li>experience variance and other</li> </ul>                                        | 2            | 1          | 29       | 29         |
| <ul> <li>loss from onerous contracts</li> </ul>                                          | 13           | 13         | (104)    | (104)      |
| Net investment returns (excluding net interest income) <sup>4</sup>                      | 4            | _          | (126)    | (128)      |
| <ul> <li>insurance finance income/(expense)</li> </ul>                                   | (4,236)      | (4,235)    | 11,765   | 11,767     |
| - other investment income                                                                | 4,240        | 4,235      | (11,891) | (11,895)   |
| Other operating income                                                                   | 89           | 86         | 141      | 128        |
| Net operating income before change in expected credit losses and other credit impairment |              |            |          |            |
| charges <sup>5</sup>                                                                     | 762          | 780        | 551      | 556        |
| Change in expected credit losses and other credit impairment charges                     | (3)          | (3)        | (5)      | (4)        |
| Net operating income                                                                     | 759          | 777        | 546      | 552        |
| Total operating expenses                                                                 | (266)        | (270)      | (261)    | (250)      |
| Operating profit                                                                         | 493          | 507        | 285      | 302        |
| Share of profit in associates and joint ventures                                         | 28           | 28         | 3        | 3          |
| Profit before tax of insurance business operations <sup>6</sup>                          | 521          | 535        | 288      | 305        |
| Additional information                                                                   |              |            |          |            |
| Insurance manufacturing new business contractual service margin (reported basis)         | 747          | 747        | 599      | 599        |
| Consolidated Group new business contractual service margin (reported basis)              | 811          | 811        | 637      | 637        |
| Annualised new business premiums of insurance manufacturing operations                   | 1,861        | 1,890      | 1,274    | 1,314      |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

<sup>2</sup> Constant currency results are derived by adjusting for period-on-period effects of foreign currency translation differences. The impact of foreign currency translation differences on 'All global businesses' profit before tax was nil for 1H22.

<sup>3</sup> The results presented for insurance manufacturing operations are shown before elimination of inter-company transactions with HSBC non-insurance operations. The 'All global businesses' result consists primarily of WPB business, as well as a small proportion of CMB business.

<sup>4</sup> Net investment return for all global businesses for the half-year to 30 June 2023 was \$155m (30 June 2022: \$59m), which consisted of net interest income, net income/(expenses) on assets held at fair value through profit or loss, and insurance finance income/(expense).

Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

<sup>6</sup> The effect on insurance manufacturing operations of applying hyperinflation accounting in Argentina resulted in a decrease in WPB revenue in 1H23 of \$27m (1H22: decrease of \$13m) and a decrease in WPB profit before tax in 1H23 of \$27m (1H22: decrease of \$13m).

#### Insurance manufacturing

The following commentary, unless otherwise stated, relates to the constant currency results for 'All global businesses'.

Profit before tax of \$0.5bn increased by \$0.2bn compared with 1H22. This primarily reflected the following:

- Insurance service result of \$0.6bn in 1H23 increased by \$0.2bn compared with 1H22. This was driven by an increase to the release of CSM of \$0.1bn as a result of a higher closing CSM balance from the effect of new business written, favourable experience variances, and updates to lapse rate assumptions impacting the CSM measurement, as well as the impact of higher interest rates on the CSM duration profile. The improved insurance service result also reflected a reduction to losses from onerous contracts of \$0.1bn, mainly in Hong Kong and Singapore, in part due to improved economic conditions in 1H23.
- Net investment return (excluding net interest income) increased by \$0.1bn, with higher asset returns in 1H23 compared with losses in the prior period.

Insurance equity plus CSM net of tax represents a measure of our insurance manufacturing operations' net asset value plus the future earnings from in-force business. At 30 June 2023, insurance equity plus CSM net of tax on a reported basis was \$16,310m (31 December 2022: \$14,646m; 30 June 2022: \$14,663m).

At 30 June 2023, Insurance equity plus CSM net of tax was calculated as insurance manufacturing operations equity of \$7,661m plus CSM of \$10,571m less tax of \$1,922m. At 31 December 2022, it was calculated as insurance manufacturing operations equity of \$7,236m plus CSM of \$9,058m less tax of \$1,648m. At 30 June 2022, it was calculated as insurance manufacturing operations equity of \$7,116m plus CSM of \$9,233m less tax of \$1,686m.

## Manufacturing value of new business

Insurance manufacturing value of new business is a non-GAAP alternative performance measure that provides information about value generation from new business sold during the period. It is conceptually similar to the value of new business metric previously reported by the insurance business under IFRS 4 'Insurance Contracts', although it is not equivalent to the previously disclosed measure that was calculated as the incremental present value of inforce business ('PVIF') intangible asset generated from new business written. Since transitioning to IFRS 17, insurance manufacturing value of new business is a metric used internally to measure the long-term profitability of new business sold and its disclosure supports the consistent communication of this performance measure, albeit on a new calculation basis. Insurance manufacturing value of new business is calculated as the sum of the IFRS 17 new business CSM and loss component adjusted for:

- a full attribution of expenses incurred within our manufacturing operations. IFRS 17 considers only directly attributable acquisition expenses within the new business CSM measurement; and
- long-term asset spreads expected to be generated over the contract term. Under IFRS 17, new business CSM is in contrast calculated on a risk neutral basis.

Insurance manufacturing value of new business is measured before tax and after inclusion of the impact of reinsurance. Insurance manufacturing value of new business amounts for previous periods have not been disclosed as their preparation was not practicable without unreasonable operational burden and expense. This reflects the fact that the further work required to prepare comparative information extends beyond the principal aim of the IFRS 17 programme to date of implementing the mandatory reporting requirements of IFRS 17. Comparative information will be provided with 2023 full-year information.

#### Insurance manufacturing value of new business

|                                                                                                            | Half-year to |
|------------------------------------------------------------------------------------------------------------|--------------|
|                                                                                                            | 30 Jun 2023  |
|                                                                                                            | \$m          |
| Insurance manufacturing operations new business contractual service margin and loss component <sup>1</sup> | 740          |
| Inclusion of incremental expenses not attributable to the contractual service margin                       | (143)        |
| Long-term asset spreads                                                                                    | 195          |
| Insurance manufacturing value of new business                                                              | 792          |

<sup>1</sup> Insurance manufacturing new business contractual service margin was \$747m and the loss component was \$(7)m.

#### WPB: Wealth balances

The following table shows the wealth balances, which include invested assets and wealth deposits. Invested assets comprise

customer assets either managed by our Asset Management business or by external third-party investment managers, as well as selfdirected investments by our customers.

WPB – reported wealth balances<sup>1</sup>

|                                                                         |        | Half-year to         |       |  |  |
|-------------------------------------------------------------------------|--------|----------------------|-------|--|--|
|                                                                         | 30 Jun | <b>30 Jun</b> 30 Jun |       |  |  |
|                                                                         | 2023   | 2022                 | 2022  |  |  |
|                                                                         | \$bn   | \$bn                 | \$bn  |  |  |
| Global Private Banking client assets                                    | 341    | 311                  | 312   |  |  |
| - managed by Global Asset Management                                    | 64     | 57                   | 57    |  |  |
| <ul> <li>external managers, direct securities and other</li> </ul>      | 277    | 254                  | 255   |  |  |
| Retail wealth balances                                                  | 372    | 393                  | 363   |  |  |
| - managed by Global Asset Management                                    | 207    | 218                  | 198   |  |  |
| <ul> <li>external managers, direct securities and other</li> </ul>      | 165    | 175                  | 165   |  |  |
| Asset Management third-party distribution                               | 384    | 310                  | 340   |  |  |
| Reported invested assets <sup>1</sup>                                   | 1,097  | 1,014                | 1,015 |  |  |
| Wealth deposits (Premier, Jade and Global Private Banking) <sup>2</sup> | 533    | 542                  | 503   |  |  |
| Total reported wealth balances                                          | 1,630  | 1,556                | 1,518 |  |  |

<sup>1</sup> Invested assets are not reported on the Group's balance sheet, except where it is deemed that we are acting as principal rather than agent in our role as investment manager.

#### Asset Management: Funds under management

The following table shows the funds under management of our Asset Management business. Funds under management represents assets managed, either actively or passively, on behalf of our customers.

Asset Management – reported funds under management<sup>1</sup>

|                             |        | Half-year to         |      |  |  |
|-----------------------------|--------|----------------------|------|--|--|
|                             | 30 Jun | <b>30 Jun</b> 30 Jun |      |  |  |
|                             | 2023   | 2022                 | 2022 |  |  |
|                             | \$bn   | \$bn                 | \$bn |  |  |
| Opening balance             | 595    | 630                  | 585  |  |  |
| Net new invested assets     | 9      | 20                   | 25   |  |  |
| Net market movements        | 15     | (33)                 | (3)  |  |  |
| Foreign exchange and others | 9      | (32)                 | (12) |  |  |
| Closing balance             | 628    | 585                  | 595  |  |  |

## Asset Management – reported funds under management by legal entities

|                                                       |        | At     |        |  |  |
|-------------------------------------------------------|--------|--------|--------|--|--|
|                                                       | 30 Jun | 30 Jun | 31 Dec |  |  |
|                                                       | 2023   | 2022   | 2022   |  |  |
|                                                       | \$bn   | \$bn   | \$bn   |  |  |
| HSBC Bank plc                                         | 141    | 134    | 134    |  |  |
| The Hongkong and Shanghai Banking Corporation Limited | 188    | 166    | 184    |  |  |
| HSBC North America Holdings Inc.                      | 55     | 69     | 60     |  |  |
| HSBC Bank Canada                                      | _      | 15     | _      |  |  |
| Grupo Financiero HSBC, S.A. de C.V.                   | 11     | 8      | 8      |  |  |
| Other trading entities <sup>2</sup>                   | 233    | 193    | 209    |  |  |
| Closing balance                                       | 628    | 585    | 595    |  |  |

<sup>1</sup> Funds under management are not reported on the Group's balance sheet, except where it is deemed that we are acting as principal rather than agent in our role as investment manager.

At 30 June 2023, Asset Management funds under management were \$628bn, an increase of \$33bn or 6% compared with 31 December 2022. The increase was driven by favourable market performances and net new invested assets received, notably in the UK and Hong Kong.

We delivered robust net new invested assets of \$9bn, primarily from passive investment products, developed market fixed income and private equity investment products, and benefited from a favourable impact of foreign currency translation differences.

<sup>2</sup> Premier and Global Private Banking deposits, which include Prestige deposits in Hang Seng Bank, form part of the total WPB customer accounts balance of \$810bn (30 June 2022: \$836bn; 31 December 2022: \$779bn) on page 39.

<sup>2</sup> Funds under management of \$164m related to our Asset Management entity in the UK are reported under 'other trading entities' in the table above.

## Global Private Banking client assets<sup>1</sup>

The following table shows the client assets of our Global Private Banking business.

## Global Private Banking – reported client assets<sup>2</sup>

|                                 | Half-year to |        |        |
|---------------------------------|--------------|--------|--------|
|                                 | 30 Jun       | 30 Jun | 31 Dec |
|                                 | 2023         | 2022   | 2022   |
|                                 | \$bn         | \$bn   | \$bn   |
| Opening balance                 | 383          | 423    | 382    |
| Net new invested assets         | 17           | 13     | 4      |
| Increase/(decrease) in deposits | 3            | (2)    | 1      |
| Net market movements            | 14           | (43)   | (10)   |
| Foreign exchange and others     | 2            | (9)    | 6      |
| Closing balance                 | 419          | 382    | 383    |

#### Global Private Banking - reported client assets by legal entities

|                                                       |                      | At   |      |  |  |
|-------------------------------------------------------|----------------------|------|------|--|--|
|                                                       | <b>30 Jun</b> 30 Jun |      |      |  |  |
|                                                       | 2023                 | 2022 | 2022 |  |  |
|                                                       | \$bn                 | \$bn | \$bn |  |  |
| HSBC UK Bank plc                                      | 29                   | 27   | 28   |  |  |
| HSBC Bank plc                                         | 62                   | 67   | 58   |  |  |
| The Hongkong and Shanghai Banking Corporation Limited | 187                  | 167  | 174  |  |  |
| HSBC North America Holdings Inc.                      | 65                   | 61   | 56   |  |  |
| Grupo Financiero HSBC, S.A. de C.V.                   | 2                    | _    | _    |  |  |
| Other trading entities                                | 74                   | 60   | 67   |  |  |
| Closing balance                                       | 419                  | 382  | 383  |  |  |

- 1 Client assets are translated at the rates of exchange applicable for their respective period-ends, with the effects of currency translation reported separately.
- 2 Client assets are not reported on the Group's balance sheet, except where it is deemed that we are acting as principal rather than agent in our role as investment manager. Customer deposits included in these client assets are recorded on our balance sheet.

## Retail invested assets

The following table shows the invested assets of our retail customers. These comprise customer assets either managed by our Asset Management business or by external third-party investment

managers as well as self-directed investments by our customers. Retail invested assets are not reported on the Group's balance sheet, except where it is deemed that we are acting as principal rather than agent in our role as investment manager.

#### Retail invested assets

|                                      | Half-year to |        |      |  |
|--------------------------------------|--------------|--------|------|--|
|                                      | 30 Jun       | 31 Dec |      |  |
|                                      | 2023         | 2022   | 2022 |  |
|                                      | \$bn         | \$bn   | \$bn |  |
| Opening balance                      | 363          | 434    | 393  |  |
| Net new invested assets <sup>1</sup> | 14           | 12     | 14   |  |
| Net market movements                 | 6            | (32)   | (15) |  |
| Foreign exchange and others          | (11)         | (21)   | (29) |  |
| Closing balance                      | 372          | 393    | 363  |  |

## Retail invested assets by legal entities

|                                                       | At                   |      |      |
|-------------------------------------------------------|----------------------|------|------|
|                                                       | <b>30 Jun</b> 30 Jun |      |      |
|                                                       | 2023                 | 2022 | 2022 |
|                                                       | \$bn                 | \$bn | \$bn |
| HSBC UK Bank plc                                      | 29                   | 27   | 27   |
| HSBC Bank plc                                         | 36                   | 34   | 27   |
| The Hongkong and Shanghai Banking Corporation Limited | 280                  | 283  | 284  |
| HSBC Bank Middle East Limited                         | 3                    | 2    | 2    |
| HSBC North America Holdings Inc.                      | 13                   | 11   | 12   |
| HSBC Bank Canada                                      | _                    | 26   | _    |
| Grupo Financiero HSBC, S.A. de C.V.                   | 8                    | 7    | 7    |
| Other trading entities                                | 3                    | 3    | 4    |
| Closing balance                                       | 372                  | 393  | 363  |

<sup>1 &#</sup>x27;Retail net new invested assets' covers nine markets, comprising Hong Kong including Hang Seng Bank (Hong Kong), mainland China, Malaysia, Singapore, HSBC UK, UAE, the US, Canada and Mexico. The 'net new invested assets' related to all other geographies is reported in 'Foreign exchange and other'.

## WPB invested assets

'Net new invested assets' represents the net customer inflows from retail invested assets, Asset Management third-party distribution and Global Private Banking invested assets. It excludes all customer

deposits. The 'net new invested assets' in the table below is non-additive from the tables above, as net new invested assets managed by Asset Management that are generated by retail clients or Global Private Banking will be recorded in both businesses.

## WPB: Invested assets

|                             | Half-year to |                      |       |  |
|-----------------------------|--------------|----------------------|-------|--|
|                             | 30 Jun       | <b>30 Jun</b> 30 Jun |       |  |
|                             | 2023         | 2022                 | 2022  |  |
|                             | \$bn         | \$bn                 | \$bn  |  |
| Opening balance             | 1,015        | 1,119                | 1,014 |  |
| Net new invested assets     | 34           | 39                   | 41    |  |
| Net market movements        | 29           | (90)                 | (28)  |  |
| Foreign exchange and others | 19           | (54)                 | (12)  |  |
| Closing balance             | 1,097        | 1,014                | 1,015 |  |

## WPB: Net new invested assets by legal entities

|                                                       |                      | At   |      |  |
|-------------------------------------------------------|----------------------|------|------|--|
|                                                       | <b>30 Jun</b> 30 Jun |      |      |  |
|                                                       | 2023                 | 2022 | 2022 |  |
|                                                       | \$bn                 | \$bn | \$bn |  |
| HSBC UK Bank plc                                      | 0                    | 1    | 1    |  |
| HSBC Bank plc                                         | 1                    | 2    | 4    |  |
| The Hongkong and Shanghai Banking Corporation Limited | 27                   | 22   | 37   |  |
| HSBC Bank Middle East Limited                         | 0                    | 0    | 0    |  |
| HSBC North America Holdings Inc.                      | (7)                  | 17   | (9)  |  |
| HSBC Bank Canada                                      | _                    | 0    | (1)  |  |
| Grupo Financiero HSBC, S.A. de C.V.                   | 1                    | 0    | 1    |  |
| Other trading entities                                | 12                   | (3)  | 8    |  |
| Total                                                 | 34                   | 39   | 41   |  |

## Legal entities

## Contents

- 49 Analysis of reported results by legal entities
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- 55 Analysis by country/territory

On 1 January 2023, we updated our financial reporting framework and changed the supplementary presentation of results from geographical regions to main legal entities to better reflect the Group's structure.

## Analysis of reported results by legal entities

HSBC reported profit/(loss) before tax and balance sheet data

|                                                                                                                                          |                        | Half-year to 30 Jun 2023 |                                                       |        |                                              |                        |        |                        |                                                                                          |                |
|------------------------------------------------------------------------------------------------------------------------------------------|------------------------|--------------------------|-------------------------------------------------------|--------|----------------------------------------------|------------------------|--------|------------------------|------------------------------------------------------------------------------------------|----------------|
|                                                                                                                                          | HSBC<br>UK Bank<br>plc | HSBC<br>Bank plc         | The Hongkong and Shanghai Banking Corporation Limited |        | HSBC<br>North<br>America<br>Holdings<br>Inc. | HSBC<br>Bank<br>Canada |        | Other trading entities | Holding<br>companies,<br>shared<br>service<br>centres and<br>intra-Group<br>eliminations | Total          |
|                                                                                                                                          | \$m                    | \$m                      | \$m                                                   | \$m    | \$m                                          | \$m                    | \$m    | \$m                    | \$m                                                                                      | \$m            |
| Net interest income                                                                                                                      | 4,779                  | 1,407                    | 8,398                                                 | 764    | 933                                          | 663                    | 998    | 1,424                  | (1,102)                                                                                  | 18,264         |
| Net fee income                                                                                                                           | 801                    | 832                      | 2,555                                                 | 243    | 624                                          | 284                    | 274    | 565                    | (93)                                                                                     | 6,085          |
| Net income from financial instruments held for trading or managed on a fair value basis                                                  | 235                    | 2,053                    | 4,740                                                 | 212    | 380                                          | 50                     | 226    | 494                    | (278)                                                                                    | 8,112          |
| Net income/(expense) from assets<br>and liabilities of insurance<br>businesses, including related<br>derivatives, measured at fair value |                        | 782                      | 3,446                                                 |        |                                              | _                      | 3      | 83                     | (10)                                                                                     | 4,304          |
| through profit and loss                                                                                                                  |                        |                          |                                                       |        |                                              |                        |        |                        | 12                                                                                       |                |
| Insurance finance income/(expense)                                                                                                       | _                      | (780)<br>91              | (3,402)                                               |        |                                              |                        | 41     | (64)<br>4              | (11)                                                                                     | (4,234)<br>524 |
| Insurance service result Other income/(expense) <sup>1</sup>                                                                             | 1,574                  | 2,318                    | 399<br>397                                            | (21)   | 205                                          | 11                     | 32     | (289)                  | (406)                                                                                    | 3,821          |
| Net operating income before                                                                                                              | 1,374                  | 2,310                    | 357                                                   | (21)   | 205                                          | - ''                   | 32     | (203)                  | (400)                                                                                    | 3,021          |
| change in expected credit losses and other credit impairment                                                                             | 7.389                  | 6,703                    | 16.533                                                | 1,198  | 2.142                                        | 1,008                  | 1.574  | 2.217                  | (1,888)                                                                                  | 36,876         |
| charges <sup>2</sup>                                                                                                                     | 1,303                  | 0,703                    | 10,555                                                | 1,130  | 2,142                                        | 1,000                  | 1,574  | 2,217                  | (1,000)                                                                                  | 30,870         |
| Change in expected credit losses and other credit impairment charges                                                                     | (418)                  | (73)                     | (456)                                                 | _      | (62)                                         | (11)                   | (264)  | (71)                   |                                                                                          | (1,345)        |
| Net operating income                                                                                                                     | 6,971                  | 6,630                    | 16,077                                                | 1,198  | 2,080                                        | 997                    | 1,310  | 2,146                  | (1,878)                                                                                  | 35,531         |
| Total operating expenses                                                                                                                 | (2,180)                | (3,089)                  | (6,507)                                               | (525)  | (1,379)                                      | (522)                  | (880)  | (1,139)                | 764                                                                                      | (15,457)       |
| Operating profit                                                                                                                         | 4,791                  | 3,541                    | 9,570                                                 | 673    | 701                                          | 475                    | 430    | 1,007                  | (1,114)                                                                                  | 20,074         |
| Share of profit/(loss) in associates and joint ventures                                                                                  | _                      | (43)                     | 1,347                                                 | _      | _                                            | _                      | 6      | 275                    | (2)                                                                                      | 1,583          |
| Profit before tax                                                                                                                        | 4,791                  | 3,498                    | 10,917                                                | 673    | 701                                          | 475                    | 436    | 1,282                  | (1,116)                                                                                  | 21,657         |
|                                                                                                                                          | %                      | %                        | %                                                     | %      | %                                            | %                      | %      | %                      | %                                                                                        | %              |
| Share of HSBC's profit before tax                                                                                                        | 22.1                   | 16.2                     | 50.4                                                  | 3.1    | 3.2                                          | 2.2                    | 2.0    | 5.9                    | (5.1)                                                                                    | 100.0          |
| Cost efficiency ratio                                                                                                                    | 29.5                   | 46.1                     | 39.4                                                  | 43.8   | 64.4                                         | 51.8                   | 55.9   | 51.4                   | 40.6                                                                                     | 41.9           |
| Balance sheet data                                                                                                                       | \$m                    | \$m                      | \$m                                                   | \$m    | \$m                                          | \$m                    | \$m    | \$m                    | \$m                                                                                      | \$m            |
| Loans and advances to customers (net)                                                                                                    | 266,694                | 112,408                  | 464,546                                               | 18,804 | 53,410                                       | _                      | 24,507 | 19,189                 | _                                                                                        | 959,558        |
| Total assets                                                                                                                             | 425,833                | 920,578                  | 1,318,640                                             | 51,664 | 251,755                                      | 91,646                 | 46,382 | 66,548                 | (131,570)                                                                                | 3,041,476      |
| Customer accounts                                                                                                                        | 345,835                | 282,041                  | 775,430                                               | 31,262 | 99,303                                       | _                      | 28,402 | 33,313                 | 183                                                                                      | 1,595,769      |
| Risk-weighted assets <sup>3,4</sup>                                                                                                      | 125,782                | 127,402                  | 391,470                                               | 24,187 | 73,140                                       | 31,382                 | 30,657 | 66,317                 | 11,285                                                                                   | 859,545        |

## HSBC reported profit/(loss) before tax and balance sheet data (continued)

| Half-year | to | 30 | Jun | 2022 |
|-----------|----|----|-----|------|
|-----------|----|----|-----|------|

|                                                                                                                   |          |          |                 |         | an-year to 3 | U Juil 202 |            |          |                                 |           |
|-------------------------------------------------------------------------------------------------------------------|----------|----------|-----------------|---------|--------------|------------|------------|----------|---------------------------------|-----------|
|                                                                                                                   |          |          | The<br>Hongkong | HSBC    | HSBC         |            | Grupo      |          | Holding<br>companies,<br>shared |           |
|                                                                                                                   |          |          | and Shanghai    | Bank    | North        |            | Financiero |          | service                         |           |
|                                                                                                                   |          |          | Banking         | Middle  | America      | HSBC       | HSBC,      | Other    | centres and                     |           |
|                                                                                                                   | HSBC UK  | HSBC     | Corporation     | East    | Holdings     | Bank       | S.A. de    | trading  | intra-Group                     |           |
|                                                                                                                   | Bank plc | Bank plc | Limited         | Limited | Inc.         | Canada     | C.V.       | entities | eliminations                    | Total     |
|                                                                                                                   | \$m      | \$m      | \$m             | \$m     | \$m          | \$m        | \$m        | \$m      | \$m                             | \$m       |
| Net interest income                                                                                               | 3,563    | 1,285    | 5,766           | 353     | 896          | 555        | 871        | 884      | (788)                           | 13,385    |
| Net fee income                                                                                                    | 774      | 858      | 2,636           | 239     | 679          | 308        | 218        | 557      | (41)                            | 6,228     |
| Net income from financial instruments                                                                             |          |          |                 |         |              |            |            |          |                                 |           |
| held for trading or managed on a fair value basis                                                                 | 224      | 2,001    | 2,273           | 195     | 237          | 40         | 136        | 280      | (530)                           | 4,856     |
| Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives, measured |          |          |                 |         |              |            |            |          |                                 |           |
| at fair value through profit and loss                                                                             |          | (1,707)  | (10,130)        |         |              |            | (10)       | 2        | (4)                             | (11,849)  |
| Insurance finance income                                                                                          |          | 1,503    | 10,253          |         |              |            | 1          | 16       |                                 | 11,773    |
| Insurance service result                                                                                          |          | 79       | 287             |         |              |            | 13         | (8)      | (1)                             | 370       |
| Other income/(expense) <sup>1</sup>                                                                               | 96       | (193)    | 229             | 13      | 328          | 16         | 36         | (241)    | (502)                           | (218)     |
| Net operating income before change in expected credit losses and other credit impairment charges <sup>2</sup>     | 4,657    | 3,826    | 11,314          | 800     | 2,140        | 919        | 1,265      | 1,490    | (1,866)                         | 24,545    |
| Change in expected credit losses and other credit impairment charges                                              | (48)     | (252)    | (528)           | 68      | (21)         | (31)       | (243)      | (34)     | 2                               | (1,087)   |
| Net operating income                                                                                              | 4,609    | 3,574    | 10,786          | 868     | 2,119        | 888        | 1,022      | 1,456    | (1,864)                         | 23,458    |
| Total operating expenses                                                                                          | (2,339)  | (3,294)  | (6,403)         | (490)   | (1,695)      | (503)      | (788)      | (1,046)  | 431                             | (16,127)  |
| Operating profit                                                                                                  | 2,270    | 280      | 4,383           | 378     | 424          | 385        | 234        | 410      | (1,433)                         | 7,331     |
| Share of profit in associates and joint ventures                                                                  | _        | (28)     | 1,351           | _       | _            | _          | 5          | 122      | (1)                             | 1,449     |
| Profit before tax                                                                                                 | 2,270    | 252      | 5,734           | 378     | 424          | 385        | 239        | 532      | (1,434)                         | 8,780     |
|                                                                                                                   | %        | %        | %               | %       | %            | %          | %          | %        | %                               | %_        |
| Share of HSBC's profit before tax                                                                                 | 25.9     | 2.9      | 65.3            | 4.3     | 4.8          | 4.4        | 2.7        | 6.1      | (16.4)                          | 100.0     |
| Cost efficiency ratio                                                                                             | 50.2     | 86.1     | 56.6            | 61.3    | 79.2         | 54.7       | 62.3       | 70.2     | 23.1                            | 65.7      |
| Balance sheet data                                                                                                | \$m      | \$m      | \$m             | \$m     | \$m          | \$m        | \$m        | \$m      | \$m                             | \$m       |
| Loans and advances to customers (net)                                                                             | 245,310  | 114,905  | 491,213         | 20,658  | 56,819       | 57,550     | 18,996     | 21,569   |                                 | 1,027,021 |
| Total assets                                                                                                      | 423,703  | 862,478  | 1,295,484       | 48,944  | 262,701      | 96,830     | 37,218     | 68,330   | (125,207)                       |           |
| Customer accounts                                                                                                 | 347,845  | 267,788  | 779,153         | 28,960  | 101,137      | 58,241     | 23,659     | 44,517   |                                 | 1,651,301 |
| Risk-weighted assets <sup>3,4</sup>                                                                               | 109,943  | 139,873  | 408,110         | 22,922  | 77,428       | 31,870     | 24,998     | 59,491   | 4,526                           | 851,743   |

<sup>1</sup> Other income/(expense) in this context comprises gain on acquisitions, reversal of impairment loss relating to the planned sale of our retail banking operations in France and other operating income.

<sup>2</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

<sup>3</sup> Risk-weighted assets are non-additive across the principal entities due to market risk diversification effects within the Group.

<sup>4</sup> Balances are on a third-party Group consolidated basis.

## Summary information - legal entities and selected countries

Legal entity reported and constant currency results<sup>1</sup>

|                                         |                        |                  |                                                                              |                                           | Half-year t                                  | o 30 Jun               | 2023                                            |                                           |                                                                                          |           |
|-----------------------------------------|------------------------|------------------|------------------------------------------------------------------------------|-------------------------------------------|----------------------------------------------|------------------------|-------------------------------------------------|-------------------------------------------|------------------------------------------------------------------------------------------|-----------|
|                                         | HSBC<br>UK<br>Bank plc | HSBC<br>Bank plc | The<br>Hongkong<br>and<br>Shanghai<br>Banking<br>Corpo-<br>ration<br>Limited | HSBC<br>Bank<br>Middle<br>East<br>Limited | HSBC<br>North<br>America<br>Holdings<br>Inc. | HSBC<br>Bank<br>Canada | Grupo<br>Financiero<br>HSBC,<br>S.A.<br>de C.V. | Other<br>trading<br>entities <sup>2</sup> | Holding<br>companies,<br>shared<br>service<br>centres and<br>intra-Group<br>eliminations | Total     |
|                                         | \$m                    | \$m              | \$m                                                                          | \$m                                       | \$m                                          | \$m                    | \$m                                             | \$m                                       | \$m                                                                                      | \$m       |
| Revenue <sup>3</sup>                    | 7,389                  | 6,703            | 16,533                                                                       | 1,198                                     | 2,142                                        | 1,008                  | 1,574                                           | 2,217                                     | (1,888)                                                                                  | 36,876    |
| ECL                                     | (418)                  | (73)             | (456)                                                                        | _                                         | (62)                                         | (11)                   | (264)                                           | (71)                                      | 10                                                                                       | (1,345)   |
| Operating expenses                      | (2,180)                | (3,089)          | (6,507)                                                                      | (525)                                     | (1,379)                                      | (522)                  | (880)                                           | (1,139)                                   | 764                                                                                      | (15,457)  |
| Share of profit in associates and joint |                        |                  |                                                                              |                                           |                                              |                        |                                                 |                                           |                                                                                          |           |
| ventures                                | -                      | (43)             | 1,347                                                                        | _                                         | _                                            | _                      | 6                                               | 275                                       | (2)                                                                                      | 1,583     |
| Profit/(loss) before tax                | 4,791                  | 3,498            | 10,917                                                                       | 673                                       | 701                                          | 475                    | 436                                             | 1,282                                     | (1,116)                                                                                  | 21,657    |
| Loans and advances to customers (net)   | 266,694                | 112,408          | 464,546                                                                      | 18,804                                    | 53,410                                       | -                      | 24,507                                          | 19,189                                    | _                                                                                        | 959,558   |
| Customer accounts                       | 345,835                | 282,041          | 775,430                                                                      | 31,262                                    | 99,303                                       | _                      | 28,402                                          | 33,313                                    | 183                                                                                      | 1,595,769 |

- 1 In the current period, constant currency results are equal to reported, as there is no currency translation.
- 2 Other trading entities includes the results of entities located in Oman, Türkiye, Egypt and Saudi Arabia (including our share of the results of Saudi Awwal Bank) which do not consolidate into HSBC Bank Middle East Limited. These entities had an aggregated impact on the Group's reported profit before tax of \$692m. Supplementary analysis is provided on page 56 to provide a fuller picture of the MENAT regional performance.
- 3 Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

## Legal entity results: notable items

|                                                            |                        |                  |                                                                              | Н                                         | alf-year to | 30 Jun 20 | 023 |                        |                                                                        |       |
|------------------------------------------------------------|------------------------|------------------|------------------------------------------------------------------------------|-------------------------------------------|-------------|-----------|-----|------------------------|------------------------------------------------------------------------|-------|
|                                                            | HSBC<br>UK Bank<br>plc | HSBC<br>Bank pic | The<br>Hongkong<br>and<br>Shanghai<br>Banking<br>Corpo-<br>ration<br>Limited | HSBC<br>Bank<br>Middle<br>East<br>Limited | -           | HSBC      |     | Other trading entities | Holding companies, shared service centres and intra-Group eliminations | Total |
|                                                            | \$m                    | \$m              | \$m                                                                          | \$m                                       | \$m         | \$m       | \$m | \$m                    | \$m                                                                    | \$m   |
| Revenue                                                    |                        |                  |                                                                              |                                           |             |           |     |                        |                                                                        |       |
| Disposals, acquisitions and related costs <sup>1,2</sup>   | 1,507                  | 2,101            | _                                                                            | _                                         | _           | _         | _   | _                      | (287)                                                                  | 3,321 |
| Fair value movements on financial instruments <sup>3</sup> | _                      | _                | _                                                                            | _                                         | _           | _         | _   | _                      | 15                                                                     | 15    |
| Operating expenses                                         |                        |                  |                                                                              |                                           |             |           |     |                        |                                                                        |       |
| Disposals, acquisitions and related                        |                        |                  |                                                                              |                                           |             |           |     |                        |                                                                        |       |
| costs                                                      | (15)                   | (45)             | _                                                                            | _                                         | (2)         | (54)      | _   | _                      | (2)                                                                    | (118) |
| Restructuring and other related costs <sup>4</sup>         | _                      | _                | _                                                                            | _                                         | _           | _         | _   | _                      | 47                                                                     | 47    |

<sup>1</sup> Includes the reversal of a \$2.1bn impairment loss relating to the planned sale of our retail banking operations in France, which is no longer classified as held for sale.

- 2 Includes the provisional gain of \$1.5bn recognised in respect of the acquisition of SVB UK.
- 3 Fair value movements on non-qualifying hedges in HSBC Holdings.
- 4 In 2Q23, we recognised \$47m of reversals relating to restructuring provisions recognised during 2022.

## Legal entities

## Country results<sup>1</sup>

|                                                         | Half-year to 30 Jun 2023 |         |          |         |        |  |  |
|---------------------------------------------------------|--------------------------|---------|----------|---------|--------|--|--|
|                                                         |                          | Hong    | Mainland |         |        |  |  |
|                                                         | UK <sup>2</sup>          | Kong    | China    | US      | Mexico |  |  |
|                                                         | \$m                      | \$m     | \$m      | \$m     | \$m    |  |  |
| Revenue <sup>3</sup>                                    | 10,478                   | 10,574  | 2,030    | 2,090   | 1,574  |  |  |
| ECL                                                     | (484)                    | (489)   | 24       | (62)    | (264)  |  |  |
| Operating expenses                                      | (5,851)                  | (3,964) | (1,314)  | (1,379) | (880)  |  |  |
| Share of profit/(loss) in associates and joint ventures | (44)                     | 16      | 1,318    | _       | 6      |  |  |
| Profit before tax                                       | 4,099                    | 6,137   | 2,058    | 649     | 436    |  |  |
| Loans and advances to customers (net)                   | 305,923                  | 288,917 | 45,694   | 53,410  | 24,507 |  |  |
| Customer accounts                                       | 508,052                  | 529,574 | 53,835   | 99,303  | 28,402 |  |  |

- 1 In the current period, constant currency results are equal to reported, as there is no currency translation.
- 2 UK includes HSBC UK Bank plc (ring-fenced bank) and HSBC Bank plc (non-ring-fenced bank).
- 3 Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

#### Country results: notable items

|                                                            |       | Half-year to 30 Jun 2023 |                   |     |        |  |  |  |
|------------------------------------------------------------|-------|--------------------------|-------------------|-----|--------|--|--|--|
|                                                            | UK¹   | Hong<br>Kong             | Mainland<br>China | US  | Mexico |  |  |  |
|                                                            | \$m   | \$m                      | \$m               | \$m | \$m    |  |  |  |
| Revenue                                                    |       |                          |                   |     |        |  |  |  |
| Disposals, acquisitions and related costs <sup>2</sup>     | 1,220 | _                        | _                 | _   | _      |  |  |  |
| Fair value movements on financial instruments <sup>3</sup> | 15    | _                        | _                 | _   | _      |  |  |  |
| Operating expenses                                         |       |                          |                   |     |        |  |  |  |
| Disposals, acquisitions and related costs                  | (12)  | _                        | _                 | (2) | _      |  |  |  |

- 1 UK includes HSBC UK Bank plc (ring-fenced bank) and HSBC Bank plc (non-ring-fenced bank).
- 2 Includes the provisional gain of \$1.5bn recognised in respect of the acquisition of SVB UK.
- 3 Fair value movements on non-qualifying hedges in HSBC Holdings.

## Legal entity reported and constant currency results (continued)

| 11.16 |      |    | ~~ |     | 0000 |
|-------|------|----|----|-----|------|
| Half- | vear | τo | Jυ | Jun | 2022 |

|                                                         |          |          |                                                                   |                                | riali-year to c                      | 00 0uii 2022      |                                      |                       |                                                           |           |
|---------------------------------------------------------|----------|----------|-------------------------------------------------------------------|--------------------------------|--------------------------------------|-------------------|--------------------------------------|-----------------------|-----------------------------------------------------------|-----------|
|                                                         | HSBC UK  | HSBC     | The<br>Hongkong<br>and<br>Shanghai<br>Banking<br>Corpo-<br>ration | HSBC<br>Bank<br>Middle<br>East | HSBC<br>North<br>America<br>Holdings | F<br>HSBC<br>Bank | Grupo<br>Financiero<br>HSBC,<br>S.A. | Other<br>trading      | Holding companies, shared service centres and intra-Group |           |
|                                                         | Bank plc | Bank plc | Limited                                                           | Limited                        | Inc.                                 | Canada            | de C.V.                              | entities <sup>1</sup> | eliminations                                              | Total     |
|                                                         | \$m      | \$m      | \$m                                                               | \$m                            | \$m                                  | \$m               | \$m                                  | \$m                   | \$m                                                       | \$m       |
| Revenue <sup>2</sup>                                    |          |          |                                                                   |                                |                                      |                   |                                      |                       |                                                           |           |
| Reported                                                | 4,657    | 3,826    | 11,314                                                            | 800                            | 2,140                                | 919               | 1,265                                | 1,490                 | (1,866)                                                   | 24,545    |
| Currency translation                                    | (216)    | (92)     | (234)                                                             | 1                              | _                                    | (51)              | 149                                  | (299)                 | (156)                                                     | (898)     |
| Constant currency                                       | 4,441    | 3,734    | 11,080                                                            | 801                            | 2,140                                | 868               | 1,414                                | 1,191                 | (2,022)                                                   | 23,647    |
| ECL                                                     |          |          |                                                                   |                                |                                      |                   |                                      |                       |                                                           |           |
| Reported                                                | (48)     | (252)    | (528)                                                             | 68                             | (21)                                 | (31)              | (243)                                | (34)                  | 2                                                         | (1,087)   |
| Currency translation                                    | (8)      | 21       | 7                                                                 |                                | _                                    | 1                 | (29)                                 | 21                    | _                                                         | 13        |
| Constant currency                                       | (56)     | (231)    | (521)                                                             | 68                             | (21)                                 | (30)              | (272)                                | (13)                  | 2                                                         | (1,074)   |
| Operating expenses                                      |          |          |                                                                   |                                |                                      |                   |                                      |                       |                                                           |           |
| Reported                                                | (2,339)  | (3,294)  | (6,403)                                                           | (490)                          | (1,695)                              | (503)             | (788)                                | (1,046)               | 431                                                       | (16,127)  |
| Currency translation                                    | 113      | 112      | 112                                                               | _                              | (1)                                  | 28                | (92)                                 | 200                   | 123                                                       | 595       |
| Constant currency                                       | (2,226)  | (3,182)  | (6,291)                                                           | (490)                          | (1,696)                              | (475)             | (880)                                | (846)                 | 554                                                       | (15,532)  |
| Share of profit/(loss) in associates and joint ventures |          |          |                                                                   |                                |                                      |                   |                                      |                       |                                                           |           |
| Reported                                                | _        | (28)     | 1,351                                                             | _                              | _                                    | _                 | 5                                    | 122                   | (1)                                                       | 1,449     |
| Currency translation                                    | _        | 2        | (88)                                                              | _                              | _                                    | _                 | _                                    | 1                     | (1)                                                       | (86)      |
| Constant currency                                       | _        | (26)     | 1,263                                                             | _                              | _                                    | _                 | 5                                    | 123                   | (2)                                                       | 1,363     |
| Profit/(loss) before tax                                |          |          |                                                                   |                                |                                      |                   |                                      |                       |                                                           |           |
| Reported                                                | 2,270    | 252      | 5,734                                                             | 378                            | 424                                  | 385               | 239                                  | 532                   | (1,434)                                                   | 8,780     |
| Currency translation                                    | (111)    | 43       | (203)                                                             | 1                              | (1)                                  | (22)              | 28                                   | (77)                  | (34)                                                      | (376)     |
| Constant currency                                       | 2,159    | 295      | 5,531                                                             | 379                            | 423                                  | 363               | 267                                  | 455                   | (1,468)                                                   | 8,404     |
| Loans and advances to customers (net)                   |          |          |                                                                   |                                |                                      |                   |                                      |                       |                                                           |           |
| Reported                                                | 245,310  | 114,905  | 491,213                                                           | 20,658                         | 56,819                               | 57,550            | 18,996                               | 21,569                | 1                                                         | 1,027,021 |
| Currency translation                                    | 11,292   | 5,332    | (6,106)                                                           | 36                             | _                                    | (1,347)           | 3,412                                | (1,765)               | (1)                                                       | 10,853    |
| Constant currency                                       | 256,602  | 120,237  | 485,107                                                           | 20,694                         | 56,819                               | 56,203            | 22,408                               | 19,804                | _                                                         | 1,037,874 |
| Customer accounts                                       |          |          |                                                                   |                                |                                      |                   |                                      |                       |                                                           |           |
| Reported                                                | 347,845  | 267,788  | 779,153                                                           | 28,960                         | 101,137                              | 58,241            | 23,659                               | 44,517                | 1                                                         | 1,651,301 |
| Currency translation                                    | 16,011   | 11,905   | (5,774)                                                           | 51                             |                                      | (1,363)           | 4,250                                | (5,228)               | (2)                                                       | 19,850    |
| Constant currency                                       | 363,856  | 279,693  | 773,379                                                           | 29,011                         | 101,137                              | 56,878            | 27,909                               | 39,289                | (1)                                                       | 1,671,151 |

<sup>1</sup> Other trading entities includes the results of entities located in Oman, Türkiye, Egypt and Saudi Arabia (including our share of the results of Saudi Awwal Bank) which do not consolidate into HSBC Bank Middle East Limited. These entities had an aggregated impact on the Group's reported profit before tax of \$381m and constant currency profit before tax of \$315m. Supplementary analysis is provided on page 56 to provide a fuller picture of the MENAT regional performance.

#### Legal entity results: notable items (continued)

| Logar orrary rocarco. Hotab                                |                     | ren raoa,        |                                                       |                                           |                                              |                        |                                              |                              |                                                                                          |           |
|------------------------------------------------------------|---------------------|------------------|-------------------------------------------------------|-------------------------------------------|----------------------------------------------|------------------------|----------------------------------------------|------------------------------|------------------------------------------------------------------------------------------|-----------|
|                                                            |                     |                  |                                                       |                                           | Half-year to                                 | 30 Jun 202             | 2                                            |                              |                                                                                          |           |
|                                                            | HSBC UK<br>Bank plc | HSBC<br>Bank plc | The Hongkong and Shanghai Banking Corporation Limited | HSBC<br>Bank<br>Middle<br>East<br>Limited | HSBC<br>North<br>America<br>Holdings<br>Inc. | HSBC<br>Bank<br>Canada | Grupo<br>Financiero<br>HSBC, S.A.<br>de C.V. | Other<br>trading<br>entities | Holding<br>companies,<br>shared<br>service<br>centres and<br>intra-Group<br>eliminations | Total     |
|                                                            | \$m                 | \$m              | \$m                                                   | \$m                                       | \$m                                          | \$m                    | \$m                                          | \$m                          | \$m                                                                                      | \$m       |
| Revenue                                                    | ΨΠ                  | ΨΠ               | Ψιτι                                                  | ΨΠ                                        | ΨΠ                                           | ΨΠ                     | ΨΠ                                           | ΨΠ                           | Ψ                                                                                        | <u>Ψπ</u> |
| Disposals, acquisitions and related costs <sup>1</sup>     | _                   | (278)            | _                                                     | _                                         | _                                            | _                      | _                                            | _                            | (10)                                                                                     | (288)     |
| Fair value movements on financial instruments <sup>2</sup> | _                   | _                | _                                                     | _                                         | _                                            | _                      | _                                            | _                            | (371)                                                                                    | (371)     |
| Restructuring and other related costs <sup>3</sup>         | 1                   | (21)             | 4                                                     | _                                         | 96                                           | _                      | (1)                                          | _                            | (11)                                                                                     | 68        |
| Operating expenses                                         |                     |                  |                                                       |                                           |                                              |                        |                                              |                              |                                                                                          |           |
| Restructuring and other related costs                      | (212)               | (250)            | (227)                                                 | (19)                                      | (126)                                        | (22)                   | (36)                                         | (39)                         | (109)                                                                                    | (1,040)   |

<sup>1</sup> Includes losses from classifying businesses as held for sale as part of a broader restructuring of our European business.

<sup>2</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

<sup>2</sup> Fair value movements on non-qualifying hedges in HSBC Holdings.

<sup>3</sup> Comprises gains and losses relating to the business update in February 2020, including losses associated with the RWA reduction programme.

## Legal entities

## Country results (continued)

|                                                         | Half-year to 30 Jun 2022 |         |          |         |        |  |  |
|---------------------------------------------------------|--------------------------|---------|----------|---------|--------|--|--|
|                                                         |                          | Hong    | Mainland |         |        |  |  |
|                                                         | UK <sup>1</sup>          | Kong    | China    | US      | Mexico |  |  |
|                                                         | \$m                      | \$m     | \$m      | \$m     | \$m    |  |  |
| Revenue <sup>2</sup>                                    |                          |         |          |         |        |  |  |
| Reported                                                | 8,805                    | 6,604   | 2,108    | 2,122   | 1,265  |  |  |
| Currency translation                                    | (424)                    | (9)     | (137)    | _       | 149    |  |  |
| Constant currency                                       | 8,381                    | 6,595   | 1,971    | 2,122   | 1,414  |  |  |
| ECL                                                     |                          |         |          |         |        |  |  |
| Reported                                                | (196)                    | (418)   | (138)    | (21)    | (243)  |  |  |
| Currency translation                                    | _                        | _       | 11       | _       | (29)   |  |  |
| Constant currency                                       | (196)                    | (418)   | (127)    | (21)    | (272)  |  |  |
| Operating expenses                                      |                          |         |          |         |        |  |  |
| Reported                                                | (6,471)                  | (3,907) | (1,356)  | (1,695) | (789)  |  |  |
| Currency translation                                    | 300                      | 6       | 89       | (1)     | (91)   |  |  |
| Constant currency                                       | (6,171)                  | (3,901) | (1,267)  | (1,696) | (880)  |  |  |
| Share of profit/(loss) in associates and joint ventures |                          |         |          |         |        |  |  |
| Reported                                                | (23)                     | (1)     | 1,343    | _       | 4      |  |  |
| Currency translation                                    | 2                        | _       | (87)     | _       | 1      |  |  |
| Constant currency                                       | (21)                     | (1)     | 1,256    | _       | 5      |  |  |
| Profit before tax                                       |                          |         |          |         |        |  |  |
| Reported                                                | 2,115                    | 2,278   | 1,957    | 406     | 237    |  |  |
| Currency translation                                    | (122)                    | (3)     | (124)    | (1)     | 30     |  |  |
| Constant currency                                       | 1,993                    | 2,275   | 1,833    | 405     | 267    |  |  |
| Loans and advances to customers (net)                   |                          |         |          |         |        |  |  |
| Reported                                                | 285,097                  | 309,445 | 52,922   | 56,819  | 18,996 |  |  |
| Currency translation                                    | 13,123                   | 430     | (4,123)  | _       | 3,412  |  |  |
| Constant currency                                       | 298,220                  | 309,875 | 48,799   | 56,819  | 22,408 |  |  |
| Customer accounts                                       |                          |         |          |         |        |  |  |
| Reported                                                | 505,195                  | 543,400 | 55,580   | 101,137 | 23,659 |  |  |
| Currency translation                                    | 23,255                   | 756     | (4,330)  |         | 4,250  |  |  |
| Constant currency                                       | 528,450                  | 544,156 | 51,250   | 101,137 | 27,909 |  |  |

UK includes HSBC UK Bank plc (ring-fenced bank) and HSBC Bank plc (non-ring-fenced bank).

## Country results: notable items (continued)

|                                                            | Half-year to 30 Jun 2022 |              |                   |       |        |  |  |
|------------------------------------------------------------|--------------------------|--------------|-------------------|-------|--------|--|--|
|                                                            | UK <sup>1</sup>          | Hong<br>Kong | Mainland<br>China | US    | Mexico |  |  |
|                                                            | \$m                      | \$m          | \$m               | \$m   | \$m    |  |  |
| Revenue                                                    |                          |              |                   |       |        |  |  |
| Fair value movements on financial instruments <sup>2</sup> | (371)                    | _            | _                 | _     |        |  |  |
| Restructuring and other related costs <sup>3</sup>         | 205                      | (40)         | 36                | 97    | (2)    |  |  |
| Operating expenses                                         |                          |              |                   |       |        |  |  |
| Restructuring and other related costs                      | (699)                    | (132)        | (15)              | (127) | (36)   |  |  |

UK includes HSBC UK Bank plc (ring-fenced bank) and HSBC Bank plc (non-ring-fenced bank).
 Fair value movements on non-qualifying hedges in HSBC Holdings.

<sup>2</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

Fair value movements on non-qualifying hedges in HSBC Holdings.
 Comprises gains and losses relating to the business update in February 2020, including losses associated with RWA reduction commitments.

## Analysis by country/territory

Profit/(loss) before tax by country/territory within global businesses

|                                                                                                                                                                                                                                                                                                                                         | Wealth and<br>Personal<br>Banking                                                                                              | Commercial<br>Banking <sup>1</sup>                                                               | Global<br>Banking<br>and Markets <sup>1</sup>                          | Corporate<br>Centre                                                                                          | Total                                                                                                   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                         | \$m                                                                                                                            | \$m                                                                                              | \$m                                                                    | \$m                                                                                                          | \$m                                                                                                     |
| UK <sup>2</sup>                                                                                                                                                                                                                                                                                                                         | 1,341                                                                                                                          | 2,789                                                                                            | (115)                                                                  | 84                                                                                                           | 4,099                                                                                                   |
| - of which: HSBC UK Bank plc (ring-fenced bank)                                                                                                                                                                                                                                                                                         | 1,520                                                                                                                          | 3,171                                                                                            | 69                                                                     | 31                                                                                                           | 4,791                                                                                                   |
| - of which: HSBC Bank plc (non-ring-fenced bank)                                                                                                                                                                                                                                                                                        | 460                                                                                                                            | 382                                                                                              | 592                                                                    | (186)                                                                                                        | 1,248                                                                                                   |
| <ul> <li>of which: Holdings and other</li> </ul>                                                                                                                                                                                                                                                                                        | (639)                                                                                                                          | (764)                                                                                            | (776)                                                                  | 239                                                                                                          | (1,940)                                                                                                 |
| France                                                                                                                                                                                                                                                                                                                                  | 2,019                                                                                                                          | 192                                                                                              | 41                                                                     | 51                                                                                                           | 2,303                                                                                                   |
| Germany                                                                                                                                                                                                                                                                                                                                 | 20                                                                                                                             | 77                                                                                               | 65                                                                     | (2)                                                                                                          | 160                                                                                                     |
| Switzerland                                                                                                                                                                                                                                                                                                                             | 28                                                                                                                             | 15                                                                                               | _                                                                      | 8                                                                                                            | 51                                                                                                      |
| Hong Kong                                                                                                                                                                                                                                                                                                                               | 3,567                                                                                                                          | 1,816                                                                                            | 881                                                                    | (127)                                                                                                        | 6,137                                                                                                   |
| Australia                                                                                                                                                                                                                                                                                                                               | 102                                                                                                                            | 157                                                                                              | 40                                                                     | (18)                                                                                                         | 281                                                                                                     |
| India                                                                                                                                                                                                                                                                                                                                   | 35                                                                                                                             | 209                                                                                              | 408                                                                    | 114                                                                                                          | 766                                                                                                     |
| Indonesia                                                                                                                                                                                                                                                                                                                               | 16                                                                                                                             | 57                                                                                               | 39                                                                     | (2)                                                                                                          | 110                                                                                                     |
| Mainland China                                                                                                                                                                                                                                                                                                                          | (12)                                                                                                                           | 245                                                                                              | 374                                                                    | 1,451                                                                                                        | 2,058                                                                                                   |
| Malaysia                                                                                                                                                                                                                                                                                                                                | 55                                                                                                                             | 74                                                                                               | 109                                                                    | (6)                                                                                                          | 232                                                                                                     |
| Singapore                                                                                                                                                                                                                                                                                                                               | 255                                                                                                                            | 233                                                                                              | 248                                                                    | (17)                                                                                                         | 719                                                                                                     |
| Taiwan                                                                                                                                                                                                                                                                                                                                  | 61                                                                                                                             | 39                                                                                               | 98                                                                     | (5)                                                                                                          | 193                                                                                                     |
| Egypt                                                                                                                                                                                                                                                                                                                                   | 65                                                                                                                             | 44                                                                                               | 121                                                                    | (16)                                                                                                         | 214                                                                                                     |
| UAE                                                                                                                                                                                                                                                                                                                                     | 175                                                                                                                            | 135                                                                                              | 208                                                                    | (49)                                                                                                         | 469                                                                                                     |
| Saudi Arabia                                                                                                                                                                                                                                                                                                                            | _                                                                                                                              | _                                                                                                | 53                                                                     | 273                                                                                                          | 326                                                                                                     |
| US                                                                                                                                                                                                                                                                                                                                      | 259                                                                                                                            | 347                                                                                              | 153                                                                    | (110)                                                                                                        | 649                                                                                                     |
| Canada                                                                                                                                                                                                                                                                                                                                  | 167                                                                                                                            | 299                                                                                              | 68                                                                     | (54)                                                                                                         | 480                                                                                                     |
| Mexico                                                                                                                                                                                                                                                                                                                                  | 196                                                                                                                            | 263                                                                                              | 11                                                                     | (34)                                                                                                         | 436                                                                                                     |
| Other <sup>3</sup>                                                                                                                                                                                                                                                                                                                      | 243                                                                                                                            | 948                                                                                              | 778                                                                    | 5                                                                                                            | 1,974                                                                                                   |
| Half-year to 30 Jun 2023                                                                                                                                                                                                                                                                                                                | 8,592                                                                                                                          | 7,939                                                                                            | 3,580                                                                  | 1,546                                                                                                        | 21,657                                                                                                  |
|                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                |                                                                                                  |                                                                        |                                                                                                              |                                                                                                         |
|                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                | •                                                                                                | 2,222                                                                  | 1,0-10                                                                                                       | 21,007                                                                                                  |
| UK <sup>2</sup>                                                                                                                                                                                                                                                                                                                         | 601                                                                                                                            | 1,203                                                                                            | (54)                                                                   | 365                                                                                                          | 2,115                                                                                                   |
| UK <sup>2</sup> - of which: HSBC UK Bank plc (ring-fenced bank)                                                                                                                                                                                                                                                                         |                                                                                                                                | ·                                                                                                |                                                                        | ·                                                                                                            |                                                                                                         |
|                                                                                                                                                                                                                                                                                                                                         | 601                                                                                                                            | 1,203                                                                                            | (54)                                                                   | 365                                                                                                          | 2,115                                                                                                   |
| - of which: HSBC UK Bank plc (ring-fenced bank)                                                                                                                                                                                                                                                                                         | 601<br><i>843</i>                                                                                                              | 1,203<br>1,515                                                                                   | (54)<br>71                                                             | 365<br>(159)                                                                                                 | 2,115<br>2,270                                                                                          |
| <ul><li>of which: HSBC UK Bank plc (ring-fenced bank)</li><li>of which: HSBC Bank plc (non-ring-fenced bank)</li></ul>                                                                                                                                                                                                                  | 601<br>843<br>99                                                                                                               | 1,203<br>1,515<br>113                                                                            | (54)<br>71<br>264                                                      | 365<br>(159)<br>(208)                                                                                        | 2,115<br>2,270<br>268                                                                                   |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> <li>of which: HSBC Bank plc (non-ring-fenced bank)</li> <li>of which: Holdings and other</li> </ul>                                                                                                                                                                         | 601<br>843<br>99<br>(341)                                                                                                      | 1,203<br>1,515<br>113<br>(425)                                                                   | (54)<br>71<br>264<br>(389)                                             | 365<br>(159)<br>(208)<br>732                                                                                 | 2,115<br>2,270<br>268<br>(423)                                                                          |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France                                                                                                                                                                                                  | 601<br>843<br>99<br>(341)<br>(45)                                                                                              | 1,203<br>1,515<br>113<br>(425)<br>143                                                            | (54)<br>71<br>264<br>(389)<br>53                                       | 365<br>(159)<br>(208)<br>732<br>(63)                                                                         | 2,115<br>2,270<br>268<br>(423)<br>88                                                                    |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> <li>of which: HSBC Bank plc (non-ring-fenced bank)</li> <li>of which: Holdings and other</li> <li>France</li> <li>Germany</li> </ul>                                                                                                                                        | 601<br>843<br>99<br>(341)<br>(45)                                                                                              | 1,203<br>1,515<br>113<br>(425)<br>143<br>36                                                      | (54)<br>71<br>264<br>(389)<br>53<br>93                                 | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)                                                                 | 2,115<br>2,270<br>268<br>(423)<br>88<br>69                                                              |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland                                                                                                                                                                              | 601<br>843<br>99<br>(341)<br>(45)<br>4                                                                                         | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)                                              | (54)<br>71<br>264<br>(389)<br>53<br>93<br>(1)                          | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)<br>(13)                                                         | 2,115<br>2,270<br>268<br>(423)<br>88<br>69<br>(45)                                                      |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland Hong Kong                                                                                                                                                                    | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375                                                                          | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)<br>547                                       | (54)<br>71<br>264<br>(389)<br>53<br>93<br>(1)<br>518                   | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)<br>(13)<br>(162)                                                | 2,115<br>2,270<br>268<br>(423)<br>88<br>69<br>(45)<br>2,278                                             |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> <li>of which: HSBC Bank plc (non-ring-fenced bank)</li> <li>of which: Holdings and other</li> <li>France</li> <li>Germany</li> <li>Switzerland</li> <li>Hong Kong</li> <li>Australia</li> </ul>                                                                             | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60                                                                    | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)<br>547<br>84                                 | (54)<br>71<br>264<br>(389)<br>53<br>93<br>(1)<br>518                   | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)<br>(13)<br>(162)<br>(22)                                        | 2,115<br>2,270<br>268<br>(423)<br>88<br>69<br>(45)<br>2,278<br>213                                      |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> <li>of which: HSBC Bank plc (non-ring-fenced bank)</li> <li>of which: Holdings and other</li> <li>France</li> <li>Germany</li> <li>Switzerland</li> <li>Hong Kong</li> <li>Australia</li> <li>India</li> </ul>                                                              | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33                                                              | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)<br>547<br>84<br>156                          | (54)<br>71<br>264<br>(389)<br>53<br>93<br>(1)<br>518<br>91             | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)<br>(13)<br>(162)<br>(22)                                        | 2,115<br>2,270<br>268<br>(423)<br>88<br>69<br>(45)<br>2,278<br>213<br>645                               |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> <li>of which: HSBC Bank plc (non-ring-fenced bank)</li> <li>of which: Holdings and other</li> <li>France</li> <li>Germany</li> <li>Switzerland</li> <li>Hong Kong</li> <li>Australia</li> <li>India</li> <li>Indonesia</li> </ul>                                           | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8                                                         | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)<br>547<br>84<br>156                          | (54) 71 264 (389) 53 93 (1) 518 91 324                                 | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)<br>(13)<br>(162)<br>(22)<br>132                                 | 2,115<br>2,270<br>268<br>(423)<br>88<br>69<br>(45)<br>2,278<br>213<br>645<br>102                        |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> <li>of which: HSBC Bank plc (non-ring-fenced bank)</li> <li>of which: Holdings and other</li> <li>France</li> <li>Germany</li> <li>Switzerland</li> <li>Hong Kong</li> <li>Australia</li> <li>India</li> <li>Indonesia</li> <li>Mainland China</li> </ul>                   | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)                                                 | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)<br>547<br>84<br>156<br>44<br>137             | (54) 71 264 (389) 53 93 (1) 518 91 324 52                              | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)<br>(13)<br>(162)<br>(22)<br>132<br>(2)<br>1,548                 | 2,115<br>2,270<br>268<br>(423)<br>88<br>69<br>(45)<br>2,278<br>213<br>645<br>102<br>1,957               |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> <li>of which: HSBC Bank plc (non-ring-fenced bank)</li> <li>of which: Holdings and other</li> <li>France</li> <li>Germany</li> <li>Switzerland</li> <li>Hong Kong</li> <li>Australia</li> <li>India</li> <li>Indonesia</li> <li>Mainland China</li> <li>Malaysia</li> </ul> | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)<br>45                                           | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)<br>547<br>84<br>156<br>44<br>137<br>34       | (54) 71 264 (389) 53 93 (1) 518 91 324 52 310 115                      | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)<br>(13)<br>(162)<br>(22)<br>132<br>(2)<br>1,548<br>(15)         | 2,115<br>2,270<br>268<br>(423)<br>88<br>69<br>(45)<br>2,278<br>213<br>645<br>102<br>1,957<br>179        |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland Hong Kong Australia India Indonesia Mainland China Malaysia Singapore                                                                                                        | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)<br>45<br>52                                     | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)<br>547<br>84<br>156<br>44<br>137<br>34       | (54) 71 264 (389) 53 93 (1) 518 91 324 52 310 115                      | 365<br>(159)<br>(208)<br>732<br>(63)<br>(64)<br>(13)<br>(162)<br>(22)<br>132<br>(2)<br>1,548<br>(15)<br>(20) | 2,115<br>2,270<br>268<br>(423)<br>88<br>69<br>(45)<br>2,278<br>213<br>645<br>102<br>1,957<br>179<br>249 |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland Hong Kong Australia India Indonesia Mainland China Malaysia Singapore Taiwan                                                                                                 | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)<br>45<br>52<br>19                               | 1,203<br>1,515<br>113<br>(425)<br>143<br>36<br>(42)<br>547<br>84<br>156<br>44<br>137<br>34<br>73 | (54) 71 264 (389) 53 93 (1) 518 91 324 52 310 115 144 68               | 365 (159) (208) 732 (63) (64) (13) (162) (22) 132 (2) 1,548 (15) (20)                                        | 2,115 2,270 268 (423) 88 69 (45) 2,278 213 645 102 1,957 179 249                                        |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland Hong Kong Australia India Indonesia Mainland China Malaysia Singapore Taiwan Egypt                                                                                           | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)<br>45<br>52<br>19<br>48                         | 1,203 1,515 113 (425) 143 36 (42) 547 84 156 44 137 34 73 15                                     | (54) 71 264 (389) 53 93 (1) 518 91 324 52 310 115 144 68               | 365 (159) (208) 732 (63) (64) (13) (162) (22) 132 (2) 1,548 (15) (20) (7) (3)                                | 2,115 2,270 268 (423) 88 69 (45) 2,278 213 645 102 1,957 179 249 95                                     |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland Hong Kong Australia India Indonesia Mainland China Malaysia Singapore Taiwan Egypt UAE                                                                                       | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)<br>45<br>52<br>19<br>48<br>38                   | 1,203 1,515 113 (425) 143 36 (42) 547 84 156 44 137 34 73 15                                     | (54) 71 264 (389) 53 93 (1) 518 91 324 52 310 115 144 68 94            | 365 (159) (208) 732 (63) (64) (13) (162) (22) 132 (2) 1,548 (15) (20) (7) (3) (39)                           | 2,115 2,270 268 (423) 88 69 (45) 2,278 213 645 102 1,957 179 249 95 154 262                             |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland Hong Kong Australia India Indonesia Mainland China Malaysia Singapore Taiwan Egypt UAE Saudi Arabia                                                                          | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)<br>45<br>52<br>19<br>48<br>38<br>12             | 1,203 1,515 113 (425) 143 36 (42) 547 84 156 44 137 34 73 15                                     | (54) 71 264 (389) 53 93 (1) 518 91 324 52 310 115 144 68 94 187        | 365 (159) (208) 732 (63) (64) (13) (162) (22) 132 (2) 1,548 (15) (20) (7) (3) (39)                           | 2,115 2,270 268 (423) 88 69 (45) 2,278 213 645 102 1,957 179 249 95 154 262 183                         |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland Hong Kong Australia India Indonesia Mainland China Malaysia Singapore Taiwan Egypt UAE Saudi Arabia US                                                                       | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)<br>45<br>52<br>19<br>48<br>38<br>12<br>92       | 1,203 1,515 113 (425) 143 36 (42) 547 84 156 44 137 34 73 15 15 76 —— 220                        | (54) 71 264 (389) 53 93 (1) 518 91 324 52 310 115 144 68 94 187 54     | 365 (159) (208) 732 (63) (64) (13) (162) (22) 132 (2) 1,548 (15) (20) (7) (3) (39) 117 (161)                 | 2,115 2,270 268 (423) 88 69 (45) 2,278 213 645 102 1,957 179 249 95 154 262 183 406                     |
| - of which: HSBC UK Bank plc (ring-fenced bank) - of which: HSBC Bank plc (non-ring-fenced bank) - of which: Holdings and other France Germany Switzerland Hong Kong Australia India Indonesia Mainland China Malaysia Singapore Taiwan Egypt UAE Saudi Arabia US Canada                                                                | 601<br>843<br>99<br>(341)<br>(45)<br>4<br>11<br>1,375<br>60<br>33<br>8<br>(38)<br>45<br>52<br>19<br>48<br>38<br>12<br>92<br>98 | 1,203 1,515 113 (425) 143 36 (42) 547 84 156 44 137 34 73 15 15 76 — 220 263                     | (54) 71 264 (389) 53 93 (1) 518 91 324 52 310 115 144 68 94 187 54 255 | 365 (159) (208) 732 (63) (64) (13) (162) (22) 132 (2) 1,548 (15) (20) (7) (3) (39) 117 (161) (25)            | 2,115 2,270 268 (423) 88 69 (45) 2,278 213 645 102 1,957 179 249 95 154 262 183 406 390                 |

<sup>1</sup> In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.

<sup>2</sup> UK includes results from the ultimate holding company, HSBC Holdings plc, and the separately incorporated group of service companies ('ServCo Group').

<sup>3</sup> Corporate Centre includes inter-company debt eliminations of \$62m.

## Middle East, North Africa and Türkiye supplementary information

The following tables show the results of our Middle East, North Africa and Türkiye business operations on a regional basis (including results of all the legal entities operating in the region and our share of the results of Saudi Awwal Bank). It also shows the profit before tax of each of the global businesses and Corporate Centre.

Middle East, North Africa and Türkiye regional performance

|                                                                      | Half yea | r to   |
|----------------------------------------------------------------------|----------|--------|
|                                                                      | 30 Jun   | 30 Jun |
|                                                                      | 2023     | 2022   |
|                                                                      | \$m      | \$m    |
| Revenue <sup>1</sup>                                                 | 1,854    | 1,338  |
| Change in expected credit losses and other credit impairment charges | (4)      | 49     |
| Operating expenses                                                   | (773)    | (756)  |
| Share of profit from associates and joint ventures                   | 272      | 117    |
| Profit before tax                                                    | 1,349    | 748    |
| Loans and advances to customers (net) <sup>2</sup>                   | 21,901   | 28,348 |
| Customer accounts <sup>2</sup>                                       | 40,480   | 44,008 |

- 1 Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.
- 2 Loans and advances to customers of \$2,975m have been classified as 'Assets held for sale' and Customer accounts of \$4,878m have been classified as 'Liabilities of disposal groups held for sale' at 30 June 2023, in respect of the planned merger of our business in Oman.

## Profit before tax by global business

|                             | Half yea | ar to  |
|-----------------------------|----------|--------|
|                             | 30 Jun   | 30 Jun |
|                             | 2023     | 2022   |
|                             | \$m      | \$m    |
| Wealth and Personal Banking | 301      | 114    |
| Commercial Banking          | 276      | 120    |
| Global Banking and Markets  | 571      | 442    |
| Corporate Centre            | 201      | 72     |
| Total                       | 1,349    | 748    |

## Reconciliation of alternative performance measures

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- Return on average ordinary shareholders' equity and return on average tangible equity
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- Post-tax return and average total shareholders' equity on average total assets
- **59** Expected credit losses and other credit impairment charges as % of average gross loans and advances to customers
- 60 Target basis operating expenses
- 60 Earnings per share excluding material notable items

## Use of alternative performance measures

Our reported results are prepared in accordance with IFRSs as detailed in our interim condensed financial statements starting on page 108.

As described on page 28, we use a combination of reported and alternative performance measures, including those derived from our reported results that eliminate factors that distort period-on-period comparisons. These are considered alternative performance measures (non-GAAP financial measures).

The following information details the adjustments made to the reported results and the calculation of other alternative performance

measures. All alternative performance measures are reconciled to the closest reported performance measure.

On 1 January 2023, HSBC adopted IFRS 17 'Insurance Contracts'. As required by the standard, the Group applied the requirements retrospectively with comparative data previously published under IFRS 4 'Insurance Contracts' restated from the 1 January 2022 transition date.

## Return on average ordinary shareholders' equity and return on average tangible equity

Return on average ordinary shareholders' equity ('RoE') is computed by taking profit attributable to the ordinary shareholders of the parent company ('reported results'), divided by average ordinary shareholders' equity ('reported equity') for the period. The adjustment to reported results and reported equity excludes amounts attributable to non-controlling interests and holders of preference shares and other equity instruments.

Return on average tangible equity ('RoTE') is computed by adjusting reported results for impairment of goodwill and other intangible assets (net of tax), divided by average reported equity adjusted for goodwill and intangibles for the period.

We provide RoTE ratios in addition to RoE as a way of assessing our performance, which is closely aligned to our capital position.

Return on average ordinary shareholders' equity and return on average tangible equity

|                                                                                                                                     | Half-year end | ded      |
|-------------------------------------------------------------------------------------------------------------------------------------|---------------|----------|
|                                                                                                                                     | 30 Jun        | 30 Jun   |
|                                                                                                                                     | 2023          | 2022     |
|                                                                                                                                     | \$m           | \$m      |
| Profit                                                                                                                              |               |          |
| Profit attributable to the ordinary shareholders of the parent company                                                              | 16,966        | 7,966    |
| Impairment of goodwill and other intangible assets (net of tax)                                                                     | 29            | 37       |
| Profit attributable to ordinary shareholders, excluding goodwill and other intangible assets impairment                             | 16,995        | 8,003    |
| Impact of strategic transactions <sup>1</sup>                                                                                       | (3,117)       |          |
| Profit attributable to the ordinary shareholders, excluding goodwill, other intangible assets impairment and strategic transactions | 13,878        | 8,003    |
| Equity                                                                                                                              |               |          |
| Average total shareholders' equity                                                                                                  | 184,033       | 185,022  |
| Effect of average preference shares and other equity instruments                                                                    | (19,510)      | (22,173) |
| Average ordinary shareholders' equity                                                                                               | 164,523       | 162,849  |
| Effect of goodwill and other intangibles (net of deferred tax)                                                                      | (11,316)      | (10,845) |
| Average tangible equity                                                                                                             | 153,207       | 152,004  |
| Average impact of strategic transactions                                                                                            | (2,102)       | _        |
| Average tangible equity excluding strategic transactions                                                                            | 151,105       | 152,004  |
| Ratio                                                                                                                               | %             | %        |
| Return on average ordinary shareholders' equity (annualised)                                                                        | 20.8          | 9.9      |
| Return on average tangible equity (annualised)                                                                                      | 22.4          | 10.6     |
| Return on average tangible equity excluding strategic transactions (annualised)                                                     | 18.5          | 10.6     |

<sup>1</sup> Includes the reversal of a \$1.6bn (net of tax) impairment loss relating to the planned sale of our retail banking operations in France, which is no longer classified as held for sale, and the provisional gain of \$1.5bn recognised in respect of the acquisition of SVB UK.

Return on average tangible equity by global business

|                                                                                                    |            | Half-ye | ar ended 30 Jui  | n 2023    |                 |
|----------------------------------------------------------------------------------------------------|------------|---------|------------------|-----------|-----------------|
|                                                                                                    | Wealth and |         | Global           |           |                 |
|                                                                                                    | Personal   |         | Banking and      | Corporate |                 |
|                                                                                                    | Banking    | Banking | Markets          | Centre    | Total           |
|                                                                                                    | \$m        | \$m     | \$m              | \$m       | \$m             |
| Profit before tax                                                                                  | 8,592      | 7,939   | 3,580            | 1,546     | 21,657          |
| Tax expense                                                                                        | (1,740)    | (1,532) | (683)            | 369       | (3,586)         |
| Profit after tax                                                                                   | 6,852      | 6,407   | 2,897            | 1,915     | 18,071          |
| Less attributable to: preference shareholders, other equity holders, non-                          |            |         |                  |           |                 |
| controlling interests                                                                              | (428)      | (293)   | (275)            | (109)     | (1,105)         |
| Profit attributable to ordinary shareholders of the parent company                                 | 6,424      | 6,114   | 2,622            | 1,806     | 16,966          |
| Other adjustments                                                                                  | (91)       | 206     | 112              | (198)     | 29              |
| Profit attributable to ordinary shareholders                                                       | 6,333      | 6,320   | 2,734            | 1,608     | 16,995          |
| Average tangible shareholders' equity                                                              | 29,646     | 44,224  | 38,824           | 40,513    | 153,207         |
| RoTE (%) (annualised)                                                                              | 43.1       | 28.8    | 14.2             | 8.0       | 22.4            |
|                                                                                                    |            | Half-ye | ear ended 30 Jun | 2022      |                 |
| Profit before tax                                                                                  | 2,543      | 3,560   | 2,823            | (146)     | 8,780           |
| Tax expense                                                                                        | (473)      | (926)   | (387)            | 1,937     | 151             |
| Profit after tax                                                                                   | 2,070      | 2,634   | 2,436            | 1,791     | 8,931           |
| Less attributable to: preference shareholders, other equity holders, non-<br>controlling interests | (316)      | (233)   | (273)            | (143)     | (965)           |
| Profit attributable to ordinary shareholders of the parent company                                 | 1.754      | 2,401   | 2,163            | 1.648     | 7,966           |
| Other adjustments                                                                                  | (21)       | 187     | 2,103            | (277)     | 37              |
| Profit attributable to ordinary shareholders                                                       | 1.733      | 2,588   | 2,311            | 1.371     | 8,003           |
| ,                                                                                                  | 30,507     | 42,880  | 40,603           | 38,014    |                 |
| Average tangible shareholders' equity                                                              | 30,507     | 12.2    | 40,603           | 7.3       | 152,004<br>10.6 |
| RoTE (%) (annualised)                                                                              | 11.5       | 12.2    | 11.5             | 7.3       | 10.6            |

# Net asset value and tangible net asset value per ordinary share

Net asset value per ordinary share is total shareholders' equity less non-cumulative preference shares and capital securities ('total ordinary shareholders' equity'), divided by the number of ordinary shares in issue excluding shares that the company has purchased and are held in treasury.

Net asset value and tangible net asset value per ordinary share

Tangible net asset value per ordinary share is total ordinary shareholders' equity excluding goodwill and other intangible assets (net of deferred tax) ('tangible ordinary shareholders' equity'), divided by the number of basic ordinary shares in issue excluding shares that the company has purchased and are held in treasury.

|                                                      | At       |          |
|------------------------------------------------------|----------|----------|
|                                                      | 30 Jun   | 31 Dec   |
|                                                      | 2023     | 2022     |
|                                                      | \$m      | \$m      |
| Total shareholders' equity                           | 184,170  | 177,833  |
| Preference shares and other equity instruments       | (19,392) | (19,746) |
| Total ordinary shareholders' equity                  | 164,778  | 158,087  |
| Goodwill and intangible assets (net of deferred tax) | (11,544) | (11,160) |
| Tangible ordinary shareholders' equity               | 153,234  | 146,927  |
| Basic number of \$0.50 ordinary shares outstanding   | 19,534   | 19,739   |
| Value per share                                      | \$       | \$       |
| Net asset value per ordinary share                   | 8.44     | 8.01     |
| Tangible net asset value per ordinary share          | 7.84     | 7.44     |

## Post-tax return and average total shareholders' equity on average total assets

Post-tax return on average total assets is profit after tax divided by average total assets for the period. Average total shareholders' equity to average total assets is average total shareholders' equity divided by average total assets for the period.

Post-tax return and average total shareholders' equity on average total assets

|                                                            | Half-yea  | r ended   |
|------------------------------------------------------------|-----------|-----------|
|                                                            | 30 Jun    | 30 Jun    |
|                                                            | 2023      | 2022      |
|                                                            | \$m       | \$m       |
| Profit after tax                                           | 18,071    | 8,931     |
| Average total shareholders' equity                         | 184,033   | 185,022   |
| Average total assets                                       | 3,116,401 | 3,052,565 |
| Ratio                                                      | %         | %         |
| Post-tax return on average total assets (annualised)       | 1.2       | 0.6       |
| Average total shareholders' equity to average total assets | 5.9       | 6.1       |

# Expected credit losses and other credit impairment charges as % of average gross loans and advances to customers

Expected credit losses and other credit impairment charges ('ECL') as % of average gross loans and advances to customers is the annualised constant currency ECL divided by constant currency average gross loans and advances to customers for the period. The constant currency numbers are derived by adjusting reported ECL and average loans and advances to customers for the effects of foreign currency translation differences.

Expected credit losses and other credit impairment charges as % of average gross loans and advances to customers

|                                                                                                                                                        | Half-year | ended     |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|
|                                                                                                                                                        | 30 Jun    | 30 Jun    |
|                                                                                                                                                        | 2023      | 2022      |
|                                                                                                                                                        | \$m       | \$m       |
| Expected credit losses and other credit impairment charges ('ECL')                                                                                     | (1,345)   | (1,087)   |
| Currency translation                                                                                                                                   |           | 13        |
| Constant currency                                                                                                                                      | (1,345)   | (1,074)   |
| Average gross loans and advances to customers                                                                                                          | 960,452   | 1,053,459 |
| Currency translation                                                                                                                                   | 6,276     | (20,196)  |
| Constant currency                                                                                                                                      | 966,728   | 1,033,263 |
| Average gross loans and advances to customers, including held for sale                                                                                 | 1,026,201 | 1,054,420 |
| Currency translation                                                                                                                                   | 7,395     | (20,189)  |
| Constant currency                                                                                                                                      | 1,033,596 | 1,034,231 |
| Ratios                                                                                                                                                 | %         | %         |
| Expected credit losses and other credit impairment charges (annualised) as % of average gross loans and advances to customers                          | 0.28      | 0.21      |
| Expected credit losses and other credit impairment charges (annualised) as % of average gross loans and advances to customers, including held for sale | 0.26      | 0.21      |

## Target basis operating expenses

Target basis operating expenses is computed by excluding the impact of notable items and foreign exchange translation impacts from reported results. We also exclude the impact of re-translating comparative period financial information at the latest rates of foreign exchange in hyperinflationary economies, which we consider to be outside of our control, and the incremental costs associated with our acquisition of SVB UK and related international investments. We consider this measure to provide useful information to investors by quantifying and excluding the notable items that management considered when setting and assessing cost-related targets.

#### Target basis operating expenses

|                                                                                                                                    | Half-y | ear to  |
|------------------------------------------------------------------------------------------------------------------------------------|--------|---------|
|                                                                                                                                    | 30 Jun | 30 Jun  |
|                                                                                                                                    | 2023   | 2022    |
|                                                                                                                                    | \$m    | \$m     |
| Reported operating expenses                                                                                                        | 15,457 | 16,127  |
| Notable items                                                                                                                      | (71)   | (1,040) |
| <ul> <li>disposals, acquisitions and related costs</li> </ul>                                                                      | (118)  | _       |
| <ul> <li>restructuring and other related costs<sup>1</sup></li> </ul>                                                              | 47     | (1,040) |
| Excluding the impact of SVB UK and related international investments                                                               | (67)   |         |
| Currency translation <sup>2</sup>                                                                                                  |        | (564)   |
| Excluding the impact of retranslating prior year costs of hyperinflationary economies at a constant currency foreign exchange rate |        | 160     |
| Target basis operating expenses                                                                                                    | 15,319 | 14,683  |

<sup>1</sup> In 2Q23, we recognised \$47m of reversals relating to restructuring provisions recognised during 2022.

## Earnings per share excluding material notable items

Basic earnings per ordinary share excluding material notable items is calculated by dividing the profit attributable to ordinary shareholders of the parent company, excluding the impacts of material M&A transactions and the 1H22 deferred tax adjustment in HSBC Holdings, by the weighted average number of ordinary shares outstanding, excluding own shares held.

#### Earnings per share excluding material notable items

|                                                                                                                  | Half-ye | ar to   |
|------------------------------------------------------------------------------------------------------------------|---------|---------|
|                                                                                                                  | 30 Jun  | 30 Jun  |
|                                                                                                                  | 2023    | 2022    |
|                                                                                                                  | \$m     | \$m     |
| Profit attributable to shareholders of company                                                                   | 17,508  | 8,592   |
| Coupon payable on capital securities classified as equity                                                        | (542)   | (626)   |
| Profit attributable to ordinary shareholders of company                                                          | 16,966  | 7,966   |
| Provisional gain on acquisition of SVB UK                                                                        | (1,507) |         |
| Reversal of impairment loss relating to the planned sale of our retail banking operations in France <sup>1</sup> | (1,629) |         |
| Impact of the agreed sale of our banking business in Canada <sup>2</sup>                                         | (54)    |         |
| Recognition of a deferred tax asset from historical tax losses in HSBC Holdings                                  | _       | (2,082) |
| Profit attributable to ordinary shareholders of company excluding material notable items                         | 13,776  | 5,884   |
|                                                                                                                  |         |         |
| Number of shares                                                                                                 |         |         |
| Basic number of ordinary shares (millions)                                                                       | 19,693  | 19,954  |
| Basic earnings per share excluding material notable items                                                        | 0.70    | 0.29    |
| Basic earnings per share                                                                                         | 0.86    | 0.40    |

<sup>1</sup> Net of deferred tax of \$501m.

<sup>2</sup> Currency translation on reported operating expenses, excluding currency translation on notable items.

<sup>2</sup> Represents the earnings recognised by the banking business in Canada, net of gains and losses on foreign exchange hedges held at Group level, that will reduce the gain on sale recognised by the Group on completion.

## Risk

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We recognise that the primary role of risk management is to protect our customers, business, colleagues, shareholders and the communities that we serve, while ensuring we are able to support our strategy and provide sustainable growth.

All our people are responsible for the management of risk, with the ultimate accountability residing with the Board. Our Group Risk and Compliance function, led by the Group Chief Risk and Compliance Officer, plays an important role in reinforcing our culture and values. We are focused on creating an environment that encourages our people to speak up and do the right thing.

Group Risk and Compliance is independent from the global businesses, including our sales and trading functions, to provide challenge, oversight and appropriate balance in risk/reward decisions.

We aim to use a comprehensive risk management approach across the organisation and across all risk types, underpinned by our culture and values. This is outlined in our risk management framework, including the key principles and practices that we employ in managing material risks, both financial and non-financial. The framework fosters continuous monitoring, promotes risk awareness, and encourages sound operational and strategic decision making. It also supports a consistent approach to identifying, assessing, managing and reporting the risks we accept and incur in our activities. We continue to actively review and develop our risk management framework and enhance our approach to managing risk through our activities with regard to: people and capabilities; governance; reporting and management information; credit risk management models; and data.

A summary of our current policies and practices regarding the management of risk is set out in the 'Risk management' section on pages 132 to 135 of the Annual Report and Accounts 2022.

# Key developments in the first half of 2023

We continued to actively manage the risks related to macroeconomic and geopolitical uncertainties, as well as other key risks described in this section. In addition, we sought to enhance our risk management in the following areas:

- We enhanced our management of concentration risk at country and single customer group levels by implementing new frameworks to strengthen our control of risk tolerance and appetite.
- We have continued to strengthen our third-party risk policy and enhanced the way third-party risk is overseen and managed across all non-financial risks. Our processes, framework and reporting capabilities have been enhanced to improve the control and oversight of our material third parties, to help maintain our operational resilience and meet new and evolving regulatory requirements.
- We continued to make progress with our comprehensive regulatory reporting programme to strengthen our global processes, improve consistency and enhance controls.
- We continued our programme to enhance our framework for managing risks associated with machine learning and artificial intelligence ('Al').
- Through our climate risk programme, we continued to embed climate considerations throughout the organisation, including enhancing our approach to assessing the impact of climate on

- capital, and continued the development of risk metrics to manage our exposure to climate risk.
- We deployed industry-leading technology and advanced analytics capabilities into new markets to improve our ability to identify suspicious activities and prevent financial crime. We continue to monitor regulatory changes.
- We continued to develop and enhance our electronic communication policies and standards, to help ensure escalations and follow-up actions can better focus on substantive issues.

## Areas of special interest

During the first half of 2023, a number of areas were considered as part of our top and emerging risks because of the effect they have on the Group. In this section we have focused on risks related to geopolitical and macroeconomic risk and the interbank offered rate ('lbor') transition.

## Geopolitical and macroeconomic risk

The Russia-Ukraine war has had far-reaching geopolitical and economic implications. HSBC is monitoring the impacts of the war, and continues to respond to the significant sanctions and trade restrictions imposed against Russia by the UK, the US and the EU, as well as other countries. In response to such sanctions and trade restrictions, as well as to asset flight, Russia has implemented certain countermeasures. The global economy has largely adapted to the imposition of significant sanctions and trade restrictions, with European countries diversifying their energy sources to reduce their dependence on Russian energy supplies.

Further sanctions-related matters, including sanctions evasion by parties in third countries and Russian countermeasures may adversely impact the Group, its customers and the markets in which it operates. Our business in Russia, which principally serves multinational corporate clients headquartered in other countries, is not accepting new business or customers and is consequently on a declining trend. Following a strategic review in 2022, HSBC Europe BV (a whollyowned subsidiary of HSBC Bank plc) entered into an agreement to sell its wholly-owned subsidiary HSBC Bank Russia (RR) (Limited Liability Company), subject to regulatory and governmental approvals.

Global supply chain disruptions caused by the war in Ukraine have eased, although inflation is likely to remain high in several regions as the demand for services remains relatively strong. This has prompted central banks to continue tightening monetary policies. Since the beginning of 2023, the US Federal Reserve Board ('FRB') has delivered a cumulative 75 basis point ('bps') increase in the Federal Funds rate. The European Central Bank and the Bank of England have each tightened their policy rates by 150 bps over the same period. All three central banks and their counterparts in other developed markets are expected to increase rates further in the near term. While the peak in rates may be getting closer, as of early-July 2023, interest-rate futures did not suggest that central banks in developed markets (with the possible exception of the FRB) will begin to ease monetary policy until well into 2024. This may change if inflation moderates more significantly than expected, or if recession concerns increase. Some central banks in emerging markets have already begun to ease on monetary policy.

Fiscal policies are likely to remain relatively generous in coming years as demand increases for public spending on items including social welfare, defence and decarbonisation initiatives. This may increasingly happen against a backdrop of slower growth, volatile energy prices and high interest rates. Financial markets are showing a degree of forbearance, with long-term yields relatively contained. However, this may be tested by the acceleration in the coming months of central bank sales of government securities accumulated over several years of quantitative easing. Sovereigns with high public debt burdens could come under renewed focus as investors question the sustainability of that debt. We continue to monitor our risk profile closely in the context of uncertainty over global macroeconomic policies.

Higher inflation and interest rate expectations around the world – and the resulting economic uncertainty – have had an impact on expected credit losses and other credit impairment charges ('ECL') during the first half of 2023. In certain markets, the combined pressure of higher inflation and interest rates may impact the ability of our customers to repay their debt. Our Central scenario, which has the highest probability weighting in our IFRS 9 'Financial Instruments' calculations of ECL, assumes low growth and a higher inflation environment across many of our key markets.

The Central scenario has been assigned our standard weighting across all of our major markets, reflecting narrowing forecast dispersion, reduced uncertainty, and a view that forecasts now sufficiently capture the weak growth outlook. Our approach to macroeconomic scenarios remained unchanged in 2023, but the shift in UK interest rate expectations in June resulted in updates to key scenario variables. There remains continued uncertainty with respect to the relationship between the economic drivers and the historical loss experience, which has required adjustments to modelled ECL in cases where we determined that our models were unable to capture the material underlying risks. For retail portfolios where models do not sufficiently capture the interest rate and inflation risks, there has been a globally consistent approach developed that is utilised for assessing the affordability pressure on potentially affected customers and the consequential impact this would have on ECL. This is incorporated into ECL via management judgemental adjustments.

For further details of our Central and other scenarios, see 'Measurement uncertainty and sensitivity analysis of ECL estimates' on page 69.

Given that key sectors of the global economy such as trade and manufacturing are underperforming, and the risk of recessions remains, the demand for Chinese exports may also diminish. While the mainland China commercial real estate market showed signs of recovery and stabilisation in early 2023, recent market data remains mixed, suggesting both an uncertain and protracted recovery. China's government policy measures relating to the mainland China commercial real estate market introduced in late 2022 have resulted in improved financial support for onshore borrowers, although offshore financial market conditions remain challenging in light of a continued shortage of liquidity. Corporates operating in this sector are therefore facing continued challenges and are becoming increasingly divided, with state-owned enterprises and certain privately-owned enterprises likely to see some improvements in their performances and allocations of investments and liquidity, while other entities may still remain subject to performance uncertainty and material market pressure. We will continue to monitor the sector closely, notably the risk of further credit migration and idiosyncratic defaults.

Global tensions over trade, technology and ideology are manifesting themselves in divergent regulatory standards and compliance regimes, presenting long-term strategic challenges for multinational businesses.

The US-China relationship remains complex. In addition to the US, the UK, the EU and other countries have also imposed certain sanctions and trade restrictions on Chinese persons and companies. There is a continued risk of additional sanctions and trade restrictions being imposed by the US and other governments in relation to human rights, advanced technology, and other issues with China, and this could create a more complex operating environment for the Group and its customers.

China has in turn announced a number of its own sanctions and trade restrictions that target, or provide authority to target, foreign individuals and companies, and materials for technology production.

These and any future measures and countermeasures that may be taken by the US, China and other countries may affect the Group, its customers and the markets in which the Group operates.

The conclusion of the Windsor Framework between the UK and the EU introduced a new system of checks on goods moving from the UK to Northern Ireland, and removed a major area of friction. On 27 June 2023, the UK and the EU also signed a memorandum of understanding on regulatory cooperation in financial services, potentially paving the way for closer coordination of policymaking for the sector.

Over the medium to long term, the UK's withdrawal from the EU may impact markets and increase economic risk, particularly in the UK, which could adversely impact our profitability and prospects for growth in this market. We are monitoring the situation closely, including the potential impacts on our customers.

As the geopolitical landscape evolves, compliance by multinational corporations with their legal or regulatory obligations in one jurisdiction may be seen as supporting the law or policy objectives of that jurisdiction over another, creating additional compliance, reputational and political risks for the Group. We maintain dialogue with our regulators in various jurisdictions on the impact of legal and regulatory obligations on our business and customers.

It remains the Group's policy to comply with all applicable laws and regulations of all jurisdictions in which it operates, although geopolitical risks and tensions, and potential ambiguities in the Group's compliance obligations will continue to present challenges and risks for the Group. These could have a material adverse impact on the Group's business, financial condition, results of operations, prospects and strategy, as well as on the Group's customers.

Expanding data privacy, national security and cybersecurity laws in a number of markets could pose potential challenges to intra-Group data sharing. These developments may affect our ability to manage financial crime risks across markets due to limitations on cross-border transfers of personal information.

## Ibor transition

Interbank offered rates ('lbors') were previously used extensively to set interest rates on different types of financial transactions and for valuation purposes, risk measurement and performance benchmarking.

Following the UK's Financial Conduct Authority ('FCA') announcement in July 2017 that it would no longer continue to persuade or require panel banks to submit rates for the London interbank offered rate ('Libor') after 2021, we have been actively working to transition legacy contracts from lbors to products linked to near risk-free replacement rates ('RFRs') or alternative reference rates.

The publication of sterling, Swiss franc, euro and Japanese yen Libor interest rate benchmarks, as well as Euro Overnight Index Average ('Eonia'), and two US dollar Libor settings ceased from the end of 2021. Following this, the publication of all remaining settings of US dollar Libor ceased from 30 June 2023. To support any remaining contracts referencing these benchmarks, the FCA has compelled the ICE Benchmark Administration Limited to publish the three-month sterling Libor setting using an alternative 'synthetic' methodology until 31 March 2024, and one-month, three-month and six-month US dollar Libor settings until 30 September 2024. We continue to support our customers in the transition of the limited number of outstanding contracts relying on 'synthetic' Libor benchmarks in line with these dates

Our Ibor transition programme - which is tasked with the development of RFR products and the transition of legacy Ibor products - has implemented the required processes, technology and RFR product capabilities in support of the benchmark cessation events. As a result, the transition of the majority of legacy contracts was undertaken successfully throughout 1H23 with the remaining contracts expected to largely complete in 3Q23. Specifically, our derivatives portfolio was largely transitioned through clearing house conversion mechanisms, and the use of industry legal fall-back provisions at cessation, leaving a limited number of trades that continue to be discussed with customers. Our wholesale and private bank lending portfolios for both uncommitted and committed facilities have been repapered with client consent, albeit a small number of wholesale contracts will continue repapering activities until their first interest rate fixing date after cessation. Where applicable, our structured notes and certain MREL instruments of the Group are being transitioned in line with jurisdictional legislative solutions and through client and investor notification. In respect of HSBC's regulatory capital and other MREL instruments that include references to legacy Ibors (including indirect references) in their terms, HSBC expects to be able to remediate or mitigate these risks by the relevant calculation dates, which may occur post-cessation of

the relevant Ibor. HSBC remains committed to seeking to remediate or mitigate relevant risks relating to Ibor-demise, as appropriate.

While the majority of our legacy contracts referencing demised lbors have been transitioned, as a result of other demising benchmarks or remaining contracts, we continue to be exposed to, and actively monitor, risks including:

- regulatory compliance and conduct risks, as the use of 'synthetic'
  Libor rates, transition of legacy contracts to RFRs or alternative
  rates, or sales of products referencing RFRs, may not deliver fair
  client outcomes; and
- legal risk, as issues arising from the use of legislative solutions and from legacy contracts that the Group is unable to transition may result in unintended or unfavourable outcomes for clients and market participants, which could potentially increase the risk of disputes.

While the level of risk has diminished in line with our process implementation and continued transition of contracts, we will monitor these risks through the remainder of the transition of legacy contracts. Throughout 2023, we plan to continue to engage with our clients and investors to complete an orderly transition of contracts

that reference the remaining demising lbors. Additionally, plans and policies are in place to help us to react to any future regulatory notification of the intention to demise an interest rate benchmark.

#### Financial instruments impacted by Ibor reform

Interest Rate Benchmark Reform Phase 2, the amendments to IFRSs issued in August 2020, represents the second phase of the IASB's project on the effects of interest rate benchmark reform. The amendments address issues affecting financial statements when changes are made to contractual cash flows and hedging relationships.

Under these amendments, changes made to a financial instrument measured at other than fair value through profit or loss that are economically equivalent and required by interest rate benchmark reform, do not result in the derecognition or a change in the carrying amount of the financial instrument. Instead they require the effective interest rate to be updated to reflect the change in the interest rate benchmark. In addition, hedge accounting will not be discontinued solely because of the replacement of the interest rate benchmark if the hedge meets other hedge accounting criteria.

## Financial instruments impacted by Ibor reform

|                                                    |           | Financial instruments yet to transition to alternative benchmarks, by main benchmark |           |                     |  |  |  |
|----------------------------------------------------|-----------|--------------------------------------------------------------------------------------|-----------|---------------------|--|--|--|
|                                                    | USD Libor | GBP Libor                                                                            | JPY Libor | Others <sup>1</sup> |  |  |  |
| At 30 Jun 2023                                     | \$m       | \$m                                                                                  | \$m       | \$m                 |  |  |  |
| Non-derivative financial assets                    |           |                                                                                      |           |                     |  |  |  |
| Loans and advances to customers                    | 22,805    | 154                                                                                  | _         | 6,571               |  |  |  |
| Other financial assets                             | 2,676     | _                                                                                    | _         | 1,914               |  |  |  |
| Total non-derivative financial assets <sup>2</sup> | 25,481    | 154                                                                                  |           | 8,485               |  |  |  |
| Non-derivative financial liabilities               |           |                                                                                      |           |                     |  |  |  |
| Financial liabilities designated at fair value     | 688       | 1,871                                                                                | 1,096     | _                   |  |  |  |
| Debt securities in issue                           | 2,410     | _                                                                                    | _         | _                   |  |  |  |
| Other financial liabilities                        | 1,896     | _                                                                                    | _         | 181                 |  |  |  |
| Total non-derivative financial liabilities         | 4,994     | 1,871                                                                                | 1,096     | 181                 |  |  |  |
| Derivative notional contract amount                |           |                                                                                      |           |                     |  |  |  |
| Foreign exchange                                   | 389,263   | _                                                                                    | _         | 16,322              |  |  |  |
| Interest rate                                      | 787,566   | _                                                                                    | _         | 181,389             |  |  |  |
| Total derivative notional contract amount          | 1,176,829 | _                                                                                    |           | 197,711             |  |  |  |
| At 31 Dec 2022                                     |           |                                                                                      |           |                     |  |  |  |
| Non-derivative financial assets                    |           |                                                                                      |           |                     |  |  |  |
| Loans and advances to customers                    | 49,632    | 262                                                                                  | _         | 7,912               |  |  |  |
| Other financial assets                             | 4,716     | 42                                                                                   | _         | 1,562               |  |  |  |
| Total non-derivative financial assets <sup>2</sup> | 54,348    | 304                                                                                  |           | 9,474               |  |  |  |
| Non-derivative financial liabilities               |           |                                                                                      |           |                     |  |  |  |
| Financial liabilities designated at fair value     | 17,224    | 1,804                                                                                | 1,179     | _                   |  |  |  |
| Debt securities in issue                           | 5,352     | _                                                                                    | _         | _                   |  |  |  |
| Other financial liabilities                        | 2,988     | _                                                                                    | _         | 176                 |  |  |  |
| Total non-derivative financial liabilities         | 25,564    | 1,804                                                                                | 1,179     | 176                 |  |  |  |
| Derivative notional contract amount                |           |                                                                                      |           |                     |  |  |  |
| Foreign exchange                                   | 140,223   | _                                                                                    | _         | 7,337               |  |  |  |
| Interest rate                                      | 2,208,189 | 68                                                                                   | _         | 186,952             |  |  |  |
| Total derivative notional contract amount          | 2,348,412 | 68                                                                                   |           | 194,289             |  |  |  |

- 1 Comprises financial instruments referencing other significant benchmark rates yet to transition to alternative benchmarks (euro Libor, SOR, THBFIX, MIFOR, Sibor, CDOR and TIIE). An announcement was made by the South African regulator during the first half of 2023 on the cessation of the Johannesburg interbank average rate ('JIBAR'). Therefore, JIBAR is also included in 'Others' during the current period.
- 2 Gross carrying amount excluding allowances for expected credit losses.

The amounts in the above table relate to HSBC's main operating entities where HSBC has material exposures impacted by Ibor reform, including in the UK, Hong Kong, France, the US, Mexico, Canada, Singapore, the UAE, Bermuda, Australia, Qatar, Germany, Thailand, India and Japan. The amounts provide an indication of the extent of the Group's exposure to the Ibor benchmarks that are due to be replaced. Amounts are in respect of financial instruments that:

- contractually reference an interest rate benchmark that is planned to transition to an alternative benchmark;
- have a contractual maturity date beyond the date by which the reference interest rate benchmark is expected to cease; and
- are recognised on HSBC's consolidated balance sheet.

## Credit risk

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## Overview

Credit risk is the risk of financial loss if a customer or counterparty fails to meet an obligation under a contract. Credit risk arises principally from direct lending, trade finance and leasing business, but also from certain other products, such as guarantees and derivatives.

## Credit risk in the first half of 2023

There were no material changes to credit risk policy in the first half of 2023

A summary of our current policies and practices for the management of credit risk is set out in 'Credit risk management' on page 145 of the Annual Report and Accounts 2022.

At 30 June 2023, gross loans and advances to customers and banks of \$1,072bn increased by \$32.7bn, compared with 31 December 2022. This included favourable foreign exchange movements of \$12.3bn

Excluding foreign exchange movements, growth was driven by a \$29.3bn increase in personal loans and advances to customers. This was partly offset by a \$6.4bn decrease in wholesale loans and advances to customers and a \$2.6bn decrease in loans and advances to banks.

The underlying increase in personal loans and advances to customers was driven mainly by an increase in France (up \$22.3bn) due to our retail banking operations in France no longer being classified as assets held for sale. It also comprised increases in Hong Kong (up \$4.4bn), in the UK (up \$1.8bn), in Mexico (up \$1.2bn) and in Australia (up \$1.0bn) driven mainly by mortgage growth. These were partly offset by a decrease in Oman (down \$1.2bn) from the reclassification of our business in the country into 'assets held for sale'.

The underlying decrease in wholesale loans and advances to customers was driven mainly by lower commercial real estate exposures in Hong Kong (down \$8.3bn) and mainland China (down \$1.5bn). It also comprised a decrease in Oman (down \$2.1bn) from the reclassification of our business in the country into 'assets held for sale'. These were partly offset by increases in France (up \$2.1bn) and in the UK (up \$2.1bn). The increase in the UK included loans and advances to customers of \$7.1bn from HSBC Innovation Bank Limited (formerly SVB UK).

At 30 June 2023, the allowance for ECL of \$12.8bn increased by \$0.2bn compared with 31 December 2022, including adverse foreign exchange movements of \$0.1bn. The \$12.8bn allowance comprised \$12.3bn in respect of assets held at amortised cost, \$0.4bn in respect of loan commitments and financial guarantees, and \$0.1bn in respect of debt instruments measured at fair value through other comprehensive income ('FVOCI').

Excluding foreign exchange movements, the allowance for ECL in relation to loans and advances to customers increased by \$0.1bn from 31 December 2022. This was attributable to:

- a \$0.1bn increase in wholesale loans and advances to customers, which included a \$0.4bn increase driven by stage 3, offset by a \$0.3bn decrease driven by stages 1 and 2; and
- broadly unchanged allowances for ECL in personal loans and advances to customers across all stages.

In wholesale lending, mainland China's commercial real estate sector continued to deteriorate in 2023, resulting in new and additional stage 3 charges.

In personal lending, stable allowances reflected customer resilience during the period, despite significant inflationary pressures.

The Group ECL charge for the first six months of 2023 was \$1.3bn, inclusive of recoveries. This was driven by higher stage 3 charges, notably in the Hong Kong commercial real estate sector, as well as continued economic uncertainty and inflationary pressures.

The ECL charge comprised: \$0.5bn in respect of personal lending, of which the stage 3 charge was \$0.3bn; and \$0.8bn in respect of wholesale lending, of which the stage 3 and POCI charge was \$0.7bn.

## Summary of credit risk

The following disclosure presents the gross carrying/nominal amount of financial instruments to which the impairment requirements in IFRS 9 are applied and the associated allowance for ECL.

The following tables analyse loans by industry sector and represent the concentration of exposures on which credit risk is managed. The allowance for ECL increased from \$12.6bn at 31 December 2022 to \$12.8bn at 30 June 2023.

Summary of financial instruments to which the impairment requirements in IFRS 9 are applied

|                                                                              | At 30 J   | un 2023          | At 31 De  | ec 2022          |
|------------------------------------------------------------------------------|-----------|------------------|-----------|------------------|
|                                                                              | Gross     |                  | Gross     |                  |
|                                                                              | carrying/ |                  | carrying/ |                  |
|                                                                              | nominal   | Allowance for    | nominal   | Allowance for    |
|                                                                              | amount    | ECL <sup>1</sup> | amount    | ECL <sup>1</sup> |
|                                                                              | \$m       | \$m              | \$m       | \$m              |
| Loans and advances to customers at amortised cost                            | 971,296   | (11,738)         | 935,008   | (11,447)         |
| - personal                                                                   | 453,447   | (3,026)          | 414,882   | (2,870)          |
| <ul> <li>corporate and commercial</li> </ul>                                 | 441,258   | (8,401)          | 453,202   | (8,320)          |
| <ul> <li>non-bank financial institutions</li> </ul>                          | 76,591    | (311)            | 66,924    | (257)            |
| Loans and advances to banks at amortised cost                                | 100,995   | (74)             | 104,544   | (69)             |
| Other financial assets measured at amortised cost                            | 960,249   | (489)            | 954,934   | (493)            |
| <ul> <li>cash and balances at central banks</li> </ul>                       | 307,734   | (1)              | 327,005   | (3)              |
| - items in the course of collection from other banks                         | 10,649    | _                | 7,297     | -                |
| <ul> <li>Hong Kong Government certificates of indebtedness</li> </ul>        | 42,407    | _                | 43,787    | -                |
| <ul> <li>reverse repurchase agreements – non-trading</li> </ul>              | 258,056   | _                | 253,754   | -                |
| - financial investments                                                      | 131,277   | (27)             | 109,086   | (20)             |
| - assets held for sale <sup>2</sup>                                          | 80,244    | (402)            | 102,556   | (415)            |
| <ul> <li>prepayments, accrued income and other assets<sup>3</sup></li> </ul> | 129,882   | (59)             | 111,449   | (55)             |
| Total gross carrying amount on-balance sheet                                 | 2,032,540 | (12,301)         | 1,994,486 | (12,009)         |
| Loans and other credit-related commitments                                   | 649,526   | (348)            | 618,788   | (386)            |
| - personal                                                                   | 253,764   | (25)             | 244,006   | (27)             |
| - corporate and commercial                                                   | 265,552   | (301)            | 269,187   | (340)            |
| - financial                                                                  | 130,210   | (22)             | 105,595   | (19)             |
| Financial guarantees                                                         | 18,882    | (51)             | 18,783    | (52)             |
| - personal                                                                   | 1,188     | _                | 1,135     | _                |
| - corporate and commercial                                                   | 13,613    | (47)             | 13,587    | (50)             |
| - financial                                                                  | 4,081     | (4)              | 4,061     | (2)              |
| Total nominal amount off-balance sheet <sup>4</sup>                          | 668,408   | (399)            | 637,571   | (438)            |
|                                                                              | 2,700,948 | (12,700)         | 2,632,057 | (12,447)         |

|                                                                                      |         | Memorandum       |         | Memorandum    |
|--------------------------------------------------------------------------------------|---------|------------------|---------|---------------|
|                                                                                      | Fair    | allowance for    | Fair    | allowance for |
|                                                                                      | value   | ECL <sup>5</sup> | value   | ECL⁵          |
|                                                                                      | \$m     | \$m              | \$m     | \$m           |
| Debt instruments measured at fair value through other comprehensive income ('FVOCI') | 287,195 | (125)            | 265,147 | (126)         |

- 1 Total ECL is recognised in the loss allowance for the financial asset unless total ECL exceeds the gross carrying amount of the financial asset, in which case the ECL is recognised as a provision.
- 2 For further details on gross carrying amounts and allowances for ECL related to assets held for sale, see 'Assets held for sale' on page 68.
- 3 Includes only those financial instruments that are subject to the impairment requirements of IFRS 9. 'Prepayments, accrued income and other assets', as presented within the consolidated balance sheet on page 110, includes both financial and non-financial assets.
- 4 Represents the maximum amount at risk should the contracts be fully drawn upon and clients default.
- 5 Debt instruments measured at FVOCI continue to be measured at fair value with the allowance for ECL as a memorandum item. Change in ECL is recognised in 'Change for expected credit losses and other credit impairment charges' in the income statement.

The following table provides an overview of the Group's credit risk by stage and industry, and the associated ECL coverage. The financial assets recorded in each stage have the following characteristics:

- Stage 1: These financial assets are unimpaired and without a significant increase in credit risk for which a 12-month allowance for ECL is recognised.
- Stage 2: A significant increase in credit risk has been experienced on these financial assets since initial recognition for which a lifetime ECL is recognised.
- Stage 3: There is objective evidence of impairment and the financial assets are therefore considered to be in default or otherwise credit impaired for which a lifetime ECL is recognised.
- POCI: Financial assets that are purchased or originated at a deep discount are seen to reflect the incurred credit losses on which a lifetime ECL is recognised.

Summary of credit risk (excluding debt instruments measured at FVOCI) by stage distribution and ECL coverage by industry sector at 30 June 2023

|                                                                                       | Gross carrying/nominal amount <sup>1</sup> |                  |                 |                   |                    | Allowance for ECL |         |         |                   | ECL coverage % |         |         |         |                   |       |
|---------------------------------------------------------------------------------------|--------------------------------------------|------------------|-----------------|-------------------|--------------------|-------------------|---------|---------|-------------------|----------------|---------|---------|---------|-------------------|-------|
|                                                                                       | Stage 1                                    | Stage 2          | Stage 3         | POCI <sup>2</sup> | Total              | Stage 1           | Stage 2 | Stage 3 | POCI <sup>2</sup> | Total          | Stage 1 | Stage 2 | Stage 3 | POCI <sup>2</sup> | Total |
|                                                                                       | \$m                                        | \$m              | \$m             | \$m               | \$m                | \$m               | \$m     | \$m     | \$m               | \$m            | %       | %       | %       | %                 | %     |
| Loans and advances to customers at amortised                                          | 000 276                                    | 142 042          | 20.016          | 61                | 071 206            | /1 106\           | (2.200) | /7 220\ | (25)              | /11 720\       | 0.1     | 2.2     | 26.7    | 41.0              | 12    |
| cost                                                                                  | 808,376                                    | 142,843          | 20,016          | 61                | 971,296            | (1,106)           | (3,269) | (7,338) |                   | (11,738)       | 0.1     | 2.3     | 36.7    | 41.0              | 1.2   |
| <ul><li>personal</li><li>corporate</li><li>and</li><li>commer-</li><li>cial</li></ul> | 391,701<br>345,116                         | 58,160<br>80,274 | 3,586<br>15,807 | 61                | 453,447<br>441,258 | (576)<br>(468)    | (1,567) | (883)   | (25)              | (3,026)        | 0.1     | 2.7     | 39.7    | 41.0              | 1.9   |
| - non-bank<br>financial                                                               |                                            |                  |                 |                   |                    |                   |         |         |                   |                |         |         |         |                   |       |
| institution                                                                           | 71,559                                     | 4,409            | 623             | _                 | 76,591             | (62)              | (72)    | (177)   | _                 | (311)          | 0.1     | 1.6     | 28.4    |                   | 0.4   |
| Loans and advances to banks at amortised cost                                         | 99,623                                     | 1,288            | 84              | _                 | 100,995            | (18)              | (33)    | (23)    | _                 | (74)           | _       | 2.6     | 27.4    | _                 | 0.1   |
| Other<br>financial<br>assets<br>measured at<br>amortised                              | 045 000                                    | 42.500           | 757             | 40                | 000 040            | (00)              | (4.47)  | (007)   | (0)               | (400)          |         |         | 24.0    | 00.0              | 0.4   |
| Loans and other credit-related commit-                                                | 945,902                                    | 13,580           | 757             | 10                | 960,249            | (96)              | (147)   | (237)   | (9)               | (489)          |         | 1.1     | 31.3    | 90.0              | 0.1   |
| ments                                                                                 | 610,072                                    | 37,849           | 1,605           |                   | 649,526            | (135)             | (150)   | (63)    |                   | (348)          |         | 0.4     | 3.9     |                   | 0.1   |
| <ul><li>personal</li><li>corporate</li><li>and</li><li>commer-</li></ul>              | 243,830                                    | 8,936            | 998             | _                 | 253,764            | (22)              | (1)     | (2)     | _                 | (25)           |         |         | 0.2     |                   |       |
| cial                                                                                  | 240,799                                    | 24,184           | 569             | _                 | 265,552            | (105)             | (137)   | (59)    | _                 | (301)          |         | 0.6     | 10.4    |                   | 0.1   |
| - financial                                                                           | 125,443                                    | 4,729            | 38              | _                 | 130,210            | (8)               | (12)    | (2)     | _                 | (22)           |         | 0.3     | 5.3     |                   |       |
| Financial guarantees                                                                  | 16,135                                     | 2,535            | 212             | _                 | 18,882             | (8)               | (12)    | (31)    | _                 | (51)           | -       | 0.5     | 14.6    | _                 | 0.3   |
| <ul><li>personal</li><li>corporate and commer-</li></ul>                              | 1,173                                      | 15               | _               | _                 | 1,188              | _                 | -       | -       | -                 | -              |         |         |         |                   |       |
| cial                                                                                  | 11,698                                     | 1,704            | 211             | _                 | 13,613             | (7)               | (10)    | (30)    | _                 | (47)           | 0.1     | 0.6     | 14.2    | _                 | 0.3   |
| <ul> <li>financial</li> </ul>                                                         | 3,264                                      | 816              | 1               | _                 | 4,081              | (1)               | (2)     | (1)     | _                 | (4)            | _       | 0.2     | 100.0   | _                 | 0.1   |
| At 30 Jun<br>2023                                                                     | 2,480,108                                  | 198,095          | 22,674          | 71                | 2,700,948          | (1,363)           | (3,611) | (7,692) | (34)              | (12,700)       | 0.1     | 1.8     | 33.9    | 47.9              | 0.5   |

<sup>1</sup> Represents the maximum amount at risk should the contracts be fully drawn upon and clients default.

Unless identified at an earlier stage, all financial assets are deemed to have suffered a significant increase in credit risk when they are 30 days past due ('DPD') and are transferred from stage 1 to stage 2.

The following disclosure presents the ageing of stage 2 financial assets by those less than 30 and greater than 30 DPD and therefore presents those financial assets classified as stage 2 due to ageing (30 DPD) and those identified at an earlier stage (less than 30 DPD).

Stage 2 days past due analysis at 30 June 2023

|                                                     | Gross carrying/nominal amount |                |                               |                                |         | Allowance      | for ECL                       |                                | ECL coverage % |                |                               |                             |
|-----------------------------------------------------|-------------------------------|----------------|-------------------------------|--------------------------------|---------|----------------|-------------------------------|--------------------------------|----------------|----------------|-------------------------------|-----------------------------|
|                                                     | Stage 2                       | Up-to-<br>date | 1 to 29<br>DPD <sup>1,2</sup> | 30 and ><br>DPD <sup>1,2</sup> | Stage 2 | Up-to-<br>date | 1 to 29<br>DPD <sup>1,2</sup> | 30 and ><br>DPD <sup>1,2</sup> | Stage 2        | Up-to-<br>date | 1 to 29<br>DPD <sup>1,2</sup> | 30 and > DPD <sup>1,2</sup> |
|                                                     | \$m                           | \$m            | \$m                           | \$m                            | \$m     | \$m            | \$m                           | \$m                            | %              | %              | %                             | %                           |
| Loans and advances to customers at amortised cost   | 142,843                       | 138,163        | 2,667                         | 2,013                          | (3,269) | (2,761)        | (261)                         | (247)                          | 2.3            | 2.0            | 9.8                           | 12.3                        |
| - personal                                          | 58,160                        | 55,633         | 1,656                         | 871                            | (1,567) | (1,134)        | (214)                         | (219)                          | 2.7            | 2.0            | 12.9                          | 25.1                        |
| - corporate and commercial                          | 80,274                        | 78,356         | 1,006                         | 912                            | (1,630) | (1,555)        | (47)                          | (28)                           | 2.0            | 2.0            | 4.7                           | 3.1                         |
| <ul> <li>non-bank financial institutions</li> </ul> | 4,409                         | 4,174          | 5                             | 230                            | (72)    | (72)           | _                             | _                              | 1.6            | 1.7            | _                             | _                           |
| Loans and advances to banks at amortised cost       | 1,288                         | 1,286          | _                             | 2                              | (33)    | (33)           | _                             | _                              | 2.6            | 2.6            | _                             | _                           |
| Other financial assets measured at amortised cost   | 13,580                        | 13,380         | 122                           | 78                             | (147)   | (126)          | (7)                           | (14)                           | 1.1            | 0.9            | 5.7                           | 17.9                        |

<sup>1</sup> Days past due ('DPD').

<sup>2</sup> Purchased or originated credit-impaired ('POCI').

<sup>2</sup> The days past due amounts presented above are on a contractual basis and include the benefit of any customer relief payment holidays granted.

## Summary of credit risk (excluding debt instruments measured at FVOCI) by stage distribution and ECL coverage by industry sector at 31 December 2022

|                                                             | Gross carrying/nominal amount <sup>1</sup> |         |         |                   |           |         | Allow   | Allowance for ECL |                   |          |         | ECL coverage % |         |                   |       |
|-------------------------------------------------------------|--------------------------------------------|---------|---------|-------------------|-----------|---------|---------|-------------------|-------------------|----------|---------|----------------|---------|-------------------|-------|
|                                                             | Stage 1                                    | Stage 2 | Stage 3 | POCI <sup>2</sup> | Total     | Stage 1 | Stage 2 | Stage 3           | POCI <sup>2</sup> | Total    | Stage 1 | Stage 2        | Stage 3 | POCI <sup>2</sup> | Total |
|                                                             | \$m                                        | \$m     | \$m     | \$m               | \$m       | \$m     | \$m     | \$m               | \$m               | \$m      | %       | %              | %       | %                 | %     |
| Loans and advances to customers at                          |                                            | 400.000 |         | 400               | 225 222   | 44.000  | (0.400) | (0.000)           | (0.0)             | (44.447) |         |                |         |                   |       |
| amortised cost                                              | 776,299                                    |         | 19,504  | 129               | 935,008   | (1,092) | (3,488) | (6,829)           | (38)              | (11,447) | 0.1     | 2.5            | 35.0    | 29.5              | 1.2   |
| - personal                                                  | 362,677                                    | 48,866  | 3,339   | -                 | 414,882   | (561)   | (1,504) | (805)             | -                 | (2,870)  | 0.2     | 3.1            | 24.1    |                   | 0.7   |
| <ul> <li>corporate and commercial</li> </ul>                | 351,885                                    | 85,492  | 15,696  | 129               | 453,202   | (488)   | (1,907) | (5,887)           | (38)              | (8,320)  | 0.1     | 2.2            | 37.5    | 29.5              | 1.8   |
| <ul> <li>non-bank<br/>financial<br/>institutions</li> </ul> | 61,737                                     | 4,718   | 469     | _                 | 66,924    | (43)    | (77)    | (137)             | _                 | (257)    | 0.1     | 1.6            | 29.2    | _                 | 0.4   |
| Loans and<br>advances to<br>banks at<br>amortised cost      | 102,723                                    | 1,739   | 82      | _                 | 104,544   | (18)    | (29)    | (22)              | _                 | (69)     | _       | 1.7            | 26.8    | _                 | 0.1   |
| Other financial assets measured at amortised cost           | 938,798                                    | 15,339  | 797     | _                 | 954,934   | (95)    | (165)   | (233)             | _                 | (493)    | _       | 1.1            | 29.2    | _                 | 0.1   |
| Loans and other credit-related commitments                  | 583,383                                    | 34,033  | 1,372   | _                 | 618,788   | (141)   | (180)   | (65)              | _                 | (386)    | _       | 0.5            | 4.7     | _                 | 0.1   |
| <ul><li>personal</li></ul>                                  | 239,521                                    | 3,686   | 799     | -                 | 244,006   | (26)    | (1)     | -                 | -                 | (27)     |         |                |         |                   |       |
| <ul> <li>corporate and commercial</li> </ul>                | 241,313                                    | 27,323  | 551     | _                 | 269,187   | (111)   | (166)   | (63)              | _                 | (340)    | _       | 0.6            | 11.4    | _                 | 0.1   |
| - financial                                                 | 102,549                                    | 3,024   | 22      |                   | 105,595   | (4)     | (13)    | (2)               | _                 | (19)     | _       | 0.4            | 9.1     | _                 | _     |
| Financial guarantees                                        | 16,071                                     | 2,463   | 249     | _                 | 18,783    | (6)     | (13)    | (33)              | _                 | (52)     | _       | 0.5            | 13.3    | _                 | 0.3   |
| - personal                                                  | 1,123                                      | 11      | 1       |                   | 1,135     | _       | _       |                   | _                 | _        | _       | _              | _       | _                 | _     |
| <ul> <li>corporate and commercial</li> </ul>                | 11,547                                     | 1,793   | 247     | _                 | 13,587    | (5)     | (12)    | (33)              | _                 | (50)     | _       | 0.7            | 13.4    | _                 | 0.4   |
| - financial                                                 | 3,401                                      | 659     | 1       | _                 | 4,061     | (1)     | (1)     | _                 | _                 | (2)      | _       | 0.2            | _       |                   |       |
| At 31 Dec 2022                                              | 2,417,274                                  | 192,650 | 22,004  | 129               | 2,632,057 | (1,352) | (3,875) | (7,182)           | (38)              | (12,447) | 0.1     | 2.0            | 32.6    | 29.5              | 0.5   |

<sup>1</sup> Represents the maximum amount at risk should the contracts be fully drawn upon and clients default.

## Stage 2 days past due analysis at 31 December 2022

|                                                   | G       | Pross carryi   | ng amour                      | nt                             |         | Allowance      | e for ECL                     |                                |         | ECL cov        | erage %                       |                                |
|---------------------------------------------------|---------|----------------|-------------------------------|--------------------------------|---------|----------------|-------------------------------|--------------------------------|---------|----------------|-------------------------------|--------------------------------|
|                                                   | Stage 2 | Up-to-<br>date | 1 to 29<br>DPD <sup>1,2</sup> | 30 and ><br>DPD <sup>1,2</sup> | Stage 2 | Up-to-<br>date | 1 to 29<br>DPD <sup>1,2</sup> | 30 and ><br>DPD <sup>1,2</sup> | Stage 2 | Up-to-<br>date | 1 to 29<br>DPD <sup>1,2</sup> | 30 and ><br>DPD <sup>1,2</sup> |
|                                                   | \$m     | \$m            | \$m                           | \$m                            | \$m     | \$m            | \$m                           | \$m                            | \$m %   | %              | %                             | %                              |
| Loans and advances to customers at amortised cost | 139,076 | 134,680        | 2,410                         | 1,986                          | (3,488) | (3,017)        | (234)                         | (237)                          | 2.5     | 2.2            | 9.7                           | 11.9                           |
| - personal                                        | 48,866  | 46,378         | 1,682                         | 806                            | (1,504) | (1,080)        | (214)                         | (210)                          | 3.1     | 2.3            | 12.7                          | 26.1                           |
| <ul> <li>corporate and commercial</li> </ul>      | 85,492  | 83,976         | 712                           | 804                            | (1,907) | (1,860)        | (20)                          | (27)                           | 2.2     | 2.2            | 2.8                           | 3.4                            |
| - non-bank financial institutions                 | 4,718   | 4,326          | 16                            | 376                            | (77)    | (77)           | _                             | _                              | 1.6     | 1.8            | _                             | _                              |
| Loans and advances to banks at amortised cost     | 1,739   | 1,729          | _                             | 10                             | (29)    | (29)           | _                             | _                              | 1.7     | 1.7            | _                             | _                              |
| Other financial assets measured at amortised cost | 15,339  | 15,103         | 140                           | 96                             | (165)   | (141)          | (8)                           | (16)                           | 1.1     | 0.9            | 5.7                           | 16.7                           |

<sup>1</sup> Days past due ('DPD').

## Stage 2 decomposition

The following table presents the stage 2 decomposition of gross carrying amount and allowances for ECL for loans and advances to customers. It also sets out the reasons why an exposure is classified as stage 2 and therefore presented as a significant increase in credit risk at 30 June 2023.

The quantitative classification shows gross carrying values and allowances for ECL for which the applicable reporting date probability of default ('PD') measure exceeds defined quantitative thresholds for

retail and wholesale exposures, as set out in Note 1.2 'Summary of significant accounting policies', on page 342 of the *Annual Report and* 

The qualitative classification primarily accounts for customer risk rating ('CRR') deterioration, watch-and-worry and retail management judgemental adjustments.

A summary of our current policies and practices for the significant increase in credit risk is set out in 'Summary of significant accounting policies' on page 342 of the Annual Report and Accounts 2022.

<sup>2</sup> Purchased or originated credit impaired ('POCI').

<sup>2</sup> The days past due amounts presented above are on a contractual basis and include the benefit of any customer relief payment holidays granted.

#### Loans and advances to customers at 30 June 2023<sup>1</sup>

|                              |          |                       |              |         |          |                   |              |         | ECL   |  |
|------------------------------|----------|-----------------------|--------------|---------|----------|-------------------|--------------|---------|-------|--|
|                              |          | Gross carrying amount |              |         |          | Allowance for ECL |              |         |       |  |
|                              |          | Corporate             | Non-bank     |         |          | Corporate         | Non-bank     |         |       |  |
|                              |          | and                   | financial    |         |          | and               | financial    |         |       |  |
|                              | Personal | commercial            | institutions | Total   | Personal | commercial        | institutions | Total   | Total |  |
|                              | \$m      | \$m                   | \$m          | \$m     | \$m      | \$m               | \$m          | \$m     | %     |  |
| Quantitative                 | 48,337   | 63,306                | 3,667        | 115,310 | (1,369)  | (1,393)           | (67)         | (2,829) | 2.5   |  |
| Qualitative                  | 9,756    | 16,454                | 717          | 26,927  | (195)    | (230)             | (5)          | (430)   | 1.6   |  |
|                              |          |                       | 25           | 606     | /2\      | (7)               |              | (10)    | 1.7   |  |
| 30 DPD backstop <sup>2</sup> | 67       | 514                   | 25           | 606     | (3)      | (7)               | _            | (10)    | 1.7   |  |

## Loans and advances to customers at 31 December 2022<sup>1</sup>

|                              |          |                                |                                       |         |          |                                |                                       |         | ECL   |  |
|------------------------------|----------|--------------------------------|---------------------------------------|---------|----------|--------------------------------|---------------------------------------|---------|-------|--|
|                              |          | Gross carryi                   | ng amount                             |         |          | Allowance for ECL              |                                       |         |       |  |
|                              | Personal | Corporate<br>and<br>commercial | Non-bank<br>financial<br>institutions | Total   | Personal | Corporate<br>and<br>commercial | Non-bank<br>financial<br>institutions | Total   | Total |  |
|                              | \$m      | \$m                            | \$m                                   | \$m     | \$m      | \$m                            | \$m                                   | \$m     | %     |  |
| Quantitative                 | 41,610   | 66,421                         | 3,679                                 | 111,710 | (1,302)  | (1,642)                        | (66)                                  | (3,010) | 2.7   |  |
| Qualitative                  | 7,209    | 18,555                         | 878                                   | 26,642  | (200)    | (262)                          | (11)                                  | (473)   | 1.8   |  |
| 30 DPD backstop <sup>2</sup> | 47       | 516                            | 161                                   | 724     | (2)      | (3)                            | _                                     | (5)     | 0.7   |  |
| Total stage 2                | 48,866   | 85,492                         | 4,718                                 | 139,076 | (1,504)  | (1,907)                        | (77)                                  | (3,488) | 2.5   |  |

<sup>1</sup> Where balances satisfy more than one of the above three criteria for determining a significant increase in credit risk, the corresponding gross exposure and ECL have been assigned in order of categories presented.

## Assets held for sale

At 30 June 2023, the most material balances held for sale came from our banking business in Canada. During the first half of 2023 the planned sale of our retail banking operations in France became less certain and no longer met the definition of held for sale.

'Loans and other credit-related commitments' and 'financial guarantees', as reported in credit disclosures, also include exposures and allowances relating to financial assets classified as 'assets held for sale'.

#### Loans and advances to customers and banks measured at amortised cost

|                                    | At 30 Jun 2                                                       | 2023              | At 31 Dec 2022                 |                      |  |
|------------------------------------|-------------------------------------------------------------------|-------------------|--------------------------------|----------------------|--|
|                                    | At 30 Jun 202 Total gross loans and advances \$m 1,072,291 60,739 | Allowance for ECL | Total gross loans and advances | Allowance<br>for ECL |  |
|                                    | \$m                                                               | \$m               | \$m                            | \$m                  |  |
| As reported                        | 1,072,291                                                         | (11,812)          | 1,039,552                      | (11,516)             |  |
| Reported in 'Assets held for sale' | 60,739                                                            | (379)             | 81,221                         | (392)                |  |
| Total                              | 1.133.030                                                         | (12,191)          | 1.120.773                      | (11.908)             |  |

At 30 June 2023, gross loans and advances of our banking business in Canada were \$56.3bn, and the related allowances for ECL were \$0.2bn.

Lending balances held for sale continue to be measured at amortised cost less allowances for impairment and, therefore, such carrying amounts may differ from fair value.

These lending balances are part of associated disposal groups that are measured in their entirety at the lower of carrying amount and fair

value less costs to sell. Any difference between the carrying amount of these assets and their sales price is part of the overall gain or loss on the associated disposal group as a whole.

For further details of the carrying amount and the fair value at 30 June 2023 of loans and advances to banks and customers classified as held for sale, see Note 15 on the interim condensed financial statements.

<sup>2</sup> Days past due ('DPD').

Gross loans and allowance for ECL on loans and advances to customers and banks reported in 'Assets held for sale'

|                                                     | Banking business in<br>Canada |                      | Retail banking             | • •                  | Oth                        | er <sup>1</sup>      | Total                      |                      |  |
|-----------------------------------------------------|-------------------------------|----------------------|----------------------------|----------------------|----------------------------|----------------------|----------------------------|----------------------|--|
|                                                     | Gross<br>carrying<br>value    | Allowance<br>for ECL | Gross<br>carrying<br>value | Allowance<br>for ECL | Gross<br>carrying<br>value | Allowance<br>for ECL | Gross<br>carrying<br>value | Allowance<br>for ECL |  |
|                                                     | \$m                           | \$m                  | \$m                        | \$m                  | \$m                        | \$m                  | \$m                        | \$m                  |  |
| Loans and advances to customers at amortised cost   | 56,178                        | (247)                | _                          | _                    | 3,410                      | (130)                | 59,588                     | (377)                |  |
| - personal                                          | 26,908                        | (87)                 | _                          | -                    | 1,463                      | (61)                 | 28,371                     | (148)                |  |
| - corporate and commercial                          | 27,732                        | (155)                | _                          | _                    | 1,947                      | (69)                 | 29,679                     | (224)                |  |
| <ul> <li>non-bank financial institutions</li> </ul> | 1,538                         | (5)                  | _                          | _                    | _                          | _                    | 1,538                      | (5)                  |  |
| Loans and advances to banks at amortised cost       | 76                            | _                    | _                          | _                    | 1,075                      | (2)                  | 1,151                      | (2)                  |  |
| At 30 Jun 2023                                      | 56,254                        | (247)                | _                          | _                    | 4,485                      | (132)                | 60,739                     | (379)                |  |
| Loans and advances to customers at amortised cost   | 55,431                        | (234)                | 25,121                     | (92)                 | 412                        | (62)                 | 80,964                     | (388)                |  |
| - personal                                          | 26,637                        | (75)                 | 22,691                     | (88)                 | 305                        | (47)                 | 49,633                     | (210)                |  |
| <ul> <li>corporate and commercial</li> </ul>        | 27,128                        | (154)                | 2,379                      | (4)                  | 107                        | (15)                 | 29,614                     | (173)                |  |
| <ul> <li>non-bank financial institutions</li> </ul> | 1,666                         | (5)                  | 51                         | _                    | _                          | _                    | 1,717                      | (5)                  |  |
| Loans and advances to banks at amortised cost       | 100                           |                      |                            |                      | 157                        | (4)                  | 257                        | (4)                  |  |
| At 31 Dec 2022                                      | 55,531                        | (234)                | 25,121                     | (92)                 | 569                        | (66)                 | 81,221                     | (392)                |  |

<sup>1</sup> Comprising assets held for sale relating to the planned merger of our business in Oman, and the planned sales of our branch operations in Greece and our business in Russia.

## Measurement uncertainty and sensitivity analysis of ECL estimates

The recognition and measurement of ECL involves the use of significant judgement and estimation. We form multiple economic scenarios based on economic forecasts, apply these assumptions to credit risk models to estimate future credit losses, and probability-weight the results to determine an unbiased ECL estimate. Management judgemental adjustments are used to address late-breaking events, data and model limitations, model deficiencies and expert credit judgements.

At 30 June 2023, management recognised a reduction in uncertainty in most markets. It was management's view that the Central scenario sufficiently reflected the muted global economic environment and that the probability weightings assigned to this scenario for each of our major markets should increase and revert to the standard weight of 75%.

## Methodology

At 30 June 2023, four economic scenarios were used to capture the current economic environment and to articulate management's view of the range of potential outcomes. Each scenario is updated with new forecasts and estimates each quarter.

The Upside, Central and Downside scenarios are drawn from external consensus forecasts, market data and distributional estimates of the entire range of economic outcomes.

The fourth scenario, the Downside 2, represents management's view of severe downside risks.

Economic scenarios produced to calculate ECL are aligned to HSBC's top and emerging risks.

In June 2023, following a significant shift in UK policy interest rate expectations, the Central scenario for the UK was updated and key economic and financial variables were updated. Outer scenario economic variables for the UK were changed in parallel with these Central scenario adjustments.

## Description of economic scenarios

In the Central scenario, global economic forecasts have improved since 1Q23. In western Europe and North America, GDP and employment have proved resilient to higher inflation and interest rates, as well as the failure of several US banks. In Hong Kong and mainland China, the post-pandemic reopening has led to a faster than expected improvement in growth and expectations, which has now been reflected in forecasts.

Stronger than expected growth means that inflation has declined at a slower pace than projected. For many markets, inflation forecasts have been raised. Further monetary tightening is also expected although interest rates are, in most markets, thought to be at, or close to, their peak. The UK and China are key exceptions.

In the UK, interest rates are expected to rise over the remainder of 2023. There remains uncertainty around the speed and extent of the increases, which may impose additional downside risks. In China, policy interest rates have been cut.

The Upside and Downside scenarios are designed to encompass the potential crystallisation of a number of key macro-financial risks. Higher inflation, tighter monetary policy and financial conditions, and an escalation of geopolitical risks pose key downside risks to the outlook. To the upside, a swifter decline in inflation, a cut to interest rates and greater cooperation between the US and China on trade and investment are assumed to drive faster economic growth.

The scenarios used to calculate ECL are described below.

## The consensus Central scenario

HSBC's Central scenario features a slowdown in GDP growth and a rise in unemployment across our major markets in 2023, relative to 2022, with the exception of Hong Kong and mainland China.

Global GDP forecasts have been raised in recent quarters due to stronger-than-expected growth in 1023, underpinned by resilience in household consumption. Nevertheless, the outlook for the remainder of 2023 and the beginning of 2024 remains subdued as high inflation continues to erode disposable income and curtail investment. In Hong Kong and mainland China, higher growth expectations reflect the removal of pandemic-related restrictions.

The Central scenario assumes that inflation gradually declines through 2023 and only reverts to central bank target ranges in 2025.

Global GDP is expected to grow by 2.0% in 2023 in the Central scenario. The average rate of global GDP growth is expected to be 2.6% over the forecast period, slightly below the 2.8% average five-year growth rate expectation prior to the onset of the pandemic.

Across the key markets, the Central scenario assumes the following:

- GDP growth in mainland China is expected to continue at a rate above the official target of 5% in 2023, with policy stimulus offsetting headwinds from a weak property sector and lower external demand. In Hong Kong, the resumption of international travel and tourism, and the recovery in mainland China are expected to sustain the rapid rebound in GDP, led by the services sector and high employment.
- In the UK, persistently high inflation and wage growth have caused a significant reappraisal of interest rate expectations. A substantially higher terminal rate for interest rates implies a bigger impact on confidence, discretionary income and investment. We have sought to reflect this in an updated Central scenario, which incorporates a recession for the UK that begins in the second half of 2023 and persists into 2024.
- In the remainder of western Europe and North America, economic growth is expected to slow in the second half of 2023, as tighter monetary policy and elevated inflation squeeze corporate margins and households' real disposable income. Tighter financial conditions are expected to weigh on credit growth.
- Unemployment is expected to rise gradually in most of our key markets from 2022 levels as economic growth slows. It is forecast to fall in mainland China and Hong Kong as the economic recovery continues.

- Inflation is expected to remain above central bank targets in our key markets in 2023 as core inflation and food prices remain high.
   Inflation is subsequently expected to converge back to central bank targets over the next two years of the forecast. Mainland China is expected to be an exception as inflation remains low throughout the forecast horizon.
- Policy interest rates in key markets are expected to peak later this
  year following rapid tightening cycles over the past 18 months to
  bring inflation rates back towards their targets. Thereafter, they are
  expected to fall slowly and remain at higher levels than they were
  pre-pandemic. In the UK, policy interest rates are forecast to rise
  until the end of the year and remain high for an extended period of
  time.
- The Brent crude oil price is expected to average \$77 per barrel in 2023, before dropping back as demand weakens. Over the entire projection the oil price is expected to average \$69 per barrel.

The Central scenario was created from consensus forecasts available in May, and market-based projections updated in June. For the UK, significant UK variables, including GDP, unemployment and policy rates were updated in late June.

The following table describes key macroeconomic variables in the consensus Central scenario.

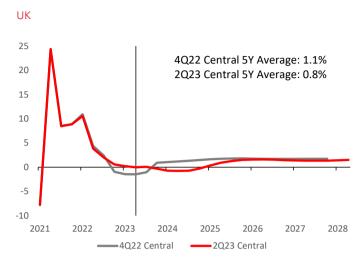
#### Consensus Central scenario

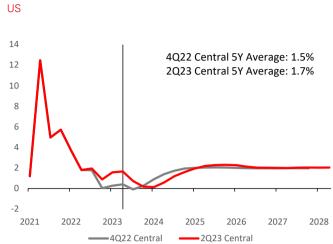
| Consensus Central Scenario                   |       |     |           |                   |        |        |      |        |
|----------------------------------------------|-------|-----|-----------|-------------------|--------|--------|------|--------|
|                                              | UK    | US  | Hong Kong | Mainland<br>China | Canada | France | UAE  | Mexico |
| GDP (annual average growth                   |       |     |           |                   |        |        |      |        |
| rate, %)                                     |       |     |           |                   |        |        |      |        |
| 2023                                         | 0.0   | 1.0 | 4.5       | 5.4               | 1.2    | 0.5    | 3.2  | 1.9    |
| 2024                                         | (0.6) | 0.9 | 3.2       | 4.9               | 1.0    | 1.0    | 3.8  | 1.7    |
| 2025                                         | 1.0   | 2.2 | 2.7       | 4.7               | 2.2    | 1.5    | 4.1  | 2.2    |
| 2026                                         | 1.6   | 2.1 | 2.6       | 4.6               | 2.0    | 1.6    | 3.7  | 2.2    |
| 2027                                         | 1.4   | 2.0 | 2.5       | 4.3               | 1.9    | 1.5    | 3.3  | 2.2    |
| 5-year average <sup>1</sup>                  | 0.8   | 1.7 | 3.1       | 4.6               | 1.7    | 1.3    | 3.6  | 2.0    |
| Unemployment rate (%)                        |       |     |           |                   |        |        |      |        |
| 2023                                         | 4.2   | 3.9 | 3.3       | 5.2               | 5.7    | 7.4    | 2.9  | 3.3    |
| 2024                                         | 4.7   | 4.6 | 3.2       | 5.1               | 6.1    | 7.4    | 2.6  | 3.6    |
| 2025                                         | 4.5   | 4.4 | 3.3       | 5.1               | 6.0    | 7.2    | 2.4  | 3.5    |
| 2026                                         | 4.4   | 4.2 | 3.2       | 5.1               | 5.8    | 7.3    | 2.4  | 3.5    |
| 2027                                         | 4.5   | 4.1 | 3.3       | 5.0               | 5.7    | 7.0    | 2.3  | 3.5    |
| 5-year average <sup>1</sup>                  | 4.5   | 4.3 | 3.3       | 5.1               | 5.9    | 7.2    | 2.5  | 3.5    |
| House prices (annual average growth rate, %) |       |     |           |                   |        |        |      |        |
| 2023                                         | (1.3) | 1.3 | (6.4)     | (2.0)             | (12.9) | 0.7    | 11.1 | 10.2   |
| 2024                                         | (5.7) | 1.1 | 0.4       | 5.5               | (3.1)  | 0.6    | 4.4  | 5.3    |
| 2025                                         | (1.9) | 2.8 | 1.8       | 3.8               | 4.1    | 3.1    | 4.5  | 4.3    |
| 2026                                         | 3.2   | 2.6 | 3.0       | 2.9               | 2.8    | 3.8    | 3.9  | 4.0    |
| 2027                                         | 2.7   | 2.8 | 3.3       | 3.6               | 0.6    | 3.7    | 3.3  | 3.9    |
| 5-year average <sup>1</sup>                  | (0.6) | 2.2 | 1.8       | 3.5               | (0.1)  | 2.5    | 4.5  | 4.8    |
| Inflation (annual average growt              | th    |     |           |                   |        |        |      |        |
| rate, %)                                     |       |     |           |                   |        |        |      |        |
| 2023                                         | 7.5   | 4.3 | 2.4       | 1.8               | 3.7    | 5.3    | 3.4  | 5.9    |
| 2024                                         | 2.8   | 2.6 | 2.3       | 2.3               | 2.2    | 2.6    | 2.2  | 4.2    |
| 2025                                         | 1.8   | 2.2 | 2.1       | 2.1               | 2.0    | 1.9    | 2.1  | 3.7    |
| 2026                                         | 1.9   | 2.2 | 2.2       | 2.1               | 2.0    | 1.9    | 2.1  | 3.6    |
| 2027                                         | 2.1   | 2.2 | 2.3       | 2.0               | 2.0    | 1.9    | 2.1  | 3.6    |
| 5-year average <sup>1</sup>                  | 2.5   | 2.4 | 2.3       | 2.1               | 2.2    | 2.3    | 2.2  | 3.9    |

<sup>1</sup> The five-year average is calculated over a projected period of 20 quarters from 3Q23 to 2Q28.

The graphs compare the respective Central scenario with current economic expectations beginning in the second quarter of 2023.

# GDP growth: Comparison of Central scenarios

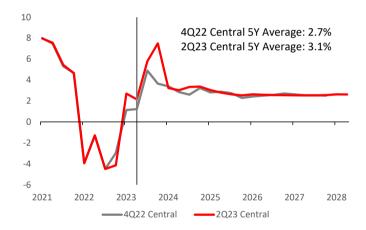




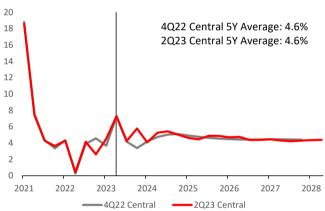
Note: Real GDP shown as year-on-year percentage change.

Note: Real GDP shown as year-on-year percentage change.

# Hong Kong



#### Mainland China



Note: Real GDP shown as year-on-year percentage change.

# Note: Real GDP shown as year-on-year percentage change.

# The consensus Upside scenario

The consensus Upside scenario features stronger growth, lower unemployment and a faster fall in inflation compared with the Central

scenario. Asset prices, including housing, also rise more quickly in this scenario. Other upside risk themes include a de-escalation of geographical tensions and looser financial conditions.

The following table describes key macroeconomic variables in the consensus Upside scenario.

## Consensus Upside scenario (3Q23-2Q28)

|                                                       | ı   | UK     | ı    | US     | Hong | g Kong |      | nland<br>hina | Ca   | nada   | Fra  | ance   | U    | IAE    | Me   | exico  |
|-------------------------------------------------------|-----|--------|------|--------|------|--------|------|---------------|------|--------|------|--------|------|--------|------|--------|
| GDP level (%, start-to-peak) <sup>1</sup>             | 8.7 | (2028) | 14.7 | (2028) | 22.5 | (2028) | 33.3 | (2028)        | 15.2 | (2028) | 10.1 | (2028) | 28.8 | (2028) | 17.3 | (2028) |
| Unemployment rate (%, min) <sup>2</sup>               | 3.0 | (2025) | 3.0  | (1Q24) | 2.5  | (2024) | 4.6  | (1024)        | 5.1  | (2025) | 6.2  | (2025) | 1.8  | (2025) | 2.8  | (1024) |
| House price index (%, start-<br>to-peak) <sup>1</sup> | 5.7 | (2028) | 22.1 | (2028) | 17.2 | (2028) | 27.2 | (2028)        | 13.7 | (2028) | 17.1 | (2028) | 28.3 | (2028) | 31.2 | (2028) |
| Inflation rate (YoY % change, min) <sup>3</sup>       | 1.0 | (2024) | 1.3  | (2024) | 0.4  | (2024) | 0.6  | (3Q24)        | 1.0  | (3Q24) | 1.4  | (3Q24) | 1.1  | (3Q24) | 2.8  | (3Q24) |

- 1 Cumulative change to the highest level of the series during the 20-quarter projection.
- 2 Lowest projected unemployment rate in the scenario.
- 3 Lowest projected year-on-year percentage change in inflation in the scenario.

#### Downside scenarios

Downside scenarios explore the intensification and crystallisation of a number of key economic and financial risks. High inflation and the monetary policy response to it remain key concerns for global growth. While supply chain disruptions caused by the Covid-19 pandemic and the Russia-Ukraine war are easing, helping to reduce headline price inflation across many markets, core inflation remains high. This reflects tight labour markets, which is putting upward pressure on wages, and resilience in demand. In turn, it raises the risk of a more forceful policy response from central banks, encompassing a steeper trajectory for interest rates, a higher terminal rate and ultimately, economic recession.

The rapid increase in interest rates has already led to a repricing of asset valuations, as corporate and household borrowers face steep increases in debt service costs. Policymakers have also raised

concerns that, following the collapse of several US regional banks, financial conditions could tighten further, acting as another constraint on activity. Insolvencies and default rates could rise sharply as businesses find it difficult to refinance, and cash buffers diminish amid weaker demand.

In addition, mainland China's recovery from the pandemic may be weaker than expected, with negative implications for global growth and Hong Kong in particular.

In the consensus Downside scenario, economic activity is considerably weaker compared with the Central scenario, driven by an intensification of geopolitical risks that aggravate supply chain disruptions and cause global energy and other commodity prices to rise. In this scenario, the economies of our key markets experience moderate recession, unemployment rates increase, and asset prices fall.

The following table describes key macroeconomic variables in the consensus Downside scenario.

#### Consensus Downside scenario (3Q23-2Q28)

|                                                     | ι      | JK     | ι     | JS     | Hong  | y Kong |       | nland<br>iina | Cai    | nada   | Fra   | ince   | U     | AE     | Me    | exico  |
|-----------------------------------------------------|--------|--------|-------|--------|-------|--------|-------|---------------|--------|--------|-------|--------|-------|--------|-------|--------|
| GDP level (%, start-to-trough) <sup>1</sup>         | (3.2)  | (3Q25) | (3.1) | (1Q24) | (2.4) | (1Q24) | (1.2) | (4Q23)        | (3.3)  | (1Q24) | (0.4) | (2024) | 0.0   | (3Q23) | (2.2) | (1Q24) |
| Unemployment rate (%, max) <sup>2</sup>             | 6.2    | (4024) | 6.1   | (3Q24) | 5.0   | (2Q25) | 6.3   | (4024)        | 7.5    | (1Q24) | 8.5   | (1Q24) | 3.9   | (1Q24) | 4.4   | (2Q24) |
| House price index (%, start-to-trough) <sup>1</sup> | (16.6) | (2025) | (2.6) | (1Q24) | (2.9) | (4Q23) | 1.0   | (3Q23)        | (16.1) | (3Q24) | (1.3) | (2024) | (1.9) | (4023) | 1.4   | (3Q23) |
| Inflation rate (YoY % change, max) <sup>3</sup>     | 7.0    | (3Q23) | 4.1   | (4023) | 4.0   | (2024) | 4.3   | (1Q24)        | 3.9    | (1Q24) | 5.6   | (3Q23) | 3.9   | (4023) | 6.6   | (2024) |

- 1 Cumulative change to the lowest level of the series during the 20-quarter projection.
- 2 The highest projected unemployment rate in the scenario.
- 3 The highest projected year-on-year percentage change in inflation in the scenario.

# Downside 2 scenario

The Downside 2 scenario features a deep global recession and reflects management's view of the tail of the economic risk distribution. It incorporates the simultaneous crystallisation of a number of risks. The narrative features an escalation in geopolitical

tensions, which leads to further disruptions to supply chains. This creates additional upward pressure on inflation, prompting central banks to keep interest rates higher than in the Central scenario. However, demand subsequently falls sharply and unemployment rises before inflation pressures begin to subside.

The following table describes key macroeconomic variables in the Downside 2 scenario.

## Downside 2 scenario (3Q23-2Q28)

|                                                     | ι      | JK     | ι      | JS     | Hong   | ı Kong |        | nland<br>iina | Car    | nada   | Fra    | nce    | U     | AE     | Me    | exico  |
|-----------------------------------------------------|--------|--------|--------|--------|--------|--------|--------|---------------|--------|--------|--------|--------|-------|--------|-------|--------|
| GDP level (%, start-to-trough) <sup>1</sup>         | (7.7)  | (4Q24) | (4.3)  | (2Q24) | (6.9)  | (3Q24) | (8.3)  | (2024)        | (5.9)  | (4Q24) | (7.1)  | (3Q24) | (5.4) | (4Q24) | (8.9) | (4Q24) |
| Unemployment rate (%, max) <sup>2</sup>             | 9.0    | (4024) | 9.6    | (2Q25) | 6.3    | (2024) | 6.8    | (2025)        | 12.2   | (4Q24) | 10.0   | (3Q25) | 4.4   | (1Q24) | 5.7   | (4Q24) |
| House price index (%, start-to-trough) <sup>1</sup> | (40.8) | (3Q25) | (15.3) | (2024) | (16.1) | (4Q26) | (21.4) | (2025)        | (45.1) | (2Q25) | (12.1) | (4Q25) | (4.8) | (4Q24) | 1.3   | (3Q23) |
| Inflation rate (YoY % change, max) <sup>3</sup>     | 10.3   | (4Q23) | 4.5    | (4Q23) | 4.5    | (2Q24) | 5.3    | (1Q24)        | 5.0    | (4Q23) | 9.9    | (4023) | 4.4   | (4023) | 6.9   | (2024) |

- 1 Cumulative change to the lowest level of the series during the 20-quarter projection.
- 2 The highest projected unemployment rate in the scenario.
- 3 The highest projected year-on-year percentage change in inflation in the scenario.

# Scenario weightings

In reviewing the economic situation, as well as the level of uncertainty and risk, management has considered both global and country-specific factors. This has led management to assigning scenario probabilities that are tailored to its view of uncertainty in individual markets.

In 2Q23, the level of certainty attached to the Central scenario was assessed to have increased compared with previous quarters. It was noted that:

- the dispersion of external economic forecasts had narrowed;
- there has been stabilisation of a number of key risk drivers; and

 the current Central scenario forecasts were sufficiently reflective of weak GDP growth prospects.

As a result, it was decided that having previously reduced the probability weights assigned to the Central scenario for each of our major markets, the weightings should increase and revert to the standard weight of 75%.

Scenario weightings for Hong Kong and mainland China, are now aligned to the consensus probability distribution. The upside potential in other major markets is considered to be limited by current inflation and monetary policy trends. Management therefore assigned only 5% to the Upside scenario in these markets. The remaining 20% weighting is assigned across our two Downside scenarios to reflect the continued downside risks posed by inflation and monetary policy.

For the UK, uncertainty generated by shifting interest rate expectations was addressed with revisions to scenario variables.

The weighting assigned to the UK Central scenario therefore aligns to the standard weight.

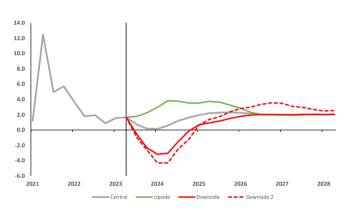
The following table describes the probabilities assigned in each scenario.

# Scenario weightings, %

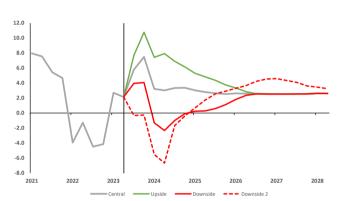
|            | Standard<br>weights | UK   | US   | Hong<br>Kong | Mainland<br>China | Canada | France | UAE  | Mexico |
|------------|---------------------|------|------|--------------|-------------------|--------|--------|------|--------|
| 2023       |                     |      |      |              |                   |        |        |      |        |
| Upside     | 10.0                | 5.0  | 5.0  | 10.0         | 10.0              | 5.0    | 5.0    | 5.0  | 5.0    |
| Central    | 75.0                | 75.0 | 75.0 | 75.0         | 75.0              | 75.0   | 75.0   | 75.0 | 75.0   |
| Downside   | 10.0                | 15.0 | 15.0 | 10.0         | 10.0              | 15.0   | 15.0   | 15.0 | 15.0   |
| Downside 2 | 5.0                 | 5.0  | 5.0  | 5.0          | 5.0               | 5.0    | 5.0    | 5.0  | 5.0    |
| 4Q22       |                     |      |      |              |                   |        |        |      |        |
| Upside     | 10.0                | 5.0  | 5.0  | 20.0         | 20.0              | 5.0    | 5.0    | 5.0  | 5.0    |
| Central    | 75.0                | 60.0 | 70.0 | 55.0         | 55.0              | 70.0   | 60.0   | 70.0 | 70.0   |
| Downside   | 10.0                | 25.0 | 20.0 | 20.0         | 20.0              | 15.0   | 25.0   | 20.0 | 20.0   |
| Downside 2 | 5.0                 | 10.0 | 5.0  | 5.0          | 5.0               | 10.0   | 10.0   | 5.0  | 5.0    |

The following graphs show the historical and forecasted GDP growth rate for the various economic scenarios in our four largest markets.

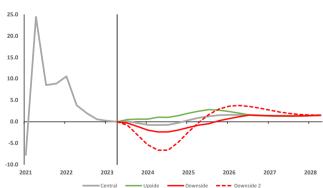
# US



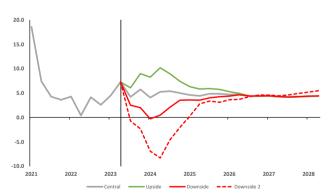
# Hong Kong



# UK



# Mainland China



Note: Real GDP shown as year-on-year percentage change.

### Critical accounting estimates and judgements

The calculation of ECL under IFRS 9 involved significant judgements, assumptions and estimates at 30 June 2023. These included:

- the selection of economic scenarios, given rapidly changing economic conditions and a wide distribution of economic forecasts; and
- estimating the economic effects of those scenarios on ECL, particularly the effect of interest rates and inflationary pressures on specific sectors.

# How economic scenarios are reflected in ECL calculations

The methodologies for the application of forward economic guidance into the calculation of ECL for wholesale and retail portfolios are set out on page 158 of the *Annual Report and Accounts 2022*. Models are used to reflect economic scenarios on ECL estimates. These models are based largely on historical observations and correlations with default.

Economic forecasts and ECL model responses to these forecasts are subject to a degree of uncertainty. The models continue to be supplemented by management judgemental adjustments where required.

# Management judgemental adjustments

In the context of IFRS 9, management judgemental adjustments are typically increases or decreases to the modelled ECL at either a customer, segment or portfolio level to account for late-breaking

events, model and data limitations and deficiencies, and expert credit judgement applied during management review and challenge. These include refining model inputs and outputs, and using adjustments to ECL based on management judgement and higher levels of quantitative analysis for impacts that are difficult to model. The effects of management judgemental adjustments are considered for both balances and ECL, and will consider any changes to stage allocation where appropriate. This is in accordance with the internal adjustments framework.

The wholesale and retail management judgemental adjustments are presented as part of the internal review and challenge committees, and are subject to a further second line review, where significant. This is in line with the governance process for IFRS 9 as set out on page 145 of the *Annual Report and Accounts 2022*. We have internal governance in place to monitor management judgemental adjustments regularly and, where possible, to reduce the reliance on these through model recalibration or redevelopment, as appropriate.

The drivers of management judgemental adjustments continue to evolve with the economic environment as new risks emerge.

At 30 June 2023, management judgemental adjustments reduced by \$0.6bn compared with 31 December 2022. Adjustments reflected macroeconomic uncertainty at a portfolio and sector level, and operational limitations.

Management judgemental adjustments made in estimating the reported ECL at 30 June 2023 are set out in the following table.

Management judgemental adjustments to ECL at 30 June 2023<sup>1</sup>

|                                                                    | Retail | Wholesale | Total |
|--------------------------------------------------------------------|--------|-----------|-------|
|                                                                    | \$bn   | \$bn      | \$bn  |
| Banks, sovereigns, government entities and low-risk counterparties |        | (0.1)     | (0.1) |
| Corporate lending adjustments                                      |        | -         | _     |
| Retail lending inflation-related adjustments                       | 0.1    |           | 0.1   |
| Other macroeconomic-related adjustments                            |        |           | _     |
| Other retail lending adjustments                                   | 0.2    |           | 0.2   |
| Total                                                              | 0.3    | (0.1)     | 0.2   |

Management judgemental adjustments to ECL at 31 December 2022<sup>1</sup>

|                                                                    | Retail | Wholesale | Total |
|--------------------------------------------------------------------|--------|-----------|-------|
|                                                                    | \$bn   | \$bn      | \$bn  |
| Banks, sovereigns, government entities and low-risk counterparties |        | _         | _     |
| Corporate lending adjustments                                      |        | 0.5       | 0.5   |
| Retail lending inflation-related adjustments                       | 0.1    |           | 0.1   |
| Other macroeconomic-related adjustments                            | 0.1    |           | 0.1   |
| Other retail lending adjustments                                   | 0.2    |           | 0.2   |
| Total                                                              | 0.3    | 0.5       | 0.8   |

1 Management judgemental adjustments presented in the table reflect increases or (decreases) to modelled ECL, respectively.

In the wholesale portfolio, management judgemental adjustments were a decrease to modelled ECL of \$50m (31 December 2022: \$0.5bn increase).

- Adjustments to sovereigns, government entities and low-risk counterparties were a decrease to modelled ECL of \$83m at 30 June 2023 (31 December 2022: \$22m increase), mostly to reflect amendments to data and management judgemental adjustments to reflect geopolitical uncertainty and late-breaking events.
- Adjustments to corporate exposures increased modelled ECL by \$33m at 30 June 2023 (31 December 2022: \$0.5bn increase). These included an increase to modelled ECL of \$190m, mostly due to management judgements to reflect heightened uncertainty in specific sectors and geographies, including adjustments to exposures to the real estate sector in mainland China and the US, and offsetting adjustments to specific sectors in the UK. Management judgemental adjustments were offset by a decrease to modelled ECL of \$157m to adjust for amendments to data and known model limitations. The decrease in the adjustments compared with 31 December 2022 reflected a crystallisation of

downgrades and defaults for high-risk exposures, and the effect of offsetting adjustments.

In the retail portfolio, management judgemental adjustments were an increase to modelled ECL of \$0.3bn at 30 June 2023 (31 December 2022: \$0.3bn increase).

- Inflation-related adjustments increased ECL by \$0.1bn (31 December 2022: \$0.1bn). These adjustments addressed where country-specific inflation risks were not fully captured by the modelled output.
- Other retail lending adjustments increased ECL by \$0.2bn (31 December 2022: \$0.2bn increase), reflecting operational, data and model adjustments.

# Economic scenarios sensitivity analysis of ECL estimates

Management considered the sensitivity of the ECL outcome against the economic forecasts as part of the ECL governance process by recalculating the ECL under each scenario described above for selected portfolios, applying a 100% weighting to each scenario in turn. The weighting is reflected in both the determination of a significant increase in credit risk and the measurement of the resulting ECL.

The ECL calculated for the Upside and Downside scenarios should not be taken to represent the upper and lower limits of possible ECL outcomes. The impact of defaults that might occur in the future under different economic scenarios is captured by recalculating ECL for loans at the balance sheet date.

There is a particularly high degree of estimation uncertainty in numbers representing tail risk scenarios when assigned a 100% weighting.

For wholesale credit risk exposures, the sensitivity analysis excludes ECL and financial instruments related to defaulted (stage 3) obligors. The measurement of stage 3 ECL is relatively more sensitive to credit factors specific to the obligor than future economic scenarios, and therefore the effect of macroeconomic factors are not necessarily the key consideration when performing individual assessments of ECL for obligors in default. Loans to defaulted obligors are a small portion of the overall wholesale lending exposure, even if representing the majority of the allowance for ECL. Due to the range and specificity of

the credit factors to which the ECL is sensitive, it is not possible to provide a meaningful alternative sensitivity analysis for a consistent set of risks across all defaulted obligors.

For retail credit risk exposures, the sensitivity analysis includes ECL for loans and advances to customers related to defaulted obligors. This is because the retail ECL for secured mortgage portfolios, including loans in all stages, is sensitive to macroeconomic variables.

## Wholesale and retail sensitivity

The wholesale and retail sensitivity analysis is stated inclusive of management judgemental adjustments, as appropriate to each scenario and scope of sensitivity. The results tables exclude portfolios held by the insurance and private banking businesses and small portfolios, and as such cannot be directly compared with personal and wholesale lending presented in other credit risk tables. In both the wholesale and retail analysis, the comparative period results for Downside 2 scenarios are also not directly comparable with the current period, because they reflect different risks relative to the consensus scenarios for the period end.

For both retail and wholesale portfolios, the gross carrying amount and nominal amount of financial instruments are the same under each scenario. For exposures with similar risk profile and product characteristics, the sensitivity impact is therefore largely the result of changes in macroeconomic assumptions.

#### Wholesale analysis

IFRS 9 ECL sensitivity to future economic conditions<sup>1,2</sup>

|                                | ity to ratare economic ec |     |                   |              |              |              |
|--------------------------------|---------------------------|-----|-------------------|--------------|--------------|--------------|
|                                |                           |     |                   |              | Consensus    |              |
|                                | Gross carrying and        | •   | Consensus Central | <u> </u>     | Downside     | Downside 2   |
|                                | nominal amount            | ECL | scenario ECL      | scenario ECL | scenario ECL | scenario ECL |
| By geography at                |                           |     |                   |              |              |              |
| 30 Jun 2023                    | \$m                       | \$m | \$m               | \$m          | \$m          | \$m          |
| UK                             | 424,186                   | 940 | 811               | 587          | 1,098        | 2,965        |
| US                             | 196,193                   | 295 | 263               | 258          | 359          | 755          |
| Hong Kong                      | 430,282                   | 609 | 565               | 395          | 866          | 1,325        |
| Mainland China                 | 123,776                   | 236 | 188               | 106          | 347          | 1,265        |
| Canada <sup>3</sup>            | 83,083                    | 94  | 74                | 50           | 127          | 540          |
| Mexico                         | 28,445                    | 69  | 63                | 49           | 86           | 232          |
| UAE                            | 48,637                    | 26  | 25                | 21           | 31           | 47           |
| France                         | 166,451                   | 74  | 70                | 61           | 86           | 106          |
| By geography at<br>31 Dec 2022 |                           |     |                   |              |              |              |
| UK                             | 421,685                   | 769 | 624               | 484          | 833          | 2,240        |
| US                             | 190,858                   | 277 | 241               | 227          | 337          | 801          |
| Hong Kong                      | 415,875                   | 925 | 819               | 592          | 1,315        | 2,161        |
| Mainland China                 | 125,466                   | 295 | 242               | 144          | 415          | 1,227        |
| Canada <sup>3</sup>            | 83,274                    | 126 | 80                | 60           | 148          | 579          |
| Mexico                         | 26,096                    | 88  | 80                | 67           | 116          | 313          |
| UAE                            | 45,064                    | 45  | 41                | 30           | 55           | 93           |
| France                         | 173,146                   | 110 | 102               | 90           | 121          | 145          |

- 1 ECL sensitivity includes off-balance sheet financial instruments that are subject to significant measurement uncertainty.
- 2 Includes low credit-risk financial instruments such as debt instruments at FVOCI, which have high carrying amounts but low ECL under all the above scenarios.
- 3 Classified as 'assets held for sale' at 31 December 2022 and 30 June 2023.

At 30 June 2023, the highest level of 100% scenario-weighted ECL was observed in the UK and Hong Kong. This higher ECL impact was largely driven by significant exposure in these regions. In the wholesale portfolio, off-balance sheet financial instruments have a lower likelihood to be fully converted to a funded exposure at the point of default, and consequently the ECL sensitivity impact is lower in relation to its nominal amount when compared with an on-balance sheet exposure with similar risk profile.

Compared with 31 December 2022, the Downside 2 ECL impact was higher in the UK and lower in Hong Kong. In the UK, the increase in the Downside 2 ECL impact was mostly reflective of the heightened macroeconomic uncertainty driven by the high inflation and interest rate environment. In Hong Kong, the reduction in the Downside 2 ECL impact reflected the crystallisation of defaults for certain high-risk exposures and decrease of the associated downside uncertainty.

# Retail analysis

IFRS 9 ECL sensitivity to future economic conditions<sup>1</sup>

|                                   | Gross carrying amount | Reported<br>ECL | Consensus<br>Central<br>scenario ECL | Consensus<br>Upside<br>scenario ECL | Consensus<br>Downside<br>scenario ECL | Downside 2<br>scenario ECL |
|-----------------------------------|-----------------------|-----------------|--------------------------------------|-------------------------------------|---------------------------------------|----------------------------|
| By geography at 30 Jun 2023       | \$m                   | \$m             | \$m                                  | \$m                                 | \$m                                   | \$m                        |
| UK                                |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 157,016               | 214             | 201                                  | 195                                 | 215                                   | 421                        |
| Credit cards                      | 6,958                 | 428             | 418                                  | 365                                 | 433                                   | 702                        |
| Other                             | 8,156                 | 403             | 374                                  | 272                                 | 452                                   | 727                        |
| Mexico                            |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 7,937                 | 172             | 158                                  | 124                                 | 225                                   | 340                        |
| Credit cards                      | 2,039                 | 233             | 220                                  | 154                                 | 297                                   | 365                        |
| Other                             | 4,110                 | 494             | 479                                  | 400                                 | 557                                   | 629                        |
| Hong Kong                         |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 102,533               | _               | _                                    | _                                   | _                                     | 1                          |
| Credit cards                      | 8,249                 | 268             | 254                                  | 216                                 | 385                                   | 496                        |
| Other                             | 6,418                 | 95              | 92                                   | 80                                  | 110                                   | 129                        |
| UAE                               |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 2,048                 | 40              | 40                                   | 39                                  | 40                                    | 41                         |
| Credit cards                      | 437                   | 39              | 36                                   | 18                                  | 67                                    | 86                         |
| Other                             | 700                   | 19              | 17                                   | 11                                  | 24                                    | 29                         |
| France                            |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 21,112                | 51              | 50                                   | 50                                  | 51                                    | 52                         |
| Other                             | 1,390                 | 49              | 48                                   | 47                                  | 50                                    | 53                         |
| US                                | -,,,,                 |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 13,854                | 10              | 10                                   | 9                                   | 10                                    | 14                         |
| Credit cards                      | 209                   | 21              | 20                                   | 18                                  | 22                                    | 26                         |
| Canada <sup>2</sup>               | 200                   |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 25,353                | 60              | 58                                   | 56                                  | 64                                    | 99                         |
| Credit cards                      | 307                   | 10              | 10                                   | 9                                   | 12                                    | 12                         |
| Other                             | 1,383                 | 13              | 12                                   | 11                                  | 16                                    | 44                         |
| By geography at 31 Dec 2022<br>UK |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 147,306               | 204             | 188                                  | 183                                 | 189                                   | 399                        |
| Credit cards                      | 6,518                 | 455             | 434                                  | 396                                 | 442                                   | 719                        |
| Other                             | 7,486                 | 368             | 333                                  | 274                                 | 383                                   | 605                        |
| Mexico                            |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 6,319                 | 152             | 127                                  | 102                                 | 183                                   | 270                        |
| Credit cards                      | 1,616                 | 198             | 162                                  | 97                                  | 233                                   | 289                        |
| Other                             | 3,447                 | 438             | 400                                  | 318                                 | 503                                   | 618                        |
| Hong Kong                         |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 100,107               | 1               | 1                                    | _                                   | 1                                     | 1                          |
| Credit cards                      | 8,003                 | 261             | 227                                  | 180                                 | 417                                   | 648                        |
| Other                             | 5,899                 | 85              | 81                                   | 74                                  | 100                                   | 123                        |
| UAE                               |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 2,170                 | 37              | 37                                   | 36                                  | 38                                    | 38                         |
| Credit cards                      | 441                   | 41              | 37                                   | 21                                  | 68                                    | 86                         |
| Other                             | 718                   | 17              | 17                                   | 15                                  | 19                                    | 22                         |
| France                            |                       |                 |                                      |                                     |                                       |                            |
| Mortgages                         | 21,440                | 51              | 50                                   | 50                                  | 51                                    | 52                         |
| Other                             | 1,433                 | 54              | 53                                   | 52                                  | 55                                    | 59                         |
| US                                | 1,700                 | 54              |                                      | 52                                  |                                       |                            |
| Mortgages                         | 13,489                | 7               | 6                                    | 6                                   | 8                                     | 15                         |
| Credit cards                      | 219                   | 26              | 25                                   | 23                                  | 27                                    | 36                         |
| Canada <sup>2</sup>               | 219                   |                 |                                      |                                     |                                       | 30                         |
|                                   | 0E 100                | 45              | 44                                   | 40                                  | 40                                    |                            |
| Mortgages Condit paydo            | 25,163                | 45              |                                      | 43                                  | 46                                    | 58                         |
| Credit cards                      | 299                   | 10              | 9                                    | 8                                   | 11                                    | 11                         |
| Other                             | 1,399                 | 16              | 14                                   | 13                                  | 17                                    | 36                         |

ECL sensitivities exclude portfolios utilising less complex modelling approaches.
 Classified as 'assets held for sale' at 31 December 2022 and 30 June 2023.

At 30 June 2023, the highest level of 100% scenario-weighted ECL was observed in the UK, Mexico and Hong Kong. Mortgages reflected the lowest level of ECL across most markets and scenarios, as collateral values remained resilient. Hong Kong mortgages had low levels of reported ECL due to the credit quality of the portfolio, and so ECL under the remaining scenarios were also negligible. Credit cards and 'Other' portfolios contributed to the largest proportion of ECL, as they generally have higher ECL and are more sensitive to economic forecasts. ECL sensitivity in Mexico increased under each of the scenarios aligned to the observed lending growth.

#### **Group ECL sensitivity results**

The ECL impact of the scenarios and management judgemental adjustments are highly sensitive to movements in economic forecasts. Based upon the sensitivity tables presented above, if the Group ECL balance (excluding wholesale stage 3, which is assessed individually) was estimated solely on the basis of the Central scenario, Upside scenario, Downside 1 scenario or the Downside 2 scenario at 30 June 2023, it would increase/(decrease) as presented in the below table.

|                                  | Retail <sup>1</sup> | Wholesale <sup>1</sup> |
|----------------------------------|---------------------|------------------------|
| Total Group ECL at 30 Jun 2023   | \$bn                | \$bn                   |
| Reported ECL                     | 3.1                 | 2.7                    |
| Scenarios                        |                     |                        |
| 100% consensus Central scenario  | (0.1)               | (0.3)                  |
| 100% consensus Upside scenario   | (0.6)               | (0.9)                  |
| 100% consensus Downside scenario | 0.5                 | 0.8                    |
| 100% Downside 2 scenario         | 1.9                 | 5.5                    |
|                                  |                     |                        |
| Total Group ECL at 31 Dec 2022   |                     |                        |
| Reported ECL                     | 3.0                 | 3.1                    |
| Scenarios                        |                     |                        |
| 100% consensus Central scenario  | (0.2)               | (0.5)                  |
| 100% consensus Upside scenario   | (0.6)               | (1.1)                  |
| 100% consensus Downside scenario | 0.4                 | 0.8                    |
| 100% Downside 2 scenario         | 1.8                 | 5.5                    |

<sup>1</sup> On the same basis as retail and wholesale sensitivity analysis.

At 30 June 2023, the Group reported ECL increased by \$0.1bn in retail and decreased by \$0.4bn in wholesale compared with 31 December 2022.

In both the retail and wholesale portfolios, the reduction in the Central scenario ECL was observed due to a higher assigned weighting to the scenario at 30 June 2023. For retail, there was minimal ECL change observed in the remaining scenarios.

In the wholesale portfolio, the uncertainty in relation to high inflation and interest rates was offset in some markets by the crystallisation of defaults in Hong Kong and the decrease of the corresponding downside uncertainty.

# Reconciliation of changes in gross carrying/ nominal amount and allowances for loans and advances to banks and customers

The following disclosure provides a reconciliation by stage of the Group's gross carrying/nominal amount and allowances for loans and advances to banks and customers, including loan commitments and financial guarantees. Movements are calculated on a quarterly basis and therefore fully capture stage movements between quarters. If movements were calculated on a year-to-date basis they would only reflect the opening and closing position of the financial instrument.

The transfers of financial instruments represent the impact of stage transfers upon the gross carrying/nominal amount and associated allowance for ECL.

The net remeasurement of ECL arising from stage transfers represents the increase or decrease due to these transfers, for example, moving from a 12-month (stage 1) to a lifetime (stage 2) ECL measurement basis. Net remeasurement excludes the underlying customer risk rating ('CRR')/probability of default ('PD') movements of the financial instruments transferring stage. This is captured, along with other credit quality movements in the 'changes in risk parameters – credit quality' line item.

Changes in 'New financial assets originated or purchased', 'assets derecognised (including final repayments)' and 'changes to risk parameters – further lending/repayments' represent the impact from volume movements within the Group's lending portfolio.

Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to banks and customers including loan commitments and financial guarantees

|                                                           | Non-credit impaired                     |                      |                                         |                      |                                | Credit in            | npaired                        |                      |                                         |                   |
|-----------------------------------------------------------|-----------------------------------------|----------------------|-----------------------------------------|----------------------|--------------------------------|----------------------|--------------------------------|----------------------|-----------------------------------------|-------------------|
|                                                           | Sta                                     | ige 1                | Sta                                     | ge 2                 | Sta                            | ge 3                 | P                              | OCI                  | To                                      | otal              |
|                                                           | Gross<br>carrying/<br>nominal<br>amount | Allowance<br>for ECL | Gross<br>carrying/<br>nominal<br>amount | Allowance<br>for ECL | Gross carrying/ nominal amount | Allowance<br>for ECL | Gross carrying/ nominal amount | Allowance<br>for ECL | Gross<br>carrying/<br>nominal<br>amount | Allowance for ECL |
|                                                           | \$m                                     | \$m                  | \$m                                     | \$m                  | \$m                            | \$m                  | \$m                            | \$m                  | \$m                                     | \$m               |
| At 1 Jan 2023                                             | 1,433,643                               | (1,257)              | 177,223                                 | (3,710)              | 21,207                         | (6,949)              | 129                            | (38)                 | 1,632,202                               | (11,954)          |
| Transfers of financial instruments:                       | (22,336)                                | (491)                | 18,284                                  | 1,120                | 4,052                          | (629)                | _                              | _                    | _                                       | _                 |
| <ul> <li>transfers from stage 1 to<br/>stage 2</li> </ul> | (82,829)                                | 196                  | 82,829                                  | (196)                | _                              | _                    | _                              | -                    | _                                       | _                 |
| <ul> <li>transfers from stage 2 to<br/>stage 1</li> </ul> | 61,112                                  | (665)                | (61,112)                                | 665                  | _                              | _                    | _                              | -                    | -                                       | _                 |
| - transfers to stage 3                                    | (1,045)                                 |                      | (4,146)                                 | 718                  | 5,191                          | (722)                | _                              | -                    | -                                       | _                 |
| - transfers from stage 3                                  | 426                                     | (26)                 | 713                                     | (67)                 | (1,139)                        | 93                   | _                              | _                    | _                                       | _                 |
| Net remeasurement of ECL arising from transfer of stage   | _                                       | 437                  | _                                       | (532)                | _                              | (62)                 | _                              | _                    | _                                       | (157)             |
| New financial assets originated or purchased              | 207,739                                 | (325)                | _                                       | _                    | _                              | _                    | _                              | _                    | 207,739                                 | (325)             |
| Assets derecognised (including final repayments)          | (137,067)                               | 113                  | (18,659)                                | 163                  | (2,216)                        | 170                  | (14)                           | _                    | (157,956)                               | 446               |
| Changes to risk parameters – further lending/repayments   | (47,927)                                | 102                  | 2,882                                   | 97                   | (65)                           | 187                  | (44)                           | 1                    | (45,154)                                | 387               |
| Changes to risk parameters – credit quality               | _                                       | 212                  | _                                       | (494)                | _                              | (1,432)              | _                              | 13                   | _                                       | (1,701)           |
| Changes to models used for<br>ECL calculation             | _                                       | (7)                  | _                                       | (6)                  | _                              | _                    | _                              | _                    | _                                       | (13)              |
| Assets written off                                        |                                         |                      | _                                       |                      | (1,378)                        | 1,378                | _                              | _                    | (1,378)                                 | 1,378             |
| Foreign exchange                                          | 16,358                                  | (47)                 | 3,260                                   | (107)                | 252                            | (90)                 | _                              |                      | 19,870                                  | (244)             |
| Other <sup>1,2</sup>                                      | 18,386                                  | (4)                  | 1,373                                   | 5                    | 65                             | (28)                 | (10)                           | (1)                  | 19,814                                  | (28)              |
| At 30 Jun 2023                                            | 1,468,796                               | (1,267)              | 184,363                                 | (3,464)              | 21,917                         | (7,455)              | 61                             | (25)                 | 1,675,137                               | (12,211)          |
| ECL income statement change for the period                |                                         | 532                  |                                         | (772)                |                                | (1,137)              |                                | 14                   |                                         | (1,363)           |
| Recoveries                                                |                                         |                      |                                         |                      |                                |                      |                                |                      |                                         | 136               |
| Other                                                     |                                         |                      |                                         |                      |                                |                      |                                |                      |                                         | (115)             |
| Total ECL income statement change for the period          |                                         |                      |                                         |                      |                                |                      |                                |                      |                                         | (1,342)           |

|                                                                                                                                       | At 30 Ju                          | n 2023                   | 6 months<br>ended 30 Jun<br>2023 |
|---------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|--------------------------|----------------------------------|
|                                                                                                                                       | Gross carrying/<br>nominal amount | ECL release/<br>(charge) |                                  |
|                                                                                                                                       | \$m                               | \$m                      | \$m                              |
| As above                                                                                                                              | 1,675,137                         | (12,211)                 | (1,342)                          |
| Other financial assets measured at amortised cost                                                                                     | 960,249                           | (489)                    | (32)                             |
| Non-trading reverse purchase agreement commitments                                                                                    | 65,562                            | -                        | _                                |
| Performance and other guarantees not considered for IFRS 9                                                                            | -                                 | -                        | 25                               |
| Summary of financial instruments to which the impairment requirements in IFRS 9 are applied/<br>Summary consolidated income statement | 2,700,948                         | (12,700)                 | (1,349)                          |
| Debt instruments measured at FVOCI                                                                                                    | 287,195                           | (125)                    | 4                                |
| Total allowance for ECL/total income statement ECL change for the period                                                              | n/a                               | (12,825)                 | (1,345)                          |

<sup>1</sup> Total includes \$25.1bn of gross carrying loans and advances, which were classified from assets held for sale, and a corresponding allowance for ECL of \$92m, reflecting the planned sale of our retail banking operations in France no longer meeting the definition of held for sale. For further details, see 'Assets held for sale' on page 68.

As shown in the previous table, the allowance for ECL for loans and advances to customers and banks and relevant loan commitments and financial guarantees increased by \$257m during the period, from \$11,954m at 31 December 2022 to \$12,211m at 30 June 2023.

This increase was driven by:

- \$1,701m relating to underlying credit quality changes, including the credit quality impact of financial instruments transferring between stages;
- foreign exchange and other movements of \$272m;

- \$157m relating to the net remeasurement impact of stage transfers; and
- \$13m relating to changes to models used for ECL calculation.

These were partly offset by:

- \$1,378m of assets written off; and
- \$508m relating to volume movements, which included the ECL allowance associated with new originations, assets derecognised and further pending repayment.

<sup>2</sup> Total includes \$3.9bn of gross carrying loans and advances to customers and banks, which were classified to assets held for sale, and corresponding allowance for ECL of \$75m, reflecting the planned merger of our business in Oman. For further details, see 'Assets held for sale' on page 68.

The ECL charge for the period of \$1,363m presented in the previous table consisted of \$1,701m relating to underlying credit quality changes, including the credit quality impact of financial instruments transferring between stages, \$157m relating to the net

remeasurement impact of stage transfers and \$13m relating to changes to models used for ECL calculation. These were partly offset by \$508m relating to underlying net book volume.

Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to banks and customers including loan commitments and financial guarantees (continued)

| Toan communents and final                                     | J                                       | Non-credit           |                                         |                      |                                         | Credit im            | paired                                  |                      |                                         |                      |
|---------------------------------------------------------------|-----------------------------------------|----------------------|-----------------------------------------|----------------------|-----------------------------------------|----------------------|-----------------------------------------|----------------------|-----------------------------------------|----------------------|
| •                                                             | Stag                                    | je 1                 | Sta                                     | ge 2                 | Stag                                    | je 3                 | PC                                      | OCI                  | То                                      | tal                  |
|                                                               | Gross<br>carrying/<br>nominal<br>amount | Allowance<br>for ECL |
|                                                               | \$m                                     | \$m                  |
| At 1 Jan 2022                                                 | 1,575,808                               | (1,552)              | 155,654                                 | (3,323)              | 19,796                                  | (6,928)              | 275                                     | (64)                 | 1,751,533                               | (11,867)             |
| Transfers of financial instruments:                           | (98,940)                                | (794)                | 88,974                                  | 1,616                | 9,966                                   | (822)                | _                                       | _                    | _                                       | _                    |
| - transfers from stage 1 to stage 2                           | (225,458)                               | 469                  | 225,458                                 | (469)                | _                                       | _                    | _                                       | _                    | _                                       | _                    |
| - transfers from stage 2 to stage 1                           | 128,170                                 | (1,211)              | (128,170)                               | 1,211                | _                                       | _                    | _                                       | _                    | _                                       | _                    |
| - transfers to stage 3                                        | (2,392)                                 | 9                    | (10,083)                                | 1,132                | 12,475                                  | (1,141)              | -                                       | -                    | -                                       | -                    |
| <ul> <li>transfers from stage 3</li> </ul>                    | 740                                     | (61)                 | 1,769                                   | (258)                | (2,509)                                 | 319                  | _                                       | _                    | _                                       | _                    |
| Net remeasurement of ECL arising from transfer of stage       | _                                       | 735                  |                                         | (948)                | _                                       | (148)                |                                         | _                    | _                                       | (361)                |
| New financial assets<br>originated or purchased               | 483,484                                 | (547)                | _                                       | _                    | _                                       | _                    | 26                                      | (2)                  | 483,510                                 | (549)                |
| Assets derecognised (including final repayments)              | (318,585)                               | 147                  | (37,900)                                | 343                  | (2,806)                                 | 416                  | (98)                                    | _                    | (359,389)                               | 906                  |
| Changes to risk parameters – further lending/repayment        | (65,646)                                | 225                  | (6,977)                                 | 92                   | (593)                                   | 258                  | (61)                                    | 5                    | (73,277)                                | 580                  |
| Changes to risk parameters – credit quality                   | _                                       | 400                  | _                                       | (1,671)              | _                                       | (3,019)              | _                                       | 32                   | _                                       | (4,258)              |
| Changes to models used for ECL calculation                    | _                                       | 4                    | _                                       | (151)                | _                                       | 13                   | _                                       | _                    | _                                       | (134)                |
| Assets written off                                            | _                                       | _                    | _                                       | _                    | (2,791)                                 | 2,791                | (10)                                    | 10                   | (2,801)                                 | 2,801                |
| Credit-related modifications that resulted in derecognition   | _                                       | _                    | _                                       | _                    | (32)                                    | 9                    | _                                       | _                    | (32)                                    | 9                    |
| Foreign exchange                                              | (81,954)                                | 59                   | (8,811)                                 | 170                  | (1,395)                                 | 323                  | (3)                                     | 1                    | (92,163)                                | 553                  |
| Other <sup>1,2</sup>                                          | (60,524)                                | 66                   | (13,717)                                | 162                  | (938)                                   | 158                  | _                                       | (20)                 | (75,179)                                | 366                  |
| At 31 Dec 2022                                                | 1,433,643                               | (1,257)              | 177,223                                 | (3,710)              | 21,207                                  | (6,949)              | 129                                     | (38)                 | 1,632,202                               | (11,954)             |
| ECL income statement change for the period                    |                                         | 964                  |                                         | (2,335)              |                                         | (2,480)              |                                         | 35                   |                                         | (3,816)              |
| Recoveries                                                    |                                         |                      |                                         |                      |                                         |                      |                                         |                      |                                         | 316                  |
| Other                                                         |                                         |                      |                                         |                      |                                         |                      |                                         |                      |                                         | (28)                 |
| Total ECL income statement change for the period <sup>3</sup> |                                         |                      |                                         |                      |                                         |                      |                                         |                      |                                         | (3,528)              |

|                                                                                              |                                   |                   | 12 months ended 31 Dec |
|----------------------------------------------------------------------------------------------|-----------------------------------|-------------------|------------------------|
|                                                                                              | At 31 Dec                         | c 2022            | 2022                   |
|                                                                                              | Gross carrying/<br>nominal amount | Allowance for ECL | ECL charge             |
|                                                                                              | \$m                               | \$m               | \$m                    |
| As above                                                                                     | 1,632,202                         | (11,954)          | (3,528)                |
| Other financial assets measured at amortised cost                                            | 954,934                           | (493)             | (38)                   |
| Non-trading reverse purchase agreement commitments                                           | 44,921                            | _                 | _                      |
| Performance and other guarantees not considered for IFRS 9                                   | _                                 | _                 | 39                     |
| Summary of financial instruments to which the impairment requirements in IFRS 9 are applied/ |                                   |                   |                        |
| Summary consolidated income statement                                                        | 2,632,057                         | (12,447)          | (3,527)                |
| Debt instruments measured at FVOCI                                                           | 265,147                           | (126)             | (57)                   |
| Total allowance for ECL/total income statement ECL change for the period                     | n/a                               | (12,573)          | (3,584)                |

<sup>1</sup> Total includes \$82.7bn of gross carrying loans and advances to customers, which were classified to assets held for sale, and a corresponding allowance for ECL of \$426m, reflecting business disposals as disclosed on page 68.

<sup>2</sup> Includes \$8.9bn of gross carrying amounts of stage 1 loans and advances to banks, representing the balance maintained with the Bank of England to support Bacs along with Faster Payments and the cheque-processing Image Clearing System in the UK. This balance was previously reported under 'Cash and balances at central banks'. Comparatives have not been restated.

<sup>3</sup> The 31 December 2022 total ECL income statement change of \$3,528m is attributable to \$1,069m for the six months ended 30 June 2022 and \$2,459m to the six months ended 31 December 2022.

# Credit quality of financial instruments

We assess the credit quality of all financial instruments that are subject to credit risk. The credit quality of financial instruments is a point-in-time assessment of PD, whereas stages 1 and 2 are determined based on relative deterioration of credit quality since initial recognition. Accordingly, for non-credit-impaired financial instruments, there is no direct relationship between the credit quality assessment and stages 1 and 2, though typically the lower credit quality bands exhibit a higher proportion in stage 2.

The five credit quality classifications each encompass a range of granular internal credit rating grades assigned to wholesale and personal lending businesses and the external ratings attributed by external agencies to debt securities, as shown in the following table. Personal lending credit quality is disclosed based on a 12-month point-in-time PD adjusted for multiple economic scenarios. The credit quality classifications for wholesale lending are based on internal credit risk ratings.

### Credit quality classification

| the state of the s |                                     |                                       |                        |                                                  |                 |                                           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|---------------------------------------|------------------------|--------------------------------------------------|-----------------|-------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Sovereign debt securities and bills | Other debt<br>securities<br>and bills | Wholesale<br>and deriv |                                                  | Retail          | lending                                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | External credit                     | External credit                       | Internal credit        | 12-month<br>Basel<br>probability of<br>default % | Internal credit | 12 month<br>probability-<br>weighted PD % |
| Quality classification <sup>1,2</sup>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | ruting                              | iumg                                  | runing                 | aciaait /0                                       | rumg            | Weighted 1 D 70                           |
| Strong                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | BBB and above                       | A- and above                          | CRR 1 to CRR 2         | 0 – 0.169                                        | Band 1 and 2    | 0.000 - 0.500                             |
| Good                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | BBB- to BB                          | BBB+ to BBB-                          | CRR 3                  | 0.170 - 0.740                                    | Band 3          | 0.501 - 1.500                             |
| Satisfactory                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | BB- to B and<br>unrated             | BB+ to B and<br>unrated               | CRR 4 to CRR 5         | 0.741 – 4.914                                    | Band 4 and 5    | 1.501 – 20.000                            |
| Sub-standard                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | B- to C                             | B- to C                               | CRR 6 to CRR 8         | 4.915 – 99.999                                   | Band 6          | 20.001 - 99.999                           |
| Credit impaired                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Default                             | Default                               | CRR 9 to CRR 10        | 100                                              | Band 7          | 100                                       |

Customer risk rating ('CRR').

# Distribution of financial instruments to which the impairment requirements in IFRS 9 are applied, by credit quality and stage allocation

|                                                   |           | Gros    |           |          |          |           |           |           |
|---------------------------------------------------|-----------|---------|-----------|----------|----------|-----------|-----------|-----------|
|                                                   |           |         | Satisfac- | Sub-     | Credit   |           | Allowance |           |
|                                                   | Strong    | Good    | tory      | standard | impaired | Total     | for ECL   | Net       |
|                                                   | \$m       | \$m     | \$m       | \$m      | \$m      | \$m       | \$m       | \$m       |
| Loans and advances to customers at amortised cost | 514,425   | 210,675 | 199,372   | 26,747   | 20,077   | 971,296   | (11,738)  | 959,558   |
| - stage 1                                         | 484,205   | 173,801 | 145,995   | 4,375    | _        | 808,376   | (1,106)   | 807,270   |
| - stage 2                                         | 30,220    | 36,874  | 53,377    | 22,372   | _        | 142,843   | (3,269)   | 139,574   |
| - stage 3                                         | _         | _       | -         | _        | 20,016   | 20,016    | (7,338)   | 12,678    |
| - POCI                                            | _         | _       | _         | _        | 61       | 61        | (25)      | 36        |
| Loans and advances to banks at amortised cost     | 89,733    | 4,282   | 5,614     | 1,282    | 84       | 100,995   | (74)      | 100,921   |
| - stage 1                                         | 89,658    | 4,181   | 5,467     | 317      | _        | 99,623    | (18)      | 99,605    |
| - stage 2                                         | 75        | 101     | 147       | 965      | _        | 1,288     | (33)      | 1,255     |
| - stage 3                                         | _         | _       | _         | _        | 84       | 84        | (23)      | 61        |
| - POCI                                            | -         | _       | _         | _        | _        | _         | _         | _         |
| Other financial assets measured at amortised cost | 814,096   | 80,611  | 60,807    | 3,968    | 767      | 960,249   | (489)     | 959,760   |
| - stage 1                                         | 813,916   | 78,629  | 53,012    | 345      | _        | 945,902   | (96)      | 945,806   |
| - stage 2                                         | 180       | 1,982   | 7,795     | 3,623    | _        | 13,580    | (147)     | 13,433    |
| - stage 3                                         | -         | _       | _         | _        | 757      | 757       | (237)     | 520       |
| - POCI                                            | -         | _       | _         | _        | 10       | 10        | (9)       | 1         |
| Loans and other credit-related commitments        | 412,775   | 144,157 | 83,471    | 7,518    | 1,605    | 649,526   | (348)     | 649,178   |
| - stage 1                                         | 401,616   | 134,384 | 71,762    | 2,310    | _        | 610,072   | (135)     | 609,937   |
| - stage 2                                         | 11,159    | 9,773   | 11,709    | 5,208    | _        | 37,849    | (150)     | 37,699    |
| - stage 3                                         | -         | _       | _         | _        | 1,605    | 1,605     | (63)      | 1,542     |
| - POCI                                            | -         | _       | _         | _        | _        | _         | _         | _         |
| Financial guarantees                              | 8,195     | 4,846   | 4,810     | 819      | 212      | 18,882    | (51)      | 18,831    |
| - stage 1                                         | 8,020     | 4,466   | 3,502     | 147      | _        | 16,135    | (8)       | 16,127    |
| - stage 2                                         | 175       | 380     | 1,308     | 672      | _        | 2,535     | (12)      | 2,523     |
| - stage 3                                         | _         | _       | _         | _        | 212      | 212       | (31)      | 181       |
| - POCI                                            | _         | _       | _         | _        | _        | _         | _         | _         |
| At 30 Jun 2023                                    | 1,839,224 | 444,571 | 354,074   | 40,334   | 22,745   | 2,700,948 | (12,700)  | 2,688,248 |
| Debt instruments at FVOCI <sup>1</sup>            |           |         |           |          |          |           |           |           |
| - stage 1                                         | 278,748   | 12,202  | 7,362     | _        | _        | 298,312   | (74)      | 298,238   |
| - stage 2                                         | 107       | 13      | 229       | 1,732    | _        | 2,081     | (50)      | 2,031     |
| - stage 3                                         | _         | _       | _         | _        | 5        | 5         | (1)       | 4         |
| - POCI                                            | _         | _       | -         | _        | 2        | 2         | _         | 2         |
| At 30 Jun 2023                                    | 278,855   | 12,215  | 7,591     | 1,732    | 7        | 300,400   | (125)     | 300,275   |

<sup>1</sup> For the purposes of this disclosure, gross carrying value is defined as the amortised cost of a financial asset, before adjusting for any loss allowance. As such, the gross carrying value of debt instruments at FVOCI will not reconcile to the balance sheet as it excludes fair value gains and losses.

<sup>2 12-</sup>month point-in-time probability-weighted probability of default ('PD').

# Distribution of financial instruments to which the impairment requirements in IFRS 9 are applied, by credit quality and stage allocation (continued)

|                                                   |           | Gro     |          |          |          |           |           |           |
|---------------------------------------------------|-----------|---------|----------|----------|----------|-----------|-----------|-----------|
| •                                                 |           |         | Satisfa- | Sub-     | Credit   |           | Allowance |           |
|                                                   | Strong    | Good    | ctory    | standard | impaired | Total     | for ECL   | Net       |
|                                                   | \$m       | \$m     | \$m      | \$m      | \$m      | \$m       | \$m       | \$m       |
| Loans and advances to customers at amortised cost | 492,711   | 196,735 | 196,486  | 29,443   | 19,633   | 935,008   | (11,447)  | 923,561   |
| - stage 1                                         | 458,706   | 170,055 | 142,408  | 5,130    | _        | 776,299   | (1,092)   | 775,207   |
| - stage 2                                         | 34,005    | 26,680  | 54,078   | 24,313   |          | 139,076   | (3,488)   | 135,588   |
| - stage 3                                         | _         | -       | -        | -        | 19,504   | 19,504    | (6,829)   | 12,675    |
| - POCI                                            | _         | _       | _        | _        | 129      | 129       | (38)      | 91        |
| Loans and advances to banks at amortised cost     | 92,675    | 4,833   | 5,643    | 1,311    | 82       | 104,544   | (69)      | 104,475   |
| - stage 1                                         | 92,377    | 4,465   | 5,466    | 415      | _        | 102,723   | (18)      | 102,705   |
| - stage 2                                         | 298       | 368     | 177      | 896      | _        | 1,739     | (29)      | 1,710     |
| - stage 3                                         | _         | -       | -        | _        | 82       | 82        | (22)      | 60        |
| - POCI                                            | _         | _       | _        | _        | _        | _         | _         | _         |
| Other financial assets measured at amortised cost | 808,573   | 75,298  | 67,462   | 2,804    | 797      | 954,934   | (493)     | 954,441   |
| - stage 1                                         | 807,893   | 70,794  | 59,887   | 224      | _        | 938,798   | (95)      | 938,703   |
| - stage 2                                         | 680       | 4,504   | 7,575    | 2,580    | _        | 15,339    | (165)     | 15,174    |
| - stage 3                                         | _         | -       | -        | _        | 797      | 797       | (233)     | 564       |
| - POCI                                            | _         | _       | _        | _        | _        | _         | _         | _         |
| Loans and other credit-related commitments        | 402,972   | 132,402 | 74,410   | 7,632    | 1,372    | 618,788   | (386)     | 618,402   |
| - stage 1                                         | 398,120   | 121,581 | 60,990   | 2,692    | _        | 583,383   | (141)     | 583,242   |
| - stage 2                                         | 4,852     | 10,821  | 13,420   | 4,940    | _        | 34,033    | (180)     | 33,853    |
| - stage 3                                         | -         | -       | -        | -        | 1,372    | 1,372     | (65)      | 1,307     |
| - POCI                                            |           |         |          |          |          |           |           |           |
| Financial guarantees                              | 8,281     | 4,669   | 4,571    | 1,013    | 249      | 18,783    | (52)      | 18,731    |
| - stage 1                                         | 8,189     | 4,245   | 3,488    | 149      | _        | 16,071    | (6)       | 16,065    |
| - stage 2                                         | 92        | 424     | 1,083    | 864      | _        | 2,463     | (13)      | 2,450     |
| - stage 3                                         | -         | -       | -        | -        | 249      | 249       | (33)      | 216       |
| - POCI                                            |           |         |          | _        |          |           |           |           |
| At 31 Dec 2022                                    | 1,805,212 | 413,937 | 348,572  | 42,203   | 22,133   | 2,632,057 | (12,447)  | 2,619,610 |
| Debt instruments at FVOCI <sup>1</sup>            |           |         |          |          |          |           |           |           |
| - stage 1                                         | 260,411   | 9,852   | 5,446    | -        | _        | 275,709   | (66)      | 275,643   |
| - stage 2                                         | 243       | 105     | 284      | 1,910    | _        | 2,542     | (60)      | 2,482     |
| - stage 3                                         | -         | -       | -        | _        | 5        | 5         | (1)       | 4         |
| - POCI                                            | _         | _       | _        | _        | 2        | 2         | _         | 2         |
| At 31 Dec 2022                                    | 260,654   | 9,957   | 5,730    | 1,910    | 7        | 278,258   | (127)     | 278,131   |

<sup>1</sup> For the purposes of this disclosure, gross carrying value is defined as the amortised cost of a financial asset, before adjusting for any loss allowance. As such, the gross carrying value of debt instruments at FVOCI will not reconcile to the balance sheet as it excludes fair value gains and losses.

# Personal lending

This section provides further details on the regions, countries and products driving the increase in personal loans and advances to customers. Additionally, Hong Kong and UK mortgage book loan-to-value ('LTV') data are provided.

Further product granularity is also provided by stage, with geographical data presented for loans and advances to customers, loans and other credit-related commitments, and financial guarantees and similar contracts.

At 30 June 2023, total personal lending for loans and advances to customers of \$453.4bn increased by \$38.5bn compared with 31 December 2022. This increase included favourable foreign exchange movements of \$9.2bn. Excluding foreign exchange movements, the increase was mainly due to an increase of \$22.3bn from our retail banking operations in France being no longer classified as assets held for sale. In addition, our personal lending increased by \$4.4bn in Hong Kong, \$1.8bn in the UK, \$1.2bn in Mexico and \$1.0bn in Australia. This was partly offset by a \$1.2bn decline by the reclassification of our business in Oman as held for sale.

The allowance for ECL attributable to personal lending, excluding offbalance sheet loan commitments and guarantees, increased by \$0.1bn to \$3.0bn at 30 June 2023. This was mostly due to adverse foreign exchange movements.

Excluding foreign exchange movements, mortgage lending balances increased by \$9.9bn to \$354.7bn at 30 June 2023. Mortgages grew by \$4.0bn in Hong Kong, \$1.1bn in the UK, \$1.1bn in Mexico, \$1.0bn in Australia and \$0.6m in the US. In addition, mortgage lending balances increased by \$2.2bn from the recognition of our retail

banking operations in France being no longer classified as held for sale. This was partly offset by a \$0.3bn decline by the reclassification of our business in Oman as held for sale.

The allowance for ECL attributable to mortgages remained broadly stable at \$0.6bn when compared with 31 December 2022.

Total personal lending gross carrying amounts in stage 2 increased by \$9.3bn compared with 31 December 2022. Excluding favourable foreign exchange movements of \$2.2bn and the reversal of our retail banking operations in France being classified as held for sale of \$2.2bn, the increase was mainly due to \$5.0bn growth in HSBC UK. The rise in stage 2 balances was largely explained by the deterioration in the economic outlook on account of rising interest rates and inflationary pressures. This was partly offset by transfers to stage 1.

The quality of both our Hong Kong and UK mortgage books remained high, with low levels of impairment allowances. The average LTV ratio on new mortgage lending in Hong Kong was 67%, compared with an estimated 54% for the overall mortgage portfolio. The average LTV ratio on new lending in the UK was 64%, compared with an estimated 52% for the overall mortgage portfolio.

Excluding foreign exchange movements, other personal lending balances increased by \$19.4bn compared with 31 December 2022. The increase of \$20.1bn was due to our retail banking operations in France being no longer classified as held for sale. This was partly offset by a \$0.9bn decline by the reclassification of our business in Oman as held for sale. At 30 June 2023, the allowance for ECL attributable to other personal lending remained broadly stable at \$2.4bn.

# Total personal lending for loans and advances to customers by stage distribution

|                                                                 | (       | Gross carryir | ng amount |         |         | Allowance | for ECL |         |
|-----------------------------------------------------------------|---------|---------------|-----------|---------|---------|-----------|---------|---------|
|                                                                 | Stage 1 | Stage 2       | Stage 3   | Total   | Stage 1 | Stage 2   | Stage 3 | Total   |
|                                                                 | \$m     | \$m           | \$m       | \$m     | \$m     | \$m       | \$m     | \$m     |
| By portfolio                                                    |         |               |           |         |         |           |         |         |
| First lien residential mortgages                                | 305,349 | 47,161        | 2,224     | 354,734 | (103)   | (224)     | (277)   | (604)   |
| <ul> <li>of which: interest only (including offset)</li> </ul>  | 20,236  | 7,348         | 227       | 27,811  | (7)     | (29)      | (49)    | (85)    |
| <ul> <li>affordability (including US adjustable rate</li> </ul> |         |               |           |         |         |           |         |         |
| mortgages)                                                      | 15,200  | 373           | 262       | 15,835  | (5)     | (1)       | (6)     | (12)    |
| Other personal lending                                          | 86,352  | 10,999        | 1,362     | 98,713  | (473)   | (1,343)   | (606)   | (2,422) |
| <ul> <li>second lien residential mortgages</li> </ul>           | 335     | 13            | 25        | 373     | (1)     | (2)       | (3)     | (6)     |
| - guaranteed loans in respect of residential                    |         |               |           |         |         |           |         |         |
| property                                                        | 17,703  | 1,803         | 172       | 19,678  | (4)     | (6)       | (22)    | (32)    |
| <ul> <li>other personal lending which is secured</li> </ul>     | 31,567  | 538           | 165       | 32,270  | (15)    | (9)       | (31)    | (55)    |
| - credit cards                                                  | 17,855  | 4,569         | 277       | 22,701  | (227)   | (759)     | (180)   | (1,166) |
| <ul> <li>other personal lending which is unsecured</li> </ul>   | 17,001  | 3,874         | 712       | 21,587  | (213)   | (548)     | (363)   | (1,124) |
| - motor vehicle finance                                         | 1,891   | 202           | 11        | 2,104   | (13)    | (19)      | (7)     | (39)    |
| At 30 Jun 2023                                                  | 391,701 | 58,160        | 3,586     | 453,447 | (576)   | (1,567)   | (883)   | (3,026) |
| By legal entity                                                 |         |               |           |         |         |           |         |         |
| HSBC UK Bank plc                                                | 132,652 | 44,460        | 1,094     | 178,206 | (150)   | (662)     | (249)   | (1,061) |
| HSBC Bank plc                                                   | 25,924  | 3,528         | 331       | 29,783  | (16)    | (26)      | (102)   | (144)   |
| The Hong Kong and Shanghai Banking Corporation                  |         |               |           |         |         |           |         |         |
| Limited                                                         | 189,301 | 7,987         | 958       | 198,246 | (140)   | (380)     | (162)   | (682)   |
| HSBC Bank Middle East Limited                                   | 3,546   | 175           | 70        | 3,791   | (35)    | (35)      | (44)    | (114)   |
| HSBC North America Holdings Inc.                                | 17,386  | 369           | 367       | 18,122  | (9)     | (16)      | (10)    | (35)    |
| Grupo Financiero HSBC, S.A. de C.V.                             | 11,873  | 1,318         | 488       | 13,679  | (197)   | (407)     | (236)   | (840)   |
| Other trading entities                                          | 11,019  | 323           | 278       | 11,620  | (29)    | (41)      | (80)    | (150)   |
| At 30 Jun 2023                                                  | 391,701 | 58,160        | 3,586     | 453,447 | (576)   | (1,567)   | (883)   | (3,026) |

# Total personal lending for loans and other credit-related commitments and financial guarantees by stage distribution

|                                                           |         | Nominal a | amount  |         | Allowance for ECL |         |         |       |  |  |
|-----------------------------------------------------------|---------|-----------|---------|---------|-------------------|---------|---------|-------|--|--|
|                                                           | Stage 1 | Stage 2   | Stage 3 | Total   | Stage 1           | Stage 2 | Stage 3 | Total |  |  |
|                                                           | \$m     | \$m       | \$m     | \$m     | \$m               | \$m     | \$m     | \$m   |  |  |
| HSBC UK Bank plc                                          | 49,093  | 4,800     | 82      | 53,975  | (12)              | (1)     | (2)     | (15)  |  |  |
| HSBC Bank plc                                             | 2,343   | 41        | 3       | 2,387   | _                 | _       | _       | _     |  |  |
| The Hong Kong and Shanghai Banking<br>Corporation Limited | 174,742 | 3,905     | 873     | 179,520 | (3)               | _       | _       | (3)   |  |  |
| HSBC Bank Middle East Limited                             | 1,892   | 22        | 1       | 1,915   | (1)               | _       | _       | (1)   |  |  |
| HSBC North America Holdings Inc.                          | 3,955   | 19        | 7       | 3,981   | _                 | _       | _       | _     |  |  |
| HSBC Bank Canada                                          | 6,419   | 117       | 29      | 6,565   | _                 | _       | _       | _     |  |  |
| Grupo Financiero HSBC, S.A. de C.V.                       | 4,053   | _         | _       | 4,053   | (6)               | _       | _       | (6)   |  |  |
| Other trading entities                                    | 2,506   | 47        | 3       | 2,556   | _                 | _       | _       | _     |  |  |
| At 30 Jun 2023                                            | 245,003 | 8,951     | 998     | 254,952 | (22)              | (1)     | (2)     | (25)  |  |  |

#### Total personal lending for loans and advances to customers by stage distribution (continued)

|                                                                |         | Gross carryin | g amount |         |         | Allowance | for ECL |         |
|----------------------------------------------------------------|---------|---------------|----------|---------|---------|-----------|---------|---------|
|                                                                | Stage 1 | Stage 2       | Stage 3  | Total   | Stage 1 | Stage 2   | Stage 3 | Total   |
|                                                                | \$m     | \$m           | \$m      | \$m     | \$m     | \$m       | \$m     | \$m     |
| By portfolio                                                   |         |               |          |         |         |           |         |         |
| First lien residential mortgages                               | 294,919 | 39,860        | 2,042    | 336,821 | (74)    | (231)     | (270)   | (575)   |
| <ul> <li>of which: interest only (including offset)</li> </ul> | 19,636  | 4,485         | 169      | 24,290  | (3)     | (46)      | (41)    | (90)    |
| - affordability (including US adjustable rate                  |         |               |          |         |         |           |         |         |
| mortgages)                                                     | 14,773  | 369           | 240      | 15,382  | (5)     | (3)       | (4)     | (12)    |
| Other personal lending                                         | 67,758  | 9,006         | 1,297    | 78,061  | (487)   | (1,273)   | (535)   | (2,295) |
| <ul> <li>second lien residential mortgages</li> </ul>          | 353     | 20            | 6        | 379     | (1)     | (2)       | (3)     | (6)     |
| - guaranteed loans in respect of residential                   | 1       |               |          |         |         |           |         |         |
| property                                                       | 1,121   | 121           | 125      | 1,367   | (1)     | (3)       | (30)    | (34)    |
| - other personal lending which is secured                      | 31,306  | 594           | 206      | 32,106  | (15)    | (10)      | (30)    | (55)    |
| - credit cards                                                 | 16,705  | 4,423         | 260      | 21,388  | (225)   | (776)     | (160)   | (1,161) |
| - other personal lending which is unsecured                    | 16,512  | 3,681         | 687      | 20,880  | (234)   | (469)     | (305)   | (1,008) |
| - motor vehicle finance                                        | 1,761   | 167           | 13       | 1,941   | (11)    | (13)      | (7)     | (31)    |
| At 31 Dec 2022                                                 | 362,677 | 48,866        | 3,339    | 414,882 | (561)   | (1,504)   | (805)   | (2,870) |
| By legal entity                                                |         |               |          |         |         |           |         |         |
| HSBC UK Bank plc                                               | 128,590 | 37,394        | 1,012    | 166,996 | (135)   | (688)     | (227)   | (1,050) |
| HSBC Bank plc                                                  | 6,377   | 740           | 127      | 7,244   | (10)    | (18)      | (38)    | (66)    |
| The Hong Kong and Shanghai Banking                             |         |               |          |         |         |           |         |         |
| Corporation Limited                                            | 185,723 | 8,698         | 1,117    | 195,538 | (138)   | (362)     | (187)   | (687)   |
| HSBC Bank Middle East Limited                                  | 3,657   | 184           | 86       | 3,927   | (26)    | (37)      | (52)    | (115)   |
| HSBC North America Holdings Inc.                               | 16,906  | 375           | 270      | 17,551  | (12)    | (23)      | (6)     | (41)    |
| Grupo Financiero HSBC, S.A. de C.V.                            | 9,542   | 1,099         | 377      | 11,018  | (213)   | (331)     | (194)   | (738)   |
| Other trading entities                                         | 11,882  | 376           | 350      | 12,608  | (27)    | (45)      | (101)   | (173)   |
| At 31 Dec 2022                                                 | 362,677 | 48,866        | 3,339    | 414,882 | (561)   | (1,504)   | (805)   | (2,870) |

### Total personal lending for loans and other credit-related commitments and financial guarantees by stage distribution (continued)

|                                                           |         | Nominal a | mount   |         | Allowance for ECL |         |         |       |  |
|-----------------------------------------------------------|---------|-----------|---------|---------|-------------------|---------|---------|-------|--|
|                                                           | Stage 1 | Stage 2   | Stage 3 | Total   | Stage 1           | Stage 2 | Stage 3 | Total |  |
|                                                           | \$m     | \$m       | \$m     | \$m     | \$m               | \$m     | \$m     | \$m   |  |
| HSBC UK Bank plc                                          | 50,535  | 439       | 104     | 51,078  | (11)              | (1)     | _       | (12)  |  |
| HSBC Bank plc                                             | 2,440   | 131       | 7       | 2,578   | _                 | _       | _       | _     |  |
| The Hong Kong and Shanghai Banking<br>Corporation Limited | 170,104 | 2,916     | 634     | 173,654 | (2)               | _       | _       | (2)   |  |
| HSBC Bank Middle East Limited                             | 1,717   | 8         | 1       | 1,726   | (1)               | _       | _       | (1)   |  |
| HSBC North America Holdings Inc.                          | 3,914   | 24        | 17      | 3,955   | (1)               | _       | _       | (1)   |  |
| HSBC Bank Canada                                          | 6,346   | 115       | 30      | 6,491   | _                 | _       | _       | _     |  |
| Grupo Financiero HSBC, S.A. de C.V.                       | 3,198   | _         | _       | 3,198   | (9)               | _       | _       | (9)   |  |
| Other trading entities                                    | 2,390   | 64        | 7       | 2,461   | (2)               | _       | _       | (2)   |  |
| At 31 Dec 2022                                            | 240,644 | 3,697     | 800     | 245,141 | (26)              | (1)     | _       | (27)  |  |

# Wholesale lending

This section provides further details on the regions, countries and industries driving the decrease in wholesale loans and advances to customers and banks, with the impact of foreign exchange separately identified. Industry granularity is also provided by stage, with geographical data presented for loans and advances to customers, banks, other credit commitments, financial guarantees and similar contracts.

At 30 June 2023, wholesale lending for loans and advances to banks and customers of \$618.8bn decreased by \$5.8bn since 31 December 2022. This included adverse foreign exchange movements of \$3.1bn.

Excluding foreign exchange movements, the total wholesale lending decrease of \$8.9bn was driven by a \$15.7bn decrease in corporate and commercial balances. This can be attributed to a \$10.5bn decrease in Hong Kong, a \$3.0bn decrease in the UK and a \$2.1bn decrease from the reclassification of our business in Oman into 'assets held for sale'.

A further decline in wholesale lending was driven by a \$2.6bn decrease in loans and advances to banks, including a \$5.0bn decrease in mainland China, a \$1.3bn decrease in the UAE, a \$0.9bn decrease in Switzerland and a \$0.6bn decrease from the reclassification of our business in Oman into 'assets held for sale'. These were partly offset by a \$2.8bn increase in Hong Kong and a \$2.6bn increase in Singapore.

Loans and advances to non-bank financial institutions grew by \$9.4bn, including a \$5.1bn increase in the UK and a \$2.2bn increase in Hong Kong.

Loan commitments and financial guarantees increased by \$21bn since 31 December 2022 to \$413.5bn at 30 June 2023. Excluding favourable foreign exchange movements of \$6.3bn, loan commitments and financial guarantees grew by \$14.8bn. This can be mainly attributed to a \$19.6bn increase in unsettled reverse repurchase agreements, partly offset by a decrease of \$7.9bn in loan commitments with corporate and commercial customers.

The allowance for ECL attributable to loans and advances to banks and customers of \$8.8bn at 30 June 2023 increased from \$8.6bn at 31 December 2022. This included adverse foreign exchange movements of \$64m.

Excluding foreign exchange movements, the total increase in the wholesale ECL allowance for loans and advances to customers and banks was mostly driven by a \$47m growth in loans to non-bank financial institutions and a \$24m rise in corporate and commercial balances.

The allowance for ECL attributable to loan commitments and financial guarantees at 30 June 2023 remained at \$0.4bn from 31 December 2022.

Total wholesale lending for loans and advances to banks and customers by stage distribution

|                                                                                              | Gross carrying amount Allowance for ECL |         |         |      |         |         |         |         |      |         |
|----------------------------------------------------------------------------------------------|-----------------------------------------|---------|---------|------|---------|---------|---------|---------|------|---------|
|                                                                                              | Stage 1                                 | Stage 2 | Stage 3 | POCI | Total   | Stage 1 | Stage 2 | Stage 3 | POCI | Total   |
|                                                                                              | \$m                                     | \$m     | \$m     | \$m  | \$m     | \$m     | \$m     | \$m     | \$m  | \$m     |
| Corporate and commercial                                                                     | 345,116                                 | 80,274  | 15,807  | 61   | 441,258 | (468)   | (1,630) | (6,278) | (25) | (8,401) |
| - agriculture, forestry and fishing                                                          | 5,075                                   | 1,714   | 310     | -1   | 7,099   | (11)    | (46)    | (61)    | -    | (118)   |
| <ul> <li>mining and quarrying</li> </ul>                                                     | 6,957                                   | 829     | 360     | 1    | 8,147   | (6)     | (17)    | (117)   | (1)  | (141)   |
| - manufacturing                                                                              | 68,475                                  | 15,594  | 1,932   | 24   | 86,025  | (89)    | (213)   | (807)   | (22) | (1,131) |
| <ul> <li>electricity, gas, steam and air-<br/>conditioning supply</li> </ul>                 | 13,690                                  | 1,510   | 298     | _    | 15,498  | (14)    | (24)    | (80)    | _    | (118)   |
| - water supply, sewerage, waste                                                              |                                         |         |         |      |         |         |         |         |      |         |
| management and remediation                                                                   | 2,345                                   | 636     | 29      | -    | 3,010   | (4)     | (14)    | (16)    | -    | (34)    |
| - construction                                                                               | 10,550                                  | 2,324   | 843     | -    | 13,717  | (21)    | (43)    | (424)   | -    | (488)   |
| <ul> <li>wholesale and retail trade, repair of<br/>motor vehicles and motorcycles</li> </ul> | 64,397                                  | 13,484  | 2,484   | 4    | 80,369  | (90)    | (168)   | (1,237) | (2)  | (1,497) |
| - transportation and storage                                                                 | 18,996                                  | 4,825   | 439     | _    | 24,260  | (23)    | (57)    | (142)   | _    | (222)   |
| - accommodation and food                                                                     | 8,674                                   | 6,962   | 882     | _    | 16,518  | (25)    | (171)   | (87)    | _    | (283)   |
| - publishing, audiovisual and                                                                |                                         |         |         |      |         |         |         |         |      |         |
| broadcasting                                                                                 | 16,602                                  | 1,552   | 311     | -    | 18,465  | (17)    | (48)    | (137)   | -    | (202)   |
| - real estate                                                                                | 67,095                                  | 20,976  | 5,223   | 18   | 93,312  | (75)    | (578)   | (2,322) | -    | (2,975) |
| professional, scientific and technical     activities.                                       | 16,679                                  | 2,128   | 647     |      | 19,454  | (21)    | (67)    | (214)   | _    | (302)   |
| activities                                                                                   |                                         |         |         | -    | •       | ' '     | ` '     | ' '     |      | • •     |
| administrative and support services                                                          | 21,010                                  | 4,453   | 935     | 14   | 26,412  | (29)    | (83)    | (330)   | -    | (442)   |
| <ul> <li>public administration and defence,<br/>compulsory social security</li> </ul>        | 1,043                                   | 9       | -       | -    | 1,052   | -       | (1)     | -       | -    | (1)     |
| - education                                                                                  | 1,139                                   | 282     | 86      | -    | 1,507   | (3)     | (7)     | (26)    | -    | (36)    |
| <ul> <li>health and care</li> </ul>                                                          | 3,285                                   | 595     | 165     | -    | 4,045   | (3)     | (26)    | (23)    | -    | (52)    |
| <ul> <li>arts, entertainment and recreation</li> </ul>                                       | 1,329                                   | 397     | 112     | -    | 1,838   | (4)     | (13)    | (42)    | -    | (59)    |
| - other services                                                                             | 9,701                                   | 1,736   | 489     | -    | 11,926  | (31)    | (40)    | (207)   | -    | (278)   |
| <ul> <li>activities of households</li> </ul>                                                 | 776                                     | 1       | -       | -    | 777     | -       | -       | -       | -    | -       |
| <ul> <li>extra-territorial organisations and bodies activities</li> </ul>                    | _                                       | -       | _       | -    | -       | -       | _       | _       | -    | -       |
| - government                                                                                 | 7,278                                   | 254     | 262     | -    | 7,794   | (2)     | (1)     | (6)     | -    | (9)     |
| <ul> <li>asset-backed securities</li> </ul>                                                  | 20                                      | 13      | -       | -    | 33      | _       | (13)    | _       | _    | (13)    |
| Non-bank financial institutions                                                              | 71,559                                  | 4,409   | 623     |      | 76,591  | (62)    | (72)    | (177)   | _    | (311)   |
| Loans and advances to banks                                                                  | 99,623                                  | 1,288   | 84      |      | 100,995 | (18)    | (33)    | (23)    | _    | (74)    |
| At 30 Jun 2023                                                                               | 516,298                                 | 85,971  | 16,514  | 61   | 618,844 | (548)   | (1,735) | (6,478) | (25) | (8,786) |
| By legal entity                                                                              |                                         |         |         |      |         |         |         |         |      |         |
| HSBC UK Bank plc                                                                             | 70,737                                  | 24,049  | 4,161   | _    | 98,947  | (174)   | (593)   | (759)   | _    | (1,526) |
| HSBC Bank plc                                                                                | 83,612                                  | 10,101  | 2,959   | 3    | 96,675  | (65)    | (168)   | (1,099) | _    | (1,332) |
| The Hong Kong and Shanghai Banking Corporation Limited                                       | 286,821                                 | 40,313  | 7,357   | 54   | 334,545 | (204)   | (677)   | (3,498) | (22) | (4,401) |
| HSBC Bank Middle East Limited                                                                | 20,978                                  | 1,393   | 852     | 4    | 23,227  | (12)    | (12)    | (620)   | (3)  | (647)   |
| HSBC North America Holdings Inc.                                                             | 29,482                                  | 6,792   | 260     | _    | 36,534  | (33)    | (197)   | (55)    | _    | (285)   |
| Grupo Financiero HSBC, S.A. de C.V.                                                          | 12,068                                  | 1,583   | 441     |      | 14,092  | (36)    | (64)    | (242)   |      | (342)   |
| Other trading entities                                                                       | 12,569                                  | 1,740   | 484     | _    | 14,793  | (24)    | (24)    | (205)   | _    | (253)   |
| Holding companies, shared service centres and intra-Group eliminations                       | 31                                      | _       | _       | _    | 31      | _       | _       | _       | _    | _       |
| At 30 Jun 2023                                                                               | 516,298                                 | 85,971  | 16,514  | 61   | 618,844 | (548)   | (1,735) | (6,478) | (25) | (8,786) |

Total wholesale lending for loans and other credit-related commitments and financial guarantees by stage distribution<sup>1</sup>

|                                                           |         | Nominal amount |         |      |         |         | Allowance for ECL |         |      |       |  |
|-----------------------------------------------------------|---------|----------------|---------|------|---------|---------|-------------------|---------|------|-------|--|
|                                                           | Stage 1 | Stage 2        | Stage 3 | POCI | Total   | Stage 1 | Stage 2           | Stage 3 | POCI | Total |  |
|                                                           | \$m     | \$m            | \$m     | \$m  | \$m     | \$m     | \$m               | \$m     | \$m  | \$m   |  |
| Corporate and commercial                                  | 252,497 | 25,888         | 780     | _    | 279,165 | (112)   | (147)             | (89)    | _    | (348) |  |
| Financial                                                 | 128,707 | 5,545          | 39      | _    | 134,291 | (9)     | (14)              | (3)     | _    | (26)  |  |
| At 30 Jun 2023                                            | 381,204 | 31,433         | 819     | _    | 413,456 | (121)   | (161)             | (92)    | _    | (374) |  |
| By legal entity                                           |         |                |         |      |         |         |                   |         |      |       |  |
| HSBC UK Bank plc                                          | 29,661  | 7,134          | 222     | _    | 37,017  | (23)    | (48)              | (44)    | _    | (115) |  |
| HSBC Bank plc                                             | 159,850 | 11,389         | 248     | _    | 171,487 | (14)    | (33)              | (32)    | _    | (79)  |  |
| The Hong Kong and Shanghai Banking<br>Corporation Limited | 68,226  | 4,151          | 69      | -    | 72,446  | (49)    | (37)              | (10)    | _    | (96)  |  |
| HSBC Bank Middle East Limited                             | 5,889   | 732            | 10      | _    | 6,631   | (5)     | _                 | _       | _    | (5)   |  |
| HSBC North America Holdings Inc.                          | 86,911  | 4,767          | 162     | _    | 91,840  | (19)    | (34)              | (2)     | _    | (55)  |  |
| HSBC Bank Canada                                          | 26,695  | 2,826          | 100     | _    | 29,621  | (9)     | (7)               | (2)     | _    | (18)  |  |
| Grupo Financiero HSBC, S.A. de C.V.                       | 2,426   | 60             | 1       | _    | 2,487   | (1)     | (1)               | (1)     | _    | (3)   |  |
| Other trading entities                                    | 1,546   | 374            | 7       | _    | 1,927   | (1)     | (1)               | (1)     | _    | (3)   |  |
| At 30 Jun 2023                                            | 381,204 | 31,433         | 819     | _    | 413,456 | (121)   | (161)             | (92)    | _    | (374) |  |

<sup>1</sup> Included in loans and other credit-related commitments and financial guarantees is \$66bn relating to unsettled reverse repurchase agreements, which once drawn are classified as 'Reverse repurchase agreements – non-trading'.

# Total wholesale lending for loans and advances to banks and customers by stage distribution (continued)

|                                                                                              |         | Gross   | carrying am | Gross carrying amount Allowance for ECL |         |         |         |         |      |         |
|----------------------------------------------------------------------------------------------|---------|---------|-------------|-----------------------------------------|---------|---------|---------|---------|------|---------|
| •                                                                                            | Stage 1 | Stage 2 | Stage 3     | POCI                                    | Total   | Stage 1 | Stage 2 | Stage 3 | POCI | Total   |
|                                                                                              | \$m     | \$m     | \$m         | \$m                                     | \$m     | \$m     | \$m     | \$m     | \$m  | \$m     |
| Corporate and commercial                                                                     | 351,885 | 85,492  | 15,696      | 129                                     | 453,202 | (488)   | (1,907) | (5,887) | (38) | (8,320) |
| agriculture, forestry and fishing                                                            | 4,805   | 1,505   | 261         |                                         | 6,571   | (10)    | (44)    | (68)    |      | (122)   |
| - mining and quarrying                                                                       | 6,424   | 1,463   | 232         | 1                                       | 8,120   | (5)     | (21)    | (145)   | (1)  | (172)   |
| - manufacturing                                                                              | 70,144  | 15,251  | 2,016       | 49                                      | 87,460  | (93)    | (164)   | (867)   | (29) | (1,153) |
| electricity, gas, steam and air-<br>conditioning supply                                      | 14,402  | 1,799   | 277         | _                                       | 16,478  | (10)    | (31)    | (67)    | _    | (108)   |
| <ul> <li>water supply, sewerage, waste<br/>management and remediation</li> </ul>             | 2,690   | 277     | 26          | _                                       | 2,993   | (3)     | (5)     | (13)    | _    | (21)    |
| - construction                                                                               | 9,678   | 2,742   | 791         | 7                                       | 13,218  | (21)    | (51)    | (368)   | (3)  | (443)   |
| <ul> <li>wholesale and retail trade, repair of<br/>motor vehicles and motorcycles</li> </ul> | 63,752  | 15,867  | 2,805       | 5                                       | 82,429  | (97)    | (225)   | (1,341) | (3)  | (1,666) |
| - transportation and storage                                                                 | 19,068  | 5,062   | 556         | _                                       | 24,686  | (30)    | (65)    | (153)   | _    | (248)   |
| - accommodation and food                                                                     | 9,862   | 6,523   | 787         | 2                                       | 17,174  | (23)    | (139)   | (81)    | (1)  | (244)   |
| publishing, audiovisual and broadcasting                                                     | 16,574  | 1,537   | 249         | 28                                      | 18,388  | (22)    | (36)    | (58)    | (1)  | (117)   |
| - real estate                                                                                | 72,152  | 24,362  | 4.834       | 19                                      | 101,367 | (86)    | (903)   | (1,861) | _    | (2,850) |
| professional, scientific and technical activities                                            | 15,164  | 2,229   | 542         | _                                       | 17,935  | (21)    | (51)    | (200)   | _    | (272)   |
| administrative and support services                                                          | 20,592  | 3,505   | 962         | 18                                      | 25,077  | (25)    | (90)    | (293)   | _    | (408)   |
| public administration and defence,                                                           | 20,332  | 3,303   | 302         | 10                                      | 23,077  | (23)    | (30)    | (233)   | _    | (400)   |
| compulsory social security                                                                   | 1,166   | 14      | _           | _                                       | 1,180   | _       | (1)     | _       | _    | (1)     |
| - education                                                                                  | 1,325   | 181     | 87          | _                                       | 1,593   | (4)     | (5)     | (22)    | _    | (31)    |
| - health and care                                                                            | 2,993   | 643     | 266         | _                                       | 3,902   | (6)     | (17)    | (67)    | _    | (90)    |
| - arts, entertainment and recreation                                                         | 1,264   | 452     | 146         | _                                       | 1,862   | (4)     | (16)    | (57)    | -    | (77)    |
| - other services                                                                             | 10,335  | 1,547   | 589         | _                                       | 12,471  | (25)    | (30)    | (219)   | _    | (274)   |
| - activities of households                                                                   | 730     | 14      | _           | _                                       | 744     | _       | _       | -1      | _    | _       |
| <ul> <li>extra-territorial organisations and bodies activities</li> </ul>                    | 47      | _       | _           | _                                       | 47      | _       | _       | _       | _    | _       |
| - government                                                                                 | 8,699   | 506     | 270         | _                                       | 9,475   | (3)     | _       | (7)     | -    | (10)    |
| - asset-backed securities                                                                    | 19      | 13      | _           | _                                       | 32      | _       | (13)    | -1      | _    | (13)    |
| Non-bank financial institutions                                                              | 61,737  | 4,718   | 469         |                                         | 66,924  | (43)    | (77)    | (137)   |      | (257)   |
| Loans and advances to banks                                                                  | 102,723 | 1,739   | 82          | _                                       | 104,544 | (18)    | (29)    | (22)    | _    | (69)    |
| At 31 Dec 2022                                                                               | 516,345 | 91,949  | 16,247      | 129                                     | 624,670 | (549)   | (2,013) | (6,046) | (38) | (8,646) |
| By legal entity                                                                              |         |         |             |                                         |         |         |         |         |      |         |
| HSBC UK Bank plc                                                                             | 64,930  | 18,856  | 4,439       | 28                                      | 88,253  | (165)   | (445)   | (643)   | (1)  | (1,254) |
| HSBC Bank plc                                                                                | 83,174  | 9,175   | 2,631       | 3                                       | 94,983  | (56)    | (181)   | (1,075) |      | (1,312) |
| The Hong Kong and Shanghai Banking                                                           |         |         |             |                                         |         |         |         |         |      |         |
| Corporation Limited                                                                          | 292,022 | 50,708  | 6,934       | 80                                      | 349,744 | (216)   | (1,074) | (3,125) | (24) | (4,439) |
| HSBC Bank Middle East Limited                                                                | 21,922  | 1,777   | 946         | 4                                       | 24,649  | (11)    | (21)    | (684)   | (3)  | (719)   |
| HSBC North America Holdings Inc.                                                             | 30,816  | 6,861   | 211         |                                         | 37,888  | (24)    | (194)   | (22)    |      | (240)   |
| Grupo Financiero HSBC, S.A. de C.V.                                                          | 9,969   | 1,979   | 399         |                                         | 12,347  | (48)    | (62)    | (225)   |      | (335)   |
| Other trading entities                                                                       | 13,343  | 2,593   | 687         | 14                                      | 16,637  | (27)    | (36)    | (272)   | (10) | (345)   |
| At 31 Dec 2022                                                                               | 516,345 | 91,949  | 16,247      | 129                                     | 624,670 | (549)   | (2,013) | (6,046) | (38) | (8,646) |

### Total wholesale lending for loans and other credit-related commitments and financial guarantees by stage distribution (continued)

|                                                           |         | Nor     | minal amoun | t    |         | Allowance for ECL |         |         |      |       |
|-----------------------------------------------------------|---------|---------|-------------|------|---------|-------------------|---------|---------|------|-------|
|                                                           | Stage 1 | Stage 2 | Stage 3     | POCI | Total   | Stage 1           | Stage 2 | Stage 3 | POCI | Total |
|                                                           | \$m     | \$m     | \$m         | \$m  | \$m     | \$m               | \$m     | \$m     | \$m  | \$m   |
| Corporate and commercial                                  | 252,860 | 29,116  | 798         | _    | 282,774 | (116)             | (178)   | (96)    | _    | (390) |
| Financial                                                 | 105,950 | 3,683   | 23          | _    | 109,656 | (5)               | (14)    | (2)     | _    | (21)  |
| At 31 Dec 2022                                            | 358,810 | 32,799  | 821         | _    | 392,430 | (121)             | (192)   | (98)    | _    | (411) |
| By legal entity                                           |         |         |             |      |         |                   |         |         |      |       |
| HSBC UK Bank plc                                          | 26,036  | 5,527   | 208         | _    | 31,771  | (24)              | (45)    | (38)    | _    | (107) |
| HSBC Bank plc                                             | 142,100 | 11,710  | 291         | _    | 154,101 | (16)              | (41)    | (47)    | _    | (104) |
| The Hong Kong and Shanghai Banking<br>Corporation Limited | 67,473  | 6,081   | 114         | _    | 73,668  | (54)              | (53)    | (9)     | _    | (116) |
| HSBC Bank Middle East Limited                             | 6,683   | 231     | 14          | _    | 6,928   | (2)               | (2)     | _       | _    | (4)   |
| HSBC North America Holdings Inc.                          | 88,039  | 3,959   | 87          | _    | 92,085  | (13)              | (32)    | (2)     | _    | (47)  |
| HSBC Bank Canada                                          | 24,395  | 4,671   | 84          | _    | 29,150  | (8)               | (15)    | _       | _    | (23)  |
| Grupo Financiero HSBC, S.A. de C.V.                       | 2,468   | 240     | 3           | _    | 2,711   | (1)               | _       | _       | _    | (1)   |
| Other trading entities                                    | 1,616   | 380     | 20          | _    | 2,016   | (3)               | (4)     | (2)     | _    | (9)   |
| At 31 Dec 2022                                            | 358,810 | 32,799  | 821         | _    | 392,430 | (121)             | (192)   | (98)    | _    | (411) |

<sup>1</sup> Included in loans and other credit-related commitments and financial guarantees is \$45bn relating to unsettled reverse repurchase agreements, which once drawn are classified as 'Reverse repurchase agreements – non-trading'.

# Commercial real estate

Commercial real estate lending includes the financing of corporate, institutional and high net worth customers who are investing primarily in income-producing assets and, to a lesser extent, in their construction and development. The portfolio is globally diversified with larger concentrations in Hong Kong, the UK, mainland China and the US.

Our global exposure is centred largely on cities with economic, political or cultural significance. In more developed markets, our exposure mainly comprises the financing of investment assets, the redevelopment of existing stock and the augmentation of both

commercial and residential markets to support economic and population growth. In less developed commercial real estate markets, our exposures comprise lending for development assets on relatively short tenors with a particular focus on supporting larger, better capitalised developers involved in residential construction or assets supporting economic expansion.

Excluding favourable foreign exchange movements of \$0.5bn, commercial real estate lending decreased by \$8.4bn, mainly from \$5.7bn in Hong Kong due to loan repayments, in addition to reclassifications of \$0.5bn to assets held for sale in the US.

# Commercial real estate lending to customers

|                                                  |                     |                  |                                                                   |                                     |                                                          |                                              |                              | _       | of whi | ich:         |
|--------------------------------------------------|---------------------|------------------|-------------------------------------------------------------------|-------------------------------------|----------------------------------------------------------|----------------------------------------------|------------------------------|---------|--------|--------------|
|                                                  | HSBC UK<br>Bank plc | HSBC<br>Bank plc | The Hong Kong<br>and Shanghai<br>Banking Corpora-<br>tion Limited | HSBC Bank<br>Middle East<br>Limited | HSBC North<br>America<br>Holdings<br>Inc. <sup>1,2</sup> | Grupo<br>Financiero<br>HSBC, S.A.<br>de C.V. | Other<br>trading<br>entities | Total   | UK     | Hong<br>Kong |
|                                                  | \$m                 | \$m              | \$m                                                               | \$m                                 | \$m                                                      | \$m                                          | \$m                          | \$m     | \$m    | \$m          |
| Gross loans and advances                         |                     |                  |                                                                   |                                     |                                                          |                                              |                              |         |        |              |
| Stage 1                                          | 12,827              | 4,181            | 42,242                                                            | 1,118                               | 1,918                                                    | 877                                          | 839                          | 64,002  | 13,621 | 30,218       |
| Stage 2                                          | 1,385               | 650              | 13,588                                                            | 313                                 | 2,662                                                    | 65                                           | 44                           | 18,707  | 1,553  | 10,447       |
| Stage 3                                          | 593                 | 214              | 3,712                                                             | 173                                 | 63                                                       | 34                                           | 45                           | 4,834   | 731    | 3,385        |
| POCI                                             | _                   | _                | 18                                                                |                                     |                                                          |                                              |                              | 18      | _      | 18           |
| At 30 Jun 2023                                   | 14,805              | 5,045            | 59,560                                                            | 1,604                               | 4,643                                                    | 976                                          | 928                          | 87,561  | 15,905 | 44,068       |
| <ul> <li>of which:<br/>forborne loans</li> </ul> | 272                 | 154              | 1,227                                                             | 378                                 | 508                                                      | 58                                           | _                            | 2,597   | 410    | 1,138        |
| Allowance for ECL                                | (240)               | (144)            | (2,326)                                                           | (68)                                | (84)                                                     | (21)                                         | (13)                         | (2,896) | (363)  | (2,121)      |
| Gross loans and advances                         |                     |                  |                                                                   |                                     |                                                          |                                              |                              |         |        |              |
| Stage 1                                          | 11,409              | 5,083            | 46,700                                                            | 1,094                               | 2,096                                                    | 832                                          | 906                          | 68,120  | 12,209 | 35,905       |
| Stage 2                                          | 2,763               | 828              | 16,311                                                            | 323                                 | 3,249                                                    | 43                                           | 91                           | 23,608  | 3,008  | 11,068       |
| Stage 3                                          | 702                 | 277              | 3,320                                                             | 264                                 |                                                          | 28                                           | 57                           | 4,648   | 827    | 3,029        |
| POCI                                             | _                   |                  | 19                                                                |                                     |                                                          | _                                            |                              | 19      |        | 19           |
| At 31 Dec 2022                                   | 14,874              | 6,188            | 66,350                                                            | 1,681                               | 5,345                                                    | 903                                          | 1,054                        | 96,395  | 16,044 | 50,021       |
| <ul> <li>of which:<br/>forborne loans</li> </ul> | 215                 | 143              | 763                                                               | 449                                 | 428                                                      | 47                                           | 23                           | 2,068   | 336    | 654          |
| Allowance for ECL                                | (216)               | (153)            | (2,094)                                                           | (153)                               | (93)                                                     | (24)                                         | (13)                         | (2,746) | (323)  | (1,878)      |

<sup>1</sup> The figures for 30 June 2023 exclude gross loans and advances of \$0.5bn, and an associated allowance for ECL of \$4m, corresponding to individual assets which were reported as held for sale by HSBC North America Holdings Inc.

<sup>2</sup> During 1Q23, we aligned the classification of commercial real estate across the Group and re-presented commercial real estate exposure in HSBC North America Holdings Inc. at 31 December 2022 as \$5.3bn, which had a corresponding ECL charge of \$0.1bn.

# Refinance risk in commercial real estate

Commercial real estate lending tends to require the repayment of a significant proportion of the principal at maturity. Typically, a customer will arrange repayment through the acquisition of a new loan to settle the existing debt. Refinance risk is the risk that a customer, being

unable to repay the debt on maturity, fails to refinance it at commercial terms. We monitor our commercial real estate portfolio closely, assessing indicators for signs of potential issues with refinancing.

# Commercial real estate gross loans and advances to customers maturity analysis

|                |                        |                  |                                                                    |                                     |                                           |                                              |                              | _      | of wh  | ich:         |
|----------------|------------------------|------------------|--------------------------------------------------------------------|-------------------------------------|-------------------------------------------|----------------------------------------------|------------------------------|--------|--------|--------------|
|                | HSBC<br>UK Bank<br>plc | HSBC<br>Bank plc | The Hong Kong<br>and Shanghai<br>Banking<br>Corporation<br>Limited | HSBC Bank<br>Middle East<br>Limited | HSBC North<br>America<br>Holdings<br>Inc. | Grupo<br>Financiero<br>HSBC, S.A.<br>de C.V. | Other<br>trading<br>entities | Total  | UK     | Hong<br>Kong |
|                | \$m                    | \$m              | \$m                                                                | \$m                                 | \$m                                       | \$m                                          | \$m                          | \$m    | \$m    | \$m          |
| < 1 year       | 4,522                  | 1,684            | 23,350                                                             | 403                                 | 1,363                                     | 279                                          | 828                          | 32,429 | 5,393  | 18,929       |
| 1-2 years      | 4,296                  | 717              | 16,651                                                             | 290                                 | 1,164                                     | 234                                          | 10                           | 23,362 | 4,321  | 13,013       |
| 2-5 years      | 5,416                  | 1,745            | 16,763                                                             | 526                                 | 2,099                                     | 378                                          | 34                           | 26,961 | 5,609  | 10,080       |
| > 5 years      | 571                    | 899              | 2,796                                                              | 385                                 | 17                                        | 85                                           | 56                           | 4,809  | 582    | 2,046        |
| At 30 Jun 2023 | 14,805                 | 5,045            | 59,560                                                             | 1,604                               | 4,643                                     | 976                                          | 928                          | 87,561 | 15,905 | 44,068       |
|                |                        |                  |                                                                    |                                     |                                           |                                              |                              |        |        |              |
| < 1 year       | 8,315                  | 2,059            | 23,468                                                             | 423                                 | 1,883                                     | 241                                          | 703                          | 37,092 | 9,211  | 18,675       |
| 1–2 years      | 3,518                  | 1,503            | 18,007                                                             | 218                                 | 810                                       | 115                                          | 228                          | 24,399 | 3,678  | 13,873       |
| 2-5 years      | 2,385                  | 1,644            | 21,804                                                             | 664                                 | 2,624                                     | 449                                          | 60                           | 29,630 | 2,472  | 14,963       |
| > 5 years      | 656                    | 982              | 3,071                                                              | 376                                 | 28                                        | 98                                           | 63                           | 5,274  | 683    | 2,510        |
| At 31 Dec 2022 | 14,874                 | 6,188            | 66,350                                                             | 1,681                               | 5,345                                     | 903                                          | 1,054                        | 96,395 | 16,044 | 50,021       |

The following table presents the Group's exposure to borrowers classified in the commercial real estate sector where the ultimate parent is based in mainland China, as well as all commercial real

estate exposures booked on mainland China balance sheets. The exposures at 30 June 2023 are split by country/territory and credit quality including allowances for ECL by stage.

## Mainland China commercial real estate

|                                                                                  |         |       | Rest of the Group | Total   |
|----------------------------------------------------------------------------------|---------|-------|-------------------|---------|
|                                                                                  | \$m     | \$m   | \$m               | \$m     |
| Loans and advances to customers <sup>1</sup>                                     | 7,835   | 4,700 | 960               | 13,495  |
| Guarantees issued and others <sup>2</sup>                                        | 241     | 464   | 79                | 784     |
| Total mainland China commercial real estate exposure at 30 Jun 2023              | 8,076   | 5,164 | 1,039             | 14,279  |
| Distribution of mainland China commercial real estate exposure by credit quality |         |       |                   |         |
| - Strong                                                                         | 1,161   | 1,836 | 205               | 3,202   |
| - Good                                                                           | 747     | 908   | 355               | 2,010   |
| - Satisfactory                                                                   | 973     | 1,756 | 252               | 2,981   |
| - Sub-standard                                                                   | 1,891   | 456   | 214               | 2,561   |
| - Credit impaired                                                                | 3,304   | 208   | 13                | 3,525   |
| At 30 Jun 2023                                                                   | 8,076   | 5,164 | 1,039             | 14,279  |
| Allowance for ECL by credit quality                                              |         |       |                   |         |
| - Strong                                                                         | _       | (2)   | _                 | (2)     |
| - Good                                                                           | _       | (3)   | (1)               | (4)     |
| - Satisfactory                                                                   | (2)     | (87)  | (1)               | (90)    |
| - Sub-standard                                                                   | (205)   | (17)  | (3)               | (225)   |
| - Credit impaired                                                                | (1,774) | (82)  | _                 | (1,856) |
| At 30 Jun 2023                                                                   | (1,981) | (191) | (5)               | (2,177) |
| Allowance for ECL by stage distribution                                          |         |       |                   |         |
| - Stage 1                                                                        | _       | (6)   | (1)               | (7)     |
| - Stage 2                                                                        | (207)   | (103) | (4)               | (314)   |
| - Stage 3                                                                        | (1,774) | (82)  | _                 | (1,856) |
| At 30 Jun 2023                                                                   | (1,981) | (191) | (5)               | (2,177) |
| ECL coverage %                                                                   | 24.5    | 3.7   | 0.5               | 15.2    |

<sup>1</sup> Amounts represent gross carrying amount.

<sup>2</sup> Amounts represent nominal amount for guarantees and other contingent liabilities.

#### Mainland China commercial real estate (continued)

|                                                                          | Hong Kong | Mainland China | Rest of the Group | Total   |
|--------------------------------------------------------------------------|-----------|----------------|-------------------|---------|
|                                                                          | \$m       | \$m            | \$m               | \$m     |
| Loans and advances to customers <sup>1</sup>                             | 9,129     | 5,752          | 860               | 15,741  |
| Guarantees issued and others <sup>2</sup>                                | 249       | 755            | 18                | 1,022   |
| Total mainland China commercial real estate exposure at 31 Dec 2022      | 9,378     | 6,507          | 878               | 16,763  |
| Distribution of mainland China commercial real estate exposure by credit |           |                |                   | ·       |
| quality                                                                  |           |                |                   |         |
| - Strong                                                                 | 1,425     | 2,118          | 220               | 3,763   |
| - Good                                                                   | 697       | 1,087          | 370               | 2,154   |
| - Satisfactory                                                           | 1,269     | 2,248          | 77                | 3,594   |
| - Sub-standard                                                           | 2,887     | 779            | 193               | 3,859   |
| - Credit impaired                                                        | 3,100     | 275            | 18                | 3,393   |
| At 31 Dec 2022                                                           | 9,378     | 6,507          | 878               | 16,763  |
| Allerman for EQL by and it must be                                       |           |                |                   |         |
| Allowance for ECL by credit quality  - Strong                            |           | /E)            |                   | (E)     |
| - Strong<br>- Good                                                       | _         | (5)            | (1)               | (5)     |
|                                                                          | (20)      | (8)<br>(81)    | (1)               | (9)     |
| - Satisfactory - Sub-standard                                            | (20)      | '- '           | (2)               | (101)   |
|                                                                          | (458)     | (42)           | (3)               | (503)   |
| - Credit impaired                                                        | (1,268)   | (105)          |                   | (1,373) |
| At 31 Dec 2022                                                           | (1,746)   | (241)          | (4)               | (1,991) |
| Allowance for ECL by stage distribution                                  |           |                |                   |         |
| - Stage 1                                                                | (1)       | (9)            | (1)               | (11)    |
| - Stage 2                                                                | (477)     | (127)          | (3)               | (607)   |
| - Stage 3                                                                | (1,268)   | (105)          |                   | (1,373) |
| - POCI                                                                   | _         | _              | _                 | _       |
| At 31 Dec 2022                                                           | (1,746)   | (241)          | (4)               | (1,991) |
| ECL coverage %                                                           | 18.6      | 3.7            | 0.5               | 11.9    |

<sup>1</sup> Amounts represent gross carrying amount.

Commercial real estate financing refers to lending that focuses on commercial development and investment in real estate and covers commercial, residential and industrial assets. Commercial real estate financing can also be provided to a corporate or financial entity for the purchase or financing of a property which supports the overall operations of the business.

The exposures in the table are related to companies whose primary activities are focused on residential, commercial and mixed-use real estate activities. Lending is generally focused on tier 1 and 2 cities.

The table above shows 57% of total exposure with a credit quality of 'satisfactory' or above, which was unchanged compared with 31 December 2022. Total 'credit impaired' exposures have nevertheless increased to 26% (31 December 2022: 21%), reflecting sustained stress in the China commercial real estate market, including weakness in both property market fundamentals and financing conditions for borrowers operating in this sector.

Allowances for ECL are substantially against unsecured exposures. For secured exposures, allowances for ECL are minimal, reflecting the nature and value of the security held.

Facilities booked in Hong Kong continue to represent the largest proportion of mainland China commercial real estate exposures, although total exposures reduced to \$8.1bn, down \$1.3bn since

31 December 2022, as a result of de-risking measures and repayments. This portfolio remains relatively higher risk, with 36% (31 December 2022: 36%) of exposure booked with a credit quality of 'satisfactory' or above and 41% 'credit impaired' (31 December 2022: 33%). This reflected a further credit deterioration during the first half of the year. At 30 June 2023, the Group had allowances for ECL of \$2bn (31 December 2022: \$1.7bn) held against mainland China commercial real estate exposures booked in Hong Kong.

Approximately half of the unimpaired exposure in the Hong Kong portfolio is lending to state-owned enterprises and relatively strong private-owned enterprises. This is reflected in the relatively low ECL allowance in this part of the portfolio.

Market conditions are likely to remain stressed with a protracted and uncertain recovery as sentiment and domestic residential demand remain weak. There is potential for a further deterioration in credit conditions during the second half of the year given the heightened uncertainty around liquidity support and ongoing weakness in property market fundamentals.

The Group has additional exposures to mainland China commercial real estate as a result of lending to multinational corporates booked outside of mainland China. These are not incorporated in the table above.

<sup>2</sup> Amounts represent nominal amount for guarantees and other contingent liabilities.

# Supplementary information

The following disclosure presents the gross carrying/nominal amount of financial instruments to which the impairment requirements in IFRS 9 are applied by global business and the associated allowance for ECL.

Summary of financial instruments to which the impairment requirements in IFRS 9 are applied – by global business

|                                                             | (         | Gross carry | ing/nomina | al amount |           |         | Allov   | wance for l | ECL         |          |
|-------------------------------------------------------------|-----------|-------------|------------|-----------|-----------|---------|---------|-------------|-------------|----------|
|                                                             | Stage 1   | Stage 2     | Stage 3    | POCI      | Total     | Stage 1 | Stage 2 | Stage 3     | POCI        | Total    |
|                                                             | \$m       | \$m         | \$m        | \$m       | \$m       | \$m     | \$m     | \$m         | \$m         | \$m      |
| Loans and advances to customers at                          |           |             |            |           |           |         |         |             |             |          |
| amortised cost                                              | 808,376   | 142,843     | 20,016     | 61        | 971,296   | (1,106) | (3,269) | (7,338)     | (25)        | (11,738) |
| - WPB                                                       | 403,926   | 58,906      | 4,107      | _         | 466,939   | (589)   | (1,575) | (939)       | -           | (3,103)  |
| - CMB                                                       | 244,261   | 69,186      | 12,745     | 46        | 326,238   | (423)   | (1,441) | (5,103)     | (25)        | (6,992)  |
| - GBM                                                       | 159,915   | 14,718      | 3,164      | 15        | 177,812   | (94)    | (240)   | (1,296)     | -           | (1,630)  |
| <ul> <li>Corporate Centre</li> </ul>                        | 274       | 33          | _          | _         | 307       | -       | (13)    | -           | -           | (13)     |
| Loans and advances to banks at amortised                    |           |             |            |           |           |         |         |             |             |          |
| cost                                                        | 99,623    | 1,288       | 84         |           | 100,995   | (18)    | (33)    | (23)        |             | (74)     |
| - WPB                                                       | 27,291    | 422         | 2          | -         | 27,715    | (4)     | (1)     | (2)         | -           | (7)      |
| - CMB                                                       | 26,328    | 331         | -          | -         | 26,659    | (4)     | -       | -           | -           | (4)      |
| - GBM                                                       | 43,273    | 423         | 82         | -         | 43,778    | (10)    | (32)    | (21)        | -           | (63)     |
| - Corporate Centre                                          | 2,731     | 112         | -          | _         | 2,843     | -       | _       | _           | _           | _        |
| Other financial assets measured at                          |           |             |            |           |           | (       |         | ()          | <b>/-</b> 1 | ( >      |
| amortised cost                                              | 945,902   | 13,580      | 757        | 10        | 960,249   | (96)    | (147)   | (237)       | (9)         | (489)    |
| - WPB                                                       | 163,096   | 3,946       | 275        | -         | 167,317   | (26)    | (75)    | (73)        | -           | (174)    |
| - CMB                                                       | 205,866   | 8,913       | 437        | 10        | 215,226   | (45)    | (63)    | (160)       | (9)         | (277)    |
| - GBM                                                       | 500,442   | 644         | 41         | -         | 501,127   | (23)    | (9)     | (4)         | -           | (36)     |
| - Corporate Centre                                          | 76,498    | 77          | 4          | _         | 76,579    | (2)     | _       | _           | -           | (2)      |
| Total gross carrying amount on-balance sheet at 30 Jun 2023 | 1,853,901 | 157,711     | 20,857     | 71        | 2,032,540 | (1,220) | (3,449) | (7,598)     | (34)        | (12,301) |
| Loans and other credit-related                              |           |             |            |           |           |         |         |             |             |          |
| commitments                                                 | 610,072   | 37,849      | 1,605      | _         | 649,526   | (135)   | (150)   | (63)        | _           | (348)    |
| - WPB                                                       | 242,869   | 9,324       | 984        | -         | 253,177   | (23)    | (1)     | (2)         | -           | (26)     |
| - CMB                                                       | 129,160   | 16,511      | 473        | -         | 146,144   | (80)    | (107)   | (60)        | -           | (247)    |
| - GBM                                                       | 237,911   | 12,014      | 148        | -         | 250,073   | (32)    | (42)    | (1)         | -           | (75)     |
| <ul> <li>Corporate Centre</li> </ul>                        | 132       | -           | _          | _         | 132       | _       | _       | -           | -           | _        |
| Financial guarantees                                        | 16,135    | 2,535       | 212        |           | 18,882    | (8)     | (12)    | (31)        |             | (51)     |
| - WPB                                                       | 1,245     | 14          | -          | -         | 1,259     | -       | -       | -           | -           | -        |
| - CMB                                                       | 7,291     | 1,818       | 121        | -         | 9,230     | (7)     | (4)     | (25)        | -           | (36)     |
| - GBM                                                       | 7,599     | 703         | 91         | -         | 8,393     | (1)     | (8)     | (6)         | -           | (15)     |
| <ul> <li>Corporate Centre</li> </ul>                        |           | _           | _          | _         | _         | -       | _       | _           | _           | _        |
| Total nominal amount off-balance sheet at 30 Jun 2023       | 626,207   | 40,384      | 1,817      | _         | 668,408   | (143)   | (162)   | (94)        | _           | (399)    |
| WPB                                                         | 117,142   | 903         | _          | 1         | 118,046   | (12)    | (14)    | -           | _           | (26)     |
| CMB                                                         | 83,149    | 841         | _          | 1         | 83,991    | (11)    | (14)    | _           | _           | (25)     |
| GBM                                                         | 81,178    | 162         | 1          | _         | 81,341    | (13)    | (7)     | _           | _           | (20)     |
| Corporate Centre                                            | 3,611     | 206         | _          | _         | 3,817     | (38)    | (16)    | _           | _           | (54)     |
| Debt instruments measured at FVOCI at 30 Jun 2023           | 285,080   | 2,112       | 1          | 2         | 287,195   | (74)    | (51)    | _           | _           | (125)    |

# Summary of financial instruments to which the impairment requirements in IFRS 9 are applied – by global business (continued)

|                                                             |           | Gross carr | ying/nomir | nal amount |           |         | Allowance for ECL |         |      |          |
|-------------------------------------------------------------|-----------|------------|------------|------------|-----------|---------|-------------------|---------|------|----------|
|                                                             | Stage 1   | Stage 2    | Stage 3    | POCI       | Total     | Stage 1 | Stage 2           | Stage 3 | POCI | Total    |
|                                                             | \$m       | \$m        | \$m        | \$m        | \$m       | \$m     | \$m               | \$m     | \$m  | \$m      |
| Loans and advances to customers at                          |           |            |            |            |           |         |                   |         |      |          |
| amortised cost                                              | 776,299   | 139,076    | 19,504     | 129        | 935,008   | (1,092) | (3,488)           | (6,829) | (38) | (11,447) |
| - WPB                                                       | 372,691   | 49,045     | 3,501      | -          | 425,237   | (569)   | (1,510)           | (850)   | -    | (2,929)  |
| - CMB                                                       | 235,293   | 70,654     | 12,815     | 112        | 318,874   | (444)   | (1,538)           | (4,896) | (38) | (6,916)  |
| - GBM                                                       | 167,990   | 19,334     | 3,188      | 17         | 190,529   | (79)    | (427)             | (1,083) | -    | (1,589)  |
| - Corporate Centre                                          | 325       | 43         | -          | -          | 368       | -       | (13)              | -       | -    | (13)     |
| Loans and advances to banks at                              |           |            |            |            |           |         |                   |         |      |          |
| amortised cost                                              | 102,723   | 1,739      | 82         | _          | 104,544   | (18)    | (29)              | (22)    | _    | (69)     |
| - WPB                                                       | 25,770    | 295        | -          | _          | 26,065    | (3)     | (1)               | _       | _    | (4)      |
| - CMB                                                       | 24,107    | 695        | 4          | -          | 24,806    | (5)     | -                 | (2)     | -    | (7)      |
| - GBM                                                       | 46,778    | 606        | 78         | -          | 47,462    | (9)     | (28)              | (20)    | -    | (57)     |
| - Corporate Centre                                          | 6,068     | 143        | -          | -          | 6,211     | (1)     | -                 | -       | -    | (1)      |
| Other financial assets measured at                          |           |            |            |            |           |         |                   |         |      |          |
| amortised cost                                              | 938,798   | 15,339     | 797        |            | 954,934   | (95)    | (165)             | (233)   |      | (493)    |
| - WPB                                                       | 194,963   | 3,962      | 458        | -          | 199,383   | (30)    | (75)              | (130)   | -    | (235)    |
| - CMB                                                       | 181,238   | 10,738     | 253        | -          | 192,229   | (35)    | (82)              | (90)    | -    | (207)    |
| - GBM                                                       | 485,499   | 637        | 78         | -          | 486,214   | (28)    | (8)               | (13)    | -    | (49)     |
| <ul> <li>Corporate Centre</li> </ul>                        | 77,098    | 2          | 8          | _          | 77,108    | (2)     | _                 | _       | _    | (2)      |
| Total gross carrying amount on-balance sheet at 31 Dec 2022 | 1,817,820 | 156,154    | 20,383     | 129        | 1,994,486 | (1,205) | (3,682)           | (7,084) | (38) | (12,009) |
| Loans and other credit-related                              |           |            |            |            |           |         |                   |         |      |          |
| commitments                                                 | 583,383   | 34,033     | 1,372      |            | 618,788   | (141)   | (180)             | (65)    |      | (386)    |
| - WPB                                                       | 238,161   | 4,377      | 769        | -          | 243,307   | (25)    | (1)               | -       | -    | (26)     |
| - CMB                                                       | 123,512   | 18,484     | 512        | -          | 142,508   | (78)    | (128)             | (55)    | -    | (261)    |
| - GBM                                                       | 221,462   | 11,171     | 91         | -          | 232,724   | (38)    | (51)              | (10)    | -    | (99)     |
| <ul> <li>Corporate Centre</li> </ul>                        | 248       | 1          | _          | _          | 249       | _       | _                 | _       | _    | _        |
| Financial guarantees                                        | 16,071    | 2,463      | 249        |            | 18,783    | (6)     | (13)              | (33)    |      | (52)     |
| - WPB                                                       | 1,196     | 11         | 1          | -          | 1,208     | -       | -                 | _       | -    | -        |
| - CMB                                                       | 6,830     | 1,564      | 130        | -          | 8,524     | (5)     | (8)               | (26)    | -    | (39)     |
| - GBM                                                       | 8,045     | 888        | 118        | -          | 9,051     | (1)     | (5)               | (7)     | -    | (13)     |
| <ul> <li>Corporate Centre</li> </ul>                        |           | _          | _          | _          | _         | _       | _                 | _       | _    | _        |
| Total nominal amount off-balance sheet                      |           |            |            |            |           |         |                   |         |      |          |
| at 31 Dec 2022                                              | 599,454   | 36,496     | 1,621      |            | 637,571   | (147)   | (193)             | (98)    |      | (438)    |
| WPB                                                         | 112,591   | 1,066      |            | 1          | 113,658   | (17)    | (17)              |         |      | (34)     |
| CMB                                                         | 71,445    | 735        |            |            | 72,180    | (9)     | (14)              |         |      | (23)     |
| GBM                                                         | 75,228    | 434        | _          | 1          | 75,663    | (10)    | (8)               | _       |      | (18)     |
| Corporate Centre                                            | 3,347     | 299        | _          | _          | 3,646     | (31)    | (19)              | (1)     |      | (51)     |
| Debt instruments measured at FVOCI at 31 Dec 2022           | 262,611   | 2,534      |            | 2          | 265,147   | (67)    | (58)              | (1)     | _    | (126)    |

# Wholesale lending – loans and advances to customers at amortised cost by country/territory

|                                                                        |                | Gross carry   | ing amount             |                  |                | Allowand                    | e for ECL              |         |
|------------------------------------------------------------------------|----------------|---------------|------------------------|------------------|----------------|-----------------------------|------------------------|---------|
|                                                                        | Corporate      | of which:     | Non-bank               |                  | Corporate      | of which:                   | Non-bank               |         |
|                                                                        | and            | real          | financial institutions | Tatal            | and commercial | real<br>estate <sup>1</sup> | financial institutions | Total   |
|                                                                        | commercial     |               |                        |                  |                |                             |                        |         |
| LUZ                                                                    | \$m            | \$m           | \$m                    | \$m              | \$m            | \$m                         | \$m                    | \$m     |
| UK                                                                     | 107,700        | 14,800        | 18,507                 | 126,207          | (1,813)        | (358)                       | (175)                  | (1,988) |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> </ul>      | 82,258         | 13,620        | 8,815                  | 91,073           | (1,487)        | (229)                       | (37)                   | (1,524) |
| <ul> <li>of which: HSBC Bank plc (non-ring-fenced<br/>bank)</li> </ul> | 25,442         | 1,180         | 9,692                  | 35,134           | (326)          | (129)                       | (138)                  | (464)   |
| France                                                                 | 29,789         | 4,293         | 4,829                  | 34,618           | (564)          | (29)                        | (5)                    | (569)   |
| Germany                                                                | 7,329          | 240           | 864                    | 8,193            | (159)          | _                           | (2)                    | (161)   |
| Switzerland                                                            | 1,227          | 625           | 346                    | 1,573            | (11)           | _                           | _                      | (11)    |
| Hong Kong                                                              | 133,025        | 49,326        | 22,843                 | 155,868          | (3,203)        | (2,211)                     | (37)                   | (3,240) |
| Australia                                                              | 12,165         | 3,637         | 1,253                  | 13,418           | (44)           | (1)                         | (1)                    | (45)    |
| India                                                                  | 10,323         | 1,868         | 5,011                  | 15,334           | (54)           | (5)                         | (7)                    | (61)    |
| Indonesia                                                              | 3,449          | 122           | 317                    | 3,766            | (202)          | (1)                         |                        | (202)   |
| Mainland China                                                         | 28,956         | 4,748         | 8,223                  | 37,179           | (277)          | (150)                       | (22)                   | (299)   |
| Malaysia                                                               | 5,212          | 1,005         | 290                    | 5,502            | (83)           | (10)                        |                        | (83)    |
| Singapore                                                              | 16,009         | 3,253         | 1,170                  | 17,179           | (328)          | (10)                        | _                      | (328)   |
| Taiwan                                                                 | 4,575          | 45            | 102                    | 4,677            | _              |                             |                        |         |
| Egypt                                                                  | 1,038          | 20            | 77                     | 1,115            | (108)          | (9)                         |                        | (108)   |
| UAE                                                                    | 11,964         | 1,129         | 689                    | 12,653           | (610)          | (61)                        |                        | (610)   |
| US                                                                     | 26,824         | 5,362         | 8,786                  | 35,610           | (242)          | (85)                        | (43)                   | (285)   |
| Mexico                                                                 | 11,022         | 913           | 988                    | 12,010           | (340)          | (17)                        | (3)                    | (343)   |
| Other                                                                  | 30,651         | 1,926         | 2,296                  | 32,947           | (363)          | (28)                        | (16)                   | (379)   |
| At 30 Jun 2023                                                         | 441,258        | 93,312        | 76,591                 | 517,849          | (8,401)        | (2,975)                     | (311)                  | (8,712) |
| UK                                                                     | 104,775        | 14,309        | 12,662                 | 117,437          | (1,522)        | (329)                       | (131)                  | (1,653) |
| - of which: HSBC UK Bank plc (ring-fenced                              | 104,775        | 14,309        | 12,002                 | 117,437          | (1,322)        | (329)                       | (131)                  | (1,000) |
| bank)                                                                  | 78,249         | 13,041        | 2,980                  | 81,229           | (1,247)        | (193)                       | (6)                    | (1,253) |
| - of which: HSBC Bank plc (non-ring-fenced                             | 26,526         | 1,268         | 9,682                  | 36,208           | (275)          | (136)                       | (125)                  | (400)   |
| bank)                                                                  |                |               |                        |                  |                |                             |                        |         |
| France                                                                 | 27,571         | 4,216         | 4,152                  | 31,723           | (621)          | (36)                        |                        | (625)   |
| Germany                                                                | 6,603          | 252           | 713                    | 7,316            | (154)          |                             | (3)                    | (157)   |
| Switzerland                                                            | 988<br>144,256 | 635<br>56,093 | 298<br>20,798          | 1,286<br>165,054 | (2,997)        | (1,965)                     | (35)                   | (3,032) |
| Hong Kong Australia                                                    | 11,641         | 3,106         | 1,157                  | 12,798           | (2,997)        | (1,903)                     |                        | (97)    |
| India                                                                  | 9,052          | 1,711         | 4,267                  | 13,319           | (80)           | (22)                        |                        | (90)    |
| Indonesia                                                              | 3,214          | 85            | 226                    | 3,440            | (187)          | (1)                         |                        | (187)   |
| Mainland China                                                         | 31,790         | 5,752         | 8,908                  | 40,698           | (327)          | (167)                       |                        | (357)   |
| Malaysia                                                               | 5,986          | 1,081         | 180                    | 6,166            | (133)          | (15)                        |                        | (133)   |
| Singapore                                                              | 15,905         | 3,812         | 1,192                  | 17,097           | (387)          | (12)                        |                        | (388)   |
| Taiwan                                                                 | 4,701          | 20            | 65                     | 4,766            | (1)            |                             | — (1)                  | (1)     |
| Egypt                                                                  | 1,262          | 77            | 101                    | 1,363            | (117)          | (5)                         |                        | (118)   |
| UAE                                                                    | 13,503         | 1,569         | 149                    | 13,652           | (674)          | (152)                       |                        | (674)   |
| US                                                                     | 28,249         | 5,714         | 8,640                  | 36,889           | (214)          | (94)                        |                        | (240)   |
| Mexico                                                                 | 9,784          | 903           | 717                    | 10,501           | (334)          | (24)                        |                        | (335)   |
| Other                                                                  | 33,922         | 2,032         | 2,699                  | 36,621           | (467)          | (24)                        |                        | (482)   |
| At 31 Dec 2022                                                         | 453,202        | 101,367       | 66,924                 | 520,126          | (8,320)        | (2,850)                     |                        | (8,577) |
| AL 01 DEC 2022                                                         | 400,202        | 101,307       | 00,324                 | 520,120          | (0,320)        | (2,000)                     | (207)                  | (0,077) |

<sup>1</sup> Real estate lending within this disclosure corresponds solely to the industry of the borrower on the same basis as the 'Total wholesale lending for loans and advances to banks and customers by stage distribution' on page 84.

# Personal lending – loans and advances to customers at amortised cost by country/territory

|                                                                   |                                                                | Gross carryin                                                | g amount                                            |                                                                     |                                                     | Allowance                                           | Allowance for ECL                                  |                                                      |  |  |
|-------------------------------------------------------------------|----------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------|----------------------------------------------------|------------------------------------------------------|--|--|
|                                                                   | First lien                                                     |                                                              | of which:                                           |                                                                     | First lien                                          |                                                     | of which:                                          |                                                      |  |  |
|                                                                   | residential                                                    | Other                                                        | credit                                              |                                                                     | residential                                         | Other                                               | credit                                             |                                                      |  |  |
|                                                                   | mortgages                                                      | personal                                                     | cards                                               | Total                                                               | mortgages                                           | personal                                            | cards                                              | Total                                                |  |  |
|                                                                   | \$m                                                            | \$m                                                          | \$m                                                 | \$m                                                                 | \$m                                                 | \$m                                                 | \$m                                                | \$m                                                  |  |  |
| UK                                                                | 164,322                                                        | 18,452                                                       | 7,483                                               | 182,774                                                             | (231)                                               | (841)                                               | (422)                                              | (1,072)                                              |  |  |
| - of which: HSBC UK Bank plc (ring-fenced                         |                                                                |                                                              |                                                     |                                                                     |                                                     |                                                     |                                                    |                                                      |  |  |
| bank)                                                             | 160,792                                                        | 17,414                                                       | 7,405                                               | 178,206                                                             | (227)                                               | (834)                                               | (420)                                              | (1,061)                                              |  |  |
| <ul> <li>of which: HSBC Bank plc (non-ring-fenced</li> </ul>      |                                                                |                                                              |                                                     |                                                                     | (4)                                                 | <b>-</b> -1                                         | (0)                                                | (4.4)                                                |  |  |
| bank)                                                             | 3,530                                                          | 1,038                                                        | 78                                                  | 4,568                                                               | (4)                                                 | (7)                                                 | (2)                                                | (11)                                                 |  |  |
| France <sup>1</sup>                                               | 2,243                                                          | 20,163                                                       | 329                                                 | 22,406                                                              | (34)                                                | (70)                                                | (3)                                                | (104)                                                |  |  |
| Germany                                                           | _                                                              | 176                                                          |                                                     | 176                                                                 |                                                     |                                                     | _                                                  |                                                      |  |  |
| Switzerland                                                       | 1,447                                                          | 5,762                                                        |                                                     | 7,209                                                               | (1)                                                 | (20)                                                | _                                                  | (21)                                                 |  |  |
| Hong Kong                                                         | 105,000                                                        | 31,633                                                       | 8,384                                               | 136,633                                                             |                                                     | (371)                                               | (265)                                              | (371)                                                |  |  |
| Australia                                                         | 22,062                                                         | 439                                                          | 383                                                 | 22,501                                                              | (6)                                                 | (21)                                                | (20)                                               | (27)                                                 |  |  |
| India                                                             | 1,356                                                          | 627                                                          | 169                                                 | 1,983                                                               | (5)                                                 | (15)                                                | (11)                                               | (20)                                                 |  |  |
| Indonesia                                                         | 66                                                             | 285                                                          | 140                                                 | 351                                                                 | (2)                                                 | (11)                                                | (7)                                                | (13)                                                 |  |  |
| Mainland China                                                    | 8,098                                                          | 801                                                          | 323                                                 | 8,899                                                               | (3)                                                 | (53)                                                | (42)                                               | (56)                                                 |  |  |
| Malaysia                                                          | 2,275                                                          | 2,073                                                        | 795                                                 | 4,348                                                               | (24)                                                | (86)                                                | (32)                                               | (110)                                                |  |  |
| Singapore                                                         | 8,060                                                          | 5,433                                                        | 436                                                 | 13,493                                                              | _                                                   | (38)                                                | (16)                                               | (38)                                                 |  |  |
| Taiwan                                                            | 5,420                                                          | 1,288                                                        | 298                                                 | 6,708                                                               | _                                                   | (16)                                                | (4)                                                | (16)                                                 |  |  |
| Egypt                                                             | _                                                              | 295                                                          | 81                                                  | 295                                                                 | _                                                   | (2)                                                 | (1)                                                | (2)                                                  |  |  |
| UAE                                                               | 1,969                                                          | 1,329                                                        | 416                                                 | 3,298                                                               | (19)                                                | (80)                                                | (38)                                               | (99)                                                 |  |  |
| US                                                                | 17,458                                                         | 664                                                          | 197                                                 | 18,122                                                              | (12)                                                | (24)                                                | (19)                                               | (36)                                                 |  |  |
| Mexico                                                            | 8,079                                                          | 5,599                                                        | 2,136                                               | 13,678                                                              | (162)                                               | (677)                                               | (234)                                              | (839)                                                |  |  |
| Other                                                             | 6,879                                                          | 3,694                                                        | 1,131                                               | 10,573                                                              | (105)                                               | (97)                                                | (52)                                               | (202)                                                |  |  |
| At 30 Jun 2023                                                    | 354,734                                                        | 98,713                                                       | 22,701                                              | 453,447                                                             | (604)                                               | (2,422)                                             | (1,166)                                            | (3,026)                                              |  |  |
| T                                                                 |                                                                |                                                              |                                                     |                                                                     |                                                     |                                                     |                                                    |                                                      |  |  |
| UK                                                                | 154,519                                                        | 16,793                                                       | 6,622                                               | 171,312                                                             | (227)                                               | (838)                                               | (449)                                              | (1,065)                                              |  |  |
| <ul> <li>of which: HSBC UK Bank plc (ring-fenced bank)</li> </ul> | 151,188                                                        | 15,808                                                       | 6,556                                               | 166,996                                                             | (222)                                               | (828)                                               | (447)                                              | (1,050)                                              |  |  |
| <ul> <li>of which: HSBC Bank plc (non-ring-fenced</li> </ul>      |                                                                |                                                              |                                                     |                                                                     |                                                     |                                                     |                                                    |                                                      |  |  |
| bank)                                                             | 3,331                                                          | 985                                                          | 66                                                  | 4,316                                                               | (5)                                                 | (10)                                                | (2)                                                | (15)                                                 |  |  |
| France <sup>1</sup>                                               | 30                                                             | 76                                                           | 9                                                   | 106                                                                 | (14)                                                | (8)                                                 |                                                    | (22)                                                 |  |  |
| Germany                                                           |                                                                | 234                                                          |                                                     | 234                                                                 |                                                     |                                                     |                                                    |                                                      |  |  |
| Switzerland                                                       | 1,378                                                          | 5,096                                                        |                                                     | 6,474                                                               |                                                     | (20)                                                |                                                    | (20)                                                 |  |  |
| Hong Kong                                                         | 101,478                                                        | 31,409                                                       | 8,644                                               | 132,887                                                             | (1)                                                 | (352)                                               | (258)                                              | (353)                                                |  |  |
| Australia                                                         | 21,372                                                         | 456                                                          | 396                                                 | 21,828                                                              | (11)                                                | (18)                                                | (18)                                               | (29)                                                 |  |  |
| India                                                             |                                                                | 590                                                          | 162                                                 | 1,668                                                               | (4)                                                 | (18)                                                | (13)                                               | (22)                                                 |  |  |
| Indonesia                                                         | 1,078                                                          | 590                                                          | 702                                                 |                                                                     |                                                     |                                                     |                                                    |                                                      |  |  |
| Indonesia                                                         | 1,078<br>70                                                    | 278                                                          | 141                                                 | 348                                                                 | (1)                                                 | (17)                                                | (12)                                               | (18)                                                 |  |  |
| Mainland China                                                    |                                                                |                                                              |                                                     |                                                                     | (1)                                                 | (17)<br>(61)                                        | (12)<br>(49)                                       | (18)                                                 |  |  |
|                                                                   | 70                                                             | 278                                                          | 141                                                 | 348                                                                 |                                                     |                                                     |                                                    |                                                      |  |  |
| Mainland China                                                    | 70<br>9,305                                                    | 278<br>921                                                   | 141<br>378                                          | 348<br>10,226                                                       | (3)                                                 | (61)                                                | (49)                                               | (64)                                                 |  |  |
| Mainland China<br>Malaysia                                        | 70<br>9,305<br>2,292                                           | 278<br>921<br>2,437                                          | 141<br>378<br>843                                   | 348<br>10,226<br>4,729                                              | (3)<br>(27)                                         | (61)<br>(92)                                        | (49)<br>(31)                                       | (64)<br>(119)                                        |  |  |
| Mainland China<br>Malaysia<br>Singapore                           | 70<br>9,305<br>2,292<br>7,501                                  | 278<br>921<br>2,437<br>6,264                                 | 141<br>378<br>843<br>422                            | 348<br>10,226<br>4,729<br>13,765                                    | (3)<br>(27)<br>—                                    | (61)<br>(92)<br>(35)                                | (49)<br>(31)<br>(14)                               | (64)<br>(119)<br>(35)                                |  |  |
| Mainland China Malaysia Singapore Taiwan                          | 70<br>9,305<br>2,292<br>7,501<br>5,428                         | 278<br>921<br>2,437<br>6,264<br>1,189                        | 141<br>378<br>843<br>422<br>284                     | 348<br>10,226<br>4,729<br>13,765<br>6,617                           | (3)<br>(27)<br>—                                    | (61)<br>(92)<br>(35)<br>(18)                        | (49)<br>(31)<br>(14)<br>(5)                        | (64)<br>(119)<br>(35)<br>(18)                        |  |  |
| Mainland China Malaysia Singapore Taiwan Egypt                    | 70<br>9,305<br>2,292<br>7,501<br>5,428                         | 278<br>921<br>2,437<br>6,264<br>1,189<br>310                 | 141<br>378<br>843<br>422<br>284<br>83               | 348<br>10,226<br>4,729<br>13,765<br>6,617<br>310                    | (3)<br>(27)<br>—<br>—                               | (61)<br>(92)<br>(35)<br>(18)<br>(2)                 | (49)<br>(31)<br>(14)<br>(5)<br>(1)                 | (64)<br>(119)<br>(35)<br>(18)<br>(2)                 |  |  |
| Mainland China Malaysia Singapore Taiwan Egypt UAE                | 70<br>9,305<br>2,292<br>7,501<br>5,428<br>—<br>2,104           | 278<br>921<br>2,437<br>6,264<br>1,189<br>310<br>1,339        | 141<br>378<br>843<br>422<br>284<br>83<br>426        | 348<br>10,226<br>4,729<br>13,765<br>6,617<br>310<br>3,443           | (3)<br>(27)<br>—<br>—<br>—<br>—<br>(14)             | (61)<br>(92)<br>(35)<br>(18)<br>(2)<br>(84)         | (49)<br>(31)<br>(14)<br>(5)<br>(1)<br>(41)         | (64)<br>(119)<br>(35)<br>(18)<br>(2)<br>(98)         |  |  |
| Mainland China Malaysia Singapore Taiwan Egypt UAE US             | 70<br>9,305<br>2,292<br>7,501<br>5,428<br>—<br>2,104<br>16,847 | 278<br>921<br>2,437<br>6,264<br>1,189<br>310<br>1,339<br>704 | 141<br>378<br>843<br>422<br>284<br>83<br>426<br>213 | 348<br>10,226<br>4,729<br>13,765<br>6,617<br>310<br>3,443<br>17,551 | (3)<br>(27)<br>———————————————————————————————————— | (61)<br>(92)<br>(35)<br>(18)<br>(2)<br>(84)<br>(31) | (49)<br>(31)<br>(14)<br>(5)<br>(1)<br>(41)<br>(23) | (64)<br>(119)<br>(35)<br>(18)<br>(2)<br>(98)<br>(41) |  |  |

<sup>1</sup> Included in other personal lending as at 30 June 2023 is \$18,403m (31 December 2022: nil) guaranteed by Crédit Logement.

# Treasury risk

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# Overview

Treasury risk is the risk of having insufficient capital, liquidity or funding resources to meet financial obligations and satisfy regulatory requirements, together with the financial risks arising from the provision of pensions and other post-employment benefits to staff and their dependants. Treasury risk also includes the risk to our earnings or capital due to non-trading book foreign exchange exposures and changes in market interest rates.

Treasury risk arises from changes to the respective resources and risk profiles driven by customer behaviour, management decisions or the external environment.

#### Approach and policy

Our objective in the management of treasury risk is to maintain appropriate levels of capital, liquidity, funding, foreign exchange and market risk to support our business strategy, and meet our regulatory and stress testing-related requirements.

Our approach to treasury management is driven by our strategic and organisational requirements, taking into account the regulatory, economic and commercial environment. We maintain a strong capital and liquidity base to support the risks inherent in our business and invest in accordance with our strategy, meeting both consolidated and local regulatory requirements at all times.

Our policy is underpinned by our risk management framework, our internal capital adequacy assessment process ('ICAAP') and our internal liquidity adequacy assessment process ('ILAAP'). The risk framework incorporates a number of measures aligned to our assessment of risks for both internal and regulatory purposes. These risks include credit, market, operational, pensions, non-trading book foreign exchange risk, and interest rate risk in the banking book.

A summary of our current policies and practices regarding the management of treasury risk is set out on pages 202 to 217 of the Annual Report and Accounts 2022.

# Treasury risk management

# Key developments in the first half of 2023

- All of the Group's material operating entities were above regulatory minimum levels of capital, liquidity and funding at 30 June 2023.
- Following high-profile US and Swiss banking failures in the first quarter of 2023, we validated our existing risk management practices including stress testing and limit setting. We also reviewed our liquidity monitoring and metric assumptions as part of our ILAAP cycle to ensure they continued to cover observed and emerging risks.
- We continued to improve our analysis and understanding of the drivers of capital volatility and the underlying sensitivities, ensuring these are actively considered in our risk appetite and limit setting processes
- As announced in the first quarter of 2023, we reverted to a policy of paying quarterly dividends, with the Board approving an interim dividend of \$0.10 per share. On 10 May 2023, we initiated a share buy-back of up to \$2bn with an approximately 0.25 percentage point impact on the CET1 capital ratio. This buy-back was completed in July 2023. The Board has announced a further dividend of \$0.10 per share, and intends to initiate a further share buy-back of up to \$2bn, which is expected to commence shortly.
- We enhanced the Group consolidation methodology regarding the liquidity available to the Group from underlying subsidiaries. This resulted in a change to the available liquidity reported in the

- liquidity coverage ratio ('LCR') and increased the Group LCR by approximately 6%, on a spot basis, at 30 June 2023.
- As announced by the Bank of England's Financial Policy Committee, the UK countercyclical capital buffer rate increased from 1% to 2%, effective July 2023 in line with the usual 12-month implementation lag. The change is expected to increase our CET1 requirement by approximately 0.2 percentage points.
- We continued to increase the stabilisation of our net interest income ('NII') as interest rate expectations fluctuated, driven by central bank rate increases and a reassessment of the trajectory of inflation in major economies.
- Following the acquisition of SVB UK in the first quarter of 2023, we launched HSBC Innovation Banking in June, combining the expertise of SVB UK with our international network. We are in the process of integrating the staff, assets and liabilities of SVB UK into the Group. The acquisition was funded from existing resources, and the impact on our Group LCR and CET1 ratio is minimal
- During 1Q23, the significant interest rate rises in France resulted in the completion of the planned sale of our retail banking operations in France becoming less certain, as the capital required to be held by the buyer at completion of the transaction was expected to increase significantly. As a result, we were required to change the accounting classification of our retail banking operations in France to no longer be classified as held for sale. The impairment on classifying the disposal as held for sale, which had resulted in an approximately 0.3 percentage point reduction in the Group's CET1 ratio last year, was reversed. In June 2023, we agreed new terms for the sale of these operations that will involve HSBC retaining a portfolio of loans. The transaction remains subject to information and consultation processes with respective works councils and regulatory approvals, and the parties aim to complete the transaction on 1 January 2024. An estimated pre-tax loss of up to \$2.2bn would be recognised in the second half of 2023 if the retail operations in France were reclassified as held for
- We entered into an agreement to sell our banking business in Canada to the Royal Bank of Canada in 2022. The transaction is now expected to complete in the first quarter of 2024, subject to regulatory and governmental approvals. We continue to classify our banking business in Canada as held for sale. We remain committed to consider the payment of a special dividend of \$0.21 per share as a priority use of the proceeds from the sale of our banking business in Canada in the first half of 2024. The remaining sale proceeds are expected to accrue into CET1 capital. We intend to use any excess capital to supplement share buy-backs.

For quantitative disclosures on capital ratios, own funds and RWAs, see pages 95 to 98. For quantitative disclosures on liquidity and funding metrics, see pages 98 to 100. For quantitative disclosures on interest rate risk in the banking book, see pages 101 to 102.

# Capital, liquidity and funding risk management processes

# Assessment and risk appetite

Our capital management policy is supported by a global capital management framework. The framework sets out our approach to determining key capital risk appetites including CET1, total capital, minimum requirements for own funds and eligible liabilities ('MREL'), leverage ratio and double leverage. Our ICAAP is an assessment of the Group's capital position, outlining both regulatory and internal capital resources and requirements resulting from HSBC's business model, strategy, risk profile and management, performance and planning, risks to capital, and the implications of stress testing. Our assessment of capital adequacy is driven by an assessment of risks. These risks include credit, market, operational, pensions, insurance, structural foreign exchange, interest rate risk in the banking book and Group risk. Climate risk is also considered as part of the ICAAP, and we are continuing to develop our approach. Subsidiaries prepare ICAAPs in line with global guidance, while considering their local regulatory regimes to determine their own risk appetites and ratios.

HSBC Holdings is the provider of equity capital and MREL-eligible debt to its subsidiaries, and also provides them with non-equity capital

where necessary. These investments are funded by HSBC Holdinas' own equity capital and MREL-eligible debt. MREL includes own funds and liabilities that can be written down or converted into capital resources in order to absorb losses or recapitalise a bank in the event of its failure. In line with our existing structure and business model, HSBC has three resolution groups - the European resolution group, the Asian resolution group and the US resolution group. There are some smaller entities that fall outside these resolution groups.

HSBC Holdings seeks to maintain a prudent balance between the composition of its capital and its investments in subsidiaries.

As a matter of long-standing policy, the holding company retains a substantial holdings capital buffer comprising high-quality liquid assets ('HQLA'), which at 30 June 2023 was in excess of \$26bn and within risk appetite.

We aim to ensure that management has oversight of our liquidity and funding risks at Group and entity level through robust governance, in line with our risk management framework. We manage liquidity and funding risk at an operating entity level, in accordance with globally consistent policies, procedures and reporting standards. This ensures that obligations can be met in a timely manner, in the jurisdiction where they fall due.

Operating entities are required to meet internal minimum requirements and any applicable regulatory requirements at all times. These requirements are assessed through our ILAAP, which ensures that operating entities have robust strategies, policies, processes and systems for the identification, measurement, management and monitoring of liquidity risk over an appropriate set of time horizons, including intra-day. The ILAAP informs the validation of risk tolerance and the setting of risk appetite. It also assesses the capability to manage liquidity and funding effectively in each major entity. These metrics are set and managed locally but are subject to robust global review and challenge to ensure consistency of approach and application of the Group's policies and controls.

# Planning and performance

Capital and risk-weighted asset ('RWA') plans, as well as funding and liquidity plans, form part of the annual financial resource plan that is approved by the Board.

Capital and RWA forecasts are submitted to the Group Executive Committee on a monthly basis, and capital and RWAs are monitored and managed against the plan. The responsibility for global capital allocation principles rests with the Group Chief Financial Officer, supported by the Group Capital Management Meeting. This is a specialist forum addressing capital management, reporting into the HSBC Holdings Asset Liability Management Committee.

The Board-level appetite measures for funding and liquidity are the LCR and net stable funding ratio ('NSFR'), together with an internal liquidity metric. In addition, we use a wider set of measures to manage an appropriate funding and liquidity profile, including legal entity depositor concentration limits, intra-day liquidity, forwardlooking funding assessments and other key measures.

Through our internal governance processes, we seek to strengthen discipline over our investment and capital allocation decisions, and to ensure that returns on investment meet management's objectives. Our strategy is to allocate capital to businesses and entities to support growth objectives where returns above internal hurdle levels have been identified, and in order to meet their regulatory and economic capital needs. We evaluate and manage business returns by using a return on average tangible equity measure.

# Risks to capital and liquidity

Outside the stress testing framework, other risks may be identified that have the potential to affect our RWAs, capital and/or liquidity position. Downside and Upside scenarios are assessed against our management objectives, and mitigating actions are assigned as necessary. We closely monitor future regulatory changes, and continue to evaluate the impact of these upon our capital and liquidity requirements, particularly those related to the UK's implementation of the outstanding measures to be implemented from the Basel III reforms ('Basel 3.1').

### Regulatory developments

Future changes to our ratios will occur with the implementation of Basel 3.1. The Prudential Regulation Authority ('PRA') has published its consultation paper on the UK's implementation, with a proposed implementation date of 1 January 2025. We currently do not foresee a material net impact on our ratios from the initial implementation. The RWA output floor under Basel 3.1 is proposed to be subject to a five-year transitional provision. Any impact from the output floor would be towards the end of the transition period.

The PRA has published a consultation paper to remove the CET1 deduction requirement in the PRA Rulebook regarding non-performing exposures that are treated as insufficiently covered by firms' accounting provisions. The changes are anticipated to come into force in the second half of 2023, with an estimated marginal increase to the capital base based on initial assessment.

### Regulatory reporting processes and controls

The quality of regulatory reporting remains a key priority for management and regulators. We are progressing with a comprehensive programme to strengthen our processes, improve consistency and enhance controls across regulatory reports, focusing on our prudential regulatory reporting and other priority regulatory reports globally.

Our ongoing programme of work on our prudential regulatory reports is being phased over a number of years, prioritising RWA, capital and liquidity reporting. This programme includes both data enhancement and the transformation of the reporting systems that they flow into. While this programme continues, there may be further impacts on some of our regulatory ratios, such as CET1, LCR and NSFR, as we implement recommended changes and continue to enhance our controls. We are also establishing enhanced risk stewardship and assurance over our regulatory reports and have developed a strategic inventory and tooling to drive consistent standards and accountability.

## Stress testing and recovery and resolution planning

The Group uses stress testing to inform management of the capital and liquidity needed to withstand internal and external shocks, including a global economic downturn or a systems failure. Stress testing results are also used to inform risk mitigation actions, allocation of financial resources, and recovery and resolution planning, as well as to re-evaluate business plans where analysis shows capital, liquidity and/or returns do not meet their target.

In addition to a range of internal stress tests, we are subject to supervisory stress testing in many jurisdictions. These include the programmes of the Bank of England, the US Federal Reserve Board, the European Banking Authority, the European Central Bank and the Hong Kong Monetary Authority. The results of regulatory stress testing and our internal stress tests are used when assessing our internal capital and liquidity requirements through the ICAAP and ILAAP. The outcomes of stress testing exercises carried out by the PRA and other regulators feed into the setting of regulatory minimum ratios and buffers.

We maintain recovery plans for the Group and material entities, which set out potential options management could take in a range of stress scenarios that could result in a breach of capital or liquidity buffers. The Group recovery plan sets out the framework and governance arrangements to support restoring HSBC to a stable and viable position, and so lowering the probability of failure from either idiosyncratic company-specific stress or systemic market-wide issues. Our material entities' recovery plans provide detailed actions that management would consider taking in a stress scenario should their positions deteriorate and threaten to breach risk appetite and regulatory minimum levels. This is to help ensure that HSBC entities can stabilise their financial position and recover from financial losses in a stress environment.

The Group also has capabilities, resources and arrangements in place to address the unlikely event that HSBC might not be recoverable and would therefore need to be resolved by regulators. The Group performed the inaugural Resolvability Assessment Framework selfassessment during 2021 to meet the Bank of England's requirements, which came into effect on 1 January 2022.

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Overall, HSBC's recovery and resolution planning helps safeguard the Group's financial and operational stability. The Group is committed to further developing its recovery and resolution capabilities, including in relation to the Bank of England's Resolvability Assessment Framework.

# Measurement of interest rate risk in the banking book processes

### Assessment and risk appetite

Interest rate risk in the banking book is the risk of an adverse impact to earnings or capital due to changes in market interest rates. It is generated by our non-traded assets and liabilities, specifically loans, deposits and financial instruments that are not held for trading intent or in order to hedge positions held with trading intent. Interest rate risk that can be economically hedged may be transferred to Global Treasury

Hedging is generally executed through interest rate derivatives or fixed-rate government bonds. Any interest rate risk that Global Treasury cannot economically hedge is not transferred and will remain within the global business where the risks originate.

HSBC uses a number of measures to monitor and control interest rate risk in the banking book, including:

- net interest income sensitivity; and
- economic value of equity sensitivity:

#### Net interest income sensitivity

A principal part of our management of non-traded interest rate risk is to monitor the sensitivity of expected net interest income ('NII') under varying interest rate scenarios (i.e. simulation modelling), where all other economic variables are held constant. This monitoring is undertaken at an entity level, where entities calculate both one-year and five-year NII sensitivities across a range of interest rate scenarios.

NII sensitivity figures represent the effect of pro forma movements in projected yield curves based on a static balance sheet size and structure, except for certain mortgage products where balances are impacted by interest rate sensitive prepayment. These sensitivity calculations do not incorporate actions that would be taken by Global Treasury or in the business that originates the risk to mitigate the effect of interest rate movements.

The NII sensitivity calculations assume that interest rates of all maturities move by the same amount in the 'up-shock' scenario. The sensitivity calculations in the 'down-shock' scenarios reflect no floors to the shocked market rates. However, customer product-specific interest rate floors are recognised where applicable.

# Economic value of equity sensitivity

Economic value of equity ('EVE') represents the present value of the future banking book cash flows that could be distributed to equity holders under a managed run-off scenario. This equates to the current book value of equity plus the present value of future NII in this scenario. EVE can be used to assess the economic capital required to support interest rate risk in the banking book. An EVE sensitivity represents the expected movement in EVE due to pre-specified interest rate shocks, where all other economic variables are held constant. Operating entities are required to monitor EVE sensitivities as a percentage of capital resources.

## Hold-to-collect-and-sell stressed value at risk

Hold-to-collect-and-sell stressed value at risk ('VaR') is a quantification of the potential losses to a 99% confidence level of the portfolio of high-quality liquid assets held under a hold-to-collect-and-sell business model in the Markets Treasury business. The portfolio is accounted for at fair value through other comprehensive income together with the derivatives held in designated hedging relationships with these securities. The mark-to-market of this portfolio therefore has an impact on CET1.

Stressed VaR is quantified based on the worst losses over a one-year period, using a historical time series stretching back to the beginning of 2007, and the assumed holding period is 60 days. At the end of June 2023, the stressed VaR of the portfolio was \$3.4bn (31 December 2022: \$2.15bn). The increase was primarily due to an increase in duration risk in this portfolio during the period.

# Capital risk in the first half of 2023

## Capital overview

#### Capital adequacy metrics

|                                               | At     |        |
|-----------------------------------------------|--------|--------|
|                                               | 30 Jun | 31 Dec |
|                                               | 2023   | 2022   |
| Risk-weighted assets ('RWAs') (\$bn)          |        |        |
| Credit risk <sup>1</sup>                      | 690.5  | 679.1  |
| Counterparty credit risk <sup>1</sup>         | 38.6   | 37.1   |
| Market risk                                   | 43.0   | 37.6   |
| Operational risk                              | 87.4   | 85.9   |
| Total RWAs                                    | 859.5  | 839.7  |
| Capital on a transitional basis (\$bn)        |        |        |
| Common equity tier 1 capital                  | 126.4  | 119.3  |
| Tier 1 capital                                | 145.8  | 139.1  |
| Total capital                                 | 170.0  | 162.4  |
| Capital ratios on a transitional basis (%)    |        |        |
| Common equity tier 1 ratio                    | 14.7   | 14.2   |
| Tier 1 ratio                                  | 17.0   | 16.6   |
| Total capital ratio                           | 19.8   | 19.3   |
| Capital on an end point basis (\$bn)          |        |        |
| Common equity tier 1 capital                  | 126.4  | 119.3  |
| Tier 1 capital                                | 145.8  | 139.1  |
| Total capital                                 | 165.9  | 157.2  |
| Capital ratios on an end point basis (%)      |        |        |
| Common equity tier 1 ratio                    | 14.7   | 14.2   |
| Tier 1 ratio                                  | 17.0   | 16.6   |
| Total capital ratio                           | 19.3   | 18.7   |
| Liquidity coverage ratio ('LCR') <sup>2</sup> |        |        |
| Total high-quality liquid assets (\$bn)       | 631.2  | 647.0  |
| Total net cash outflow (\$bn)                 | 477.7  | 490.8  |
| LCR (%)                                       | 132.1  | 131.8  |

- 1 From 1 January 2023, RWAs related to free deliveries have been allocated to credit risk, having previously been classified under counterparty credit risk.
- 2 The LCR figures presented in the above table are based on average values. The LCR is the average month-end values over the preceding 12 months.

References to EU regulations and directives (including technical standards) should, as applicable, be read as references to the UK's version of such regulation or directive, as onshored into UK law under the European Union (Withdrawal) Act 2018, and as may be subsequently amended under UK law.

Capital figures and ratios in the table above are calculated in accordance with the revised Capital Requirements Regulation and Directive, as implemented ('CRR II'). The table presents them under the transitional arrangements in CRR II for capital instruments and after their expiry, known as the end point.

Regulatory numbers and ratios are as presented at the date of reporting. Small changes may exist between these numbers and ratios and those subsequently submitted in regulatory filings. Where differences are significant, we will restate in subsequent periods.

### Own funds

### Own funds disclosure

|      |                                                                         | At       |          |
|------|-------------------------------------------------------------------------|----------|----------|
|      |                                                                         | 30 Jun   | 31 Dec   |
|      |                                                                         | 2023     | 2022     |
| Ref* |                                                                         | \$m      | \$m      |
| 6    | Common equity tier 1 capital before regulatory adjustments <sup>1</sup> | 164,015  | 158,092  |
| 28   | Total regulatory adjustments to common equity tier 1 <sup>1</sup>       | (37,597) | (38,801) |
| 29   | Common equity tier 1 capital                                            | 126,418  | 119,291  |
| 36   | Additional tier 1 capital before regulatory adjustments                 | 19,442   | 19,836   |
| 43   | Total regulatory adjustments to additional tier 1 capital               | (60)     | (60)     |
| 44   | Additional tier 1 capital                                               | 19,382   | 19,776   |
| 45   | Tier 1 capital                                                          | 145,800  | 139,067  |
| 51   | Tier 2 capital before regulatory adjustments                            | 25,668   | 24,779   |
| 57   | Total regulatory adjustments to tier 2 capital                          | (1,447)  | (1,423)  |
| 58   | Tier 2 capital                                                          | 24,221   | 23,356   |
| 59   | Total capital                                                           | 170,021  | 162,423  |
| 60   | Total risk-weighted assets                                              | 859,545  | 839,720  |
|      | Capital ratios                                                          | %        | %        |
| 61   | Common equity tier 1 ratio                                              | 14.7     | 14.2     |
| 62   | Tier 1 ratio                                                            | 17.0     | 16.6     |
| 63   | Total capital ratio                                                     | 19.8     | 19.3     |

<sup>\*</sup> These are references to lines prescribed in the Pillar 3 'Own funds disclosure' template.

At 30 June 2023, our common equity tier 1 ('CET1') capital ratio increased to 14.7% from 14.2% at 31 December 2022, reflecting an increase in CET1 capital of \$7.1bn, partly offset by an increase in RWAs of \$19.8bn. The key drivers of the overall rise in our CET1 ratio during the period were:

- a 0.7 percentage point increase from the \$7.0bn capital generation through profits less dividends, adjusted for the \$2.0bn share buyback announced with our 1Q23 results and completed in July 2023.
- a 0.3 percentage point increase from the reversal of the impairment relating to the planned sale of our retail banking operations in France, and the provisional gain on the acquisition of SVB UK;
- a 0.1 percentage point increase, driven by regulatory change that reduced the risk weighting of residential mortgages in Hong Kong; and
- a 0.6 percentage point fall in the CET1 ratio, driven mainly by an increase in the underlying RWAs and deductions for investment in financial sector entities, intangible assets and excess expected loss.

At 30 June 2023, our Pillar 2A requirement, set by the PRA's Individual Capital Requirement based on a point-in-time assessment, was equivalent to 2.6% of RWAs, of which 1.5% was met by CET1 capital. Throughout the first half of 2023, we complied with the PRA's regulatory capital adequacy requirements.

## Risk-weighted assets

## RWAs by global business

|                          | WPB   | CMB <sup>1</sup> | GBM <sup>1</sup> | Corporate<br>Centre | Total RWAs |
|--------------------------|-------|------------------|------------------|---------------------|------------|
|                          | \$bn  | \$bn             | \$bn             | \$bn                | \$bn       |
| Credit risk              | 152.1 | 324.1            | 135.8            | 78.5                | 690.5      |
| Counterparty credit risk | 1.7   | 1.1              | 34.7             | 1.1                 | 38.6       |
| Market risk              | 1.3   | 1.4              | 27.2             | 13.1                | 43.0       |
| Operational risk         | 31.5  | 27.2             | 29.3             | (0.6)               | 87.4       |
| At 30 Jun 2023           | 186.6 | 353.8            | 227.0            | 92.1                | 859.5      |
| At 31 Dec 2022           | 182.9 | 342.4            | 225.9            | 88.5                | 839.7      |

<sup>1</sup> In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.

<sup>1</sup> On adoption of IFRS 17 'Insurance Contracts', comparative data previously published under IFRS 4 'Insurance Contracts' have been restated from the 1 January 2022 transition date, with no impact on CET1 and total capital.

### RWAs by legal entities<sup>1</sup>

|                          | HSBC<br>UK Bank<br>plc | HSBC<br>Bank plc | The Hong<br>Kong and<br>Shanghai<br>Banking<br>Corporation<br>Limited | HSBC<br>Bank<br>Middle<br>East<br>Limited | HSBC<br>North<br>America<br>Holdings<br>Inc | HSBC<br>Bank<br>Canada | Grupo<br>Financiero<br>HSBC,<br>S.A.<br>de C.V. | Other<br>trading<br>entities | Holding<br>companies,<br>shared<br>service<br>centres and<br>intra-Group<br>eliminations | Total<br>RWAs |
|--------------------------|------------------------|------------------|-----------------------------------------------------------------------|-------------------------------------------|---------------------------------------------|------------------------|-------------------------------------------------|------------------------------|------------------------------------------------------------------------------------------|---------------|
|                          | \$bn                   | \$bn             | \$bn                                                                  | \$bn                                      | \$bn                                        | \$bn                   | \$bn                                            | \$bn                         | \$bn                                                                                     | \$bn          |
| Credit risk              | 109.2                  | 72.7             | 318.4                                                                 | 17.8                                      | 59.3                                        | 27.1                   | 24.4                                            | 53.2                         | 8.4                                                                                      | 690.5         |
| Counterparty credit risk | 0.5                    | 18.7             | 10.1                                                                  | 0.8                                       | 3.3                                         | 0.5                    | 0.8                                             | 3.9                          | _                                                                                        | 38.6          |
| Market risk <sup>2</sup> | 0.2                    | 21.0             | 23.6                                                                  | 2.6                                       | 3.1                                         | 0.7                    | 0.7                                             | 3.7                          | 9.5                                                                                      | 43.0          |
| Operational risk         | 15.8                   | 15.0             | 39.4                                                                  | 3.0                                       | 7.4                                         | 3.1                    | 4.8                                             | 5.5                          | (6.6)                                                                                    | 87.4          |
| At 30 Jun 2023           | 125.7                  | 127.4            | 391.5                                                                 | 24.2                                      | 73.1                                        | 31.4                   | 30.7                                            | 66.3                         | 11.3                                                                                     | 859.5         |
| At 31 Dec 2022           | 110.9                  | 127.0            | 407.0                                                                 | 22.5                                      | 72.5                                        | 31.9                   | 26.7                                            | 60.3                         | 8.1                                                                                      | 839.7         |

- 1 Balances are on a third-party Group consolidated basis.
- 2 Market risk RWAs are non-additive across the principal entities due to diversification effects within the Group.

#### RWA movement by global businesses by key driver

|                                         | Credit risk | c, counterparty cr |                  |                  |             |            |
|-----------------------------------------|-------------|--------------------|------------------|------------------|-------------|------------|
|                                         | WPB         | CMB <sup>1</sup>   | GBM <sup>1</sup> | Corporate Centre | Market risk | Total RWAs |
|                                         | \$bn        | \$bn               | \$bn             | \$bn             | \$bn        | \$bn       |
| RWAs at 1 Jan 2023                      | 181.2       | 341.3              | 202.3            | 77.3             | 37.6        | 839.7      |
| Asset size                              | 7.8         | (0.4)              | 1.1              | 4.6              | 6.6         | 19.7       |
| Asset quality                           | 0.5         | (0.2)              | _                | (1.7)            | -           | (1.4)      |
| Model updates                           | (0.9)       | _                  | _                | _                | (0.1)       | (1.0)      |
| Methodology and policy                  | (5.3)       | (0.7)              | (3.1)            | (1.2)            | (1.2)       | (11.5)     |
| Acquisitions and disposals              | _           | 9.5                | _                | _                | 0.1         | 9.6        |
| Foreign exchange movements <sup>2</sup> | 2.0         | 2.9                | (0.5)            | _                | -           | 4.4        |
| Total RWA movement                      | 4.1         | 11.1               | (2.5)            | 1.7              | 5.4         | 19.8       |
| RWAs at 30 Jun 2023                     | 185.3       | 352.4              | 199.8            | 79.0             | 43.0        | 859.5      |

- 1 In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.
- 2 Credit risk foreign exchange movements in this disclosure are computed by retranslating the RWAs into US dollars based on the underlying transactional currencies.

# RWA movement by legal entities by key driver<sup>1</sup>

|                                         | Credit risk, counterparty credit risk and operational risk |                     |                                                                       |                                           |                                             |                        |                                                 |                              |                                                                                          |                |               |
|-----------------------------------------|------------------------------------------------------------|---------------------|-----------------------------------------------------------------------|-------------------------------------------|---------------------------------------------|------------------------|-------------------------------------------------|------------------------------|------------------------------------------------------------------------------------------|----------------|---------------|
|                                         | HSBC<br>UK<br>Bank<br>plc                                  | HSBC<br>Bank<br>plc | The Hong<br>Kong and<br>Shanghai<br>Banking<br>Corporation<br>Limited | HSBC<br>Bank<br>Middle<br>East<br>Limited | HSBC<br>North<br>America<br>Holdings<br>Inc | HSBC<br>Bank<br>Canada | Grupo<br>Financiero<br>HSBC,<br>S.A.<br>de C.V. | Other<br>trading<br>entities | Holding<br>companies,<br>shared<br>service<br>centres and<br>intra-Group<br>eliminations | Market<br>risk | Total<br>RWAs |
|                                         | \$bn                                                       | \$bn                | \$bn                                                                  | \$bn                                      | \$bn                                        | \$bn                   | \$bn                                            | \$bn                         | \$bn                                                                                     | \$bn           | \$bn          |
| RWAs at 1 Jan 2023                      | 110.8                                                      | 106.5               | 378.4                                                                 | 20.8                                      | 69.5                                        | 31.1                   | 26.2                                            | 58.0                         | 0.8                                                                                      | 37.6           | 839.7         |
| Asset size                              | 1.2                                                        | (0.4)               | 4.4                                                                   | 1.6                                       | 0.7                                         | (0.7)                  | 0.8                                             | 4.8                          | 0.7                                                                                      | 6.6            | 19.7          |
| Asset quality                           | 0.5                                                        | (1.1)               | (3.3)                                                                 | (0.5)                                     | 0.4                                         | 0.2                    | 0.1                                             | 2.2                          | 0.1                                                                                      | _              | (1.4)         |
| Model updates                           | (0.8)                                                      | 0.1                 | (0.2)                                                                 | _                                         | _                                           | _                      | _                                               | _                            | _                                                                                        | (0.1)          | (1.0)         |
| Methodology and policy                  | (1.7)                                                      | (0.7)               | (8.1)                                                                 | (0.3)                                     | (0.6)                                       | (0.5)                  | _                                               | 1.5                          | 0.1                                                                                      | (1.2)          | (11.5)        |
| Acquisitions and disposals              | 9.5                                                        | _                   | _                                                                     | _                                         | _                                           | _                      | _                                               | _                            | _                                                                                        | 0.1            | 9.6           |
| Foreign exchange movements <sup>2</sup> | 6.0                                                        | 2.0                 | (3.3)                                                                 | _                                         | _                                           | 0.6                    | 2.9                                             | (3.9)                        | 0.1                                                                                      | _              | 4.4           |
| Total RWA movement                      | 14.7                                                       | (0.1)               | (10.5)                                                                | 0.8                                       | 0.5                                         | (0.4)                  | 3.8                                             | 4.6                          | 1.0                                                                                      | 5.4            | 19.8          |
| RWAs at 30 Jun 2023                     | 125.5                                                      | 106.4               | 367.9                                                                 | 21.6                                      | 70.0                                        | 30.7                   | 30.0                                            | 62.6                         | 1.8                                                                                      | 43.0           | 859.5         |

- 1 Balances are on a third-party Group consolidated basis.
- 2 Credit risk foreign exchange movements in this disclosure are computed by retranslating the RWAs into US dollars based on the underlying transactional currencies.

RWAs rose by \$19.8bn during the first half of the year. Excluding foreign currency translation differences of \$4.4bn, RWAs increased by \$15.4bn, predominantly due to the acquisition of SVB UK, and RWA asset size growth. This was partly offset by reductions due to a regulatory change to the risk weighting of residential mortgages in Hong Kong.

# Asset size

WPB RWAs rose by \$7.8bn, primarily due to sovereign exposures in other trading entities and retail lending and mortgage growth, mainly in Hong Kong, Mexico and HSBC UK.

The \$6.6bn increase in market risk RWAs was mainly attributed to heightened market volatility impacting value at risk averages. Additional RWAs were primarily driven by an incremental risk charge resulting from higher exposures at risk and the hedges related to the agreed sale of our banking business in Canada.

Corporate Centre RWAs rose by \$4.6bn, which was driven by increased sovereign exposures mainly in Asia, North America and HSBC Bank plc, and higher thresholds for the recognition of significant investments in financial sector entities in Asia.

GBM RWAs increased by \$1.1bn, largely as a result of mark-to-market movements in counterparty credit risk in HSBC Bank plc, Asia and Mexico. These movements were partly offset by a decline in corporate exposures, mainly in Asia and HSBC Bank plc.

The \$0.4bn fall in CMB RWAs reflected lower corporate lending mainly in Asia and HSBC Bank plc, which was partly offset by a rise in overdrafts in HSBC UK and HSBC Bank plc.

The RWAs of our global businesses also included the RWAs of other trading entities, which reflected an increase of \$4.8bn, primarily due to increased sovereign, corporate and central counterparty exposures.

#### Asset quality

The \$1.4bn RWA decrease was mostly driven by portfolio mix changes, mainly in Asia and HSBC Bank plc, which were partly offset by unfavourable movements due to sovereign rating downgrades in Argentina and Egypt.

#### Model updates

The \$1.0bn fall in RWAs was mainly due to the implementation of a new retail mortgage model, notably in HSBC UK, and the application

# Leverage ratio<sup>1</sup>

of a new model for premium financing and wealth portfolio lending in Asia

# Acquisitions and disposals

The acquisition of SVB UK led to an RWA increase of \$9.6bn.

# Methodology and policy

Regulatory changes related to the risk weighting of residential mortgages in Hong Kong led to a \$7.7bn fall in RWAs in WPB.

A further decline of RWAs across our global businesses was caused by risk parameter refinements, which was partly offset by changes to risk weights on certain exposures in SAB.

Allocation methodology changes related to investments in insurance subsidiaries led to a transfer of RWAs from Corporate Centre to WPB. In addition, the transfer of Global Banking clients in Australia and Indonesia increased RWAs in CMB, and decreased RWAs in GBM.

The \$1.2bn decrease in market risk RWAs mainly reflected a change in capitalisation methodology of white metals and a reduction in transactional foreign exchange exposures relating to a pension surplus.

|                               |         | AT .    |
|-------------------------------|---------|---------|
|                               | 30 Jun  | 31 Dec  |
|                               | 2023    | 2022    |
|                               | \$bn    | \$bn    |
| Tier 1 capital (leverage)     | 145.8   | 139.1   |
| Total leverage ratio exposure | 2,497.9 | 2,417.2 |
|                               | %       | %       |
| Leverage ratio                | 5.8     | 5.8     |

<sup>1</sup> Leverage ratio calculation is in line with the PRA's UK leverage rules. This includes IFRS 9 transitional arrangement and excludes central bank claims. At 30 June 2023, the IFRS 9 add-back to CET1 capital and the related tax charge were immaterial.

Our leverage ratio was 5.8% at 30 June 2023, unchanged from 31 December 2022. The increase in tier 1 capital was offset by a rise in the leverage exposure, primarily due to growth in the balance sheet

At 30 June 2023, our UK minimum leverage ratio requirement of 3.25% was supplemented by a leverage ratio buffer of 0.9%, made up of an additional leverage ratio buffer of 0.7% and a countercyclical leverage ratio buffer of 0.2%.

These buffers translated into capital values of \$17.5bn and \$5.0bn respectively. We exceeded these leverage requirements.

# Regulatory transitional arrangements for IFRS 9 'Financial Instruments'

We have adopted the regulatory transitional arrangements in CRR II for IFRS 9, including paragraph four of article 473a. These allow banks to add back to their capital base a proportion of the impact that IFRS 9 has upon their loan loss allowances. Our capital and ratios are presented under these arrangements throughout the tables in this section, including the end point figures. At 30 June 2023, the add-back to CET1 capital and the related tax charge were immaterial.

# Regulatory disclosures

# Pillar 3 disclosure requirements

Pillar 3 of the Basel regulatory framework is related to market discipline and aims to make financial services firms more transparent by requiring publication of wide-ranging information on their risks, capital and management.

For further details, refer to our Pillar 3 Disclosures at 30 June 2023, which is expected to be published on or around 8 August 2023 at www.hsbc.com/investors.

# Liquidity and funding risk in the first half of 2023

## Liquidity metrics

At 30 June 2023, all of the Group's material operating entities were above regulatory minimum levels.

Each entity maintains sufficient unencumbered liquid assets to comply with local and regulatory requirements. The liquidity value of these liquid assets for each entity is shown in the following table along with the individual LCR levels on a local regulatory requirements basis wherever applicable. Where local regulatory requirements are not applicable, the PRA LCR is shown. The local basis may differ from PRA measures due to differences in the way regulators have implemented the Basel III standards.

Each entity maintains a sufficient stable funding profile and it is assessed by using the PRA NSFR or other appropriate metrics.

In addition to regulatory metrics, HSBC uses a wide set of measures to manage its liquidity and funding profile.

The Group liquidity and funding position on an average basis is analysed in the following sections.

# Operating entities' liquidity

| operating entities inquarty                                                   |                  |           |          |                   |
|-------------------------------------------------------------------------------|------------------|-----------|----------|-------------------|
|                                                                               |                  | At 30 Jur | 2023     |                   |
|                                                                               |                  |           | Net      |                   |
|                                                                               | LCR <sup>6</sup> | HQLA      | outflows | NSFR <sup>6</sup> |
|                                                                               | %                | \$bn      | \$bn     | %                 |
| HSBC UK Bank plc (ring-fenced bank) <sup>1</sup>                              | 213              | 131       | 61       | 162               |
| HSBC Bank plc (non-ring-fenced bank) <sup>2</sup>                             | 149              | 138       | 93       | 117               |
| The Hongkong and Shanghai Banking Corporation – Hong Kong branch <sup>3</sup> | 180              | 146       | 81       | 127               |
| HSBC Singapore <sup>4</sup>                                                   | 258              | 23        | 9        | 170               |
| Hang Seng Bank                                                                | 255              | 55        | 21       | 159               |
| HSBC Bank China                                                               | 177              | 25        | 14       | 135               |
| HSBC Bank USA                                                                 | 169              | 81        | 48       | 130               |
| HSBC Continental Europe <sup>5</sup>                                          | 159              | 70        | 44       | 136               |
| HSBC Middle East – UAE branch                                                 | 278              | 12        | 4        | 166               |
| HSBC Canada                                                                   | 162              | 22        | 13       | 125               |
| HSBC Mexico                                                                   | 144              | 8         | 6        | 125               |
|                                                                               |                  | At 31 Dec | 2022     |                   |
| HSBC UK Bank plc (ring-fenced bank) <sup>1</sup>                              | 226              | 136       | 60       | 164               |
| HSBC Bank plc (non-ring-fenced bank) <sup>2</sup>                             | 143              | 128       | 90       | 115               |
| The Hongkong and Shanghai Banking Corporation – Hong Kong branch <sup>3</sup> | 179              | 147       | 82       | 130               |
| HSBC Singapore <sup>4</sup>                                                   | 247              | 21        | 9        | 173               |
| Hang Seng Bank                                                                | 228              | 50        | 22       | 156               |
| HSBC Bank China                                                               | 183              | 23        | 13       | 132               |
| HSBC Bank USA                                                                 | 164              | 85        | 52       | 131               |
| HSBC Continental Europe <sup>5</sup>                                          | 151              | 55        | 37       | 132               |
| HSBC Middle East – UAE branch                                                 | 239              | 12        | 5        | 158               |
| HSBC Canada                                                                   | 149              | 22        | 15       | 122               |
| HSBC Mexico                                                                   | 155              | 8         | 5        | 129               |

- 1 HSBC UK Bank plc refers to the HSBC UK liquidity group, which comprises five legal entities: HSBC UK Bank plc, Marks and Spencer Financial Services plc, HSBC Private Bank (UK) Ltd, HSBC Innovation Bank Limited and HSBC Trust Company (UK) Limited, managed as a single operating entity, in line with the application of UK liquidity regulation as agreed with the PRA.
- 2 HSBC Bank plc includes overseas branches and special purpose entities consolidated by HSBC for financial statements purposes.
- 3 The Hongkong and Shanghai Banking Corporation Hong Kong branch represents the material activities of The Hongkong and Shanghai Banking Corporation. It is monitored and controlled for liquidity and funding risk purposes as a stand-alone operating entity.
- 4 HSBC Singapore includes HSBC Bank Singapore Limited and The Hongkong and Shanghai Banking Corporation Singapore branch. Liquidity and funding risk is monitored and controlled at country level in line with the local regulator's approval.
- 5 In response to the requirement for an intermediate parent undertaking in line with EU Capital Requirements Directive ('CRD V'), HSBC Continental Europe acquired control of HSBC Germany and HSBC Bank Malta on 30 November 2022. The averages for LCR and NSFR include the impact of the inclusion of the two entities from November 2022.
- 6 The LCR and NSFR ratios presented in the above table are based on average values. The LCR is the average of the preceding 12 months. The NSFR is the average of the preceding four quarters. Prior period numbers have been restated for consistency.

# Consolidated liquidity metrics

# Liquidity coverage ratio

At 30 June 2023, the average HQLA held at entity level amounted to \$796bn (31 December 2022: \$812bn), a decrease of \$16bn. HSBC has maintained a revised approach to the application of the requirements under the EC Delegated Act and the PRA Rulebook. This approach was used to assess the limitations in the fungibility of entity liquidity around the Group and resulted in an adjustment of \$165bn to LCR HQLA and \$7bn to LCR inflows. The change in methodology was designed to better incorporate local regulatory restrictions on the transferability of liquidity.

|        | At <sup>1</sup>                            |                                                                       |
|--------|--------------------------------------------|-----------------------------------------------------------------------|
| 30 Jun | 30 Jun                                     | 31 Dec                                                                |
| 2023   | 2022                                       | 2022                                                                  |
| \$bn   | \$bn                                       | \$bn                                                                  |
| 796    | 848                                        | 812                                                                   |
| (172)  | (181)                                      | (174)                                                                 |
| 631    | 676                                        | 647                                                                   |
| 478    | 500                                        | 491                                                                   |
| 132%   | 135%                                       | 132%                                                                  |
|        | 2023<br>\$bn<br>796<br>(172)<br>631<br>478 | 30 Jun 30 Jun 2023 2022 \$bn \$bn 796 848 (172) (181) 631 676 478 500 |

- 1 Group LCR numbers above are based on average month-end values of the preceding 12 months.
- 2 This includes adjustments made to high-quality liquidity assets and inflows in entities to reflect liquidity transfer restrictions.

# Liquid assets

After the \$165bn adjustment, the Group LCR HQLA of \$631bn (31 December 2022: \$647bn) was held in a range of asset classes and currencies. Of these, 97% were eligible as level 1 (31 December 2022: 97%).

The following tables reflect the composition of the liquidity pool by asset type and currency at 30 June 2023:

### Liquidity pool by asset type<sup>1</sup>

|                                                               | Liquidity<br>pool | Cash | Level 1 <sup>2</sup> |      |
|---------------------------------------------------------------|-------------------|------|----------------------|------|
|                                                               | \$bn              | \$bn | \$bn                 | \$bn |
| Cash and balance at central bank                              | 321               | 321  | _                    | _    |
| Central and local government bonds                            | 296               | _    | 282                  | 14   |
| Regional government and public sector entities                | 2                 | _    | 2                    | -    |
| International organisation and multilateral development banks | 8                 | _    | 8                    | _    |
| Covered bonds                                                 | 3                 | _    | 1                    | 2    |
| Other                                                         | 1                 | _    | _                    | 1    |
| Total at 30 Jun 2023                                          | 631               | 321  | 293                  | 17   |
| Total at 31 Dec 2022                                          | 647               | 344  | 284                  | 19   |

- 1 Group liquid assets numbers are based on average month-end values over the preceding 12 months.
- 2 As defined in EU and PRA regulation, level 1 assets means 'assets of extremely high liquidity and credit quality', and level 2 assets means 'assets of high liquidity and credit quality'.

# Liquidity pool by currency<sup>1</sup>

|                          | \$   | £    | €    | HK\$ | Other | Total |
|--------------------------|------|------|------|------|-------|-------|
|                          | \$bn | \$bn | \$bn | \$bn | \$bn  | \$bn  |
| Liquidity pool at 30 Jun | 470  | 470  | 404  | 40   | 407   | 004   |
| 2023                     | 173  | 179  | 104  | 48   | 127   | 631   |
| Liquidity pool at 31 Dec |      |      |      |      |       |       |
| 2022                     | 167  | 191  | 98   | 54   | 137   | 647   |

1 Group liquid assets numbers are based on average month-end values over the preceding 12 months.

# Sources of funding

Our primary sources of funding are customer current accounts and savings deposits payable on demand or at short notice. We issue secured and unsecured wholesale securities to supplement customer deposits, meet regulatory obligations and to change the currency mix, maturity profile or location of our liabilities.

The following 'Funding sources' and 'Funding uses' tables provide a view of how our consolidated balance sheet is funded. In practice, all the principal operating entities are required to manage liquidity and funding risk on a stand-alone basis.

The tables analyse our consolidated balance sheet according to the assets that primarily arise from operating activities and the sources of funding primarily supporting these activities. Assets and liabilities that do not arise from operating activities are presented as a net balancing source or deployment of funds.

In 1H23, the level of customer accounts continued to exceed the level of loans and advances to customers. The positive funding gap was predominantly deployed in liquid assets.

#### Funding sources

|                                                           | А         | t         |
|-----------------------------------------------------------|-----------|-----------|
|                                                           | 30 Jun    | 31 Dec    |
|                                                           | 2023      | 2022      |
|                                                           | \$m       | \$m       |
| Customer accounts                                         | 1,595,769 | 1,570,303 |
| Deposits by banks                                         | 68,709    | 66,722    |
| Repurchase agreements – non-trading                       | 170,110   | 127,747   |
| Debt securities in issue                                  | 85,471    | 78,149    |
| Cash collateral, margin and settlement accounts           | 104,521   | 88,476    |
| Liabilities of disposal groups held for sale <sup>1</sup> | 87,241    | 114,597   |
| Subordinated liabilities                                  | 23,286    | 22,290    |
| Financial liabilities designated at fair value            | 139,618   | 127,321   |
| Insurance contract liabilities                            | 115,756   | 108,816   |
| Trading liabilities                                       | 81,228    | 72,353    |
| - repos                                                   | 16,727    | 16,254    |
| - stock lending                                           | 3,890     | 3,541     |
| - other trading liabilities                               | 60,611    | 52,558    |
| Total equity                                              | 191,651   | 185,197   |
| Other balance sheet liabilities                           | 378,116   | 387,315   |
|                                                           | 3,041,476 | 2,949,286 |

## Funding uses

|                                                 | A:        | t         |
|-------------------------------------------------|-----------|-----------|
|                                                 | 30 Jun    | 31 Dec    |
|                                                 | 2023      | 2022      |
|                                                 | \$m       | \$m       |
| Loans and advances to customers                 | 959,558   | 923,561   |
| Loans and advances to banks                     | 100,921   | 104,475   |
| Reverse repurchase agreements – non-trading     | 258,056   | 253,754   |
| Cash collateral, margin and settlement accounts | 99,060    | 82,984    |
| Assets held for sale <sup>1</sup>               | 95,480    | 115,919   |
| Trading assets                                  | 255,387   | 218,093   |
| - reverse repos                                 | 16,961    | 14,798    |
| <ul> <li>stock borrowing</li> </ul>             | 9,381     | 10,706    |
| <ul> <li>other trading assets</li> </ul>        | 229,045   | 192,589   |
| Financial investments                           | 407,933   | 364,726   |
| Cash and balances with central banks            | 307,733   | 327,002   |
| Other balance sheet assets                      | 557,348   | 558,772   |
|                                                 | 3,041,476 | 2,949,286 |

<sup>1 &#</sup>x27;Liabilities of disposal groups held for sale' includes \$80bn and 'Assets held for sale' includes \$87bn in respect of the planned sale of our banking business in Canada.

# Interest rate risk in the banking book in the first half of 2023

## Net interest income sensitivity

The following tables set out the assessed impact to a hypothetical base case projection of our net interest income ('NII'), excluding pensions, insurance and investment in subsidiaries, under the following scenarios:

- an immediate shock of 25 basis points ('bps') to the current market-implied path of interest rates across all currencies on 1 July 2023 (effects over one year and five years); and
- an immediate shock of 100bps to the current market-implied path of interest rates across all currencies on 1 July 2023 (effects over one year and five years).

The sensitivities shown represent a hypothetical simulation of the base case NII, assuming a static balance sheet (specifically no assumed migration from current account to term deposits), no management actions from Global Treasury and a simplified 50% passon assumption applied for material entities. This also incorporates the effect of interest rate behaviouralisation, hypothetical managed rate product pricing assumptions, prepayment of mortgages and deposit stability. The sensitivity calculations exclude pensions, insurance and investments in subsidiaries.

The NII sensitivity analysis performed in the case of a down-shock does not include floors to market rates, and it does not include floors on some wholesale assets and liabilities. However, floors have been maintained for deposits and loans to customers where this is contractual or where negative rates would not be applied.

As market and policy rates move, the degree to which these changes are passed on to customers will vary based on a number of factors, including the absolute level of market rates, regulatory and contractual frameworks, and competitive dynamics in particular markets. To aid comparability between markets, we have simplified the basis of preparation for our disclosure, and have used a 50% pass-on assumption for major entities on certain interest-bearing deposits. Our pass-through asset assumptions are largely in line with our contractual agreements or established market practice, which typically results in a significant portion of interest rate changes being passed on.

Immediate interest rate rises of 25bps and 100bps would increase projected NII for the 12 months to 30 June 2024 by \$550m and \$2,168m, respectively. Conversely, falls of 25bps and 100bps would decrease projected NII for the 12 months to 30 June 2024 by \$615m and \$2,604m, respectively.

The sensitivity of NII for 12 months decreased by \$1,367m in the plus 100bps parallel shock and decreased by \$1,365m in the minus 100bps parallel shock, comparing 30 June 2023 with 31 December 2022.

The decrease in the sensitivity of NII for 12 months in the minus 100bps parallel shock was mainly driven by management actions to stabilise NII, coupled with deposit migration and reduction in the net interest-bearing banking book.

The sensitivities broken down by currency in the tables below do not include the impact of vanilla FX swaps used to optimise cash management across the Group.

# NII sensitivity to an instantaneous change in yield curves (12 months) - 1 year NII sensitivity by currency

|                                                                        | Currency  |           |          |       |         |         |
|------------------------------------------------------------------------|-----------|-----------|----------|-------|---------|---------|
|                                                                        | US dollar | HK dollar | Sterling | Euro  | Other   | Total   |
|                                                                        | \$m       | \$m       | \$m      | \$m   | \$m     | \$m     |
| Change in Jul 2023 to Jun 2024 (based on balance sheet at 30 Jun 2023) |           |           |          |       |         |         |
| +25bps                                                                 | (187)     | 125       | 140      | 147   | 325     | 550     |
| -25bps                                                                 | 187       | (132)     | (173)    | (165) | (332)   | (615)   |
| +100bps                                                                | (747)     | 471       | 575      | 596   | 1,273   | 2,168   |
| -100bps                                                                | 695       | (556)     | (703)    | (657) | (1,383) | (2,604) |
| Change in Jan 2023 to Dec 2023 (based on balance sheet at 31 Dec 2022) |           |           |          |       |         |         |
| +25bps                                                                 | (66)      | 107       | 245      | 167   | 431     | 884     |
| -25bps                                                                 | 64        | (115)     | (289)    | (194) | (439)   | (973)   |
| +100bps                                                                | (267)     | 413       | 1,026    | 674   | 1,689   | 3,535   |
| -100bps                                                                | 236       | (476)     | (1,177)  | (765) | (1,787) | (3,969) |

# NII sensitivity to an instantaneous change in yield curves (5 years) - cumulative 5 years NII sensitivity by currency

|                                                                        | Currency  |           |          |         |          |          |
|------------------------------------------------------------------------|-----------|-----------|----------|---------|----------|----------|
|                                                                        | US dollar | HK dollar | Sterling | Euro    | Other    | Total    |
|                                                                        | \$m       | \$m       | \$m      | \$m     | \$m      | \$m      |
| Change in Jul 2023 to Jun 2028 (based on balance sheet at 30 Jun 2023) |           |           |          |         |          |          |
| +25bps                                                                 | (70)      | 804       | 1,816    | 900     | 2,130    | 5,580    |
| -25bps                                                                 | 49        | (911)     | (1,851)  | (918)   | (2,194)  | (5,825)  |
| +100bps                                                                | (694)     | 3,059     | 7,320    | 3,605   | 8,337    | 21,627   |
| -100bps                                                                | 43        | (4,800)   | (7,444)  | (3,755) | (8,991)  | (24,947) |
| Change in Jan 2023 to Dec 2027 (based on balance sheet at 31 Dec 2022) |           |           |          |         |          |          |
| +25bps                                                                 | 192       | 668       | 2,315    | 924     | 2,500    | 6,599    |
| -25bps                                                                 | (282)     | (688)     | (2,336)  | (1,044) | (2,498)  | (6,848)  |
| +100bps                                                                | 673       | 2,401     | 9,254    | 3,764   | 9,765    | 25,857   |
| -100bps                                                                | (1,522)   | (3,004)   | (9,454)  | (4,173) | (10,317) | (28,470) |

# NII sensitivity to an instantaneous change in yield curves (5 years) - NII sensitivity by years

|                                                                        | Year 1  | Year 2  | Year 3  | Year 4  | Year 5  | Total    |
|------------------------------------------------------------------------|---------|---------|---------|---------|---------|----------|
|                                                                        | \$m     | \$m     | \$m     | \$m     | \$m     | \$m      |
| Change in Jul 2023 to Jun 2028 (based on balance sheet at 30 Jun 2023) |         |         |         |         |         |          |
| +25bps                                                                 | 550     | 854     | 1,172   | 1,409   | 1,595   | 5,580    |
| -25bps                                                                 | (615)   | (892)   | (1,221) | (1,450) | (1,647) | (5,825)  |
| +100bps                                                                | 2,168   | 3,307   | 4,523   | 5,444   | 6,185   | 21,627   |
| -100bps                                                                | (2,604) | (3,909) | (5,310) | (6,188) | (6,936) | (24,947) |
| Change in Jan 2023 to Dec 2027 (based on balance sheet at 31 Dec 2022) |         |         |         |         |         |          |
| +25bps                                                                 | 884     | 1,145   | 1,378   | 1,550   | 1,642   | 6,599    |
| -25bps                                                                 | (973)   | (1,178) | (1,420) | (1,579) | (1,699) | (6,848)  |
| +100bps                                                                | 3,535   | 4,565   | 5,367   | 5,962   | 6,429   | 25,857   |
| -100bps                                                                | (3,969) | (4,944) | (5,925) | (6,565) | (7,067) | (28,470) |

# Non-trading portfolios

### Value at risk of the non-trading portfolios

Non-trading portfolios comprise positions that primarily arise from the interest rate management of our retail and wholesale banking assets and liabilities, financial investments measured at fair value through other comprehensive income or at amortised cost, and exposures arising from our insurance operations.

The VaR for non-trading activity was broadly unchanged at 30 June 2023, compared with 31 December 2022. This followed increases in

the second half of 2022 that were primarily due to higher duration risk exposures in Global Treasury, as well as from more volatile interest rate tail scenarios.

Non-trading VaR includes non-trading financial instruments held in portfolios managed by Markets Treasury. The management of interest rate risk in the banking book is described further in 'Net interest income sensitivity' on page 95.

The Group non-trading VaR for the half-year to 30 June 2023 is shown in the following table.

# Non-trading VaR, 99% 1 day

|                          | Interest rate | Credit<br>spread | Portfolio<br>diversification <sup>1</sup> | Total |
|--------------------------|---------------|------------------|-------------------------------------------|-------|
|                          | \$m           | \$m              | \$m                                       | \$m   |
| Half-year to 30 Jun 2023 | 156.3         | 84.3             | (66.6)                                    | 173.9 |
| Average                  | 134.8         | 69.0             | (49.8)                                    | 153.9 |
| Maximum                  | 158.9         | 84.3             |                                           | 185.7 |
| Minimum                  | 108.8         | 55.2             |                                           | 127.0 |
| Half-year to 30 Jun 2022 | 113.3         | 53.3             | (45.7)                                    | 120.8 |
| Average                  | 148.4         | 61.9             | (36.7)                                    | 173.7 |
| Maximum                  | 225.5         | 84.7             |                                           | 265.3 |
| Minimum                  | 109.2         | 50.3             |                                           | 119.1 |
| Half-year to 31 Dec 2022 | 159.8         | 56.6             | (45.3)                                    | 171.1 |
| Average                  | 121.2         | 52.1             | (35.1)                                    | 138.2 |
| Maximum                  | 159.8         | 59.1             |                                           | 183.7 |
| Minimum                  | 98.3          | 43.4             | ·                                         | 106.3 |

<sup>1</sup> When VaR is calculated at a portfolio level, natural offsets in risk can occur when compared with aggregating VaR at the asset class level. This difference is called portfolio diversification. The asset class VaR maxima and minima reported in the table occurred on different dates within the reporting period. For this reason, we do not report an implied portfolio diversification measure between the maximum (minimum) asset class VaR measures and the maximum (minimum) total VaR measures in this table.

Non-trading VaR excludes equity risk on securities held at fair value, non-trading book foreign exchange risk and the risks managed in HSBC Holdings arising from long-term capital issuance.

HSBC's management of market risk in the non-trading book is described in the 'Treasury risk' section on page 93.

For disclosure of the stressed value at risk of the Markets Treasury hold-to-collect-and-sell portfolio, see page 95. This portfolio of financial instruments is measured at fair value through other comprehensive income and is included in the non-trading VaR above. The stressed VaR quantitative disclosure provides the discrete potential capital impact from this portfolio.

# Market risk

# Overview

Market risk is the risk of adverse financial impact on trading activities arising from changes in market parameters such as interest rates, foreign exchange rates, asset prices, volatilities, correlations and credit spreads. Exposure to market risk is separated into two portfolios: trading portfolios and non-trading portfolios.

# Market risk in the first half of 2023

There were no material changes to the policies and practices for the management of market risk in the first half of 2023.

A summary of our current policies and practices for the management of market risk is set out in 'Market risk management' on page 218 of the Annual Report and Accounts 2022.

During the first half of 2023, global financial markets continued to be driven by the inflation outlook, expectations of monetary policy tightening and recession risks, coupled with banking distress during March and negotiations over the US debt ceiling in May. Major central banks maintained their restrictive monetary policies throughout 1H23, while falling headline inflation in the US led the Federal Reserve Board ('FRB') to signal that it may be approaching the end of its tightening cycle. Short-term yields in key interest rate markets rose during 2Q23, after falling rapidly in the wake of the banking crisis in March. Sentiment in global equity markets was driven by resilient corporate earnings and changes in the monetary policy outlook. Main US indices reached their highest in over one year in 2Q23, with large gains in the technology sector and relatively subdued volatility. In foreign

exchange markets, the US dollar fluctuated against most other major currencies, in response to FRB monetary policy and due to movements in the bond markets. Investor sentiment remained mostly resilient in credit markets. High-yield and investment-grade credit spreads tended to narrow as the banking sector stabilised and likelihood of a US debt downgrade receded.

We continued to manage market risk prudently in the first half of 2023. Sensitivity exposures and VaR remained mostly within appetite as the business pursued its core market-making activity in support of our customers. Market risk was managed using a complementary set of risk measures and limits, including stress testing and scenario analysis

# Trading portfolios

# Value at risk of the trading portfolios

Trading VaR was predominantly generated by Markets and Securities Services. Trading VaR at 30 June 2023 increased compared with 31 December 2022. The VaR increase peaked in June 2023 and was mainly driven by:

- interest rate risk exposures in currencies held across the Fixed Income and Foreign Exchange business lines to facilitate clientdriven activity; and
- the effects of relatively large short-term interest rate shocks for key currencies which are captured in the VaR scenario window.

The Group trading VaR for the half-year is shown in the table below.

### Trading VaR, 99% 1 day

|                          | Foreign<br>exchange<br>and commodity | Interest<br>rate | Equity | Credit<br>spread | Portfolio<br>diversification <sup>1</sup> | Total |
|--------------------------|--------------------------------------|------------------|--------|------------------|-------------------------------------------|-------|
|                          | \$m                                  | \$m              | \$m    | \$m              | \$m                                       | \$m   |
| Half-year to 30 Jun 2023 | 18.9                                 | 64.9             | 23.5   | 16.1             | (55.6)                                    | 67.8  |
| Average                  | 16.7                                 | 51.9             | 17.5   | 11.1             | (41.5)                                    | 55.7  |
| Maximum                  | 23.5                                 | 74.8             | 23.5   | 16.1             |                                           | 82.4  |
| Minimum                  | 10.6                                 | 33.9             | 14.9   | 7.7              |                                           | 42.2  |
| Half-year to 30 Jun 2022 | 11.3                                 | 26.8             | 14.6   | 16.1             | (32.5)                                    | 36.3  |
| Average                  | 14.2                                 | 26.3             | 14.5   | 19.1             | (35.1)                                    | 39.1  |
| Maximum                  | 29.2                                 | 33.9             | 19.2   | 27.9             |                                           | 55.6  |
| Minimum                  | 5.7                                  | 20.3             | 11.5   | 12.0             |                                           | 29.1  |
| Half-year to 31 Dec 2022 | 15.4                                 | 40.0             | 18.6   | 11.9             | (36.4)                                    | 49.5  |
| Average                  | 13.0                                 | 32.7             | 17.7   | 14.6             | (33.1)                                    | 45.0  |
| Maximum                  | 18.3                                 | 73.3             | 24.8   | 23.9             |                                           | 78.3  |
| Minimum                  | 9.1                                  | 20.2             | 13.9   | 9.1              |                                           | 34.0  |

When VaR is calculated at a portfolio level, natural offsets in risk can occur when compared with aggregating VaR at the asset class level. This difference is called portfolio diversification. The asset class VaR maxima and minima reported in the table occurred on different dates within the reporting period. For this reason, we do not report an implied portfolio diversification measure between the maximum (minimum) asset class VaR measures and the maximum (minimum) total VaR measures in this table.

The table below shows trading VaR at a 99% confidence level compared with trading VaR at a 95% confidence level at 30 June 2023.

Comparison of trading VaR, 99% 1 day vs trading VaR, 95% 1 day

This comparison facilitates the benchmarking of the trading VaR, which can be stated at different confidence levels, with financial institution peers. The 95% VaR is unaudited.

|                          | Trading VaR,<br>99% 1 day | Trading VaR,<br>95% 1 day |  |
|--------------------------|---------------------------|---------------------------|--|
|                          | \$m                       | \$m                       |  |
| Half-year to 30 Jun 2023 | 67.8                      | 44.5                      |  |
| Average                  | 55.7                      | 34.5                      |  |
| Maximum                  | 82.4                      | 47.8                      |  |
| Minimum                  | 42.2                      | 26.2                      |  |
| Half-year to 30 Jun 2022 | 36.3                      | 21.1                      |  |
| Average                  | 39.1                      | 22.1                      |  |
| Maximum                  | 55.6                      | 28.4                      |  |
| Minimum                  | 29.1                      | 17.5                      |  |
| Half-year to 31 Dec 2022 | 49.5                      | 31.7                      |  |
| Average                  | 45.0                      | 27.1                      |  |
| Maximum                  | 78.3                      | 49.0                      |  |
| Minimum                  | 34.0                      | 20.1                      |  |

# **Back-testing**

We routinely validate the accuracy of our VaR models by back-testing the VaR metric against both actual and hypothetical profit and loss. Hypothetical profit and loss excludes non-modelled items such as fees, commissions and revenue related to intra-day transactions. The hypothetical profit and loss reflects the profit and loss that would be realised if positions were maintained and held constant from the end of one trading day to the end of the next. This measure of profit and loss does not align with how risk is dynamically hedged and is not, therefore, necessarily indicative of the actual performance of the business.

The number of hypothetical loss back-testing exceptions, together with a number of other indicators, is used to assess model performance and to consider whether enhanced internal monitoring or recalibration of the VaR model is required. We back-test our VaR at set levels of our Group entity hierarchy.

During the first half of 2023, the Group experienced no loss backtesting exceptions against actual and hypothetical profit and losses.

# Insurance manufacturing operations risk

# Overview

The key risks for our insurance manufacturing operations are market risks, in particular interest rate, growth asset and credit risks, as well as insurance underwriting and operational risks. Liquidity risk, while significant for other parts of the Group, is relatively minor for our insurance operations.

# Insurance manufacturing operations risk in the first half of 2023

There have been no material changes to the policies and practices for the management of risks arising in our insurance operations described in the *Annual Report and Accounts 2022*.

A summary of our policies and practices regarding the risk management of insurance operations, our insurance model and the main contracts we manufacture is provided on page 233 of the Annual Report and Accounts 2022.

The risk profile of our insurance manufacturing operations are assessed in the Group's ICAAP based on their financial capacity to support the risks to which they are exposed.

Capital adequacy is assessed on both the Group's economic capital basis, and the relevant local insurance regulatory basis. The Group's economic capital basis is largely aligned to European Solvency II regulations, other than in Asia where it is based on the draft Hong Kong risk-based capital regulations. Risk appetite buffers are set to ensure that the operations are able to remain solvent on both bases, allowing for business-as-usual volatility and extreme but plausible stress events. In addition, the insurance manufacturing operations manage their market, liquidity, credit, underwriting and non-financial risk exposures to Board-approved risk appetite limits. Overall, at 30 June 2023, the majority of the capital and financial risk positions of our insurance operations were within risk appetite. We continue to monitor these risks closely in the current volatile economic climate.

The following table shows the composition of assets and liabilities by contract type.

# Balance sheet of insurance manufacturing subsidiaries by type of contract

|                                                                                                                             | Life direct<br>participating<br>and<br>investment<br>DPF<br>contracts | Life<br>other <sup>1</sup> | Other contracts <sup>2</sup> | Shareholder<br>assets<br>and liabilities | Total   |
|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|----------------------------|------------------------------|------------------------------------------|---------|
|                                                                                                                             | \$m                                                                   | \$m                        | \$m                          | \$m                                      | \$m     |
| Financial assets                                                                                                            | 109,737                                                               | 4,245                      | 5,734                        | 7,204                                    | 126,920 |
| <ul> <li>financial assets designated and otherwise mandatorily measured at fair value<br/>through profit or loss</li> </ul> | 95,693                                                                | 3,915                      | 4,137                        | 1,202                                    | 104,947 |
| - derivatives                                                                                                               | 272                                                                   | 6                          | _                            | 7                                        | 285     |
| - financial investments - at amortised cost                                                                                 | 1,296                                                                 | 87                         | 1,200                        | 4,338                                    | 6,921   |
| - financial assets at fair value through other comprehensive income                                                         | 9,099                                                                 | _                          | 3                            | 621                                      | 9,723   |
| - other financial assets                                                                                                    | 3,377                                                                 | 237                        | 394                          | 1,036                                    | 5,044   |
| Insurance contract assets                                                                                                   | 5                                                                     | 174                        | _                            | _                                        | 179     |
| Reinsurance contract assets                                                                                                 | _                                                                     | 4,928                      | _                            | _                                        | 4,928   |
| Other assets and investment properties                                                                                      | 2,717                                                                 | 67                         | 31                           | 1,394                                    | 4,209   |
| Total assets at 30 Jun 2023                                                                                                 | 112,459                                                               | 9,414                      | 5,765                        | 8,598                                    | 136,236 |
| Liabilities under investment contracts designated at fair value                                                             | _                                                                     | _                          | 5,131                        | _                                        | 5,131   |
| Insurance contract liabilities                                                                                              | 111,427                                                               | 3,868                      | _                            | _                                        | 115,295 |
| Reinsurance contract liabilities                                                                                            | _                                                                     | 780                        | _                            | _                                        | 780     |
| Deferred tax                                                                                                                | 24                                                                    | 8                          | _                            | 1                                        | 33      |
| Other liabilities                                                                                                           | _                                                                     | _                          | _                            | 7,336                                    | 7,336   |
| Total liabilities                                                                                                           | 111,451                                                               | 4,656                      | 5,131                        | 7,337                                    | 128,575 |
| Total equity                                                                                                                | _                                                                     |                            | _                            | 7,661                                    | 7,661   |
| Total liabilities and equity at 30 Jun 2023                                                                                 | 111,451                                                               | 4,656                      | 5,131                        | 14,998                                   | 136,236 |
|                                                                                                                             |                                                                       |                            |                              |                                          |         |
| Financial assets                                                                                                            | 102,539                                                               | 4,398                      | 6,543                        | 7,109                                    | 120,589 |
| <ul> <li>financial assets designated and otherwise mandatorily measured at fair value<br/>through profit or loss</li> </ul> | 89,671                                                                | 3,749                      | 4,916                        | 1,088                                    | 99,424  |
| - derivatives                                                                                                               | 432                                                                   | 9                          | 21                           | 15                                       | 477     |
| - financial investments - at amortised cost                                                                                 | 981                                                                   | 165                        | 1,221                        | 4,660                                    | 7,027   |
| - financial assets at fair value through other comprehensive income                                                         | 9,030                                                                 | _                          | -                            | 569                                      | 9,599   |
| - other financial assets                                                                                                    | 2,425                                                                 | 475                        | 385                          | 777                                      | 4,062   |
| Insurance contract assets                                                                                                   | 4                                                                     | 130                        | _                            | _                                        | 134     |
| Reinsurance contract assets                                                                                                 | _                                                                     | 4,413                      | _                            |                                          | 4,413   |
| Other assets and investment properties                                                                                      | 2,443                                                                 | 60                         | 30                           | 1,666                                    | 4,199   |
| Total assets at 31 Dec 2022                                                                                                 | 104,986                                                               | 9,001                      | 6,573                        | 8,775                                    | 129,335 |
| Liabilities under investment contracts designated at fair value                                                             |                                                                       |                            | 5,374                        |                                          | 5,374   |
| Insurance contract liabilities                                                                                              | 104,662                                                               | 3,766                      | _                            | _                                        | 108,428 |
| Reinsurance contract liabilities                                                                                            |                                                                       | 748                        |                              |                                          | 748     |
| Deferred tax                                                                                                                | 23                                                                    |                            |                              | 2                                        | 25      |
| Other liabilities                                                                                                           |                                                                       |                            |                              | 7,524                                    | 7,524   |
| Total liabilities                                                                                                           | 104,685                                                               | 4,514                      | 5,374                        | 7,526                                    | 122,099 |
| Total equity                                                                                                                | _                                                                     | _                          | _                            | 7,236                                    | 7,236   |
| Total liabilities and equity at 31 Dec 2022 <sup>3</sup>                                                                    | 104,685                                                               | 4,514                      | 5,374                        | 14,762                                   | 129,335 |

<sup>&#</sup>x27;Life other' mainly includes protection insurance contracts as well as reinsurance contracts. The reinsurance contracts primarily provide diversification benefits over the life participating and investment discretionary participation feature ('DPF') contracts. 'Other contracts' includes investment contracts for which HSBC does not bear significant insurance risk.

From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

# Directors' responsibility statement

The Directors<sup>1</sup> are required to prepare the condensed consolidated financial statements on a going concern basis unless it is not appropriate. They are satisfied that the Group has the resources to continue in business for the foreseeable future and that the financial statements continue to be prepared on a going concern basis.

The Directors confirm that to the best of their knowledge:

- the financial statements have been prepared in accordance with IAS 34 'Interim Financial Reporting' as adopted by the UK, IAS 34 'Interim Financial Reporting' as issued by the International Accounting Standards Board ('IASB') and IAS 34 'Interim Financial Reporting' as adopted by the European Union, and the Disclosure Guidance and Transparency Rules ('DTR') sourcebook of the UK's Financial Conduct Authority;
- this Interim Report 2023 gives a true, fair, balanced and understandable view of the assets, liabilities, financial position and profit or loss of the Company; and
- this Interim Report 2023 includes a fair review of the information required by:
  - DTR 4.2.7R, being an indication of: important events that have occurred during the first six months of the financial year ending
     31 December 2023 and their impact on the condensed set of financial statements; and a description of the principal risks and uncertainties for the remaining six months of the financial year; and
  - DTR 4.2.8R, being: related party transactions that have taken place in the first six months of the financial year ending 31 December 2023, which have materially affected the financial position or performance of HSBC during that period; and any changes in the related parties transactions described in the *Annual Report and Accounts 2022* that could materially affect the financial position or performance of HSBC during the first six months of the financial year ending 31 December 2023.

On behalf of the Board

Mark E Tucker

**Group Chairman** 

1 August 2023

<sup>1</sup> Mark Tucker\*, Geraldine Buckingham†, Rachel Duan†, Georges Elhedery, Carolyn Julie Fairbairn†, James Anthony Forese†, Steven Guggenheimer†, José Antonio Meade Kuribreña†, Kalpana Morparia†, Eileen K Murray†, David Nish† and Noel Quinn.

<sup>\*</sup> Non-executive Group Chairman † Independent non-executive Director

# Independent review report to HSBC Holdings plc

# Report on the interim condensed financial statements

#### Our conclusion

We have reviewed HSBC Holdings plc's interim condensed financial statements (the 'interim financial statements') in the interim report of HSBC Holdings plc and its subsidiaries (the 'Group') for the six month period ended 30 June 2023 (the 'period').

Based on our review, nothing has come to our attention that causes us to believe that the interim financial statements are not prepared, in all material respects, in accordance with UK-adopted International Accounting Standard 34, 'Interim Financial Reporting', International Accounting Standard 34, 'Interim Financial Reporting' as issued by the IASB, International Accounting Standard 34, 'Interim Financial Reporting' as adopted by the European Union, and the Disclosure Guidance and Transparency Rules sourcebook of the United Kingdom's Financial Conduct Authority.

#### What we have reviewed

The interim financial statements comprise:

- the consolidated balance sheet as at 30 June 2023;
- the consolidated income statement and the statement of comprehensive income for the period then ended;
- the consolidated statement of cash flows for the period then ended;
- the consolidated statement of changes in equity for the period then ended; and
- the notes to the interim financial statements and certain other information<sup>1</sup>.

The interim financial statements included in the interim report of the Group have been prepared in accordance with UK adopted International Accounting Standard 34, 'Interim Financial Reporting', International Accounting Standard 34, 'Interim Financial Reporting' as adopted by the European Union and the Disclosure Guidance and Transparency Rules sourcebook of the United Kingdom's Financial Conduct Authority.

#### Basis for conclusion

We conducted our review in accordance with International Standard on Review Engagements (UK) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Financial Reporting Council for use in the United Kingdom ('ISRE (UK) 2410'). A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures.

A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK) and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We have read the other information contained in the interim report and considered whether it contains any apparent misstatements or material inconsistencies with the information in the interim financial statements.

### Conclusions relating to going concern

Based on our review procedures, which are less extensive than those performed in an audit as described in the Basis for conclusion section of this report, nothing has come to our attention to suggest that the directors have inappropriately adopted the going concern basis of accounting or that the directors have identified material uncertainties relating to going concern that are not appropriately disclosed. This conclusion is based on the review procedures performed in accordance with ISRE (UK) 2410. However, future events or conditions may cause the Group to cease to continue as a going concern.

# Responsibilities for the interim condensed financial statements and the review

#### Our responsibilities and those of the directors

The interim report of the Group, including the interim financial statements, is the responsibility of, and has been approved by the directors. The directors are responsible for preparing the interim report of the Group in accordance with the Disclosure Guidance and Transparency Rules sourcebook of the United Kingdom's Financial Conduct Authority. In preparing the interim report of the Group, including the interim financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Our responsibility is to express a conclusion on the interim financial statements in the interim report based on our review. Our conclusion, including our Conclusions relating to going concern, is based on procedures that are less extensive than audit procedures, as described in the Basis for conclusion paragraph of this report. This report, including the conclusion, has been prepared for and only for the company for the purpose of complying with the Disclosure Guidance and Transparency Rules sourcebook of the United Kingdom's Financial Conduct Authority and for no other purpose. We do not, in giving this conclusion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### PricewaterhouseCoopers LLP

Chartered Accountants London 1 August 2023

<sup>1 &#</sup>x27;Certain other information' comprises the following tables: 'Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to banks and customers including loan commitments and financial guarantees' and 'Distribution of financial instruments to which the impairment requirements of IFRS 9 are applied, by credit quality and stage allocation'.

# Interim condensed financial statements

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# Consolidated income statement

|                                                                                                                           |        | Half-year | to <sup>1</sup> |
|---------------------------------------------------------------------------------------------------------------------------|--------|-----------|-----------------|
|                                                                                                                           |        | 30 Jun    | 30 Jun          |
|                                                                                                                           |        | 2023      | 2022            |
|                                                                                                                           | Notes* | \$m       | \$m             |
| Net interest income                                                                                                       |        | 18,264    | 13,385          |
| - interest income                                                                                                         |        | 46,955    | 19,788          |
| - interest expense                                                                                                        |        | (28,691)  | (6,403)         |
| Net fee income                                                                                                            | 2      | 6,085     | 6,228           |
| - fee income                                                                                                              |        | 7,947     | 7,913           |
| - fee expense                                                                                                             |        | (1,862)   | (1,685)         |
| Net income from financial instruments held for trading or managed on a fair value basis                                   |        | 8,112     | 4,856           |
| Net income/(expense) from assets and liabilities of insurance businesses, including related derivatives, measured at fair |        |           |                 |
| value through profit or loss                                                                                              |        | 4,304     | (11,849)        |
| Insurance finance income/(expense)                                                                                        |        | (4,234)   | 11,773          |
| Insurance service result                                                                                                  |        | 524       | 370             |
| - insurance revenue                                                                                                       |        | 1,104     | 980             |
| - insurance service expense                                                                                               |        | (580)     | (610)           |
| Gain on acquisitions <sup>2</sup>                                                                                         | 15     | 1,507     |                 |
| Reversal of impairment loss relating to the planned sale of our retail banking operations in France <sup>3</sup>          | 15     | 2,130     |                 |
| Other operating income                                                                                                    |        | 184       | (218)           |
| Net operating income before change in expected credit losses and other credit impairment charges <sup>4</sup>             |        | 36,876    | 24,545          |
| Change in expected credit losses and other credit impairment charges                                                      |        | (1,345)   | (1,087)         |
| Net operating income                                                                                                      |        | 35,531    | 23,458          |
| Employee compensation and benefits                                                                                        |        | (8,954)   | (8,896)         |
| General and administrative expenses                                                                                       |        | (4,912)   | (5,337)         |
| Depreciation and impairment of property, plant and equipment and right-of-use assets                                      |        | (782)     | (1,072)         |
| Amortisation and impairment of intangible assets                                                                          |        | (809)     | (822)           |
| Total operating expenses                                                                                                  |        | (15,457)  | (16,127)        |
| Operating profit                                                                                                          |        | 20,074    | 7,331           |
| Share of profit in associates and joint ventures                                                                          |        | 1,583     | 1,449           |
| Profit before tax                                                                                                         |        | 21,657    | 8,780           |
| Tax (charge)/credit                                                                                                       |        | (3,586)   | 151             |
| Profit for the period                                                                                                     |        | 18,071    | 8,931           |
| Attributable to:                                                                                                          |        |           |                 |
| - ordinary shareholders of the parent company                                                                             |        | 16,966    | 7,966           |
| - other equity holders                                                                                                    |        | 542       | 626             |
| - non-controlling interests                                                                                               |        | 563       | 339             |
| Profit for the period                                                                                                     |        | 18,071    | 8,931           |
|                                                                                                                           |        | \$        | \$              |
| Basic earnings per ordinary share                                                                                         | 4      | 0.86      | 0.40            |
| Diluted earnings per ordinary share                                                                                       | 4      | 0.86      | 0.40            |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly

<sup>2</sup> Provisional gain of \$1.5bn recognised in respect of the acquisition of SVB UK.

<sup>3</sup> Reversal of the \$2.1bn impairment loss relating to the planned sale of our retail banking operations in France, which is no longer classified as held for sale.

<sup>4</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

<sup>\*</sup> For Notes on the interim condensed financial statements, see page 115.

# Consolidated statement of comprehensive income

|                                                                                                                                          | Half-year | to <sup>1</sup> |
|------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------------|
|                                                                                                                                          | 30 Jun    | 30 Jun          |
|                                                                                                                                          | 2023      | 2022            |
|                                                                                                                                          | \$m       | \$m             |
| Profit for the period                                                                                                                    | 18,071    | 8,931           |
| Other comprehensive income/(expense)                                                                                                     |           |                 |
| Items that will be reclassified subsequently to profit or loss when specific conditions are met:                                         |           |                 |
| Debt instruments at fair value through other comprehensive income                                                                        | 549       | (6,246)         |
| - fair value gains/(losses)                                                                                                              | 804       | (8,120)         |
| - fair value gains transferred to the income statement on disposal                                                                       | (63)      | (52)            |
| - expected credit (recoveries)/losses recognised in the income statement                                                                 | (3)       | 17              |
| - income taxes                                                                                                                           | (189)     | 1,909           |
| Cash flow hedges                                                                                                                         | (1,062)   | (2,063)         |
| - fair value losses                                                                                                                      | (1,700)   | (1,646)         |
| - fair value (gains)/losses reclassified to the income statement                                                                         | 227       | (1,127)         |
| - income taxes and other movements                                                                                                       | 411       | 710             |
| Share of other comprehensive income/(expense) of associates and joint ventures                                                           | 101       | (142)           |
| - share for the period                                                                                                                   | 101       | (142)           |
| Net finance income/(expense) from insurance contracts <sup>2</sup>                                                                       | (101)     | 1,360           |
| - before income taxes                                                                                                                    | (136)     | 1,833           |
| - income taxes                                                                                                                           | 35        | (473)           |
| Exchange differences                                                                                                                     | (347)     | (8,382)         |
| Items that will not be reclassified subsequently to profit or loss:                                                                      |           |                 |
| Fair value gains on property revaluation                                                                                                 | 1         | _               |
| Remeasurement of defined benefit asset/(liability)                                                                                       | (112)     | 95              |
| - before income taxes                                                                                                                    | (105)     | (132)           |
| - income taxes                                                                                                                           | (7)       | 227             |
| Changes in fair value of financial liabilities designated at fair value upon initial recognition arising from changes in own credit risk | (653)     | 2,263           |
| - before income taxes                                                                                                                    | (867)     | 3,030           |
| - income taxes                                                                                                                           | 214       | (767)           |
| Equity instruments designated at fair value through other comprehensive income                                                           | 7         | 158             |
| - fair value gains                                                                                                                       | 7         | 158             |
| Effects of hyperinflation                                                                                                                | 578       | 428             |
| Other comprehensive expense for the period, net of tax                                                                                   | (1,039)   | (12,529)        |
| Total comprehensive income/(expense) for the period                                                                                      | 17,032    | (3,598)         |
| Attributable to:                                                                                                                         |           |                 |
| - ordinary shareholders of the parent company                                                                                            | 15,986    | (4,405)         |
| - other equity holders                                                                                                                   | 542       | 626             |
| - non-controlling interests                                                                                                              | 504       | 181             |
| Total comprehensive income/(expense) for the period                                                                                      | 17,032    | (3,598)         |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

<sup>2</sup> Net finance income/(expense) from insurance contracts in other comprehensive income is the amount that offsets the effective interest rate and expected credit losses on supporting assets that have been designated at fair value through other comprehensive income. In the first half of 2023, movements in net finance income/(expense) from insurance contracts of \$(101)m (1H22: \$1,360m) was booked, and offsetting fair value through other comprehensive income ('OCI') movements on supporting assets of \$108m was recorded (1H22: (\$1,439m)).

# Consolidated balance sheet

|                                                                                                     |        | At <sup>1</sup> |                 |  |
|-----------------------------------------------------------------------------------------------------|--------|-----------------|-----------------|--|
|                                                                                                     |        | 30 Jun          | 31 Dec          |  |
|                                                                                                     |        | 2023            | 2022            |  |
|                                                                                                     | Notes* | \$m             | \$m             |  |
| At.                                                                                                 | rvotes | φιιι            | ФПП             |  |
| Assets Cash and balances at central banks                                                           |        | 307,733         | 327,002         |  |
| Items in the course of collection from other banks                                                  |        | 10,649          |                 |  |
| Hong Kong Government certificates of indebtedness                                                   |        | 42,407          | 7,297<br>43,787 |  |
| Trading assets                                                                                      |        | 255,387         | 218,093         |  |
| ·                                                                                                   |        |                 |                 |  |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss | 8      | 104,303         | 100,101         |  |
| Derivatives                                                                                         | 8      | 272,595         | 284,159         |  |
| Loans and advances to banks                                                                         |        | 100,921         | 104,475         |  |
| Loans and advances to customers                                                                     |        | 959,558         | 923,561         |  |
| Reverse repurchase agreements – non-trading                                                         |        | 258,056         | 253,754         |  |
| Financial investments                                                                               | 9      | 407,933         | 364,726         |  |
| Assets held for sale                                                                                |        | 95,480          | 115,919         |  |
| Prepayments, accrued income and other assets                                                        |        | 175,473         | 156,149         |  |
| Current tax assets                                                                                  |        | 1,262           | 1,230           |  |
| Interests in associates and joint ventures                                                          | 10     | 29,546          | 29,254          |  |
| Goodwill and intangible assets                                                                      |        | 11,925          | 11,419          |  |
| Deferred tax assets                                                                                 |        | 8,248           | 8,360           |  |
| Total assets                                                                                        |        | 3,041,476       | 2,949,286       |  |
| Liabilities and equity                                                                              |        |                 |                 |  |
| Liabilities                                                                                         |        |                 |                 |  |
| Hong Kong currency notes in circulation                                                             |        | 42,407          | 43,787          |  |
| Deposits by banks                                                                                   |        | 68,709          | 66,722          |  |
| Customer accounts                                                                                   |        | 1,595,769       | 1,570,303       |  |
| Repurchase agreements – non-trading                                                                 |        | 170,110         | 127,747         |  |
| Items in the course of transmission to other banks                                                  |        | 10,776          | 7,864           |  |
| Trading liabilities                                                                                 |        | 81,228          | 72,353          |  |
| Financial liabilities designated at fair value                                                      |        | 139,618         | 127,321         |  |
| Derivatives                                                                                         | 8      | 269,560         | 285,762         |  |
| Debt securities in issue                                                                            |        | 85,471          | 78,149          |  |
| Liabilities of disposal groups held for sale                                                        |        | 87,241          | 114,597         |  |
| Accruals, deferred income and other liabilities                                                     |        | 155,275         | 134,313         |  |
| Current tax liabilities                                                                             |        | 1,921           | 1,135           |  |
| Insurance contract liabilities                                                                      |        | 115,756         | 108,816         |  |
| Provisions                                                                                          | 11     | 1,722           | 1,958           |  |
| Deferred tax liabilities                                                                            |        | 976             | 972             |  |
| Subordinated liabilities                                                                            |        | 23,286          | 22,290          |  |
| Total liabilities                                                                                   |        | 2,849,825       | 2,764,089       |  |
| Equity                                                                                              |        |                 |                 |  |
| Called up share capital                                                                             |        | 10,073          | 10,147          |  |
| Share premium account                                                                               |        | 14,737          | 14,664          |  |
| Other equity instruments                                                                            |        | 19,392          | 19,746          |  |
| Other reserves                                                                                      |        | (9,935)         | (9,133)         |  |
| Retained earnings                                                                                   |        | 149,903         | 142,409         |  |
| Total shareholders' equity                                                                          |        | 184,170         | 177,833         |  |
| Non-controlling interests                                                                           |        | 7,481           | 7,364           |  |
| Total equity                                                                                        |        | 191,651         | 185,197         |  |
| Total liabilities and equity                                                                        |        | 3,041,476       | 2,949,286       |  |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

<sup>\*</sup> For Notes on the interim condensed financial statements, see page 115.

# Consolidated statement of changes in equity

|                                                                     |          |         |          |           | 0            | ther reserve | es       |                      |         |             |         |
|---------------------------------------------------------------------|----------|---------|----------|-----------|--------------|--------------|----------|----------------------|---------|-------------|---------|
|                                                                     | Called   |         |          |           |              |              |          |                      |         |             |         |
|                                                                     | up share |         |          |           |              |              |          |                      |         |             |         |
|                                                                     | capital  | Other   |          | Financial | Cash         |              | Merger   | Insura-              | Total   |             |         |
|                                                                     | and      | equity  |          | assets at | flow         | Foreign      | and      | nce                  | share-  | Non-        |         |
|                                                                     | share    | instru- | Retained | FVOCI     | hedging      | exchange     | other    | finance              |         | controlling | Total   |
|                                                                     | premium  | ments   | earnings | reserve   | reserve      |              | reserves | reserve <sup>1</sup> | equity  | interests   | equity  |
|                                                                     | \$m      | \$m     | \$m      | \$m       | \$m          | \$m          | \$m      | \$m                  | \$m     | \$m         | \$m     |
| At 1 Jan 2023                                                       | 24,811   | 19,746  | 142,409  | (7,038)   | (3,808)      | (32,575)     | 33,209   | 1,079                | 177,833 | 7,364       | 185,197 |
| Profit for the period                                               |          | _       | 17,508   |           | _            |              | _        | _                    | 17,508  | 563         | 18,071  |
| Other comprehensive income                                          |          |         | (02)     | F60       | (4.077)      | (274)        | 1        | (101)                | (980)   | (EQ)        | /1 020\ |
| (net of tax)                                                        |          |         | (92)     | 560       | (1,077)      | (271)        | ı        | (101)                | (980)   | (59)        | (1,039) |
| <ul> <li>debt instruments at fair</li> </ul>                        |          |         |          |           |              |              |          |                      |         |             |         |
| value through other                                                 | _        | _       | _        | 546       | _            | _            | _        | _                    | 546     | 3           | 549     |
| comprehensive income                                                | _        | _       | _        | 340       | _            | _            | _        | _                    | 340     | 3           | 3-3     |
| <ul> <li>equity instruments<br/>designated at fair value</li> </ul> |          |         |          |           |              |              |          |                      |         |             |         |
| through other                                                       |          |         |          |           |              |              |          |                      |         |             |         |
| comprehensive income                                                | _        | _       | _        | 14        | _            | _            | _        | _                    | 14      | (7)         | 7       |
| - cash flow hedges                                                  | _        | _       | _        | _         | (1,077)      | _            | _        | _                    | (1,077) | 15          | (1,062) |
| - changes in fair value of                                          |          |         |          |           | (1,077)      |              |          |                      | (1,077) |             | (1,002) |
| financial liabilities                                               |          |         |          |           |              |              |          |                      |         |             |         |
| designated at fair value                                            |          |         |          |           |              |              |          |                      |         |             |         |
| upon initial recognition                                            |          |         |          |           |              |              |          |                      |         |             |         |
| arising from changes in                                             |          |         |          |           |              |              |          |                      |         |             |         |
| own credit risk                                                     | _        | -       | (654)    | _         | _            | _            | _        | _                    | (654)   | 1           | (653)   |
| <ul> <li>property revaluation</li> </ul>                            | _        | -       | _        | _         | _            | _            | 1        | -                    | 1       | -           | 1       |
| - remeasurement of defined                                          |          |         |          |           |              |              |          |                      |         |             |         |
| benefit asset/liability                                             | _        | -       | (117)    | _         | _            | _            | _        | -                    | (117)   | 5           | (112)   |
| <ul> <li>share of other</li> </ul>                                  |          |         |          |           |              |              |          |                      |         |             |         |
| comprehensive income of                                             |          |         |          |           |              |              |          |                      |         |             |         |
| associates and joint                                                |          |         | 404      |           |              |              |          |                      | 404     |             | 404     |
| ventures                                                            | -        | -       | 101      | _         | _            | _            | _        | _                    | 101     | _           | 101     |
| <ul> <li>effects of hyperinflation</li> </ul>                       | -        | -       | 578      | _         | -            | _            | _        | _                    | 578     | _           | 578     |
| <ul> <li>insurance finance income/</li> </ul>                       |          |         |          |           |              |              |          |                      |         |             |         |
| (expense) recognised in                                             |          |         |          |           |              |              |          |                      |         |             |         |
| other comprehensive income                                          | _        | _       | _        | _         | _            | _            | _        | (101)                | (101)   | _           | (101)   |
| exchange differences                                                | _        |         |          |           |              | (271)        |          | (101)                | (271)   | (76)        | (347)   |
| Total comprehensive                                                 |          | _       | _        | _         | _            | (271)        | _        | _                    | (2/1)   | (76)        | (347)   |
| income for the period                                               | _        | _       | 17,416   | 560       | (1,077)      | (271)        | 1        | (101)                | 16,528  | 504         | 17,032  |
| Shares issued under                                                 |          |         | •        |           |              |              |          | , - ,                |         |             |         |
| employee remuneration and                                           |          |         |          |           |              |              |          |                      |         |             |         |
| share plans                                                         | 78       | _       | (78)     | _         | _            | _            | _        | _                    | _       | _           | _       |
| Capital securities issued <sup>2</sup>                              | _        | 1,996   | _        | _         | _            | _            | _        | _                    | 1,996   | _           | 1,996   |
| Dividends to shareholders                                           | _        | _       | (7,133)  | _         | _            | _            | _        | _                    | (7,133) | (375)       | (7,508) |
| Redemption of securities <sup>3</sup>                               | -        | (2,350) |          | _         | _            | _            | _        | _                    | (2,350) | · -         | (2,350) |
| Cost of share-based payment                                         |          |         |          |           |              |              |          |                      |         |             |         |
| arrangements                                                        | _        | _       | 228      | _         | _            | _            | _        | _                    | 228     | _           | 228     |
| Share buy-back <sup>4</sup>                                         | _        | _       | (2,007)  | _         | _            | _            | _        | _                    | (2,007) | _           | (2,007) |
| Cancellation of shares                                              | (79)     | _       |          | _         | _            | _            | 79       | _                    |         | _           | _       |
| Other movements <sup>5</sup>                                        |          | _       | (932)    | 6         | _            |              | 1        | _                    | (925)   | (12)        | (937)   |
| At 30 Jun 2023                                                      | 24,810   | 19,392  | 149,903  | (6,472)   | (4,885)      | (32,846)     | 33,290   | 978                  | 184,170 | 7,481       | 191,651 |
|                                                                     | ,        | ,       | ,        | , ,,/     | , ,,,,,,,,,, | ,=,=,0.0/    | /        | 7.0                  | ,       | .,          | / • • . |

# Consolidated statement of changes in equity (continued)

|                                                                     |           |         |          |           | C       | ther reserve | es       |           |          |             |          |
|---------------------------------------------------------------------|-----------|---------|----------|-----------|---------|--------------|----------|-----------|----------|-------------|----------|
|                                                                     | Called up |         |          |           |         |              |          |           |          |             |          |
|                                                                     | share     | Other   |          | Financial | Cash    |              | Merger   |           | Total    |             |          |
|                                                                     | capital   | equity  |          | assets at | flow    | Foreign      | and      | Insurance | share-   | Non-        |          |
|                                                                     | and share | instru- | Retained | FVOCI     | hedging | exchange     | other    | finance   | holders' | controlling | Total    |
|                                                                     | premium   | ments   | earnings | reserve   | reserve | reserve      | reserves | reserve1  | equity   | interests   | equity   |
|                                                                     | \$m       | \$m     | \$m      | \$m       | \$m     | \$m          | \$m      | \$m       | \$m      | \$m         | \$m      |
| At 31 Dec 2021 (IFRS 4)                                             | 24,918    | 22,414  | 144,458  | (634)     | (197)   | (22,769)     | 30,060   |           | 198,250  | 8,527       | 206,777  |
| Impact on transition to                                             |           | ,       |          |           |         |              |          |           | ,        |             | <u> </u> |
| IFRS 17 <sup>6</sup>                                                | _         | _       | (9,222)  | 683       | _       | _            | _        | (696)     | (9,235)  | (1,224)     | (10,459) |
| At 1 Jan 2022                                                       | 24,918    | 22,414  | 135,236  | 49        | (197)   | (22,769)     | 30,060   | (696)     | 189,015  | 7,303       | 196,318  |
| Profit for the period                                               |           |         | 8,592    |           |         |              |          |           | 8,592    | 339         | 8,931    |
| Other comprehensive income                                          |           |         |          |           |         |              |          |           |          |             |          |
| (net of tax)                                                        |           |         | 2,647    | (6,062)   | (2,035) | (8,282)      |          | 1,360     | (12,372) | (157)       | (12,529) |
| <ul> <li>debt instruments at fair</li> </ul>                        |           |         |          |           |         |              |          |           |          |             |          |
| value through other comprehensive income                            | _         |         | _        | (6,183)   |         |              | _        |           | (6,183)  | (63)        | (6,246)  |
|                                                                     | _         |         |          | (0,103)   |         | _            |          |           | (0,100)  | (03)        | (0,240)  |
| <ul> <li>equity instruments<br/>designated at fair value</li> </ul> |           |         |          |           |         |              |          |           |          |             |          |
| through other                                                       |           |         |          |           |         |              |          |           |          |             |          |
| comprehensive income                                                |           | -       | -        | 121       | -       | _            | _        | -         | 121      | 37          | 158      |
| - cash flow hedges                                                  | -         | -       | -        | _         | (2,035) | _            | _        |           | (2,035)  | (28)        | (2,063)  |
| - changes in fair value of                                          |           |         |          |           |         |              |          |           |          |             |          |
| financial liabilities                                               |           |         |          |           |         |              |          |           |          |             |          |
| designated at fair value                                            |           |         |          |           |         |              |          |           |          |             |          |
| upon initial recognition                                            |           |         |          |           |         |              |          |           |          |             |          |
| arising from changes in<br>own credit risk                          |           | _       | 2,263    | _         | _       | _            | _        |           | 2,263    | _           | 2,263    |
| remeasurement of defined                                            |           |         | ,        |           |         |              |          |           | ,        |             | ,        |
| benefit asset/liability                                             | _         | _       | 98       | _         | _       | _            | _        | _         | 98       | (3)         | 95       |
| - share of other                                                    |           |         |          |           |         |              |          |           |          |             |          |
| comprehensive income of                                             |           |         |          |           |         |              |          |           |          |             |          |
| associates and joint                                                |           |         |          |           |         |              |          |           |          |             |          |
| ventures                                                            | _         | -       | (142)    |           | -       | _            | _        | -         | (142)    | _           | (142)    |
| <ul> <li>effects of hyperinflation</li> </ul>                       | _         | -       | 428      | _         | -       | _            | _        | -         | 428      | _           | 428      |
| <ul> <li>insurance finance income/</li> </ul>                       |           |         |          |           |         |              |          |           |          |             |          |
| (expense) recognised in                                             |           |         |          |           |         |              |          |           |          |             |          |
| other comprehensive income                                          |           | _       | _        | _         | _       | _            | _        | 1,360     | 1,360    | _           | 1,360    |
| exchange differences                                                | _         | _       | _        | _         |         | (8,282)      | _        |           | (8,282)  | (100)       | (8,382)  |
| Total comprehensive income                                          |           |         |          |           |         | (0,202)      |          |           | (0,202)  | (100)       | (0,302)  |
| for the period                                                      | _         | _       | 11,240   | (6,062)   | (2,035) | (8,282)      | _        | 1,360     | (3,779)  | 181         | (3,598)  |
| Shares issued under                                                 |           |         |          |           |         | <u> </u>     |          |           |          |             |          |
| employee remuneration and                                           |           |         |          |           |         |              |          |           |          |             |          |
| share plans                                                         | 65        | _       | (65)     | _         | _       | _            | _        | _         | _        | _           |          |
| Dividends to shareholders                                           |           |         | (4,202)  | _         |         |              |          |           | (4,202)  | (295)       | (4,497)  |
| Redemption of securities <sup>3</sup>                               |           | (723)   |          |           |         |              |          |           | (723)    |             | (723)    |
| Cost of share-based payment                                         |           |         |          |           |         |              |          |           |          |             |          |
| arrangements                                                        | _         |         | 177      |           |         |              |          | _         | 177      | _           | 177      |
| Share buy-back <sup>4</sup>                                         |           |         | (1,000)  |           |         |              |          |           | (1,000)  |             | (1,000)  |
| Cancellation of shares                                              | (133)     |         |          |           |         |              | 133      |           |          |             |          |
| Other movements                                                     |           |         | (525)    | 2         |         |              | 11       |           | (512)    | (60)        | (572)    |
| At 30 Jun 2022                                                      | 24,850    | 21,691  | 140,860  | (6,011)   | (2,232) | (31,051)     | 30,204   | 664       | 178,975  | 7,130       | 186,105  |

# Consolidated statement of changes in equity (continued)

|                                                                                                                                               |                                                       |                          |                   |                                            | Otl                                | ner reserves             | 3                                  |                                                   |                                       |                                  |                 |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|--------------------------|-------------------|--------------------------------------------|------------------------------------|--------------------------|------------------------------------|---------------------------------------------------|---------------------------------------|----------------------------------|-----------------|
|                                                                                                                                               | Called up<br>share<br>capital<br>and share<br>premium | Other equity instruments | Retained earnings | Financial<br>assets at<br>FVOCI<br>reserve | Cash<br>flow<br>hedging<br>reserve | Foreign exchange reserve | Merger<br>and<br>other<br>reserves | Insura-<br>nce<br>finance<br>reserve <sup>1</sup> | Total<br>share-<br>holders'<br>equity | Non-<br>controlling<br>interests | Total<br>equity |
|                                                                                                                                               | \$m                                                   | \$m                      | \$m               | \$m                                        | \$m                                | \$m                      | \$m                                | \$m                                               | \$m                                   | \$m                              | \$m             |
| At 1 Jul 2022                                                                                                                                 | 24,850                                                | 21,691                   | 140,860           | (6,011)                                    | (2,232)                            | (31,051)                 | 30,204                             | 664                                               | 178,975                               | 7,130                            | 186,105         |
| Profit for the period                                                                                                                         | _                                                     | _                        | 6,967             | _                                          |                                    | _                        | _                                  | _                                                 | 6,967                                 | 351                              | 7,318           |
| Other comprehensive income                                                                                                                    |                                                       |                          |                   |                                            |                                    |                          |                                    |                                                   |                                       |                                  |                 |
| (net of tax)                                                                                                                                  |                                                       |                          | (1,244)           | (1,027)                                    | (1,578)                            | (1,524)                  | 174                                | 415                                               | (4,784)                               | 71                               | (4,713)         |
| <ul> <li>debt instruments at fair value through other comprehensive income</li> </ul>                                                         |                                                       | _                        | _                 | (998)                                      | _                                  | _                        | _                                  | _                                                 | (998)                                 | 12                               | (986)           |
| <ul> <li>equity instruments<br/>designated at fair value<br/>through other</li> </ul>                                                         |                                                       |                          |                   | (29)                                       |                                    |                          |                                    |                                                   | (29)                                  | (22)                             | (E1)            |
| comprehensive income                                                                                                                          |                                                       | _                        | _                 | (29)                                       | (1,578)                            | _                        | _                                  | _                                                 | (1,578)                               | (14)                             | (51)<br>(1,592) |
| cash flow hedges     changes in fair value of financial liabilities designated at fair value upon initial recognition arising from changes in | . –                                                   | _                        | _                 | _                                          | (1,576)                            | _                        | _                                  | _                                                 | (1,576)                               | (14)                             | (1,592)         |
| own credit risk                                                                                                                               | ] -                                                   | _                        | (341)             | -                                          | _                                  | _                        | _                                  | _                                                 | (341)                                 | _                                | (341)           |
| <ul> <li>property revaluation</li> </ul>                                                                                                      | ] -                                                   | _                        | _                 | _                                          | -                                  | _                        | 174                                | _                                                 | 174                                   | 106                              | 280             |
| <ul> <li>remeasurement of defined<br/>benefit asset/liability</li> </ul>                                                                      | _                                                     | _                        | (1,127)           | _                                          | _                                  | _                        | _                                  | _                                                 | (1,127)                               | 1                                | (1,126)         |
| <ul> <li>share of other<br/>comprehensive income of<br/>associates and joint<br/>ventures</li> </ul>                                          | _                                                     | _                        | (225)             | _                                          | _                                  | _                        | _                                  | _                                                 | (225)                                 | _                                | (225)           |
| - effects of hyperinflation                                                                                                                   | ] —[                                                  | _                        | 449               | -                                          | _                                  | _                        | _                                  | _                                                 | 449                                   | _                                | 449             |
| <ul> <li>insurance finance income/<br/>(expense) recognised in<br/>other comprehensive</li> </ul>                                             |                                                       |                          |                   |                                            |                                    |                          |                                    |                                                   |                                       |                                  |                 |
| income                                                                                                                                        | ] -                                                   | _                        | -                 | -                                          | -                                  | _                        | _                                  | 415                                               | 415                                   | _                                | 415             |
| <ul> <li>exchange differences</li> </ul>                                                                                                      |                                                       |                          | _                 | _                                          | _                                  | (1,524)                  |                                    | _                                                 | (1,524)                               | (12)                             | (1,536)         |
| Total comprehensive income for the period                                                                                                     | _                                                     | _                        | 5,723             | (1,027)                                    | (1,578)                            | (1,524)                  | 174                                | 415                                               | 2,183                                 | 423                              | 2,606           |
| Shares issued under<br>employee remuneration and<br>share plans                                                                               | 2                                                     | _                        | (2)               | _                                          | _                                  | _                        | _                                  | _                                                 | _                                     | _                                |                 |
| Dividends to shareholders                                                                                                                     |                                                       |                          | (2,342)           |                                            |                                    | _                        |                                    |                                                   | (2,342)                               | (131)                            | (2,473)         |
| Redemption of securities <sup>3</sup>                                                                                                         |                                                       | (1,945)                  | 402               |                                            |                                    |                          |                                    |                                                   | (1,543)                               |                                  | (1,543)         |
| Cost of share-based payment arrangements                                                                                                      |                                                       |                          | 223               |                                            | _                                  | _                        |                                    | _                                                 | 223                                   |                                  | 223             |
| Transfers <sup>7</sup>                                                                                                                        |                                                       |                          | (2,499)           |                                            |                                    |                          | 2,499                              |                                                   |                                       |                                  |                 |
| Cancellation of shares                                                                                                                        | (41)                                                  |                          |                   |                                            |                                    |                          | 41                                 |                                                   |                                       |                                  |                 |
| Other movements                                                                                                                               |                                                       |                          | 44                |                                            | 2                                  |                          | 291                                |                                                   | 337                                   | (57)                             | 280             |
| At 31 Dec 2022                                                                                                                                | 24,811                                                | 19,746                   | 142,409           | (7,038)                                    | (3,808)                            | (32,575)                 | 33,209                             | 1,079                                             | 177,833                               | 7,364                            | 185,197         |

<sup>1</sup> The insurance finance reserve reflects the unwinding of the discount rate on insurance liabilities for which the OCI option has been elected for our insurance business in France. It is recorded after excluding the amount that offsets the effective interest rate and expected credit losses on supporting assets that have been designated at fair value through other comprehensive income.

<sup>2</sup> During 2023, HSBC Holdings issued \$2,000m of contingent convertible securities on which there were \$4m of external issue costs.

<sup>3</sup> During 2023, HSBC Holdings redeemed \$2,350m contingent convertible securities. In 2022, HSBC Holdings redeemed €1,500m 5.250% and SGD1,000m 5.875% contingent convertible securities.

<sup>4</sup> In February 2022 HSBC announced a share buy-back of up to \$1.0bn, which concluded in July 2022. Additionally, in May 2023, HSBC Holdings announced a share buy-back of up to \$2.0bn.

<sup>5</sup> Includes a payment of \$749m (1H22: \$435m) to the HSBC Holdings Employee Benefit Trust 2001 (No. 2) to purchase shares in order to settle liabilities on Group share plans.

<sup>6</sup> The impact of IFRS 17 on previously reported total equity was \$(10,585)m at 30 June 2022 and \$(10,831)m at 31 December 2022.

<sup>7</sup> Permitted transfers from the merger reserve to retained earnings were made when the investment in HSBC Overseas Holdings (UK) Limited was previously impaired. In 2022, part-reversals of these impairments resulted in transfers from retained earnings back to the merger reserve of \$2,499m.

# Consolidated statement of cash flows

|                                                                                                                 | Half-year | to <sup>1</sup> |
|-----------------------------------------------------------------------------------------------------------------|-----------|-----------------|
|                                                                                                                 | 30 Jun    | 30 Jun          |
|                                                                                                                 | 2023      | 2022            |
|                                                                                                                 | \$m       | \$m             |
| Profit before tax                                                                                               | 21.657    | 8.780           |
| Adjustments for non-cash items:                                                                                 |           | - 0,700         |
| Depreciation, amortisation and impairment                                                                       | 1,591     | 1,894           |
| Net loss/(gain) from investing activities                                                                       | (41)      | 173             |
| Share of profits in associates and joint ventures                                                               | (1,583)   | (1,449)         |
| (Gain)/loss on disposal of subsidiaries, businesses, associates and joint ventures                              | (3,604)   | (71)            |
| Change in expected credit losses gross of recoveries and other credit impairment charges                        | 1,482     | 1,242           |
| Provisions including pensions                                                                                   | 148       | 201             |
| Share-based payment expense                                                                                     | 228       | 177             |
| Other non-cash items included in profit before tax                                                              | (1,661)   | 82              |
| Elimination of exchange differences <sup>2</sup>                                                                | (6,558)   | 48,921          |
| Change in operating assets                                                                                      | (52,745)  | 19,713          |
| Change in operating liabilities                                                                                 | 72,836    | (35,752)        |
| Dividends received from associates                                                                              | 124       | 60              |
| Contributions paid to defined benefit plans                                                                     | (87)      | (102)           |
| Tax paid                                                                                                        | (1,664)   | (1,264)         |
| Net cash from operating activities                                                                              | 30,123    | 42,605          |
| Purchase of financial investments                                                                               | (298,182) | (265,427)       |
| Proceeds from the sale and maturity of financial investments                                                    | 263,838   | 247,517         |
| Net cash flows from the purchase and sale of property, plant and equipment                                      | (329)     | (589)           |
| Net cash flows from purchase/(disposal) of customer deposits and loan portfolios                                | _         | (3,756)         |
| Net investment in intangible assets                                                                             | (1,123)   | (1,240)         |
| Net cash flow on (acquisition)/disposal of subsidiaries, businesses, associates and joint ventures <sup>3</sup> | 1,228     | (525)           |
| Net cash from investing activities                                                                              | (34,568)  | (24,020)        |
| Issue of ordinary share capital and other equity instruments                                                    | 1,996     |                 |
| Cancellation of shares                                                                                          | (1,273)   | (1,840)         |
| Net sales/(purchases) of own shares for market-making and investment purposes                                   | (823)     | (443)           |
| Net cash flow from change in stakes of subsidiaries                                                             | _         | (197)           |
| Redemption of preference shares and other equity instruments                                                    | (2,350)   | (723)           |
| Subordinated loan capital issued                                                                                | 2,744     | 2,659           |
| Subordinated loan capital repaid                                                                                | (1,044)   | (11)            |
| Dividends paid to shareholders of the parent company and non-controlling interests                              | (7,508)   | (4,497)         |
| Net cash from financing activities                                                                              | (8,258)   | (5,052)         |
| Net increase in cash and cash equivalents                                                                       | (12,703)  | 13,533          |
| Cash and cash equivalents at the beginning of the period                                                        | 521,671   | 574,032         |
| Exchange differences in respect of cash and cash equivalents                                                    | 8,565     | (40,243)        |
| Cash and cash equivalents at the end of the period <sup>4</sup>                                                 | 517,533   | 547,322         |

Interest received was \$46,817m (1H22: \$20,957m), interest paid was \$29,222m (1H22: \$7,146m) and dividends received (excluding dividends received from associates, which are presented separately above) were \$751m (1H22: \$800m).

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

<sup>2</sup> Adjustments to bring changes between opening and closing balance sheet amounts to average rates. This is not done on a line-by-line basis, as details cannot be determined without unreasonable expense.

<sup>3</sup> The 'Net cash flow on (acquisition)/disposal of subsidiaries, businesses, associates and joint ventures' includes \$1.2bn of net cash inflow on acquisition of Silicon Valley Bank UK Limited in March 2023.

<sup>4</sup> Includes \$7.5bn (1H22: \$1.7bn) of cash and cash equivalents classified as held for sale.

# Notes on the interim condensed financial statements

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# 1 Basis of preparation and material accounting policies

# (a) Compliance with International Financial Reporting Standards

Our interim condensed consolidated financial statements have been prepared on the basis of the policies set out in the 2022 annual financial statements, except for those relating to IFRS 17 'Insurance Contracts' and amendments to IAS 12 'Income Taxes' as set out below. They have also been prepared in accordance with IAS 34 'Interim Financial Reporting' as adopted by the UK, IAS 34 'Interim Financial Reporting' as issued by the International Accounting Standards Board ('IASB'), IAS 34 'Interim Financial Reporting' as adopted by the EU, and the Disclosure Guidance and Transparency Rules sourcebook of the UK's Financial Conduct Authority. Therefore, they include an explanation of events and transactions that are significant to an understanding of the changes in HSBC's financial position and performance since the end of 2022.

These financial statements should be read in conjunction with the *Annual Report and Accounts 2022*, which was prepared in accordance with UK-adopted international accounting standards in conformity with the requirements of the Companies Act 2006 and international financial reporting standards adopted pursuant to Regulation (EC) No 1606/2002 as it applies in the European Union. These financial statements were also prepared in accordance with International Financial Reporting Standards ('IFRSs') as issued by the IASB, including interpretations issued by the IFRS Interpretations Committee. These financial statements should be read in conjunction with the information about the application of IFRS 17 'Insurance Contracts' as set out below and the new policies for insurance contracts as described on pages 7 to 9 of our *Report on Transition to IFRS 17 'Insurance Contracts'* issued on 2 May 2023.

At 30 June 2023, there were no IFRSs effective for the half-year to 30 June 2023 affecting these financial statements that were not approved for adoption in the UK by the UK Endorsement Board. With the exception of amendments to IAS 12 'International Tax Reform – Pillar Two Model Rules', which is expected to be endorsed by the EU in the second half of 2023, there was no difference between IFRSs adopted by the UK, IFRSs as adopted by the EU, and IFRSs issued by the IASB in terms of their application to HSBC.

# Standards applied during the half-year to 30 June 2023

#### IFRS 17 'Insurance Contracts'

On 1 January 2023, the Group adopted the requirements of IFRS 17 'Insurance Contracts' retrospectively with comparatives restated from the transition date, 1 January 2022. At transition, the Group's total equity reduced by \$10,459m.

On adoption of IFRS 17, balances based on IFRS 4, including the present value of in-force long-term insurance business ('PVIF') asset in relation to the upfront recognition of future profits of in-force insurance contracts, were derecognised. Insurance contract liabilities have been remeasured under IFRS 17 based on groups of insurance contracts, which include the fulfilment cash flows comprising the best estimate of the present value of the future cash flows (for example premiums and payouts for claims, benefits, and expenses), together with a risk adjustment for non-financial risk, as well as the contractual service margin ('CSM'). The CSM represents the unearned profits that will be released and systematically recognised in insurance revenue as services are provided over the expected coverage period.

In addition, the Group has made use of the option under the standard to re-designate certain eligible financial assets held to support insurance contract liabilities, which were predominantly measured at amortised cost, as financial assets measured at fair value through profit or loss, with comparatives restated from the transition date.

The key differences between IFRS 4 and IFRS 17 are summarised in the following table:

|                                               | IFRS 4                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | IFRS 17                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Balance sheet                                 | <ul> <li>Insurance contract liabilities for non-linked life insurance contracts are calculated by local actuarial principles. Liabilities under unit-linked life insurance contracts are at least equivalent to the surrender or transfer value, by reference to the value of the relevant underlying funds or indices. Grouping requirements follow local regulations.</li> <li>An intangible asset for the PVIF is recognised, representing the upfront recognition of future profits associated with in-force insurance contracts.</li> </ul> | <ul> <li>Insurance contract liabilities are measured for groups of insurance contracts at current value, comprising the fulfilment cash flows and the CSM.</li> <li>The fulfilment cash flows comprise the best estimate of the present value of the future cash flows, together with a risk adjustment for non-financial risk.</li> <li>The CSM represents the unearned profit.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                    |
| Profit emergence/<br>recognition              | <ul> <li>The value of new business is reported as revenue on Day 1 as an increase in PVIF.</li> <li>The impact of the majority of assumption changes is recognised immediately in the income statement.</li> <li>Variances between actual and expected cash flows are recognised in the period they arise.</li> </ul>                                                                                                                                                                                                                            | <ul> <li>The CSM is systematically recognised in revenue as services are provided over the expected coverage period of the group of contracts (i.e. no Day 1 profit).</li> <li>Contracts are measured using the general measurement model ('GMM') or the variable fee approach ('VFA') model for insurance contracts with direct participation features upon meeting the eligibility criteria. Under the VFA model, the Group's share of the investment experience and assumption changes are absorbed by the CSM and released over time to profit or loss. For contracts measured under GMM, the Group's share of the investment volatility is recorded in profit or loss as it arises.</li> <li>Losses from onerous contracts are recognised in the income statement immediately.</li> </ul> |
| Investment return assumptions (discount rate) | <ul> <li>PVIF is calculated based on long-term investment return<br/>assumptions based on assets held. It therefore includes<br/>investment margins expected to be earned in future.</li> </ul>                                                                                                                                                                                                                                                                                                                                                  | <ul> <li>Under the market consistent approach, expected future<br/>investment spreads are not included in the investment return<br/>assumption. Instead, the discount rate includes an illiquidity<br/>premium that reflects the nature of the associated insurance<br/>contract liabilities.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Expenses                                      | <ul> <li>Total expenses to acquire and maintain the contract over its lifetime are included in the PVIF calculation.</li> <li>Expenses are recognised across operating expenses and fee expense as incurred and the allowances for those costs released from the PVIF simultaneously.</li> </ul>                                                                                                                                                                                                                                                 | <ul> <li>Projected lifetime expenses that are directly attributable costs are included in the insurance contract liabilities and recognised in the insurance service result.</li> <li>Non-attributable costs are reported in operating expenses.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

#### Transition

In applying IFRS 17 for insurance contracts retrospectively, the full retrospective approach ('FRA') has been used unless it has been impracticable. When the FRA is impracticable such as when there is a lack of sufficient and reliable data, an entity has an accounting policy choice to use either the modified retrospective approach ('MRA') or the fair value approach ('FVA'). The Group has applied the FRA for new business from 2018 at the earliest, subject to practicability, and the FVA for the majority of contracts for which the FRA is impracticable.

Under the FVA, the valuation of insurance liabilities on transition is based on the applicable requirements of IFRS 13 'Fair Value Measurement'. This requires consideration of the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). The CSM is calculated as the difference between what a market participant would demand for assuming the unexpired risk associated with insurance contracts, including required profit, and the fulfilment cash flows that are determined using IFRS 17 principles.

In determining the fair value, the Group considered the estimated profit margin that a market participant would demand in return for assuming the insurance liabilities with the consideration of the level of capital that a market participant would be required to hold, and the discount rate with an allowance for an illiquidity premium that takes into account the level of 'matching' between the Group's assets and related liabilities. These assumptions were set taking into account the assumptions that a hypothetical market participant operating in each local jurisdiction would consider

#### Amendments to IAS 12 'International Tax Reform - Pillar Two Model Rules'

On 23 May 2023, the IASB issued amendments to IAS 12 'International Tax Reform – Pillar Two Model Rules', which became effective immediately and were approved for adoption by all members of the UK Endorsement Board on 19 July 2023. On 20 June 2023, legislation was substantively enacted in the UK to introduce the OECD's Pillar Two global minimum tax rules and a UK qualified domestic minimum top-up tax, with effect from 1 January 2024. The Group has applied the IAS 12 exception from recognising and disclosing information on associated deferred tax assets and liabilities. As noted above, the EU has not yet endorsed these IAS 12 amendments but is expected to do so in the second half of 2023.

There were no other new standards or amendments to standards that had an effect on these interim condensed financial statements.

### (b) Use of estimates and judgements

Management believes that the critical accounting estimates and judgements applicable to the Group are those that relate to impairment of amortised cost and FVOCI debt financial assets, the valuation of financial instruments, deferred tax assets, provisions, interests in associates, impairment of goodwill and non-financial assets, post-employment benefit plans, and non-current assets and disposal groups held for sale.

There were no material changes in the current period to any of the critical accounting estimates and judgements disclosed in 2022, which are stated on pages 99 and 337 to 347 of the *Annual Report and Accounts 2022*.

### (c) Composition of the Group

There were no material changes in the composition of the Group in the half-year to 30 June 2023. For further details of future business acquisitions and disposals, see Note 15 'Assets held for sale, liabilities of disposal groups held for sale and business acquisitions'.

# (d) Going concern

The financial statements are prepared on a going concern basis, as the Directors are satisfied that the Group and parent company have the resources to continue in business for the foreseeable future. In making this assessment, the Directors have considered a wide range of information relating to present and future conditions, including future projections of profitability, cash flows, capital requirements and capital resources. These considerations include stressed scenarios, as well as considering potential impacts from other top and emerging risks, and the related impact on profitability, capital and liquidity.

### (e) Accounting policies

The accounting policies that we applied for these interim condensed consolidated financial statements are consistent with those described on pages 335 to 348 of the *Annual Report and Accounts 2022*, as are the methods of computation, with the exception of those relating to IFRS 17 and amendments to IAS 12 as described above.

# 2 Net fee income

|                                   | Half-year to <sup>1</sup> | ,2     |
|-----------------------------------|---------------------------|--------|
|                                   | 30 Jun                    | 30 Jun |
|                                   | 2023                      | 2022   |
|                                   | \$m                       | \$m    |
| Net fee income by product         |                           |        |
| Funds under management            | 1,176                     | 1,222  |
| Cards                             | 1,351                     | 1,201  |
| Credit facilities                 | 798                       | 790    |
| Account services                  | 765                       | 720    |
| Broking income                    | 555                       | 707    |
| Unit trusts                       | 386                       | 408    |
| Underwriting                      | 345                       | 257    |
| Global custody                    | 432                       | 471    |
| Remittances                       | 405                       | 394    |
| Imports/exports                   | 328                       | 322    |
| Insurance agency commission       | 159                       | 162    |
| Other                             | 1,247                     | 1,259  |
| Fee income                        | 7,947                     | 7,913  |
| Less: fee expense                 | (1,862)                   | (1,685 |
| Net fee income                    | 6,085                     | 6,228  |
| Net fee income by global business |                           |        |
| Wealth and Personal Banking       | 2,694                     | 2,753  |
| Commercial Banking                | 2,009                     | 1,972  |
| Global Banking and Markets        | 1,382                     | 1,503  |

<sup>1</sup> In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.

# 3 Dividends

On 1 August 2023, the Directors approved a second interim dividend for 2023 of \$0.10 per ordinary share in respect of the financial year ending 31 December 2023. This distribution amounts to approximately \$1.974bn and will be payable on 21 September 2023. No liability is recognised in the financial statements in respect of these dividends.

#### Dividends paid to shareholders of HSBC Holdings plc

|                                                          |            | Half-year to |            |       |  |  |  |  |  |
|----------------------------------------------------------|------------|--------------|------------|-------|--|--|--|--|--|
|                                                          | 30 Jun 202 | 3            | 30 Jun 202 | 2     |  |  |  |  |  |
|                                                          | Per share  | Total        | Per share  | Total |  |  |  |  |  |
|                                                          | \$         | \$m          | \$         | \$m   |  |  |  |  |  |
| Dividends paid on ordinary shares                        |            |              |            |       |  |  |  |  |  |
| In respect of previous year:                             |            |              |            |       |  |  |  |  |  |
| - second interim dividend                                | 0.23       | 4,590        | 0.18       | 3,576 |  |  |  |  |  |
| In respect of current year:                              |            |              |            |       |  |  |  |  |  |
| - first interim dividend                                 | 0.10       | 2,001        | _          | _     |  |  |  |  |  |
| Total                                                    | 0.33       | 6,591        | 0.18       | 3,576 |  |  |  |  |  |
| Total coupons on capital securities classified as equity |            | 542          |            | 626   |  |  |  |  |  |
| Dividends to shareholders                                |            | 7,133        |            | 4,202 |  |  |  |  |  |

<sup>2</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

# 4 Earnings per share

Basic earnings per ordinary share is calculated by dividing the profit attributable to ordinary shareholders of the parent company by the weighted average number of ordinary shares outstanding, excluding own shares held. Diluted earnings per ordinary share is calculated by dividing the basic earnings, which require no adjustment for the effects of dilutive potential ordinary shares, by the weighted average number of ordinary shares outstanding, excluding own shares held, plus the weighted average number of ordinary shares that would be issued on conversion of dilutive potential ordinary shares.

Basic and diluted earnings per share

|                                              | Half-year to¹ |            |           |        |            |           |  |
|----------------------------------------------|---------------|------------|-----------|--------|------------|-----------|--|
|                                              | 30 Jun 2023   |            |           | (      |            |           |  |
|                                              |               | Number     | Amount    |        | Number     | Amount    |  |
|                                              | Profit        | of shares  | per share | Profit | of shares  | per share |  |
|                                              | \$m           | (millions) | \$        | \$m    | (millions) | \$        |  |
| Basic <sup>2</sup>                           | 16,966        | 19,693     | 0.86      | 7,966  | 19,954     | 0.40      |  |
| Effect of dilutive potential ordinary shares |               | 136        |           |        | 131        |           |  |
| Diluted <sup>2</sup>                         | 16,966        | 19,829     | 0.86      | 7,966  | 20,085     | 0.40      |  |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

# 5 Segmental analysis

The Group Chief Executive, supported by the rest of the Group Executive Committee ('GEC'), is considered the Chief Operating Decision Maker ('CODM') for the purposes of identifying the Group's reportable segments. Global business results are assessed by the CODM on the basis of constant currency performance that removes the effects of currency translation from reported results. Therefore, we disclose these results on a constant currency basis as required by IFRSs. The income statement for the half-year to 30 June 2022 is converted at the average rate of exchange for 2023, and the balance sheets at 30 June 2022 and 31 December 2022 at the prevailing rates of exchange on 30 June 2023.

Our operations are closely integrated and, accordingly, the presentation of data includes internal allocations of certain items of income and expense. These allocations include the costs of certain support services and global functions to the extent that they can be meaningfully attributed to global businesses. While such allocations have been made on a systematic and consistent basis, they necessarily involve a degree of subjectivity. Costs that are not allocated to global businesses are included in Corporate Centre.

Where relevant, income and expense amounts presented include the results of inter-segment funding along with inter-company and inter-business line transactions. All such transactions are undertaken on arm's length terms. The intra-Group elimination items for the global businesses are presented in Corporate Centre.

#### Resegmentation

In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our Global Banking customers within our entities in Latin America was transferred from Global Banking and Markets to Commercial Banking for reporting purposes. Comparative data have been re-presented accordingly. Similar smaller transfers from Global Banking and Markets to Commercial Banking were also undertaken within our entities in Australia and Indonesia, where comparative data have not been re-presented.

# Our global businesses

We provide a comprehensive range of banking and related financial services to our customers in our three global businesses. The products and services offered to customers are organised by these global businesses:

- Wealth and Personal Banking ('WPB') provides a full range of retail banking and wealth products to our customers from personal banking to ultra high net worth individuals. Typically, customer offerings include retail banking products, such as current and savings accounts, mortgages and personal loans, credit cards, debit cards and local and international payment services. We also provide wealth management services, including insurance and investment products, global asset management services, investment management and private wealth solutions for customers with more sophisticated and international requirements.
- Commercial Banking ('CMB') offers a broad range of products and services to serve the needs of our commercial customers, including small and medium-sized enterprises, mid-market enterprises and corporates. These include credit and lending, international trade and receivables finance, treasury management and liquidity solutions (payments and cash management and commercial cards), commercial insurance and investments. CMB also offers customers access to products and services offered by other global businesses, such as Global Banking and Markets, which include foreign exchange products, raising capital on debt and equity markets and advisory services.
- Global Banking and Markets ('GBM') provides tailored financial solutions to major government, corporate and institutional clients and private investors worldwide. The client-focused business lines deliver a full range of banking capabilities, including financing, advisory and transaction services, a markets business that provides services in credit, rates, foreign exchange, equities, money markets and securities services, and principal investment activities.

<sup>2</sup> Weighted average number of ordinary shares outstanding (basic) or assuming dilution (diluted).

#### HSBC constant currency profit before tax and balance sheet data

| • •                                                                                                                     |                       | Half-                | year to 30 Jun 2     | 2023                                  |                                         |
|-------------------------------------------------------------------------------------------------------------------------|-----------------------|----------------------|----------------------|---------------------------------------|-----------------------------------------|
|                                                                                                                         | Wealth and            |                      | Global               |                                       |                                         |
|                                                                                                                         | Personal              | Commercial           | Banking and          | Corporate                             |                                         |
|                                                                                                                         | Banking               | Banking <sup>3</sup> | Markets <sup>3</sup> | Centre                                | Total                                   |
|                                                                                                                         | \$m                   | \$m                  | \$m                  | \$m                                   | \$m                                     |
| Net operating income/(expense) before change in expected credit losses                                                  | ·                     | ·                    | <u> </u>             | ·                                     | · · · · · · · · · · · · · · · · · · ·   |
| and other credit impairment charges <sup>2</sup>                                                                        | 16,200                | 12,216               | 8,501                | (41)                                  | 36,876                                  |
| - external                                                                                                              | 12,416                | 12,897               | 13,939               | (2,376)                               | 36,876                                  |
| - inter-segment                                                                                                         | 3,784                 | (681)                | (5,438)              | 2,335                                 | _                                       |
| - of which: net interest income/(expense) <sup>4</sup>                                                                  | 10,299                | 8,375                | 3,546                | (3,956)                               | 18,264                                  |
| Change in expected credit losses and other credit impairment charges                                                    | (502)                 | (704)                | (136)                | (3)                                   | (1,345)                                 |
| Net operating income/(expense)                                                                                          | 15,698                | 11,512               | 8,365                | (44)                                  | 35,531                                  |
| Total operating expenses                                                                                                | (7,141)               | (3,572)              | •                    | 41                                    | (15,457)                                |
| Operating profit/(loss)                                                                                                 | 8,557                 | 7,940                | 3,580                | (3)                                   | 20,074                                  |
| Share of profit/(loss) in associates and joint ventures                                                                 | 35                    | (1)                  |                      | 1,549                                 | 1,583                                   |
| Constant currency profit before tax                                                                                     | 8.592                 | 7,939                | 3.580                | 1,546                                 | 21,657                                  |
| Tonounit can only promisorous                                                                                           | %                     | %                    | %                    | %                                     | %                                       |
| Share of HSBC's constant currency profit before tax                                                                     | 39.7                  | 36.7                 | 16.5                 | 7.1                                   | 100.0                                   |
| Constant currency cost efficiency ratio                                                                                 | 44.1                  | 29.2                 | 56.3                 | 100.0                                 | 41.9                                    |
| Constant currency balance sheet data                                                                                    | \$m                   | \$m                  | \$m                  | \$m                                   | \$m                                     |
| Loans and advances to customers (net)                                                                                   | 463,836               | 319,246              | 176,182              | 294                                   | 959,558                                 |
| Interests in associates and joint ventures                                                                              | 555                   | 24                   | 107                  | 28,860                                | 29,546                                  |
| Total external assets                                                                                                   | 900,370               | 654,474              | 1,342,110            | 144,522                               | 3,041,476                               |
| Customer accounts                                                                                                       | 809,864               | 472,146              | 313,126              | 633                                   | 1,595,769                               |
|                                                                                                                         |                       | Half-                | year to 30 Jun 20    | D22 <sup>1</sup>                      | ,,                                      |
| Net operating income/(expense) before change in expected credit losses and                                              |                       |                      |                      |                                       |                                         |
| other credit impairment charges <sup>2</sup>                                                                            | 10,058                | 7,055                | 7,459                | (925)                                 | 23,647                                  |
| - external                                                                                                              | 9,665                 | 7,199                | 8,357                | (1,574)                               | 23,647                                  |
| - inter-segment                                                                                                         | 393                   | (144)                | (898)                | 649                                   | _                                       |
| - of which: net interest income/(expense) <sup>4</sup>                                                                  | 6,493                 | 4,817                | 2,009                | (473)                                 | 12,846                                  |
| Change in expected credit losses and other credit impairment charges                                                    | (584)                 | (278)                | (210)                | (2)                                   | (1,074                                  |
| Net operating income/(expense)                                                                                          | 9,474                 | 6,777                | 7,249                | (927)                                 | 22,573                                  |
| Total operating expenses                                                                                                | (6,995)               | (3,345)              | (4,557)              | (635)                                 | (15,532                                 |
| Operating profit/(loss)                                                                                                 | 2,479                 | 3,432                | 2,692                | (1,562)                               | 7,041                                   |
| Share of profit in associates and joint ventures                                                                        | 8                     | _                    | _                    | 1,355                                 | 1,363                                   |
| Constant currency profit/(loss) before tax                                                                              | 2,487                 | 3,432                | 2,692                | (207)                                 | 8,404                                   |
| ·                                                                                                                       | %                     | %                    | %                    | %                                     | %                                       |
| Share of HSBC's constant currency profit before tax                                                                     | 29.6                  | 40.8                 | 32.0                 | (2.4)                                 | 100.0                                   |
| Constant amount of the constant                                                                                         | 69.5                  | 47.4                 | 61.1                 | (68.6)                                | 65.7                                    |
| Constant currency cost efficiency ratio                                                                                 | 09.5                  |                      |                      |                                       | Φ                                       |
| , ,                                                                                                                     | \$m                   | \$m                  | \$m                  | \$m                                   | 2111                                    |
| Constant currency cost efficiency ratio  Constant currency balance sheet data  Loans and advances to customers (net)    |                       | \$m<br>354,273       | \$m<br>200,082       | \$m<br>557                            |                                         |
| Constant currency balance sheet data Loans and advances to customers (net)                                              | \$m                   |                      |                      | · · · · · · · · · · · · · · · · · · · | 1,037,874                               |
| Constant currency balance sheet data                                                                                    | \$m<br>482,962        | 354,273              | 200,082              | 557                                   | \$m<br>1,037,874<br>28,090<br>3,010,510 |
| Constant currency balance sheet data  Loans and advances to customers (net)  Interests in associates and joint ventures | \$m<br>482,962<br>487 | 354,273<br>31        | 200,082<br>104       | 557<br>27,468                         | 1,037,874<br>28,090                     |

- 1 From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.
- 2 Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.
- 3 In the first quarter of 2023, following an internal review to assess which global businesses were best suited to serve our customers' respective needs, a portfolio of our customers within our entities in Latin America was transferred from GBM to CMB for reporting purposes. Comparative data have been re-presented accordingly.
- 4 Net interest expense recognised in the Corporate Centre includes \$3.8bn (1H22: \$0.4bn) of interest expense in relation to the internal cost to fund trading and fair value net assets; and the funding cost of foreign exchange swaps in our Markets Treasury function. During 2Q23 we implemented a consistent reporting approach across the 14 most material entities that contribute to our trading and fair value net assets, which resulted in an increase to the 1H23 associated funding costs reported through the intersegment elimination in Corporate Centre of approximately \$0.4bn, recognised in 2Q23.

Reported external net operating income is attributed to countries and territories on the basis of the location of the branch responsible for reporting the results or advancing the funds:

|                                                                          | Half-year to |             |
|--------------------------------------------------------------------------|--------------|-------------|
|                                                                          | 30 Jun 2023  | 30 Jun 2022 |
|                                                                          | \$m          | \$m         |
| Reported external net operating income by country/territory <sup>2</sup> | 36,876       | 24,545      |
| - UK                                                                     | 6,762        | 6,547       |
| - Hong Kong                                                              | 10,325       | 6,471       |
| - US                                                                     | 2,112        | 1,964       |
| - France                                                                 | 4,107        | 950         |
| - other countries/territories                                            | 13,570       | 8,613       |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

<sup>2</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

#### Constant currency results reconciliation

|                                                  | 30 Jun 2023                    | 3                 |                         |          |
|--------------------------------------------------|--------------------------------|-------------------|-------------------------|----------|
|                                                  | Reported and constant currency | Constant currency | Currency<br>translation | Reported |
|                                                  | \$m                            | \$m               | \$m                     | \$m      |
| Revenue <sup>2</sup>                             | 36,876                         | 23,647            | (898)                   | 24,545   |
| ECL                                              | (1,345)                        | (1,074)           | 13                      | (1,087)  |
| Operating expenses                               | (15,457)                       | (15,532)          | 595                     | (16,127) |
| Share of profit in associates and joint ventures | 1,583                          | 1,363             | (86)                    | 1,449    |
| Profit before tax                                | 21,657                         | 8,404             | (376)                   | 8,780    |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

#### Constant currency balance sheet reconciliation

|                                            | At 30 Jun 2023                 | A                 | t 30 June 2022 <sup>1</sup> |           | A <sup>-</sup>    |                         |           |
|--------------------------------------------|--------------------------------|-------------------|-----------------------------|-----------|-------------------|-------------------------|-----------|
|                                            | Reported and constant currency | Constant currency | Currency<br>translation     | Reported  | Constant currency | Currency<br>translation | Reported  |
|                                            | \$m                            | \$m               | \$m                         | \$m       | \$m               | \$m                     | \$m       |
| Loans and advances to customers (net)      | 959,558                        | 1,037,874         | 10,853                      | 1,027,021 | 936,613           | 13,052                  | 923,561   |
| Interests in associates and joint ventures | 29,546                         | 28,090            | (1,356)                     | 29,446    | 28,384            | (870)                   | 29,254    |
| Total external assets                      | 3,041,476                      | 3,010,510         | 40,029                      | 2,970,481 | 2,995,590         | 46,304                  | 2,949,286 |
| Customer accounts                          | 1,595,769                      | 1,671,151         | 19,850                      | 1,651,301 | 1,592,396         | 22,093                  | 1,570,303 |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

#### Notable items

|                                                            | Half-ye     | ar to       |
|------------------------------------------------------------|-------------|-------------|
|                                                            | 30 Jun 2023 | 30 Jun 2022 |
|                                                            | \$m         | \$m         |
| Notable items                                              |             |             |
| Revenue                                                    |             |             |
| Disposals, acquisitions and related costs <sup>1,2</sup>   | 3,321       | (288)       |
| Fair value movements on financial instruments <sup>3</sup> | 15          | (371)       |
| Restructuring and other related costs <sup>4</sup>         | _           | 68          |
| Operating expenses                                         |             |             |
| Disposals, acquisitions and related costs                  | (118)       | _           |
| Restructuring and other related costs <sup>5</sup>         | 47          | (1,040)     |

<sup>1</sup> Includes the reversal of a \$2.1bn impairment loss relating to the planned sale of our retail banking operations in France, which is no longer classified as held for sale.

<sup>2</sup> Net operating income before change in expected credit losses and other credit impairment charges, also referred to as revenue.

<sup>2</sup> Includes the provisional gain of \$1.5bn recognised in respect of the acquisition of SVB UK.

<sup>3</sup> Fair value movements on non-qualifying hedges in HSBC Holdings.

<sup>4</sup> Comprises gains and losses relating to the business update in February 2020, including losses associated with the RWA reduction programme.

<sup>5</sup> In 2Q23, we recognised \$47m of reversals relating to restructuring provisions recognised during 2022.

# 6 Fair values of financial instruments carried at fair value

The accounting policies, control framework and hierarchy used to determine fair values at 30 June 2023 are consistent with those applied for the *Annual Report and Accounts 2022*.

Financial instruments carried at fair value and bases of valuation

|                                                                                                     | _                                    | Valuatio                                 | n techniques                                          |         |
|-----------------------------------------------------------------------------------------------------|--------------------------------------|------------------------------------------|-------------------------------------------------------|---------|
|                                                                                                     | Quoted<br>market<br>price<br>Level 1 | Using<br>observable<br>inputs<br>Level 2 | With significant<br>unobservable<br>inputs<br>Level 3 | Total   |
| Recurring fair value measurements                                                                   | \$m                                  | \$m                                      | \$m                                                   | \$m     |
| At 30 Jun 2023                                                                                      |                                      |                                          |                                                       |         |
| Assets                                                                                              |                                      |                                          |                                                       |         |
| Trading assets                                                                                      | 177,730                              | 73,585                                   | 4,072                                                 | 255,387 |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss | 25,199                               | 60,724                                   | 18,380                                                | 104,303 |
| Derivatives                                                                                         | 2,434                                | 268,389                                  | 1,772                                                 | 272,595 |
| Financial investments                                                                               | 198,345                              | 75,332                                   | 3,006                                                 | 276,683 |
| Liabilities                                                                                         |                                      |                                          |                                                       |         |
| Trading liabilities                                                                                 | 55,039                               | 25,738                                   | 451                                                   | 81,228  |
| Financial liabilities designated at fair value                                                      | 1,210                                | 128,259                                  | 10,149                                                | 139,618 |
| Derivatives                                                                                         | 2,856                                | 264,389                                  | 2,315                                                 | 269,560 |
| At 31 Dec 2022 <sup>1</sup>                                                                         |                                      |                                          |                                                       |         |
| Assets                                                                                              |                                      |                                          |                                                       |         |
| Trading assets                                                                                      | 148,592                              | 64,684                                   | 4,817                                                 | 218,093 |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss | 23,146                               | 59,548                                   | 17,407                                                | 100,101 |
| Derivatives                                                                                         | 2,917                                | 279,278                                  | 1,964                                                 | 284,159 |
| Financial investments                                                                               | 181,659                              | 71,040                                   | 2,961                                                 | 255,660 |
| Liabilities                                                                                         |                                      |                                          |                                                       |         |
| Trading liabilities                                                                                 | 44,787                               | 27,092                                   | 474                                                   | 72,353  |
| Financial liabilities designated at fair value                                                      | 1,125                                | 115,764                                  | 10,432                                                | 127,321 |
| Derivatives                                                                                         | 2,399                                | 280,443                                  | 2,920                                                 | 285,762 |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

The table below provides the fair value levelling of assets held for sale and liabilities of disposal groups that have been classified as held for sale in accordance with IFRS 5. For further details, see Note 15.

Financial instruments carried at fair value and bases of valuation – assets and liabilities held for sale

|                                                                                                     | Quoted<br>market<br>price<br>Level 1 | Using<br>observable<br>inputs<br>Level 2 | With significant<br>unobservable<br>inputs<br>Level 3 | Total  |
|-----------------------------------------------------------------------------------------------------|--------------------------------------|------------------------------------------|-------------------------------------------------------|--------|
| Recurring fair value measurements                                                                   | \$m                                  | \$m                                      | \$m                                                   | \$m    |
| At 30 Jun 2023                                                                                      |                                      |                                          |                                                       |        |
| Assets                                                                                              |                                      |                                          |                                                       |        |
| Trading assets                                                                                      | 2,152                                | 127                                      | =                                                     | 2,279  |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss | _                                    | 15                                       | =                                                     | 15     |
| Derivatives                                                                                         | _                                    | 585                                      | =                                                     | 585    |
| Financial investments                                                                               | 11,599                               | 520                                      | _                                                     | 12,119 |
| Liabilities                                                                                         |                                      |                                          |                                                       |        |
| _Trading liabilities                                                                                | 1,750                                | 155                                      | =                                                     | 1,905  |
| Financial liabilities designated at fair value                                                      | _                                    | _                                        | _                                                     | _      |
| Derivatives                                                                                         | _                                    | 788                                      | _                                                     | 788    |
| At 31 Dec 2022                                                                                      |                                      |                                          |                                                       |        |
| Assets                                                                                              |                                      |                                          |                                                       |        |
| Trading assets                                                                                      | 2,932                                | 244                                      | _                                                     | 3,176  |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss | _                                    | 14                                       | 47                                                    | 61     |
| Derivatives                                                                                         | _                                    | 866                                      | _                                                     | 866    |
| Financial investments                                                                               | 11,184                               | _                                        | _                                                     | 11,184 |
| Liabilities                                                                                         |                                      |                                          |                                                       |        |
| Trading liabilities                                                                                 | 2,572                                | 182                                      | _                                                     | 2,754  |
| Financial liabilities designated at fair value                                                      | _                                    | 3,523                                    | _                                                     | 3,523  |
| Derivatives                                                                                         | _                                    | 813                                      | _                                                     | 813    |

#### Transfers between Level 1 and Level 2 fair values

|                                   |                       | ļ                 |                                                                         | Liabilities |                        |                             |             |
|-----------------------------------|-----------------------|-------------------|-------------------------------------------------------------------------|-------------|------------------------|-----------------------------|-------------|
|                                   | Financial investments | Trading<br>assets | Designated and<br>otherwise<br>mandatorily<br>measured at fair<br>value | Derivatives | Trading<br>liabilities | Designated<br>at fair value | Derivatives |
|                                   | \$m                   | \$m               | \$m                                                                     | \$m         | \$m                    | \$m                         | \$m         |
| At 30 Jun 2023                    |                       |                   |                                                                         |             |                        |                             |             |
| Transfers from Level 1 to Level 2 | 5,667                 | 4,139             | 801                                                                     | _           | 41                     | _                           | _           |
| Transfers from Level 2 to Level 1 | 2,432                 | 2,495             | 1,197                                                                   | _           | 147                    | _                           | _           |
| At 31 Dec 2022                    |                       |                   |                                                                         |             |                        |                             |             |
| Transfers from Level 1 to Level 2 | 4,721                 | 5,284             | 2,565                                                                   | _           | 113                    | _                           |             |
| Transfers from Level 2 to Level 1 | 8,208                 | 5,964             | 3,340                                                                   | _           | 233                    | _                           |             |

Transfers between levels of the fair value hierarchy are deemed to occur at the end of each quarterly reporting period. Transfers into and out of levels of the fair value hierarchy are primarily attributable to observability of valuation inputs and price transparency.

# Fair value adjustments

We adopt the use of fair value adjustments when we take into consideration additional factors not incorporated within the valuation model that would otherwise be considered by a market participant. We classify fair value adjustments as either 'risk-related' or 'model-related'. The majority of these adjustments relate to GBM. Movements in the level of fair value adjustments do not necessarily result in the recognition of profits or losses within the income statement. For example, as models are enhanced, fair value adjustments may no longer be required. Similarly, fair value adjustments will decrease when the related positions are unwound, but this may not result in profit or loss.

#### Global Banking and Markets fair value adjustments

|                                                    | At 30 J | At 30 Jun 2023 |       | ec 2022   |
|----------------------------------------------------|---------|----------------|-------|-----------|
|                                                    |         | Corporate      |       | Corporate |
|                                                    | GBM     | Centre         | GBM   | Centre    |
|                                                    | \$m     | \$m            | \$m   | \$m       |
| Type of adjustment                                 |         |                |       |           |
| Risk-related                                       | 626     | 50             | 650   | 40        |
| - bid-offer                                        | 400     | _              | 426   | _         |
| - uncertainty                                      | 72      | 2              | 86    | _         |
| - credit valuation adjustment                      | 195     | 45             | 245   | 35        |
| - debit valuation adjustment                       | (103)   | _              | (175) | _         |
| - funding fair value adjustment                    | 62      | 3              | 68    | 5         |
| - other                                            | _       | _              | _     | _         |
| Model-related                                      | 74      | _              | 61    | _         |
| - model limitation                                 | 74      | _              | 61    | _         |
| - other                                            | _       | _              | _     | _         |
| Inception profit (Day 1 P&L reserves) <sup>1</sup> | 84      | _              | 97    | _         |
| Total                                              | 784     | 50             | 808   | 40        |

<sup>1</sup> See Note 9 on the interim condensed financial statements on page 128.

The reduction in fair value adjustments was predominantly driven by changes to exposure, and tightening of credit and liquidity market spreads, with the reduction in the debit valuation adjustment including a consideration of the overlap with the funding fair value adjustment.

# Fair value valuation bases

Financial instruments measured at fair value using a valuation technique with significant unobservable inputs – Level 3

|                                                |                       |                | Assets                                                                                            |             | Liabilities |     |                          |             |        |  |
|------------------------------------------------|-----------------------|----------------|---------------------------------------------------------------------------------------------------|-------------|-------------|-----|--------------------------|-------------|--------|--|
|                                                | Financial investments | Trading assets | Designated and<br>otherwise<br>mandatorily<br>measured at fair<br>value through profit<br>or loss | Derivatives | Total       |     | Designated at fair value | Derivatives | Total  |  |
|                                                | \$m                   | \$m            | \$m                                                                                               | \$m         | \$m         | \$m | \$m                      | \$m         | \$m    |  |
| Private equity including strategic investments | 679                   | 69             | 16,644                                                                                            | _           | 17,392      | 128 | _                        | _           | 128    |  |
| Asset-backed securities                        | 371                   | 376            | _                                                                                                 | _           | 747         | _   | _                        | _           | _      |  |
| Structured notes                               | _                     | _              | 3                                                                                                 | _           | 3           | _   | 10,149                   | _           | 10,149 |  |
| Other derivatives                              | _                     | _              | _                                                                                                 | 1,772       | 1,772       | _   | _                        | 2,315       | 2,315  |  |
| Other portfolios                               | 1,956                 | 3,627          | 1,733                                                                                             | _           | 7,316       | 323 | _                        | _           | 323    |  |
| At 30 Jun 2023                                 | 3,006                 | 4,072          | 18,380                                                                                            | 1,772       | 27,230      | 451 | 10,149                   | 2,315       | 12,915 |  |
| Private equity including strategic investments | 647                   | 19             | 15,653                                                                                            | _           | 16,319      | 92  | _                        | _           | 92     |  |
| Asset-backed securities                        | 438                   | 208            | 95                                                                                                | _           | 741         | _   | _                        | _           | _      |  |
| Structured notes                               | _                     | _              | _                                                                                                 | _           | _           | _   | 10,432                   | _           | 10,432 |  |
| Other derivatives                              |                       |                |                                                                                                   | 1,964       | 1,964       |     |                          | 2,920       | 2,920  |  |
| Other portfolios                               | 1,876                 | 4,590          | 1,659                                                                                             |             | 8,125       | 382 |                          |             | 382    |  |
| At 31 Dec 2022                                 | 2,961                 | 4,817          | 17,407                                                                                            | 1,964       | 27,149      | 474 | 10,432                   | 2,920       | 13,826 |  |

The basis for determining the fair value of the financial instruments in the table above is explained on page 366 of the *Annual Report and Accounts 2022*.

# Reconciliation of fair value measurements in Level 3 of the fair value hierarchy

#### Movement in Level 3 financial instruments

|                                                                                                                                            |                       | Α                 | ssets                                                                                                |             | Liabilities |                             |             |  |
|--------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-------------------|------------------------------------------------------------------------------------------------------|-------------|-------------|-----------------------------|-------------|--|
|                                                                                                                                            | Financial investments | Trading<br>assets | Designated<br>and otherwise<br>mandatorily<br>measured at<br>fair value<br>through profit<br>or loss | Derivatives |             | Designated<br>at fair value | Derivatives |  |
|                                                                                                                                            | \$m                   | \$m               | \$m                                                                                                  | \$m         | \$m         | \$m                         | \$m         |  |
| At 1 Jan 2023                                                                                                                              | 2,961                 | 4,817             | 17,407                                                                                               | 1,964       | 474         | 10,432                      | 2,920       |  |
| Total gains or losses recognised in profit or loss                                                                                         | (15)                  | 65                | 706                                                                                                  | 237         | 25          | 60                          | 478         |  |
| <ul> <li>net income or losses from financial instruments held<br/>for trading or managed on a fair value basis</li> </ul>                  | _                     | 65                | _                                                                                                    | 237         | 25          | _                           | 478         |  |
| <ul> <li>changes in fair value of other financial instruments<br/>mandatorily measured at fair value through profit or<br/>loss</li> </ul> | _                     | _                 | 706                                                                                                  | _           | _           | 60                          | _           |  |
| <ul> <li>gains less losses from financial investments held at<br/>fair value through other comprehensive income</li> </ul>                 | (15)                  | -                 | -                                                                                                    | _           | _           | _                           | _           |  |
| Total gains or losses recognised in other comprehensive income ('OCI')                                                                     | 138                   | 92                | 11                                                                                                   | 75          | 21          | 323                         | 98          |  |
| - financial investments: fair value gains or losses                                                                                        | 83                    | -                 | _                                                                                                    | _           | _           | 234                         | _           |  |
| <ul> <li>exchange differences</li> </ul>                                                                                                   | 55                    | 92                | 11                                                                                                   | 75          | 21          | 89                          | 98          |  |
| Purchases                                                                                                                                  | 215                   | 761               | 1,660                                                                                                | _           | 115         | _                           | _           |  |
| New issuances                                                                                                                              | -                     | _                 | -                                                                                                    | -           | 2           | 2,313                       | -           |  |
| Sales                                                                                                                                      | (122)                 | (1,353)           | (303)                                                                                                | _           | (181)       | (2)                         | _           |  |
| Settlements                                                                                                                                | (202)                 | (487)             | (963)                                                                                                | (517)       | (9)         | (1,479)                     | (1,164)     |  |
| Transfers out                                                                                                                              | (108)                 | (377)             | (140)                                                                                                | (85)        | (32)        | (1,821)                     | (138)       |  |
| Transfers in                                                                                                                               | 139                   | 554               | 2                                                                                                    | 98          | 36          | 323                         | 121         |  |
| At 30 Jun 2023                                                                                                                             | 3,006                 | 4,072             | 18,380                                                                                               | 1,772       | 451         | 10,149                      | 2,315       |  |
| Unrealised gains or losses recognised in profit or loss relating to assets and liabilities held at 30 Jun 2023                             | _                     | (58)              | 232                                                                                                  | 734         | (4)         | (189)                       | (560)       |  |
| <ul> <li>net income or losses from financial instruments held<br/>for trading or managed on a fair value basis</li> </ul>                  | _                     | (58)              |                                                                                                      | 734         | (4)         | _                           | (560)       |  |
| <ul> <li>changes in fair value of other financial instruments<br/>mandatorily measured at fair value through profit or<br/>loss</li> </ul> | _                     | -                 | 232                                                                                                  | _           |             | (189)                       | _           |  |

#### Movement in Level 3 financial instruments (continued)

|                                                                                                                                            |                       |                | Assets                                                |             |                     | Liabilities              |             |  |
|--------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|----------------|-------------------------------------------------------|-------------|---------------------|--------------------------|-------------|--|
|                                                                                                                                            |                       |                | Designated and otherwise mandatorily measured at fair |             |                     |                          |             |  |
|                                                                                                                                            | Financial investments | Trading assets | value through profit or loss                          | Derivatives | Trading liabilities | Designated at fair value | Derivatives |  |
|                                                                                                                                            | \$m                   | \$m            | \$m                                                   | \$m         | \$m                 | \$m                      | \$m         |  |
| At 1 Jan 2022                                                                                                                              | 3,389                 | 2,662          | 14,238                                                | 2,478       | 785                 | 7,880                    | 3,088       |  |
| IFRS 17 impacts                                                                                                                            | (12)                  | _              | 1,468                                                 | _           | _                   | _                        |             |  |
| At 1 Jan 2022 (as restated)                                                                                                                | 3,377                 | 2,662          | 15,706                                                | 2,478       | 785                 | 7,880                    | 3,088       |  |
| Total gains or losses recognised in profit or loss                                                                                         | (7)                   | (22)           | 285                                                   | 408         | (45)                | (1,103)                  | 165         |  |
| <ul> <li>net income or losses from financial instruments held<br/>for trading or managed on a fair value basis</li> </ul>                  | _                     | (22)           | _                                                     | 408         | (45)                | _                        | 165         |  |
| <ul> <li>changes in fair value of other financial instruments<br/>mandatorily measured at fair value through profit or<br/>loss</li> </ul> | _                     | _              | 285                                                   | _           | _                   | (1,103)                  | _           |  |
| <ul> <li>gains less losses from financial investments held at<br/>fair value through other comprehensive income</li> </ul>                 | (7)                   | _              | _                                                     | _           | _                   | _                        | _           |  |
| Total losses recognised in other comprehensive income ('OCI')                                                                              | (287)                 | (165)          | (336)                                                 | (191)       | (12)                | (398)                    | (231)       |  |
| - financial investments: fair value losses                                                                                                 | (140)                 | -              | _                                                     | _           | _                   | (18)                     | _           |  |
| <ul> <li>exchange differences</li> </ul>                                                                                                   | (147)                 | (165)          | (336)                                                 | (191)       | (12)                | (380)                    | (231)       |  |
| Purchases                                                                                                                                  | 506                   | 1,026          | 1,704                                                 |             | 13                  |                          |             |  |
| New issuances                                                                                                                              |                       |                |                                                       |             | 4                   | 2,511                    |             |  |
| Sales                                                                                                                                      | (186)                 | (698)          | (317)                                                 |             | (95)                | (22)                     |             |  |
| Settlements                                                                                                                                | (273)                 | (373)          | (613)                                                 | (509)       | (636)               | (723)                    | (580)       |  |
| Transfers out                                                                                                                              | (489)                 | (287)          | (48)                                                  | (290)       | (7)                 | (549)                    | (437)       |  |
| Transfers in                                                                                                                               | 38                    | 833            | 70                                                    | 215         | 344                 | 869                      | 315         |  |
| At 30 Jun 2022                                                                                                                             | 2,679                 | 2,976          | 16,451                                                | 2,111       | 351                 | 8,465                    | 2,320       |  |
| Unrealised gains or losses recognised in profit or loss relating to assets and liabilities held at 30 Jun 2022                             |                       | (37)           | 276                                                   | 929         | 1                   | 423                      | 3,494       |  |
| net income or losses from financial instruments held<br>for trading or managed on a fair value basis                                       | _                     | (37)           | _                                                     | 929         | 1                   | -                        | 3,494       |  |
| <ul> <li>changes in fair value of other financial instruments<br/>mandatorily measured at fair value through profit or<br/>loss</li> </ul> | _                     | _              | 276                                                   | _           | _                   | 423                      | _           |  |

Transfers between levels of the fair value hierarchy are deemed to occur at the end of each quarterly reporting period. Transfers into and out of levels of the fair value hierarchy are primarily attributable to observability of valuation inputs and price transparency.

# Effect of changes in significant unobservable assumptions to reasonably possible alternatives

The following table shows the sensitivity of Level 3 fair values to reasonably possible alternative assumptions:

Sensitivity of fair values to reasonably possible alternative assumptions

|                                                                                                                     | Reflected in profit or loss |                      | Reflected in OCI   |                      |
|---------------------------------------------------------------------------------------------------------------------|-----------------------------|----------------------|--------------------|----------------------|
|                                                                                                                     | Favourable changes          | Unfavourable changes | Favourable changes | Unfavourable changes |
|                                                                                                                     | \$m                         | \$m                  | \$m                | \$m                  |
| Derivatives, trading assets and trading liabilities <sup>1</sup>                                                    | 332                         | (434)                | _                  | -                    |
| Financial assets and liabilities designated and otherwise mandatorily measured at fair value through profit or loss | 1,009                       | (1,009)              | _                  | _                    |
| Financial investments                                                                                               | 10                          | (10)                 | 61                 | (63)                 |
| At 30 Jun 2023                                                                                                      | 1,351                       | (1,453)              | 61                 | (63)                 |
|                                                                                                                     |                             |                      |                    |                      |
| Derivatives, trading assets and trading liabilities <sup>1</sup>                                                    | 172                         | (179)                |                    |                      |
| Financial assets and liabilities designated and otherwise mandatorily measured at fair value through profit or loss | 1,049                       | (1,047)              | _                  | _                    |
| Financial investments                                                                                               | 12                          | (6)                  | 140                | (141)                |
| At 30 Jun 2022                                                                                                      | 1,233                       | (1,232)              | 140                | (141)                |
| Derivatives, trading assets and trading liabilities <sup>1</sup>                                                    | 264                         | (291)                | _                  |                      |
| Financial assets and liabilities designated and otherwise mandatorily measured at fair value through profit or loss | 981                         | (978)                | _                  | _                    |
| Financial investments                                                                                               | 11                          | (11)                 | 65                 | (55)                 |
| At 31 Dec 2022                                                                                                      | 1,256                       | (1,280)              | 65                 | (55)                 |

<sup>1 &#</sup>x27;Derivatives, trading assets and trading liabilities' is presented as one category to reflect the manner in which these financial instruments are risk-managed.

The sensitivity analysis aims to measure a range of fair values consistent with the application of a 95% confidence interval. Methodologies take account of the nature of the valuation technique employed, as well as the availability and reliability of observable proxy and historical data.

When the fair value of a financial instrument is affected by more than one unobservable assumption, the table above reflects the most favourable or the most unfavourable change from varying the assumptions individually.

# Key unobservable inputs to Level 3 financial instruments

The following table lists key unobservable inputs to Level 3 financial instruments and provides the range of those inputs at 30 June 2023. There has been no change to the key unobservable inputs to Level 3 financial instruments and inter-relationships therein, which are detailed on pages 368 and 369 of the *Annual Report and Accounts 2022*.

#### Quantitative information about significant unobservable inputs in Level 3 valuations

|                                                             | Fair value |             |                                            |                                      | 30 Jun 2023 Full range of inputs |            | 31 Dec 2022      |             |
|-------------------------------------------------------------|------------|-------------|--------------------------------------------|--------------------------------------|----------------------------------|------------|------------------|-------------|
|                                                             | Assets     | Liabilities | itoy                                       |                                      |                                  |            | Full ran<br>inpu | 0           |
|                                                             | \$m        | \$m         | Valuation techniques                       | inputs                               | Lower                            | Higher     | Lower            | Higher      |
| Private equity including strategic investments              | 17,392     | 128         | See footnote 1                             | See footnote 1                       |                                  |            |                  |             |
| Asset-backed securities ('ABS')                             | 747        | _           |                                            |                                      |                                  |            |                  |             |
| <ul> <li>collateralised loan/debt<br/>obligation</li> </ul> | 76         | _           | Market proxy                               | Bid quotes                           |                                  | 89         |                  | 92          |
| - other ABSs                                                | 671        | _           | Market proxy                               | Bid quotes                           | _                                | 98         | _                | 99          |
| Structured notes                                            | 3          | 10,149      |                                            |                                      |                                  |            |                  |             |
| - equity-linked notes                                       | 3          | 6,281       | Model - Option model  Model - Option model | Equity volatility Equity correlation | 6%<br>22%                        | 95%<br>99% | 6%<br>32%        | 142%<br>99% |
| Foreign exchange ('FX')-linked notes                        | _          |             | Model - Option model                       | FX volatility                        | 2%                               | 36%        | 3%               | 37%         |
| - other <sup>2</sup>                                        | _          | 1,090       |                                            |                                      |                                  |            |                  |             |
| Other derivatives                                           | 1,772      | 2,315       |                                            |                                      |                                  |            |                  |             |
| - interest rate derivatives                                 | 511        | 718         |                                            |                                      |                                  |            |                  |             |
| securitisation swaps                                        | 114        | 160         | Model – Discounted cash flow               | Prepayment rate                      | 5%                               | 10%        | 5%               | 10%         |
| long-dated swaptions                                        | 64         | 75          | Model - Option model                       | Interest rate volatility             | 9%                               | 34%        | 8%               | 53%         |
| other <sup>2</sup>                                          | 333        | 483         |                                            |                                      |                                  |            |                  |             |
| <ul><li>FX derivatives</li></ul>                            | 308        | 388         |                                            |                                      |                                  |            |                  |             |
| FX options                                                  | 271        | 318         | Model – Option model                       | FX volatility                        | 2%                               | 44%        | 1%               | 46%         |
| other <sup>2</sup>                                          | 37         | 70          |                                            |                                      |                                  |            |                  |             |
| <ul> <li>equity derivatives</li> </ul>                      | 737        | 941         |                                            |                                      |                                  |            |                  |             |
| long-dated single stock options                             | 520        | 713         | Model – Option model                       | Equity volatility                    | 7%                               | 77%        | 7%               | 153%        |
| other <sup>2</sup>                                          | 217        | 228         |                                            |                                      |                                  |            |                  |             |
| - credit derivatives                                        | 216        | 268         | I                                          |                                      |                                  |            |                  |             |
| other <sup>2</sup>                                          | 216        | 268         |                                            |                                      |                                  |            |                  |             |
| Other portfolios                                            | 7,316      | 323         | I                                          |                                      |                                  |            |                  |             |
| - repurchase agreements                                     | 763        | 295         | Model – Discounted cash flow               | Interest rate<br>curve               | 0%                               | 10%        | 1%               | 9%          |
| - other <sup>2</sup>                                        | 6,553      | 28          |                                            |                                      |                                  |            |                  |             |
| At 30 Jun 2023                                              | 27,230     | 12,915      |                                            |                                      |                                  |            |                  |             |

I Given the bespoke nature of the analysis in respect of each private equity holding, it is not practical to quote a range of key unobservable inputs.

<sup>2 &#</sup>x27;Other' includes a range of smaller holdings with multiple inputs.

# 7 Fair values of financial instruments not carried at fair value

The bases for measuring the fair values of loans and advances to banks and customers, financial investments, deposits by banks, customer accounts, debt securities in issue, subordinated liabilities and non-trading repurchase and reverse repurchase agreements are explained on pages 370 and 371 of the *Annual Report and Accounts 2022*.

Fair values of financial instruments not carried at fair value on the balance sheet

|                                             | At 30 Jun 2023  |               | At 31 Dec       | 2022 <sup>1</sup> |
|---------------------------------------------|-----------------|---------------|-----------------|-------------------|
|                                             | Carrying amount | Fair<br>value | Carrying amount | Fair<br>value     |
|                                             | \$m             | \$m           | \$m             | \$m               |
| Assets                                      |                 |               |                 |                   |
| Loans and advances to banks                 | 100,921         | 100,939       | 104,475         | 104,459           |
| Loans and advances to customers             | 959,558         | 944,187       | 923,561         | 911,898           |
| Reverse repurchase agreements – non-trading | 258,056         | 258,050       | 253,754         | 253,668           |
| Financial investments – at amortised cost   | 131,250         | 127,779       | 109,066         | 106,412           |
| Liabilities                                 |                 |               |                 |                   |
| Deposits by banks                           | 68,709          | 68,733        | 66,722          | 66,831            |
| Customer accounts                           | 1,595,769       | 1,595,379     | 1,570,303       | 1,570,209         |
| Repurchase agreements – non-trading         | 170,110         | 170,123       | 127,747         | 127,500           |
| Debt securities in issue                    | 85,471          | 84,966        | 78,149          | 77,021            |
| Subordinated liabilities                    | 23,286          | 24,784        | 22,290          | 22,723            |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

Fair values of financial instruments not carried at fair value on the balance sheet - assets and disposal groups held for sale

|                                             | At 30 Jun       | 2023          | At 31 Dec 2022     |               |
|---------------------------------------------|-----------------|---------------|--------------------|---------------|
|                                             | Carrying amount | Fair<br>value | Carrying<br>amount | Fair<br>value |
|                                             | \$m             | \$m           | \$m                | \$m           |
| Assets                                      |                 |               |                    |               |
| Loans and advances to banks                 | 1,149           | 1,151         | 253                | 257           |
| Loans and advances to customers             | 59,869          | 59,126        | 80,687             | 78,159        |
| Reverse repurchase agreements – non-trading | 3,379           | 3,379         | 4,646              | 4,646         |
| Financial investments – at amortised cost   | 6,744           | 6,577         | 6,165              | 6,042         |
| Liabilities                                 |                 |               |                    |               |
| Deposits by banks                           | 253             | 253           | 64                 | 64            |
| Customer accounts                           | 66,154          | 66,543        | 85,274             | 85,303        |
| Repurchase agreements – non-trading         | 2,615           | 2,615         | 3,266              | 3,266         |
| Debt securities in issue                    | 9,127           | 8,794         | 12,928             | 12,575        |
| Subordinated liabilities                    | 8               | 7             | 8                  | 7             |

Other financial instruments not carried at fair value are typically short term in nature and reprice to current market rates frequently. Accordingly, their carrying amount is a reasonable approximation of fair value.

# 8 Derivatives

Notional contract amounts and fair values of derivatives by product contract type held by HSBC

|                             | Notional contra | Notional contract amount |         |         | Fair value amount |         |             |           |  |
|-----------------------------|-----------------|--------------------------|---------|---------|-------------------|---------|-------------|-----------|--|
|                             | Assets and I    | iabilities               |         | Assets  |                   |         | Liabilities |           |  |
|                             | Trading         | Hedging                  | Trading | Hedging | Total             | Trading | Hedging     | Total     |  |
|                             | \$m             | \$m                      | \$m     | \$m     | \$m               | \$m     | \$m         | \$m       |  |
| Foreign exchange            | 9,257,418       | 55,396                   | 104,136 | 1,211   | 105,347           | 96,805  | 184         | 96,989    |  |
| Interest rate               | 15,641,544      | 344,757                  | 297,598 | 5,297   | 302,895           | 302,192 | 4,546       | 306,738   |  |
| Equities                    | 697,994         | _                        | 15,580  | -       | 15,580            | 17,563  | -           | 17,563    |  |
| Credit                      | 162,699         | _                        | 1,466   | _       | 1,466             | 1,614   | _           | 1,614     |  |
| Commodity and other         | 85,366          | _                        | 1,976   | _       | 1,976             | 1,325   | _           | 1,325     |  |
| Gross total fair values     | 25,845,021      | 400,153                  | 420,756 | 6,508   | 427,264           | 419,499 | 4,730       | 424,229   |  |
| Offset                      |                 |                          |         |         | (154,669)         |         |             | (154,669) |  |
| At 30 Jun 2023              | 25,845,021      | 400,153                  | 420,756 | 6,508   | 272,595           | 419,499 | 4,730       | 269,560   |  |
| Foreign exchange            | 8,434,453       | 38,924                   | 122,206 | 525     | 122,731           | 123,088 | 166         | 123,254   |  |
| Interest rate               | 15,213,232      | 276,589                  | 285,449 | 5,066   | 290,515           | 287,876 | 3,501       | 291,377   |  |
| Equities                    | 570,410         | _                        | 9,325   | _       | 9,325             | 9,176   | _           | 9,176     |  |
| Credit                      | 183,995         | _                        | 1,091   | _       | 1,091             | 1,264   | _           | 1,264     |  |
| Commodity and other         | 78,414          | _                        | 1,484   | _       | 1,484             | 1,678   | _           | 1,678     |  |
| Gross total fair values     | 24,480,504      | 315,513                  | 419,555 | 5,591   | 425,146           | 423,082 | 3,667       | 426,749   |  |
| Offset                      |                 |                          |         |         | (140,987)         |         |             | (140,987) |  |
| At 31 Dec 2022 <sup>1</sup> | 24,480,504      | 315,513                  | 419,555 | 5,591   | 284,159           | 423,082 | 3,667       | 285,762   |  |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

The notional contract amounts of derivatives held for trading purposes and derivatives designated in qualifying hedge accounting relationships indicate the nominal value of transactions outstanding at the balance sheet date, not amounts at risk. Derivative assets and liabilities decreased during 1H23, reflecting changes in yield curves and the market environment.

# Derivatives valued using models with unobservable inputs

The following table shows the difference between the fair value at initial recognition, which is the transaction price, and the value that would have been derived had valuation techniques used for subsequent measurement been applied at initial recognition, less subsequent releases.

Unamortised balance of derivatives valued using models with significant unobservable inputs

|                                                         | Half-ye | ar to  |
|---------------------------------------------------------|---------|--------|
|                                                         | 30 Jun  | 30 Jun |
|                                                         | 2023    | 2022   |
|                                                         | \$m     | \$m    |
| Unamortised balance at beginning of period              | 97      | 106    |
| Deferral on new transactions                            | 84      | 100    |
| Recognised in the income statement during the period    | (100)   | (99)   |
| - amortisation                                          | (53)    | (61)   |
| - subsequent to unobservable inputs becoming observable | (10)    | _      |
| - maturity, termination or offsetting derivative        | (37)    | (38)   |
| Exchange differences                                    | 3       | (8)    |
| Unamortised balance at end of period <sup>1</sup>       | 84      | 99     |

<sup>1</sup> This amount is yet to be recognised in the consolidated income statement.

# Hedge accounting derivatives

The notional contract amounts of derivatives held for hedge accounting purposes indicate the nominal value of transactions outstanding at the balance sheet date, not amounts at risk.

Notional contract amounts of derivatives held for hedging purposes by product type

|                  | At 30 Jun 2023       |         | At 31 Dec 2022 |            |
|------------------|----------------------|---------|----------------|------------|
|                  | Cash flow Fair value |         | Cash flow      | Fair value |
|                  | hedges               | hedges  | hedges         | hedges     |
|                  | \$m                  | \$m     | \$m            | \$m        |
| Foreign exchange | 20,927               | _       | 8,781          |            |
| Interest rate    | 166,589              | 178,168 | 114,527        | 162,062    |
| Total            | 187,516              | 178,168 | 123,308        | 162,062    |

The Group applies hedge accounting in respect of certain consolidated net investments. Hedging is undertaken using forward foreign exchange contracts or by financing with foreign currency borrowings. At 30 June 2023, the notional contract values of outstanding financial instruments designated as hedges of net investments in foreign operations were \$34,469m (31 December 2022: \$30,143m).

#### Interest rate benchmark reform: Amendments to IFRS 9 and IAS 39 'Financial Instruments'

HSBC has applied both the first set of amendments ('Phase 1') and the second set of amendments ('Phase 2') to IFRS 9 and IAS 39 applicable to hedge accounting. The items in hedge accounting relationships that are affected by Phase 1 and Phase 2 amendments are presented in the balance sheet as 'Financial assets designated and otherwise mandatorily measured at fair value through other comprehensive income', 'Loans and advances to customers', 'Debt securities in issue' and 'Deposits by banks'. The notional value of the derivatives impacted by the lbor reform, including those designated in hedge accounting relationships, is disclosed on page 63 in the section 'Financial instruments impacted by lbor reform'. For further details on lbor transition, see 'Ibor transition' under 'Areas of special interest' on page 62.

During 2023, the Group transitioned all of its hedging instruments referencing US dollar Libor. This transition did not necessitate any new approaches compared with the mechanisms used so far for transition, and it will not be necessary to change the transition risk management strategy.

For some of the lbors included under the 'Other' header in the table below, judgement has been needed to establish whether a transition is required. This is because there are lbor benchmarks subject to computation improvements and insertion of fallback provisions where their administrators have yet to provide full clarity on whether or when these lbor benchmarks will be demised.

The notional amounts of interest rate derivatives designated in hedge accounting relationships do not represent the extent of the risk exposure managed by the Group but they are expected to be directly affected by market-wide lbor reform and in scope of Phase 1 amendments and are shown in the table below. The cross-currency swaps designated in hedge accounting relationships and affected by lbor reform are not significant and have not been presented below:

#### Hedging instrument impacted by Ibor reform

|                   |        | Hedging instrument |             |        |                    |          |                |                     |
|-------------------|--------|--------------------|-------------|--------|--------------------|----------|----------------|---------------------|
|                   |        | Impacted by        | lbor reform |        | Not impacted       | Notional |                |                     |
|                   | €¹     | \$                 | €1 \$       | €¹ \$  | Other <sup>2</sup> | Total    | by Ibor reform | amount <sup>3</sup> |
|                   | \$m    | \$m                | \$m         | \$m    | \$m                | \$m      |                |                     |
| Fair value hedges | 18,019 | _                  | 11,804      | 29,823 | 148,345            | 178,168  |                |                     |
| Cash flow hedges  | 11,157 | -                  | 30,469      | 41,626 | 124,963            | 166,589  |                |                     |
| At 30 Jun 2023    | 29,176 | =                  | 42,273      | 71,449 | 273,308            | 344,757  |                |                     |
| Fair value hedges | 12,756 | 2,015              | 12,643      | 27,414 | 134,648            | 162,062  |                |                     |
| Cash flow hedges  | 8,865  | _                  | 27,830      | 36,695 | 77,832             | 114,527  |                |                     |
| At 31 Dec 2022    | 21,621 | 2,015              | 40,473      | 64,109 | 212,480            | 276,589  |                |                     |

<sup>1</sup> The notional contract amounts of euro interest rate derivatives impacted by Ibor reform mainly comprise hedges with a Euribor benchmark, which are 'Fair value hedges' of \$18,019m (31 December 2022: \$12,756m) and 'Cash flow hedges' of \$11,157m (31 December 2022: \$8,865m).

### 9 Financial investments

### Carrying amounts of financial investments

|                                                                                 | 30 Jun  | 31 Dec <sup>1</sup> |
|---------------------------------------------------------------------------------|---------|---------------------|
|                                                                                 | 2023    | 2022                |
|                                                                                 | \$m     | \$m                 |
| Financial investments measured at fair value through other comprehensive income | 276,683 | 255,660             |
| - treasury and other eligible bills                                             | 102,704 | 86,749              |
| - debt securities                                                               | 172,280 | 167,107             |
| - equity securities                                                             | 1,606   | 1,696               |
| - other instruments                                                             | 93      | 108                 |
| Debt instruments measured at amortised cost                                     | 131,250 | 109,066             |
| - treasury and other eligible bills                                             | 30,627  | 34,507              |
| - debt securities                                                               | 100,623 | 74,559              |
| At the end of the period                                                        | 407,933 | 364,726             |

<sup>1</sup> From 1 January 2023, we adopted IFRS 17 'Insurance Contracts', which replaced IFRS 4 'Insurance Contracts'. Comparative data have been restated accordingly.

# 10 Interests in associates and joint ventures

At 30 June 2023, the carrying amount of HSBC's interests in associates and joint ventures was \$29,546m (31 December 2022: \$29,254m).

Principal associates of HSBC

|                                     | At 30 Jun 2023                |       | At 31 Dec 2022     |                         |
|-------------------------------------|-------------------------------|-------|--------------------|-------------------------|
|                                     | Carrying<br>amount Fair value |       | Carrying<br>amount | Fair value <sup>1</sup> |
|                                     | \$m                           | \$m   | \$m                | \$m                     |
| Bank of Communications Co., Limited | 23,344                        | 9,363 | 23,307             | 8,141                   |
| Saudi Awwal Bank                    | 4,704                         | 6,479 | 4,494              | 6,602                   |

<sup>1</sup> Principal associates are listed on recognised stock exchanges. The fair values are based on the quoted market prices of the shares held (Level 1 in the fair value hierarchy).

<sup>2</sup> Other benchmarks impacted by Ibor reform comprise mainly of Canadian dollar offered rate ('CDOR'), Hong Kong interbank offered rate ('HIBOR') and Mexican interbank equilibrium interest rate ('TIIE')-related derivatives.

<sup>3</sup> The notional contract amounts of interest rate derivatives designated in qualifying hedge accounting relationships indicate the nominal value of transactions outstanding at the balance sheet date. They do not represent amounts at risk.

#### Share of profit in associates and joint ventures

|                                                  | Half year | r to   |
|--------------------------------------------------|-----------|--------|
|                                                  | 30 Jun    | 30 Jun |
|                                                  | 2023      | 2022   |
|                                                  | \$m       | \$m    |
| Bank of Communications Co., Limited              | 1,317     | 1,344  |
| Saudi Awwal Bank                                 | 272       | 117    |
| Other associates and joint ventures              | (6)       | (12)   |
| Share of profit in associates and joint ventures | 1,583     | 1,449  |

### Bank of Communications Co., Limited

The Group's investment in Bank of Communications Co., Limited ('BoCom') is classified as an associate. Significant influence in BoCom was established with consideration of all relevant factors, including representation on BoCom's Board of Directors and participation in a resource and experience sharing agreement ('RES'). Under the RES, HSBC staff have been seconded to assist in the maintenance of BoCom's financial and operating policies. Investments in associates are recognised using the equity method of accounting in accordance with IAS 28 'Investments in Associates and Joint Ventures', whereby the investment is initially recognised at cost and adjusted thereafter for the post-acquisition change in the Group's share of BoCom's net assets. An impairment test is required if there is any indication of impairment.

#### Impairment testing

At 30 June 2023, the fair value of the Group's investment in BoCom had been below the carrying amount for approximately 11 years. As a result, the Group performed an impairment test on the carrying amount, which confirmed that there was no impairment at 30 June 2023 as the recoverable amount as determined by a value-in-use ('VIU') calculation was higher than the carrying value.

|       | At 30 Jun 2023     |      |            |      | At 31 Dec 2022 |            |
|-------|--------------------|------|------------|------|----------------|------------|
|       | VIU Carrying value |      | Fair value | VIU  | Carrying value | Fair value |
|       | \$bn               | \$bn | \$bn       | \$bn | \$bn           | \$bn       |
| BoCom | 23.9               | 23.3 | 9.4        | 23.5 | 23.3           | 8.1        |

The headroom, which is defined as the extent to which the VIU exceeds the carrying value, increased by \$0.4bn compared with 31 December 2022. The increase in headroom was principally due to the movement in the discount rate which was market driven, partly offset by revisions to management's best estimates of BoCom's future earnings in the short to medium term.

In future periods, the VIU may increase or decrease depending on the effect of changes to model inputs. The main model inputs are described below and are based on factors observed at the period-end. The factors that could result in a change in the VIU and an impairment include a short-term underperformance by BoCom, a change in regulatory capital requirements, or an increase in uncertainty regarding the future performance of BoCom resulting in a downgrade of the forecast of future asset growth or profitability. An increase in the discount rate could also result in a reduction of VIU and an impairment.

If the Group did not have significant influence in BoCom, the investment would be carried at fair value rather than the current carrying value.

#### Basis of recoverable amount

The impairment test was performed by comparing the recoverable amount of BoCom, determined by a VIU calculation, with its carrying amount. The VIU calculation uses discounted cash flow projections based on management's best estimates of future earnings available to ordinary shareholders prepared in accordance with IAS 36 'Impairment of Assets'. Significant management judgement is required in arriving at the best estimate.

There are two main components to the VIU calculation. The first component is management's best estimate of BoCom's earnings. Forecast earnings growth over the short to medium term are lower than recent (within the last five years) historical actual growth and reflect the uncertainty arising from the current economic outlook. Reflecting management's intent to continue to retain its investment, earnings beyond the short to medium term are then extrapolated into perpetuity using a long-term growth rate to derive a terminal value, which comprises the majority of the VIU. The second component is the capital maintenance charge ('CMC'), which is management's forecast of the earnings that need to be withheld in order for BoCom to meet capital requirements over the forecast period, meaning that CMC is deducted when arriving at management's estimate of future earnings available to ordinary shareholders. The principal inputs to the CMC calculation include estimates of asset growth, the ratio of risk-weighted assets to total assets and the expected capital requirements. An increase in the CMC as a result of a change to these principal inputs would reduce VIU. Additionally, management considers other qualitative factors, to ensure that the inputs to the VIU calculation remain appropriate.

#### Key assumptions in value-in-use calculation

We used a number of assumptions in our VIU calculation, in accordance with the requirements of IAS 36:

- Long-term profit growth rate: 3% (31 December 2022: 3%) for periods after 2026, which does not exceed forecast GDP growth in mainland China and is similar to forecasts by external analysts.
- Long-term asset growth rate: 3% (31 December 2022: 3%) for periods after 2026, which is the rate that assets are expected to grow to achieve long-term profit growth of 3%.
- Discount rate: 9.80% (31 December 2022: 10.04%), which is based on a capital asset pricing model ('CAPM'), using market data. The discount rate used is within the range of 8.0% to 9.8% (31 December 2022: 8.4% to 10.4%) indicated by the CAPM, and decreased as a consequence of a market driven reduction in beta. While the CAPM range sits at the lower end of the range adopted by selected external analysts of 8.8% to 13.5% (31 December 2022: 8.8%% to 13.5%), we continue to regard the CAPM range as the most appropriate basis for determining this assumption.
- Expected credit losses ('ECL') as a percentage of customer advances: ranges from 0.87% to 0.94% (31 December 2022: 0.99% to 1.05%) in
  the short to medium term, reflecting reported credit experience through the recovery from the Covid-19 pandemic in mainland China. For
  periods after 2026, the ratio is 0.97% (31 December 2022: 0.97%), which is higher than BoCom's average ECL as a percentage of customer
  advances in recent years prior to the pandemic.

### Notes on the interim condensed financial statements (unaudited)

- Risk-weighted assets as a percentage of total assets: ranges from 61.0% to 63.7% (31 December 2022: 61.0% to 64.4%) in the short to
  medium term, reflecting higher risk-weights in the short term followed by an expected reversion to recent historical levels. For periods after
  2026, the ratio is 61.0% (31 December 2022: 61.0%), which is similar to BoCom's actual results in recent years.
- Operating income growth rate: ranges from 1.7% to 9.4% (31 December 2022: 1.9% to 7.7%) in the short to medium term, which is similar
  to BoCom's actual results in recent years, and is heavily influenced by projections of net interest income in future periods. This reflects
  BoCom's most recent actual results, global trade tensions and industry developments in mainland China.
- Cost-income ratio: ranges from 35.5% to 36.8% (31 December 2022: 35.5% to 36.3%) in the short to medium term. These ratios are similar
  to BoCom's actual results in recent years and forecasts disclosed by external analysts.
- Effective tax rate: ranges from 5.3% to 15.0% (31 December 2022: 4.4% to 15.0%) in the short to medium term, reflecting BoCom's actual results and an expected increase towards the long-term assumption through the forecast period. For periods after 2026, the rate is 15.0% (31 December 2022: 15.0%), which is higher than the recent historical average, and aligned to the minimum tax rate as proposed by the OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting.
- Capital requirements: capital adequacy ratio of 12.5% (31 December 2022: 12.5%) and tier 1 capital adequacy ratio of 9.5% (31 December 2022: 9.5%), based on BoCom's capital risk appetite and capital requirements respectively.

The following table shows the change to each key assumption in the VIU calculation that on its own would reduce the headroom to nil:

#### **Key assumption** Changes to key assumption to reduce headroom to nil - Long-term profit growth rate Decrease by 13 basis points Long-term asset growth rate Increase by 11 basis points Increase by 17 basis points Discount rate Expected credit losses as a percentage of customer advances Increase by 2 basis points Risk-weighted assets as a percentage of total assets Increase by 90 basis points - Operating income growth rate Decrease by 24 basis points - Cost-income ratio Increase by 53 basis points - Long-term effective tax rate Increase by 153 basis points - Capital requirements - capital adequacy ratio Increase by 18 basis points - Capital requirements - tier 1 capital adequacy ratio Increase by 162 basis points

The following table further illustrates the impact on VIU of reasonably possible changes to key assumptions. This reflects the sensitivity of the VIU to each key assumption on its own and it is possible that more than one favourable and/or unfavourable change may occur at the same time. The selected rates of reasonably possible changes to key assumptions are based on external analysts' forecasts, statutory requirements and other relevant external data sources, which can change period to period.

#### Sensitivity of VIU to reasonably possible changes in key assumptions

|                                                             | Favoura                              | able change | Unfavourable change |                                        |                 |      |  |  |  |  |
|-------------------------------------------------------------|--------------------------------------|-------------|---------------------|----------------------------------------|-----------------|------|--|--|--|--|
|                                                             | Incr                                 | ease in VIU | VIU                 |                                        | Decrease in VIU | VIU  |  |  |  |  |
|                                                             | bps                                  | \$bn        | \$bn                | bps                                    | \$bn            | \$bn |  |  |  |  |
| At 30 Jun 2023                                              |                                      |             |                     |                                        |                 |      |  |  |  |  |
| Long-term profit growth rate <sup>1</sup>                   | 62                                   | 3.1         | 27.0                | (72)                                   | (3.0)           | 20.9 |  |  |  |  |
| Long-term asset growth rate <sup>1</sup>                    | (72)                                 | 3.4         | 27.3                | 62                                     | (3.6)           | 20.3 |  |  |  |  |
| Discount rate                                               | (180)                                | 8.2         | 32.1                | 210                                    | (5.3)           | 18.6 |  |  |  |  |
| Expected credit losses as a percentage of customer advances | 2023 to 2026: 83<br>2027 onwards: 91 | 2.0         | 25.9                | 2023 to 2026: 120<br>2027 onwards: 104 | (3.6)           | 20.3 |  |  |  |  |
| Risk-weighted assets as a percentage of total assets        | (77)                                 | 0.1         | 24.0                | 280                                    | (2.2)           | 21.7 |  |  |  |  |
| Operating income growth rate                                | 56                                   | 1.4         | 25.3                | (116)                                  | (2.9)           | 21.0 |  |  |  |  |
| Cost-income ratio                                           | (131)                                | 0.9         | 24.8                | 164                                    | (2.3)           | 21.6 |  |  |  |  |
| Long-term effective tax rate                                | (426)                                | 1.6         | 25.5                | 1,000                                  | (3.7)           | 20.2 |  |  |  |  |
| Capital requirements – capital adequacy ratio               | -                                    | _           | 23.9                | 229                                    | (7.8)           | 16.1 |  |  |  |  |
| Capital requirements – tier 1 capital adequacy ratio        | -                                    | -           | 23.9                | 257                                    | (3.9)           | 20.0 |  |  |  |  |
| At 31 Dec 2022                                              |                                      |             |                     |                                        |                 |      |  |  |  |  |
| Long-term profit growth rate <sup>1</sup>                   | 75                                   | 3.6         | 27.1                | (71)                                   | (2.7)           | 20.8 |  |  |  |  |
| Long-term asset growth rate <sup>1</sup>                    | (71)                                 | 3.1         | 26.6                | 75                                     | (4.1)           | 19.4 |  |  |  |  |
| Discount rate                                               | (164)                                | 6.9         | 30.4                | 136                                    | (3.7)           | 19.8 |  |  |  |  |
| Expected credit losses as a percentage of customer advances | 2022 to 2026: 95<br>2027 onwards: 91 | 1.9         | 25.4                | 2022 to 2026: 120<br>2027 onwards: 104 | (2.9)           | 20.6 |  |  |  |  |
| Risk-weighted assets as a percentage of total assets        | (118)                                | 0.1         | 23.6                | 239                                    | (2.3)           | 21.2 |  |  |  |  |
| Operating income growth rate                                | 44                                   | 1.3         | 24.8                | (83)                                   | (2.5)           | 21.0 |  |  |  |  |
| Cost-income ratio                                           | (122)                                | 1.0         | 24.5                | 174                                    | (2.1)           | 21.4 |  |  |  |  |
| Long-term effective tax rate                                | (426)                                | 1.5         | 25.0                | 1,000                                  | (3.6)           | 19.9 |  |  |  |  |
| Capital requirements – capital adequacy ratio               |                                      | _           | 23.5                | 191                                    | (6.3)           | 17.2 |  |  |  |  |
| Capital requirements – tier 1 capital adequacy ratio        |                                      | _           | 23.5                | 266                                    | (3.2)           | 20.3 |  |  |  |  |

<sup>1</sup> The reasonably possible ranges of the long-term profit growth rate and long-term asset growth rate assumptions reflect the close relationship between these assumptions, which would result in offsetting changes to each assumption.

Considering the interrelationship of the changes set out in the table above, management estimates that the reasonably possible range of VIU is \$16.2bn to \$29.3bn (31 December 2022: \$16.9bn to \$28.7bn). The range is based on impacts set out in the table above arising from the favourable/unfavourable change in the earnings in the short to medium term, the long-term expected credit losses as a percentage of customer advances and a 50bps increase/decrease in the discount rate. All other long-term assumptions, and the basis of the CMC have been kept unchanged when determining the reasonably possible range of the VIU. Impairment, if determined, would be recognised in the income statement. The impact on the Group's CET1 ratio is expected to be minimal in the event of an impairment, as the adverse impact on CET1 capital from the impairment would be offset by the favourable impact from a lower carrying value.

#### Saudi Awwal Bank

The Group's investment in Saudi Awwal Bank ('SAB') is classified as an associate. HSBC is the largest shareholder in SAB with a shareholding of 31%. Significant influence in SAB is established via representation on the Board of Directors. Investments in associates are recognised using the equity method of accounting in accordance with IAS 28, as described previously for BoCom.

#### Impairment testing

There were no indicators of impairment at 30 June 2023. The fair value of the Group's investment in SAB of \$6.5bn was above the carrying amount of \$4.7bn

# 11 Provisions

|                                                                  | Restructuring costs | Legal<br>proceedings<br>and<br>regulatory<br>matters<br>\$m | Customer<br>remediation<br>\$m | Other<br>provisions<br>\$m | Total<br>\$m |
|------------------------------------------------------------------|---------------------|-------------------------------------------------------------|--------------------------------|----------------------------|--------------|
| Provisions (excluding contractual commitments)                   | ·                   | ·                                                           | <u> </u>                       | <u></u>                    | · ·          |
| At 31 Dec 2022                                                   | 445                 | 409                                                         | 195                            | 397                        | 1,446        |
| Additions                                                        | 152                 | 78                                                          | 9                              | 86                         | 325          |
| Amounts utilised                                                 | (147)               | (171)                                                       | (35)                           | (34)                       | (387)        |
| Unused amounts reversed                                          | (45)                | (19)                                                        | (34)                           | (49)                       | (147)        |
| Exchange and other movements                                     | 23                  | (6)                                                         | 8                              | 6                          | 31           |
| At 30 Jun 2023                                                   | 428                 | 291                                                         | 143                            | 406                        | 1,268        |
| Contractual commitments <sup>1</sup>                             |                     |                                                             |                                |                            |              |
| At 31 Dec 2022                                                   |                     |                                                             |                                |                            | 512          |
| Net change in expected credit loss provision and other movements |                     |                                                             |                                |                            | (58)         |
| At 30 Jun 2023                                                   |                     |                                                             |                                |                            | 454          |
| Total provisions                                                 |                     |                                                             |                                |                            |              |
| At 31 Dec 2022                                                   |                     |                                                             |                                |                            | 1,958        |
| At 30 Jun 2023                                                   |                     | •                                                           |                                |                            | 1,722        |

<sup>1</sup> Contractual commitments include the expected credit loss provision in relation to off-balance sheet financial guarantee contracts and commitments where HSBC has become party to an irrevocable commitment, as defined under IFRS 9 'Financial Instruments'; and provisions for performance and other guarantee contracts.

Further details of 'Legal proceedings and regulatory matters' are set out in Note 13. Legal proceedings include civil court, arbitration or tribunal proceedings brought against HSBC companies (whether by way of claim or counterclaim); or civil disputes that may, if not settled, result in court, arbitration or tribunal proceedings. 'Regulatory matters' refers to investigations, reviews and other actions carried out by, or in response to, the actions of regulators or law enforcement agencies in connection with alleged wrongdoing by HSBC.

Customer remediation refers to HSBC's activities to compensate customers for losses or damages associated with a failure to comply with regulations or to treat customers fairly. Customer remediation is often initiated by HSBC in response to customer complaints and/or industry developments in sales practices, and is not necessarily initiated by regulatory action.

For further details of the impact of IFRS 9 on undrawn loan commitments and financial guarantees, presented in 'Contractual commitments', see Note 12. Further analysis of the movement in the expected credit loss provision is disclosed within the 'Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to banks and customers including loan commitments and financial guarantees' table on page 78.

# Brazil PIS and COFINS tax matters

Beginning in the late 1990s, HSBC Bank Brasil S.A. – Banco Múltiplo ('HSBC Brazil') and other financial services firms brought legal proceedings in Brazil challenging the assessment of PIS and COFINS taxes, which are federal taxes imposed on gross revenues earned by legal entities in Brazil. The Supreme Court of Brazil selected three cases – one involving an insurer, in 2007, and two involving other banks, in 2011 – to set standards that would apply to all of these proceedings. In June 2023, the court ruled against the financial services firms in all three cases. The standards set by the court in this ruling have not yet been applied to HSBC Brazil's legacy cases, liability for which remained with HSBC after the sale of HSBC's operations in Brazil to Bradesco in 2016. There are many factors that may affect the range of outcomes and any resulting financial impact for HSBC. Based upon the information currently available, a provision was recognised in respect of one legacy case. The remaining additional tax liability subject to challenge on all legacy PIS and COFINS cases is up to \$0.4bn.

# 12 Contingent liabilities, contractual commitments and guarantees

|                                                                                   | At      |         |
|-----------------------------------------------------------------------------------|---------|---------|
|                                                                                   | 30 Jun  | 31 Dec  |
|                                                                                   | 2023    | 2022    |
|                                                                                   | \$m     | \$m     |
| Guarantees and other contingent liabilities:                                      |         |         |
| - financial guarantees                                                            | 18,882  | 18,783  |
| <ul> <li>performance and other guarantees</li> </ul>                              | 89,758  | 88,240  |
| - other contingent liabilities                                                    | 590     | 676     |
| At the end of the period                                                          | 109,230 | 107,699 |
| Commitments: <sup>1</sup>                                                         |         |         |
| <ul> <li>documentary credits and short-term trade-related transactions</li> </ul> | 7,698   | 8,241   |
| <ul> <li>forward asset purchases and forward deposits placed</li> </ul>           | 72,340  | 50,852  |
| - standby facilities, credit lines and other commitments to lend                  | 793,256 | 768,761 |
| At the end of the period                                                          | 873,294 | 827,854 |

<sup>1</sup> Includes \$649,526m of commitments at 30 June 2023 (31 December 2022: \$618,788m), to which the impairment requirements in IFRS 9 are applied where HSBC has become party to an irrevocable commitment.

The preceding table discloses the nominal principal amounts of off-balance sheet liabilities and commitments for the Group, which represent the maximum amounts at risk should the contracts be fully drawn upon and the clients default. As a significant portion of guarantees and commitments are expected to expire without being drawn upon, the total of the nominal principal amounts is not indicative of future liquidity requirements. The expected credit loss provision relating to guarantees and commitments under IFRS 9 is disclosed in Note 11. The majority of the guarantees have a term of less than one year, while guarantees with terms of more than one year are subject to HSBC's annual credit review process.

Contingent liabilities arising from legal proceedings and regulatory and other matters against Group companies are excluded from this note but are disclosed in Note 13.

# 13 Legal proceedings and regulatory matters

HSBC is party to legal proceedings and regulatory matters in a number of jurisdictions arising out of its normal business operations. Apart from the matters described below, HSBC considers that none of these matters are material. The recognition of provisions is determined in accordance with the accounting policies set out in Note 1 of the *Annual Report and Accounts 2022*. While the outcomes of legal proceedings and regulatory matters are inherently uncertain, management believes that, based on the information available to it, appropriate provisions have been made in respect of these matters as at 30 June 2023 (see Note 11). Where an individual provision is material, the fact that a provision has been made is stated and quantified, except to the extent that doing so would be seriously prejudicial. Any provision recognised does not constitute an admission of wrongdoing or legal liability. It is not practicable to provide an aggregate estimate of potential liability for our legal proceedings and regulatory matters as a class of contingent liabilities.

### Bernard L. Madoff Investment Securities LLC

Various non-US HSBC companies provided custodial, administration and similar services to a number of funds incorporated outside the US whose assets were invested with Bernard L. Madoff Investment Securities LLC ('Madoff Securities'). Based on information provided by Madoff Securities as at 30 November 2008, the purported aggregate value of these funds was \$8.4bn, including fictitious profits reported by Madoff. Based on information available to HSBC, the funds' actual transfers to Madoff Securities minus their actual withdrawals from Madoff Securities during the time HSBC serviced the funds are estimated to have totalled approximately \$4bn. Various HSBC companies have been named as defendants in lawsuits arising out of Madoff Securities' fraud.

**US litigation:** The Madoff Securities Trustee has brought lawsuits against various HSBC companies and others, seeking recovery of transfers from Madoff Securities to HSBC in an amount not specified, and these lawsuits remain pending in the US Bankruptcy Court for the Southern District of New York (the 'US Bankruptcy Court').

Certain Fairfield entities (together, 'Fairfield') (in liquidation since July 2009) have brought a lawsuit in the US against fund shareholders, including HSBC companies that acted as nominees for clients, seeking restitution of redemption payments. In August 2022, the US District Court for the Southern District of New York affirmed earlier decisions by the US Bankruptcy Court that dismissed the majority of the liquidators' claims (against most of the HSBC companies). In September 2022, the remaining defendants before the US Bankruptcy Court sought leave to appeal and the liquidators filed appeals to the US Court of Appeals for the Second Circuit, which are currently pending. Meanwhile, proceedings before the US Bankruptcy Court with respect to the remaining claims are ongoing.

**UK litigation:** The Madoff Securities Trustee has filed a claim against various HSBC companies in the High Court of England and Wales, seeking recovery of transfers from Madoff Securities to HSBC. The claim has not yet been served and the amount claimed has not been specified.

Cayman Islands litigation: In February 2013, Primeo Fund ('Primeo') (in liquidation since April 2009) brought an action against HSBC Securities Services Luxembourg ('HSSL') and Bank of Bermuda (Cayman) Limited (now known as HSBC Cayman Limited), alleging breach of contract and breach of fiduciary duty and claiming monetary damages. Following dismissal of Primeo's action by the lower and appellate courts in the Cayman Islands, in 2019, Primeo appealed to the UK Privy Council. During 2021, the UK Privy Council held two separate hearings in connection with Primeo's appeal. Judgment was given against HSBC in respect of the first hearing and judgment is pending in respect of the second hearing.

**Luxembourg litigation:** In April 2009, Herald Fund SPC ('Herald') (in liquidation since July 2013) brought an action against HSSL before the Luxembourg District Court, seeking restitution of cash and securities that Herald purportedly lost because of Madoff Securities' fraud, or money damages. The Luxembourg District Court dismissed Herald's securities restitution claim, but reserved Herald's cash restitution and money

damages claims. Herald has appealed this judgment to the Luxembourg Court of Appeal, where the matter is pending. In late 2018, Herald brought additional claims against HSSL and HSBC Bank plc before the Luxembourg District Court, seeking further restitution and damages.

In October 2009, Alpha Prime Fund Limited ('Alpha Prime') brought an action against HSSL before the Luxembourg District Court, seeking the restitution of securities, or the cash equivalent, or money damages. In December 2018, Alpha Prime brought additional claims seeking damages against various HSBC companies. These matters are currently pending before the Luxembourg District Court.

In December 2014, Senator Fund SPC ('Senator') brought an action against HSSL before the Luxembourg District Court, seeking restitution of securities, or the cash equivalent, or money damages. In April 2015, Senator commenced a separate action against the Luxembourg branch of HSBC Bank plc asserting identical claims. In December 2018, Senator brought additional claims against HSSL and HSBC Bank plc Luxembourg branch, seeking restitution of Senator's securities or money damages. These matters are currently pending before the Luxembourg District Court

There are many factors that may affect the range of possible outcomes, and any resulting financial impact, of the various Madoff-related proceedings described above, including but not limited to the multiple jurisdictions in which the proceedings have been brought. Based upon the information currently available, management's estimate of the possible aggregate damages that might arise as a result of all claims in the various Madoff-related proceedings is around \$600m, excluding costs and interest. Due to uncertainties and limitations of this estimate, any possible damages that might ultimately arise could differ significantly from this amount.

### Anti-money laundering and sanctions-related matters

Since November 2014, a number of lawsuits have been filed in federal courts in the US against various HSBC companies and others on behalf of plaintiffs who are, or are related to, victims of terrorist attacks in the Middle East. In each case, it is alleged that the defendants aided and abetted the unlawful conduct of various sanctioned parties in violation of the US Anti-Terrorism Act. Nine actions remain pending in federal courts and HSBC's motions to dismiss have been granted in five of these cases. In September 2022 and January 2023, respectively, the appellate courts affirmed the dismissals of two of the cases, and the plaintiffs are seeking review of these decisions by the US Supreme Court. The dismissals in the other cases are subject to appeal. The four remaining actions are at an early stage.

Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of these matters, including the timing or any possible impact on HSBC, which could be significant.

# Interbank offered rates investigation and litigation

**Euro interest rate derivatives:** In December 2016, the European Commission ('EC') issued a decision finding that HSBC, among other banks, engaged in anti-competitive practices in connection with the pricing of euro interest rate derivatives, and the EC imposed a fine on HSBC based on a one-month infringement in 2007. The fine was annulled in 2019 and a lower fine was imposed in 2021. In January 2023, the European Court of Justice dismissed an appeal by HSBC and upheld the EC's findings on HSBC's liability. A separate appeal by HSBC concerning the amount of the fine remains pending before the General Court of the European Union.

**US dollar Libor:** Beginning in 2011, HSBC and other panel banks have been named as defendants in a number of private lawsuits filed in federal and state courts in the US with respect to the setting of US dollar Libor. The complaints assert claims under various US federal and state laws, including antitrust and racketeering laws and the Commodity Exchange Act ('US CEA'). The lawsuits include individual and putative class actions, most of which have been transferred and/or consolidated for pre-trial purposes before the US District Court for the Southern District of New York. HSBC has reached class settlements with five groups of plaintiffs, and the court has approved these settlements. HSBC has also resolved several of the individual actions, although a number of other US dollar Libor-related actions remain pending.

Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of these matters, including the timing or any possible impact on HSBC, which could be significant.

### Foreign exchange-related investigations and litigation

In December 2016, Brazil's Administrative Council of Economic Defense initiated an investigation into the onshore foreign exchange market and identified a number of banks, including HSBC, as subjects of its investigation, which remains ongoing.

In June 2020, the Competition Commission of South Africa, having initially referred a complaint for proceedings before the South African Competition Tribunal in February 2017, filed a revised complaint against 28 financial institutions, including HSBC Bank plc and HSBC Bank USA N.A. ('HSBC Bank USA'), for alleged anti-competitive behaviour in the South African foreign exchange market. In March 2023, HSBC Bank plc's and HSBC Bank USA's applications to dismiss the revised complaint were denied and, in April 2023, HSBC Bank plc and HSBC Bank USA appealed the decision to the South African Competition Appeal Court.

Beginning in 2013, various HSBC companies and other banks have been named as defendants in a number of putative class actions filed in, or transferred to, the US District Court for the Southern District of New York arising from allegations that the defendants conspired to manipulate foreign exchange rates. HSBC has reached class settlements with two groups of plaintiffs, including direct and indirect purchasers of foreign exchange products, and the court has granted final approval of these settlements. A putative class action by a group of retail customers of foreign exchange products remains pending.

In 2018, complaints alleging foreign exchange-related misconduct were filed in the US District Court for the Southern District of New York and the High Court of England and Wales against HSBC and other defendants by certain plaintiffs that opted out of the direct purchaser class action settlement in the US. HSBC has reached a settlement with the plaintiffs to resolve these claims. These matters are now closed. In January 2023, HSBC reached a settlement-in-principle with plaintiffs in Israel to resolve a class action filed in the local courts alleging foreign exchange-related misconduct. The settlement remains subject to the negotiation of definitive documentation and court approval. Lawsuits alleging foreign exchange-related misconduct remain pending against HSBC and other banks in courts in Brazil. It is possible that additional civil actions will be initiated against HSBC in relation to its historical foreign exchange activities.

There are many factors that may affect the range of outcomes, and the resulting financial impact, of the pending matters, which could be significant.

### Precious metals fix-related litigation

**Gold:** Since 2015, numerous putative class actions have been filed in the Ontario and Quebec Superior Courts of Justice against various HSBC companies and other financial institutions. The plaintiffs allege that, among other things, from January 2004 to March 2014, the defendants conspired to manipulate the price of gold and gold derivatives in violation of the Canadian Competition Act and common law. These actions are ongoing.

#### Notes on the interim condensed financial statements (unaudited)

**Silver:** HSBC and other members of The London Silver Market Fixing Limited are defending a class action pending in the US District Court for the Southern District of New York alleging that, from January 2007 to December 2013, the defendants conspired to manipulate the price of silver and silver derivatives for their collective benefit in violation of US antitrust laws, the US CEA and New York state law. In May 2023, the court granted the defendants' motion to dismiss. The plaintiffs have appealed the dismissal, and this appeal remains pending.

In April 2016, two putative class actions were filed in the Ontario and Quebec Superior Courts of Justice against various HSBC companies and other financial institutions. The plaintiffs in both actions allege that, from January 1999 to August 2014, the defendants conspired to manipulate the price of silver and silver derivatives in violation of the Canadian Competition Act and common law. These actions are ongoing.

**Platinum and palladium:** HSBC and other members of The London Platinum and Palladium Fixing Company Limited are defending a class action pending in the US District Court for the Southern District of New York alleging that, from January 2008 to November 2014, the defendants conspired to manipulate the price of platinum group metals and related financial products for their collective benefit in violation of US antitrust laws and the US CEA. In February 2023, the court reversed an earlier dismissal of the plaintiffs' third amended complaint, and this matter is proceeding.

Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of these matters, including the timing or any possible impact on HSBC, which could be significant.

# Gilts trading investigation and litigation

Since 2018, the UK Competition and Markets Authority ('CMA') has been investigating HSBC and four other banks for suspected anti-competitive conduct in relation to the historical trading of gilts and related derivatives. In May 2023, the CMA announced its case against HSBC Bank plc and HSBC Holdings, and both HSBC companies are contesting the CMA's allegations.

In June 2023, HSBC Bank plc and HSBC Securities (USA) Inc., among other banks, were named as defendants in a putative class action filed in the US District Court for the Southern District of New York by plaintiffs alleging anti-competitive conduct in the gilts market. This matter is at an early stage. It is possible that additional civil actions will be initiated against HSBC in relation to its historical gilts trading activities.

Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of these matters, including the timing or any possible impact on HSBC, which could be significant.

# Other regulatory investigations, reviews and litigation

HSBC Holdings and/or certain of its affiliates are subject to a number of other investigations and reviews by various regulators and competition and law enforcement authorities, as well as litigation, in connection with various matters relating to the firm's businesses and operations, including:

- an investigation by the PRA in connection with depositor protection arrangements in the UK;
- an investigation by the FCA in connection with collections and recoveries operations in the UK;
- investigations by prosecuting authorities in Germany and France in connection with the dividend withholding tax treatment of certain trading activities;
- an investigation by the US Commodity Futures Trading Commission ('CFTC') regarding interest rate swap transactions related to bond issuances, among other things. HSBC has reached a settlement with the CFTC to resolve this investigation, and this matter is now closed;
- investigations by the CFTC and the US Securities and Exchange Commission ('SEC') concerning compliance with records preservation
  requirements relating to the use of unapproved electronic messaging platforms for business communications. HSBC has reached
  settlements with the CFTC and SEC to resolve these investigations, and these matters are now closed;
- investigations by tax administration, regulatory and law enforcement authorities in various countries in connection with allegations of tax evasion or tax fraud, money laundering and unlawful cross-border banking solicitation;
- a lawsuit brought in the US District Court for the Northern District of California, by First-Citizens Bank & Trust Company ('First Citizens')
  against various HSBC companies and seven HSBC US employees who had previously worked for Silicon Valley Bank ('SVB') alleging, among
  other things, that HSBC conspired with the individual defendants to solicit employees from First Citizens and that the individual defendants
  took confidential information belonging to SVB and/or First Citizens;
- litigation brought against various HSBC companies in New York State court relating to residential mortgage-backed securities, based primarily
  on (a) claims brought against HSBC Bank USA in connection with its role as trustee on behalf of various securitisation trusts; and (b) claims
  against several HSBC companies seeking to have the defendants repurchase various mortgage loans;
- a putative class action brought in the US District Court for the Southern District of New York relating to the Mexican government bond market;
- claims issued by two separate investor groups against HSBC UK Bank plc (as successor to HSBC Private Bank (UK) Limited ('PBGB')) in the High Court of England and Wales in connection with PBGB's role in the development of Eclipse film finance schemes; and
- two group actions pending in federal courts in the US and a claim issued in the High Court of England and Wales in connection with HSBC
   Bank plc's role as a correspondent bank to Stanford International Bank Ltd from 2003 to 2009. HSBC Bank plc has reached settlements with the plaintiffs in the US and UK to resolve these claims. The US settlement is subject to court approval and the UK settlement has concluded.

There are many factors that may affect the range of outcomes, and the resulting financial impact, of the pending matters, which could be significant.

# 14 Transactions with related parties

There were no changes in the related party transactions described in the *Annual Report and Accounts 2022* that have had a material effect on the financial position or performance of HSBC in the half-year to 30 June 2023. All related party transactions that took place in the half-year to 30 June 2023 were similar in nature to those disclosed in the *Annual Report and Accounts 2022*.

# 15 Assets held for sale, liabilities of disposal groups held for sale and business acquisitions

|                                               | At     |         |
|-----------------------------------------------|--------|---------|
|                                               | 30 Jun | 31 Dec  |
|                                               | 2023   | 2022    |
|                                               | \$m    | \$m     |
| Disposal groups                               | 94,995 | 118,055 |
| Unallocated impairment losses <sup>1</sup>    | (298)  | (2,385) |
| Non-current assets held for sale <sup>2</sup> | 783    | 249     |
| Assets held for sale                          | 95,480 | 115,919 |
| Liabilities of disposal groups held for sale  | 87,241 | 114,597 |

- 1 This represents impairment losses in excess of the carrying value of the non-current assets included in the measurement scope of IFRS 5.
- 2 Includes \$0.5bn of US commercial real estate loans classified as held for sale at 30 June 2023.

### Disposal groups

#### Planned sale of our retail banking operations in France

On 25 November 2021, HSBC Continental Europe signed a framework agreement with Promontoria MMB SAS ('My Money Group') and its subsidiary Banque des Caraïbes SA, regarding the planned sale of HSBC Continental Europe's retail banking operations in France. The sale, which is subject to information and consultation processes with respective works councils, regulatory approvals and the satisfaction of other relevant conditions, included: HSBC Continental Europe's French retail banking operations; the Crédit Commercial de France ('CCF') brand; and HSBC Continental Europe's 100% ownership interest in HSBC SFH (France) and its 3% ownership interest in Crédit Logement.

During 1Q23, the completion of the planned transaction became less certain. This was due to a significant rise in interest rates in France, which is expected to increase the amount of capital required by the buyer on completion. Given the completion of the sale had become less certain, we were required by IFRS 5 to change the accounting classification of our retail banking operations in France to be no longer classified as held for sale, resulting in a \$2.1bn reversal of the previously recognised impairment in respect of the sale. The related \$0.4bn impairment of goodwill previously recognised was not reversed.

On 14 June 2023, HSBC Continental Europe signed a further memorandum of understanding with the buyer regarding certain potential changes to the terms of the sale, which are designed to enable the buyer to satisfy its future capital requirements and to obtain regulatory approval for the transaction. The potential changes foresee: the retention of \$7.5bn of home and other loans by HSBC Continental Europe that were originally planned to transfer as part of the sale, the inclusion in the perimeter for sale of a cash amount equivalent to the carrying value of the retained portfolio of loans, and the setting of the net asset value of the transferred business by reference to relevant prevailing market rates at completion. In addition, depending on the prevailing market rates at completion, HSBC Continental Europe may receive a profit participation interest in exchange for investing capital into the top holding company of My Money Group, such that the aggregate of the actual net asset value delivered at completion and the investment made in the profit participation interest would not exceed €1.768bn. The potential changes also foresee the retention of the CCF brand, the entry into a long-term agreement to license it to the buyer and certain enhancements to the insurance and asset management distribution agreements with the buyer. The transaction remains subject to information and consultation processes with respective works councils and regulatory approvals, and the parties aim to complete on 1 January 2024.

Taking into account the potential changes, the transaction is expected to result in the recognition of a pre-tax loss on sale estimated up to €2.0bn (\$2.2bn) upon reclassification of the business as held for sale. This is expected during the second half of 2023 provided sufficient progress is demonstrated to support the appropriate level of probability of successful completion. Once that threshold is achieved, the disposal group will be reclassified as held for sale and will be remeasured at the lower of carrying amount and fair value less costs to sell at each reporting period. Any remaining gains or losses not previously recognised and the reversal of any remaining deferred tax assets and liabilities, will be recognised on completion.

At 30 June 2023, a deferred tax liability of \$0.4bn was recognised as a consequence of the temporary difference in tax and accounting treatment in respect of the provision for loss on disposal, which was deductible in the French tax return in 2021 but will be accounted for when the disposal group is classified as held for sale in accordance with IFRS 5, at which time the deferred tax liability will reverse.

#### Agreed sale of our banking business in Canada

On 29 November 2022, HSBC Holdings plc announced that its wholly-owned subsidiary, HSBC Overseas Holdings (UK) Limited, had entered into an agreement for the sale of its banking business in Canada to Royal Bank of Canada. Completion of the transaction is expected to occur in the first quarter of 2024, subject to regulatory and governmental approvals.

The majority of the estimated gain on sale of \$5.3bn will be recognised on completion, reduced by earnings recognised by the Group in the period to completion. The estimated pre-tax profit on the sale will be recognised through a combination of the consolidation of HSBC Canada's results into the Group's financial statements (between the 30 June 2022 net asset reference date and until completion), and the remaining gain on sale recognised at completion. There would be no tax on the gain recognised at completion. At 30 June 2023, total assets of \$87.2bn and total liabilities of \$80.4bn met the criteria to be classified as held for sale in accordance with IFRS 5.

#### Planned sale of our branch operations in Greece

On 24 May 2022, HSBC Continental Europe signed a sale and purchase agreement for the sale of its branch operations in Greece to Pancreta Bank SA. In the second quarter of 2022, we recognised a loss of \$0.1bn, including goodwill impairment, upon reclassification as held for sale in accordance with IFRS 5. At 30 June 2023, the disposal group included \$0.3bn of loans and advances to customers and \$1.5bn of customer accounts.

#### Planned sale of our business in Russia

On 30 June 2022, following a strategic review of our business in Russia, HSBC Europe BV (a wholly-owned subsidiary of HSBC Bank plc) entered into an agreement for the planned sale of its wholly-owned subsidiary HSBC Bank (RR) (Limited Liability Company). Completion of the transaction is subject to regulatory and governmental approvals. In 2022, a \$0.3bn loss on the planned sale was recognised, upon reclassification as held for sale in accordance with IFRS 5. Completion is currently expected to occur in the second half of 2023. At 30 June 2023, the business remained classified as held for sale.

#### Planned merger of our business Oman

On 15 November 2022, HSBC Bank Oman SAOG entered into a binding merger agreement with Sohar International Bank SAOG, under which the two banks agreed to take the necessary steps to implement a merger by incorporation, whereby HSBC Bank Oman would merge into Sohar International Bank. On 5 February 2023, HSBC Bank Oman received approval from the Central Bank of Oman for the proposed merger. On 20 June 2023, the merger was approved by the shareholders of HSBC Bank Oman and Sohar International Bank through their respective Extraordinary General Meetings. The merger is expected to be completed in the third quarter of 2023. Upon completion of the merger, all of the assets and liabilities of HSBC Bank Oman would be transferred to Sohar International Bank, and HSBC Bank Oman would be dissolved with the shareholders of HSBC Bank Oman entitled to receive consideration in cash and/or shares in Sohar International Bank. In addition, HSBC Bank Middle East Limited is planning to establish a new wholesale banking branch in Oman subject to regulatory approvals. At 30 June 2023, \$6.0bn in assets and \$5.3bn in liabilities were reclassified as held for sale in accordance with IFRS 5.

At 30 June 2023, the major classes of assets and associated liabilities of disposal groups held for sale, including allocated impairment losses, were as follows:

|                                                                        | Canada                   | Oman                     | Other | Total  |
|------------------------------------------------------------------------|--------------------------|--------------------------|-------|--------|
|                                                                        | \$m                      | \$m                      | \$m   | \$m    |
| Assets of disposal groups held for sale                                |                          |                          |       |        |
| Cash and balances at central banks                                     | 3,541                    | 576                      | 1,109 | 5,226  |
| Trading assets                                                         | 2,273                    | _                        | 6     | 2,279  |
| Financial assets designated and otherwise mandatorily measured at fair |                          |                          |       |        |
| value through profit or loss                                           | 15                       | _                        | -     | 15     |
| Derivatives                                                            | 584                      | _                        | 1     | 585    |
| Loans and advances to banks                                            | 76                       | 891                      | 182   | 1,149  |
| Loans and advances to customers                                        | 55,932                   | 2,975                    | 303   | 59,210 |
| Reverse repurchase agreements – non-trading                            | 3,254                    | _                        | 125   | 3,379  |
| Financial investments <sup>1</sup>                                     | 17,424                   | 1,418                    | 21    | 18,863 |
| Goodwill                                                               | 225                      | _                        | _     | 225    |
| Prepayments, accrued income and other assets                           | 3,913                    | 128                      | 23    | 4,064  |
| Total assets at 30 Jun 2023                                            | 87,237                   | 5,988                    | 1,770 | 94,995 |
|                                                                        |                          |                          |       |        |
| Liabilities of disposal groups held for sale                           |                          |                          |       |        |
| Trading liabilities                                                    | 1,903                    | _                        | 2     | 1,905  |
| Deposits by banks                                                      | 175                      | 77                       | 1     | 253    |
| Customer accounts                                                      | 59,813                   | 4,878                    | 1,463 | 66,154 |
| Repurchase agreements – non-trading                                    | 2,615                    | _                        | _     | 2,615  |
| Derivatives                                                            | 788                      | =                        | _     | 788    |
| Debt securities in issue                                               | 9,127                    | =                        | _     | 9,127  |
| Subordinated liabilities                                               | 8                        | _                        | _     | 8      |
| Accruals, deferred income and other liabilities                        | 5,975                    | 383                      | 33    | 6,391  |
| Total liabilities at 30 Jun 2023                                       | 80,404                   | 5,338                    | 1,499 | 87,241 |
| Expected date of completion                                            | First half of 2024       | Second half of 2023      |       |        |
| Operating segment                                                      | All global<br>businesses | All global<br>businesses |       |        |

<sup>1</sup> Includes financial investments measured at fair value through other comprehensive income of \$12,119m and debt instruments measured at amortised cost of \$6,744m.

### **Business acquisitions**

### Silicon Valley Bank UK Limited (now HSBC Innovation Bank Limited)

In March 2023, HSBC UK Bank plc acquired Silicon Valley Bank UK Limited ('SVB UK'), and in June 2023 changed its legal entity name to HSBC Innovation Bank Limited. The acquisition was funded from existing resources and brought the staff, assets and liabilities of SVB UK into the HSBC portfolio. On acquisition, we performed a preliminary assessment of the fair value of the assets and liabilities purchased. We established an opening balance sheet on 13 March 2023 and applied the result of the fair value assessment, which resulted in a reduction in net assets of \$0.2bn. The provisional gain on acquisition of \$1.5bn represents the difference between the consideration paid of £1 and the net assets acquired. This gain could change as further due diligence is performed within 12 months of the acquisition, as allowed by IFRS 3 'Business Combinations'.

HSBC Innovation Bank Limited contributed \$146m of revenue and \$66m to the Group profit after tax for the period from the 13 March 2023 to 30 June 2023. As per the disclosure requirement set out in IFRS 3 'Business Combinations', if HSBC Innovation Bank Limited had been acquired on 1 January 2023 and included in the Group results, management estimates that for the six months to 30 June 2023 the Group consolidated revenue would have been \$37,024m and the Group consolidated profit after tax would have been \$18,149m. In determining these, management has assumed that the fair value adjustments that arose on acquisition would have been the same if the acquisition had occurred on 1 January 2023.

The details of the business combination are as follows:

|                                           | At       |
|-------------------------------------------|----------|
|                                           | 13 March |
|                                           | 2023     |
|                                           | \$m      |
| Fair value of assets acquired             | 11,291   |
| Fair value of liabilities acquired        | (9,784)  |
| Fair value of net assets acquired         | 1,507    |
| Provisional gain on acquisition           | 1,507    |
| Consideration transferred settled in cash | _        |
| Cash and cash equivalents acquired        | 1,243    |
| Net cash inflow on acquisition            | 1,243    |

# 16 Effects of adoption of IFRS 17

On 1 January 2023, the Group adopted IFRS 17 'Insurance Contracts', and as required by the standard applied the requirements retrospectively, with comparatives restated from the transition date, 1 January 2022. Under IFRS 17 there is no PVIF intangible asset recognised. Instead, the measurement of the insurance contract liability is based on groups of insurance contracts and includes fulfilment cash flows, as well as the CSM unearned profit. The impact of transitioning to IFRS 17 on the consolidated financial statements of the Group was a reduction to total equity of \$10,459m at 1 January 2022. In contrast to the Group's IFRS 4 accounting where profits are recognised upfront, under IFRS 17 they are deferred within the CSM which is systematically recognised in revenue as services are provided over the expected coverage period of groups of insurance contracts. Losses resulting from the recognition of onerous contracts are not deferred but recognised in the income statement as they arise. The impact on the Group's consolidated balance sheet, income statement and other comprehensive income are set out in the tables below.

Further information about the effect of the adoption of IFRS 17 is provided in Note 1 'Basis of preparation of material accounting policies' on page 115 and in the *Report on Transition to IFRS 17 'Insurance Contracts'* issued on 2 May 2023.

IFRS 17 transition impact on the Group consolidated balance sheet at 1 January 2022

|                                                                                                     | IFRS 4    | Removal of<br>PVIF and<br>IFRS 4 | Remeasure-<br>ment effect<br>of IFRS 9 re-<br>designations<br>\$m | IFRS 17<br>fulfilment<br>cash flows | IFRS 17<br>CSM<br>\$m | Tax effect   | IFRS 17<br>\$m | Total<br>movements<br>\$m |
|-----------------------------------------------------------------------------------------------------|-----------|----------------------------------|-------------------------------------------------------------------|-------------------------------------|-----------------------|--------------|----------------|---------------------------|
| Assets                                                                                              | ΨIII      | φιιι                             | φιιι                                                              | φιιι                                | ΨΠ                    | ΨΠ           | ФП             | φιιι                      |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss | 49.804    |                                  | 60,991                                                            |                                     |                       | _            | 110,795        | 60,991                    |
| Loans and advances to banks                                                                         | 83,136    |                                  | (569)                                                             |                                     |                       |              | 82,567         |                           |
| Loans and advances to panks  Loans and advances to customers                                        | 1.045.814 |                                  | (1,280)                                                           |                                     |                       |              | 1,044,534      | (569)<br>(1,280)          |
| Financial investments                                                                               | 446,274   |                                  |                                                                   |                                     |                       | _            |                |                           |
|                                                                                                     |           |                                  | (54,269)                                                          |                                     |                       |              | 392,005        | (54,269)                  |
| Goodwill and intangible assets                                                                      | 20,622    | (9,453)                          |                                                                   |                                     |                       |              | 11,169         | (9,453)                   |
| Deferred tax assets                                                                                 | 4,624     |                                  |                                                                   |                                     |                       | 808          | 5,432          | 808                       |
| All other assets                                                                                    | 1,307,665 | (4,468)                          | <del>_</del>                                                      | 4,198                               | (105)                 | <del>-</del> | 1,307,290      | (375)                     |
| Total assets                                                                                        | 2,957,939 | (13,921)                         | 4,873                                                             | 4,198                               | (105)                 | 808          | 2,953,792      | (4,147)                   |
| Liabilities and equity                                                                              |           |                                  |                                                                   |                                     |                       |              |                |                           |
| Liabilities                                                                                         |           |                                  |                                                                   |                                     |                       |              |                |                           |
| Insurance contract liabilities                                                                      | 112,745   | (112,745)                        | _                                                                 | 109,393                             | 9,914                 | _            | 119,307        | 6,562                     |
| Deferred tax liabilities                                                                            | 4,673     | _                                | _                                                                 | _                                   | _                     | (1,379)      | 3,294          | (1,379)                   |
| All other liabilities                                                                               | 2,633,744 | 78                               | _                                                                 | 1,102                               | (51)                  | _            | 2,634,873      | 1,129                     |
| Total liabilities                                                                                   | 2,751,162 | (112,667)                        | _                                                                 | 110,495                             | 9,863                 | (1,379)      | 2,757,474      | 6,312                     |
| Total shareholders' equity                                                                          | 198,250   | 92,738                           | 4,558                                                             | (99,631)                            | (8,847)               | 1,947        | 189,015        | (9,235)                   |
| Non-controlling interests                                                                           | 8,527     | 6,008                            | 315                                                               | (6,666)                             | (1,121)               | 240          | 7,303          | (1,224)                   |
| Total equity                                                                                        | 206,777   | 98,746                           | 4,873                                                             | (106,297)                           | (9,968)               | 2,187        | 196,318        | (10,459)                  |
| Total liabilities and equity                                                                        | 2,957,939 | (13,921)                         | 4,873                                                             | 4,198                               | (105)                 | 808          | 2,953,792      | (4,147)                   |

### Transition drivers

#### Removal of PVIF and IFRS 4 balances

The PVIF intangible asset of \$9,453m previously reported under IFRS 4 within 'Goodwill and intangible assets' arose from the upfront recognition of future profits associated with in-force insurance contracts. The PVIF intangible asset is no longer reported following the transition to IFRS 17, as future profits are deferred within the CSM. Other IFRS 4 insurance contract assets (shown above within 'All other assets') and insurance contract liabilities are removed on transition, to be replaced with IFRS 17 balances.

#### IFRS 9 asset re-designation

Loans and advances of \$1,849m and debt securities of \$53,201m, both supporting associated insurance liabilities, were re-designated from an amortised cost classification to fair value through profit and loss. Debt securities supporting the associated insurance liabilities of \$1,068m were reclassified from fair value through other comprehensive income to fair value through profit or loss. The re-designations were made in order to more closely align the asset accounting with the valuation of the associated insurance liabilities. The re-designation of amortised cost assets generated a net increase to assets of \$4,873m because the fair value measurement on transition was higher than the previous amortised cost carrying amount.

### Recognition of the IFRS 17 fulfilment cash flows

The measurement of the insurance contracts liabilities under IFRS 17 is based on groups of insurance contracts and includes a liability for fulfilling the insurance contracts, such as premiums, expenses, insurance benefits and claims including policyholder returns and the cost of guarantees. These are recorded within the fulfilment cash flow component of the insurance contract liability, together with the risk adjustment for non-financial risk.

#### Recognition of the IFRS 17 CSM

The CSM is a component of the insurance contract liability and represents the future unearned profit associated with insurance contracts which will be released to the profit and loss over the expected coverage period.

#### Tax effect

The removal of deferred tax liabilities primarily results from the removal of the associated PVIF intangible asset, and new deferred tax assets are reported, where appropriate, on temporary differences between the new IFRS 17 accounting balances and their associated tax bases.

IFRS 17 transition impact on the reported Group consolidated income statement for the 6 months ended 30 June 2022

|                                                                                                                                               | IFRS 4   | Removal<br>of PVIF<br>and<br>IFRS 4<br>\$m | Remeasure-<br>ment effect<br>of IFRS 9 re-<br>designations<br>\$m | Insurance<br>finance<br>income/<br>expense<br>\$m | IFRS 17<br>CSM<br>\$m | Onerous<br>contracts<br>\$m | Experience variance and other | Attribut-<br>able<br>expenses<br>\$m | Tax<br>effect<br>\$m | IFRS<br>17<br>\$m |
|-----------------------------------------------------------------------------------------------------------------------------------------------|----------|--------------------------------------------|-------------------------------------------------------------------|---------------------------------------------------|-----------------------|-----------------------------|-------------------------------|--------------------------------------|----------------------|-------------------|
| Net interest income                                                                                                                           | 14,451   | _                                          | (1,066)                                                           | _                                                 | _                     | _                           | _                             | _                                    | _                    | 13,385            |
| Net fee income                                                                                                                                | 6,064    | _                                          | _                                                                 | _                                                 | _                     | _                           | _                             | 164                                  | _                    | 6,228             |
| Net income from financial instruments held for trading or managed on a fair value basis                                                       | 4,921    | _                                          | (65)                                                              | _                                                 | _                     | _                           | _                             | _                                    | _                    | 4,856             |
| Net expense from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss | (3,051)  | _                                          | (8,798)                                                           | _                                                 | _                     | _                           | _                             | _                                    | _                    | (11,849)          |
| Net insurance premium income                                                                                                                  | 7,646    | (7,646)                                    | _                                                                 | _                                                 | _                     | _                           | _                             | _                                    | _                    | _                 |
| Insurance finance income/(expense)                                                                                                            | _        |                                            | _                                                                 | 11,773                                            |                       |                             |                               | _                                    | _                    | 11,773            |
| Insurance service result                                                                                                                      | _        | _                                          | _                                                                 | _                                                 | 459                   | (120)                       | 31                            | _                                    | _                    | 370               |
| - insurance revenue                                                                                                                           | _        | _                                          | _                                                                 | _                                                 | 459                   |                             | 521                           | _                                    | _                    | 980               |
| - insurance service expense                                                                                                                   | 1 –      | _                                          | _                                                                 | _                                                 |                       | (120)                       | (490)                         | _                                    | _                    | (610)             |
| Other operating income/(loss)                                                                                                                 | 654      | (892)                                      |                                                                   | 52                                                |                       |                             | (32)                          |                                      |                      | (218)             |
| Total operating income                                                                                                                        | 30,685   | (8,538)                                    | (9,929)                                                           | 11,825                                            | 459                   | (120)                       | (1)                           | 164                                  | _                    | 24,545            |
| Net insurance claims and benefits paid and movement in liabilities to policyholders                                                           | (5,449)  | 5,449                                      | _                                                                 | _                                                 | _                     | _                           | -                             | -                                    | _                    | _                 |
| Net operating income before<br>change in expected credit losses<br>and other credit impairment<br>charges                                     | 25,236   | (3,089)                                    | (9,929)                                                           | 11,825                                            | 459                   | (120)                       | (1)                           | 164                                  | _                    | 24,545            |
| Change in expected credit losses and                                                                                                          |          |                                            |                                                                   |                                                   |                       |                             |                               |                                      |                      |                   |
| other credit impairment charges                                                                                                               | (1,090)  | _                                          | 3                                                                 |                                                   | _                     | _                           |                               |                                      | _                    | (1,087)           |
| Net operating income                                                                                                                          | 24,146   | (3,089)                                    | (9,926)                                                           | 11,825                                            | 459                   | (120)                       | (1)                           | 164                                  | _                    | 23,458            |
| Total operating expenses                                                                                                                      | (16,419) |                                            | _                                                                 | _                                                 | _                     | _                           | _                             | 292                                  | _                    | (16,127)          |
| Operating profit                                                                                                                              | 7,727    | (3,089)                                    | (9,926)                                                           | 11,825                                            | 459                   | (120)                       | (1)                           | 456                                  |                      | 7,331             |
| Share of profit in associates and joint                                                                                                       | 4 440    |                                            |                                                                   |                                                   |                       |                             |                               |                                      |                      | 1.440             |
| ventures                                                                                                                                      | 1,449    |                                            |                                                                   |                                                   |                       |                             |                               |                                      |                      | 1,449             |
| Profit before tax                                                                                                                             | 9,176    | (3,089)                                    | (9,926)                                                           | 11,825                                            | 459                   | (120)                       |                               | 456                                  |                      | 8,780             |
| Tax expense                                                                                                                                   | 39       |                                            | -                                                                 | -                                                 |                       |                             | _                             |                                      | 112                  | 151               |
| Profit for the period                                                                                                                         | 9,215    | (3,089)                                    | (9,926)                                                           | 11,825                                            | 459                   | (120)                       | (1)                           | 456                                  | 112                  | 8,931             |

### Transition drivers

### Removal of IFRS 4-based revenue items

As a result of the removal of the PVIF intangible asset and IFRS 4 results, the associated revenue of \$892m for the six months to 30 June 2022 that was previously reported within 'Other operating income' is no longer reported under IFRS 17. This includes the removal of the value of new business and changes to PVIF intangible asset from valuation adjustments and experience variances.

On the implementation of IFRS 17, new income statement line items associated with insurance contract accounting were introduced. Consequently, the previously reported IFRS 4 line items 'Net insurance premium income' and 'Net insurance claims and benefits paid and movement in liabilities to policyholders' were also removed.

#### IFRS 9 re-designations

Following the re-designation of financial assets supporting associated insurance liabilities to fair value through profit or loss classification, the related income statement reporting also changed. Under our previous IFRS 4-based reporting convention, these assets generated interest income of \$1,066m for the six months to 30 June 2022, which is no longer reported in 'Net interest income' under IFRS 17. To the extent that this interest income was shared with policyholders, the corresponding policyholder sharing obligation was previously included within the 'net insurance claims and benefits paid and movement in liabilities to policyholders' line.

Following re-designation to fair value through profit or loss, gains and losses from changes in the fair value of underlying assets, together with interest income earned, are both reported within 'Net expense from assets and liabilities of insurance businesses, including related derivatives,

measured at fair value through profit or loss'. Similar to an IFRS 4 basis, IFRS 17 accounting provides for an offset. While this offset was reported within the claims line under IFRS 4, under IFRS 17 it is reported within the 'Insurance finance income/(expense)' line described below.

#### Introduction of IFRS 17 income statement

#### Insurance finance income/(expense)

Insurance finance income/(expense) of \$11,773m for the six months to 30 June 2022 represents the change in the carrying amount of insurance contracts arising from the effect of, and changes in, the time value of money and financial risk. For variable fee approach contracts, which represent more than 90% of HSBC's insurance contracts, the insurance finance income/(expense) includes the changes in the fair value of underlying items (excluding additions and withdrawals). It therefore has an offsetting impact to investment income earned on underlying assets supporting insurance contracts. This includes an offsetting impact to the gains and losses on assets re-designated on transition to fair value through profit or loss, and which is now included in 'Net expense from assets and liabilities of insurance businesses, including related derivatives, measured at fair value through profit or loss'.

#### **CSM**

Revenue is recognised for the release of the CSM associated with the in-force business, which was allocated at a rate of approximately 9% during 2022. The CSM release is largely impacted by the constant measure allocation approach for investment services, but may vary over time primarily due to changes in the total amount of CSM reported on the balance sheet from factors such as new business written, changes to levels of actual returns earned on underlying assets, or changes to assumptions.

#### Onerous contracts

Losses on onerous contracts are taken to the income statement as incurred.

#### Experience variance and other

'Experience variance and other' represents the expected expenses, claims and recovery of acquisition cash flows, which are reported as part of the insurance revenue. This is offset with the actual expenses and claims incurred in the period and amortisation of acquisition cash flows, which are reported as part of insurance service expense.

#### Attributable expenses

Directly attributable expenses are the costs associated with originating and fulfilling an identified portfolio of insurance contracts. These costs include distribution fees paid to third parties as part of originating insurance contracts together with appropriate allocations of fixed and variable overheads, which are included within the fulfilment cash flows and are no longer shown on the operating expenses line.

#### IFRS 17 transition impact on the Group comprehensive income

|                                                                                | Half year to |         |         |         |  |  |  |
|--------------------------------------------------------------------------------|--------------|---------|---------|---------|--|--|--|
|                                                                                | 31 Dec       | 31 Dec  | 30 Jun  | 30 Jun  |  |  |  |
|                                                                                | 2022         | 2022    | 2022    | 2022    |  |  |  |
|                                                                                | IFRS 17      | IFRS 4  | IFRS 17 | IFRS 4  |  |  |  |
|                                                                                | \$m          | \$m     | \$m     | \$m     |  |  |  |
| Opening total equity for the period                                            | 186,105      | 196,690 | 196,318 | 206,777 |  |  |  |
| of which                                                                       |              |         |         |         |  |  |  |
| - retained earnings                                                            | 140,860      | 150,417 | 135,236 | 144,458 |  |  |  |
| - financial assets at FVOCI reserve                                            | (6,011)      | (5,354) | 49      | (634)   |  |  |  |
| - insurance finance reserve                                                    | 664          | _       | (696)   | _       |  |  |  |
| Profit for the period                                                          | 7,318        | 7,455   | 8,931   | 9,215   |  |  |  |
| Debt instruments at fair value through other comprehensive income              | (986)        | (561)   | (6,246) | (4,907) |  |  |  |
| Equity instruments designated at fair value through other comprehensive income | (51)         | (51)    | 158     | 158     |  |  |  |
| Insurance finance income recognised in other comprehensive income              | 415          | _       | 1,360   |         |  |  |  |
| Other comprehensive expense for the period, net of tax                         | (4,090)      | (3,990) | (7,801) | (7,950) |  |  |  |
| Total comprehensive (expense)/income for the period                            | 2,606        | 2,853   | (3,598) | (3,484) |  |  |  |
| Other movements                                                                | (3,514)      | (3,515) | (6,615) | (6,603) |  |  |  |
| Closing total equity for the period                                            | 185,197      | 196,028 | 186,105 | 196,690 |  |  |  |

#### Transition drivers

#### Insurance finance reserve

The insurance finance reserve reflects the impact of the adoption of the other comprehensive income option for our insurance business in France. Underlying assets supporting these contracts are measured at fair value through other comprehensive income. Under this option, only the amount that matches income or expenses recognised in profit or loss on underlying items is included in finance income or expenses, resulting in the elimination of income statement accounting mismatches. The remaining amount of finance income or expenses for these insurance contracts is recognised in OCI. At the transition date an insurance finance reserve of \$696m was recognised and following transition, gains net of tax of \$1,360m were recorded in the six months to 30 June 2022 and \$415m for the six-month period to 31 December 2022. An offsetting fair value through other comprehensive income reserve of \$683m recorded on transition represents the accumulated fair value movements on assets supporting these insurance liabilities, with associated losses net of tax of \$1,439m recorded within the fair value through other comprehensive income reserve for the six months to 30 June 2022 and \$459m for the six months to 31 December 2022.

Group's consolidated balance sheet as at the transition date and at 31 December 2022

|                                                                                                     | IFRS 17   |                                         | IFRS      | 4         |
|-----------------------------------------------------------------------------------------------------|-----------|-----------------------------------------|-----------|-----------|
|                                                                                                     | 31 Dec    | 1 Jan                                   | 31 Dec    | 31 Dec    |
|                                                                                                     | 2022      | 2022                                    | 2022      | 2021      |
|                                                                                                     | \$m       | \$m                                     | \$m       | \$m       |
| Assets                                                                                              | ΨΠ        | ΨΠ                                      | ΨΠ        | ΨΠ        |
|                                                                                                     | 227.002   | 402.010                                 | 227.002   | 402.010   |
| Cash and balances at central banks                                                                  | 327,002   | 403,018                                 | 327,002   | 403,018   |
| Items in the course of collection from other banks                                                  | 7,297     | 4,136                                   | 7,297     | 4,136     |
| Hong Kong Government certificates of indebtedness                                                   | 43,787    | 42,578                                  | 43,787    | 42,578    |
| Trading assets                                                                                      | 218,093   | 248,842                                 | 218,093   | 248,842   |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss | 100,101   | 110,795                                 | 45,063    | 49,804    |
| Derivatives                                                                                         | 284,159   | 196,882                                 | 284,146   | 196,882   |
| Loans and advances to banks                                                                         | 104,475   | 82,567                                  | 104,882   | 83,136    |
| Loans and advances to customers                                                                     | 923,561   | 1,044,534                               | 924,854   | 1,045,814 |
| Reverse repurchase agreements – non-trading                                                         | 253,754   | 241,648                                 | 253,754   | 241,648   |
| Financial investments                                                                               | 364,726   | 392,005                                 | 425,564   | 446,274   |
| Assets held for sale                                                                                | 115,919   | 3,411                                   | 115,919   | 3,411     |
| Prepayments, accrued income and other assets                                                        | 156,149   | 136,196                                 | 156,866   | 136,571   |
| Current tax assets                                                                                  | 1,230     | 970                                     | 1,230     | 970       |
| Interests in associates and joint ventures                                                          | 29,254    | 29,609                                  | 29,254    | 29,609    |
| Goodwill and intangible assets                                                                      | 11,419    | 11,169                                  | 21,321    | 20,622    |
| Deferred tax assets                                                                                 | 8,360     | 5,432                                   | 7,498     | 4,624     |
| Total assets                                                                                        | 2,949,286 | 2,953,792                               | 2,966,530 | 2,957,939 |
| Liabilities and equity                                                                              |           |                                         |           |           |
| Liabilities                                                                                         |           |                                         |           |           |
| Hong Kong currency notes in circulation                                                             | 43,787    | 42,578                                  | 43,787    | 42,578    |
| Deposits by banks                                                                                   | 66,722    | 101,152                                 | 66,722    | 101,152   |
| Customer accounts                                                                                   | 1,570,303 | 1,710,574                               | 1,570,303 | 1,710,574 |
| Repurchase agreements – non-trading                                                                 | 127,747   | 126,670                                 | 127,747   | 126,670   |
| Items in the course of transmission to other banks                                                  | 7,864     | 5,214                                   | 7,864     | 5,214     |
| Trading liabilities                                                                                 | 72,353    | 84,904                                  | 72,353    | 84,904    |
| Financial liabilities designated at fair value                                                      | 127,321   | 145,503                                 | 127,327   | 145,502   |
| Derivatives                                                                                         | 285,762   | 191,064                                 | 285,764   | 191,064   |
| Debt securities in issue                                                                            | 78,149    | 78,557                                  | 78,149    | 78,557    |
| Liabilities of disposal groups held for sale                                                        | 114,597   | 9,005                                   | 114,597   | 9,005     |
| Accruals, deferred income and other liabilities                                                     | 134,313   | 115,900                                 | 133,240   | 114,773   |
| Current tax liabilities                                                                             | 1,135     | 699                                     | 1,135     | 698       |
| Insurance contract liabilities                                                                      | 108,816   | 119,307                                 | 114,844   | 112,745   |
| Provisions                                                                                          | 1,958     | 2,566                                   | 1,958     | 2,566     |
| Deferred tax liabilities                                                                            | 972       | 3,294                                   | 2,422     | 4,673     |
| Subordinated liabilities                                                                            | 22,290    | 20,487                                  | 22,290    | 20,487    |
| Total liabilities                                                                                   | 2,764,089 | 2,757,474                               | 2,770,502 | 2,751,162 |
| Equity                                                                                              | _, _, _,  | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |           |           |
| Called up share capital                                                                             | 10,147    | 10,316                                  | 10,147    | 10,316    |
| Share premium account                                                                               | 14,664    | 14,602                                  | 14,664    | 14,602    |
| Other equity instruments                                                                            | 19,746    | 22,414                                  | 19,746    | 22,414    |
| Other reserves                                                                                      | (9,133)   | 6,447                                   | (9,141)   | 6,460     |
| Retained earnings                                                                                   | 142,409   | 135,236                                 | 152,068   | 144,458   |
| Total shareholders' equity                                                                          | 177,833   | 189,015                                 | 187,484   | 198,250   |
|                                                                                                     | 7,364     | 7,303                                   | 8,544     | 8,527     |
| Non-controlling interests                                                                           |           |                                         |           | 0,02/     |
| Non-controlling interests  Total equity                                                             | 185,197   | 196,318                                 | 196,028   | 206,777   |

# 17 Events after the balance sheet date

On 28 July 2023, HSBC Continental Europe completed the sale of its branch operations in Greece to Pancreta Bank SA. A loss of \$0.1bn, including goodwill impairment, was recognised upon reclassification to held for sale, in accordance with IFRS 5 in the second quarter of 2022.

A second interim dividend for 2023 of \$0.10 per ordinary share in respect of the financial year ending 31 December 2023 was approved by the Directors on 1 August 2023, as described in Note 3. On 1 August 2023, HSBC Holdings announced a share buy-back programme to purchase its ordinary shares up to a maximum consideration of \$2.0bn, which is expected to commence shortly and complete within three months.

# 18 Interim Report 2023 and statutory accounts

The information in this *Interim Report 2023* is unaudited and does not constitute statutory accounts within the meaning of section 434 of the Companies Act 2006. This *Interim Report 2023* was approved by the Board of Directors on 1 August 2023. The unaudited interim condensed financial statements included in the *Interim Report 2023* have been reviewed by the Group's auditor, PwC, in accordance with International Standard on Review Engagements (UK) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Financial Reporting Council for use in the United Kingdom. The statutory accounts of HSBC Holdings plc for the year ended 31 December 2022 have been delivered to the Registrar of Companies in England and Wales in accordance with section 447 of the Companies Act 2006. The Group's auditor PricewaterhouseCoopers LLP ('PwC') has reported on those accounts. Its report was unqualified, did not include a reference to any matters to which PwC drew attention by way of emphasis without qualifying its report and did not contain a statement under section 498(2) or (3) of the Companies Act 2006.

# Shareholder information

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# 1 Directors' interests

According to the register of Directors' interests maintained by HSBC Holdings pursuant to section 352 of the Securities and Futures Ordinance of Hong Kong, at 30 June 2023 the Directors of HSBC Holdings had the following interests, all beneficial unless otherwise stated, in the shares or debentures of HSBC Holdings and its associated corporations:

#### Directors' interests - shares and debentures

|                                                                      | At 1 Jan 2023<br>or date of<br>appointment,<br>if later | Δ          | At 30 Jun 2023    | 3 or date of reti       | rement, if earlie |           |
|----------------------------------------------------------------------|---------------------------------------------------------|------------|-------------------|-------------------------|-------------------|-----------|
|                                                                      |                                                         | Beneficial | Child<br>under 18 | Jointly with<br>another |                   | Total     |
|                                                                      | Total interests                                         | owner      | or spouse         | person                  | Trustee           | interests |
| HSBC Holdings ordinary shares                                        |                                                         |            |                   |                         |                   |           |
| Geraldine Buckingham <sup>1</sup>                                    | 15,000                                                  | 15,000     | _                 | _                       | _                 | 15,000    |
| Rachel Duan <sup>1</sup>                                             | 15,000                                                  | 15,000     | _                 | _                       | _                 | 15,000    |
| Georges Elhedery <sup>2</sup> (appointed to the Board on 1 Jan 2023) | 572,575                                                 | 689,181    | _                 | _                       | _                 | 689,181   |
| Dame Carolyn Fairbairn                                               | 15,000                                                  | 15,000     | _                 | _                       | -                 | 15,000    |
| James Forese <sup>1</sup>                                            | 115,000                                                 | 115,000    | _                 | _                       | -                 | 115,000   |
| Steven Guggenheimer <sup>1</sup>                                     | 15,000                                                  | _          | _                 | 15,000                  | -                 | 15,000    |
| José Antonio Meade Kuribreña <sup>1</sup>                            | 15,000                                                  | 15,000     | _                 | _                       | -                 | 15,000    |
| Kalpana Morparia (appointed to the Board on 1 Mar 2023)              | _                                                       | _          | _                 | _                       | -                 | _         |
| Eileen Murray <sup>1</sup>                                           | 75,000                                                  | 75,000     | _                 | _                       | -                 | 75,000    |
| David Nish                                                           | 50,000                                                  | _          | 50,000            | _                       | -                 | 50,000    |
| Noel Quinn <sup>2</sup>                                              | 1,422,650                                               | 1,620,739  | _                 | _                       | _                 | 1,620,739 |
| Jackson Tai <sup>1,3</sup> (retired on 5 May 2023)                   | 66,515                                                  | 32,800     | 11,965            | 21,750                  | -                 | 66,515    |
| Mark Tucker                                                          | 307,352                                                 | 307,352    | _                 | _                       | _                 | 307,352   |

- 1 Geraldine Buckingham has an interest in 3,000, Rachel Duan in 3,000, James Forese in 23,000, Steven Guggenheimer in 3,000, José Antonio Meade Kuribreña in 3,000, Eileen Murray in 15,000 and Jackson Tai had an interest in 13,303 listed American Depositary Shares ('ADSs'), which are categorised as equity derivatives under Part XV of the Securities and Futures Ordinance of Hong Kong. Each ADS represents five HSBC Holdings ordinary shares.
- 2 Executive Directors' other interests in HSBC Holdings ordinary shares arising from the HSBC Holdings Savings-Related Share Option Plan (UK) and the HSBC Share Plan 2011 are set out on the following pages. At 30 June 2023, the aggregate interests under the Securities and Futures Ordinance of Hong Kong in HSBC Holdings ordinary shares, including interests arising through employee share plans, were: Noel Quinn 4,892,153 and Georges Elhedery 1,878,652. Each Director's total interests represents approximately 0.02% of the shares in issue and 0.01% of the shares in issue excluding treasury shares.
- 3 Jackson Tai's holding included a non-beneficial interest in 11,965 shares of which he is custodian.

# HSBC Holdings Savings-Related Share Option Plan (UK)

Currently no executive Directors participate in a Savings-Related Share Option Plan. For further details of the Savings-Related Share Option Plan, see page 143.

### **HSBC Share Plan 2011**

#### Conditional awards of deferred shares

Vesting of deferred share awards is normally subject to the Director remaining an employee on the vesting date. The awards may vest at an earlier date in certain circumstances. Under the Securities and Futures Ordinance of Hong Kong, interests in conditional share awards are categorised as the interests of the beneficial owner.

#### Deferred share awards

|                                         |                        |               | HSBC Holdings ordinary shares |                                                 |                |                                                |                |                   |
|-----------------------------------------|------------------------|---------------|-------------------------------|-------------------------------------------------|----------------|------------------------------------------------|----------------|-------------------|
|                                         |                        | Year in which | Awards<br>held at             | Awards made during<br>the period to 30 Jun 2023 |                | Awards vested during the period to 30 Jun 2023 |                | Awards<br>held at |
|                                         | Date of                | awards may    | 1 Jan 2023                    | Number                                          | Monetary value | Number                                         | Monetary value | 30 Jun 2023       |
|                                         | award                  | vest          |                               |                                                 | £000           |                                                | £000           |                   |
| _                                       | 27/2/2017 <sup>1</sup> | 2020-2024     | 37,086                        | _                                               | _              | 19,097                                         | 110            | 19,375²           |
| -                                       | 26/2/2018 <sup>3</sup> | 2021–2025     | 64,515                        | _                                               | _              | 21,504                                         | 122            | 43,011            |
|                                         | 25/2/2019 <sup>4</sup> | 2022-2026     | 112,468                       | _                                               | _              | 28,117                                         | 161            | 84,351            |
|                                         | 24/2/2020 <sup>5</sup> | 2023-2027     | 201,702                       | _                                               | _              | 40,340                                         | 231            | 161,362           |
| Noel Quinn                              | 27/2/2023 <sup>6</sup> | 2023          | -                             | 170,206                                         | 1,077          | 170,206                                        | 1,077          | _                 |
| Georges Elhedery (appointed 1 Jan 2023) | 25/2/2019 <sup>7</sup> | 2020-2024     | 34,386                        | _                                               | _              | 17,193                                         | 99             | 17,193            |
|                                         | 24/2/2020 <sup>5</sup> | 2023-2027     | 147,661                       | _                                               | _              | 29,532                                         | 169            | 118,129           |
|                                         | 01/3/2021 <sup>8</sup> | 2024–2028     | 305,523                       | _                                               | _              | _                                              | =              | 305,523           |
|                                         | 28/2/2022 <sup>9</sup> | 2025–2029     | 273,163                       | _                                               | _              | _                                              | =              | 273,163           |
|                                         | 27/2/2023 <sup>6</sup> | 2023          | -                             | 112,568                                         | 712            | 112,568                                        | 712            | _                 |

- 1 At the date of the award (27 February 2017), the market value per share was £6.5030. The award will vest in five equal annual tranches. The fourth tranche vested on 13 March 2023 at a market value of £5.7362. Shares equivalent in number to those that vest under the award (net of tax liabilities) must be retained for six months from the vesting date. The closing price of the shares immediately before the date on which the awards were vested was £5.9260.
- 2 Includes any additional shares arising from dividend equivalents.
- 3 At the date of the award (26 February 2018), the market value per share was £7.2340. Shares equivalent in number to those that vest under the award (net of tax liabilities) must be retained for one year from the vesting date. The award will vest in five equal annual tranches. The third tranche vested on 14 March 2023 at a market value of £5.6710. The closing price of the shares immediately before the date on which the awards were vested was £5.6810.
- 4 At the date of the award (25 February 2019), the market value per share was £6.2350. Shares equivalent in number to those that vest under the award (net of tax liabilities) must be retained for one year from the vesting date. The award will vest in five equal annual tranches. The second tranche vested on 13 March 2023 at a market value of £5.7362. The closing price of the shares immediately before the date on which the awards were vested was £5.9260.
- 5 At the date of the award (24 February 2020), the market value per share was £5.6220. Shares equivalent in number to those that vest under the award (net of tax liabilities) must be retained for one year from the vesting date. The award will vest in five equal annual tranches. The first tranche vested on 13 March 2023 at a market value of £5.7362. The closing price of the shares immediately before the date on which the awards were vested was £5.9260.
- 6 The non-deferred award vested immediately on 27 February 2023 and was based on the market value of £6.3277. Shares equivalent in number to those that vest under the award (net of tax liabilities) must be retained for one year from the vesting date. The closing price of the shares immediately before 27 February 2023 on which the awards were granted was £6.3570. The fair value of the awards granted on 27 February 2023 was £6.3180 based on IFRS 2 accounting standards. The closing price of the shares immediately before the date on which the awards were vested was £6.3570.
- 7 At the date of the award (25 February 2019), the market value per share was £6.2350. Shares equivalent in number to those that vest under the award (net of tax liabilities) must be retained for six months from the vesting date. The award will vest in five equal annual tranches. The fourth tranche vested on 13 March 2023 at a market value of £5.7362. The closing price of the shares immediately before the date on which the awards were vested was £5.9260.
- 8 At the date of the award (1 March 2021), the market value per share was £4.2620. The award will vest in five equal annual tranches commencing in 2024. Shares equivalent in number to those that vest under the award (net of tax liabilities) must be retained for one year from the vesting date.
- 9 At the date of the award (28 February 2022), the market value per share was £5.3800. The award will vest in five equal annual tranches commencing in 2025. Shares equivalent in number to those that vest under the award (net of tax liabilities) must be retained for one year from the vesting date.

#### Long-term incentive awards

The long-term incentive award is an award of shares with a three-year performance period. At the end of this performance period and subject to the award terms, the number of shares that vest will be determined based on an assessment against financial and non-financial measures. Subject to that assessment, the shares will vest in five equal annual instalments. On vesting, awards are subject to a retention period of up to one year. Under the Securities and Futures Ordinance of Hong Kong, interests in share awards are categorised as interests of the beneficial owner.

#### Long-term incentive awards

|                  |                          |               | HSBC Holdings ordinary shares                               |         |                     |        |                                                   |             |
|------------------|--------------------------|---------------|-------------------------------------------------------------|---------|---------------------|--------|---------------------------------------------------|-------------|
|                  |                          | Year in which | Awards Awards made during held at the period to 30 Jun 2023 |         |                     |        | Awards vested during<br>the period to 30 Jun 2023 |             |
|                  | Date of award            | awards may    | 1 Jan 2023                                                  | Number  | Monetary value £000 | Number | Monetary value £000                               | 30 Jun 2023 |
| Noel Quinn       | 1 Mar 2021 <sup>1</sup>  | 2024–2028     | 1,118,554                                                   |         |                     |        |                                                   | 1,118,554   |
|                  | 28 Feb 2022 <sup>1</sup> | 2025–2029     | 983,339                                                     | -       | _                   | _      | _                                                 | 983,339     |
|                  | 27 Feb 2023 <sup>2</sup> | 2026-2030     | _                                                           | 861,422 | 5,451               | _      | _                                                 | 861,422     |
| Georges Elhedery | 28 Feb 2022 <sup>1</sup> | 2025-2029     | 223,989                                                     | -       | -                   | _      | _                                                 | 223,989     |
|                  | 27 Feb 2023 <sup>2</sup> | 2026-2030     | _                                                           | 251,474 | 1,591               | _      | _                                                 | 251,474     |

- 1 Awards made on 1 March 2021 were based on the market value of £4.2620, awards made on 28 February 2022 were based on the market value of £5.3800 and awards made on 27 February 2023 were based on the market value of £6.357.
- 2 The closing price of the shares on the day before the grant date was £6.357. The fair value of the awards was £4.6930 based on IFRS 2 accounting standards.

No Directors held any short position (as defined in the Securities and Futures Ordinance of Hong Kong) in the shares or debentures of HSBC Holdings and its associated corporations. Save as stated in the tables above, none of the Directors had an interest in any shares or debentures of HSBC Holdings or any associates at the beginning or at the end of the period, and none of the Directors or members of their immediate families were awarded or exercised any right to subscribe for any shares or debentures in any HSBC corporation during the period.

There have been no changes in the shares or debentures of the Directors from 30 June 2023 to the date of this report.

# 2 Employee share plans

Share options and discretionary awards of shares are granted under HSBC share plans to help align the interests of employees with those of shareholders. The following are particulars of share options and share awards, including those held by, or to be granted to, employees working under employment contracts that are regarded as 'continuous contracts' for the purposes of the Hong Kong Employment Ordinance, or former employees. The options and share awards were granted for nil consideration. No options or share awards have been granted to substantial shareholders, suppliers of goods or services, or those with an amount in excess of the 1% individual limit for each share plan. No options or share awards were cancelled by HSBC during the six months to 30 June 2023. The options and share awards were granted only to employees. Particulars of options and share awards held by Directors of HSBC Holdings are set out on page 141.

The number of shares available for the grant of options or share awards under each limit set out in the HSBC share plans at the beginning of 1H23 were 1,038,335,768 and 290,981,959. At the end of 1H23, the number of shares available were 1,017,612,461 and 272,087,852 under each limit. The number of shares that may be issued in respect of options or awards granted under all HSBC share plans divided by the weighted average number of shares of the relevant class in issue for 1H23 is 5.02% and 1.34% under each limit set out in the HSBC share plans.

Summaries of the total number of options and share awards granted, exercised/vested or lapsed during 1H23 are shown in the tables below. Further details required to be disclosed pursuant to Chapter 17 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited are available on our website at www.hsbc.com, and on the website of The Stock Exchange of Hong Kong Limited at www.hkex.com.hk. Copies may be obtained upon request from the Group Company Secretary and Chief Governance Officer, 8 Canada Square, London E14 5HQ.

#### All-employee share plans

The HSBC Holdings Savings-Related Share Option Plan (UK) is an all-employee share option plan under which eligible employees have been granted options to acquire HSBC Holdings ordinary shares. The HSBC International Employee Share Purchase Plan was introduced in 2013 and now includes employees based in 31 jurisdictions. No options are granted under this plan but matching share awards are granted in the form of conditional awards that vest after three years. During 2022, approximately 189,000 employees were offered participation in these plans. During 1H23, no employee was offered participation in the plans. No options or awards under these plans are subject to performance targets.

For options granted under the HSBC Holdings Savings-Related Share Option Plan (UK) employees may make contributions of up to £500 each month over a period of three or five years. The contributions may be used within six months following the third or fifth anniversary of the commencement of the relevant savings contract, at the employee's election, to exercise the options. Alternatively, the employee may elect to have the savings, plus (where applicable) any interest or bonus, repaid in cash. In the case of redundancy, ceasing employment on grounds of injury or disability, retirement, death, the transfer of the employing business to another party, or a change of control of the employing company, options may be exercised before completion of the relevant savings contract. In certain circumstances, the exercise period of options awarded under the all-employee share option plans may be extended; for example, on the death of a participant, the executors may exercise the option up to six months beyond the normal exercise period or, if a participant has chosen to defer up to 12 contributions, the start of the normal exercise period will be delayed by up to 12 months.

Under the HSBC Holdings Savings-Related Share Option Plan (UK) the option exercise price is determined by reference to the average market value of the HSBC Holdings ordinary shares on the five business days immediately preceding the invitation date, then applying a discount of 20%. The HSBC Holdings Savings-Related Share Option Plan (UK) has an expiry date of 24 April 2030 (by which time the plan may be extended with approval from shareholders) unless the Directors resolve to terminate the plan at an earlier date.

Under the HSBC International Employee Share Purchase Plan, shares are purchased on behalf of participants (using their own funds) in the market each quarter up to a maximum annual value of £3,000, or equivalent in local currency, per participant. No options are granted under the HSBC International Employee Share Purchase Plan. However, matching awards in the form of conditional share awards are granted to participants for nil consideration at a ratio of one free share for every three purchased. Matching awards vest subject to continued employment and the retention by the participant of the purchased shares for a maximum period of two years and nine months. The HSBC International Employee Share Purchase Plan has an expiry date of 24 April 2030 (by which time the plan may be extended with approval from shareholders) unless the Directors resolve to terminate the plan at an earlier date.

#### HSBC Holdings Savings-Related Share Option Plan (UK)

|                |                |               |                        |               |                  | HSBC Holdings ordinary share options |           |                        |           |              |             |
|----------------|----------------|---------------|------------------------|---------------|------------------|--------------------------------------|-----------|------------------------|-----------|--------------|-------------|
| Dates of       | award          | Exercis<br>(f |                        |               | ually<br>cisable |                                      | Granted   | Exercised              | Lapsed    | Cancelled in |             |
| from           | to             | from          | to                     | from          | to               | 1 Jan 2023                           | in period | in period <sup>1</sup> | in period | period       | 30 Jun 2023 |
| 21 Sep<br>2017 | 27 Sep<br>2022 | (£)<br>2.6270 | ( <u>f</u> )<br>5.9640 | 1 Nov<br>2020 | 28 April<br>2028 | 115,650,723                          | _         | 2,773,354              | 3,680,465 | _            | 109,196,904 |

<sup>1</sup> The weighted average closing price of the shares immediately before the dates on which options were exercised was £5.9183.

#### HSBC International Employee Share Purchase Plan – awards of matching shares

|          |                             |                |             |      | HSBC Holdings ordinary shares under award |           |           |           |              |             |
|----------|-----------------------------|----------------|-------------|------|-------------------------------------------|-----------|-----------|-----------|--------------|-------------|
| Dates of | award                       | Purchase price | Usu<br>vest | . ,  |                                           | Granted   | Vested    | Lapsed    | Cancelled in |             |
| from     | to                          |                | from        | to   | 1 Jan 2023                                | in period | in period | in period | period       | 30 Jun 2023 |
| 2020     | 2022                        | £0             | 2023        | 2025 | 2,347,806                                 | _         | _         | 85,841    | _            | 2,261,965   |
| 2020     | 2022                        | HK\$0          | 2023        | 2025 | 2,854,482                                 | _         | _         | 75,227    | _            | 2,779,255   |
|          | 11 Jan<br>2023 <sup>1</sup> | £0             |             |      | _                                         | 288,546   | -         | 13,386    | _            | 275,160     |
|          | 11 Jan<br>2023 <sup>2</sup> | HK\$0          |             |      | _                                         | 301,397   | _         | 8,149     | _            | 293,248     |
|          | 14 Mar<br>2023 <sup>3</sup> | £0             |             |      | _                                         | 42        | _         | _         | _            | 42          |
|          | 13 Apr<br>2023 <sup>4</sup> | £0             |             |      | _                                         | 277,730   | _         | 7,422     | _            | 270,308     |
|          | 13 Apr<br>2023 <sup>5</sup> | HK\$0          |             |      | -                                         | 284,890   | _         | 4,079     | -            | 280,811     |

- 1 The closing price of the shares on the day before the grant date was £5.6410. The fair value of the awards granted was £5.0580 based on IFRS 2 accounting standards.
- 2 The closing price of the shares on the day before the grant date was HK\$53.30. The fair value of the awards granted was £5.0580 based on IFRS 2 accounting standards.
- 3 The closing price of the shares on the day before the grant date was £5.6810. The fair value of the awards granted was £5.1237 based on IFRS 2 accounting standards.
- 4 The closing price of the shares on the day before the grant date was £5.6160. The fair value of the awards granted was £4.9941 based on IFRS 2 accounting standards.
- 5 The closing price of the shares on the day before the grant date was HK\$54.75. The fair value of the awards granted was £5.0376 based on IFRS 2 accounting standards.

## Awards under HSBC Share Plan 2011

Conditional share awards may be granted on a discretionary basis to employees and former employees. A conditional award of deferred shares defines the number of shares to which the employee will become entitled, which is generally up to three, four, five or seven years from the date of the award, and normally subject to the individual remaining in employment. In some cases, the employee's entitlement depends upon the satisfaction of a performance condition. The long-term incentive awards and fixed pay allowances are incorporated in the HSBC Share Plan 2011. The maximum value of awards or options that may be granted to an employee in any one year under the HSBC Share Plan 2011 is 600% of the employee's annual salary. For the purpose of the limit, any deferred share awards made on or shortly after the commencement of employment or in substitution for all or any part of any bonus to which the employee would otherwise have been entitled, are excluded. Participants do not need to pay any consideration for the grant or vesting of an award. The HSBC Share Plan 2011 has an expiry date of 24 April 2030 (by which time the plan may be extended with approval from shareholders) unless the Directors resolve to terminate the plan at an earlier date.

#### HSBC Share Plan 2011 - particulars of awards

|               |                             |                       |                |                | HSBC Holdings ordinary shares under award. |            |                        |           |           |             |
|---------------|-----------------------------|-----------------------|----------------|----------------|--------------------------------------------|------------|------------------------|-----------|-----------|-------------|
| Dates of      | award                       | Purchase<br>price (£) | Usually        | vesting        |                                            | Granted    | Vested                 | Lapsed in | Cancelled |             |
| from          | to                          | ·                     | from           | to             | 1 Jan 2023                                 | in period  | in period <sup>1</sup> | period    | in period | 30 Jun 2023 |
| 1 Jan<br>2013 | 31 Dec<br>2022              | 0                     | 1 Mar<br>2023  | 30 Mar<br>2030 | 119,879,459                                | _          | 43,913,965             | 2,003,869 | _         | 73,961,625  |
|               | 27 Feb<br>2023 <sup>2</sup> | 0                     | 27 Feb<br>2023 | 30 Mar<br>2030 | _                                          | 59,835,210 | 19,477,610             | 159,369   | 7,612     | 40,190,619  |
|               | 27 Feb<br>2023 <sup>3</sup> | 0                     | 27 Feb<br>2023 | 30 Mar<br>2030 | _                                          | 3,800,403  | _                      | _         | _         | 3,800,403   |
|               | 20 Mar<br>2023 <sup>4</sup> | 0                     | 20 Mar<br>2023 | 30 Mar<br>2030 | _                                          | 2,486,251  | 760,095                | _         | _         | 1,726,156   |
|               | 15 May<br>2023 <sup>5</sup> | 0                     | 15 May<br>2023 | 30 Mar<br>2029 | _                                          | 1,283,921  | 391,767                | 1,662     | _         | 890,492     |
|               | 15 May<br>2023 <sup>6</sup> | 0                     | 15 May<br>2023 | 30 May<br>2028 | _                                          | 50,946     | _                      | 5,738     | _         | 45,208      |
|               | 1 Mar<br>2023 <sup>7</sup>  | 0                     | 1 Mar<br>2023  | 31 Aug<br>2026 | _                                          | 644,298    | 344,620                | 1,869     | _         | 297,809     |

- 1 The weighted average closing price of the shares immediately before the dates on which the awards were vested was £5.9679.
- 2 The closing price on the day before the grant date was £6.3570. The fair values of the awards were calculated according to the IFRS 2 accounting standard. The fair values, which vary based on the length of the vesting period, are £6.3180, £5.4370, £5.3450, £5.3110, £5.2410, £5.1860, £5.1300, £5.1050, £5.0570, £4.9310, £4.9210 and £4.6930.
- 3 The closing price on the day before the grant date was £6.3570. The fair values of the awards were calculated according to the IFRS 2 accounting standard. The fair values, which vary based on the length of the vesting period, are £6.3180 and £4.6930. Vesting of these awards, which are made up of LTI awards and retention awards, are subject to satisfaction of performance conditions. LTI awards are subject to a combination of financial and non-financial metrics that are detailed in the Directors' remuneration report in the Annual Report and Accounts. Retention awards are subject to the completion of a strategically important project.
- 4 The closing price on the day before the grant date was £5.4210. The fair values of the awards were calculated according to the IFRS 2 accounting standard. The fair values, which vary based on the length of the vesting period, are £5.4170, £4.6650, £4.6620, £4.5830, £4.5540, £4.4480, £4.4460 and £4.0230.
- 5 The closing price on the day before the grant date was £5.9970. The fair values of the awards were calculated according to the IFRS 2 accounting standard. The fair values, which vary based on the length of the vesting period, are £6.1100, £5.5310, £5.2720, £5.2600, £5.1710, £5.1380, £5.0160 and £5.0110.
- 6 The closing price on the day before the grant date was £5.9970. The fair values of the awards were calculated according to the IFRS 2 accounting standard. The fair value of the awards is £6.1100. Vesting of these awards, which relate to retention awards, are subject to the satisfaction of performance conditions. These retention awards are subject to the completion of a strategically important project.
- 7 Relates to the allocation of dividend equivalent shares in relation to eligible awards.

# 3 Share buy-back

On 10 May 2023, HSBC Holdings commenced a share buy-back programme to purchase its ordinary shares up to a maximum consideration of \$2.0bn. As part of the buy-back programme, shares were repurchased on UK trading venues, including London Stock Exchange, Turquoise, Aquis Exchange and Cboe Europe Limited through the BXE and CXE order books, as well as The Stock Exchange of Hong Kong Limited. The purpose of the buy-back programme is to reduce HSBC's number of outstanding ordinary shares.

At 30 June 2023, 83,545,603 ordinary shares had been purchased and cancelled from the UK register, representing a nominal value of \$41,772,802 and an aggregate consideration paid by HSBC of £507,452,886. The shares cancelled represented 0.415% of the shares in issue and 0.421% of the shares in issue, excluding treasury shares.

At 30 June 2023, 88,400,000 ordinary shares had been purchased from the Hong Kong register, representing a nominal value of \$44,200,000 and an aggregate consideration paid by HSBC of HK\$5,269,455,949. The shares purchased represented 0.439% of the shares in issue and 0.446% of the shares in issue, excluding treasury shares. The shares purchased are cancelled in batches, with 74,000,000 shares cancelled at 30 June 2023.

At 30 June 2023, the Company held 325,273,407 shares in treasury which were repurchased during the 2016 buy-back and were not cancelled at the time. All shares repurchased pursuant to subsequent buy-backs have been cancelled. The Board intends to consider the cancellation of the treasury shares in due course.

The table that follows outlines details of the shares purchased and cancelled on a monthly basis during 2023.

#### Share buy-back - UK venues

|          | Number of shares<br>purchased and | Highest price<br>paid per share | Lowest price<br>paid per share | Average price<br>paid per share | Aggregate price paid |
|----------|-----------------------------------|---------------------------------|--------------------------------|---------------------------------|----------------------|
|          | cancelled                         | £                               | £                              | £                               | £                    |
| May 2023 | 31,169,005                        | 6.2000                          | 5.8710                         | 6.0716                          | 189,244,725          |
| Jun 2023 | 52,376,598                        | 6.1900                          | 5.8810                         | 6.0754                          | 318,208,161          |
| Total    | 83,545,603                        |                                 |                                |                                 | 507,452,886          |

#### Share buy-back - Hong Kong venues

|          | Number of shares | Highest price<br>paid per share | Lowest price<br>paid per share | Average price<br>paid per share | Aggregate price paid |
|----------|------------------|---------------------------------|--------------------------------|---------------------------------|----------------------|
|          | purchased        | HK\$                            | HK\$                           | HK\$                            | HK\$                 |
| May 2023 | 37,500,000       | 59.9500                         | 57.2000                        | 59.0377                         | 2,213,913,666        |
| Jun 2023 | 50,900,000       | 61.4500                         | 57.1000                        | 60.0303                         | 3,055,542,283        |
| Total    | 88,400,000       |                                 |                                |                                 | 5,269,455,949        |

## 4 Other equity instruments

### Additional tier 1 capital – contingent convertible securities

HSBC Holdings continues to issue contingent convertible securities that are included in its capital base as fully CRR II-compliant additional tier 1 capital securities on an end point basis. These securities are marketed principally and subsequently allotted to corporate investors and fund managers. The net proceeds of the issuances are typically used for HSBC Holdings' general corporate purposes and to further strengthen its capital base to meet requirements under CRR II. These securities bear a fixed rate of interest until their initial call dates. After the initial call dates, if they are not redeemed, the securities will bear interest at rates fixed periodically in advance for five-year periods based on credit spreads, fixed at issuance, above prevailing market rates. Interest on the contingent convertible securities will be due and payable only at the sole discretion of HSBC Holdings, and HSBC Holdings has sole and absolute discretion at all times to cancel for any reason (in whole or part) any interest payment that would otherwise be payable on any payment date. Distributions will not be paid if they are prohibited under UK banking regulations or if the Group has insufficient reserves or fails to meet the solvency conditions defined in the securities' terms.

The contingent convertible securities are undated and are repayable at the option of HSBC Holdings in whole typically at the initial call date or on any fifth anniversary after this date. In addition, the securities are repayable at the option of HSBC Holdings in whole for certain regulatory or tax reasons. Any repayments require the prior consent of the PRA. These securities rank pari passu with HSBC Holdings' sterling preference share and therefore rank ahead of ordinary shares. The contingent convertible securities will be converted into fully paid ordinary shares of HSBC Holdings at a predetermined price, should HSBC's consolidated non-transitional CET1 ratio fall below 7.0%. Therefore, in accordance with the terms of the securities, if HSBC's non-transitional CET1 ratio breaches the 7.0% trigger, the securities will convert into ordinary shares at the fixed contractual conversion prices in the issuance currencies of the relevant securities, equivalent to £2.70 at the prevailing rate of exchange on the issuance date, subject to anti-dilution adjustments. During the first half of 2023, HSBC Holdings issued \$2,000m contingent convertible securities and called and repaid \$2,350m contingent convertible securities.

## 5 Notifiable interests in share capital

Between 1 January 2023 and 30 June 2023, HSBC Holdings did not receive any notification of major holdings of voting rights pursuant to the requirements of Rule 5 of the Disclosure, Guidance and Transparency Rules, which had not been amended or withdrawn. No further notifications had been received between 30 June 2023 and 20 July 2023.

Previous notifications received, which have not been amended or withdrawn, are as follows:

- BlackRock, Inc. gave notice on 3 March 2020 that on 2 March 2020 it had the following: an indirect interest in HSBC Holdings ordinary shares
  of 1,235,558,490; qualifying financial instruments with 7,294,459 voting rights that may be acquired if the instruments are exercised or
  converted; and financial instruments with a similar economic effect to qualifying financial instruments, which refer to 2,441,397 voting rights,
  representing 6.07%, 0.03% and 0.01%, respectively, of the total voting rights at 2 March 2020.
- Ping An Asset Management Co., Ltd. gave notice on 6 December 2017 that on 4 December 2017 it had an indirect interest in HSBC Holdings ordinary shares of 1,007,946,172, representing 5.04% of the total voting rights at that date.

At 30 June 2023, according to the register maintained by HSBC Holdings pursuant to section 336 of the Securities and Futures Ordinance of Hong Kong, the following notifications of major holdings have been made to HSBC Holdings and have not been amended or withdrawn:

- BlackRock, Inc. gave notice on 9 March 2022 that on 4 March 2022 it had the following interests in HSBC Holdings ordinary shares: a long position of 1,701,656,169 shares and a short position of 19,262,061 shares, representing 8.27% and 0.09%, respectively, of the ordinary shares in issue at that date.
- Ping An Asset Management Co., Ltd. gave notice on 25 September 2020 that on 23 September 2020 it had a long position of 1,655,479,531 in HSBC Holdings ordinary shares, representing 8.00% of the ordinary shares in issue at that date.

# 6 Dealings in HSBC Holdings listed securities

HSBC has policies and procedures that, except where permitted by statute and regulation, prohibit it undertaking specified transactions in respect of its securities listed on The Stock Exchange of Hong Kong Limited ('HKEx'). Except for dealings as intermediaries or as trustees by subsidiaries of HSBC Holdings, or in relation to the HSBC Holdings ordinary share buy-back, neither HSBC Holdings nor any of its subsidiaries has purchased, sold or redeemed any of its securities listed on HKEx during the half-year ended 30 June 2023.

## 7 Second interim dividend for 2023

On 1 August 2023, the Directors approved a second interim dividend in respect of the financial year ending 31 December 2023 of \$0.10 per ordinary share, a distribution of approximately \$1.974bn. The dividend will be payable on 21 September 2023 to holders on the Principal Register in the UK, the Hong Kong Overseas Branch Register or the Bermuda Overseas Branch Register on 11 August 2023.

The dividend will be payable in US dollars, or in pounds sterling or Hong Kong dollars at the forward exchange rates quoted by HSBC Bank plc in London at or about 11.00am on 11 September 2023. Particulars of these arrangements will be sent to shareholders on or about 18 August 2023 and changes to currency elections must be received by 7 September 2023. The ordinary shares in London, Hong Kong and Bermuda, and American Depositary Shares ('ADSs') in New York will be quoted ex-dividend on 10 August 2023.

The dividend will be payable on ADSs, each of which represents five ordinary shares, on 21 September 2023 to holders of record on 11 August 2023. The dividend of \$0.50 per ADS will be payable by the depositary in US dollars. Alternatively, the cash dividend may be invested in additional ADSs by participants in the dividend reinvestment plan operated by the depositary. Elections must be received by 1 September 2023.

Any person who has acquired ordinary shares registered on the Principal Register in the UK, the Hong Kong Overseas Branch Register or the Bermuda Overseas Branch Register but who has not lodged the share transfer with the Principal Registrar in the UK, Hong Kong Overseas Branch Registrar or Bermuda Overseas Branch Registrar should do so before 4.00pm local time on 11 August 2023 in order to receive the dividend

Ordinary shares may not be removed from or transferred to the Principal Register in the UK, the Hong Kong Overseas Branch Register or the Bermuda Overseas Branch Register on 11 August 2023. Any person wishing to remove ordinary shares to or from each register must do so before 4.00pm local time on 10 August 2023.

Transfer of ADSs must be lodged with the depositary by 11.00am on 11 August 2023 in order to receive the dividend. ADS holders who receive a cash dividend will be charged a fee, which will be deducted by the depositary, of \$0.005 per ADS per cash dividend.

## 8 Dividend on preference share

A quarterly dividend of £0.01 per Series A sterling preference share is payable on 15 March, 15 June, 15 September and 15 December 2023 for the quarter then ended at the sole and absolute discretion of the Board of HSBC Holdings plc. Accordingly, the Board of HSBC Holdings plc has approved a quarterly dividend to be payable on 15 September 2023 to holders of record on 31 August 2023.

## 9 Proposed interim dividends for 2023

As previously communicated, given our current returns trajectory, we have established a dividend payout ratio of 50% of reported earnings per share for 2023 and 2024, excluding material significant items (including the planned sale of our retail banking operations in France and the agreed sale of our banking business in Canada). The Group has reverted to a policy of paying quarterly dividends from the first quarter of 2023. The dividend policy has the flexibility to adjust reported earnings per ordinary share ('EPS') for material significant items such as goodwill or intangibles impairments and may be supplemented from time to time by buy-backs or special dividends, should the Group find itself in an excess capital position absent compelling investment opportunities to deploy that excess.

Dividends are declared in US dollars and, at the election of the shareholder, paid in cash in one of US dollars, pounds sterling or Hong Kong dollars.

# 10 Earnings release

An earnings release for the three-month period ending 30 September 2023 is expected to be issued on 30 October 2023.

### 11 Final results

The results for the year to 31 December 2023 are expected to be announced on 21 February 2024.

# 12 Corporate governance

We are subject to corporate governance requirements in both the UK and Hong Kong. Throughout the six months ended 30 June 2023, we complied with the applicable provisions of the UK Corporate Governance Code, and also the requirements of the Hong Kong Corporate Governance Code. The UK Corporate Governance Code is available at www.frc.org.uk and the Hong Kong Corporate Governance Code is available at www.hkex.com.hk.

Under the Hong Kong Code, the Group Audit Committee should be responsible for the oversight of all risk management and internal control systems, unless expressly addressed by a separate risk committee. Our Group Risk Committee is responsible for oversight of internal control, other than internal financial controls, and risk management systems.

The Board has codified obligations for transactions in Group securities in accordance with the requirements of the Market Abuse Regulation and the rules governing the listing of securities on the HKEx, save that the HKEx has granted waivers from strict compliance with the rules that take into account accepted practices in the UK, particularly in respect of employee share plans.

Following specific enquiries all Directors have confirmed that they have complied with their obligations in respect of transacting in Group securities throughout the period.

There have been no material changes to the information disclosed in the *Annual Report and Accounts 2022* in respect of the remuneration of employees, remuneration policies, bonus and share option plans and training schemes. Details of the number of employees are provided on page 33 of the *Interim Report 2023*.

# 13 Changes in Directors' details

Changes in current Directors' details since the date of the *Annual Report and Accounts 2022*, which are required to be disclosed pursuant to Rule 13.51(2) and Rule 13.51B(1) of the Hong Kong Listing Rules, are set out below.

#### Georges Elhedery

Appointed to the Board on 1 January 2023.

#### James Anthony Forese

Appointed Chair of the Group Risk Committee and to the Group Audit Committee on 5 May 2023. He also stepped down from the Group Remuneration Committee.

#### Kalpana Morparia

Appointed to the Board, Group Risk Committee and Nomination & Corporate Governance Committee on 1 March 2023.

#### Eileen K Murray

Appointed to the Group Remuneration Committee on 5 May 2023.

#### Jackson Tai

Retired from the Board, Group Risk Committee, Nomination & Corporate Governance Committee and Group Audit Committee on 5 May 2023.

## 14 Going concern basis

As mentioned in Note 1 'Basis of preparation and material accounting policies' on page 115, the financial statements are prepared on a going concern basis as the Directors are satisfied that the Group and parent company have the resources to continue in business for the foreseeable future. In making this assessment, the Directors considered a wide range of information relating to present and future conditions, including future projections of profitability, cash flows, capital requirements and capital resources. These considerations include high interest and inflationary stress scenarios that reflect the intensification of ongoing global energy supply issues, the impact of the Russia-Ukraine war, structural changes from the Covid-19 pandemic, and ongoing vulnerabilities in China, as well as the potential impacts from other top and emerging risks, and the related impact on profitability, capital and liquidity.

In particular, HSBC's principal activities, business and operating models, strategic direction, and top and emerging risks are addressed in the Overview section. A financial summary, including a review of the consolidated income statement and consolidated balance sheet, is provided in the 'Interim management report' section. HSBC's objectives, policies and processes for managing credit, liquidity and market risk are described in the 'Risk review' section of the *Annual Report and Accounts 2022*. HSBC's approach to capital management and allocation is described in the 'Treasury risk' section of the *Annual Report and Accounts 2022*.

# 15 Telephone and online share dealing service

For shareholders on the Principal Register who are resident in the UK, with a UK postal address, and who hold an HSBC Bank plc personal current account, the HSBC InvestDirect share dealing service is available for buying and selling HSBC Holdings plc ordinary shares. Details are available from: HSBC InvestDirect, Forum 1, Parkway, Whiteley PO15 7PA; or UK telephone: +44 (0) 3456 080848, or from an overseas telephone: +44 (0) 1226 261090; or website: www.hsbc.co.uk/investments/products-and-services/invest-direct.

# 16 Stock symbols

HSBC Holdings plc ordinary shares trade under the following stock symbols:

 London Stock Exchange
 HSBA

 Hong Kong Stock Exchange
 5

 New York Stock Exchange (ADS)
 HSBC

 Bermuda Stock Exchange
 HSBC.BH

# 17 Copies of the Interim Report 2023 and shareholder enquiries and communications

Further copies of the *Interim Report 2023* may be obtained from Global Communications, HSBC Holdings plc, 8 Canada Square, London E14 5HQ, United Kingdom; from Communications (Asia), The Hongkong and Shanghai Banking Corporation Limited, 1 Queen's Road Central, Hong Kong; or from US Communications, HSBC Bank USA, N.A., 1 West 39th Street, 9th Floor, New York, NY 10018, USA. The *Interim Report 2023* may also be downloaded from the HSBC website, www.hsbc.com.

Shareholders may at any time choose to receive corporate communications in printed form or to receive notifications of their availability on HSBC's website. To receive notifications of the availability of a corporate communication on HSBC's website by email, or to revoke or amend an instruction to receive such notifications by email, go to www.hsbc.com/ecomms. If you provide an email address to receive electronic communications from HSBC, we will also send notifications of any future dividend entitlements by email. If you received a notification of the availability of this document on HSBC's website and would like to receive a printed copy or, if you would like to receive future corporate communications in printed form, please write or send an email (quoting your shareholder reference number) to the appropriate Registrar at the address given below. Printed copies will be provided without charge.

Any enquiries relating to your shareholdings on the share register (for example transfers of shares, change of name or address, lost share certificates or dividend cheques) should be sent to the Registrar at the address given below. The Registrars offer an online facility, Investor Centre, which enables shareholders to manage their shareholding electronically.

#### **Principal Register**

Computershare Investor Services PLC The Pavilions Bridgwater Road Bristol BS99 6ZZ United Kingdom

Telephone: +44 (0) 370 702 0137 Email: web.queries@computershare.co.uk Web: www.investorcentre.co.uk/contactus

Any enquiries relating to ADSs should be sent to the depositary at:

The Bank of New York Mellon Shareowner Services P.O. Box 43006 Providence RI 02940-3078

#### Hong Kong Overseas Branch Register

Computershare Hong Kong Investor Services Limited Rooms 1712-1716, 17th Floor Hopewell Centre 183 Queen's Road East Hong Kong Telephone: +852 2862 8555

Email: hsbc.ecom@computershare.com.hk
Web: www.investorcentre.com/hk

Telephone (US): +1 877 283 5786 Telephone (international): +1 201 680 6825 Email: shrrelations@cpushareownerservices.com

Web: www.mybnymdr.com

#### Bermuda Overseas Branch Register

Investor Relations Team HSBC Bank Bermuda Limited 37 Front Street Hamilton HM 11 Bermuda

Email: hbbm.shareholder.services@hsbc.bm Web: www.investorcentre.com/bm

A Chinese translation of this and future documents may be obtained on request from the Registrar. Please also contact the Registrar if you have received a Chinese translation of this document and do not wish to receive such translations in future.

Persons whose shares are held on their behalf by another person may have been nominated to receive communications from HSBC pursuant to section 146 of the UK Companies Act 2006 ('nominated person'). The main point of contact for a nominated person remains the registered shareholder (for example your stockbroker, investment manager, custodian or other person who manages the investment on your behalf). Any changes or queries relating to a nominated person's personal details and holding (including any administration thereof) must continue to be directed to the registered shareholder and not HSBC's Registrar. The only exception is where HSBC, in exercising one of its powers under the UK Companies Act 2006, writes to nominated persons directly for a response.

本中期業績報告及日後的相關文件均備有中譯本,如有需要,請向適當的股份登記處索取。股東如收到本報告的中譯本,但不希望再收取此等中譯本,亦請聯絡股份登記處。

# Cautionary statement regarding forward-looking statements

This Interim Report 2023 contains certain forward-looking statements with respect to HSBC's: financial condition; results of operations and business, including the strategic priorities; financial, investment and capital targets; and ESG targets, commitments and ambitions described herein

Statements that are not historical facts, including statements about HSBC's beliefs and expectations, are forward-looking statements. Words such as 'may', 'will', 'should', 'expects', 'targets', 'anticipates', 'intends', 'plans', 'believes', 'seeks', 'estimates', 'potential' and 'reasonably possible', or the negative thereof, other variations thereon or similar expressions are intended to identify forward-looking statements. These statements are based on current plans, information, data, estimates and projections, and therefore undue reliance should not be placed on them. Forward-looking statements speak only as of the date they are made. HSBC makes no commitment to revise or update any forward-looking statements to reflect events or circumstances occurring or existing after the date of any forward-looking statements.

Written and/or oral forward-looking statements may also be made in the periodic reports to the US Securities and Exchange Commission, summary financial statements to shareholders, proxy statements, offering circulars and prospectuses, press releases and other written materials, and in oral statements made by HSBC's Directors, officers or employees to third parties, including financial analysts.

Forward-looking statements involve inherent risks and uncertainties. Readers are cautioned that a number of factors could cause actual results to differ, in some instances materially, from those anticipated or implied in any forward-looking statement.

These include, but are not limited to:

changes in general economic conditions in the markets in which we operate, such as new, continuing or deepening recessions, prolonged inflationary pressures and fluctuations in employment levels and the creditworthiness of customers beyond those factored into consensus forecasts (including, without limitation, as a result of the Russia-Ukraine war); the Russia-Ukraine war and its impact on global economies and the markets where HSBC operates, which could have a material adverse effect on (among other things) our financial condition, results of operations, prospects, liquidity, capital position and credit ratings; deviations

from the market and economic assumptions that form the basis for our ECL measurements (including, without limitation, as a result of the Russia-Ukraine war and inflationary pressures): potential changes in HSBC's dividend policy; changes and volatility in foreign exchange rates and interest rates levels, including the accounting impact resulting from financial reporting in respect of hyperinflationary economies; volatility in equity markets; lack of liquidity in wholesale funding or capital markets, which may affect our ability to meet our obligations under financing facilities or to fund new loans, investments and businesses; geopolitical tensions or diplomatic developments producing social instability or legal uncertainty, such as the Russia-Ukraine war (including the continuation and escalation thereof) and the related imposition of sanctions and trade restrictions, supply chain restrictions and disruptions, sustained increases in energy prices and key commodity prices, claims of human rights violations, diplomatic tensions, including between China and the US, the UK, the EU, India and other countries, and developments in Hong Kong and Taiwan, alongside other potential areas of tension, which may adversely affect HSBC by creating regulatory, reputational and market risks; the efficacy of government, customer and HSBC's actions in managing and mitigating ESG risks, in particular climate risk, nature-related risks and human rights risks, and in supporting the global transition to net zero carbon emissions, each of which can impact HSBC both directly and indirectly through our customers and which may result in potential financial and nonfinancial impacts; illiquidity and downward price pressure in national real estate markets; adverse changes in central banks' policies with respect to the provision of liquidity support to financial markets; heightened market concerns over sovereign creditworthiness in over-indebted countries; adverse changes in the funding status of public or private defined benefit pensions; societal shifts in customer financing and investment needs, including consumer perception as to the continuing availability of credit; exposure to counterparty risk, including third parties using us as a conduit for illegal activities without our knowledge; the discontinuation of certain key lbors and the development of near risk-free benchmark rates, as well as the transition of legacy Ibor contracts to near risk-free benchmark rates, which continues to expose HSBC to execution risks, including in relation to the effectiveness of its Ibor remediation strategy, and increases some financial and non-financial risks; and price competition in the market segments we serve;

 changes in government policy and regulation, including the monetary, interest rate and other policies of central banks and other regulatory authorities in the principal markets in which we operate and the consequences thereof (including, without limitation, actions taken as a result of the impact of the Russia-Ukraine war on inflation); initiatives to change the size, scope of activities and interconnectedness of financial institutions in connection with the implementation of stricter regulation of financial institutions in key markets worldwide; revised capital and liquidity benchmarks, which could serve to deleverage bank balance sheets and lower returns available from the current business model and portfolio mix: changes to tax laws and tax rates applicable to HSBC, including the imposition of levies or taxes designed to change business mix and risk appetite; the practices, pricing or responsibilities of financial institutions serving their consumer markets; expropriation, nationalisation, confiscation of assets and changes in legislation relating to foreign ownership; the UK's relationship with the EU, which continues to be characterised by uncertainty and political disagreement, particularly with respect to the regulation of financial services, despite the signing of the Trade and Cooperation Agreement between the UK and the EU; changes in UK macroeconomic and fiscal policy. which may result in fluctuations in the value of the pound sterling; general changes in government policy that may significantly influence investor decisions; the costs, effects and outcomes of regulatory reviews, actions or litigation, including any additional compliance requirements; and the effects of competition in the markets where we operate including increased competition from non-bank financial services companies; and

factors specific to HSBC, including our success in adequately identifying the risks we face, such as the incidence of loan losses or delinquency, and managing those risks (through account management, hedging and other techniques); our ability to achieve our financial, investment, capital and ESG targets, commitments and ambitions (including with respect to the commitments set forth in our thermal coal phase-out policy and our energy policy and our targets to reduce our on-balance sheet financed emissions in eight high-emitting sectors), which may result in our failure to achieve any of the expected benefits of our strategic priorities; model limitations or failure, including, without limitation, the impact that high inflationary pressures and rising interest rates have had on the performance and usage of financial models, which may require us to hold additional capital, incur losses and/or use compensating controls, such as judgemental post-model adjustments, to address model limitations; changes to the judgements, estimates and assumptions we base our financial statements on; changes in our ability to meet the requirements of regulatory stress tests; a reduction in the credit ratings assigned to us or any of our subsidiaries, which could increase the cost or decrease the availability of our funding and affect our liquidity position and net interest margin; changes to the reliability and security of our data management, data privacy, information and technology infrastructure, including threats from cyber-attacks, which may impact our ability to service clients and may result in financial loss, business disruption and/or loss of customer services and data; the accuracy and effective use of data, including internal management information that may not have been independently verified; changes in insurance customer behaviour and insurance claim rates; our dependence on loan payments and dividends from subsidiaries to meet our obligations; changes in our reporting frameworks and accounting standards, which have had and may continue to have a material impact on the way we prepare our financial statements; our success in adequately integrating SVB UK into our CMB business; changes in our ability to manage thirdparty, fraud and reputational risks inherent in our operations; employee misconduct, which may result in regulatory sanctions and/or reputational or financial harm; changes in skill requirements, ways of working and talent shortages, which may affect our ability to recruit and retain senior management and diverse and skilled personnel; and changes in our ability to develop sustainable finance and climate-related products consistent with the evolving expectations of our regulators, and our capacity to measure the climate impact from our financing activity (including as a result of data limitations and changes in methodologies), which may affect our ability to achieve our climate ambition, our targets to reduce financed emissions in our high-emitting sectors portfolio and the

commitments set forth in our thermal coal phase-out policy and our energy policy, and increase the risk of greenwashing. Effective risk management depends on, among other things, our ability through stress testing and other techniques to prepare for events that cannot be captured by the statistical models it uses; our success in addressing operational, legal and regulatory, and litigation challenges; and other risks and uncertainties we identify in 'Areas of Special Interest' on pages 61 to 63 of this *Interim Report 2023*.

Additional detailed information concerning important factors, including but not limited to ESG-related factors, that could cause actual results to differ materially from those anticipated or implied in any forward-looking statement in this *Interim Report 2023* is available in our *Annual Report and Accounts* for the fiscal year ended 31 December 2022 which was filed with the SEC on Form 20-F on 22 February 2023

## Certain defined terms

Unless the context requires otherwise, 'HSBC Holdings' means HSBC Holdings plc and 'HSBC', the 'Group', 'we', 'us' and 'our' refer to HSBC Holdings together with its subsidiaries. Within this document the Hong Kong Special Administrative Region of the People's Republic of China is referred to as 'Hong Kong'. When used in the terms 'shareholders' equity' and 'total shareholders' equity', 'shareholders' means holders of HSBC Holdings ordinary shares and those preference shares and capital securities issued by HSBC Holdings classified as equity. The abbreviations '\$m', '\$bn' and '\$tn' represent millions, billions (thousands of millions) and trillions of US dollars, respectively.

# **Abbreviations**

| Сι |  |  |  |
|----|--|--|--|
|    |  |  |  |

| Currencies   |                                                                            |
|--------------|----------------------------------------------------------------------------|
| £            | British pound sterling                                                     |
| CA\$         | Canadian dollar                                                            |
| €            | Euro                                                                       |
| HK\$         | Hong Kong dollar                                                           |
| RMB          | Chinese renminbi                                                           |
| SGD          | Singapore dollar                                                           |
| \$           | United States dollar                                                       |
| Abbreviation |                                                                            |
| 1H22         | First half of 2022                                                         |
| 1H23         | First half of 2023                                                         |
| 1Q22         | First quarter of 2022                                                      |
| 1Q23         | First quarter of 2023                                                      |
| 2H22         | Second half of 2022                                                        |
| 2Q22         | Second quarter of 2022                                                     |
| 2Q23         | Second quarter of 2023                                                     |
| 4Q22         | Fourth quarter of 2022                                                     |
| Α            |                                                                            |
| ABS          | Asset-backed security                                                      |
| ADS          | American Depositary Share                                                  |
| Al           | Artificial intelligence                                                    |
| AIEA         | Average interest-earning assets                                            |
| ALCO         | Asset and Liability Management Committee                                   |
| ANP          | Annualised new business premiums                                           |
| ASEAN        | Association of Southeast Asian Nations                                     |
| AT1          | Additional tier 1                                                          |
| В            |                                                                            |
|              |                                                                            |
| Basel        | Basel Committee on Banking Supervision                                     |
| Basel III    | Basel Committee's reforms to strengthen global capital and liquidity rules |
| Basel 3.1    | Outstanding measures to be implemented from the Basel                      |
|              | III reforms                                                                |
| BoCom        | Bank of Communications Co., Limited, one of China's                        |
|              | largest banks                                                              |
| BoE          | Bank of England                                                            |
| Bps          | Basis points. One basis point is equal to one hundredth of                 |
|              | a percentage point                                                         |
| С            |                                                                            |
| CAPM         | Capital asset pricing model                                                |
| CDOR         | Canadian dollar offered rate                                               |
| CEA          | Commodity Exchange Act (US)                                                |
| CET1         | Common equity tier 1                                                       |
| CMB          | Commercial Banking, a global business                                      |
| CMC          | Capital maintenance charge                                                 |
| CODM         | Chief Operating Decision Maker                                             |
| COFINS       | Contribution for the Financing of Social Security, a                       |
|              | Brazilian federal corporation tax                                          |
| CRD IV       | Capital Requirements Regulation and Directive                              |
| CRR          | Customer risk rating                                                       |
| CRR II       | Revised Capital Requirements Regulation and Directive,                     |
|              | as implemented                                                             |
| CSM          | Contractual service margin                                                 |
| D            |                                                                            |
| DPD          | Days past due                                                              |
| DPF          | Discretionary participation feature of insurance and                       |
|              | investment contracts                                                       |
| DVA          | Debit valuation adjustment                                                 |
| Е            |                                                                            |
| EBA          | European Banking Authority                                                 |
| EC           | European Commission                                                        |
| ECB          | European Commission European Central Bank                                  |
| ECL          | Expected credit losses. In the income statement, ECL is                    |
| LCL          | recorded as a change in expected credit losses and other                   |
|              | credit impairment charges. In the balance sheet, ECL is                    |
|              | recorded as an allowance for financial instruments to                      |
|              | which only the impairment requirements in IFRS 9 are                       |
|              | applied.                                                                   |
|              | Francis Conservato Asses                                                   |
| EEA<br>Eonia | European Economic Area Euro Overnight Index Average                        |

| EPS                                                                                                                                                         | Earnings per ordinary share                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ESG                                                                                                                                                         | Environmental, social and governance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| EU                                                                                                                                                          | European Union                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Euribor                                                                                                                                                     | Euro interbank offered rate                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| EVE                                                                                                                                                         | Economic value of equity                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| F                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| FCA                                                                                                                                                         | Financial Conduct Authority (UK)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| FRB                                                                                                                                                         | Federal Reserve Board (US)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| FTE                                                                                                                                                         | Full-time equivalent staff                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| FVOCI                                                                                                                                                       | Fair value through other comprehensive income                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| FX                                                                                                                                                          | Foreign exchange                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| G                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                                                                                                                                                             | Consults and a consulting painting                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| GAAP                                                                                                                                                        | Generally accepted accounting principles                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| GBM<br>GDP                                                                                                                                                  | Global Banking and Markets, a global business  Gross domestic product                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| GEC                                                                                                                                                         | Group Executive Committee                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| GPS                                                                                                                                                         | Global Payments Solutions, the business formerly known                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| di o                                                                                                                                                        | as Global Liquidity and Cash Management                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Group                                                                                                                                                       | HSBC Holdings together with its subsidiary undertakings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| GTRF                                                                                                                                                        | Global Trade and Receivables Finance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Н                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| HIBOR                                                                                                                                                       | Hong Kong interbank offered rate                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| HKEx                                                                                                                                                        | The Stock Exchange of Hong Kong Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| HKMA                                                                                                                                                        | Hong Kong Monetary Authority                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Holdings ALCO                                                                                                                                               | HSBC Holdings Asset and Liability Management                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                                                                             | Committee                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Hong Kong                                                                                                                                                   | Hong Kong Special Administrative Region of the People's                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                                                                                                                                                             | Republic of China                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| HQLA                                                                                                                                                        | High-quality liquid assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| HSBC                                                                                                                                                        | HSBC Holdings together with its subsidiary undertakings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| HSBC Bank plc                                                                                                                                               | HSBC Bank plc, also known as the non-ring-fenced bank                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| HSBC Bank                                                                                                                                                   | HSBC Bank Middle East Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Middle East                                                                                                                                                 | TI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| HSBC Canada                                                                                                                                                 | The sub-group, HSBC Bank Canada, HSBC Trust                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| -                                                                                                                                                           | Company Canada, HSBC Mortgage Corporation Canada                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| -                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| HSBC Canada  HSBC Continental                                                                                                                               | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| HSBC Canada                                                                                                                                                 | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| HSBC Continental<br>Europe<br>HSBC Holdings                                                                                                                 | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes HSBC Continental Europe HSBC Holdings plc, the parent company of HSBC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK                                                                                                  | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes HSBC Continental Europe HSBC Holdings plc, the parent company of HSBC HSBC UK Bank plc, also known as the ring-fenced bank                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| HSBC Continental<br>Europe<br>HSBC Holdings                                                                                                                 | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes HSBC Continental Europe HSBC Holdings plc, the parent company of HSBC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK                                                                                                  | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes HSBC Continental Europe HSBC Holdings plc, the parent company of HSBC HSBC UK Bank plc, also known as the ring-fenced bank                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL                                                                                             | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL                                                                                             | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes HSBC Continental Europe HSBC Holdings plc, the parent company of HSBC HSBC UK Bank plc, also known as the ring-fenced bank                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I                                                                                           | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS                                                                                       | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSs                                                                 | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  International Financial Reporting Standards                                                                                                                                                                                                                                                                                                                                                                                    |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP                                                                       | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSs                                                                 | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  International Financial Reporting Standards                                                                                                                                                                                                                                                                                                                                                                                    |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSS ILAAP J                                                         | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC HSBC UK Bank plc, also known as the ring-fenced bank HSBC Securities Services (Luxembourg)  International Accounting Standards International Accounting Standards Board Interbank offered rate Internal capital adequacy assessment process Internal liquidity adequacy assessment process                                                                                                                                                                                                                                                                                                                                                                                       |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSS ILAAP J JV                                                      | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  International Financial Reporting Standards                                                                                                                                                                                                                                                                                                                                                                                    |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSs ILAAP J JV L                                                    | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  Internal liquidity adequacy assessment process  Internal liquidity adequacy assessment process                                                                                                                                                                                                                                                                                                                                 |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSs ILAAP J JV L LCR                                                | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  Internal liquidity adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture                                                                                                                                                                                                                                                                                                                  |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSs ILAAP J JV L LCR Libor                                          | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio  London interbank offered rate                                                                                                                                                                                                                                                                     |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSs ILAAP J JV L LCR Libor LT1                                      | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio  London interbank offered rate  Long-term incentive                                                                                                                                                                                                                                                |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSs ILAAP J JV L LCR Libor LTI LTV                                  | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio  London interbank offered rate                                                                                                                                                                                                                                                                     |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSS ILAAP J JV L LCR Libor LTI LTV                                  | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC HSBC UK Bank plc, also known as the ring-fenced bank HSBC Securities Services (Luxembourg)  International Accounting Standards International Accounting Standards Board Interbank offered rate Internal capital adequacy assessment process Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio London interbank offered rate Long-term incentive Loan to value                                                                                                                                                                                                                                                                              |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSs ILAAP J JV L LCR Libor LTI LTV M M&A                            | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC HSBC UK Bank plc, also known as the ring-fenced bank HSBC Securities Services (Luxembourg)  International Accounting Standards International Accounting Standards Board Interbank offered rate Internal capital adequacy assessment process Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio London interbank offered rate Long-term incentive Loan to value  Mergers and acquisitions                                                                                                                                                                                                                                                    |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSS ILAAP J JV L LCR Libor LTI LTV                                  | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards  International Accounting Standards Board  Interbank offered rate  Internal capital adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio  London interbank offered rate  Long-term incentive  Loan to value  Mergers and acquisitions  People's Republic of China excluding Hong Kong                                                                                                                                                       |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSS ILAAP JV L LCR Libor LTI LTV M M&A Mainland China               | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards  International Accounting Standards  International Financial Reporting Standards  Internal iquidity adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio  London interbank offered rate  Long-term incentive  Loan to value  Mergers and acquisitions  People's Republic of China excluding Hong Kong and Macau                                                                                                                             |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSS ILAAP J JV L LCR Libor LTI LTV M M&A Mainland China             | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards  International Accounting Standards  International Accounting Standards  International Financial Reporting Standards  Internal liquidity adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio  London interbank offered rate  Long-term incentive  Loan to value  Mergers and acquisitions  People's Republic of China excluding Hong Kong and Macau  Middle East, North Africa and Türkiye                                                 |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSS ILAAP J JV L LCR Libor LTI LTV M M&A Mainland China  MENAT MREL | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards International Accounting Standards Board Interbank offered rate Internal capital adequacy assessment process Internal liquidity adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio London interbank offered rate Long-term incentive Loan to value  Mergers and acquisitions  People's Republic of China excluding Hong Kong and Macau  Middle East, North Africa and Türkiye  Minimum requirement for own funds and eligible liabilities |
| HSBC Canada  HSBC Continental Europe HSBC Holdings HSBC UK HSSL I IAS IASB Ibor ICAAP IFRSS ILAAP J JV L LCR Libor LTI LTV M M&A Mainland China             | Company Canada, HSBC Mortgage Corporation Canada and HSBC Securities Canada, consolidated for liquidity purposes  HSBC Continental Europe  HSBC Holdings plc, the parent company of HSBC  HSBC UK Bank plc, also known as the ring-fenced bank  HSBC Securities Services (Luxembourg)  International Accounting Standards  International Accounting Standards  International Accounting Standards  International Accounting Standards  International Financial Reporting Standards  Internal liquidity adequacy assessment process  Internal liquidity adequacy assessment process  Joint venture  Liquidity coverage ratio  London interbank offered rate  Long-term incentive  Loan to value  Mergers and acquisitions  People's Republic of China excluding Hong Kong and Macau  Middle East, North Africa and Türkiye                                                 |

# Additional information

| Net operating income before change in expected or losses and other credit impairment charges, also reto as revenue  NII Net interest income  NIM Net interest margin  NSFR Net stable funding ratio |        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| to as revenue  NII Net interest income  NIM Net interest margin  NSFR Net stable funding ratio                                                                                                      | ferred |
| NII Net interest income  NIM Net interest margin  NSFR Net stable funding ratio                                                                                                                     |        |
| NIM Net interest margin NSFR Net stable funding ratio                                                                                                                                               |        |
| NSFR Net stable funding ratio                                                                                                                                                                       |        |
|                                                                                                                                                                                                     |        |
|                                                                                                                                                                                                     |        |
| <u> </u>                                                                                                                                                                                            |        |
| OCI Other comprehensive income                                                                                                                                                                      |        |
| OECD Organisation of Economic Co-operation and Develop                                                                                                                                              | oment  |
| OTC Over-the-counter                                                                                                                                                                                |        |
| P                                                                                                                                                                                                   |        |
| PCAF Partnership for Carbon Accounting Financials                                                                                                                                                   |        |
| PD Probability of default                                                                                                                                                                           |        |
| PIS Contibution to the Social Integration Programme, a                                                                                                                                              |        |
| Brazilian federal corporation tax                                                                                                                                                                   |        |
| POCI Purchased or originated credit-impaired financial ass                                                                                                                                          | sets   |
| PRA Prudential Regulation Authority (UK)                                                                                                                                                            |        |
| Premier HSBC Premier, HSBC's premium personal global baservice                                                                                                                                      | inking |
| PVIF Present value of in-force long-term insurance busine<br>and long-term investment contracts with DPF                                                                                            | ess    |
| PwC The member firms of the PwC network, including<br>PricewaterhouseCoopers LLP                                                                                                                    |        |
| R                                                                                                                                                                                                   |        |
| RFR Risk-free rate                                                                                                                                                                                  |        |
| RoE Return on average ordinary shareholders' equity                                                                                                                                                 |        |
| RoTE Return on average tangible equity                                                                                                                                                              |        |
| RWA Risk-weighted asset                                                                                                                                                                             |        |
| S                                                                                                                                                                                                   |        |
| SAB Saudi Awwal Bank                                                                                                                                                                                |        |
| SEC Securities and Exchange Commission (US)                                                                                                                                                         |        |
| ServCo group Separately incorporated group of service companies established in response to UK ring-fencing requirem                                                                                 |        |
| Sibor Singapore interbank offered rate                                                                                                                                                              |        |
| SME Small and medium-sized enterprise                                                                                                                                                               |        |
| SOFR Secured Overnight Financing Rate                                                                                                                                                               |        |
| SVB UK Silicon Valley Bank UK Limited, now HSBC Innovation Bank Limited                                                                                                                             | on     |
| Т                                                                                                                                                                                                   |        |
| TNFD Taskforce on Nature-related Financial Disclosures                                                                                                                                              |        |
| U                                                                                                                                                                                                   |        |
| UAE United Arab Emirates                                                                                                                                                                            |        |
| UK United Kingdom                                                                                                                                                                                   |        |
| UN United Nations                                                                                                                                                                                   |        |
| US United States of America                                                                                                                                                                         |        |
| V                                                                                                                                                                                                   |        |
| VaR Value at risk                                                                                                                                                                                   |        |
| VIU Value in use                                                                                                                                                                                    |        |
| W                                                                                                                                                                                                   |        |
| WPB Wealth and Personal Banking, a global business                                                                                                                                                  |        |

This document comprises the Interim Report 2023 and information herein has been filed on Form 6-K with the US Securities and Exchange Commission for HSBC Holdings plc and its subsidiary and associated undertakings.

#### **HSBC** Holdings plc

Incorporated in England with limited liability. Registered in England: number 617987

#### **Registered Office and Group Head Office**

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