香港交易及結算所有限公司及香港聯合交易所有限公司對本文件的內容概不負責,對其準確性或完整 性亦不發表任何聲明,並明確表示,概不對因本文件全部或任何部份內容而產生或因倚賴該等內容而 引致的任何損失承擔任何責任。



2022年2月22日

(香港股份代號:5)

HSBC Holdings plc 滙豐控股有限公司

2021 年業績 - 摘要

隨附之公告現正於 HSBC Holdings plc 滙豐控股有限公司上市之證券交易所發布。

代表 滙豐控股有限公司

集團公司秘書長及管治總監 戴愛蘭

於本公告發表之日,滙豐控股有限公司董事會成員包括:杜嘉祺*、祈耀年、段小纓†、范貝恩†、傅偉思†、 古肇華†、利蘊蓮†、麥浩智†、梅愛苓†、聶德偉†、邵偉信、戴國良†及梅爾莫†。

- *集團非執行主席
- †獨立非執行董事

HSBC Holdings plc 滙豐控股有限公司 註冊辦事處及集團總管理處: 8 Canada Square, London E14 5HQ, United Kingdom

網站: www.hsbc.com

英格蘭註冊有限公司。英格蘭註冊編號: 617987



2022年2月22日

HSBC Holdings plc

滙豐控股有限公司

2021年業績 - 摘要

集團行政總裁祈耀年表示:

「我們於2021年按照策略推進·取得理想進展·加上環球經濟復甦·支持集團錄得強勁的財務表現。所有地區均錄得盈利·而且多項業務於2021 年第四季都呈現增長。

踏入2022年·我們的發展趨勢良好·並有信心繼續推展集團的策略。但我們亦明白到·與新冠病毒相關的不明朗因素一旦擴大·加上通脹持續· 將對我們和客戶帶來潛在影響。」

2021年財務表現(相對2020年)

- 列賬基準除稅後利潤增加86億美元・達到147億美元・而列賬基準除稅前利潤則增加101億美元・達到189億美元。增長源自預期信貸損失及其他信貸減值準備(「預期信貸損失」)錄得撥回淨額・以及應佔聯營公司的利潤增加。經調整除稅前利潤為219億美元・上升79%。
- 2021年·所有地區均錄得盈利·其中HSBC UK Bank plc的增幅尤為顯著·列賬基準除稅前利潤增加45億美元·達到48億美元。亞洲業務貢獻集團列賬基準除稅前利潤122億美元·而其他地區的盈利能力均顯著回升·反映預期信貸損失的有利變動。
- 列賬基準收入減少2%·降至496億美元·主要反映環球利率下跌和資本市場及證券服務業務(「資本市場及證券服務」)收入(相對於比較期間的强勁表現)減少的影響。即便如此·集團策略重點領域·包括財富管理業務(部分來自制訂壽險產品業務的有利市場影響)和環球貿易及融資業務的收入均告增加。經調整收入下跌3%·降至501億美元。
- 淨利息收益率為1.2% · 較2020年下跌12個基點 · 但已於2021年下半年回穩 。
- 列脹基準預期信貸損失錄得撥回淨額9億美元·2020年則提撥了88億美元·反映經濟狀況較2020年有所改善·以及信貸表現勝於預期水平。
- 列脹基準營業支出為346億美元·大致持平。儘管面對通脹壓力·經調整營業支出仍然下跌1%·降至321億美元·原因是集團的成本節約措施 發揮效力·以及英國銀行徵費提撥減少·抵銷了與表現掛鈎的酬勞增加和持續加大科技投資的影響。
- 2021年客戶貸款結欠按列賬基準計算增加80億美元·按固定匯率基準計算則增加230億美元·主要由按揭結欠增長所帶動·增幅大多源自英國和香港。
- 普通股權一級資本比率為15.8%,下跌0.1個百分點。資本生成因派發股息、10月份宣布回購最多20億美元股份、匯兌變動及其他扣減而被抵銷有餘。即使結構性外匯受限於新的第一支柱要求,風險加權資產仍告減少,反映集團轉型計劃的影響。
- 董事會已批准派發第二次股息每股0.18美元,令2021年每股合共派息0.25美元。集團亦擬提出進一步回購最多10億美元股份,於現時最高達20億美元的回購完成後展開。

2021年第四季財務表現(相對2020年第四季)

- 列賬基準除稅後利潤增加11億美元·達到20億美元·而列賬基準除稅前利潤則增加13億美元·達到27億美元·反映預期信貸損失提撥減少、 營業支出下降及收入增加。經調整除稅前利潤上升79%·增至40億美元。
- 列賬基準收入增加2%·達到120億美元·主要來自工商金融業務旗下的信貸及貸款業務和環球貿易及融資業務的增長。經調整收入上升2%· 達到121億美元。
- 列賬基準預期信貸損失錄得提撥淨額5億美元,當中包括多項準備的增加,以反映中國商業房地產行業近期的發展。
- 列賬基準營業支出下跌3%,降至95億美元,原因是英國銀行徵費減少及進一步節約成本,但關乎拉丁美洲財富管理及個人銀行業務的一項6億美元商譽減值,將有關降幅部分抵銷。經調整營業支出下跌8%,降至83億美元。

前墨

踏入2022年·我們大部分業務均呈現良好發展趨勢·並預期於年內可實現中單位數增長。然而·亞洲財富管理業務於2022年第一季的表現預期會較為疲弱。

根據當前主流經濟預測及過往經驗,我們預計2022年内預期信貸損失提撥將恢復至平均貸款額30個基點的正常水平,我們保留截至2021年底與新 冠病毒疫情相關的準備6億美元。鑑於中國商業房地產行業近期的發展,加上集團多個市場面對通脹壓力,不明朗因素將會持續。

儘管面臨通脹壓力,我們2022年的經調整營業支出目標將繼續與2021年持平,並預期於2022年投入34億美元達標支出,以達到超過20億美元的成本節約。2023年,我們擬將經調整營業支出增長(對比2022年)控制於0%至2%範圍內(按IFRS 4基準),並透過2022年採取的多項抵銷通脹措施,實現至少5億美元的成本節約。

我們預期·2022年的風險加權資產將因應業務增長、收購項目及監管變化而錄得中單位數增長·但會被額外的風險加權資產削減措施所部分抵 銷。在有關增長及資本回報的帶動下·預期2022年普通股權一級比率將恢復至14%到14.5%的正常營運目標範圍。

當前淨利息收益的前景明顯較為正面。若利率政策符合現時市場共識所引伸的預期.我們預計將於2023年達到至少10%的有形股本回報率.較先 前預期提早一年。

我們繼續以40%至55%作為股息派付比率的目標範圍。

主要財務衡量指標

| | | 截至下列年份止年度 | | | | |
|---|--------|-----------|--------|--|--|--|
| 列賬基準業績 | 2021年 | 2020年 | 2019年 | | | |
| 列賬基準收入(百萬美元) | 49,552 | 50,429 | 56,098 | | | |
| 列賬基準除稅前利潤(百萬美元) | 18,906 | 8,777 | 13,347 | | | |
| 列賬基準除稅後利潤 (百萬美元) | 14,693 | 6,099 | 8,708 | | | |
| 母公司普通股股東應佔利潤(百萬美元) | 12,607 | 3,898 | 5,969 | | | |
| 成本效益比率 (%) | 69.9 | 68.3 | 75.5 | | | |
| 淨利息收益率 (%) | 1.20 | 1.32 | 1.58 | | | |
| 每股基本盈利 (美元) | 0.62 | 0.19 | 0.30 | | | |
| 每股攤薄後盈利 (美元) | 0.62 | 0.19 | 0.30 | | | |
| 每股普通股股息(期內)(美元) | 0.25 | 0.15 | 0.30 | | | |
| 股息派付比率 (%)1 | 40.3 | 78.9 | 100.0 | | | |
| 替代表現衡量指標 | | | | | | |
| 經調整收入(百萬美元) | 50,090 | 51,770 | 56,435 | | | |
| 經調整除稅前利潤(百萬美元) | 21,916 | 12,271 | 22,681 | | | |
| 經調整成本效益比率 (%) | 64.2 | 62.6 | 59.5 | | | |
| 預期信貸損失及其他信貸減值準備 (「預期信貸損失」) 佔客戶貸款總額平均值之百分比 (%) | (0.09) | 0.87 | 0.26 | | | |
| 平均普通股股東權益回報率 (%) | 7.1 | 2.3 | 3.6 | | | |
| 平均有形股本回報率 (%)2 | 8.3 | 3.1 | 8.4 | | | |
| | | | | | | |
| | | 於12月31日 | | | | |
| 資產負債表 | 2021年 | 2020年 | 2019年 | | | |

| 資產負債表 | 2021年 | 2020年 | 2019年 |
|---|-----------|-----------|-----------|
| 資產總值(百萬美元) | 2,957,939 | 2,984,164 | 2,715,152 |
| 客戶貸款淨額(百萬美元) | 1,045,814 | 1,037,987 | 1,036,743 |
| 客戶賬項(百萬美元) | 1,710,574 | 1,642,780 | 1,439,115 |
| 附息資產平均值(百萬美元) | 2,209,513 | 2,092,900 | 1,922,822 |
| 客戶貸款佔客戶賬項百分比 (%) | 61.1 | 63.2 | 72.0 |
| 股東權益總額(百萬美元) | 198,250 | 196,443 | 183,955 |
| | 158,193 | 156,423 | 144,144 |
| 於期末每股普通股資產淨值(美元) | 8.76 | 8.62 | 8.00 |
| 於期末每股普通股有形資產淨值(美元) | 7.88 | 7.75 | 7.13 |
| 資本、槓桿及流動資金 | | | |
| 普通股權一級資本比率 $(96)^3$ | 15.8 | 15.9 | 14.7 |
| 風險加權資產(百萬美元)3 | 838,263 | 857,520 | 843,395 |
| 總資本比率 (%)3 | 21.2 | 21.5 | 20.4 |
| 槓桿比率 (%) ³ | 5.2 | 5.5 | 5.3 |
| 高質素流動資產(流動資產價值)(十億美元) | 717 | 678 | 601 |
| 流動資金覆蓋比率 (%) | 138 | 139 | 150 |
| 股份數目 | | | |
| 於期末流通在外面值0.5美元普通股之基本數目(百萬股) | 20,073 | 20,184 | 20,206 |
| 於期末流通在外面值0.5美元普通股及具攤薄影響之潛在普通股之基本數目(百萬股) | 20,189 | 20,272 | 20,280 |
| 流通在外面值0.5美元普通股之平均基本數目(百萬股) | 20,197 | 20,169 | 20,158 |
| | | | |

列賬基準業績與經調整業績的對賬(包括一系列重大項目)載於《2021年報及賬目》第98頁。替代表現衡量指標的定義及計算方法載於《2021年報及 賬目》第117頁的「替代表現衡量指標之對賬」一節。

- 1 期內每股普通股股息以每股基本盈利的百分比列示。
- 2 普通股股東應佔利潤(不包括商譽及其他無形資產減值以及有效長期保險合約現值變動(除稅淨額))·除以不包括商譽、有效長期保險合約現值及其他 無形資產之平均普通股股東權益(扣除遞延稅項)。
- 3 除另有說明外·監管規定資本比率和水平乃基於當時生效的《資本規定規例》之過渡安排而釐定·當中包括IFRS 9「金融工具」監管規定過渡安排·詳情 載於《2021年報及賬目》第195頁。槓桿比率採用終點資本定義並根據IFRS 9監管規定過渡安排計算。任何對歐盟規例及指令(包括技術準則)的提 述均應視為根據《2018年歐洲聯盟(退出)法令》納入英國法律及其後可能根據英國法律予以修訂的此類規例及/或指令的英國版本之提述。

摘要

| | 截至12月31日 | 止年度 |
|----------------------|----------|----------|
| | 2021年 | 2020年 |
| | 百萬美元 | 百萬美元 |
| 列賬基準 | | |
| 收入1 | 49,552 | 50,429 |
| 預期信貸損失 | 928 | (8,817) |
| 營業支出 | (34,620) | (34,432) |
| 應佔聯營及合資公司利潤 | 3,046 | 1,597 |
| 除稅前利潤 | 18,906 | 8,777 |
| 經調整 ² | | |
| 收入1 | 50,090 | 51,770 |
| 預期信貸損失 | 928 | (9,282) |
| 營業支出 | (32,148) | (32,409) |
| 應佔聯營及合資公司利潤 | 3,046 | 2,192 |
| 除稅前利潤 | 21,916 | 12,271 |
| 影響經調整業績之重大項目 | | |
| 收入 | | |
| 客戶賠償計劃 | 11 | (21) |
| 出售、收購及於新業務之投資 | _ | (10) |
| 金融工具之公允值變動3 | (242) | 264 |
| 重組架構及其他相關成本 | (307) | (170) |
| 營業支出 | | |
| 客戶賠償計劃 | (49) | 54 |
| 商譽及其他無形資產減值 | (587) | (1,090) |
| 保證最低退休金福利平等化之過往服務成本 | _ | (17) |
| 重組架構及其他相關成本 | (1,836) | (1,908) |
| 與法律及其他監管事宜相關之和解開支及準備 | _ | (12) |
| 應佔聯營及合資公司利潤 | | |
| 商譽減值 | _ | (462) |

- 1 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額·亦稱為收入。 2 經調整業績的計算方法·是就扭曲按年比較資料的貨幣換算差額及重大項目之影響·對列賬基準業績作出調整。 3 包括不合資格對沖的公允值變動及衍生工具的債務估值調整。

集團主席杜嘉祺之報告

2021年又是充滿挑戰的一年。雖然全球廣泛實施新冠疫苗接種計劃·但部分國家/地區須應對極嚴峻的爆發·而許多國家/地區更需不時實施各項限制措施。與2020年一樣·這對我們的客戶、員工、我們服務的社區乃至股東而言·都造成沉重影響。

眾多同事以堅毅和專業精神·始終如一地為客戶貫徹卓越的服務承擔·表現尤其可嘉。集團以開拓全球機遇為宗旨·而員工則多方支持客戶和同事·切實活現目標。我謹代表董事會衷心感謝全體員工過去和今後的付出。

環境、社會及管治是2021年另一個重要課題。疫情暴露了地球和社會整體的脆弱,同時也推動了變革,並呈現商機亮點。2021年內,隨著公眾意識加強和倡議活動(尤其氣候變化方面)趨升,各大企業、政府、監管機構和投資者都在環境、社會及管治領域不斷求進。滙豐一直深明,良好的環境、社會及管治表現,與穩健的財務業績息息相關,而各相關群體在檢視和評估企業的表現時,顯然會以其採取的可持續發展措施為重要考量。

進展

滙豐2021年的財務表現強勁。列賬基準除稅前利潤達到189億美元·較2020年增加101億美元·而經調整除稅前利潤為219億美元·上升79%。在 環球經濟復甦支持下·所有營業地區均在2021年錄得盈利·彰顯集團環球網絡的價值。重點領域方面·亞洲財富管理及貿易等業務亦實現穩健增 長。根據於2021年2月發布的股息政策·董事會通過2021年第二次股息每股普通股0.18美元·即2021年全年股息為每股普通股0.25美元。

我們的策略計劃進展良好。在2021年,集團創建多個重要里程,包括為法國和美國零售業務的日後發展定案、在中國內地籌建滙豐個人財富規劃業務、在新加坡和印度進行收購,以期加快發展亞洲的財富管理業務。同時,我們繼續致力於滙豐的數碼化進程,並矢志在淨零碳轉型方面擔當領納角色。我們仍要加倍努力,務求實現連續多個季度增長,而集團的業務正呈現良好態勢。

董事會

由於出行限制和安全考慮仍未釋除,各董事已有兩年未能親身出席會議。我們期盼能再度相聚,迎接至今仍未相見的董事會成員。同時,我們也喜見新工作模式帶來的裨益,例如維持恆常對話、減少出行和節省成本。因此,我們日後將繼續採用混合工作模式。

我們很高興在2021年5月舉行了集團的首個混合模式股東周年大會,大多數股東和董事均透過虛擬方式出席。對於未能與香港的忠實股東們見面, 我和全體董事會成員均深感遺憾。我們期待在安全可行的情況下盡快安排與股東再次面對面交流。然而,混合模式會議至少讓我們能與股東進行一 些建設性交流和討論,這是我們一貫至為重視的。

史美倫、卡斯特和苗凱婷已於2021年股東周年大會上退任董事。最近,我們也宣布利蘊蓮和梅爾莫將於2022年4月的股東周年大會結束時卸任董事之職。對於他們服務董事會、所屬委員會和附屬公司時貢獻良多,本人深表感銘。范貝恩和段小纓在9月1日加入董事會。她們二人均具備豐富的技能和專業知識,將對董事會議事大有助益。

外圍環境

隨著世界各地推行疫苗接種計劃·加上全球經濟穩健復甦·意味2022年將比一年前所預期更為理想。未來顯然仍有嚴峻的挑戰·當中最大難題是Omicron變種病毒蔓延所帶來的不明朗局面·同時日後也可能出現其他變種病毒。供應鏈出現瓶頸、能源和食品價格高企、消費者需求和工資飆升、均不斷令通脹升溫。各大央行已開始收緊貨幣政策作為應對·並可能在2022年延續緊縮政策。

各項環球經濟增長預測仍然相當穩健,我們預料2022年全球國內生產總值將增長4.1%。但由於各國政府應對不同挑戰時採取的措施大不相同,預測仍存在很大程度的不確定性。

中國經過強勁復甦後·2021年下半年增長已見放緩。故此·我們預期中國政府將會放寬貨幣和財政政策以支持增長。另外·印度經濟有望快速提升·但英國及美國的增速預期會較為緩慢。

2021年環球貿易表現不俗,雖然供應鏈中斷問題持續,但貿易量仍升越疫前水平。展望未來,部分仍實施出行限制的國家/地區如放寬有關限制,可能進一步帶動貿易增長。同時,有跡象顯示供應鏈瓶頸可望於今年內緩解,但時機與方法仍未清晰。區域全面經濟夥伴協定(RCEP)預期會鞏固亞洲在環球貿易的重要作用。隨著部分國家/地區達成雙邊貿易協定,貿易自由化仍會在世界部分地區繼續推進。

儘管英國和歐盟之間目前並無就金融服務的獲取途徑達致長期協議,但我們多年來一直致力確保集團能在所有潛在境況下,為客戶維持全面服務。在理想的情況下,我們期望有關金融服務的臨時安排可以延續,盡可能避免業務中斷,並使英國金融服務業可繼續提供眾多服務,使英國和歐盟經濟體受益。然而,我們已經作好準備,以應對不同的結果。

我們是一家環球銀行·擁有超過156年歷史·業務遍布60多個國家和地區。地緣政治緊張局勢是我們屢見不鮮和必然面對的事·我們會繼續關注地 緣政治對我們業務和客戶的影響。雖然中美關係依然是外圍環境的重大因素·但我們目前預期兩國關係短期內不會有明顯變化。我們亦預期中英關 係帶來的雙邊經濟利益·足以抵銷各種短期壓力。我們與各地政府保持溝通·並持續專注服務以滿足東西方乃至其他地區客戶的需要。

相關群體參與

我們開拓全球機遇的宗旨,同樣可以向不同的相關群體踐行。對於員工,我們可以幫助他們提升技能、發展事業,並建立多元共融的文化。對於股東,我們可以創造可持續的回報和價值。對於供應商,則可以支持其發展業務和加強供應鏈。對於我們所服務的社區,我們是負責任的企業公民,帶領淨零碳排放轉型。

2021年内·相關群體的參與乃董事會的優先要務。舉例而言·董事會監督滙豐努力推進工作·以支持集團於2050年底或之前實現融資組合達致淨零碳排放的抱負。這包括在2021年股東周年大會舉行之前·與股東及主要非政府組織進行溝通·使我們能於會上以大比數通過有關氣候抱負下一階段措施的特別決議案。此外·我們亦檢討和通過一項退出動力煤融資業務的新政策。該政策於2021年12月公布·旨在讓滙豐協助已發展市場和發展中市場加快實現淨零碳過渡。

致謝

最後·我謹再次向各位同事衷心致謝·感謝他們過去一年來給予客戶和同儕的無比支持與關顧。他們的辛勤努力·造就了我們今天的成績·並為我們未來的成就奠下基礎。

集團主席

杜嘉祺

2022年2月22日

集團行政總裁祈耀年之回顧

一年前·滙豐更新了集團核心宗旨·經過廣泛諮詢全球員工及客戶後·最終將之定為「開拓全球機遇」。本人樂見集團上下對這個宗旨的擁護·而 我與員工交流時·得悉他們在各自崗位上為此作貢獻的心得·令我大感欣慰。

「開拓全球機遇」既融會滙豐歷來宗旨,亦綜述現時以至日後的成功要訣。機會的出現向來形式不一,積極應對和改變才是充分把握機會之道。我 們必須時刻挑戰自我,從而發掘和掌握機遇。此乃滙豐協助客戶長遠發展和達致成功之道。

服務客戶之時·我們秉持集團宗旨的基礎價值觀——重視分歧、一起成功、承擔責任、使命必達·從而識別及開拓新機會·並營造滙豐的企業作 風。

我們銘記集團宗旨及價值觀,於2021年按照四大支柱策略推進——聚焦於集團優勢、大規模數碼化、為增長添動力、過渡至淨零碳排放,取得理想進展。我們實行此等目標,並在環球經濟復甦支持下,達致強勁的財務表現。各地區均錄得盈利,而我們亦已為日後的增長建立穩健平台。

部分客戶當前的優先要務,仍是如何應對新冠疫情的持續影響,尤其2021年出現嚴峻疫情或限制措施的市場客戶更是如此。就此而言,全體員工自身應對疫情之餘,一直努力實踐滙豐價值觀,竭力支援客戶,同時守望相助,為此,我必須再次由衷致謝。

隨著經濟逐步復甦重啟·滙豐協助更多客戶展開較長遠的規劃·放眼於我們為其開拓的機會。於2021年·滙豐協助近269,000名個人客戶首次置業,向商務理財客戶貸出470億美元·助其營運、擴展業務·以及數碼轉型。集團亦推出新產品及服務·讓客戶能夠更方便使用滙豐的銀行服務·亦使我們得以專注待客。滙豐所提供的貿易融通達7.990億美元·輔助全球企業、經濟復甦·再次增長。

集團員工亦開始放眼未來,我們亦為他們開創機會,於2021年協助超過30,000名員工調任新職,另有逾115,000名員工透過學習課程培養適應未來的技能。這些課程日益著重建立圍繞數據及可持續發展等範疇的技術與能力,這些才能對於日後發展非常重要。

未來的機遇取決於當今最大的挑戰——全人類必須邁向低碳轉型,其重要性凌駕於所有目標之上。要掌握這些機遇,我們必須改變、適應、投資和創新。自2019年以來,滙豐的營運已減少逾半的溫室氣體排放。同時,我們提供或促成的可持續發展融資或投資額達到826億美元,自2020年1月1日以來累計共達1,267億美元,正在邁向2030年前達致7,500億至1萬億美元的目標。此外,為協助加快轉型,滙豐參與多項舉措與其他銀行及金融機構合作,包括「淨零排放銀行聯盟」、「格拉斯哥淨零排放金融聯盟」及「可持續發展市場倡議金融服務工作組」。

財務表現

環球經濟復甦有利滙豐2021年的財務表現,此乃由於預期信貸損失錄得撥回,令集團乃至各項環球業務的盈利能力有所提升。於2021年,對利率 敏感的業務續受低息環境打擊,但淨利息收益率大致維持穩定,現時前景亦顯著向好。經過一段時間消化低息的影響後,我們深信收入已越過低 谷。費用收益及按揭款額同樣錄得良好增長,零售及批發業務的貸款渠道維持強勁。保險業務持續表現良好,尤其香港與中國內地雖然仍未通關,亞洲的新造保單價值依然錄得强勁增長。

因此·集團錄得列賬基準除稅前利潤189億美元·較去年上升101億美元·經調整利潤則為219億美元·上升79%。各區業務均錄得盈利·亞洲業務表現領先·而英國及歐洲大陸、美國和中東地區的盈利亦有顯著增長。

經調整收入減少3%,主要受減息影響。然而,年內貿易款額錄得23%的整體增長,貸款則增加230億美元。

集團的削減成本計劃成功抵銷了科技投資及與表現掛鈎的酬勞增長,令經調整營業支出減少1%。有形股本回報率為8.3%,若利率循目前市場走勢發展,我們預期可於2023年達致有形股本回報率至少10%,較原先預期提早一年達成。

2021年第四季·我們因應中國內地商業房地產市況的變化·就預期信貸損失作提撥。自從年底推出多項新政策措施後·市場氣氛稍趨正面。此等措施對市場的影響仍有待觀察·而我們將繼續為關係良好和往來長久的客戶提供支持。

集團的資金、流動資金和資本均保持穩健。以固定匯率計算、存款增加900億美元、增幅來自全線三大環球業務。普通股權一級資本比率達到 15.8%。因此、我們能夠宣派第二次股息每股普通股0.18美元、累計2021全年股息每股普通股達0.25美元、符合目標派息率範圍、並計劃於2022 年持續派發股息。

集團資本實力雄厚·對業務充滿信心·故於2021年10月宣布展開最高達20億美元的股份回購。集團亦擬啟動進一步回購最多達10億美元的股份· 待現時最多達20億美元的回購完成後展開。

集團亦推動各項業務增長,有助為股東締造可持續的回報。我們仍有很多計劃尚待實現,然而至今取得的成績,已令我深感鼓舞。

聚焦於集團優勢

集團在重組業務組合方面進展良好,主力投資表現最強的範疇,撤出欠缺規模競爭優勢的領域。

過去兩年,我們已削減的風險加權資產總額累計達1,040億美元,而原定的三年目標為削減1,100億美元。按此進度,我們現時預期可於2022年底前超越此目標。環球銀行及資本市場業務方面,我們調配資本及資源,主要投入亞洲及中東市場之後,經調整風險加權資產較2021年減少10%。 我們自2019年以來對此項業務實施深度轉型,亦旨在緩減巴塞爾協定3改革的影響。

我們針對美國及歐洲大陸業務的未來發展採取多項行動,實現了集團轉型的兩個重要里程。在美國,我們訂立協議出售大眾市場零售銀行業務,現已如期完成。我們亦已簽訂協議出售法國零售銀行業務,預期於2023年内完成。兩宗交易將會有助我們的美國及歐洲大陸業務集中焦點,與集團步伐一致,並更好配合批發及財富管理客戶的國際化需求。

在亞洲·我們繼續加强財富管理業務·包括推出滙豐大灣區理財通服務·並在區內推出超過30項全新資產管理產品。於12月·我們獲得監管機構 批准·收購旗下中國內地合資保險公司——滙豐保險(中國)餘下的50%權益。以上各項均有助我們顯著提升實力·以服務中國內地·尤其是大 灣區客戶日益增加的財富管理及保險需要。

我們透過兩個收購項目·加快發展集團在亞洲其他地區的財富管理能力·令發展步伐增快數年。我們收購AXA Singapore的協議已於本月初完成·今後將透過集團的東盟區域樞紐拓展我們的保險及財富管理業務。我們亦協定收購L&T Investment Management·壯大集團在印度的資產管理業務。該兩項收購反映我們正跨出重要步伐·銳意成為亞洲市場中領先同業的財富管理機構。

新增客戶數目大幅上升·加上資產及結餘按年顯著增加·足以印證我們在投資於亞洲財富管理業務方面的整體努力。亞洲財富管理業務的新投資資產淨值為362億美元·是前一年的兩倍多。

工商金融業務方面,我們2021年的貸款增長110億美元,環球開戶數目升13%,貿易款額則增長30%,現時已超越疫前水平。

大規模數碼化

2021年,我們在科技範疇投放60億美元,以期配合集團科技方針,並最終完善客戶體驗。

目前約97%的交易已全面自動化。舉例而言·2021年經自動化信貸及貸款系統處理的個人貸款額約為150億美元。我們對雲端的使用已擴大至科技服務的27%·提升我們的處理能力及速度·並在多個科技職務加強使用靈活工作方式。

當前近半零售客戶都是活躍的流動設備使用者,為此,我們開發新產品並改良現有產品,以更好地滿足他們的需要。我們的流動應用程式經改進後,現供24個市場的用戶使用。Global Money戶口服務現已拓展至更多市場,讓更多環球零售客戶能以多種貨幣持有、管理及發送資金。企業客戶使用滙豐財資網(HSBCnet)應用程式進行超過900萬次支付,按年增長58%,而我們專供英國商務客戶使用的流動理財應用程式HSBC Kinetic,自推出以來已吸納超過24,000名用戶,並且榮膺獎項。

為增長添動力

我們已採取進一步措施,締造活力及共融文化,以吸引及留住最優秀的人才。

在聆聽員工的意見後,我們推出了混合工作模式,讓員工在適用情況下,平衡選擇於辦公室或在家工作。同時,我們掌握契機,在疫情下重新配置多個總部的工作空間,更好地配合以團隊為本的靈活工作模式。我們仍在研究切實可行的模式,而我們深信讓員工找到合適的平衡,對於構建我們願景中的滙豐文化至關重要。實施混合工作模式使我們的辦公室空間需求減少,我們2021年的環球辦公室面積減少逾340萬平方呎,減幅達18%。

我們很欣慰在2020年已超越了女性出任領導層佔比30%之目標·並已設定新目標·於2025年前將佔比提升至35%。滙豐上月獲納入彭博性別平等指數·而我們2021年的整體評分上升21個百分點·較金融服務業平均得分高出15個百分點。我們亦繼續努力改善集團的族群代表性·特別是黑人員工的代表性。然而·在此兩方面我們仍需努力·才達到目標和務須達到的願景。

在最近的一次員工調查中,我們的僱員投入度指數為72%,與2020年紀錄持平,較金融服務業平均水平高出4個百分點。

過渡至淨零碳排放

環球工業面貌現正朝著淨零碳排放的方向轉型。我有決心滙豐將在推動這次轉變中擔當領導角色。

在2021年股東周年大會中·99.7%的股東同意我們就氣候變化提出的特別決議案·為集團氣候計劃和我們支援客戶朝低碳轉型的工作提供鼎力支持。但我們不會視股東支持為理所當然·並已採取多項行動·以維持我們的領導角色。

9月,我們與淡馬錫合作,待取得監管機構批准後,將推出新的債務融資基金,推動東南亞的可持續發展基礎建設。基金獲得1.5億美元種子資金,目標是未來五年內投放融資達到10億美元。在格拉斯哥氣候峰會(COP26)上,滙豐聯同一百多家公營機構及私人企業推出金融加速可持續發展轉型基礎架構(FAST-Infra),以標籤制度增加投資者對新興市場項目可持續發展紀錄的信心。我們亦支持亞洲開發銀行牽頭的公私營合作項目Energy Transition Mechanism,在不妨礙增長的前提下,推動大幅度提前淘汰煤炭相關資產。滙豐很榮幸獲得威爾斯親王頒發地球憲章徽章,以表揚我們在締造真正可持續發展市場方面的工作。

我們加入Powering Past Coal Alliance後,已推出一項新的動力煤政策,於2030年前終止在歐盟及經合組織成員國的燃煤發電及動力煤開採相關融資,並於2040年前拓展至全球實行。這是我們踐行股東所通過的企業承諾,並與相關群體廣泛諮詢後的進展。政策有兩個明確目標:推動在規定時限內淘汰動力煤,以期2050年實現淨零碳排放;以及協助發展中經濟體進行能源轉型。

我們承諾與客戶共同努力制訂有效可行、科學為本的過渡方案,使各行業或客戶均能於2050年前實現淨零碳排放。此等過渡計劃及其相關目標必須以個別行業相關的科學根據作預測。我們將以此作為未來行動及決策的依據,包括如何推動業務組合變革。作為此過程的一部分,我們已就石油及天然氣以及電力及公用事業披露了資產負債表內過渡性融資項目的排放目標。未來一年,我們計劃為多個其他行業制訂過渡性融資項目排放目標,並會制訂將於2023年發布的氣候轉型計劃,使我們的淨零碳排放目標融入集團策略、營運程序、政策和管治範疇之中。

2022年

踏入2022年·我們的發展趨勢良好·並有信心繼續推展集團的策略。但我們亦明白到·與新冠病毒相關的不明朗因素一旦擴大·加上通脹持續·將對我們和客戶帶來潛在影響。

長久以來·我們的員工始終以無比的專業精神與承諾服務客戶·過去或現在的表現都毋庸置疑。同事們經過兩年疫情·至今仍面對各種個人和工作上的挑戰。他們對客戶和同事展現的責任感及關懷·使我欣慰自豪。滙豐現在乃至未來的成就·足以印證他們堅持不懈為銀行所作的努力。

集團行政總裁

祈耀年

2022年2月22日

財務摘要

| | 截至12月31日止年度 | |
|--------------------------------------|-------------|-----------|
| | 2021年 | 2020年 |
| | 百萬美元 | 百萬美元 |
| 本年度 | | |
| 除稅前利潤 | 18,906 | 8,777 |
| 應佔利潤: | | |
| - 母公司普通股股東 | 12,607 | 3,898 |
| 就普通股派付之股息 | 4,480 | _ |
| | | |
| 股東權益總額 | 198,250 | 196,443 |
| 監管規定資本總額 | 177,786 | 184,423 |
| 客戶賬項 | 1,710,574 | 1,642,780 |
| 資產總額 | 2,957,939 | 2,984,164 |
| 風險加權資產 | 838,263 | 857,520 |
| | | |
| 每股普通股 | 美元 | 美元 |
| 一 每股基本盈利 | 0.62 | 0.19 |
| 每股普通股股息(期内) | 0.25 | 0.15 |
| 每股普通股股息(期内派付) | 0.22 | _ |
| 於期末每股普通股資產淨值 ¹ | 8.76 | 8.62 |
| 於期末每股普通股有形資產淨值 ² | 7.88 | 7.75 |
| | | |
| 股份資料 | | |
| 已發行面值0.5美元普通股數目(百萬股) | 20,632 | 20,694 |
| 流通在外面值0.5美元普通股之基本數目(百萬股) | 20,073 | 20,184 |
| 流通在外面值0.5美元普通股及具攤薄影響之潛在普通股之基本數目(百萬股) | 20,189 | 20,272 |

- 1 每股普通股資產淨值的定義為股東權益總額減非累積優先股及資本證券,再除以已發行普通股(不包括本公司持有本身之股份,包括已購回及持作庫存之股份)數目。
- 2 每股普通股有形資產淨值的定義為不計及商譽、有效長期保險合約現值及其他無形資產(扣除遞延稅項)之普通股股東權益總額,除以已發行基本普通 股(不包括本公司持有本身之股份,包括已購回及持作庫存之股份)數目。

按環球業務列示業績

經調整除稅前利潤

| 是一种的一种。 1000年1000年100日 | | | | | | | |
|---------------------------|--------|-------|--------|-------|--|--|--|
| | | | | | | | |
| | 2021年 | | | | | | |
| | 百萬美元 | % | 百萬美元 | % | | | |
| 財富管理及個人銀行 | 7,048 | 32.2 | 4,130 | 33.7 | | | |
| 工商金融 | 6,743 | 30.8 | 1,831 | 14.9 | | | |
| 環球銀行及資本市場 | 5,333 | 24.3 | 4,839 | 39.4 | | | |
| 企業中心 | 2,792 | 12.7 | 1,471 | 12.0 | | | |
| 除稅前利潤 | 21,916 | 100.0 | 12,271 | 100.0 | | | |

按地區列示業績

列賬基準除稅前利潤 / (虧損)

| | | 截至12月31日止年度 | | | | |
|-------|--------|-------------|---------|--------|--|--|
| | 2021 | 2021年 2020 | | | | |
| | 百萬美元 | % | 百萬美元 | % | | |
| 歐洲 | 3,779 | 20.0 | (4,205) | (47.9) | | |
| 亞洲 | 12,249 | 64.8 | 12,832 | 146.2 | | |
| 中東及北非 | 1,423 | 7.5 | 19 | 0.2 | | |
| 北美洲 | 1,374 | 7.3 | 168 | 1.9 | | |
| 拉丁美洲 | 81 | 0.4 | (37) | (0.4) | | |
| 除稅前利潤 | 18,906 | 100.0 | 8,777 | 100.0 | | |

滙豐經調整除稅前利潤及資產負債表數據

| | | | 2021年 | | |
|---|---------------|---------|---------------|---------|-----------|
| | | | 2021- | | |
| | 財富管理 及個人銀行 | 工商金融 | 環球銀行 及資本市場 | 企業中心 | 總計 |
| | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 |
| 未扣除預期信貸損失及其他信貸減值準備變動之營業收益/(支出)淨額 1 | 22,110 | 13,415 | 15,002 | (437) | 50,090 |
| - 外來 | 21,753 | 13,294 | 16,558 | (1,515) | 50,090 |
| - 項目之間 | 357 | 121 | (1,556) | 1,078 | _ |
| 其中:淨利息收益/(支出) | 14,198 | 8,898 | 4,122 | (739) | 26,479 |
| 預期信貸損失及其他信貸減值收回之變動 | 288 | 300 | 337 | 3 | 928 |
| 營業收益 / (支出)淨額 | 22,398 | 13,715 | 15,339 | (434) | 51,018 |
| 營業支出總額 | (15,384) | (6,973) | (10,006) | 215 | (32,148) |
| 營業利潤 / (虧損) | 7,014 | 6,742 | 5,333 | (219) | 18,870 |
| 應佔聯營及合資公司利潤 | 34 | 1 | | 3,011 | 3,046 |
| 經調整除稅前利潤 | 7,048 | 6,743 | 5,333 | 2,792 | 21,916 |
| | % | % | % | % | % |
| 應佔滙豐經調整除稅前利潤 | 32.2 | 30.8 | 24.3 | 12.7 | 100.0 |
| 經調整成本效益比率 | 69.6 | 52.0 | 66.7 | 49.2 | 64.2 |
| 經調整資產負債表數據 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 |
| 客戶貸款(淨額) | 488,786 | 349,126 | 207,162 | 740 | 1,045,814 |
| 於聯營及合資公司之權益 | 499 | 13 | 126 | 28,971 | 29,609 |
| 外部資產總值 | 932,582 | 622,925 | 1,229,820 | 172,612 | 2,957,939 |
| 客戶賬項 | 859,029 | 506,688 | 344,205 | 652 | 1,710,574 |
| 經調整風險加權資產2 | 178,319 | 332,832 | 236,199 | 90,913 | 838,263 |
| | - | | 2020年 | | |
| 未扣除預期信貸損失及其他信貸減值準備變動之營業收益 / (支出)淨額 ¹ | 22,571 | 13,718 | 15,768 | (287) | 51,770 |
| - 外來 | 20,474 | 14,114 | 18,651 | (1,469) | 51,770 |
| | 2,097 | (396) | (2,883) | 1,182 | _ |
| 其中:淨利息收益/(支出) | 15,470 | 9,560 | 4,580 | (1,337) | 28,273 |
| 預期信貸損失及其他信貸減值準備(提撥)/收回之變動 | (3,005) | (4,989) | (1,289) | 1 | (9,282) |
| 營業收益 / (支出)淨額 | 19,566 | 8,729 | 14,479 | (286) | 42,488 |
| 營業支出總額 | (15,443) | (6,897) | (9,640) | (429) | (32,409) |
| 營業利潤 / (虧損) | 4,123 | 1,832 | 4,839 | (715) | 10,079 |
| 應佔聯營及合資公司利潤 | 7 | (1) | _ | 2,186 | 2,192 |
| 經調整除稅前利潤 | 4,130 | 1,831 | 4,839 | 1,471 | 12,271 |
| | % | % | % | % | % |
| 應佔滙豐經調整除稅前利潤 | 33.7 | 14.9 | 39.4 | 12.0 | 100.0 |
| 經調整成本效益比率 | 68.4 | 50.3 | 61.1 | (149.5) | 62.6 |
| 經調整資產負債表數據 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 |
| 客戶貸款(淨額) | 462,286 | 338,193 | 220,692 | 1,231 | 1,022,402 |
| 於聯營及合資公司之權益 | 444 | 13 | 141 | 26,472 | 27,070 |
| 外部資產總值 | 869,924 | 562,125 | 1,319,389 | 187,189 | 2,938,627 |
| 客戶賬項 | 823,991 | 464,380 | 331,164 | 593 | 1,620,128 |
| 經調整風險加權資產 ² | 170,050 | 322,422 | 261,081 | 91,028 | 844,581 |
| | | | | | |

¹ 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額·亦稱為收入。 2 經調整風險加權資產乃列賬基準之風險加權資產就貨幣換算差額及重大項目之影響進行調整而得出。

綜合收益表

截至12月31日止年度

| | 2021年 | 2020年 |
|---------------------------------------|----------|----------|
| | 百萬美元 | 百萬美元 |
| 淨利息收益 | 26,489 | 27,578 |
| 利息收益 ^{1,2} | 36,188 | 41,756 |
| | (9,699) | (14,178) |
| 費用收益淨額 | 13,097 | 11,874 |
| 費用收益 | 16,788 | 15,051 |
| 費用支出 | (3,691) | (3,177) |
| 持作交易用途或按公允值予以管理之金融工具淨收益 | 7,744 | 9,582 |
| 按公允值計入損益賬之保險業務資產和負債(包括相關衍生工具)淨收益/(支出) | 4,053 | 2,081 |
| 指定債務及相關衍生工具之公允值變動4 | (182) | 231 |
| 強制性按公允值計入損益賬之其他金融工具之公允值變動 | 798 | 455 |
| 金融投資減除虧損後增益 | 569 | 653 |
| 保費收益淨額 | 10,870 | 10,093 |
| 其他營業收益 | 502 | 527 |
| 營業收益總額 | 63,940 | 63,074 |
| 已支付保險賠償和利益及投保人負債變動之淨額 | (14,388) | (12,645) |
| 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額 | 49,552 | 50,429 |
| 預期信貸損失及其他信貸減值準備變動 | 928 | (8,817) |
| 營業收益淨額 | 50,480 | 41,612 |
| 僱員報酬及福利 | (18,742) | (18,076) |
| 一般及行政開支 | (11,592) | (11,115) |
| 物業、機器及設備以及使用權資產折舊與減值 ⁵ | (2,261) | (2,681) |
| 無形資產攤銷及減值 | (1,438) | (2,519) |
| 商譽減值 | (587) | (41) |
| 營業支出總額 | (34,620) | (34,432) |
| 營業利潤 | 15,860 | 7,180 |
| 應佔聯營及合資公司利潤 | 3,046 | 1,597 |
| 除稅前利潤 | 18,906 | 8,777 |
| 稅項支出 | (4,213) | (2,678) |
| 本年度利潤 | 14,693 | 6,099 |
| 應佔: | | |
| 母公司普通股股東 | 12,607 | 3,898 |
| 母公司優先股股東 | 7 | 90 |
| 其他權益持有人 | 1,303 | 1,241 |
| 非控股股東權益 | 776 | 870 |
| 本年度利潤 | 14,693 | 6,099 |
| | 美元 | 美元 |
| 每股普通股基本盈利 | 0.62 | 0.19 |
| 每股普通股攤薄後盈利 | 0.62 | 0.19 |

¹ 利息收益包括就按已攤銷成本計量之金融資產確認之利息309.16億美元(2020年:352.93億美元)及就按公允值計入其他全面收益之金融資產確認之 利息43.37億美元(2020年:56.14億美元)。

² 使用實際利息法計算之利息收入指就按已攤銷成本計量或按公允值計入其他全面收益之金融資產確認之利息。

³ 利息支出包括金融工具之利息(不包括持作交易用途或指定或其他強制性按公允值計量之金融負債之利息)82.27億美元(2020年:124.26億美元)。

⁴ 為融資目的而發行的債務工具指定按公允值選擇列賬,以減少會計錯配。

⁵ 包括使用權資產折舊8.78億美元(2020年:10.29億美元)。

綜合全面收益表

截至12月31日止年度

| | 2021年 | 2020年 |
|-------------------------------------|---------|--------|
| | 百萬美元 | 百萬美元 |
| 本年度利潤 | 14,693 | 6,099 |
| 其他全面收益/(支出) | | |
| 符合特定條件後・將重新分類至損益賬之項目: | | |
| 按公允值計入其他全面收益之債務工具 | (2,139) | 1,750 |
| 公允值增益 / (虧損) | (2,270) | 2,947 |
| 出售後撥入收益表之公允值增益 | (464) | (668) |
| 於收益表中確認之預期信貸(收回)/損失 | (49) | 48 |
| _ 所得稅 | 644 | (577) |
| 現金流對沖 | (664) | 471 |
| 公允值增益 / (虧損) | 595 | (157) |
| 重新分類至收益表之公允值(增益)/虧損 | (1,514) | 769 |
| 所得稅 | 255 | (141) |
| _應佔聯營及合資公司之其他全面收益 / (支出) | 103 | (73) |
| _ 年內應佔 | 103 | (73) |
| _ 匯兌差額 | (2,393) | 4,855 |
| 其後不會重新分類至損益賬之項目: | | |
| 重新計量界定福利資產 / 負債 | (274) | 834 |
| _ 未扣除所得稅 | (107) | 1,223 |
| _ 所得稅 | (167) | (389) |
| 本身信貸風險變動導致於初步確認時指定按公允值列賬之金融負債之公允值變動 | 531 | 167 |
| - 未扣除所得稅 | 512 | 190 |
| | 19 | (23) |
| - 指定按公允值計入其他全面收益之股權工具 | (446) | 212 |
| - 公允值增益 / (虧損) | (443) | 212 |
| | (3) | _ |
| 惡性通脹之影響 | 315 | 193 |
| 期内其他全面收益/(支出)(除稅淨額) | (4,967) | 8,409 |
| 本年度全面收益總額 | 9,726 | 14,508 |
| 應佔: | , | |
| | 7,765 | 12,146 |
| - 母公司優先股股東 | 7 | 90 |
| - 其他權益持有人 | 1,303 | 1,241 |
| - 非控股股東權益 | 651 | 1,031 |
| 本年度全面收益總額 | 9,726 | 14,508 |

綜合資產負債表

| | | 期 |
|---------------------------------------|-----------|-----------|
| | 2021年 | 2020年 |
| | 12月31日 | 12月31日 |
| | 百萬美元 | 百萬美元 |
| 資產 | | |
| 現金及於中央銀行之結餘 | 403,018 | 304,481 |
| 向其他銀行託收中之項目 | 4,136 | 4,094 |
| 香港政府負債證明書 | 42,578 | 40,420 |
| 交易用途資產 | 248,842 | 231,990 |
| 指定及其他強制性按公允值計入損益賬之金融資產 | 49,804 | 45,553 |
| 衍生工具 | 196,882 | 307,726 |
| 同業貸款 | 83,136 | 81,616 |
| 客戶貸款 | 1,045,814 | 1,037,987 |
| 反向回購協議 - 非交易用途 | 241,648 | 230,628 |
| 金融投資 | 446,274 | 490,693 |
| 預付款項、應計收益及其他資產 | 139,982 | 156,412 |
| 本期稅項資產 | 970 | 954 |
| 於聯營及合資公司之權益 | 29,609 | 26,684 |
| 商譽及無形資產 | 20,622 | 20,443 |
| 遞延稅項資產 | 4,624 | 4,483 |
| 資產總值 | 2,957,939 | 2,984,164 |
| 負債及股東權益 | | |
| 負債 | | |
| 香港紙幣流通額 | 42,578 | 40,420 |
| 同業存放 | 101,152 | 82,080 |
| 客戶賬項 | 1,710,574 | 1,642,780 |
| 回購協議 - 非交易用途 | 126,670 | 111,901 |
| 向其他銀行傳送中之項目 | 5,214 | 4,343 |
| ————————————————————————————————————— | 84,904 | 75,266 |
| 指定按公允值列賬之金融負債 | 145,502 | 157,439 |
| 衍生工具 | 191,064 | 303,001 |
| 已發行債務證券 | 78,557 | 95,492 |
| 應計項目、遞延收益及其他負債 | 123,778 | 128,624 |
| 本期稅項負債 | 698 | 690 |
| 保單未決賠款 | 112,745 | 107,191 |
| | 2,566 | 3,678 |
| 遞延稅項負債 | 4,673 | 4,313 |
| 後償負債 | 20,487 | 21,951 |
| 負債總額 | 2,751,162 | 2,779,169 |
| 股東權益 | | |
| 已催繳股本 | 10,316 | 10,347 |
| 股份溢價賬 | 14,602 | 14,277 |
| 其他股權工具 | 22,414 | 22,414 |
| 其他儲備 | 6,460 | 8,833 |
| 保留盈利 | 144,458 | 140,572 |
| 股東權益總額 | 198,250 | 196,443 |
| 非控股股東權益 | 8,527 | 8,552 |
| 各類股東權益總額 | 206,777 | 204.995 |
| 負債及各類股東權益總額 | 2,957,939 | 2,984,164 |

綜合現金流量表

截至12月31日止年度

| | 2021年 | 2020年 |
|---------------------------------|-----------------------------|-----------------------------|
| TA 47-24-71/00 | 百萬美元 | 百萬美元 |
| 除稅前利潤 | 18,906 | 8,777 |
| 非現金項目調整: | | |
| 折舊、攤銷及減值 | 4,286 | 5,241 |
| 投資活動增益淨額 | (647) | (541) |
| 應佔聯營及合資公司利潤 | (3,046) | (1,597) |
| 未減收回額及其他信貸減值準備之預期信貸損失變動 | (519) | 9,096 |
| 準備(包括退休金) | 1,063 | 1,164 |
| 以股份為基礎之支出 | 467 | 433 |
| 計入除稅前利潤之其他非現金項目 | 510 | (906) |
| 撇銷匯兌差額 ¹ | 18,937 | (25,749) |
| 營業資產及負債之變動 | | |
| 交易用途證券及衍生工具淨額之變動 | (9,226) | 13,150 |
| 同業及客戶貸款之變動 | (11,014) | (14,131) |
| 反向回購協議(非交易用途)之變動 | 552 | 9,950 |
| 指定及其他強制性按公允值計量之金融資產之變動 | (4,254) | (1,962) |
| 其他資產之變動 | 19,899 | (19,610) |
| 同業存放及客戶賬項之變動 | 95,703 | 226,723 |
| 回購協議 (非交易用途) 之變動 | 14,769 | (28,443) |
| 已發行債務證券之變動 | (16,936) | (9,075) |
| 指定按公允值列賬之金融負債之變動 | (11,425) | (6,630) |
| 其他負債之變動 | (10,935) | 20,323 |
| 已收取聯營公司之股息 | 808 | 761 |
| 已支付之界定福利計劃供款 | (509) | (495) |
| _ 已付稅款 | (3,077) | (4,259) |
| 营業活動產生之現金淨額 | 104,312 | 182,220 |
| 購入金融投資 | (493,042) | (496,669) |
| 出售金融投資及金融投資到期所得款項 | 521,190 | 476,990 |
| 購入及出售物業、機器及設備產生之現金流淨額 | (1,086) | (1,446) |
| 購入 / (出售)客戶及貸款組合之現金流淨額 | 3,059 | 1,362 |
| 投資於無形資產之淨額 | (2,479) | (2,064) |
| 來自收購及出售附屬公司、業務、聯營公司及合資公司之現金流淨額 | (106) | (603) |
| 投資活動產生之現金淨額 | 27,536 | (22,430) |
| 發行普通股股本及其他股權工具 | 1,996 | 1,497 |
| 註銷股份 | (707) | _ |
| 因進行市場莊家活動及投資而出售 / (購入)之本身股份淨額 | (1,386) | (181) |
| 贖回優先股及其他股權工具 | (3,450) | (398) |
| | (864) | (3,538) |
| 已付予母公司股東及非控股股東之股息 | (6,383) | (2,023) |
| 融資活動產生之現金淨額 | (10,794) | (4,643) |
| 現金及等同現金項目淨增額 / (減額) | 121,054 | 155,147 |
| 於1月1日之現金及等同現金項目 | 468,323 | 293,742 |
| 現金及等同現金項目之匯兌差額 | (15,345) | 19,434 |
| 於12月31日之現金及等同現金項目 ³ | 574,032 | 468,323 |
| 現金及等同現金項目包括: | | |
| - 現金及於中央銀行之結餘 | 403,018 | 304,481 |
| – 向其他銀行託收中之項目 | 4,136 | 4,094 |
| - 一個月或以下之同業貸款 | 55,705 | 51,788 |
| - 一個月或以下之同業反向回購協議 | 76,658 | 65,086 |
| - 三個月以下之國庫票據、其他票據及存款證 | | , |
| | 28,488 | 30,023 |
| | | 30,023 17,194 |
| | 28,488 11,241 (5,214) | 30,023 17,194 (4,343) |

¹ 此項調整乃為使期初與期末資產負債表數額之間的變動按平均匯率計算。由於逐項調整詳細資料時須涉及不合理支出,故並未進行逐項調整。

ルタ神室/J河区別が外州木貝座貝頃表製锅之间的變動按半均匯率計算。田於珍貝調整詳細資料時須涉及不合理支出,故並未進行逐項調整。 後償負債年內之變動乃因償還(9)億美元證券(2020年:(35)億美元)。非現金項目年內之變動包括匯兌增益/(虧損)(3)億美元(2020年:5億美元)及 公允值增益/(虧損)(10)億美元(2020年:11億美元)。 於2021年12月31日,滙豐不可動用之金額為336.34億美元(2020年:419.12億美元),其中153.57億美元(2020年:169.35億美元)與中央銀行強制 性存款有關。

綜合股東權益變動表

截至12月31日止年度

| | | | | | 其他信 | 者備 | | | | |
|---|----------------|------------|---------------------|----------------|-------------|----------|----------------------------|------------|-------------|--------------|
| | | | | | | | | | | |
| | | | | 按公允值計 入其他全面 | | | | | | |
| | 已催繳股本 及股份溢價 | 其他 股權工具 | 保留盈利 ^{3,4} | 收益之金融 資產儲備 | 現金流 對沖儲備 | 匯兌儲備 | 合倂及 其他儲備 ^{4,5} | 股東權益 總額 | 非控股 股東權益 | 各類股東 權益總額 |
| | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 |
| 於2021年1月1日 | 24,624 | 22,414 | 140,572 | 1,816 | 457 | (20,375) | 26,935 | 196,443 | 8,552 | 204,995 |
| 本年度利潤 | _ | | 13,917 | _ | | | | 13,917 | 776 | 14,693 |
| 其他全面收益(除稅淨額) | | | 661 | (2,455) | (654) | (2,394) | | (4,842) | (125) | (4,967) |
| 按公允值計入其他全面收益之債務工具 | _ | _ | _ | (2,105) | _ | _ | _ | (2,105) | (34) | (2,139) |
| - 指定按公允值計入其他全面收益之 股權工具 | _ | _ | _ | (350) | _ | _ | _ | (350) | (96) | (446) |
| - 現金流對沖 | | - | - | - | (654) | _ | _ | (654) | (10) | (664) |
| 本身信貸風險變動導致於首次確認 時指定按公允值列賬之金融負債之 公允值變動 | _ | _ | 531 | _ | _ | _ | _ | 531 | _ | 531 |
| - 重新計量界定福利資產 / 負債 | | _ | (288) | _ | _ | _ | _ | (288) | 14 | (274) |
| - 應佔聯營及合資公司之其他全面 收益 | _ | _ | 103 | _ | _ | _ | _ | 103 | _ | 103 |
| - 惡性通脹之影響 | _ | _ | 315 | _ | _ | _ | _ | 315 | _ | 315 |
| - 匯兌差額 | _ | _ | _ | _ | _ | (2,394) | _ | (2,394) | 1 | (2,393) |
| 本年度全面收益總額 | _ | _ | 14,578 | (2,455) | (654) | (2,394) | | 9,075 | 651 | 9,726 |
| 根據僱員薪酬及股份計劃發行之股份 | 354 | _ | (336) | _ | _ | _ | _ | 18 | _ | 18 |
| 已發行之資本證券1 | _ | 2,000 | (4) | _ | _ | _ | _ | 1,996 | _ | 1,996 |
| 向股東派發之股息 | _ | _ | (5,790) | _ | _ | _ | _ | (5,790) | (593) | (6,383) |
| 贖回證券 ² | _ | (2,000) | _ | _ | _ | _ | _ | (2,000) | _ | (2,000) |
| 轉撥 ⁶ | _ | _ | (3,065) | _ | _ | _ | 3,065 | _ | _ | _ |
| 以股份為基礎之支出安排成本 | _ | _ | 467 | _ | _ | _ | _ | 467 | _ | 467 |
| 註銷股份7 | (60) | _ | (2,004) | _ | _ | _ | 60 | (2,004) | _ | (2,004) |
| 其他變動 | _ | _ | 40 | 5 | _ | _ | _ | 45 | (83) | (38) |
| 於2021年12月31日 | 24,918 | 22,414 | 144,458 | (634) | (197) | (22,769) | 30,060 | 198,250 | 8,527 | 206,777 |

綜合股東權益變動表(續)

| | | | | | 其他信 | 渚備 | | | | |
|---|----------------|------------|---------------------|---------------------------------|-------------|----------|----------------------------|------------|-------------|--------------|
| | 已催繳股本 及股份溢價 | 其他 股權工具 | 保留盈利 ^{3,4} | 按公允值計 入其他全面 收益之金融 資產儲備 | 現金流 對沖儲備 | 匯兌儲備 | 合倂及 其他儲備 ^{4,5} | 股東權益 總額 | 非控股 股東權益 | 各類股東 權益總額 |
| | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元_ |
| 於2020年1月1日 | 24,278 | 20,871 | 136,679 | (108) | (2) | (25,133) | 27,370 | 183,955 | 8,713 | 192,668 |
| 本年度利潤 | | | 5,229 | | | | | 5,229 | 870 | 6,099 |
| 其他全面收益(除稅淨額) | | | 1,118 | 1,913 | 459 | 4,758 | | 8,248 | 161 | 8,409 |
| - 按公允值計入其他全面收益之債務 工具 | _ | _ | _ | 1,746 | _ | _ | _ | 1,746 | 4 | 1,750 |
| - 指定按公允值計入其他全面收益之 股權工具 | _ | _ | _ | 167 | | _ | _ | 167 | 45 | 212 |
| - 現金流對沖 | _ | - | _ | - | 459 | - | - | 459 | 12 | 471 |
| 本身信貸風險變動導致於首次確認 時指定按公允值列賬之金融負債之 公允值變動 | _ | _ | 167 | _ | _ | _ | _ | 167 | _ | 167 |
| | _ | _ | 831 | _ | _ | _ | _ | 831 | 3 | 834 |
| - 應佔聯營及合資公司之其他全面 收益 | _ | _ | (73) | _ | _ | _ | _ | (73) | _ | (73) |
| - 惡性通脹之影響 | _ | - | 193 | - | - | - | - | 193 | - | 193 |
| - 匯兌差額 | _ | - | _ | _ | _ | 4,758 | _ | 4,758 | 97 | 4,855 |
| 本年度全面收益總額 | _ | _ | 6,347 | 1,913 | 459 | 4,758 | _ | 13,477 | 1,031 | 14,508 |
| 根據僱員薪酬及股份計劃發行之股份 | 346 | _ | (339) | _ | _ | _ | _ | 7 | _ | 7 |
| 已發行之資本證券1 | _ | 1,500 | (3) | _ | _ | _ | _ | 1,497 | _ | 1,497 |
| | _ | _ | (1,331) | _ | _ | _ | _ | (1,331) | (692) | (2,023) |
| | _ | _ | (1,450) | _ | _ | _ | _ | (1,450) | _ | (1,450) |
| 轉撥 ⁶ | _ | _ | 435 | _ | _ | _ | (435) | _ | _ | |
| 以股份為基礎之支出安排成本 | _ | _ | 434 | _ | _ | | _ | 434 | _ | 434 |
| 其他變動 | _ | 43 | (200) | 11 | _ | | _ | (146) | (500) | (646) |
| 於2020年12月31日 | 24,624 | 22,414 | 140,572 | 1,816 | 457 | (20,375) | 26,935 | 196,443 | 8,552 | 204,995 |

- 1 於2021年內,滙豐控股發行了20億美元額外一級票據,產生400萬美元外部發行成本。於2020年,滙豐控股發行15億美元之永久後償或有可轉
- 於2021年內,滙豐控股贖回20億美元之6.875厘永久後償或有可轉換資本證券,詳情請參閱《2021年報及賬目》附註31。於2020年,滙豐控 股提早贖回14.5億美元之6.2厘非累積美元優先股。
- 於2021年12月31日,保留盈利包括庫存股份558,397,704股(2020年:509,825,249股)。此外,為了投保人或僱員信託基金受益人的利益, 滙豐的保險業務退休基金亦持有庫存股份,以便為僱員股份計劃或紅利計劃和資本市場及證券服務的市場莊家活動準備預計需予交付的股份。4 有關1998年1月1日之前收購的附屬公司,其累計商譽51.38億美元已於儲備內扣除,包括由收購英國滙豐銀行有限公司所產生的合併儲備扣除 的34.69億美元。餘額16.69億美元已於保留盈利項內扣除。
- 5 根據英國《1985年公司法》(「公司法」)第131條之規定,已就1992年收購英國滙豐銀行有限公司、2000年收購滙豐(歐洲大陸)及2003 年收購美國滙豐融資有限公司取得法定股份溢價寬免,所發行之股份僅以面值記賬。有關滙豐(歐洲大陸)的82.9億美元公允值差額及有關美 國滙豐融資有限公司的127.68億美元公允值差額,已於滙豐綜合財務報表的合併儲備中確認。經過連串集團內部重組後,因收購美國滙豐融資 有限公司而產生之合併儲備其後已併入HSBC Overseas Holdings (UK) Limited項內。於2009年,根據英國《1985年公司法》第131條規 定,就供股取得法定股份溢價寬免,並於合併儲備中確認157.96億美元。
- 6 由於HSBC Overseas Holdings (UK) Limited的投資先前出現減值,獲許可由合併儲備轉撥至保留盈利。於2020年,滙豐確認額外減值4.35億美元,而
- 由於HSBC Overseas Holdings (OK) Limited的投資元前出現減值,複新可由占併論備轉換至採留盈利。於2020年,進量確認設外減值4.35億美元,而 有關金額已獲許可由合併儲備轉撥至保留盈利。2021年內,該等減值被部分撥回,因此有30.65億美元由保留盈利撥回合併儲備中。 詳情請參閱《2021年報及賬目》附註31。於2021年10月,滙豐宣布回購最多達20億美元股份,並將不遲於2022年4月完成。於2021年12月31日,已購 回及註銷的普通股股份為120,366,714股,其面值達6,000萬美元,並由股本轉撥至合併及其他儲備的資本贖回儲備項下。

1 編製基準及主要會計政策

滙豐的綜合財務報表及滙豐控股的獨立財務報表適用之編製基準及主要會計政策概要·載於《2021年報及賬目》的財務報表附註1或相關的註釋。

(a) 遵守《國際財務報告準則》

滙豐的綜合財務報表及滙豐控股的獨立財務報表均遵守英國採納的國際會計準則及《2006年公司法》規定,並已應用根據在歐洲聯盟適用的《規例(歐洲委員會)第1606/2002號》而採納之國際財務報告準則。該等財務報表亦按照國際會計準則委員會(「IASB」)頒布之《國際財務報告準則》(「IFRS」,包括國際財務報告準則詮釋委員會頒布的詮釋)編製,原因為與IASB於呈列期間頒布的IFRS並無適用差異。所有截至2021年12月31日止年度內生效,並影響該等綜合及獨立財務報表的準則,無一未獲通過。

於截至2021年12月31日止年度採納之準則

於2021年,並無新會計準則或詮釋對滙豐產生重大影響。會計政策已貫徹應用。

(b) IFRS與《香港財務報告準則》之差異

就適用於滙豐之準則而言·IFRS與《香港財務報告準則》之間並無重大差異。因此·即使根據《香港財務報告準則》編製財務報表·亦不會有任何重大差異。「財務報表附註」連同「董事會報告」·已涵蓋IFRS及香港相關申報規定所要求披露的全部資料。

(c) 持續經營

財務報表乃按持續經營基準編製,是因為各董事信納集團及母公司擁有足夠資源於可見將來持續經營業務。於作出此評估時,各董事已考慮有關目前及日後情況的廣泛資料,包括對日後盈利能力、現金流、資本規定及資本來源的預測。此等考慮因素包括:在全球新冠病毒疫情下,滙豐業務前景不明朗的壓力境況、其他首要及新浮現風險的潛在影響,以及連帶對盈利能力、資本和流動資金的影響。

2 稅項

稅項支出

| | 2021年 | 2020年 |
|---------------------------|-------|-------|
| | 百萬美元 | 百萬美元 |
| 本期稅項1 | 3,250 | 2,700 |
| - 本年度稅項 | 3,182 | 2,883 |
| 就過往年度調整 | 68 | (183) |
| 遞延稅項 | 963 | (22) |
| _ 暫時差異之產生及撥回 | 874 | (341) |
| 稅率變動之影響 | 132 | 58 |
| 就過往年度調整 | (43) | 261 |
| _截至12月31日止年度 ² | 4,213 | 2,678 |

¹ 本期稅項包括香港利得稅8.13億美元 (2020年:8.88億美元)。各附屬公司在香港應課稅利潤之適用香港稅率為16.5% (2020年:16.5%)。

² 除於收益表內列賬的數額外,稅項支出700萬美元 (2020年: 支出700萬美元) 已直接於股東權益記賬。

稅項對賬

倘全部利潤均按英國公司稅率繳稅,所產生的稅項支出與收益表列示之稅項支出並不相同,其差異如下:

| | 2021年 | | 2020年 | |
|----------------------|--------|-------|-------|-------|
| | 百萬美元 | % | 百萬美元 | % |
| _除稅前利潤 | 18,906 | | 8,777 | |
| 稅項支出 | | | | |
| 按英國公司稅率19%繳付之稅項 | 3,592 | 19.0 | 1,668 | 19.0 |
| 海外利潤按不同稅率繳稅之影響 | 280 | 1.5 | 178 | 2.0 |
| 英國銀行業務附加稅 | 332 | 1.8 | (113) | (1.3) |
| 於2021年使稅項支出增加之項目: | | | | _ |
| - 法國稅務基準與IFRS之間差異之影響 | 434 | 2.3 | _ | _ |
| - 本地稅項及海外預扣稅 | 360 | 1.9 | 228 | 2.6 |
| - 未確認英國稅項虧損 | 294 | 1.6 | 444 | 5.1 |
| - 其他永久不可扣稅項目 | 254 | 1.3 | 322 | 3.6 |
| - 不可扣稅商譽撇減 | 178 | 0.9 | _ | _ |
| - 稅率變動之影響 | 132 | 0.7 | 58 | 0.6 |
| - 銀行徵費 | 93 | 0.5 | 202 | 2.3 |
| - 惡性通貨膨脹之影響 | 68 | 0.4 | 65 | 0.7 |
| - 有關過往期間負債之調整 | 25 | 0.1 | 78 | 0.9 |
| - 不可扣稅監管事宜和解開支 | 2 | _ | 33 | 0.4 |
| 於2021年使稅項支出減少之項目: | | | | _ |
| - 非課稅收益及增益 | (641) | (3.4) | (515) | (5.8) |
| - 計劃出售法國零售銀行業務之稅務影響 | (434) | (2.3) | _ | _ |
| 聯營及合資公司利潤之影響 | (414) | (2.2) | (250) | (2.8) |
| 額外一級票息派付之扣稅 | (270) | (1.4) | (310) | (3.5) |
| 未確認非英國遞延稅項變動 | (67) | (0.4) | 608 | 6.9 |
| 不可扣稅英國客戶賠償 | (5) | _ | (18) | (0.2) |
| 截至12月31日止年度 | 4,213 | 22.3 | 2,678 | 30.5 |

集團的利潤按不同稅率繳稅,適用稅率取決於產生利潤的國家或地區。2021年的主要適用稅率包括香港(16.5%)、美國(21%)及英國(19%)。倘集團的利潤按產生利潤的國家/地區的法定稅率繳稅,則本年度稅率將為22.3%(2020年:19.7%)。本年度的實質稅率為22.3%,較上年度(2020年:30.5%)為低。2021年未確認的遞延稅項影響小於2020年,使實質稅率降低10.8%。但由於利潤的地域組合有變,使2020年適用的地方法定稅率比2021年高出2.5%,部分抵銷了相關影響。

就計劃出售法國零售銀行業務而簽訂框架協議導致出售虧損準備出現稅項扣減(稅值為4.34億美元)·作為出售虧損的準備·並已記入法國的稅項申報。鑒於法國稅務基準與IFRS 就此項準備存在暫時差異·故產生一項相同金額的遞延稅項負債。

2021年·英國頒布法例自2023年4月1日起將公司稅的主要稅率由19%上調至25%。於重新計量遞延稅項金額後·集團2021年的稅項支出將因此增加1.32億美元。

稅項的會計處理方法涉及若干估算,原因是稅務法例有不明確之處,應用時須作出一定程度的判斷,而有關當局可能對此提出異議。負債乃根據可能得出的結果之最佳估算確認,過程中會適當參考外部意見。我們預期不會出現超過準備金額的重大負債。滙豐僅確認有可能收回的本期及遞延稅項資產。

遞延稅項資產及負債之變動

| 貸款減值準備 | 未動用之 稅項虧損 及稅項減免額 | 衍生工具、 FVOD ¹ 及其他投資 | 保險業務 | 支出準備 | 固定資產 | 退休責任 | 其他 | 總額 |
|--------|---|-------------------------------------|--------------|-----------------|--|---------|--|---------|
| 白禺美兀 | 白禺美兀 | 白禺美兀 | 白禺美兀 | 白禺美兀 | | 白禺美兀 | 白禺美兀 | 百萬美元 |
| 1,242 | 1,821 | 548 | | 565 | 901 | | 960 | 6,037 |
| | | (705) | (1,622) | | | (2,306) | (1,234) | (5,867) |
| 1,242 | 1,821 | (157) | (1,622) | 565 | 901 | (2,306) | (274) | 170 |
| (89) | 161 | 22 | (43) | (333) | (26) | (336) | (319) | (963) |
| (5) | 33 | 149 | | 74 | 25 | (205) | 713 | 784 |
| _ | _ | _ | _ | | | _ | | |
| 14 | (14) | (5) | 25 | (10) | 3 | 28 | (81) | (40) |
| 1,162 | 2,001 | 9 | (1,640) | 296 | 903 | (2,819) | 39 | (49) |
| 1,162 | 2,001 | 9 | _ | 296 | 903 | 109 | 742 | 5,222 |
| _ | _ | _ | (1,640) | | | (2,928) | (703) | (5,271) |
| | | | | | | | | |
| 983 | 1,414 | 979 | _ | 650 | 1,002 | | 422 | 5,450 |
| | | (558) | (1,621) | | | (1,613) | (401) | (4,193) |
| 983 | 1,414 | 421 | (1,621) | 650 | 1,002 | (1,613) | 21 | 1,257 |
| 295 | 355 | (274) | (32) | (81) | (112) | (190) | 61 | 22 |
| _ | | (23) | _ | | | (387) | (660) | (1,070) |
| (36) | 52 | (281) | 31 | (4) | 11 | (116) | 304 | (39) |
| 1,242 | 1,821 | (157) | (1,622) | 565 | 901 | (2,306) | (274) | 170 |
| 1,242 | 1,821 | 548 | | 565 | 901 | | 960 | 6,037 |
| | | (705) | (1,622) | | | (2,306) | (1,234) | (5,867) |
| | 百萬美元 1,242 —— 1,242 (89) (5) —— 14 1,162 1,162 —— 983 —— 983 —— 983 295 —— (36) 1,242 | 検験ができる | 貸款減値準備 R表現 | 検験域値準備 一次税項配換 | 貸款減值準備 税項虧損 及稅項減免額 及其他投資 居萬美元 百萬美元 百萬美元 百萬美元 百萬美元 百萬美元 百萬美元 百萬美元 1,242 1,821 548 — 565 百萬美元 1,622 — 565 — — — (705) (1,622) — 1,242 1,821 (157) (1,622) 565 (89) 161 22 (43) (333) (5) 33 149 — 74 — — — — — — — — — — — — — — — — — — — | 登録減値準備 | 貸款減值準備 祝頃虧損 及稅頃減免額 FVOD¹ 及其他投資 保險業務 支出準備 固定資產 退休責任 1,242 1,821 548 — 565 901 — — — (705) (1,622) — — (2,306) 1,242 1,821 (157) (1,622) 565 901 (2,306) (89) 161 22 (43) (333) (26) (336) (5) 33 149 — 74 25 (205) — — — — — — 14 (14) (5) 25 (10) 3 28 1,162 2,001 9 (1,640) 296 903 (2,819) 1,162 2,001 9 — 296 903 109 — — — (1,640) — — (2,928) 983 1,414 979 — 650 1,002 — — < | 登款減値準備 |

1 本身債務之公允值。

2 將國家 / 地區項下各項款額對銷之後,賬目所披露的款額如下:遞延稅項資產46.24億美元 (2020年:44.83億美元) 及遞延稅項負債46.73億美元 (2020年:43.13億美元)。

就確認遞延稅項資產之判斷而言,管理層已嚴格評估所有可得資料,包括未來業務利潤預測及符合預測的往績紀錄。管理層在評估未來可用於收回 遞延稅項資產的應課稅利潤的可能性時,是根據管理層所批准涵蓋五年期之最近期財務預測,必要時並會推算五年後的預測,並已考慮現有應課稅 暫時差異的撥回額,以及過往業務表現。

集團的遞延稅項資產淨值為46億美元(2020年:45億美元)·包括有關美國業務的遞延稅項資產26億美元(2020年:24億美元)·以及法國業務的遞延稅項資產淨值0億美元(2020年:零美元)。

美國遞延稅項資產26億美元包括11億美元關乎13至17年內到期的美國稅項虧損。管理層預期·絕大部分美國遞延稅項資產將於七至八年內收回· 而大部分將於首五年內收回。

法國遞延稅項資產淨值0億美元,包括4億美元(2020年:零美元)與稅項虧損相關,絕大部分預期於十年內收回。

於2021年就計劃出售法國零售銀行業務訂立框架協議後,由於出售可能會進行,遞延稅項分析已不包括該業務。儘管2020及2021年法國綜合稅項集團錄得稅項虧損,倘撇除零售銀行業務及其他非經常性項目(主要與重整歐洲業務架構有關)的影響,則應錄得應課稅利潤。法國遞延稅項資產淨值以應課稅利潤預測為支持,亦考慮餘下業務的過往盈利能力。於2020年12月31日,並無確認遞延稅項資產淨值,乃由於管理層認為,並無充分證據表明法國綜合稅項集團未來會有充足的應課稅利潤支持確認。

集團的遞延稅項負債淨額47億美元(2020年:43億美元)包括英國遞延稅項資產淨值8億美元(2020年:6億美元)·其中2億美元關乎英國銀行業務稅項虧損,絕大部分預期於一年內收回。英國遞延稅項資產淨值8億美元不包括英國退休金計劃盈餘產生的遞延稅項負債3億美元,相關撥回額亦不會在估計日後應課稅利潤時予以考慮。英國遞延稅項資產以應課稅利潤預測為支持,同時考慮相關業務的過往盈利能力。

未確認遞延稅項

並無於資產負債表確認遞延稅項資產的暫時差異、未動用稅項虧損及稅項減免總額為169億美元(2020年:156億美元)。該金額包括了未動用的 英國稅項虧損額105億美元(2020年:93億美元)·其中58億美元(2020年:43億美元)於2017年4月1日後產生,並可從集團任何英國課稅居 民附屬公司日後產生的應課稅利潤中收回。餘額僅能從滙豐控股有限公司日後產生的應課稅利潤中收回。經計及英國集團最近產生的應課稅虧損紀錄後,由於並無充分證據表明日後會出現充分的應課稅利潤以收回該金額,因此並無就任何該等虧損確認遞延稅項。遞延稅項資產確認乃根據可得證據於各資產負債表日期作重新評估。在未確認的總額中,有109億美元(2020年:115億美元)並無到期日,另有7億美元(2020年:7億美元)預期於10年內到期,餘下金額預料於10年後到期。

若滙豐可控制其在附屬公司及分行投資的匯付或其他變現方式的時間·又或於可見未來匯付或變現的機會不大·集團將不會就此等投資確認遞延稅項。有關於附屬公司及分行投資產生的未確認遞延稅項負債之暫時差異總額為127億美元(2020年:121億美元)·而相應的未確認遞延稅項負債為8億美元(2020年:7億美元)。

3 股息

派付予母公司股東之股息

| | 2021年 | | | | 2020年 | |
|---------------------------------------|-------|-------|------|-------|-------|------|
| | 每股 | 總計 | 以股代息 | 每股 | 總計 | 以股代息 |
| | 美元 | 百萬美元 | 百萬美元 | 美元 | 百萬美元 | 百萬美元 |
| 就普通股派付之股息 | | | | | | |
| 上年度: | | | | | | |
| - 第四次股息 / 中期股息 | 0.15 | 3,059 | _ | _ | _ | |
| 本年度: | | | | | | |
| - 第一次股息 | 0.07 | 1,421 | _ | _ | _ | |
| | _ | _ | _ | _ | _ | |
| _ _ 第三次股息 | _ | _ | _ | _ | _ | |
| 總計 | 0.22 | 4,480 | _ | _ | _ | |
| 分類為股東權益之優先股之股息總額 (按季度支付) ¹ | 4.99 | 7 | | 62.00 | 90 | |
| 分類為股東權益之資本證券的票息總額 | | 1,303 | | | 1,241 | |
| 向股東派發之股息 | | 5,790 | | | 1,331 | |

1 2020年12月10日,滙豐控股宣告贖回14.5億美元之6.2厘非累積美元優先股。該證券已於2021年1月13日贖回並註銷。

於2022年1月4日·滙豐就12.5億歐元的後價資本證券派付一次票息·分派總金額達3,000萬歐元(3,400萬美元)。滙豐並無就此票息派付於2021年12月31日之資產負債表內記錄負債。

於2021年12月31日·滙豐控股的可供分派儲備為322億美元·而於2020年12月31日則為313億美元。增幅主要由產生利潤108億美元所帶動·唯支付普通股股息及派付額外一級票息共58億美元·其他儲備變動21億美元·以及與股份回購計劃相關的20億美元·抵銷了該增幅。

2021年第二次股息

董事會於年底後批准就截至2021年12月31日止財政年度派發第二次股息每股普通股0.18美元·分派金額約達36.49億美元。2021年第二次股息將 於2022年4月28日派付予2022年3月11日名列英國主要股東名冊、香港海外股東分冊或百慕達海外股東分冊之股東。滙豐並無就2021年第二次股 息而於財務報表內記錄負債。

是項第二次股息將以美元、英鎊或港元(按位於倫敦之英國滙豐銀行有限公司於2022年4月19日上午11時正或前後所報遠期匯率換算)或該三種 貨幣之組合派發。上述各項安排之詳情將於2022年3月25日或前後寄發予各股東,而相關的貨幣選擇更改須於2022年4月13日或之前交回。在倫 敦、香港及百慕達買賣的普通股以及在紐約買賣的美國預託股份將於2022年3月10日除息報價。

美國預託股份(每一股代表五股普通股)之第二次股息將於2022年4月28日派發予於2022年3月11日登記在冊的持有人。每股美國預託股份的第二次股息為0.9美元,將由存管處以美元派發。若持有人已參與由存管處營運之股息再投資計劃,則可選擇將現金股息投資於額外的美國預託股份。有關選擇須於2022年4月8日或之前送達。

任何人士若已購入登記於英國主要股東名冊、香港海外股東分冊或百慕達海外股東分冊之普通股,但尚未於英國主要股份登記處、香港或百慕達海外股份登記分處辦理股份過戶手續,應於2022年3月11日當地時間下午4時正前辦妥,方可收取2021年第二次股息。

於2022年3月11日·英國主要股東名冊、香港海外股東分冊或百慕達海外股東分冊的普通股註銷或過戶手續將暫停辦理。任何人士如欲辦理股東名冊或分冊的普通股登記或註銷手續·須於2022年3月10日當地時間下午4時正前辦理。

至於美國預託股份的股份過戶書必須於2022年3月11日上午11時正前送交存管處,方可收取年第二次股息。收取現金股息的美國預託股份持有人將須繳費,存管處將於每次派發現金股息時,按每股美國預託股份扣取費用0.005美元。

4 每股盈利

每股普通股基本盈利的計算方法為·將母公司普通股股東應佔利潤·除以已發行普通股(不包括集團持有之本身股份)之加權平均股數。每股普通股攤薄後盈利的計算方法為·將基本盈利(毋須就具攤薄影響之潛在普通股所造成之影響作出調整)除以下列兩類股份的加權平均股數總和:已發行普通股(不包括集團持有之本身股份)及因轉換具攤薄影響之潛在普通股而發行的普通股。

母公司普通股股東應佔利潤

| | 2021年 | 2020年 |
|-------------------|---------|---------|
| | 百萬美元 | 百萬美元 |
| 母公司股東應佔利潤 | 13,917 | 5,229 |
| 分類為股東權益之優先股之應付股息 | (7) | (90) |
| 分類為股東權益之資本證券之應付票息 | (1,303) | (1,241) |
| 截至12月31日止年度 | 12,607 | 3,898 |

每股基本及攤薄後盈利

| | 2021年 | | | 2020年 | | |
|------------------|--------|--------|------|-------|--------|------|
| | 利潤 | 股份數目 | 每股 | 利潤 | 股份數目 | 每股 |
| | 百萬美元 | (百萬股) | 美元 | 百萬美元 | (百萬股) | 美元 |
| 基本1 | 12,607 | 20,197 | 0.62 | 3,898 | 20,169 | 0.19 |
| 具攤薄影響之潛在普通股之影響 | | 105 | | | 73 | |
| 攤薄後 ¹ | 12,607 | 20,302 | 0.62 | 3,898 | 20,242 | 0.19 |

¹ 已發行(基本)或假設已攤薄(攤薄後)之普通股加權平均股數。

具攤薄影響之潛在普通股的加權平均股數中,並無計入860萬份具反攤薄影響之僱員認股權(2020年:1,460萬份)。

5 經調整資產負債表對賬

| | | 於下列日 | 期 | |
|-------------|-----------------|-----------|--------|-----------|
| | 2021年 12月31日 | | | |
| | 列賬基準 與經調整 | 經調整 | 貨幣換算 | 列賬基準 |
| | 百萬美元 | 百萬美元 | 百萬美元 | 百萬美元 |
| 客戶貸款 (淨額) | 1,045,814 | 1,022,402 | 15,585 | 1,037,987 |
| 於聯營及合資公司之權益 | 29,609 | 27,070 | (386) | 26,684 |
| 外部資產總值 | 2,957,939 | 2,938,627 | 45,537 | 2,984,164 |
| 客戶賬項 | 1,710,574 | 1,620,128 | 22,652 | 1,642,780 |

6 列賬基準與經調整項目之對賬

| | 世界 | |
|---------------------------------------|----------|----------|
| | 2021年 | 2020年 |
| | 百萬美元 | 百萬美元 |
| 收入 ¹ | | |
| 列賬基準 | 49,552 | 50,429 |
| 貨幣換算 | | 1,393 |
| 重大項目 | 538 | (52 |
| - 客戶賠償計劃 | (11) | 21 |
| | | 10 |
| - 金融工具之公允值變動 ² | 242 | (264 |
| - 重組架構及其他相關成本 ³ | 307 | 170 |
| - 重大項目之貨幣換算 | | 11 |
| 經調整 | 50,090 | 51,770 |
| 預期信貸損失 | | |
| 列賬基準 | 928 | (8,817 |
| 貨幣換算 | 320 | (465) |
| 經調整 | 928 | (9,282 |
| | | (-,- |
| 營業支出 | | |
| 列賬基準 | (34,620) | (34,432) |
| 貨幣換算 | | (1,072 |
| 重大項目 | 2,472 | 3,095 |
| – 客戶賠償計劃 | 49 | (54) |
| - 商譽及其他無形資產減值 | 587 | 1,090 |
| 保證最低退休金福利平等化之過往服務成本 | _ | 17 |
| - 重組架構及其他相關成本 | 1,836 | 1,908 |
| 與法律及監管事宜相關之和解開支及準備 | _ | 12 |
| - 重大項目之貨幣換算 | | 122 |
| 經調整 | (32,148) | (32,409 |
| 應佔聯營及合資公司利潤 | | |
| 列賬基準 | 3,046 | 1,597 |
| 貨幣換算 | 0,0.0 | 133 |
| 重大項目 | _ | 462 |
| - 商譽減值 | _ | 462 |
| - 重大項目之貨幣換算 | | |
| 經調整 | 3,046 | 2.192 |
| | 5,6.0 | 2,102 |
| 除稅前利潤 | , | 0 7 |
| 列賬基準 2.8数格管 | 18,906 | 8,777 |
| 貨幣換算 素大頂只 | 2010 | (11 |
| 重大項目 | 3,010 | 3,505 |
| - 收入 | 538 | (52 |
| - 營業支出 (本人) 受験 スクタハヨショ | 2,472 | 3,095 |
| - 應佔聯營及合資公司利潤 | _ | 462 |
| 經調整 | 21,916 | 12,271 |

- 1 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額,亦稱為收入。 2 包括不合資格對沖的公允值變動及衍生工具債務估值的調整。 3 包括與集團於2020年2月最新業務狀況報告中作出削減風險加權資產承諾相關的損失,以及相關的增益。

7 或有負債、合約承諾及擔保

| | 2021年 | 2020年 |
|-------------------|---------|---------|
| | 百萬美元 | 百萬美元 |
| 擔保及其他或有負債: | | |
| - 金融擔保 | 27,795 | 18,384 |
| – 履約及其他擔保 | 85,534 | 78,114 |
| - 其他或有負債 | 858 | 1,219 |
| 於12月31日 | 114,187 | 97,717 |
| 承諾: | | |
| - 跟單信用證及短期貿易交易 | 8,827 | 7,178 |
| 遠期資產購置及遠期有期存款 | 47,184 | 66,506 |
| - 備用信貸、信貸額及其他貸款承諾 | 759,463 | 771,086 |
| 於12月31日 | 815,474 | 844,770 |

1 包括於2021年12月31日因滙豐已成為不可撤銷承諾的訂約方而應用IFRS 9減值規定的承諾6,276.37億美元(2020年12月31日:6,597.83億美元)。

上表披露集團資產負債表外負債及承諾之名義本金額·表示約定金額如被悉數取用而客戶又拖欠還款時涉及之最大風險額。由於預期大部分擔保及承諾所涉金額直至期滿時均不會被取用·故此名義本金總額並不是日後流動資金需求之參考。根據IFRS 9就擔保及承諾提撥的預期信貸損失準備於《2021年報及賬目》附註27披露。

大部分擔保的合約期不足一年,而合約期超過一年的擔保須由滙豐每年進行信貸審核。

由於集團旗下公司成為法律訴訟、監管及其他事宜的被告而產生的或有負債並未於本附註載列·唯已於《2021年報及賬目》附註27及34披露。.

金融服務賠償計劃

金融服務賠償計劃向無力支付或可能無力支付賠償的金融服務機構的合資格客戶作某限度的賠償。就日後任何可能發生的倒閉事件而言,倘若至今已施加的行業徵費不足以彌補應付予受影響客戶的賠償,金融服務賠償計劃可能向HSBC UK收取另一項徵費。金融服務賠償計劃因金融機構倒閉而最終向業界收取的徵費目前無法準確估計,因為徵費視乎多項不確定因素而定,包括金融服務賠償計劃可能收回的資產、當時的受保障產品(包括存款及投資)水平和金融服務賠償計劃成員數目之變化。

聯營公司

於2021年12月31日·滙豐應佔聯營公司之或有負債、合約承諾及擔保為635億美元(2020年:531億美元)。年內並無滙豐須承擔個別責任的事項。

8 法律訴訟及監管事宜

滙豐在多個司法管轄區內因日常業務運作而牽涉法律訴訟及監管事宜。除下文所述者外,滙豐認為該等事宜無一屬重大者。確認準備的方法乃根據附註1所載的會計政策釐定。雖然法律訴訟及監管事宜的結果本身存在不明朗因素,但管理層相信,根據所得資料,於2021年12月31日已就有關事宜提撥適當準備(請參閱《2021年報及賬目》附註27)。倘個別準備屬重大,即會註明已提撥準備的事實及其金額,唯若此舉會造成嚴重損害,則作別論。確認任何準備並不代表承認失當行為或承擔法律責任。若要估計作為或有負債類別之法律訴訟及監管事宜所涉的潛在責任總額,並不切實可行。

馬多夫證券

滙豐旗下多家非美國公司為若干在美國境外註冊成立的基金提供託管、管理及同類服務‧而該等基金均有資產交由Bernard L. Madoff Investment Securities LLC (「馬多夫證券」) 進行投資。根據馬多夫證券截至2008年11月30日提供的資料‧該等基金的總值聲稱為84億美元‧其中包括馬多夫虛報的利潤。根據滙豐所得資料‧在滙豐為該等基金提供服務期間‧由該等基金實際轉移至馬多夫證券的資金減去實際從馬多夫證券提取的資金‧估計合共約為40億美元。滙豐旗下多家公司於馬多夫證券詐騙案衍生的訴訟中被列為被告人。

於美國提出的訴訟:馬多夫證券受託人於美國紐約南區破產法院(「美國破產法院」)對滙豐旗下若干公司及其他人士提出訴訟,尋求追回由馬多夫證券轉移至滙豐的款項,有關數額尚未申述或釐定。若干申索獲初步撤銷,唯其後於上訴時遭否決,案件發還予美國破產法院,目前尚待審理。

Fairfield Sentry Limited、Fairfield Sigma Limited及Fairfield Lambda Limited(統稱「Fairfield」·自2009年7月起清盤)在美國提出訴訟·控告多名基金股東·包括為客戶擔任代名人的滙豐旗下公司·尋求歸還贖回款項。2018年12月·美國破產法院撤銷Fairfield清盤人提出的若干申索·並接納清盤人要求提交經修訂申訴的呈請。2019年5月·清盤人就若干事項由美國破產法院上訴至美國紐約南區聯邦地區法院(「紐約地區法院」);有關上訴尚待審理。

2020年1月·Fairfield清盤人就尚餘在美國破產法院的申索提交經修訂申訴。2020年12月·美國破產法院撤銷大部分有關申訴。2021年3月·清盤 人及被告人就美國破產法院的裁決向紐約地區法院提出上訴·而有關上訴目前尚待審理。同時·由美國破產法院審理的其餘未撤銷申索的訴訟仍在 進行。 於英國提出的訴訟:馬多夫證券受託人於英格蘭及威爾斯高等法院對滙豐旗下若干公司提出申索,尋求追回由馬多夫證券轉移至滙豐的款項,有關數額尚未申述或釐定。受託人送達申索書的期限已獲延長,位於英國的被告人期限延至2022年9月,其餘所有被告人則延至2022年11月。

於開曼群島提出的訴訟:2013年2月·Primeo Fund(「Primeo」·自2009年4月起清盤)對HSBC Securities Services Luxembourg(「HSSL」)及 Bank of Bermuda(Cayman)Limited(現名為HSBC Cayman Limited)提出訴訟·指稱被告人違約及違反受信責任·並申索損害賠償及衡平法補償。有關審訊於2017年2月結束·法院已於2017年8月撤銷對被告人的所有申索。2017年9月·Primeo向開曼群島上訴法院提出上訴·而於2019年6月·開曼群島上訴法院撤銷Primeo的上訴。2019年8月·Primeo向英國樞密院提交上訴通知書。2021年·英國樞密院召開了兩宗聆訊。滙豐在首宗聆訊被判敗訴·而第二宗聆訊則尚待判決。

於盧森堡提出的訴訟: 2009年4月·Herald Fund SPC (「Herald」·自2013年7月起清盤)於盧森堡地方法院對HSSL提出訴訟·尋求歸還 Herald聲稱因馬多夫證券詐騙案而損失的現金及證券或收取損害賠償金。盧森堡地方法院已撤銷Herald 要求歸還證券的申索·但保留Herald要求 現金歸還及損害賠償金的申索。Herald已就此項判決向盧森堡上訴法院提出上訴·現正等待審理。2018年底·Herald在盧森堡地方法院對HSSL及 英國滙豐銀行有限公司提出補充申索·尋求進一步歸還和損害賠償。

2009年10月·Alpha Prime Fund Limited(「Alpha Prime」)在盧森堡地方法院對HSSL提出訴訟·尋求歸還證券或等額現金或收取損害賠償金。2018年12月·Alpha Prime在盧森堡地方法院提出補充申索·尋求滙豐旗下若干公司作出損害賠償。有關事宜正等待盧森堡地方法院審理。

2014年12月·Senator Fund SPC (「Senator」) 在盧森堡地方法院對HSSL提出訴訟·尋求歸還證券或等額現金或收取損害賠償金。2015年4月·Senator於盧森堡地方法院提出另一項訴訟·向英國滙豐銀行有限公司盧森堡分行提出相同申索。2018年12月·Senator在盧森堡地方法院對HSSL及英國滙豐銀行有限公司盧森堡分行提出補充申索·尋求歸還Senator的證券或收取損害賠償金。有關事宜正等待盧森堡地方法院審理。

上述與馬多夫相關的多宗法律訴訟可能產生之多種不同結果及任何財務影響,可能受多項因素影響,包括但不限於訴訟在多個司法管轄區提出。根據現有資料,管理層估計與馬多夫相關的多宗法律訴訟所涉全部申索,可能產生損害賠償總額約6億美元(不包括費用及利息)。由於有關估計涉及不確定因素及限制,最終可能導致之任何損害賠償金額可能與此金額相差甚大。

反洗錢及制裁相關事宜

2012年12月·滙豐控股簽訂多項協議。包括與英國金融服務管理局協定的承諾書(於2013年及其後再次於2020年被英國金融業操守監管局(「金融業操守監管局」)發出的指令取代)·以及美國聯邦儲備局(「聯儲局」)的停止及終止令。當中均載列若干前瞻性反洗錢及制裁相關責任。過去幾年·滙豐已委任一名《金融服務及市場法》第166條所指的內行人士,以及根據聯儲局停止及終止令委任一名獨立顧問,以定期評估集團的反洗錢及制裁合規計劃。2021年第二季·該名內行人士已完成其聘用協定,且金融業操守監管局已確定毋須再進行內行人士的工作。另外·獨立顧問繼續按照聯儲局的停止及終止令進行工作。有關金融業操守監管局內行人士及聯儲局獨立顧問各自角色的資料載於《2021年報及賬目》第209頁。

2021年12月·金融業操守監管局結束了對滙豐遵守英國反洗錢規例以及金融犯罪系統和監控規定方面的調查·並向英國滙豐銀行有限公司判處罰款·有關罰款經已支付。

自2014年11月起,美國聯邦法院先後接獲多宗法律訴訟,代表之原告人為中東恐怖襲擊的受害人或其親屬,被告人包括滙豐旗下多家公司以及其他人士。在每一宗訴訟中,原告人指稱被告人協助和教唆受制裁的各方作出非法行為,違反美國《反恐法》。現時九宗訴訟仍有待紐約聯邦法院或哥倫比亞地方法院審理。法院批准滙豐就其中五宗訴訟提出的撤銷呈請;兩宗訴訟的上訴尚待裁決,其餘三宗訴訟的撤銷呈請正面臨上訴。其餘四宗訴訟仍處於初步的階段。

根據目前已知的事實・預測此等事宜的解決方案(包括解決時間及可能對滙豐造成的任何影響)並不切實可行・但有關影響可能甚大。

有關倫敦銀行同業拆息、歐洲銀行同業拆息及其他基準利率的調查及訴訟

歐元利率衍生工具:2016年12月·歐盟委員會頒布裁決·指滙豐和其他銀行於2007年初就歐元利率衍生工具的訂價作出反競爭行為。歐盟委員會以違規期為1個月作基準判處滙豐罰款。2019年9月·歐洲聯盟普通法院(「普通法院」)大致維持歐盟委員會有關法律責任的決定·但裁定罰款無效。滙豐及歐盟委員會均已就普通法院的裁決向歐洲法院提出上訴。2021年6月·歐盟委員會採納一項新的罰款裁決·款額較之前裁定無效的罰款低5%·隨後亦撤銷其向歐洲法院提出的上訴。滙豐已就歐盟委員會2021年6月的罰款裁決向普通法院提出上訴·而其就法律責任向歐洲法院提出的上訴亦仍待審理。

美元倫敦銀行同業拆息:自2011年起,在美國數宗有關釐定美元倫敦銀行同業拆息的私人訴訟中,滙豐及其他銀行訂價小組成員均被列為被告 人。該等申訴根據多項美國法例提出,包括美國《反壟斷法》及《敲詐勒索法》、美國《大宗商品交易法》以及州法例。該等訴訟包括個人及推定 集體訴訟,當中大部分已移交及∕或合併提交予紐約地區法院進行預審。滙豐已與五個原告人群體達成集體和解,而法院已批准該等和解。滙豐並 已解決多宗私人訴訟,唯對滙豐提起的其他多宗美元倫敦銀行同業拆息相關訴訟仍有待紐約地區法院審理。

洲際交易所倫敦銀行同業拆息:2019年1至3月期間·在三宗於紐約地區法院提出的推定集體訴訟中·原告人代表曾向銀行訂價小組成員購買所付利息與洲際交易所美元倫敦銀行同業拆息相關之金融工具的人士及公司·將滙豐及其他銀行訂價小組成員列為被告人。有關申訴指稱(其中包括)被告人曾進行與抑制該基準利率有關的不當行為·違反美國《反壟斷法》和州法例。2019年7月·三宗推定集體訴訟已被合併處理·而原告人已提交合併經修訂申訴。2020年3月·法院接納被告人就整項申訴提出的撤銷呈請·而於2022年2月·美國上訴法院第二巡迴審判庭撤銷原告人的上訴。

新加坡銀行同業拆息、新元掉期利率及澳洲銀行票據掉期利率:2016年7及8月,在兩宗於紐約地區法院提出的推定集體訴訟中,原告人代表曾買賣以新加坡銀行同業拆息、新元掉期利率及澳洲銀行票據掉期利率作為基準利率之相關產品的人士,將滙豐及其他銀行訂價小組成員列為被告人。申訴指稱(其中包括)被告人曾進行與此等基準利率有關的不當行為,違反美國《反壟斷法》、《大宗商品交易法》和《敲詐勒索法》,以及州法例。

於新加坡銀行同業拆息/新元掉期利率訴訟中·香港上海滙豐銀行有限公司於2021年10月與原告人達成原則性和解·以解決此訴訟。和解尚待法院批准。

2018年11月·法院以個人管轄權為理據撤銷澳洲銀行票據掉期利率訴訟中所有境外被告人(包括滙豐旗下所有公司) 的被告身份。2019年4月·原告人提交經修訂申訴·而被告人已提交撤銷呈請。2020年2月·法院再度撤銷原告人就滙豐旗下所有公司提交的經修訂申訴。

此等事宜的多種不同結果可能受多項因素左右,而由此引發的財務影響可能甚為重大。

外匯相關調查及訴訟

2021年12月·歐盟委員會發出一項和解判決·裁斷包括滙豐在內的多家銀行於2011至2012年間·於外匯現貨市場一個網上聊天室作出反競爭行為。歐盟委員會就此事向滙豐判處1.743億歐元的罰款·款額已全數作準備。

2018年1月·繼美國司法部結束對滙豐過往外匯交易活動的調查後·滙豐控股就2010年及2011年兩宗特定交易的欺詐行為·與美國司法部刑事司訂立一項為期三年的延後起訴協議(「外匯交易延後起訴協議」)。2021年1月·外匯交易延後起訴協議屆滿·同年8月·根據外匯交易延後起訴協議而延遲處理的指控已被撤銷。

2016年12月·巴西經濟保護管理委員會對在岸外匯市場展開調查·並已將多家銀行(包括滙豐)列為調查對象。

2020年6月·南非競爭委員會繼2017年2月將一項申訴初步轉交南非競爭審裁處審理後·提交了一項針對英國滙豐銀行有限公司及美國滙豐銀行等 28家金融機構的經修訂申訴·指稱被告人在南非外匯市場進行反競爭行為。2021年12月· 英國滙豐銀行有限公司及美國滙豐銀行申請撤銷經修訂 申訴的聆訊在南非競爭審裁處審理·目前尚待判決。

自2013年起,在提交或送交紐約地區法院審理的多宗推定集體訴訟中,滙豐旗下多家公司及其他銀行被列為被告人,有關申訴指稱被告人串謀操控外匯匯率。滙豐已與兩個原告人群體(包括外匯產品的直接及間接買方)達成集體和解,法院已就該等和解作出最終批准。而另一宗由外匯產品零售客戶提出的推定集體訴訟,則仍尚待審理。

2018年11及12月·若干不參與美國直接買方集體訴訟和解安排的原告人在紐約地區法院和英格蘭及威爾斯高等法院提出多宗申訴·指稱滙豐及其他被告人作出與外匯相關的不當行為。該等訴訟尚待審理。另外·指稱滙豐及其他銀行作出與外匯相關的不當行為的訴訟仍待巴西及以色列法院審理。日後可能會出現其他就滙豐過往的外匯活動而對其提出的民事訴訟。

此等事官的多種不同結果可能受多項因素左右,而由此引發的財務影響可能甚為重大。

貴金屬訂價相關訴訟

黃金:自2014年3月起,有多宗推定集體訴訟在紐約地區法院、新澤西區及加州北區的聯邦地區法院提出,滙豐及倫敦黃金市場訂價有限公司的其他成員機構均被列為被告人。該等申訴由紐約地區法院合併審理,並指稱由2004年1月至2013年6月,被告人串謀操控黃金及黃金衍生工具的價格,以謀取共同利益,違反美國《反壟斷法》、美國《大宗商品交易法》以及紐約州法例。2020年10月,滙豐與原告人就解決合併訴訟達成原則性和解。有關和解尚待法院審批。

自2015年12月起,有多宗推定集體訴訟根據加拿大法律在安大略省及魁北克省高等法院提出,控告滙豐旗下多家公司及其他金融機構。原告人指稱(其中包括)被告人由2004年1月至2014年3月串謀操控黃金及黃金衍生工具的價格,違反加拿大的《競爭法》及普通法。有關訴訟仍在進行中。

白銀:自2014年7月起,有多宗推定集體訴訟在紐約聯邦地區法院提出,滙豐及倫敦白銀市場訂價有限公司的其他成員機構均被列為被告人。該等申訴指稱由2007年1月至2013年12月,被告人串謀操控白銀及白銀衍生工具的價格,以謀取共同利益,違反美國《反壟斷法》、美國《大宗商品交易法》及紐約州法例。在完成核證前的文件透露後,該等訴訟由紐約地區法院合併,目前仍待審理。

2016年4月·有兩宗推定集體訴訟根據加拿大法律在安大略省及魁北克省高等法院提出·控告滙豐旗下多家公司及其他金融機構。兩宗訴訟的原告人均指稱被告人由1999年1月至2014年8月串謀操控白銀及白銀衍生工具的價格·違反加拿大的《競爭法》及普通法。有關訴訟仍在進行中。

鉑金及鈀金:由2014年底至2015年初,有多宗推定集體訴訟在紐約地區法院提出,滙豐及倫敦鉑金及鈀金訂價有限公司的其他成員機構均被列為被告人。該等申訴指稱由2008年1月至2014年11月,被告人串謀操控鉑族金屬及按鉑族金屬計價的金融產品之價格,以謀取共同利益,違反美國《反壟斷法》及美國《大宗商品交易法》。2020年3月,法院接納被告人就原告人的第三次經修訂申訴提出的撤銷呈請,唯亦批准原告人重新申述若干申索。原告人已提出上訴。

根據目前已知的事實·現階段要求滙豐預測此等事宜的解決方案(包括解決時間及可能對滙豐造成的任何影響)並不切實可行·但有關影響可能甚大。

雷影融資訴訟

2015年7及11月·申索人以個人身分在英格蘭及威爾斯高等法院對HSBC Private Bank (UK) Limited (「PBGB」)提出兩宗訴訟·尋求就若干指稱理由作出損害賠償·包括就申索人參與若干Ingenious電影融資計劃一事違反對其承擔的責任。2018年12月及2019年6月·多名申索人就PBGB就申索人參與的若干Ingenious電影融資計劃向第三方提供貸款一事·在英格蘭及威爾斯高等法院對PBGB進一步提出兩宗訴訟。2022年1月·HSBC UK Bank plc (作為PBGB的接替人)與申索人小組就解決該等訴訟原則上達成和解。和解仍須以商定最終文件為前提。

2020年6月·就PBGB在開發Eclipse電影融資計劃中的角色·計劃的兩批投資者分別在英格蘭及威爾斯高等法院對HSBC UK Bank plc(作為PBGB的接替人)提出兩項獨立的申索。有關訴訟仍在進行中。

2021年4月·因PBGB在Zeus電影融資計劃開發過程中擔當的角色·HSBC UK Bank plc(作為PBGB的接替人)獲送達一份由英格蘭及威爾斯高等法院發出的申索書。有關訴訟仍處於初步階段。

由於PBGB過往涉及提供若干電影融資相關服務·有關方面或會對HSBC UK Bank plc提出其他訴訟或展開其他調查。

此等事宜的多種不同結果可能受多項因素左右,而由此引發的財務影響可能甚為重大。

其他監管調查、審查及訴訟

因有關公司業務及營運的多種事宜·滙豐控股及/或其若干聯屬公司涉及多個監管機構及公平競爭與執法機關的多項其他調查、審查及訴訟·包括:

- 阿根廷、印度及其他地方的多個稅務管理、監管及執法機關就指稱的逃稅或稅務詐騙、洗錢和非法跨境招攬銀行業務展開調查;
- 美國商品期貨交易委員會就與債券發行等事宜相關的利率掉期交易以及使用並非由滙豐批准的傳訊平台作商業通訊展開調查:
- 審慎監管局就英國存戶保障安排進行的調查:
- 金融業操守監管局就英國的收回貸款業務展開調查;
- 英國競爭及市場管理局就金融服務業展開調查;
- 就墨西哥政府債券市場而於紐約地區法院提出的一宗推定集體訴訟;
- 就英國滙豐銀行有限公司在2003至2009年間擔任史丹福國際銀行有限公司的代理銀行·而在美國法院提出的兩宗集體訴訟以及在英格蘭及威爾斯高等法院提出的一項申索;及
- 就住宅按揭抵押證券而於美國法院對滙豐旗下多家公司提出的訴訟,主要依據為(a)就美國滙豐銀行代表多個證券化信託履行受託人職責而對其提出的申索;及(b)就尋求被告人回購多項按揭貸款而對滙豐旗下多家公司提出的申索。

此等事宜的多種不同結果可能受多項因素左右,而由此引發的財務影響可能甚為重大。

9 結算日後事項

下列最新公布的收購事項乃集團為擴展保險業務所作舉措之一,有助我們實現策略優先目標,成為亞洲財富管理業界的領袖。

- 2022年2月11日·於通過所有監管批准之後·集團的全資附屬公司滙豐保險集團(亞太)有限公司已購入 AXA Insurance Pte Limited 的100%已發行股本·作價5.29億美元·並須對結算項目進行調整。有關調整將反映於集團的2022年業績·屆時·應已完成確定初始收購會計處理方法。
- 2021年12月30日·集團的全資附屬公司滙豐保險(亞洲)有限公司獲中國銀行保險監督管理委員會批准·收購滙豐人壽保險有限公司(「滙豐保險(中國)」)餘下50%股權。預料收購將於2022年上半年内完成。滙豐保險(中國)總部設於上海·提供全面的保險解決方案·涵蓋年金、終生壽險、危疾和單位相連保險產品·2021年的列賬基準承保保費總額約為4億美元(2020年:3億美元)。
- 2022年1月28日·滙豐保險集團(亞太)有限公司通知Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited (「CHOICe」)的股東·表示擬將所持CHOICe股權增加至最多49%。滙豐現持有的26%股權乃作為聯營公司入賬。增持任何股權均須待與 CHOICe其他股東達成協議·並取得內部及監管機構批准方可作實。CHOICe於2008年成立·為一家總部設於印度的人壽保險公司·於截至 2021年3月31日止年度的列賬基準承保保費總額約達7億美元(2020年3月31日:5億美元)。

2021年,美國滙豐銀行已與Citizens Bank及Cathay Bank達成最終銷售協議,向彼等出售旗下約90家零售分行及絕大部分住宅按揭、無抵押及零售工商銀行業務貸款,以及卓越理財、尚玉和私人銀行業務客戶以外所有分行網絡的存款。與 Cathay Bank 訂立之銷售協議於2022年2月4日完成,而與Citizens Bank訂立之銷售協議則於2022年2月18日完成。此等交易的進一步詳情載於《2021年報及賬目》第387頁附註36:業務出售。

於2021年12月31日後·董事批准派發2021年第二次股息每股普通股0.18美元(派息額約為36.49億美元)。滙豐控股於2022年2月8日提早贖回將 於2023年3月到期、價值達25億美元之3.262厘固定/浮動利率無抵押優先票據·有關證券將於2022年3月13日贖回及註銷。此等賬目已於2022年 2月22日經董事會通過並授權公布。

10 資本結構

資本比率

| | 於12月 | 31日 |
|----------|-------|-------|
| | 2021年 | 2020年 |
| | % | % |
| 過渡基準 | | |
| 普通股權一級比率 | 15.8 | 15.9 |
| 一級比率 | 18.6 | 18.7 |
| 總資本比率 | 21.2 | 21.5 |
| | | |
| 終點基準 | | |
| 普通股權一級比率 | 15.8 | 15.9 |
| 一級比率 | 18.5 | 18.5 |
| 總資本比率 | 20.0 | 20.2 |

監管規定資本總額及風險加權資產

| 五百% C 负个 IN | | |
|-------------|---------|---------|
| | 於12月3: | ıβ |
| | 2021年 | 2020年 |
| | 百萬美元 | 百萬美元 |
| 過渡基準 | | |
| 普通股權一級資本 | 132,565 | 136,050 |
| 額外一級資本 | 23,727 | 24,123 |
| 二級資本 | 21,494 | 24,250 |
| 監管規定資本總額 | 177,786 | 184,423 |
| 風險加權資產 | 838,263 | 857,520 |
| 終點基準 | | |
| 普通股權一級資本 | 132,565 | 136,050 |
| 額外一級資本 | 22,421 | 22,411 |
| 二級資本 | 12,475 | 14,743 |
| 監管規定資本總額 | 167,461 | 173,204 |
| 風險加權資產 | 838,263 | 857,520 |
| | | |

槓桿比率¹

| | | 於12月 | 於12月31日 | |
|-------|-------------------------------|---------|---------|--|
| | | 2021年 | 2020年 | |
| 參考* | | 十億美元 | 十億美元 | |
| 20 | 一級資本 | 155.0 | 158.5 | |
| 21 | 槓桿比率風險總額 | 2,962.7 | 2,897.1 | |
| | | % | % | |
| 22 | 槓桿比率 | 5.2 | 5.5 | |
| EU-23 | 資本計量定義的過渡性安排選擇 | 已全面實行 | 已全面實行 | |
| | 英國槓桿比率風險額 - 季度均值 ² | 2,545.6 | 2,555.5 | |
| | | % | %_ | |
| | 英國槓桿比率 - 季度均值 ² | 6.0 | 6.1 | |
| | 英國槓桿比率 - 季末 ² | 6.2 | 6.2 | |

- * 參考索引為歐洲銀行管理局範本對應項目的編號。
- 1 任何對歐盟規例及指令(包括技術準則)的提述(倘適用)·均應視為根據《2018年歐洲聯盟(退出)法令》納入英國法律、並其後可能根據英國法律 予以修訂的版本之提述。兩項槓桿比率的計算均已應用資本規例2之IFRS 9監管規定過渡安排。
- 2 英國槓桿比率乃指根據審慎監管局的英國槓桿架構計算所得的集團槓桿比率。以此計算的風險承擔額中,不包括合資格的中央銀行結餘及英國企業復甦貸款計劃下的貸款。

11 法定賬目

本新聞稿所載資料並不構成英國《2006年公司法》(「公司法」)第434條所界定之法定賬目。截至2021年12月31日止年度之法定賬目,將根據公司法第441條之規定送呈英格蘭及威爾斯公司註冊處。核數師已就該等賬目發出無保留意見報告,當中並無載有公司法第498(2)或(3)條所指之聲明。

12 買賣滙豐控股有限公司上市證券

滙豐已制訂政策及程序·除法規及規例允許的情況外·嚴禁就其在香港聯合交易所有限公司(「聯交所」)上市的證券進行特定交易。除滙豐控股的附屬公司以中介機構或受託人身分進行的交易外·於截至2021年12月31日止年度內·滙豐控股或其任何附屬公司均無買入、賣出或贖回其於聯交所上市的任何證券。

13 2022年各次股息

集團已就是否恢復按季派息作出檢討,唯現時不擬於2022年内恢復此安排。未來數年集團將繼續檢討是否恢復按季派息,並於2023年2月發布 2022年業績時或之前再交代最新情況。

由於集團錄得預期信貸損失撥回及重組成本上升·2021財政年度的股息派付比率處於目標派付比率(即每股普通股列賬基準盈利的40%至55%之間)的較低範圍。股息政策允許集團若缺乏具吸引力的機會投放閑置資本·致使資本過於充裕時·可就非現金重大項目(例如商譽或無形資產減值)靈活調整每股盈利·並透過股份回購或特別股息·不時補充該派息政策。

股息均以美元為單位宣派,股東可選擇以美元、英鎊或港元或該三種貨幣之組合收取現金股息。

14 《盈利公布》及中期業績

2022年第一季及第三季業績將分別於2022年4月26日及2022年10月25日公布。截至2022年6月30日止六個月的中期業績將於2022年8月1日公布。

15 企業管治守則

滙豐須同時遵守英國及香港的企業管治規定。於2021年,滙豐已遵守英國及香港兩地《企業管治守則》的條文及規定。

根據香港的守則·監察委員會應負責監督所有風險管理及內部監控制度。滙豐的集團風險管理委員會負責監督內部監控(財務報告的內部監控除外)及風險管理制度。此安排獲英國《企業管治守則》許可。

滙豐控股已根據英國《濫用市場條例》及《聯交所證券上市規則》的規定,就買賣集團證券的責任編製守則,而聯交所經考慮英國採納的慣例,特別是有關僱員股份計劃的規定後,已向集團授出豁免,無須集團嚴格遵守有關規則。年內,全體董事獲提醒有關買賣滙豐集團證券的責任,經作出具體查詢後,全體董事均確認已遵守有關責任。

集團監察委員會已審閱2021年的全年業績。

於本公布發表之日,滙豐控股有限公司的董事包括:

杜嘉祺*、祈耀年、段小纓[†]、范貝恩[†]、傅偉思[†]、古肇華[†]、麥浩智[†]、利蘊蓮[†]、梅愛苓[†]、聶德偉[†]、邵偉信、戴國良[†]及梅爾莫[†]。

*集團非執行主席

†獨立非執行董事

16 有關前瞻性陳述之提示聲明

本新聞稿可能包含與集團財政狀況、經營業績、資本狀況、策略及業務相關的預計、估計、預測、目標、意見、前景、業績、回報及前瞻性陳述,可以透過所用的「可能」、「將」、「應」、「預料」、「預期」、「預計」、「估計」、「尋求」、「擬」、「目標」、「計劃」、「相信」、「潛在」或「合理可能」等前瞻性詞彙或其否定詞或其他形態或類似詞彙加以辨別(統稱「前瞻性陳述」),包括其中所述的優先策略和任何財務、投資及資本目標,以及任何有關環境、社會及管治的目標、承諾和抱負。

任何此類前瞻性陳述均非未來業績的可靠指標,原因是它們可能涉及大量列明或隱含的假設及主觀判斷,而這些假設和判斷未必獲證實為正確。前瞻性陳述所載的任何事項能否達成、會否真正發生或會否實現或是否完整或準確,均並無保證。這些假設及判斷可能證實為不正確,並且涉及已知或未知風險、不明朗因素、突發事件及其他重要因素,當中許多因素非集團所能管控。由於各種風險、不確定性和其他因素(包括但不限於關乎整體市況或監管變動、由於新冠疫情的影響,或因與環境、社會及管治事宜相關的數據局限性和應用方法改變),實際的成果、業績、表現或其他未來事件或條件可能與任何前瞻性陳述所陳述、暗示和/或反映者截然不同。

任何此類前瞻性陳述均以集團於作出有關陳述當日的信念、預期和意見為依據。倘情況或管理層的信念、預期或意見有所改變,集團不承擔更新、修訂或補充該等陳述的義務或責任,並特此明確表示對前述事項概不負責。基於上述原因,接收者不應倚賴任何前瞻性陳述,並應留意依賴前瞻性陳述的後果。集團或其代表概不就本文所載的任何預計、估計、預測、目標、前景或回報的成果或合理性作出任何明示或暗示的聲明或保證。

有關可導致實際結果與本新聞稿存在重大差異的重要因素·詳情請參閱預期於2022年2月23日或前後送呈美國證交會存檔的20-F表格所載滙豐截至2021年12月31日止財政年度《年報及賬目》。

17 使用替代業績衡量指標

本新聞稿包含管理層內部使用的非IFRS衡量指標·均構成歐洲證券和市場管理局指引下的「替代業績衡量指標」·以及美國證券交易委員會的規則及法規所界定·並按照相關規則及法規呈列的「非公認會計原則財務衡量指標」(以下概稱「替代業績衡量指標」)。我們採用的主要替代業績衡量指標、乃按「經調整業績」基準呈列。其計算方法是·就導致按期比較資料扭曲的貨幣換算差額及重大項目之影響·對列賬基準業績作出調整。重大項目是指管理層和投資者為更深入了解業務的實際趨勢·一般會於評估業績表現時識別及另行考慮的項目。有關替代業績衡量指標和IFRS下最可直接比較衡量指標的對賬·請參閱滙豐送呈存檔的2021年20-F表格;上述文件呈交後均會上載至 www.hsbc.com。

18 若干界定用語

除文義另有所指外・「滙豐控股」乃指滙豐控股有限公司・而「滙豐」、「集團」或「我們」則指滙豐控股及其附屬公司。在本文件內・中華人民 共和國香港特別行政區簡稱為「香港」。當使用「股東權益」及「股東權益總額」等用語時・「股東」指滙豐控股的普通股及由滙豐控股發行並分 類為股東權益的優先股及資本證券之持有人。「百萬美元」及「十億美元」分別指百萬及十億(數以千計之百萬)美元。

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HSBC HOLDINGS PLC

Data Pack

4Q 2021

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC's significant accounting policies as described in the *Annual Report and Accounts 2021*. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the *Annual Report and Accounts 2021*, the *Interim Report 2021*, and other reports and financial information published by HSBC.

Unless stated otherwise, all information is on a reported basis. Where disclosed, adjusted performance information is computed by adjusting reported results for the effects of foreign currency translation differences and significant items, which both distort period-on-period comparisons. We consider adjusted performance provides useful information for investors by aligning internal and external reporting, identifying and quantifying items management believes to be significant, and providing insight into how management assesses period-on-period performance. Definitions and calculations of other alternative performance measures are included in our 'Reconciliation of alternative performance measures' on page 117 of our *Annual Report and Accounts 2021*. All alternative performance measures are reconciled to the closest reported financial measure.

'Significant items' refers collectively to the items that management and investors would ordinarily identify and consider separately to improve the understanding of the underlying trends in the business.

The quarterly comparatives are translated at average 4Q21 exchange rates for the income statement or at the prevailing rates of exchange on 31 December 2021 for the balance sheet. The yearly comparatives are translated at average FY21 exchange rates for the income statement or at the prevailing rates of exchange on 31 December 2021 for the balance sheet.

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HSBC

HSBC Holdings plc consolidated

| | Quarter ended | | | Year to date | Year to date | | |
|---|---------------|-----------|-----------|--------------|--------------|-----------|-----------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | 31-Dec-20 |
| Net interest income | 6,781 | 6,610 | 6,584 | 6,514 | 6,619 | 26,489 | 27,578 |
| Net fee income | 3,101 | 3,322 | 3,211 | 3,463 | 2,967 | 13,097 | 11,874 |
| Other operating income | 2,107 | 2,080 | 2,770 | 3,009 | 2,171 | 9,966 | 10,977 |
| Net operating income before change in expected credit losses and other credit impairment charges | 11,989 | 12,012 | 12,565 | 12,986 | 11,757 | 49,552 | 50,429 |
| Change in expected credit losses and other credit impairment charges | (450) | 659 | 284 | 435 | (1,174) | 928 | (8,817) |
| Total operating expenses | (9,544) | (7,989) | (8,560) | (8,527) | (9,864) | (34,620) | (34,432) |
| of which: staff expenses ¹ | (5,002) | (4,130) | (4,689) | (4,921) | (5,079) | (18,742) | (18,076) |
| Share of profit in associates and joint ventures | 669 | 721 | 771 | 885 | 666 | 3,046 | 1,597 |
| Profit/(loss) before tax | 2,664 | 5,403 | 5,060 | 5,779 | 1,385 | 18,906 | 8,777 |
| Tax expense | (635) | (1,161) | (1,206) | (1,211) | (450) | (4,213) | (2,678) |
| Profit/(loss) after tax | 2,029 | 4,242 | 3,854 | 4,568 | 935 | 14,693 | 6,099 |
| Profit/(loss) attributable to: | | | | | | | |
| - ordinary shareholders of the parent company ('PAOS') | 1,788 | 3,543 | 3,396 | 3,880 | 562 | 12,607 | 3,898 |
| - preference shareholders of the parent company | _ | _ | _ | 7 | 23 | 7 | 90 |
| - other equity holders of the parent company | 142 | 495 | 212 | 454 | 175 | 1,303 | 1,241 |
| - non-controlling interests | 99 | 204 | 246 | 227 | 175 | 776 | 870 |
| | | | | | | | |
| (Increase)/decrease in present value of in-force insurance business ('PVIF') (net of tax) | (6) | (68) | (44) | 60 | 309 | (58) | (253) |
| Impairment of goodwill and other intangible assets (net of tax) | 591 | 17 | _ | _ | (120) | 608 | 1,036 |
| PAOS net of PVIF and goodwill impairment | 2,373 | 3,492 | 3,352 | 3,940 | 751 | 13,157 | 4,681 |
| | | | | | | | |
| Reported significant items - Totals (\$m) | 4> | 41 | | () | () | () | |
| Revenue | (103) | (189) | 41 | (287) | (67) | (538) | 63 |
| ECL | - | | | | _ | | |
| Operating expenses | (1,203) | (404) | (541) | (324) | (758) | (2,472) | (2,973) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ | (462) |
| Adjusted (\$m) | | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges ¹ | 12,092 | 12,049 | 12,243 | 13,029 | 11,798 | 50,090 | 51,769 |
| of which: net interest income | 6,788 | 6,531 | 6,439 | 6,372 | 6,585 | 26,479 | 28,273 |
| of which: net fee income | 3,101 | 3,287 | 3,151 | 3,408 | 2,949 | 13,097 | 12,142 |
| Change in expected credit losses and other credit impairment charges | (450) | 644 | 272 | 424 | (1,172) | 928 | (9,282) |
| Total operating expenses | (8,341) | (7,486) | (7,836) | (8,043) | (9,092) | (32,148) | (32,409) |
| Share of profit in associates and joint ventures | (8,341) | 725 | (7,830) | (8,043) | (9,092) | 3,046 | 2,192 |
| Profit/(loss) before tax | 3,970 | 5,932 | 5,456 | 6,301 | 2,218 | 21,916 | 12,270 |
| Trong (1000) service tax | 3,570 | 3,332 | 3,430 | 0,301 | 2,210 | 21,510 | 12,270 |

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HSBC

HSBC Holdings plc consolidated

| _ | | Q | uarter ended | | | Year to date | Year to date |
|--|-----------|-----------|--------------|-----------|-----------|--------------|--------------|
| Earnings metrics | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | 31-Dec-20 |
| Return on average equity (annualised) | 4.0 % | 8.0 % | 7.8 % | 9.0 % | 1.3 % | 7.1 % | 2.3 % |
| Return on average tangible equity (annualised) | 6.0 % | 8.7 % | 8.6 % | 10.2 % | 1.9 % | 8.3 % | 3.1 % |
| Earnings per share (\$) | 0.09 | 0.18 | 0.17 | 0.19 | 0.03 | 0.62 | 0.19 |
| Adjusted ECL / average gross loans (annualised) | 0.17 % | (0.24)% | (0.10)% | (0.17)% | 0.44 % | (0.09)% | 0.87 % |
| Dividends | | | | | | | |
| Dividends per share - declared in respect of the period (\$) | 0.18 | _ | 0.07 | _ | 0.15 | 0.25 | 0.15 |
| Dividends paid during the period, net of scrip (\$m) | _ | 1,421 | 3,059 | _ | _ | 4,480 | _ |
| Value of scrip issued during period (\$m) | - | _ | _ | _ | _ | _ | _ |
| Revenue significant items (\$m) | | | | | | | |
| Customer redress programmes | (7) | _ | _ | 18 | 1 | 11 | (21) |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | (2) | _ | (10) |
| Fair value movements on financial instruments | 16 | (64) | 45 | (239) | (46) | (242) | 264 |
| Restructuring and other related costs | (112) | (125) | (4) | (66) | (20) | (307) | (170) |
| Cost significant items (\$m) | | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | (25) | (7) | (27) | 10 | 107 | (49) | 54 |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | (587) | _ | _ | _ | (8) | (587) | (1,090) |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | (17) | _ | (17) |
| Restructuring and other related costs | (591) | (397) | (514) | (334) | (836) | (1,836) | (1,908) |
| Settlements and provisions in connection with legal and regulatory matters | - | _ | _ | _ | (4) | _ | (12) |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | | |
| Impairment of goodwill | - | _ | _ | _ | _ | _ | (462) |
| Reconciling items - Currency translation on reported items - Totals (\$m) | | | | | | | |
| Revenue | | (150) | (284) | (243) | (27) | | |
| ECL | | (15) | (12) | (11) | 2 | | |
| Operating expenses | | 106 | 197 | 167 | 25 | | |
| Share of profit in associates and joint ventures | | 4 | 6 | 6 | 18 | | |
| Currency translation on revenue significant items | | 2 | (3) | 1 | (1) | | |
| Currency translation on operating expense significant items | | 7 | 14 | 7 | 11 | | |
| Currency translation on share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | | |

1 Staff expenses are presented net of software capitalisation costs. During 4Q21, the allocation of internally capitalised software costs between staff expenses and general administrative expenses was updated to better reflect the allocation of the underlying costs being capitalised. The YTD impact recognised in 4Q was an increase of \$733m in staff expenses, offset by a corresponding decrease in general administrative expenses. There is no impact on total operating expenses and comparatives have not been re-presented.

HSBC

Assets – reported (\$m)

HSBC Holdings plc consolidated

| The second secon |
|--|
| Cash and balances at central banks |
| Items in the course of collection from other banks |
| Hong Kong Government certificates of indebtedness |
| Trading assets |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss |
| Derivatives |
| Loans and advances to banks |
| Loans and advances to customers (net) |
| Reverse repurchase agreements – non-trading |
| Financial investments |
| Prepayments, accrued income and other assets |
| Current tax assets |
| Interests in associates and joint ventures |
| Goodwill and intangible assets |
| Deferred tax assets |
| Total assets |
| |
| Liabilities – reported (\$m) |
| Hong Kong currency notes in circulation |
| Deposits by banks |
| Customer accounts |
| Repurchase agreements – non-trading |
| Items in the course of transmission to other banks |
| Trading liabilities |
| Financial liabilities designated at fair value |
| Derivatives |
| Debt securities in issue |
| Accruals, deferred income and other liabilities |
| Current tax liabilities |
| Liabilities under insurance contracts |
| Provisions |
| Deferred tax liabilities |
| Subordinated liabilities |
| Total liabilities |
| |
| |

| | Balance sheet date | | | | Balance sheet date | | |
|-----------|--------------------|-----------|-----------|-----------|--------------------|--|--|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | | |
| 403,018 | 409,918 | 393,559 | 384,448 | 304,481 | 403,018 | | |
| 4,136 | 6,384 | 9,406 | 5,162 | 4,094 | 4,136 | | |
| 42,578 | 41,476 | 41,880 | 41,020 | 40,420 | 42,578 | | |
| 248,842 | 256,374 | 260,250 | 249,031 | 231,990 | 248,842 | | |
| 49,804 | 49,068 | 49,120 | 46,829 | 45,553 | 49,804 | | |
| 196,882 | 198,533 | 209,516 | 241,048 | 307,726 | 196,882 | | |
| 83,136 | 95,974 | 86,886 | 83,873 | 81,616 | 83,136 | | |
| 1,045,814 | 1,039,677 | 1,059,511 | 1,040,207 | 1,037,987 | 1,045,814 | | |
| 241,648 | 211,035 | 201,714 | 190,260 | 230,628 | 241,648 | | |
| 446,274 | 428,751 | 434,576 | 451,207 | 490,693 | 446,274 | | |
| 139,982 | 177,145 | 175,155 | 172,708 | 156,412 | 139,982 | | |
| 970 | 428 | 405 | 568 | 954 | 970 | | |
| 29,609 | 28,561 | 28,709 | 27,543 | 26,684 | 29,609 | | |
| 20,622 | 20,895 | 20,703 | 20,275 | 20,443 | 20,622 | | |
| 4,624 | 4,572 | 4,615 | 4,450 | 4,483 | 4,624 | | |
| 2,957,939 | 2,968,791 | 2,976,005 | 2,958,629 | 2,984,164 | 2,957,939 | | |
| | | | | | | | |
| 42,578 | 41,476 | 41,880 | 41,020 | 40,420 | 42,578 | | |
| 101,152 | 92,548 | 100,448 | 86,743 | 82,080 | 101,152 | | |
| 1,710,574 | 1,687,982 | 1,669,091 | 1,650,019 | 1,642,780 | 1,710,574 | | |
| 126,670 | 121,158 | 112,798 | 107,896 | 111,901 | 126,670 | | |
| 5,214 | 7,563 | 15,100 | 6,540 | 4,343 | 5,214 | | |
| 84,904 | 89,212 | 89,637 | 85,755 | 75,266 | 84,904 | | |
| 145,502 | 146,086 | 151,686 | 151,673 | 157,439 | 145,502 | | |
| 191,064 | 189,169 | 200,156 | 229,599 | 303,001 | 191,064 | | |
| 78,557 | 82,903 | 84,218 | 96,039 | 95,492 | 78,557 | | |
| 123,778 | 164,487 | 164,800 | 159,246 | 128,624 | 123,778 | | |
| 698 | 1,516 | 929 | 681 | 690 | 698 | | |
| 112,745 | 111,015 | 110,572 | 107,910 | 107,191 | 112,745 | | |
| 2,566 | 2,359 | 2,814 | 3,168 | 3,678 | 2,566 | | |
| 4,673 | 4,125 | 4,338 | 3,807 | 4,313 | 4,673 | | |
| 20,487 | 20,503 | 20,774 | 20,817 | 21,951 | 20,487 | | |
| 2,751,162 | 2,762,102 | 2,769,241 | 2,750,913 | 2,779,169 | 2,751,162 | | |
| | | | | | • | | |

3

HSBC HSBC Holdings plc consolidated

Equity - reported (\$m)

Called up share capital

Share premium account

Other equity instruments

Other reserves

Retained earnings

Total shareholders' equity

Non-controlling interests

Total equity

Total liabilities and equity

Other balance sheet data - reported (\$m)

Loans and advances to customers (gross)

Risk-weighted assets¹

Total shareholders' equity

AT1 capital

Preference shares

Perpetual capital securities

Ordinary shareholders' equity ('NAV')

Goodwill, PVIF and other intangibles (net of deferred tax)

Tangible equity ('TNAV')

Average TNAV

Fair value of own debt, DVA and other adjustments

Average TNAV excluding fair value of own debt, DVA and other adjustments (RoTE TNAV)

| 10,316 | 10,376 | 10,376 | 10,375 | 10,347 | 10,316 |
|-----------|-----------|--------------|-----------|-----------|------------|
| 14,602 | 14,601 | 14,600 | 14,588 | 14,277 | 14,602 |
| 22,414 | 22,414 | 22,414 | 24,414 | 22,414 | 22,414 |
| 6,460 | 3,979 | 6,509 | 6,016 | 8,833 | 6,460 |
| 144,458 | 146,774 | 144,319 | 143,817 | 140,572 | 144,458 |
| 198,250 | 198,144 | 198,218 | 199,210 | 196,443 | 198,250 |
| 8,527 | 8,545 | 8,546 | 8,506 | 8,552 | 8,527 |
| 206,777 | 206,689 | 206,764 | 207,716 | 204,995 | 206,777 |
| 2,957,939 | 2,968,791 | 2,976,005 | 2,958,629 | 2,984,164 | 2,957,939 |
| | | | | | |
| 1,057,232 | 1,051,186 | 1,072,374 | 1,053,790 | 1,052,478 | 1,057,232 |
| 838,263 | 839,184 | 862,292 | 846,835 | 857,520 | 838,263 |
| 030,203 | 039,104 | 802,292 | 640,633 | 857,520 | 030,203 |
| 198,250 | 198,144 | 198,218 | 199,210 | 196,443 | 198,250 |
| (22,414) | (22,414) | (22,414) | (24,414) | (22,414) | (22,414) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 175,836 | 175,730 | 175,804 | 174,796 | 174,029 | 175,836 |
| (17,643) | (18,019) | (17,819) | (17,439) | (17,606) | (17,643) |
| 158,193 | 157,711 | 157,985 | 157,357 | 156,423 | 158,193 |
| | | | | | |
| | | Year to date | | | Year ended |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 158,776 | 158,354 | 156,412 | 157,400 | 150,101 | 158,776 |
| 1,278 | 1,547 | 3,286 | 1,641 | 422 | 1,278 |
| 160,054 | 159,901 | 159,698 | 159,041 | 150,523 | 160,054 |
| | | | | | |

HSBC HSBC Holdings plc consolidated

Adjusted balance sheet data – at most recent balance sheet FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Risk-weighted assets¹

Regulatory capital – Transitional basis (\$m)

Common equity tier 1 capital

Additional tier 1 capital

Tier 2 capital

Total regulatory capital

Regulatory capital – end-point basis (\$m)

Common equity tier 1 capital

Additional tier 1 capital

Tier 2 capital

Total regulatory capital

Capital ratios – transitional basis

Common equity tier 1 ratio

Tier 1 ratio

Total capital ratio

Capital ratios – end-point basis

Common equity tier 1 ratio

Tier 1 ratio

Total capital ratio

Leverage exposures (\$m)

Leverage Ratio

| | | Balance sheet date | | | Balance sheet date |
|-----------|------------------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,045,814 | 1,039,581 | 1,045,074 | 1,028,730 | 1,022,403 | 1,045,814 |
| 1,710,574 | 1,687,004 | 1,646,374 | 1,631,960 | 1,620,128 | 1,710,574 |
| 838,263 | 837,762 | 852,129 | 838,733 | 844,581 | 838,263 |
| 132,565 | 133,195 | 134,606 | 134,481 | 136,050 | 132,565 |
| 23,727 | 23,714 | 23,729 | 25,715 | 24,123 | 23,727 |
| 21,494 | 22,069 | 22,787 | 22,921 | 24,250 | 21,494 |
| 177,786 | 178,978 | 181,122 | 183,117 | 184,423 | 177,786 |
| | | | | | |
| 132,565 | 133,195 | 134,606 | 134,481 | 136,050 | 132,565 |
| 22,421 | 22,408 | 22,423 | 24,409 | 22,411 | 22,421 |
| 12,475 | 13,016 | 13,662 | 13,870 | 14,743 | 12,475 |
| 167,461 | 168,619 | 170,691 | 172,760 | 173,204 | 167,461 |
| 15.8 % | 15.9 % | 15.6 % | 15.9 % | 15.9 % | 15.8 % |
| 15.8 % | | 18.4 % | 18.9 % | 18.7 % | |
| 21.2 % | 18.7 % 21.3 % | 21.0 % | 21.6 % | 21.5 % | 18.6 % 21.2 % |
| 21.2 % | 21.3 % | 21.0 % | 21.6 % | 21.5 % | 21.2 % |
| 15.8 % | 15.9 % | 15.6 % | 15.9 % | 15.9 % | 15.8 % |
| 18.5 % | 18.5 % | 18.2 % | 18.8 % | 18.5 % | 18.5 % |
| 20.0 % | | 19.8 % | 20.4 % | 20.2 % | 20.0 % |
| 2,962,679 | 2,964,827 | 2,968,472 | 2,930,186 | 2,897,113 | 2,962,679 |
| 5.2 % | 5.2 % | 5.3 % | 5.4 % | 5.5 % | 5.2 % |
| | | | | | |

HSBC HSBC Holdings plc consolidated

NAV / share (\$) at the end of the period TNAV / share (\$) at the end of the period

Ordinary \$0.50 shares

Basic number of ordinary shares in issue (m)

| Ordinary shares issued during the period (m) | |
|---|--|
| of which scrip | |
| Shares bought back and cancelled during the period (m) | |
| Other movements in basic number of ordinary shares during the period | |
| Average basic number of ordinary shares outstanding during the period (m) | |
| | |

Balance sheet data - significant items- Totals (\$m)

Risk-weighted assets – disposals

Balance sheet data - currency translation on reported items - Totals (\$m)

Loans and advances to customers (net)
Customer accounts
Risk-weighted assets¹

| : | \$ 8.76 | \$ 8.70 \$ | 8.69 | \$ 8.64 | \$ 8.62 | \$ 8.76 |
|---|-----------|------------|---------------|-----------|-----------|------------|
| : | \$ 7.88 | \$ 7.81 \$ | 7.81 | \$ 7.78 | \$ 7.75 | \$ 7.88 |
| | 20,073 | 20,201 | 20,223 | 20,226 | 20,184 | 20,073 |
| | | | Quarter ended | | | Year ended |
| | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| | _ | _ | 3 | 56 | 1 | 59 |
| | _ | _ | _ | _ | _ | _ |
| | (120) | _ | _ | _ | _ | (120) |
| | (8) | (22) | (6) | (14) | 10 | (49) |
| | 20,152 | 20,213 | 20,227 | 20,191 | 20,179 | 20,197 |
| | | | | | | |
| | | | | | | |
| | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| | | (96) | (14,437) | (11,477) | (15,584) | |
| | | (978) | (22,717) | (18,059) | (22,652) | |
| | | | | | | |
| | | (1,422) | (10,163) | (8,102) | (12,939) | |
| | | | | | | |

¹ Risk-weighted assets figures presented in the data pack are calculated using the regulatory transitional arrangements for IFRS 9 in article 473a of the Capital Requirements Regulation.

HSBC Holdings plc

Net Interest Margin

Average balances during period (\$m)

Short-term funds and loans and advances to banks

Loans and advances to customers

Reverse repurchase agreements - non-trading

Financial investments

Other interest-earning assets

Total interest-earning assets

Interest income during period (\$m)

Short-term funds and loans and advances to banks

Loans and advances to customers

Reverse repurchase agreements - non-trading

Financial investments

Other interest-earning assets

Total

Average balances during period (\$m)

Deposits by banks

Customer accounts

Repurchase agreements – non-trading

Debt securities in issue – non-trading

Other interest-bearing liabilities

Total interest-bearing liabilities

Non-interest bearing current accounts

Interest expense during period (\$m)

Deposits by banks

Customer accounts

Repurchase agreements - non-trading

Debt securities in issue - non-trading

Other interest-bearing liabilities

Total

Net interest margin (%)

| | Q | uarter to date | | | Year to date |
|-----------|-----------|----------------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 487,515 | 471,201 | 451,441 | 391,270 | 348,680 | 450,678 |
| 1,057,277 | 1,057,515 | 1,065,218 | 1,062,715 | 1,051,692 | 1,060,658 |
| 221,041 | 200,930 | 191,927 | 211,034 | 225,791 | 206,246 |
| 436,342 | 422,161 | 438,848 | 458,435 | 470,099 | 438,840 |
| 49,258 | 56,153 | 51,519 | 55,464 | 62,741 | 53,091 |
| 2,251,433 | 2,207,960 | 2,198,953 | 2,178,918 | 2,159,003 | 2,209,513 |
| 2,231,433 | 2,207,300 | 2,130,333 | 2,170,310 | 2,133,003 | 2,203,313 |
| 305 | 293 | 267 | 240 | 247 | 1,105 |
| 6,586 | 6,480 | 6,516 | 6,489 | 6,663 | 26,071 |
| 243 | 290 | 224 | 262 | 271 | 1,019 |
| 1,690 | 1,648 | 1,676 | 1,715 | 1,797 | 6,729 |
| 394 | 299 | 292 | 279 | 323 | 1,264 |
| 9,219 | 9,010 | 8,975 | 8,985 | 9,301 | 36,188 |
| 5,213 | 3,010 | 5,375 | 0,303 | 3,301 | 30,130 |
| 81,236 | 74,569 | 74,029 | 72,767 | 73,622 | 75,671 |
| 1,375,321 | 1,364,573 | 1,366,651 | 1,343,405 | 1,318,889 | 1,362,580 |
| 128,135 | 112,142 | 107,868 | 108,466 | 107,666 | 114,201 |
| 185,372 | 189,253 | 194,612 | 203,552 | 210,501 | 193,137 |
| 74,189 | 72,692 | 67,541 | 69,221 | 74,224 | 70,929 |
| 1,844,253 | 1,813,229 | 1,810,701 | 1,797,411 | 1,784,902 | 1,816,518 |
| 330,631 | 320,854 | 316,041 | 305,390 | 294,420 | 318,305 |
| | | | | | |
| 47 | 44 | 56 | 51 | 57 | 198 |
| 1,042 | 1,037 | 1,005 | 1,015 | 1,116 | 4,099 |
| 102 | 96 | 81 | 85 | 106 | 363 |
| 869 | 870 | 911 | 953 | 1,043 | 3,603 |
| 378 | 353 | 338 | 367 | 360 | 1,436 |
| 2,438 | 2,400 | 2,391 | 2,471 | 2,682 | 9,699 |
| 1.19 % | 1.19 % | 1.20 % | 1.21 % | 1.22 % | 1.20 % |
| /0 | 2.23 /0 | 1.20 /0 | -1 /0 | 1.22 /0 | 2.20 /0 |

Wealth and Personal Banking

| | Quarter ended | | | | | Year to date | |
|--|---------------|-----------|------------------|-----------|-----------|--------------------|--|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | |
| Net interest income | 3,584 | 3,541 | 3,561 | 3,505 | 3,550 | 14,191 | |
| Net fee income | 1,357 | 1,496 | 1,413 | 1,628 | 1,326 | 5,894 | |
| Other operating income/(expense) | 360 | 379 | 733 | 560 | 444 | 2,032 | |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,301 | 5,416 | 5,707 | 5,693 | 5,320 | 22,117 | |
| Change in expected credit losses and other credit impairment charges | (1) | 237 | 34 | 18 | (310) | 288 | |
| Total operating expenses | (4,687) | (3,802) | (3,943) | (3,874) | (4,006) | (16,306) | |
| Share of profit in associates and joint ventures | 10 | 13 | 3 | 8 | 4 | 34 | |
| Profit/(loss) before tax | 623 | 1,864 | 1,801 | 1,845 | 1,008 | 6,133 | |
| Reported Significant items – Totals (\$m) | | | | | | | |
| Revenue | 9 | (2) | 1 | (1) | (1) | 7 | |
| ECL | _ | _ | _ | _ | _ | _ | |
| Operating expenses | (671) | (34) | (149) | (68) | (10) | (922) | |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ | |
| Adjusted (\$m) | | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,292 | 5,351 | 5,589 | 5,593 | 5,307 | 22,110 | |
| of which: net interest income | 3,589 | 3,498 | 3,484 | 3,448 | 3,542 | 14,198 | |
| of which: net fee income | 1,356 | 1,480 | 1,390 | 1,607 | 1,322 | 5,894 | |
| Change in expected credit losses and other credit impairment charges | (1) | 232 | 32 | 16 | (308) | 288 | |
| Total operating expenses | (4,016) | (3,719) | (3,706) | (3,730) | (3,976) | (15,384) | |
| Share of profit in associates and joint ventures | 10 | 14 | 2 | 8 | 5 | 34 | |
| Profit/(loss) before tax | 1,285 | 1,878 | 1,917 | 1,887 | 1,028 | 7,048 | |
| Earnings metrics – adjusted | | | | | | | |
| Return on average tangible equity (annualised, YTD) ¹ | 15.2 % | 17.2 % | 17.9 % | 18.8 % | 9.1 % | 15.2 % | |
| | | Ba | lance sheet date | | | Balance sheet date | |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | |
| Loans and advances to customers (gross) | 491,973 | 485,238 | 495,465 | 478,784 | 474,088 | 491,973 | |
| Loans and advances to customers (net) | 488,786 | 481,795 | 491,320 | 474,260 | 469,186 | 488,786 | |
| Total external assets | 932,582 | 916,178 | 912,479 | 880,152 | 881,918 | 932,582 | |
| Customer accounts | 859,029 | 844,611 | 841,257 | 842,532 | 834,759 | 859,029 | |
| Risk-weighted assets | 178,319 | 177,032 | 184,973 | 171,945 | 172,787 | 178,319 | |
| Adjusted balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | | |
| Loans and advances to customers (net) | 488,786 | 482,192 | 484,137 | 468,583 | 462,286 | 488,786 | |
| Customer accounts | 859,029 | 844,089 | 830,288 | 833,558 | 823,991 | 859,029 | |
| Risk-weighted assets | 178,319 | 176,739 | 182,630 | 170,217 | 170,050 | 178,319 | |
| | | | | | | | |

Wealth and Personal Banking

Management View of Adjusted Revenue – at originally reported average FX rates (\$m) Wealth

- investment distribution²
- Private Banking
 - Net interest income
- Non interest income
- life insurance manufacturing³
- asset management

Personal Banking

Net interest income²

Non interest income

Other³

Net operating income

Management View of Adjusted Revenue – at most recent period average FX rates (\$m)

Wealth

- investment distribution²
- Private Banking
 - Net interest income
 - Non interest income
- life insurance manufacturing³
- asset management

Personal Banking

Net interest income²

Non interest income

Other³

Net operating income

| | | Quarter ended | | | Year to date | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | 31-Dec-20 |
| 2,042 | 2,189 | 2,481 | 2,408 | 2,061 | 9,123 | |
| 716 | 884 | 841 | 1,047 | 735 | 3,488 | |
| 423 | 467 | 446 | 488 | 407 | 1,826 | |
| 165 | 161 | 163 | 156 | 156 | 647 | |
| 258 | 306 | 283 | 332 | 251 | 1,179 | |
| 593 | 527 | 898 | 572 | 637 | 2,590 | |
| 310 | 311 | 296 | 301 | 282 | 1,219 | |
| 3,094 | 3,053 | 3,077 | 3,030 | 3,041 | 12,254 | |
| 2,742 | 2,696 | 2,738 | 2,682 | 2,718 | 10,858 | |
| 352 | 357 | 339 | 348 | 323 | 1,396 | |
| 156 | 176 | 149 | 256 | 219 | 733 | |
| 5,292 | 5,418 | 5,707 | 5,694 | 5,321 | 22,110 | |
| | | | | | | |
| 2,042 | 2,175 | 2,450 | 2,380 | 2,055 | 9,123 | 8,004 |
| 716 | 878 | 831 | 1,037 | 733 | 3,488 | 3,252 |
| 423 | 463 | 439 | 481 | 405 | 1,826 | 1,789 |
| 165 | 160 | 161 | 154 | 156 | 647 | 688 |
| 258 | 303 | 278 | 327 | 249 | 1,179 | 1,101 |
| 593 | 527 | 891 | 566 | 637 | 2,590 | 1,890 |
| 310 | 307 | 289 | 296 | 280 | 1,219 | 1,073 |
| 3,094 | 3,011 | 3,004 | 2,976 | 3,048 | 12,254 | 13,330 |
| 2,742 | 2,660 | 2,673 | 2,637 | 2,726 | 10,858 | 12,070 |
| 352 | 351 | 331 | 339 | 322 | 1,396 | 1,260 |
| 156 | 165 | 135 | 237 | 204 | 733 | 1,237 |
| 5,292 | 5,351 | 5,589 | 5,593 | 5,307 | 22,110 | 22,571 |
| | | | | | | |

Wealth and Personal Banking

| Reported revenue significant items (\$m) | | | | | | |
|--|-------|-------|----------|---------|----------|-------|
| Customer redress programmes | (6) | _ | _ | (1) | _ | (7) |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | (1) | _ |
| Fair value movement on financial instruments | _ | (1) | 1 | _ | _ | _ |
| Restructuring and other related costs | 15 | (1) | _ | _ | _ | 14 |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | | | | | |
| Customer redress programmes | (21) | (5) | (25) | 12 | 109 | (39) |
| Disposals, acquisitions and investment in new businesses | (21) | (5) | (23) | 12 | 109 | (33) |
| Impairment of goodwill and other intangibles | (587) | _ | _ | _ | 15 | (587) |
| Past service costs of guaranteed minimum pension benefits equalisation | (587) | | | | _ | (387) |
| Restructuring and other related costs | (63) | (29) | (124) | (80) | (134) | (296) |
| Settlements and provisions in connection with legal and regulatory matters | (63) | (23) | (124) | (60) | (154) | (250) |
| Settlements and provisions in connection with legal and regulatory matters | | | | | | |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| Reported Balance sheet data – significant items – Totals (\$m) | | | | | | |
| Risk-weighted assets – disposals | _ | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| Revenue | | (67) | (118) | (101) | (12) | |
| ECL | | (5) | (2) | (2) | 2 | |
| Operating expenses | | 50 | 91 | 78 | 21 | |
| Share of profit in associates and joint ventures | | 1 | (1) | _ | 1 | |
| | | | (4) | | | |
| Currency translation on revenue significant items | | _ | (1) | _ | 2 | |
| Currency translation on operating expense significant items | | 1 | 3 | 2 | 1 | |
| Currency translation on share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | 397 | (7,183) | (5,677) | (6,900) | |
| Customer accounts | | (522) | (10,969) | (8,974) | (10,768) | |
| Risk-weighted assets | | (293) | (2,343) | (1,728) | (2,737) | |

¹ ROTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

² In the fourth quarter of 2021, revenue of \$62m for the full-year related to wealth lending was moved from Personal Banking to investment distribution. Comparative data have not been re-presented.

³ In the fourth quarter of 2021, revenue primarily related to interest on capital held in our insurance business, was moved from 'Other' to life insurance manufacturing. Comparative data have been re-presented. For the full-year, at the most recent period average FX rates, the impact was \$53m (2020: \$79m, 2019: \$144m).

Commercial Banking

| | Quarter ended | | | | | Year to date |
|--|---------------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | 2,294 | 2,236 | 2,204 | 2,182 | 2,210 | 8,916 |
| Net fee income | 928 | 925 | 898 | 888 | 808 | 3,639 |
| Other operating income | 165 | 213 | 219 | 279 | 128 | 876 |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,387 | 3,374 | 3,321 | 3,349 | 3,146 | 13,431 |
| Change in expected credit losses and other credit impairment charges | (221) | 272 | 19 | 230 | (874) | 300 |
| Total operating expenses | (1,805) | (1,706) | (1,785) | (1,759) | (1,916) | (7,055) |
| Share of profit in associates and joint ventures | _ | _ | _ | 1 | (1) | 1 |
| Profit/(loss) before tax | 1,361 | 1,940 | 1,555 | 1,821 | 355 | 6,677 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | (2) | _ | _ | 18 | (1) | 16 |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (30) | (33) | (16) | (3) | (152) | (82) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,389 | 3,331 | 3,239 | 3,269 | 3,144 | 13,415 |
| of which: net interest income | 2,295 | 2,208 | 2,152 | 2,122 | 2,203 | 8,898 |
| of which: net fee income | 928 | 913 | 877 | 873 | 810 | 3,639 |
| Change in expected credit losses and other credit impairment charges | (221) | 264 | 14 | 223 | (875) | 300 |
| Total operating expenses | (1,775) | (1,653) | (1,728) | (1,722) | (1,762) | (6,973) |
| Share of profit in associates and joint ventures | _ | _ | _ | 1 | _ | 1 |
| Profit/(loss) before tax | 1,393 | 1,942 | 1,525 | 1,771 | 507 | 6,743 |
| Earnings metrics – adjusted | | | | | | |
| Return on average tangible equity (annualised, YTD) ¹ | 10.8 % | 11.6 % | 11.1 % | 11.5 % | 1.3 % | 10.8 % |
| | | | Balance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 356,023 | 352,101 | 358,460 | 351,236 | 351,098 | 356,023 |
| Loans and advances to customers (net) | 349,126 | 345,156 | 350,945 | 343,623 | 343,182 | 349,126 |
| Total external assets | 622,925 | 624,523 | 624,042 | 605,417 | 570,295 | 622,925 |
| Customer accounts | 506,688 | 488,201 | 485,689 | 470,872 | 470,428 | 506,688 |
| Risk-weighted assets | 332,832 | 326,902 | 332,084 | 326,818 | 327,734 | 332,832 |
| Adjusted balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 349,126 | 344,845 | 346,207 | 339,988 | 338,193 | 349,126 |
| Customer accounts | 506,688 | 487,963 | 478,902 | 465,794 | 464,380 | 506,688 |
| Risk-weighted assets | 332,832 | 326,390 | 327,415 | 323,205 | 322,422 | 332,832 |
| | | | | | | |

Commercial Banking

Management View of Adjusted Revenue – at originally reported average FX rates (\$m)

Global Trade and Receivables Finance

Credit and Lending

Global Liquidity and Cash Management²

Markets products, Insurance and Investments and other

- of which: share of revenue from Markets and Securities Services and Banking products

Net operating income

Management View of Adjusted Revenue - at most recent period average FX rates (\$m)

Global Trade and Receivables Finance

Credit and Lending

Global Liquidity and Cash Management²

Markets products, Insurance and Investments and other

- of which: share of revenue from Markets and Securities Services and Banking products

Net operating income

Reported Revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movement on financial instruments

Restructuring and other related costs

Reported Cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | Q | uarter ended | | | Year to date | Year to date |
|------------------|-----------|--------------|--------------|--------------|--------------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | 31-Dec-20 |
| 512 | 500 | 478 | 455 | 423 | 1,945 | |
| 1,567 | 1,520 | 1,497 | 1,468 | 1,457 | 6,052 | |
| 938 | 896 | 879 | 862 | 898 | 3,575 | |
| 372 | 458 | 466 | 546 | 369 | 1,843 | |
| 275 | 266 | 265 | 259 | 231 | 1,065 | |
| 3,389 | 3,374 | 3,320 | 3,331 | 3,147 | 13,415 | |
| 512 | 495 | 469 | 448 | 422 | 1,945 | 1,784 |
| 1,567 | 1,501 | 1,460 | 1,440 | 1,461 | 6,052 | 5,828 |
| 938 | 885 | 859 | 847 | 898 | 3,575 | 4,252 |
| 372 | 450 | 451 | 534 | 363 | 1,843 | 1,854 |
| 275 | 264 | 260 | 255 | 231 | 1,065 | 950 |
| 3,389 | 3,331 | 3,239 | 3,269 | 3,144 | 13,415 | 13,718 |
| | | | | | | |
| (1) | _ | _ | 19 | 1 | 18 | |
| - | _ | _ | - | - | - | |
| - | _ | _ | 1 | (1) | 1 | |
| (1) | _ | _ | (2) | (1) | (3) | |
| _ | _ | _ | _ | | | |
| (1) | _ | _ | _ | _ | (1) | |
| (- / | _ | _ | _ | _ | (±) — | |
| | _ | _ | _ | (1) | _ | |
| Ξ | _ | _ | _ | (-) — | _ | |
| (29) | (33) | (16) | (3) | (151) | (81) | |
| _ | _ | = | = | _ | = | |
| | | | | | | |

Commercial Banking

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | - | _ | _ | _ | _ | _ |
|---|---|-------|---------|---------|---------|---|
| Reported Balance sheet data – significant items – Totals (\$m) Risk-weighted assets – disposals | - | _ | _ | - | _ | _ |
| Reconciling items Currency translation on reported items – Totals (\$m) | | | | | | |
| Revenue | | (43) | (82) | (62) | (3) | |
| ECL | | (8) | (5) | (7) | (1) | |
| Operating expenses | | 21 | 41 | 35 | 5 | |
| Share of profit in associates and joint ventures | | _ | _ | _ | 1 | |
| Currency translation on revenue significant items | | _ | _ | _ | _ | |
| Currency translation on operating expense significant items | | 1 | _ | 1 | 3 | |
| Currency translation on share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | (311) | (4,738) | (3,635) | (4,989) | |
| Customer accounts | | (238) | (6,787) | (5,078) | (6,048) | |
| Risk-weighted assets | | (512) | (4,669) | (3,613) | (5,312) | |

¹ RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

² With effect from January 2021, a change in the transfer pricing methodology resulted in a reduction in revenue for GLCM, offset in Other, leaving CMB quarterly revenue unchanged. All prior quarters have be re-presented on the revised basis.

Global Banking and Markets

| | | (| Quarter ended | | | Year to date |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | 1,078 | 1,020 | 999 | 1,025 | 1,106 | 4,122 |
| Net fee income | 821 | 923 | 909 | 950 | 841 | 3,603 |
| Other operating income | 1,475 | 1,568 | 1,580 | 2,240 | 1,352 | 6,863 |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,374 | 3,511 | 3,488 | 4,215 | 3,299 | 14,588 |
| Change in expected credit losses and other credit impairment charges | (224) | 147 | 224 | 190 | 9 | 337 |
| Total operating expenses | (2,763) | (2,382) | (2,482) | (2,576) | (2,604) | (10,203) |
| Share of profit in associates and joint ventures | _ | _ | _ | | _ | |
| Profit/(loss) before tax | 387 | 1,276 | 1,230 | 1,829 | 704 | 4,722 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | (146) | (93) | (98) | (77) | (212) | (414) |
| ECL | - | _ | _ | _ | _ | _ |
| Operating expenses | (77) | (47) | (44) | (29) | (134) | (197) |
| Share of profit in associates and joint ventures | - | _ | _ | _ | _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,520 | 3,557 | 3,496 | 4,201 | 3,486 | 15,002 |
| of which: net interest income | 1,077 | 1,008 | 978 | 1,002 | 1,088 | 4,122 |
| of which: net fee income | 823 | 915 | 892 | 930 | 827 | 3,603 |
| Change in expected credit losses and other credit impairment charges | (224) | 145 | 220 | 187 | 10 | 337 |
| Total operating expenses | (2,686) | (2,297) | (2,372) | (2,484) | (2,469) | (10,006) |
| Share of profit in associates and joint ventures | - | _ | _ | _ | _ | _ |
| Profit/(loss) before tax | 610 | 1,405 | 1,344 | 1,904 | 1,027 | 5,333 |
| Earnings metrics – adjusted | | | | | | |
| Return on average tangible equity (annualised, YTD) ¹ | 8.6 % | 10.1 % | 10.7 % | 12.1 % | 6.7 % | 8.6 % |
| | | | Balance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 208,485 | 213,087 | 217,292 | 222,660 | 226,024 | 208,485 |
| Loans and advances to customers (net) | 207,162 | 211,976 | 216,098 | 221,223 | 224,364 | 207,162 |
| Total external assets | 1,229,820 | 1,265,530 | 1,258,694 | 1,281,710 | 1,347,440 | 1,229,820 |
| Customer accounts | 344,205 | 354,466 | 341,242 | 335,823 | 336,983 | 344,205 |
| Risk-weighted assets | 236,199 | 249,081 | 255,158 | 254,587 | 265,147 | 236,199 |
| Adjusted balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 207,162 | 211,797 | 213,602 | 219,074 | 220,692 | 207,162 |
| Customer accounts | 344,205 | 354,251 | 336,306 | 331,832 | 331,164 | 344,205 |
| Risk-weighted assets | 236,199 | 248,555 | 252,392 | 252,290 | 261,081 | 236,199 |

Quarter ended

Year to date

Global Banking and Markets

| | | C | Quarter ended | | | Year to date | Year to date |
|--|-----------|-----------|---------------|-----------|-----------|--------------|--------------|
| Management View of Adjusted Revenue – at originally reported average FX rates (\$m) ² | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | 31-Dec-20 |
| Markets and Securities Services | 1,871 | 1,985 | 1,941 | 2,492 | 1,919 | 8,288 | |
| Securities Services | 471 | 528 | 472 | 452 | 439 | 1,923 | |
| Global Debt Markets | 1 | 164 | 317 | 396 | 118 | 878 | |
| Global Foreign Exchange | 903 | 772 | 728 | 952 | 820 | 3,355 | |
| Equities | 234 | 348 | 223 | 419 | 298 | 1,224 | |
| Securities Financing | 218 | 222 | 198 | 240 | 174 | 878 | |
| Credit and Funding Valuation Adjustments | 44 | (49) | 3 | 33 | 70 | 30 | |
| Banking | 1,660 | 1,659 | 1,661 | 1,630 | 1,571 | 6,610 | |
| Global Trade and Receivables Finance | 176 | 180 | 180 | 178 | 167 | 714 | |
| Global Liquidity and Cash Management | 481 | 465 | 448 | 444 | 465 | 1,838 | |
| Credit & Lending | 657 | 629 | 658 | 654 | 649 | 2,596 | |
| Capital Markets & Advisory | 309 | 337 | 320 | 291 | 253 | 1,256 | |
| Other | 37 | 48 | 55 | 63 | 37 | 206 | |
| GBM Other | (11) | (40) | (16) | 170 | 21 | 104 | |
| Principal Investments | 53 | 88 | 64 | 173 | 74 | 377 | |
| Other | (64) | (128) | (80) | (3) | (53) | (273) | |
| Net operating income | 3,520 | 3,604 | 3,586 | 4,292 | 3,511 | 15,002 | |
| Management View of Adjusted Revenue – at most recent period average FX rates (\$m) ² | | | | | | | |
| Markets and Securities Services | 1,871 | 1,963 | 1,899 | 2,444 | 1,903 | 8,288 | 8,997 |
| Securities services | 471 | 521 | 463 | 443 | 431 | 1,923 | 1,832 |
| Global Debt Markets | 1 | 162 | 309 | 389 | 118 | 878 | 1,464 |
| Global Foreign Exchange | 903 | 764 | 714 | 933 | 811 | 3,355 | 4,140 |
| Equities | 234 | 344 | 216 | 411 | 297 | 1,224 | 844 |
| Securities Financing | 218 | 220 | 194 | 236 | 175 | 878 | 988 |
| Credit and Funding Valuation Adjustments | 44 | (48) | 3 | 32 | 71 | 30 | (271) |
| Banking | 1,660 | 1,641 | 1,627 | 1,598 | 1,558 | 6,610 | 6,748 |
| Global Trade and Receivables Finance | 176 | 178 | 177 | 174 | 166 | 714 | 706 |
| Global Liquidity and Cash Management | 481 | 459 | 439 | 435 | 459 | 1,838 | 2,034 |
| Credit & Lending | 657 | 622 | 643 | 640 | 648 | 2,596 | 2,687 |
| Capital Markets & Advisory | 309 | 333 | 313 | 286 | 252 | 1,256 | 1,073 |
| Other | 37 | 49 | 55 | 63 | 33 | 206 | 248 |
| GBM Other | (11) | (47) | (30) | 159 | 25 | 104 | 23 |
| Principal Investments | 53 | 88 | 63 | 172 | 72 | 377 | 115 |
| Other | (64) | (135) | (93) | (13) | (47) | (273) | (92) |
| Net operating income | 3,520 | 3,557 | 3,496 | 4,201 | 3,486 | 15,002 | 15,768 |
| Reported Revenue significant items (\$m) | | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ | |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ | |
| Fair value movement on financial instruments | (15) | 9 | (1) | (12) | (64) | (19) | |
| Restructuring and other related costs | (131) | (102) | (97) | (65) | (148) | (395) | |

Global Banking and Markets

| Reported Cost significant items (\$m) | | | | | | |
|--|------|-------|---------|---------|---------|-------|
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | 1 | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (77) | (47) | (44) | (29) | (135) | (197) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | - | _ | - |
| Reported Balance sheet data – significant items – Totals (\$m) | | | | | | |
| Risk-weighted assets – disposals | _ | _ | - | _ | _ | - |
| Reconciling items Currency translation on reported items – Totals (\$m) | | | | | | |
| Revenue | | (44) | (87) | (89) | (27) | |
| ECL | | (2) | (4) | (3) | 1 | |
| Operating expenses | | 39 | 68 | 63 | 4 | |
| Share of profit in associates and joint ventures | | _ | - | _ | _ | |
| Currency translation on revenue significant items | | 3 | 3 | 2 | (2) | |
| Currency translation on operating expense significant items | | 1 | 2 | _ | 3 | |
| Currency translation on share of profit in associates and joint ventures significant items | | _ | - | _ | _ | |
| Loans and advances to customers (net) | | (179) | (2,496) | (2,149) | (3,672) | |
| Customer accounts | | (215) | (4,936) | (3,991) | (5,819) | |
| Risk-weighted assets | | (526) | (2,766) | (2,297) | (4,066) | |

¹ RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.
2 With effect from the first quarter of 2021, the management view of adjusted revenue has been revised to align with changes to the management responsibilities of the business and how we assess business performance. All prior quarters have been re-presented on the new basis.

Corporate Centre

| - | | 0 | Quarter ended | | | Year to date |
|--|-----------|-----------|-----------------|-----------|-----------|--------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | (175) | (187) | (180) | (198) | (247) | (740) |
| Net fee income | (5) | (22) | (9) | (3) | (8) | (39) |
| Other operating income | 107 | (80) | 238 | (70) | 247 | 195 |
| Net operating income before change in expected credit losses and other credit impairment charges | (73) | (289) | 49 | (271) | (8) | (584) |
| Change in expected credit losses and other credit impairment charges | (4) | 3 | 7 | (3) | 1 | 3 |
| Total operating expenses | (289) | (99) | (350) | (318) | (1,338) | (1,056) |
| Share of profit in associates and joint ventures | 659 | 708 | 768 | 876 | 663 | 3,011 |
| Profit/(loss) before tax | 293 | 323 | 474 | 284 | (682) | 1,374 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | 36 | (94) | 138 | (227) | 147 | (147) |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (425) | (290) | (332) | (224) | (462) | (1,271) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | (109) | (190) | (81) | (34) | (139) | (437) |
| of which: net interest expense | (173) | (183) | (175) | (200) | (248) | (739) |
| of which: net fee income/(expense) | (6) | (21) | (8) | (2) | (10) | (39) |
| Change in expected credit losses and other credit impairment charges | (4) | 3 | 6 | (2) | 1 | 3 |
| Total operating expenses | 136 | 183 | (30) | (107) | (885) | 215 |
| Share of profit in associates and joint ventures | 659 | 711 | 775 | 882 | 679 | 3,011 |
| Profit/(loss) before tax | 682 | 707 | 670 | 739 | (344) | 2,792 |
| Earnings metrics – adjusted | | | | | | |
| Return on average tangible equity (annualised, YTD) ¹ | 5.6 % | 5.4 % | 5.1 % | 7.4 % | 3.1 % | 5.6 % |
| <u> </u> | | Bala | ance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 751 | 760 | 1,157 | 1,112 | 1,268 | 751 |
| Loans and advances to customers (net) | 740 | 750 | 1,148 | 1,101 | 1,255 | 740 |
| Total external assets | 172,612 | 162,560 | 180,790 | 191,350 | 184,511 | 172,612 |
| Customer accounts | 652 | 704 | 903 | 792 | 610 | 652 |
| Risk-weighted assets | 90,913 | 86,169 | 90,077 | 93,485 | 91,852 | 90,913 |
| Adjusted balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 740 | 747 | 1,128 | 1,085 | 1,232 | 740 |
| Customer accounts | 652 | 701 | 878 | 776 | 593 | 652 |
| Risk-weighted assets | 90,913 | 86,078 | 89,692 | 93,021 | 91,028 | 90,913 |
| | | | | | | |

Corporate Centre

Risk-weighted assets – disposals

| Management View of Adjusted Revenue – at originally reported average FX rates (\$m) |
|--|
| Central Treasury |
| Legacy Credit |
| Other |
| Net operating income |
| Memo |
| Markets Treasury previously reported in Corporate Centre – now allocated to global businesses ² |
| Management View of Adjusted Revenue – at most recent period average FX rates (\$m) |
| Central Treasury |
| Legacy Credit |
| Other |
| Net operating income |
| Memo |
| Markets Treasury previously reported in Corporate Centre – now allocated to global businesses ² |
| Reported Revenue significant items (\$m) |
| Customer redress programmes |
| Disposals, acquisitions and investment in new businesses |
| Fair value movement on financial instruments |
| Restructuring and other related costs |
| Reported Cost significant items (\$m) |
| Costs of structural reform |
| Customer redress programmes |
| Disposals, acquisitions and investment in new businesses |
| Impairment of goodwill and other intangibles |
| Past service costs of guaranteed minimum pension benefits equalisation |
| Restructuring and other related costs |
| Settlements and provisions in connection with legal and regulatory matters |
| Share of profit in associates and joint ventures significant items (\$m) |
| Impairment of goodwill |
| Reported Balance sheet data – significant items – Totals (\$m) |

| | 0 | uarter ended | | | Year to date | Year to date |
|-----------|-----------|--------------|-----------|-----------|--------------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 | 31-Dec-20 |
| (9) | (35) | (27) | (28) | (12) | (99) | |
| (14) | (35) | 7 | 9 | 3 | (33) | |
| (86) | (125) | (69) | (25) | (146) | (305) | |
| (109) | (195) | (89) | (44) | (155) | (437) | |
| | | | | | | |
| 495 | 524 | 515 | 805 | 610 | 2,339 | |
| (9) | (35) | (27) | (28) | (12) | (99) | 157 |
| (14) | (35) | 6 | 9 | 3 | (33) | (20) |
| (86) | (120) | (60) | (15) | (130) | (305) | (424) |
| (109) | (190) | (81) | (34) | (139) | (437) | (287) |
| ` ' | . , | . , | , , | | , , | |
| 495 | 518 | 504 | 788 | 596 | 2,339 | |
| _ | _ | _ | _ | _ | _ | |
| _ | _ | _ | _ | (1) | _ | |
| 31 | (72) | 45 | (228) | 19 | (224) | |
| 5 | (22) | 93 | 1 | 129 | 77 | |
| | | | | | | |
| _ | _ | _ | _ | _ | _ | |
| (3) | (2) | (2) | (2) | (2) | (9) | |
| _ | _ | _ | _ | _ | _ | |
| _ | _ | _ | _ | (23) | _ | |
| _ | _ | _ | _ | (17) | _ | |
| (422) | (288) | (330) | (222) | (416) | (1,262) | |
| _ | _ | _ | _ | (4) | _ | |
| _ | _ | _ | _ | _ | _ | |
| | | | | | | |
| | _ | _ | _ | _ | _ | |

Corporate Centre

| Reconciling items Currency translation on reported items – Totals (\$m) | | | | |
|---|----------|----------|----------|----------|
| Revenue | 4 | 3 | 9 | 15 |
| ECL | _ | (1) | 1 | _ |
| Operating expenses | (4) | (3) | (9) | (5) |
| Share of profit in associates and joint ventures | 3 | 7 | 6 | 16 |
| Currency translation on revenue significant items Currency translation on operating expense significant items | (1) 4 | (5) 9 | (1) 4 | (1) 4 |
| Currency translation on share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| Loans and advances to customers (net) | (3) | (20) | (16) | (23) |
| Customer accounts | (3) | (25) | (16) | (17) |
| Risk-weighted assets | (91) | (385) | (464) | (824) |

¹ ROTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

² At 4Q20 we renamed our Balance Sheet Management function as Markets Treasury to reflect the activities it undertakes more accurately and its relationship to our Group Treasury function more broadly.

Europe

| Europe – TOTAL | | 0 | uarter ended | | | Year to date |
|--|--------------------|--------------------|--------------------|--------------------|----------------------|----------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | 1,593 | 1,720 | 1,614 | 1,528 | 1,521 | 6,455 |
| Net fee income | 972 | 985 | 961 | 964 | 927 | 3,882 |
| Other operating income | 2,626 | 1,979 | 2,602 | 2,560 | 2,506 | 9,767 |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,191 | 4,684 | 5,177 | 5,052 | 4,954 | 20,104 |
| Change in expected credit losses and other credit impairment charges | 274 | 657 | 333 | 337 | (513) | 1,601 |
| Total operating expenses | (4,810) | (4,300) | (4,557) | (4,527) | (5,715) | (18,194) |
| Share of profit in associates and joint ventures | 14 | 101 | 18 | 135 | 45 | 268 |
| Profit/(loss) before tax | 669 | 1,142 | 971 | 997 | (1,229) | 3,779 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | 21 | (67) | 156 | (235) | 102 | (125) |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (393) | (340) | (357) | (277) | (648) | (1,367) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,170 | 4,635 | 4,822 | 5,138 | 4,889 | 20,229 |
| of which: net interest income | 1,597 | 1,671 | 1,530 | 1,453 | 1,541 | 6,443 |
| Change in expected credit losses and other credit impairment charges | 274 | 642 | 321 | 331 | (521) | 1,601 |
| Total operating expenses | (4,417) | (3,878) | (4,057) | (4,140) | (5,090) | (16,827) |
| Share of profit in associates and joint ventures | 14 | 99 | 17 | 132 | 46 | 268 |
| Profit/(loss) before tax | 1,041 | 1,498 | 1,103 | 1,461 | (676) | 5,271 |
| | | | | | | |
| Polymer de est en en est d'Arab | 24 D 24 | | ance sheet date | 24 14 - 24 | 24.0 20 | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 401,236 | 402,922 | 408,278 | 411,365 | 414,940 | 401,236 |
| Loans and advances to customers (net) | 397,090 | 398,308 | 402,778 | 405,493 | 408,495 | 397,090 |
| Total external assets | 1,274,336 | 1,273,063 | 1,294,594 | 1,301,898 | 1,337,006 629,647 | 1,274,336 667,769 |
| Customer accounts | 667,769 | 666,968 | 663,996 | 643,162 | , | • |
| Risk-weighted assets ¹ | 261,115 | 262,727 | 269,873 | 271,481 | 284,322 | 261,115 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| | | | | | | |
| Loans and advances to customers (net) Customer accounts | 397,090 667,769 | 398,119 666,815 | 393,017 648,112 | 397,150 630,099 | 399,320 616,813 | 397,090 667,769 |

Europe

Europe - Wealth and Personal Banking

Reported (\$m)

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | Q | uarter ended | | | Year to date |
|--------------|------------|-----------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,782 | 1,684 | 1,749 | 1,804 | 1,754 | 7,019 |
| 1,133 | 1,106 | 1,150 | 1,075 | 1,055 | 4,464 |
| 169 | 239 | 115 | 113 | (78) | 636 |
| (1,556) | (1,353) | (1,445) | (1,484) | (1,595) | (5,838) |
| _ | _ | _ | _ | _ | _ |
| 395 | 570 | 419 | 433 | 81 | 1,817 |
| | | | | | |
| (11) | (5) | 2 | (8) | (8) | (22) |
| (42) | | | | _ | (452) |
| (43) | (8) | (53) | (48) | 39 | (152) |
| _ | _ | _ | _ | _ | _ |
| 1,793 | 1,649 | 1,677 | 1,756 | 1,779 | 7,041 |
| 1,136 | 1,080 | 1,106 | 1,048 | 1,068 | 4,471 |
| 169 | 234 | 112 | 111 | (80) | 636 |
| (1,513) | (1,317) | (1,339) | (1,396) | (1,642) | (5,686) |
| (=/===/ - | (-)·/ - | _ | _ | (=/- !=/ | (5,755) |
| 449 | 566 | 450 | 471 | 57 | 1,991 |
| | Bala | ance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 226,417 | 223,077 | 225,163 | 220,955 | 220,255 | 226,417 |
| 225,063 | 221,470 | 223,159 | 218,760 | 217,870 | 225,063 |
| 385,600 | 366,588 | 370,719 | 357,796 | 361,385 | 385,600 |
| 313,434 | 308,793 | 310,128 | 300,962 | 289,610 | 313,434 |
| 52,788 | 52,312 | 53,678 | 52,871 | 54,297 | 52,788 |
| | | | | | |
| 225,063 | 221,681 | 218,114 | 214,571 | 213,563 | 225,063 |
| 313,434 | 309,205 | 303,221 | 295,212 | 284,349 | 313,434 |

Europe

Europe - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,225 | 1,208 | 1,200 | 1,210 | 1,201 | 4,843 |
| 766 | 737 | 747 | 756 | 730 | 3,006 |
| 63 | 353 | 161 | 192 | (416) | 769 |
| (648) | (653) | (691) | (727) | (899) | (2,719) |
| - | _ | _ | _ | _ | _ |
| 640 | 908 | 670 | 675 | (114) | 2,893 |
| | | | | | |
| (3) | _ | 1 | 17 | (3) | 15 |
| | _ | _ | | | |
| (5) | (15) | _ | (7) | (140) | (27) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| 1,228 | 1,176 | 1,145 | 1,156 | 1,215 | 4,828 |
| 765 | 718 | 715 | 715 | 739 | 2,988 |
| 63 | 345 | 155 | 189 | (421) | 769 |
| (643) | (623) | (665) | (701) | (765) | (2,692) |
| _ | _ | _ | _ | _ | _ |
| 648 | 898 | 635 | 644 | 29 | 2,905 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 120,169 | 121,670 | 124,224 | 126,733 | 129,719 | 120,169 |
| 117,907 | 119,245 | 121,356 | 123,685 | 126,407 | 117,907 |
| 260,590 | 263,604 | 271,509 | 263,370 | 233,042 | 260,590 |
| 206,785 | 205,672 | 207,253 | 202,858 | 200,647 | 206,785 |
| 106,702 | 106,408 | 112,444 | 111,942 | 115,252 | 106,702 |
| | | | | | |
| 117,907 | 119,048 | 118,262 | 121,019 | 123,430 | 117,907 |
| 206,785 | 205,361 | 202,018 | 198,550 | 196,323 | 206,785 |

Europe

Europe – Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,162 | 1,080 | 1,204 | 1,506 | 1,048 | 4,952 |
| 69 | 36 | 32 | 39 | 94 | 176 |
| 48 | 62 | 54 | 36 | (21) | 200 |
| (1,496) | (1,272) | (1,326) | (1,357) | (1,400) | (5,451) |
| _ | _ | _ | _ | <u> </u> | |
| (286) | (130) | (68) | 185 | (373) | (299) |
| | | | | | |
| (145) | (95) | (87) | (63) | (169) | (390) |
| | - (**) | | _ | | |
| (63) | (31) | (25) | (20) | (124) | (139) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 1,307 | 1,143 | 1,232 | 1,518 | 1,221 | 5,342 |
| 69 | 32 | 25 | 33 | 93 | 176 |
| 48 | 60 | 52 | 35 | (21) | 200 |
| (1,433) | (1,209) | (1,247) | (1,292) | (1,285) | (5,312) |
| - | _ | _ | _ | _ | _ |
| (78) | (6) | 37 | 261 | (85) | 230 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 54,097 | 57,608 | 58,252 | 63,037 | 64,135 | 54,097 |
| 53,577 | 57,037 | 57,632 | 62,420 | 63,402 | 53,577 |
| 560,886 | 583,022 | 596,433 | 623,448 | 687,630 | 560,886 |
| 146,901 | 151,799 | 145,714 | 138,605 | 138,833 | 146,901 |
| 81,932 | 91,018 | 91,217 | 94,448 | 102,616 | 81,932 |
| | | | | | |
| 53,577 | | 56,030 | 60,947 | 61,531 | 53,577 |
| 146,901 | 151,547 | 141,996 | 135,618 | 135,602 | 146,901 |

Europe

Europe – Corporate Centre

| Reported (SM) | rted (\$m) |
|---------------|------------|
|---------------|------------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|------------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,016 | 711 | 1,025 | 533 | 949 | 3,285 |
| (372) | (160) | (316) | (343) | (358) | (1,191) |
| 3 | 2 | 1 | (5) | _ | 1 |
| (1,108) | (1,020) | (1,097) | (960) | (1,819) | (4,185) |
| 11 | 101 | 19 | 136 | 46 | 267 |
| (78) | (206) | (52) | (296) | (824) | (632) |
| | | | | | |
| 173 | 35 | 241 | (179) | 283 | 270 |
| _ | _ | _ | _ | _ | _ |
| (278) | (285) | (282) | (207) | (426) | (1,052) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 843 | 667 | 768 | 709 | 672 | 3,015 |
| (372) | (159) | (315) | (343) | (358) | (1,191) |
| 3 | 2 | 2 | (4) | 1 | 1 |
| (830) | (729) | (806) | (752) | (1,399) | (3,133) |
| 11 | 99 | 17 | 132 | 46 | 267 |
| 27 | 39 | (19) | 85 | (680) | 150 |
| | | | | | |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 553 | 567 | 641 | 639 | 829 | 553 |
| 543 | 557 | 631 | 628 | 816 | 543 |
| 67,261 | 59,849 | 55,933 | 57,283 | 54,951 | 67,261 |
| 650 | 705 | 902 | 737 | 557 | 650 |
| 19,693 | 12,989 | 12,534 | 12,220 | 12,157 | 19,693 |
| | | | | | |
| | 554 | 612 | 613 | 795 | 543 |
| 543 | 334 | | | | |
| 543 650 | 702 | 878 | 719 | 539 | 650 |

Europe

SIGNIFICANT ITEMS

Europe - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

Europe - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| (7) | _ | _ | 18 | 1 | 11 |
| _ | _ | _ | _ | _ | _ |
| 26 | (64) | 48 | (236) | (10) | (226) |
| 2 | (3) | 108 | (17) | 111 | 90 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| (25) | (7) | (27) | 10 | 107 | (49) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | (3) | _ |
| | _ | - | _ | (17) | - |
| (368) | (333) | (330) | (287) | (731) | (1,318) |
| _ | _ | _ | _ | (4) | _ |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| (6) | _ | _ | (1) | _ | (7) |
| _ | _ | _ | _ | _ | = |
| 1 | _ | _ | _ | _ | 1 |
| (6) | (5) | 2 | (7) | (8) | (16) |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| (22) | (5) | (25) | 12 | 109 | (40) |
| (22) | (5) | (25) | _ | _ | (40) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (21) | (3) | (28) | (60) | (70) | (112) |
| `_ | = | _ | _ | _ | _ |
| | | | | | |

Europe

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _ | _ | _ | _ | _ | _ |
|---|----------|-------|------|------|-------|-------|
| Europe – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | (2) | _ | _ | 20 | _ | 18 |
| Disposals, acquisitions and investment in new businesses | <u>'</u> | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | 1 | _ | _ | _ | (1) | 1 |
| Restructuring and other related costs | (2) | _ | 1 | (3) | (2) | (4) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | (1) | _ | _ | _ | _ | (1) |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | (3) | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (4) | (15) | _ | (7) | (137) | (26) |
| Settlements and provisions in connection with legal and regulatory matters | - | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Europe – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | - | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | (13) | 9 | 3 | (8) | (29) | (9) |
| Restructuring and other related costs | (132) | (104) | (90) | (55) | (140) | (381) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (63) | (31) | (25) | (20) | (124) | (139) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |

Europe

| Share of profit in associates and joint ventures significant items (\$m) | | |
|---|----------|---------|
| Impairment of goodwill — — — — — — | _ | _ |
| | | |
| Europe – Corporate Centre | | |
| Reported revenue significant items (\$m) | | |
| Customer redress programmes – – – – – | _ | _ |
| Disposals, acquisitions and investment in new businesses — — — — — — — — — — — — — — — — — — — | _ | |
| Fair value movements on financial instruments 35 (73) 45 (228) | 21 | (221) |
| Restructuring and other related costs 138 108 196 49 | 262 | 491 |
| Reported cost significant items (\$m) | | |
| Costs of structural reform | _ | _ |
| Customer redress programmes (1) (2) (3) | (4) | (9) |
| Disposals, acquisitions and investment in new businesses — — — — — — — | _ | _ |
| Impairment of goodwill and other intangibles — — — — — — | (1) | _ |
| Past service costs of guaranteed minimum pension benefits equalisation — — — — — — — — | (17) | _ |
| Restructuring and other related costs (275) (283) (280) (205) | (401) | (1,043) |
| Settlements and provisions in connection with legal and regulatory matters (2) — 1 1 | (3) | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | |
| Impairment of goodwill | _ | _ |
| impairment of goodwiii | | |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | |
| Europe – TOTAL | | |
| Revenue (114) (204) (148) | 36 | |
| ECL (15) (12) (6) | (8) | |
| Operating expenses 89 155 116 | (18) | |
| Share of profit in associates and joint ventures (2) (1) | 1 | |
| | | |
| Revenue significant items 2 (5) 1 | (1) | |
| (1) | (1) 5 | |
| Operating expense significant items 7 12 6 | | |
| Operating expense significant items 7 12 6 | 5 | |
| Operating expense significant items 7 12 6 | 5 | |

Europe

| Europe - | Wealth and | Personal | Banking |
|----------|------------|----------|----------------|
|----------|------------|----------|----------------|

Revenue ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

Europe – Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| (40) | (70) | (56) | 18 |
|-------|---------|---------|---------|
| (5) | (3) | (2) | (2) |
| 30 | 55 | 41 | (8) |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | 1 |
| 2 | 2 | 1 | _ |
| _ | _ | _ | _ |
| | | | |
| 211 | (5,045) | (4,189) | (4,307) |
| 412 | (6,907) | (5,750) | (5,261) |
| | | | |
| | | | |
| (33) | (54) | (37) | 13 |
| (8) | (6) | (3) | (5) |
| 15 | 29 | 22 | (2) |
| _ | _ | _ | _ |
| | | | |
| (1) | _ | _ | 2 |
| _ | 3 | 3 | 4 |
| _ | _ | _ | _ |
| | | | |
| (197) | (3,094) | (2,666) | (2,977) |
| (311) | (5,235) | (4,308) | (4,324) |

Europe

| Europe – Global Banking and Markets | |
|--|--|
| Revenue | |
| ECL | |
| Operating expenses | |
| Share of profit in associates and joint ventures | |
| Revenue significant items | |
| Operating expense significant items | |
| Share of profit in associates and joint ventures significant items | |
| Loans and advances to customers (net) | |
| Customer accounts | |
| Europe – Corporate Centre | |
| Revenue | |
| ECL | |
| Operating expenses | |
| Share of profit in associates and joint ventures | |
| Revenue significant items | |
| Operating expense significant items | |
| Share of profit in associates and joint ventures significant items | |
| Loans and advances to customers (net) | |
| Customer accounts | |
| | |

¹ Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

| (30) | (59) | (51) | 1 |
|-------|---------|---------|---------|
| (2) | (2) | (1) | _ |
| 32 | 54 | 45 | (7) |
| _ | _ | _ | _ |
| 2 | | | (2) |
| 2 | _ | _ | (3) |
| _ | _ | _ | 2 |
| _ | _ | _ | _ |
| (201) | (1,602) | (1,473) | (1,871) |
| (252) | (3,718) | (2,987) | (3,231) |
| | | | |
| (10) | (22) | (5) | 5 |
| (10) | 1 | 1 | 1 |
| 10 | 20 | 8 | (4) |
| | | | (4) |
| (2) | (2) | (4) | _ |
| (1) | (6) | (2) | (1) |
| 4 | 11 | 7 | 2 |
| _ | _ | _ | _ |
| (3) | (19) | (15) | (21) |
| | | | |
| (3) | (24) | (18) | (18) |

HSBC HSBC UK UK ring-fenced bank

| HSBC UK – TOTAL | | | uarter ended | | |
|--|-----------|-----------|-----------------|-----------|--|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | |
| Net interest income | 1,623 | 1,593 | 1,625 | 1,556 | |
| Net fee income | 431 | 389 | 351 | 313 | |
| Other operating income | 199 | 162 | 152 | 201 | |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,253 | 2,144 | 2,128 | 2,070 | |
| Change in expected credit losses and other credit impairment charges | 230 | 563 | 281 | 288 | |
| Total operating expenses | (1,329) | (1,213) | (1,350) | (1,280) | |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | |
| Profit/(loss) before tax | 1,154 | 1,494 | 1,059 | 1,078 | |
| Reported Significant items – Totals (\$m) | | | | | |
| Revenue | (2) | _ | _ | 17 | |
| ECL | _ | _ | _ | _ | |
| Operating expenses | (121) | (84) | (121) | (79) | |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | |
| Adjusted (\$m) | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,255 | 2,098 | 2,052 | 2,007 | |
| of which: net interest income | 1,627 | 1,559 | 1,568 | 1,505 | |
| Change in expected credit losses and other credit impairment charges | 230 | 551 | 273 | 284 | |
| Total operating expenses | (1,208) | (1,106) | (1,186) | (1,178) | |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | |
| Profit/(loss) before tax | 1,277 | 1,543 | 1,139 | 1,113 | |
| | | | | | |
| -1 | | | ance sheet date | | |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | |
| Loans and advances to customers (gross) | 267,135 | 264,807 | 268,872 | 266,423 | |
| Loans and advances to customers (net) | 264,624 | 261,952 | 265,240 | 262,442 | |
| Total external assets | 466,955 | 435,607 | 444,450 | 424,987 | |
| Customer accounts | 381,482 | 372,655 | 378,211 | 365,650 | |
| Risk-weighted assets | 113,311 | 111,920 | 116,868 | 115,733 | |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | |
| Loans and advances to customers (net) | 264,624 | 262,884 | 259,723 | 257,421 | |
| Customer accounts | 381,482 | 373,981 | 370,344 | 358,654 | |
| | | | | | |

30

| 2,233 | 2,144 | 2,120 | 2,070 | 1,331 | 8,333 |
|------------|------------|-----------------|------------|-----------|-------------------------|
| 230 | 563 | 281 | 288 | (499) | 1,362 |
| (1,329) | (1,213) | (1,350) | (1,280) | (1,291) | (5,172) |
| _ | _ | _ | _ | _ | _ |
| 1,154 | 1,494 | 1,059 | 1,078 | 207 | 4,785 |
| | | | | | |
| (2) | _ | _ | 17 | (1) | 15 |
| _ | _ | _ | _ | _ | _ |
| (121) | (84) | (121) | (79) | (104) | (405) |
| · <u>-</u> | · <u>-</u> | · <u>-</u> | · <u>-</u> | _ | · - |
| | | | | | |
| 2,255 | 2,098 | 2,052 | 2,007 | 2,040 | 8,580 |
| 1,627 | 1,559 | 1,568 | 1,505 | 1,536 | 6,386 |
| 230 | 551 | 273 | 284 | (507) | 1,362 |
| (1,208) | (1,106) | (1,186) | (1,178) | (1,212) | (4,767) |
| _ | _ | _ | _ | _ | _ |
| 1,277 | 1,543 | 1,139 | 1,113 | 321 | 5,175 |
| | D.U. | | | | - Balance should detail |
| 24 D 24 | | ance sheet date | 24.14 - 24 | 24 D 20 | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 267,135 | 264,807 | 268,872 | 266,423 | 265,468 | 267,135 |
| 264,624 | 261,952 | 265,240 | 262,442 | 261,109 | 264,624 |
| 466,955 | 435,607 | 444,450 | 424,987 | 414,816 | 466,955 |
| 381,482 | 372,655 | 378,211 | 365,650 | 354,099 | 381,482 |
| 113,311 | 111,920 | 116,868 | 115,733 | 116,710 | 113,311 |
| 264,624 | 262,884 | 259,723 | 257,421 | 258,814 | 264,624 |
| 381,482 | 373,981 | 370,344 | 358,654 | 350,987 | 381,482 |
| 301,402 | 3/3,301 | 3/0,344 | 330,034 | 330,367 | 301,402 |

Year to date

31-Dec-21

6,397 1,484

714 8,595

31-Dec-20

1,503

1,997

HSBC UK

UK ring-fenced bank

HSBC UK - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| | | Quarter ended | | | Year to date |
|------------|--------------|--------------------|---|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,205 | 1,163 | 1,159 | 1,100 | 1,062 | 4,627 |
| 978 | 947 | 982 | 903 | 875 | 3,810 |
| 157 | 227 | 112 | 107 | (132) | 603 |
| (762) | (745) | (851) | (825) | (744) | (3,183) |
| _ | _ | _ | _ | _ | |
| 600 | 645 | 420 | 382 | 186 | 2,047 |
| | | | | | |
| (6) | _ | _ | (1) | _ | (7) |
| _ | _ | _ | _ | _ | _ |
| (31) | (9) | (40) | (46) | 15 | (126) |
| _ | _ | _ | _ | _ | _ |
| 1,211 | 1,138 | 1,118 | 1,077 | 1,085 | 4,634 |
| 983 | 927 | 946 | 884 | 894 | 3,817 |
| 157 | 222 | 108 | 105 | (135) | 603 |
| (731) | (721) | (782) | (763) | (777) | (3,057) |
| (<u>)</u> | (/ <u>)</u> | (, 52 ₎ | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _ | (5,557) |
| 637 | 639 | 444 | 419 | 173 | 2,180 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 179,291 | 175,909 | 177,693 | 173,809 | 171,377 | 179,291 |
| 178,243 | 174,630 | 176,039 | 171,970 | 169,365 | 178,243 |
| 264,886 | 248,705 | 252,250 | 240,884 | 238,853 | 264,886 |
| 241,832 | 236,049 | 238,324 | 230,650 | 218,723 | 241,832 |
| 33,436 | 33,177 | 34,100 | 33,829 | 34,218 | 33,436 |
| 170 242 | 175 353 | 172 277 | 169.690 | 167 077 | 170 343 |
| 178,243 | 175,252 | 172,377 | 168,680 | 167,877 | 178,243 |
| 241,832 | 236,889 | 233,366 | 226,237 | 216,801 | 241,832 |

HSBC UK

UK ring-fenced bank

HSBC UK - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Quarter ended | | Year to date |
|--------------------|--------------|---------------------|
| 30-Sep-21 30-Jun-2 | 31-Mar-21 | 31-Dec-20 31-Dec-21 |
| 938 92 | 932 | 881 3,794 |
| 643 643 | 651 | 630 2,574 |
| 336 17 | 183 | (366) 758 |
| (387) (412 | (400) | (422) (1,623) |
| | - | <u> </u> |
| 887 68 | 715 | 93 2,929 |
| | | |
| | - 18 | (1) 16 |
| | - | |
| (3) |) 5 | (34) |
| | - | |
| 918 89 | 5 895 | 901 3,778 |
| 629 619 | | 644 2,556 |
| 329 16 | | (374) 758 |
| (376) (396 | | (396) (1,614) |
| | | |
| 871 66 | 678 | 131 2,922 |
| Balance sheet date | | Balance sheet date |
| 30-Sep-21 30-Jun-2 | 31-Mar-21 | 31-Dec-20 31-Dec-21 |
| 88,583 90,82 | 92,219 | 93,517 87,538 |
| 87,007 88,84 | 90,077 | 91,169 86,076 |
| 175,130 179,37 | 5 171,734 | 161,864 189,646 |
| 136,220 139,32 | 134,629 | 135,108 139,308 |
| 75,751 79,69 | 3 78,712 | 79,688 77,033 |
| 87,317 87,00 | L 88,353 | 90,368 86,076 |
| | | |
| 136,705 136,42 | 5 132,053 | 133,921 139,308 |

HSBC UK

UK ring-fenced bank

HSBC UK - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet – reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date | | | uarter ended | Qı | |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 171 | 56 | 41 | 43 | 43 | 44 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (44) | (29) | (13) | (10) | (10) | (11) |
| | | _ | _ | _ | _ |
| 127 | 27 | 28 | 33 | 33 | 33 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 171 | 56 | 39 | 40 | 42 | 44 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (44) | (29) | (13) | (10) | (9) | (11) |
| _ | _ | _ | _ | _ | _ |
| 127 | 27 | 26 | 30 | 33 | 33 |
| Balance sheet date | | | nce sheet date | Bala | |
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 44 | 79 | 64 | 35 | 36 | 44 |
| _ | _ | _ | _ | _ | _ |
| 727 | 819 | 864 | 970 | 848 | 727 |

HSBC UK

UK ring-fenced bank

HSBC UK - Corporate Centre

Reported (\$m)

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet – reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| | | Quarter ended | | | Year to date |
|------------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 7 | (1) | (1) | (1) | (1) | 4 |
| 6 | 3 | 2 | 3 | (2) | 14 |
| 6 | _ | (3) | (3) | (2) | _ |
| (133) | (71) | (77) | (41) | (96) | (322) |
| _ | | | | <u> </u> | |
| (120) | (72) | (81) | (45) | (99) | (318) |
| | | | | | |
| 6 | _ | _ | 1 | _ | 7 |
| _ | _ | _ | _ | _ | _ |
| (86) | (72) | (77) | (36) | (86) | (271) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 1 | (1) | (2) | (3) | (2) | (3) |
| 5 | 3 | 2 | 3 | (2) | 14 |
| 6 | _ | _ | _ | 1 | _ |
| (47) | _ | 1 | (4) | (10) | (51) |
| _ | _ | _ | _ | _ | _ |
| (40) | (1) | (1) | (7) | (11) | (54) |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 306 | 314 | 352 | 395 | 574 | 306 |
| 306 | 314 | 352 | 395 | 574 | 306 |
| 12,378 | 11,735 | 12,789 | 12,305 | 14,021 | 12,378 |
| 342 | 385 | 563 | 371 | 268 | 342 |
| 2,115 | 2,144 | 2,100 | 2,328 | 1,985 | 2,115 |
| 200 | 245 | 245 | 200 | 500 | 200 |
| 306 342 | 315 | 345 | 388 | 569 | 306 342 |
| 342 | 387 | 552 | 364 | 265 | 342 |

HSBC UK

UK ring-fenced bank

SIGNIFICANT ITEMS

HSBC UK - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

HSBC UK – Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|-----------|--------------|---------------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| (7) | _ | _ | 18 | _ | 11 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 5 | _ | _ | (1) | (1) | 4 |
| _ | _ | _ | _ | _ | _ |
| (25) | (7) | (27) | 10 | 107 | (49) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | - | _ | _ | (17) | - |
| (96) | (77) | (94) | (89) | (194) | (356) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (6) | _ | _ | (1) | _ | (7) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (22) | (5) | (25) | 12 | 109 | (40) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (9) | (4) | (15) | (58) | (94) | (86) |
| _ | _ | _ | _ | _ | _ |

HSBC HSBC UK

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| UK ring-fenced bank | | | | | | |
|--|-----------|-----|-----|-----|------|-------------|
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| HSBC UK – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | (2) | _ | _ | 20 | _ | 18 |
| Disposals, acquisitions and investment in new businesses | <u>-</u> | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | (2) | (1) | (2) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | (1) | _ | _ | _ | _ | (1) |
| Disposals, acquisitions and investment in new businesses | (=/ _ | _ | _ | _ | _ | (- <i>i</i> |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (7) | (3) | (3) | 5 | (34) | (8) |
| Settlements and provisions in connection with legal and regulatory matters | <u>'-</u> | _ | _ | _ | · | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | - | _ | _ | _ | _ | _ |
| HSBC UK – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Product of the conduction or obtained and a | | | | | | |

HSBC HSBC UK

Loans and advances to customers (net)

Customer accounts

| UK ring-fenced bank | | | | | | |
|--|------|------|------|------|------|-------|
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| HSBC UK – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | 6 | _ | _ | 1 | _ | 7 |
| | | | | | | |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | | _ | _ | _ | _ | |
| Customer redress programmes | (1) | (2) | (3) | (3) | (4) | (9) |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | (17) | _ |
| Restructuring and other related costs | (85) | (70) | (74) | (33) | (65) | (262) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| inpairment of goodwiii | | | | | | |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| HSBC UK – TOTAL | | | | | | |
| Revenue | | (46) | (76) | (46) | 43 | |
| ECL | | (12) | (8) | (4) | (8) | |
| Operating expenses | | 26 | 47 | 26 | (29) | |
| Share of profit in associates and joint ventures | | _ | _ | _ | _ | |
| | | | | | | |
| Revenue significant items | | _ | _ | _ | 1 | |
| Operating expense significant items | | 3 | 4 | 3 | (4) | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| | | | | | | |
| | | | | | | |

932

1,326

(5,517)

(7,867)

(5,021)

(6,996)

(2,295)

(3,112)

HSBC UK

UK ring-fenced bank

| HSBC UK – Wealth and Personal Banking |
|---------------------------------------|
|---------------------------------------|

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

HSBC UK - Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| (25) | (41) | (24) | 23 |
|------|---------|---------|---------|
| (5) | (4) | (2) | (3) |
| 16 | 31 | 18 | (16) |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| 1 | 2 | 2 | 2 |
| _ | _ | _ | _ |
| | | | |
| 622 | (3,662) | (3,290) | (1,488) |
| 840 | (4,958) | (4,413) | (1,922) |
| | | | |
| | | | |
| (20) | (33) | (20) | 19 |
| (7) | (6) | (4) | (8) |
| 8 | 14 | 9 | (9) |
| _ | _ | _ | _ |
| | | | |
| _ | _ | (1) | _ |
| _ | 1 | _ | (1) |
| _ | _ | _ | _ |
| | | | |
| 310 | (1,848) | (1,724) | (801) |
| 485 | (2,898) | (2,576) | (1,187) |

HSBC UK

UK ring-fenced bank

| Cit iiig iciicca zaiiit | | | | |
|--|-----|------|----------|-----|
| HSBC UK – Global Banking and Markets | | | | |
| Revenue | (1) | (3) | (2) | _ |
| ECL | _ | _ | _ | _ |
| Operating expenses | 1 | _ | _ | _ |
| Share of profit in associates and joint ventures | _ | _ | _ | _ |
| Revenue significant items | _ | _ | _ | _ |
| Operating expense significant items | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| Loans and advances to customers (net) | _ | _ | _ | _ |
| Customer accounts | _ | _ | _ | _ |
| HSBC UK – Corporate Centre | | | | |
| Revenue | | (1) | (1) | (1) |
| ECL | _ | 3 | (1) 3 | (1) |
| Operating expenses | 1 | 1 | (1) | (4) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ |
| | | | | |
| Revenue significant items | _ | _ | _ | _ |
| Operating expense significant items | 2 | _ | (2) | (4) |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| Loans and advances to customers (net) | 1 | (7) | (7) | (5) |
| Customer accounts | 2 | (11) | (7) | (3) |
| | | | | |

HSBC HSBC Bank Non ring-fenced bank

| HSBC Bank – TOTAL | 24 D 24 | 20.5 24 | Quarter ended | 24.84 24 | 24 P 20 | Year to date |
|--|-----------|-----------|--------------------|---------------------|-----------|---------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | 645 | | 587 | 607 | 660 | 2,411 |
| Net fee income | 413 | 498 | 504 | 530 | 477 | 1,945 |
| Other operating income | 908 | 726 | 1,060 | 1,374 | 812 | 4,068 |
| Net operating income before change in expected credit losses and other credit impairment charges | 1,966 | 1,796 | 2,151 | 2,511 | 1,949 | 8,424 |
| Change in expected credit losses and other credit impairment charges | 46 | | 52 | 46 | (216) | 239 |
| Total operating expenses | (1,986) | (1,749) | (1,808) | (1,968) | (2,290) | (7,511) |
| Share of profit in associates and joint ventures | 15 | | 17 | 132 | 45 | 263 |
| Profit/(loss) before tax | 41 | 241 | 412 | 721 | (512) | 1,415 |
| Reported significant items – Totals (\$m) | | | | | | |
| Revenue | (133) | (94) | 5 | (64) | (46) | (286) |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (153) | (134) | (110) | (76) | (430) | (473) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,099 | 1,844 | 2,058 | 2,487 | 1,972 | 8,710 |
| of which: net interest income | 2,033 | 557 | 2,038 560 | 2,467 584 | 648 | 2,411 |
| Change in expected credit losses and other credit impairment charges | 46 | 93 | 49 | 46 | (212) | 2,411 |
| Total operating expenses | (1,833) | (1,575) | (1,629) | (1,827) | (1,849) | (7,038) |
| Share of profit in associates and joint ventures | (1,853) | , , , | (1,029) | 129 | (1,845) | 263 |
| · | 327 | 459 | 494 | 835 | | 203 2,174 |
| Profit/(loss) before tax | 327 | 459 | 494 | 835 | (43) | 2,174 |
| | | | | | | |
| | | | Balance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 124,515 | , | 130,193 | 135,368 | 139,987 | 124,515 |
| Loans and advances to customers (net) | 122,954 | 127,407 | 128,405 | 133,558 | 137,981 | 122,954 |
| Total external assets | 759,119 | 796,973 | 813,446 | 834,286 | 881,616 | 759,119 |
| Customer accounts | 270,975 | | 270,732 | 262,475 | 260,614 | 270,975 |
| Risk-weighted assets | 141,179 | 153,825 | 153,099 | 157,555 | 167,115 | 141,179 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 122,954 | 126,110 | 124,091 | 130,013 | 131,471 | 122,954 |
| Customer accounts | 270,975 | 276,871 | 262,798 | 256,286 | 251,619 | 270,975 |
| | | | | | | |

HSBC Bank

Non ring-fenced bank

HSBC Bank – Wealth and Personal Banking

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date | | | uarter ended | Qı | |
|--------------------|-----------|-----------|-----------------|-----------|-----------|
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 1,757 | 405 | 552 | 438 | 353 | 414 |
| 780 | 211 | 208 | 201 | 190 | 181 |
| 32 | (5) | 6 | 6 | 14 | 6 |
| (1,350) | (423) | (373) | (332) | (309) | (336) |
| | | _ | _ | _ | _ |
| 439 | (23) | 185 | 112 | 58 | 84 |
| | | | | | |
| 1 | _ | _ | _ | _ | 1 |
| _ | _ | _ | _ | _ | _ |
| (9) | (8) | (1) | (6) | (4) | 2 |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 1,756 | 396 | 527 | 419 | 343 | 413 |
| 780 | 205 | 198 | 191 | 185 | 184 |
| 32 | (5) | 6 | 6 | 13 | 6 |
| (1,341) | (404) | (355) | (310) | (297) | (338) |
| _ | _ | _ | _ | _ | _ |
| 447 | (13) | 178 | 115 | 59 | 81 |
| Balance sheet date | | | nnce sheet date | Rala | |
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 37,539 | 39,395 | 37,573 | 38,254 | 38,135 | 37,539 |
| 37,308 | 39,099 | 37,297 | 37,987 | 37,890 | 37,308 |
| 99,599 | 97,989 | 93,534 | 95,856 | 94,833 | 99,599 |
| 56,290 | 55,952 | 55,276 | 56,752 | 56,910 | 56,290 |
| 15,682 | 16,497 | 15,373 | 16,098 | 16,033 | 15,682 |
| 15,002 | 10, .5. | 13,373 | 10,030 | 10,000 | -5,002 |
| 37,308 | 36,652 | 36,175 | 36,533 | 37,303 | 37,308 |
| 56,290 | 53,341 | 53,816 | 54,885 | 56,354 | 56,290 |
| | | | | | |

HSBC Bank

Non ring-fenced bank

HSBC Bank - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet – reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 368 | 370 | 380 | 390 | 356 | 1,508 |
| 247 | 204 | 220 | 221 | 222 | 892 |
| (7) | 17 | (10) | 10 | (150) | 10 |
| (186) | (192) | (204) | (259) | (319) | (841) |
| _ | _ | _ | _ | _ | |
| 175 | 195 | 166 | 141 | (113) | 677 |
| | | | | | |
| 1 | _ | _ | _ | (2) | 1 |
| _ | _ | _ | _ | _ | _ |
| 5 | (13) | 12 | (2) | (101) | 2 |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 367 | 360 | 362 | 375 | 348 | 1,507 |
| 247 | 199 | 209 | 212 | 217 | 892 |
| (7) | 17 | (10) | 10 | (148) | 10 |
| (191) | (174) | (208) | (247) | (214) | (843) |
| _ | _ | _ | _ | _ | _ |
| 169 | 203 | 144 | 138 | (14) | 674 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 32,631 | 33,087 | 33,398 | 34,515 | 36,202 | 32,631 |
| 31,831 | 32,237 | 32,507 | 33,608 | 35,238 | 31,831 |
| 72,620 | 90,108 | 93,809 | 93,310 | 72,833 | 72,620 |
| 67,477 | 69,452 | 67,929 | 68,229 | 65,539 | 67,477 |
| 31,128 | 31,857 | 33,944 | 34,411 | 36,761 | 31,128 |
| | | | | | |
| 31,831 | 31,731 | 31,261 | 32,665 | 33,062 | 31,831 |
| 67,477 | 68,656 | 65,592 | 66,497 | 62,402 | 67,477 |

HSBC Bank

Non ring-fenced bank

HSBC Bank - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet – reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date | | | uarter ended | Qı | |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 5,118 | 1,104 | 1,588 | 1,217 | 1,103 | 1,210 |
| 769 | 232 | 187 | 181 | 179 | 222 |
| 200 | (61) | 35 | 53 | 62 | 50 |
| (4,907) | (1,281) | (1,272) | (1,142) | (1,128) | (1,365) |
| | <u> </u> | _ | _ | _ | _ |
| 411 | (238) | 351 | 128 | 37 | (105) |
| | | | | | |
| (385) | (165) | (62) | (86) | (93) | (144) |
| _ | _ | _ | _ | _ | _ |
| (142) | (133) | (24) | (22) | (34) | (62) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 5,503 | 1,271 | 1,607 | 1,256 | 1,170 | 1,354 |
| 769 | 230 | 180 | 172 | 174 | 224 |
| 200 | (61) | 35 | 52 | 60 | 50 |
| (4,765) | (1,155) | (1,210) | (1,076) | (1,069) | (1,303) |
| _ | _ | _ | _ | _ | _ |
| 938 | 55 | 432 | 232 | 161 | 101 |
| Balance sheet date | | | nce sheet date | Bala | |
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 54,097 | 64,135 | 63,037 | 58,252 | 57,608 | 54,097 |
| 53,577 | 63,402 | 62,420 | 57,632 | 57,037 | 53,577 |
| 560,743 | 688,738 | 624,583 | 597,599 | 584,157 | 560,743 |
| 146,900 | 138,833 | 138,604 | 145,713 | 151,798 | 146,900 |
| 83,844 | 104,566 | 97,083 | 92,879 | 94,540 | 83,844 |
| | | | | | |
| 53,577 | 61,531 | 60,947 | 56,030 | 56,836 | 53,577 |
| 146,900 | 135,601 | 135,618 | 141,996 | 151,546 | 146,900 |
| | | | | | |

HSBC Bank

Non ring-fenced bank

HSBC Bank - Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges of which: net interest income/(expense)

of which het interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date | | | arter ended | Qu | |
|--------------------|-----------|-------------------|----------------|-----------|--------------------|
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 41 | 83 | (20) | 116 | (30) | (25) |
| (30) | (4) | (7) | (13) | _ | (10) |
| (3) | _ | (4) | 2 | 2 | (3) |
| (414) | (267) | (64) | (129) | (120) | (101) |
| 263 | 45 | 132 | 17 | 99 | 15 |
| (113) | (139) | 44 | 6 | (49) | (114) |
| | | | | | |
| 96 | 121 | _ | 92 | (1) | 5 |
| _ | _ | _ | _ | _ | _ |
| (324) | (191) | (51) | (96) | (83) | (94) |
| _ | _ | _ | _ | _ | _ |
| (55) | (42) | (21) | 21 | (29) | (30) |
| | | | | | |
| (30) | (4) — | <i>(6)</i> (4) | (12) 2 | _ 2 | <i>(10)</i> (3) |
| (3) (90) | — (76) | (14) | (34) | (36) | (7) |
| 263 | 46 | 129 | 16 | 97 | 15 |
| 115 | (72) | 90 | 5 | 34 | (25) |
| Balance sheet date | | | nce sheet date | Rala | |
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 248 | 255 | 243 | 289 | 254 | 248 |
| 237 | 242 | 233 | 278 | 243 | 237 |
| 26,155 | 22,057 | 22,858 | 26,182 | 27,874 | 26,155 |
| 308 | 289 | 365 | 337 | 320 | 308 |
| 10,525 | 9,291 | 10,688 | 10,178 | 11,395 | 10,525 |
| | | | | | |
| 237 | 226 | 225 | 267 | 239 | 237 |
| 308 | 274 | 356 | 326 | 315 | 308 |

HSBC Bank

Non ring-fenced bank

SIGNIFICANT ITEMS

HSBC Bank - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

HSBC Bank - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | 0 | uarter ended | | - | Year to date |
|-----------|-----------|--------------|-----------|--------------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (6) | 9 | 1 | (10) | (30) | (6) |
| (127) | (103) | 4 | (54) | (16) | (280) |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | _ | _ | _ | (3) | _ |
| _ | _ | _ | _ | (5) | _ |
| (151) | (134) | (111) | (77) | (424) | (473) |
| (2) | _ | 1 | 1 | (3) | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 1 | _ | _ | _ | _ | 1 |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | _ (4) | | (1) | | - (0) |
| _ | (4) | (6) | (1) | (8) | (9) |
| | _ | _ | _ | _ | _ |
| | | | | | |

HSBC Bank

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| Non ring-fenced bank | | | | | | |
|--|-------|-------|------|------|-------|-------|
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| HSBC Bank – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | 1 | _ | _ | _ | (1) | 1 |
| Restructuring and other related costs | _ | _ | _ | _ | (1) | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | (3) | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | 5 | (13) | 12 | (2) | (98) | 2 |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| HSBC Bank – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | (13) | 9 | 3 | (8) | (29) | (9) |
| Restructuring and other related costs | (131) | (102) | (89) | (54) | (136) | (376) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| | | | | | | |

(62)

(34)

(22)

(133)

(142)

(24)

HSBC Bank

Customer accounts

Non ring-fenced bank

| Non ring-fenced bank | | | | | | |
|--|------|---------|----------|---------|---------|-------|
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| HSBC Bank – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | 2 | _ |
| Restructuring and other related costs | 5 | (1) | 92 | _ | 119 | 96 |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | (1) | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (92) | (83) | (97) | (52) | (187) | (324) |
| Settlements and provisions in connection with legal and regulatory matters | (2) | _ | 1 | 1 | (3) | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| HSBC Bank – TOTAL | | | | | | |
| Revenue | | (43) | (90) | (86) | (28) | |
| ECL | | (2) | (3) | _ | 4 | |
| Operating expenses | | 43 | 75 | 69 | 22 | |
| Share of profit in associates and joint ventures | | (2) | (1) | (3) | 1 | |
| Revenue significant items | | 3 | (2) | 2 | (5) | |
| Operating expense significant items | | 3 | 6 | 4 | 11 | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | (1,297) | (4,314) | (3,545) | (6,510) | |
| | | (4.500) | (= 00.4) | (6.400) | (0.005) | |

(1,609)

(7,934)

(6,189)

(8,995)

HSBC Bank

Non ring-fenced bank

HSBC Bank – Wealth and Personal Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

HSBC Bank - Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| (10) | (19) | (25) | (9) |
|--------|---------|---------|---------|
| (1) | _ | _ | _ |
| 8 | 16 | 17 | 12 |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| _ | _ | _ | 1 |
| _ | _ | _ | _ |
| | | | |
| (587) | (1,454) | (1,122) | (2,447) |
| (556) | (1,867) | (1,460) | (2,611) |
| | | | |
| (10) | (17) | (15) | (9) |
| (10) | (17) | (13) | (9) |
| _ 5 | 8 | 11 | 9 |
| 5 | ٥ | 11 | 9 |
| _ | _ | _ | _ |
| _ | 1 | _ | 1 |
| _ | _ | 1 | 5 |
| _ | _ | _ | _ |
| | | | |
| (506) | (1,246) | (943) | (2,176) |
| (796) | (2,337) | (1,732) | (3,137) |
| | | | |

HSBC Bank

Customer accounts

Non ring-fenced bank

| Non ring-renced bank | | | | |
|--|----|-----------|--------------|----------|
| HSBC Bank – Global Banking and Markets | | | | |
| Revenue | | (24) | (46) (43) | (1) |
| ECL | | (2) | (1) — | _ |
| Operating expenses | | 26 | 45 39 | (3) |
| Share of profit in associates and joint ventures | | _ | | <u> </u> |
| Revenue significant items | | 2 | 1 - | (3) |
| Operating expense significant items | | 1 | 1 1 | . 4 |
| Share of profit in associates and joint ventures significant items | | _ | | _ |
| Loans and advances to customers (net) | (1 | 201) (1,6 | 502) (1,473) | (1,871) |
| Customer accounts | (: | 252) (3,7 | 717) (2,986) | (3,232) |
| HSBC Bank – Corporate Centre | | | | |
| Revenue | | 1 | (8) | (8) |
| ECL | | _ | | _ |
| Operating expenses | | 3 | 5 2 | 4 |
| Share of profit in associates and joint ventures | | (2) | (1) | 1 |
| Revenue significant items | | 1 | (5) (1) | (4) |
| Operating expense significant items | | 2 | 6 3 | 4 |
| Share of profit in associates and joint ventures significant items | | _ | | _ |
| Loans and advances to customers (net) | | (4) | (11) (8) | (16) |
| | | | | |

(5)

(11)

(9)

(15)

Europe – Other

| Europe – Other – TOTAL | | 0 | uarter ended | | | Year to date |
|--|-----------|-----------|-----------------|-----------|-----------|--------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income/(expense) | (675) | (445) | (598) | (635) | (642) | (2,353) |
| Net fee income | 128 | 98 | 106 | 121 | 105 | 453 |
| Other operating income | 1,519 | 1,091 | 1,390 | 985 | 1,545 | 4,985 |
| Net operating income before change in expected credit losses and other credit impairment charges | 972 | 744 | 898 | 471 | 1,008 | 3,085 |
| Change in expected credit losses and other credit impairment charges | (2) | (1) | | 3 | 202 | |
| Total operating expenses | (1,495) | (1,338) | (1,399) | (1,279) | (2,134) | (5,511) |
| Share of profit in associates and joint ventures | (1) | 2 | 1 | 3 | _ | 5 |
| Profit/(loss) before tax | (526) | (593) | (500) | (802) | (924) | (2,421) |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | 156 | 27 | 151 | (188) | 149 | 146 |
| ECL | _ | _ | _ | (200) | _ | _ |
| Operating expenses | (119) | (122) | (126) | (122) | (114) | (489) |
| Share of profit in associates and joint ventures | _ | ` _ | _ | · | , , _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 816 | 693 | 712 | 644 | 877 | 2,939 |
| of which: net interest income/(expense) | (675) | (445) | (598) | (636) | (643) | (2,354) |
| Change in expected credit losses and other credit impairment charges | (2) | (2) | (1) | 1 | 198 | _ |
| Total operating expenses | (1,376) | (1,197) | (1,242) | (1,135) | (2,029) | (5,022) |
| Share of profit in associates and joint ventures | (1) | 2 | 1 | 3 | _ | 5 |
| Profit/(loss) before tax | (563) | (504) | (530) | (487) | (954) | (2,078) |
| | | | | | | |
| | | Bala | ance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 9,586 | 9,032 | 9,213 | 9,574 | 9,485 | 9,586 |
| Loans and advances to customers (net) | 9,512 | 8,949 | 9,133 | 9,493 | 9,405 | 9,512 |
| Total external assets | 48,262 | 40,483 | 36,698 | 42,625 | 40,574 | 48,262 |
| Customer accounts | 15,312 | 15,833 | 15,053 | 15,037 | 14,934 | 15,312 |
| Risk-weighted assets | 6,625 | (3,018) | (94) | (1,807) | 497 | 6,625 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 9,512 | 9,125 | 9,203 | 9,716 | 9,035 | 9,512 |
| Customer accounts | 15,312 | 15,963 | 14,970 | 15,159 | 14,207 | 15,312 |

Europe – Other

HSBC Europe - Other - Wealth and Personal Banking

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| | | Quarter ended | | - | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 163 | 168 | 152 | 152 | 287 | 635 |
| (26) | (31) | (33) | (36) | (31) | (126) |
| 6 | (2) | (3) | _ | 59 | 1 |
| (458) | (299) | (262) | (286) | (428) | (1,305) |
| _ | | | | | |
| (289) | (133) | (113) | (134) | (82) | (669) |
| | | | | | |
| (6) | (5) | 2 | (7) | (8) | (16) |
| _ | _ | _ | _ | _ | _ |
| (14) | 5 | (7) | (1) | 32 | (17) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| 169 | 168 | 140 | 152 | 298 | 651 |
| (31) | (32) | (31) | (34) | (31) | (126) |
| 6 | (1) | (2) | _ | 60 | 1 |
| (444) | (299) | (247) | (278) | (461) | (1,288) |
| _ | _ | _ | _ | _ | _ |
| (269) | (132) | (109) | (126) | (103) | (636) |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 9,587 | 9,033 | 9,216 | 9,573 | 9,483 | 9,587 |
| 9,512 | 8,950 | 9,133 | 9,493 | 9,406 | 9,512 |
| 21,115 | 23,050 | 22,613 | 23,378 | 24,543 | 21,115 |
| 15,312 | 15,834 | 15,052 | 15,036 | 14,935 | 15,312 |
| 3,670 | 3,102 | 3,480 | 3,669 | 3,582 | 3,670 |
| | | | | | |
| 9,512 | 9,126 | 9,204 | 9,716 | 9,034 | 9,512 |
| 15,312 | 15,962 | 14,970 | 15,159 | 14,207 | 15,312 |

Europe – Other

HSBC Europe - Other - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date | | | uarter ended | Q | |
|--------------------|-----------|--------------|-----------------|-----------|-----------|
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| (459) | (36) | (112) | (109) | (100) | (138) |
| (460) | (122) | (116) | (116) | (110) | (118) |
| 1 | 100 | (1) | _ | _ | 2 |
| (255) | (158) | (68) | (75) | (74) | (38) |
| | <u> </u> | _ | _ | _ | _ |
| (713) | (94) | (181) | (184) | (174) | (174) |
| | | | | | |
| (2) | _ | (1) | 1 | _ | (2) |
| - | | - | | _ | |
| (20) | (5) | (10) | (9) | 1 | (2) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| (457) | (34) | (114) | (113) | (102) | (136) |
| (460) | (122) | (115) | (113) | (110) | (121) |
| 1 | 101 | _ | _ | (1) | 2 |
| (235) | (155) | (58) | (61) | (73) | (36) |
| _ | _ | _ | _ | _ | _ |
| (691) | (88) | (172) | (174) | (176) | (170) |
| | | | | | |
| Balance sheet date | | | ance sheet date | | |
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| _ | _ | (1) | _ | _ | _ |
| _ | _ | _ | _ | 1 | _ |
| (1,676) | (1,655) | (1,674) | (1,676) | (1,634) | (1,676) |
| | | | | | - |
| (1,459) | (1,197) | (1,181) | (1,198) | (1,200) | (1,459) |
| | | | | | |
| _ | _ | 1 | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |

Europe – Other

HSBC Europe - Other - Global Banking and Markets

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| - | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| (92) | (66) | (56) | (123) | (112) | (337) |
| (153) | (143) | (149) | (148) | (138) | (593) |
| (2) | _ | 1 | 1 | 40 | _ |
| (120) | (134) | (174) | (72) | (90) | (500) |
| _ | _ | _ | _ | | |
| (214) | (200) | (229) | (194) | (162) | (837) |
| | | | | | |
| (1) | (2) | (1) | (1) | (4) | (5) |
| - (1) | _ | | _ | _ | _ |
| (1) | 3 | (3) | 4 | 9 | 3 |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| (91) | (69) | (64) | (128) | (106) | (332) |
| (155) | (142) | (147) | (147) | (137) | (593) |
| (2) | _ | _ | _ | 40 | _ |
| (119) | (131) | (161) | (69) | (101) | (503) |
| _ | _ | _ | _ | _ | _ |
| (212) | (200) | (225) | (197) | (167) | (835) |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 99 | (1,171) | (1,201) | (1,199) | (1,187) | 99 |
| 1 | 1 | 1 | 1 | _ | 1 |
| (2,639) | (4,370) | (2,632) | (3,499) | (2,769) | (2,639) |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| 1 | 1 | _ | _ | 1 | 1 |

Europe – Other

HSBC Europe - Other - Corporate Centre

Reported (\$m)

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,034 | 742 | 910 | 554 | 867 | 3,240 |
| (368) | (163) | (305) | (339) | (352) | (1,175) |
| _ | _ | 2 | 2 | 2 | 4 |
| (874) | (829) | (891) | (855) | (1,456) | (3,449) |
| (4) | 2 | 2 | 4 | 1 | 4 |
| 156 | (85) | 23 | (295) | (586) | (201) |
| | | | | | |
| 162 | 36 | 149 | (180) | 162 | 167 |
| | _ | _ | _ | _ | _ |
| (98) | (130) | (109) | (120) | (149) | (457) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 872 | 697 | 749 | 733 | 716 | 3,073 |
| (367) | (162) | (305) | (340) | (352) | (1,175) |
| · · · | · , | · , | · · | · · | 4 |
| (776) | (693) | (773) | (734) | (1,313) | (2,992) |
| (4) | 2 | 1 | 3 | | 4 |
| 92 | 6 | (23) | 2 | (597) | 89 |
| | | | | | |
| | I | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| (1) | (1) | _ | 1 | _ | (1) |
| _ | _ | 1 | _ | _ | _ |
| 28,728 | 20,240 | 16,962 | 22,120 | 18,873 | 28,728 |
| _ | _ | 2 | 1 | _ | _ |
| 7,053 | (550) | 256 | (796) | 881 | 7,053 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | (1) | _ | _ |
| | | | | | |

Europe – Other

SIGNIFICANT ITEMS

HSBC Europe - Other - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

HSBC Europe - Other - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|-----------|-----------|---------------|--------------|-----------|----------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| - | _ | _ | _ | 1 | _ |
| _ | _ | _ | _ | _ | _ |
| 32 | | 47 | (226) | 20 | (220) |
| 124 | 100 | 104 | 38 | 128 | 366 |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (121) | (122) | (125) | (121) | (112) | (400) |
| (121) | | (125) | (121) | (113) | (489) |
| 2 | _ | (1) | (1) | (1) | _ |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (6) | (5) | 2 | (7) | (8) | (16) |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | _ | _ | - | _ | , - |
| (14) | 5 | (7) | (1) | 32 | (17) |
| - | _ | _ | _ | _ | _ |
| | | | | | |

Europe – Other

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _ | _ | _ | _ | _ | _ |
|---|-----|-----|-----|------|-----|------|
| impairment of goodwiii | | _ | _ | _ | _ | _ |
| HSBC Europe – Other – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (2) | _ | 1 | (1) | _ | (2) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (2) | 1 | (9) | (10) | (5) | (20) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | - | _ | _ | _ | _ | _ |
| HSBC Europe – Other – Global Banknig and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (1) | (2) | (1) | (1) | (4) | (5) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (1) | 3 | (3) | 4 | 9 | 3 |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| | | | | | | |

Europe – Other

| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|------|-------|-------|-------|-------|-------|
| Impairment of goodwill | - | - | _ | _ | _ | _ |
| | | | | | | |
| HSBC Europe – Other – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | - | - | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | - | _ | _ | _ | _ |
| Fair value movements on financial instruments | 35 | (73) | 45 | (228) | 19 | (221) |
| Restructuring and other related costs | 127 | 109 | 104 | 48 | 143 | 388 |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | | _ | _ | _ | _ |
| Customer redress programmes | - | - | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | - | - | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | | _ | _ | _ | _ |
| Restructuring and other related costs | (98) | (130) | (109) | (120) | (149) | (457) |
| Settlements and provisions in connection with legal and regulatory matters | - | - | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | - | - | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| HSBC Europe – Other – TOTAL | | | | | | |
| Revenue | | (25) | (38) | (16) | 21 | |
| ECL | | (1) | (1) | (2) | (4) | |
| Operating expenses | | 20 | 33 | 21 | (11) | |
| Share of profit in associates and joint ventures | | _ | _ | _ | _ | |
| Revenue significant items | | (1) | (3) | (1) | 3 | |
| Operating expense significant items | | 1 | 2 | (1) | (2) | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | 176 | 70 | 223 | (370) | |
| Customer accounts | | 130 | (83) | 122 | (727) | |
| | | | ` , | | • • | |

Europe – Other

| HSBC Europe – Other – Wealth and Personal Banking | |
|---|--|
| Revenue | |

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

HSBC Europe - Other - Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| (5) | (10) | (7) | 4 |
|------------------|------|-----|-------|
| 1 | 1 | _ | 1 |
| 6 | 8 | 6 | (4) |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | 1 |
| 1 | _ | (1) | (3) |
| _ | _ | _ | _ |
| | | | |
| 176 | 71 | 223 | (372) |
| 128 | (82) | 123 | (728) |
| | (- / | | , -, |
| | | | |
| (3) | (4) | (2) | 3 |
| (1) | _ | 1 | 1 |
| 2 | 7 | 2 | (2) |
| _ | _ | _ | _ |
| | | | |
| (1) | (1) | 1 | 1 |
| _ | 2 | 2 | _ |
| _ | _ | _ | _ |
| | | | |
| (1) | _ | 1 | _ |
| \ - / | _ | _ | _ |
| | | | |

Europe – Other

| HSBC Europe – Other – Global Banking and Markets | | | | |
|--|------|------|-----|-----|
| Revenue | (5) | (10) | (6) | 2 |
| ECL | _ | (1) | (1) | _ |
| Operating expenses | 5 | 9 | 6 | (4) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ |
| | | | | |
| Revenue significant items | _ | (1) | _ | _ |
| Operating expense significant items | (1) | (1) | (1) | (2) |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| | | | | |
| Loans and advances to customers (net) | _ | _ | _ | _ |
| Customer accounts | _ | (1) | (1) | 1 |
| HCDC France Other Comments Contra | | | | |
| HSBC Europe – Other – Corporate Centre Revenue | (11) | (12) | (2) | 14 |
| | (11) | (13) | (2) | |
| ECL | _ | (2) | (2) | (2) |
| Operating expenses | 6 | 14 | 7 | (4) |
| Share of profit in associates and joint ventures | _ | (1) | (1) | (1) |
| Revenue significant items | (2) | (1) | (1) | 3 |
| Operating expense significant items | (2) | 5 | 6 | 2 |
| | _ | 3 | U | 2 |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| Loans and advances to customers (net) | _ | (1) | _ | _ |
| Customer accounts | _ | (2) | (2) | _ |
| | | (2) | (-) | |

Asia

| Asia – TOTAL | | | Quarter ended | | | |
|--|-----------|-----------|--------------------|--------------------|----------------|------------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | Year to date 31-Dec-21 |
| Net interest income | 3,189 | 3,140 | 3,110 | 31-Mar-21 3,157 | 3,237 | 12,596 |
| Net fee income | 1,259 | 1,496 | 1,439 | 1,677 | 1,304 | 5,871 |
| Other operating income/(expense) | 1,485 | 1,496 | 1,439 | 1,940 | 1,304 1,477 | 7,296 |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,933 | 6,574 | 6,482 | 6,774 | 6,018 | 25,763 |
| Change in expected credit losses and other credit impairment charges | (528) | (105) | (175) | (32) | (322) | (840) |
| Total operating expenses | (3,979) | (3,709) | (3,778) | (3,694) | (3,889) | (15,160) |
| Share of profit in associates and joint ventures | (3,979) | (3,703) | (3,778) | (3,094) | (3,889) | 2,486 |
| Profit/(loss) before tax | 2.010 | 3,303 | 3,178 | 3,758 | 2,276 | 12,249 |
| Profit/(1035) before tax | 2,010 | 3,303 | 3,176 | 3,736 | 2,270 | 12,249 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | 53 | 57 | 30 | 24 | 1 | 164 |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (182) | (125) | (143) | (59) | (123) | (509) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,880 | 6,510 | 6,409 | 6,688 | 6,000 | 25,599 |
| of which: net interest income | 3,191 | 3,138 | 3,089 | 3,128 | 3,230 | 12,596 |
| Change in expected credit losses and other credit impairment charges | (528) | (105) | (174) | (33) | (319) | (840) |
| Total operating expenses | (3,797) | (3,580) | (3,611) | (3,603) | (3,761) | (14,651) |
| Share of profit in associates and joint ventures | 584 | 549 | 655 | 720 | 487 | 2,486 |
| Profit/(loss) before tax | 2,139 | 3,374 | 3,279 | 3,772 | 2,407 | 12,594 |
| | | | | | | |
| | | | Balance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 496,631 | 491,249 | 506,079 | 482,154 | 476,892 | 496,631 |
| Loans and advances to customers (net) | 492,525 | 487,559 | 502,360 | 478,477 | 473,165 | 492,525 |
| Total external assets | 1,228,893 | 1,220,052 | 1,215,439 | 1,183,554 | 1,185,607 | 1,228,893 |
| Customer accounts | 792,098 | 771,463 | 759,948 | 756,498 | 762,406 | 792,098 |
| Risk-weighted assets ¹ | 396,206 | 392,896 | 407,117 | 387,188 | 384,228 | 396,206 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 492,525 | 488,345 | 500,499 | 477,059 | 468,768 | 492,525 |
| Customer accounts | 792,098 | 772,137 | 756,977 | 754,117 | 755,519 | 792,098 |
| | | ,107 | , | , | . 22,323 | . ==,000 |

Asia

Customer accounts

| Asia – Wealth and Personal Banking | - | | Quarter ended | | |
|--|-----------|-----------|--------------------|-----------|-----------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,552 | 2,764 | 2,980 | 2,928 | 2,777 |
| of which: net interest income | 1,628 | 1,614 | 1,618 | 1,654 | 1,707 |
| Change in expected credit losses and other credit impairment charges | (22) | (69) | (6) | (60) | (65) |
| Total operating expenses | (1,732) | (1,677) | (1,662) | (1,648) | (1,739) |
| Share of profit in associates and joint ventures | 9 | 2 | _ | 7 | 3 |
| Profit/(loss) before tax | 807 | 1,020 | 1,312 | 1,227 | 976 |
| Reported Significant items – Totals (\$m) | | | | | |
| Revenue | 5 | 4 | (2) | 7 | 8 |
| ECL | _ | _ | _ | _ | _ |
| Operating expenses | (25) | (16) | (19) | (12) | (36) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ |
| Adjusted (\$m) | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,547 | 2,757 | 2,964 | 2,900 | 2,761 |
| of which: net interest income | 1,628 | 1,612 | 1,605 | 1,639 | 1,702 |
| Change in expected credit losses and other credit impairment charges | (22) | (69) | (7) | (60) | (64) |
| Total operating expenses | (1,707) | (1,659) | (1,628) | (1,621) | (1,701) |
| Share of profit in associates and joint ventures | 9 | 2 | _ | 7 | 3 |
| Profit/(loss) before tax | 827 | 1,031 | 1,329 | 1,226 | 999 |
| | | ĺ | Balance sheet date | | |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 |
| Loans and advances to customers (gross) | 198,812 | 196,771 | 205,547 | 192,707 | 189,685 |
| Loans and advances to customers (net) | 198,044 | 195,985 | 204,738 | 191,826 | 188,759 |
| Total external assets | 409,817 | 406,773 | 404,637 | 388,060 | 392,684 |
| Customer accounts | 436,980 | 428,522 | 425,545 | 426,195 | 429,911 |
| Risk-weighted assets | 84,585 | 84,006 | 90,669 | 79,774 | 77,750 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | |
| Loans and advances to customers (net) | 198,044 | 196,208 | 203,590 | 190,745 | 186,502 |

436,980

61

428,553

| 31 DCC 21 | 31 DCC 20 | JI Waa ZI | 30 Juli 21 | 30 3cp 21 | 31-000-21 |
|--------------------|-----------|-----------|------------------|-----------|-----------|
| 11,224 | 2,777 | 2,928 | 2,980 | 2,764 | 2,552 |
| 6,514 | 1,707 | 1,654 | 1,618 | 1,614 | 1,628 |
| (157) | (65) | (60) | (6) | (69) | (22) |
| (6,719) | (1,739) | (1,648) | (1,662) | (1,677) | (1,732) |
| 18 | 3 | 7 | _ | 2 | 9 |
| 4,366 | 976 | 1,227 | 1,312 | 1,020 | 807 |
| | | | | | |
| 4.4 | 0 | - | (2) | | _ |
| 14 | 8 | 7 | (2) | 4 | 5 |
| (70) | - (2.5) | - (12) | | - (4.6) | (25) |
| (72) | (36) | (12) | (19) | (16) | (25) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 11,210 | 2,761 | 2,900 | 2,964 | 2,757 | 2,547 |
| 6,514 | 1,702 | 1,639 | 1,605 | 1,612 | 1,628 |
| (157) | (64) | (60) | (7) | (69) | (22) |
| (6,647) | (1,701) | (1,621) | (1,628) | (1,659) | (1,707) |
| 18 | 3 | 7 | _ | 2 | 9 |
| 4,424 | 999 | 1,226 | 1,329 | 1,031 | 827 |
| Dalamas shaat data | | | lance sheet date | D- | |
| Balance sheet date | 31-Dec-20 | 31-Mar-21 | | | 31-Dec-21 |
| 31-Dec-21 | | | 30-Jun-21 | 30-Sep-21 | |
| 198,812 | 189,685 | 192,707 | 205,547 | 196,771 | 198,812 |
| 198,044 | 188,759 | 191,826 | 204,738 | 195,985 | 198,044 |
| 409,817 | 392,684 | 388,060 | 404,637 | 406,773 | 409,817 |
| 436,980 | 429,911 | 426,195 | 425,545 | 428,522 | 436,980 |
| 84,585 | 77,750 | 79,774 | 90,669 | 84,006 | 84,585 |
| | | | | | |
| 198,044 | 186,502 | 190,745 | 203,590 | 196,208 | 198,044 |

423,686

424,569

426,138

Year to date

31-Dec-21

436,980

Asia

Asia - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,320 | 1,391 | 1,364 | 1,428 | 1,324 | 5,503 |
| 954 | 938 | 924 | 929 | 966 | 3,745 |
| (190) | (53) | (160) | (20) | (303) | (423) |
| (697) | (671) | (701) | (647) | (706) | (2,716) |
| _ | _ | _ | _ | <u> </u> | |
| 433 | 667 | 503 | 761 | 315 | 2,364 |
| | | | | | |
| 1 | _ | (1) | 1 | 1 | 1 |
| | _ | | _ | _ | _ |
| (15) | (6) | (12) | 1 | (7) | (32) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| 1,319 | 1,390 | 1,355 | 1,415 | 1,320 | 5,502 |
| 953 | 938 | 919 | 923 | 966 | 3,745 |
| (190) | (54) | (160) | (22) | (303) | (423) |
| (682) | (664) | (685) | (643) | (699) | (2,684) |
| _ | _ | _ | _ | _ | _ |
| 447 | 672 | 510 | 750 | 318 | 2,395 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 171,463 | 168,089 | 170,406 | 161,154 | 158,099 | 171,463 |
| 168,745 | 165,488 | 167,805 | 158,672 | 155,652 | 168,745 |
| 256,860 | 253,286 | 247,119 | 237,138 | 240,566 | 256,860 |
| 212,793 | 197,645 | 194,835 | 187,621 | 189,931 | 212,793 |
| 149,323 | 145,206 | 144,951 | 140,723 | 138,541 | 149,323 |
| | | | | | |
| 168,745 | 165,804 | 167,478 | 158,610 | 154,665 | 168,745 |
| 212,793 | 197,911 | 194,271 | 187,327 | 188,653 | 212,793 |

Asia

Asia - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,553 | 1,883 | 1,756 | 2,010 | 1,663 | 7,202 |
| 703 | 679 | 654 | 668 | 686 | 2,704 |
| (319) | 17 | (7) | 51 | 48 | (258) |
| (980) | (916) | (938) | (917) | (959) | (3,751) |
| _ | _ | _ | _ | | <u></u> |
| 254 | 984 | 811 | 1,144 | 752 | 3,193 |
| | | | | | |
| (5) | 6 | (1) | _ | (24) | _ |
| | _ | _ | | _ | _ |
| (3) | (9) | (9) | (5) | (13) | (26) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| 1,558 | 1,874 | 1,742 | 1,983 | 1,676 | 7,202 |
| 702 | 679 | 650 | 660 | 685 | 2,704 |
| (319) | 17 | (7) | 49 | 48 | (258) |
| (977) | (904) | (921) | (900) | (938) | (3,725) |
| _ | _ | _ | _ | _ | _ |
| 262 | 987 | 814 | 1,132 | 786 | 3,219 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 126,158 | 126,195 | 129,610 | 127,820 | 128,668 | 126,158 |
| 125,538 | 125,893 | 129,299 | 127,506 | 128,316 | 125,538 |
| 471,966 | 471,367 | 452,681 | 438,614 | 436,888 | 471,966 |
| 142,322 | 145,293 | 139,563 | 142,622 | 142,506 | 142,322 |
| 116,560 | 116,274 | 118,973 | 112,338 | 112,316 | 116,560 |
| | | | | | |
| 125,538 | 126,140 | 128,917 | 127,233 | 127,164 | 125,538 |
| 142,322 | 145,670 | 139,015 | 142,161 | 140,669 | 142,322 |

Asia

Asia - Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date | | | uarter ended | Qı | |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 1,832 | 254 | 408 | 384 | 537 | 503 |
| (366) | (122) | (94) | (86) | (92) | (94) |
| (1) | (2) | (2) | _ | _ | 1 |
| (1,973) | (486) | (482) | (477) | (445) | (569) |
| 2,468 | 467 | 703 | 648 | 541 | 576 |
| 2,326 | 233 | 627 | 555 | 633 | 511 |
| 149 | 15 | 17 | 36 | 48 | 48 |
| _ | _ | _ | _ | _ | _ |
| (377) | (65) | (42) | (102) | (93) | (140) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 1,683 | 242 | 389 | 348 | 489 | 455 |
| (366) | (123) | (94) | (86) | (92) | (93) |
| (1) | _ | _ | _ | _ | 1 |
| (1,596) | (423) | (439) | (376) | (353) | (429) |
| 2,468 | 484 | 713 | 655 | 547 | 576 |
| 2,554 | 303 | 663 | 627 | 683 | 603 |
| | | | | | |
| Balance sheet date | | | nce sheet date | | |
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 197 | 439 | 473 | 517 | 193 | 197 |
| 197 | 439 | 472 | 517 | 193 | 197 |
| 90,249 | 115,470 | 119,742 | 111,002 | 88,625 | 90,249 |
| 4 | 58 | 60 | 5 | 4 | 4 |
| 45,738 | 55,621 | 54,353 | 52,524 | 47,410 | 45,738 |
| 197 | 436 | 471 | 515 | 194 | 197 |
| 4 | 58 | 61 | 4 | 4 | 4 |

Asia

SIGNIFICANT ITEMS

Asia - TOTAL

Revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

Asia - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| - | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| (9) | 3 | (3) | (2) | (31) | (11) |
| 62 | 54 | 33 | 26 | 32 | 175 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (182) | (125) | (143) | (59) | (123) | (509) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | (1) | _ | _ | _ | (1) |
| 5 | 5 | (2) | 7 | 8 | 15 |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (25) | (16) | (19) | (12) | (36) | (72) |
| (23) | (10) | (13) | (12) | (30) | (72) |
| | | | | | |

Asia

| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|------|-----|------|-----|------|------|
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| Asia – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | 1 | _ | (1) | 1 | 1 | 1 |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (15) | (6) | (12) | 1 | (7) | (32) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Asia – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | (6) | 4 | (2) | (1) | (28) | (5) |
| Restructuring and other related costs | 1 | 2 | 1 | 1 | 4 | 5 |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (3) | (9) | (9) | (5) | (13) | (26) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |

Asia

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _ | _ | _ | _ | _ | _ |
|---|-------|------|---------|---------|---------|-------|
| Asia – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | (4) | _ | _ | _ | (2) | (4) |
| Restructuring and other related costs | 52 | 48 | 36 | 17 | 17 | 153 |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | - | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | - | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (140) | (93) | (102) | (42) | (65) | (377) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| Asia – TOTAL | | | | | | |
| Revenue | | (8) | (43) | (63) | (18) | |
| ECL | | _ | 1 | (1) | 3 | |
| Operating expenses | | 4 | 25 | 33 | 6 | |
| Share of profit in associates and joint ventures | | 6 | 6 | 10 | 18 | |
| Revenue significant items | | (1) | _ | (1) | (1) | |
| Operating expense significant items | | _ | 1 | 1 | 1 | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | 786 | (1,861) | (1,418) | (4,397) | |
| Customer accounts | | 674 | (2,971) | (2,381) | (6,887) | |

Asia

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

Asia - Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| (1) — 1 15 15 2 — — — — — — — — — — — — (1,148) (1,081) (2,257) |
|---|
| |
| |
| |
| |
| |
| |
| |
| |
| |
| (1,859) (1,626) (3,773) |
| |
| |
| (10) (12) (3) |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| (10) (12) — (2) 4 5 |

Asia

| As | sia – Global Banking and Markets | |
|----|---|--|
| Re | evenue | |
| EC | | |
| O | perating expenses | |
| Sh | nare of profit in associates and joint ventures | |
| Re | evenue significant items | |
| O | perating expense significant items | |
| Sh | nare of profit in associates and joint ventures significant items | |
| Lo | ans and advances to customers (net) | |
| Cı | ustomer accounts | |
| As | sia – Corporate Centre | |
| Re | evenue | |
| EC | | |
| O | perating expenses | |
| Sh | nare of profit in associates and joint ventures | |
| Re | evenue significant items | |
| O | perating expense significant items | |
| Sh | nare of profit in associates and joint ventures significant items | |
| Lo | ans and advances to customers (net) | |
| Cı | ustomer accounts | |
| | | |

¹ Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

| (4) | (16) | (28) | (11) |
|-----|-------|-------|---------|
| _ | _ | (2) | _ |
| 3 | 9 | 13 | 9 |
| _ | _ | _ | _ |
| (1) | (1) | (1) | _ |
| _ | 1 | 1 | 1 |
| _ | _ | _ | _ |
| 247 | (382) | (273) | (1,152) |
| 377 | (548) | (461) | (1,837) |
| | | | |
| (1) | _ | (2) | 3 |
| _ | _ | 2 | 2 |
| _ | (3) | _ | (4) |
| 6 | 7 | 10 | 17 |
| (1) | _ | _ | _ |
| 1 | (2) | (1) | (2) |
| _ | _ | _ | _ |
| 1 | (2) | (1) | (3) |
| _ | (1) | 1 | _ |

Hong Kong

| Hong Kong – TOTAL | - | | Quarter ended | | | Year to date |
|--|-----------|-----------|-------------------|-----------|-----------|--------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | 1,840 | 1,808 | 1,794 | 1,828 | 1,908 | 7,270 |
| Net fee income | 781 | 1,007 | 971 | 1,139 | 900 | 3,898 |
| Other operating income | 460 | 906 | 904 | 1,025 | 672 | 3,295 |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,081 | 3,721 | 3,669 | 3,992 | 3,480 | 14,463 |
| Change in expected credit losses and other credit impairment charges | (480) | (37) | (6) | (85) | (219) | (608) |
| Total operating expenses | (2,093) | (1,917) | (1,918) | (2,027) | (2,042) | (7,955) |
| Share of profit in associates and joint ventures | 3 | 5 | 2 | 6 | <u> </u> | 16 |
| Profit/(loss) before tax | 511 | 1,772 | 1,747 | 1,886 | 1,219 | 5,916 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | (18) | (18) | (16) | (9) | (31) | (61) |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (97) | (44) | (61) | (25) | (69) | (227) |
| Share of profit in associates and joint ventures | `- | _ | _ | _ | _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,099 | 3,734 | 3,674 | 3,986 | 3,494 | 14,524 |
| of which: net interest income | 1,841 | 1,806 | 1,788 | 1,819 | 1,898 | 7,270 |
| Change in expected credit losses and other credit impairment charges | (480) | (37) | (6) | (84) | (217) | (608) |
| Total operating expenses | (1,996) | (1,870) | (1,851) | (1,996) | (1,966) | (7,728) |
| Share of profit in associates and joint ventures | 3 | 4 | 2 | 6 | 1 | 16 |
| Profit/(loss) before tax | 626 | 1,831 | 1,819 | 1,912 | 1,312 | 6,204 |
| | | | | | | |
| | | | alance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 313,881 | 314,681 | 330,476 | 308,812 | 304,037 | 313,881 |
| Loans and advances to customers (net) | 311,947 | 313,162 | 328,913 | 307,208 | 302,454 | 311,947 |
| Total external assets | 771,138 | 767,628 | 771,274 | 745,398 | 752,554 | 771,138 |
| Customer accounts | 549,429 | 537,050 | 529,172 | 526,780 | 531,489 | 549,429 |
| Risk-weighted assets | 199,433 | 198,112 | 209,713 | 195,802 | 195,098 | 199,433 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 311,947 | 312,728 | 327,527 | 306,241 | 300,713 | 311,947 |
| Customer accounts | 549,429 | 536,306 | 526,943 | 525,122 | 528,429 | 549,429 |
| | | | | | | |

Hong Kong

| Hong Kong – Wealth and | d Personal Banking |
|------------------------|--------------------|
|------------------------|--------------------|

| Reported | l (\$m) |
|----------|---------|
|----------|---------|

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Quarter ended | | | | | Year to date |
|---------------|--------------------|-----------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 1,757 | 1,980 | 2,139 | 2,088 | 1,995 | 7,964 |
| 1,155 | 1,146 | 1,142 | 1,177 | 1,226 | 4,620 |
| (12) | (34) | (6) | (60) | (20) | (112) |
| (963) | (966) | (917) | (939) | (979) | (3,785) |
| 3 | 3 | _ | 3 | (2) | 9 |
| 785 | 983 | 1,216 | 1,092 | 994 | 4,076 |
| | | | | | |
| 2 | 1 | (4) | 5 | 6 | 4 |
| _ | _ | _ | _ | _ | _ |
| (13) | (9) | (6) | (11) | (27) | (39) |
| _ | _ | _ | _ | _ | _ |
| 1,755 | 1,975 | 2,137 | 2,074 | 1,979 | 7,960 |
| 1,154 | 1,144 | 1,139 | 1,172 | 1,220 | 4,620 |
| (12) | (34) | (6) | (60) | (20) | (112) |
| (950) | (956) | (909) | (925) | (948) | (3,746) |
| 3 | 3 | 1 | 4 | (1) | 9 |
| 796 | 988 | 1,223 | 1,093 | 1,010 | 4,111 |
| | Balance sheet date | | | | |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 133,146 | 132,655 | 141,471 | 129,239 | 125,613 | 133,146 |
| 132,802 | 132,311 | 141,106 | 128,837 | 125,223 | 132,802 |
| 307,078 | 305,294 | 306,813 | 290,508 | 295,511 | 307,078 |
| 353,611 | 347,576 | 345,451 | 346,289 | 347,855 | 353,611 |
| 59,007 | 58,992 | 65,897 | 56,775 | 54,979 | 59,007 |
| 405 555 | 422.522 | 440 = 10 | 420.525 | 424.500 | 422.222 |
| 132,802 | 132,128 | 140,512 | 128,431 | 124,502 | 132,802 |
| 353,611 | 347,094 | 343,996 | 345,199 | 345,852 | 353,611 |

Hong Kong

Hong Kong - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Quarter ended | | | | | Year to date |
|--------------------|--------------------|--------------------|-------------------|-------------------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 704 | 763 | 729 | 803 | 747 | 2,999 |
| 498 | 492 | 481 | 506 | 541 | 1,977 |
| (156) | (36) | 2 | (51) | (217) | (241) |
| (389) | (357) | (360) | (349) | (358) | (1,455) |
| _ | _ | _ | _ | <u> </u> | |
| 159 | 370 | 371 | 403 | 172 | 1,303 |
| | | | | | |
| _ | _ | (1) | 1 | 1 | _ |
| _ | _ | _ | _ | _ | _ |
| (12) | (6) | (9) | (2) | (4) | (29) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 704 | 762 | 727 | 798 | 742 | 2,999 |
| 498 | 492 | 480 | 504 | 538 | 1,977 |
| (156) | (36) | 2 | (51) | (216) | (241) |
| (377) | (352) | (350) | (346) | (352) | (1,426) |
| _ | _ | _ | _ | _ | _ |
| 171 | 374 | 379 | 401 | 174 | 1,332 |
| | Balance sheet date | | | | |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 104,561 | 103,423 | 105,992 | 100,573 | 100,376 | 104,561 |
| 103,438 | 102,402 | 104,983 | 99,562 | 99,400 | 103,438 |
| 147,920 | 147,018 | 146,129 | 139,844 | 147,163 | 147,920 |
| 142,043 | 131,946 | 131,859 | 127,290 | 131,404 | 142,043 |
| 74,592 | 73,270 | 74,265 | 71,760 | 72,043 | 74,592 |
| | | | | | |
| | 400.000 | 404 = 44 | 00.010 | 00.020 | 402 420 |
| 103,438 142,043 | 102,260 131,763 | 104,541 131,304 | 99,249 126,890 | 98,828 130,648 | 103,438 142,043 |

Hong Kong

Hong Kong - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Quarter ended | | | | | Year to date |
|---------------|--------------------|-----------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 576 | 862 | 756 | 918 | 691 | 3,112 |
| 245 | 242 | 234 | 228 | 237 | 949 |
| (311) | 33 | (3) | 26 | 19 | (255) |
| (536) | (471) | (462) | (468) | (477) | (1,937) |
| _ | _ | _ | _ | _ | _ |
| (271) | 424 | 291 | 476 | 233 | 920 |
| | | | | | |
| (3) | 4 | (2) | _ | (13) | (1) |
| _ | _ | _ | _ | _ | _ |
| (2) | (7) | (4) | (2) | (11) | (15) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 579 | 858 | 756 | 914 | 700 | 3,113 |
| 247 | 242 | 232 | 226 | 235 | 949 |
| (311) | 33 | (3) | 26 | 19 | (255) |
| (534) | (463) | (457) | (464) | (464) | (1,922) |
| (200) | _ | _ | _ | _ | _ |
| (266) | 428 | 296 | 476 | 255 | 936 |
| | Balance sheet date | | | | |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 76,016 | 78,449 | 82,536 | 78,567 | 77,650 | 76,016 |
| 75,551 | 78,294 | 82,346 | 78,376 | 77,433 | 75,551 |
| 262,300 | 260,125 | 252,487 | 239,282 | 240,126 | 262,300 |
| 53,775 | 57,528 | 51,862 | 53,182 | 52,211 | 53,775 |
| 57,151 | 55,858 | 56,976 | 54,256 | 53,901 | 57,151 |
| | | | | | |
| 75,551 | 78,186 | 81,999 | 78,130 | 76,988 | 75,551 |
| 53,775 | 57,448 | 51,643 | 53,015 | 51,910 | 53,775 |

Hong Kong

Hong Kong - Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| | Quarter ended | | | | |
|-----------|--------------------|-----------|-----------|-----------|-----------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 45 | 116 | 44 | 183 | 46 | 388 |
| (60) | (72) | (62) | (82) | (95) | (276) |
| _ | _ | _ | _ | _ | _ |
| (205) | (123) | (179) | (271) | (228) | (778) |
| 1 | 2 | 2 | 2 | 2 | 7 |
| (159) | (5) | (133) | (86) | (180) | (383) |
| | | | | | |
| (17) | (22) | (9) | (15) | (24) | (63) |
| _ | _ | _ | _ | _ | _ |
| (72) | (23) | (41) | (9) | (27) | (145) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 62 | 138 | 54 | 200 | 72 | 451 |
| (58) | (72) | (63) | (83) | (95) | (276) |
| · _ | · · | _ | _ | · - | · · |
| (133) | (100) | (136) | (262) | (201) | (633) |
| 1 | 2 | 2 | 2 | 2 | 7 |
| (70) | 40 | (80) | (60) | (127) | (175) |
| | | | | | |
| | Balance sheet date | | | | |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 157 | 155 | 477 | 432 | 398 | 157 |
| 157 | 155 | 477 | 432 | 398 | 157 |
| 53,839 | 55,191 | 65,845 | 75,765 | 69,754 | 53,839 |
| _ | _ | _ | 19 | 19 | _ |
| 8,683 | 9,992 | 12,575 | 13,011 | 14,175 | 8,683 |
| | | | | | |
| 157 | 154 | 475 | 431 | 395 | 157 |
| _ | _ | _ | 19 | 19 | _ |
| | | | | | |

HSBC Hong Kong

SIGNIFICANT ITEMS

Hong Kong - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

Hong Kong - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| Quarter ended | | | | | Year to date |
|---------------|-----------|-----------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| - | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| (7) | 2 | (2) | _ | (16) | (7) |
| (11) | (20) | (14) | (9) | (15) | (54) |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (97) | (44) | (61) | (25) | (69) | (227) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| - | (1) | _ | _ | _ | (1) |
| 2 | 2 | (4) | 5 | 6 | 5 |
| | | | | | |
| | | | | | |
| - | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (13) | (9) | (6) | (11) | (27) | (39) |
| (13) | (9) | (0) | (11) | (27) | (39) |
| | | | | | |

Hong Kong

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _ | _ | _ | _ | _ | _ |
|---|------|-----|-----|-----|------|------|
| Hong Kong – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | - | _ | (1) | 1 | 1 | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | - | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | - | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (12) | (6) | (9) | (2) | (4) | (29) |
| Settlements and provisions in connection with legal and regulatory matters | - | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | - | _ | _ | _ | _ | _ |
| Hong Kong – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | - | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | (3) | 4 | (2) | _ | (16) | (1) |
| Restructuring and other related costs | _ | _ | _ | _ | 3 | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | - | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (2) | (7) | (4) | (2) | (11) | (15) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |

Hong Kong

| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|------|-------|---------|---------|---------|-------|
| Impairment of goodwill | - | _ | _ | _ | _ | _ |
| Hong Kong – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | (4) | _ | _ | _ | _ | (4) |
| Restructuring and other related costs | (13) | (22) | (9) | (15) | (24) | (59) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (72) | (23) | (41) | (9) | (27) | (145) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| Hong Kong – TOTAL | | | | | | |
| Revenue | | (5) | (11) | (15) | (16) | |
| ECL | | _ | _ | 1 | 2 | |
| Operating expenses | | 3 | 5 | 7 | 8 | |
| Share of profit in associates and joint ventures | | (1) | _ | _ | 1 | |
| Revenue significant items | | _ | _ | _ | 1 | |
| Operating expense significant items | | _ | (1) | 1 | 1 | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | (434) | (1,386) | (967) | (1,741) | |
| Customer accounts | | (744) | (2,229) | (1,658) | (3,060) | |

Hong Kong

| Hone | Kong - | Wealth | and | Personal | Banking |
|------|--------|--------|-----|----------|----------------|
| | | | | | |

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

Hong Kong - Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| (3) | (6) | (9) | (10) |
|-------|---------|---------|---------|
| _ | _ | _ | _ |
| 1 | 3 | 4 | 5 |
| _ | 1 | 1 | 1 |
| | | | |
| 1 | _ | _ | _ |
| _ | 1 | 1 | 1 |
| _ | _ | _ | _ |
| | | | |
| (183) | (594) | (406) | (721) |
| (482) | (1,455) | (1,090) | (2,003) |
| | | | |
| | | | |
| (1) | (3) | (4) | (4) |
| _ | _ | _ | 1 |
| _ | 1 | 1 | 2 |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| 1 | _ | _ | _ |
| _ | _ | _ | _ |
| | | | |
| (142) | (442) | (313) | (572) |
| (183) | (555) | (400) | (756) |
| . , | ` ' | , , | ` ' |

Hong Kong

| Hong Kong – Global Banking and Markets | | | | |
|---|-------|----------|----------|-------|
| Revenue | (1) | (2) | (4) | (3) |
| ECL | _ | _ | _ | _ |
| Operating expenses | 1 | 1 | 2 | 2 |
| Share of profit in associates and joint ventures | _ | _ | _ | _ |
| Revenue significant items | (1) | _ | _ | 1 |
| Operating expense significant items | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| Loans and advances to customers (net) | (108) | (347) | (246) | (445) |
| Customer accounts | (80) | (219) | (167) | (301) |
| Hong Kong – Corporate Centre | | | | |
| Revenue | _ | 1 | 2 | 2 |
| ECL | _ | _ | _ | _ |
| Operating expenses | _ | _ | (1) | _ |
| Share of profit in associates and joint ventures | _ | _ | _ | _ |
| Revenue significant items | _ | _ | _ | _ |
| Operating expense significant items | _ | (2) | (1) | _ |
| Share of profit in associates and joint ventures significant items | _ | (=/ _ | (-) — | _ |
| share of profit in associates and joint remarks significant feeling | | | | |
| Loans and advances to customers (net) | (1) | (2) | (1) | (3) |
| Customer accounts | _ | _ | _ | _ |

Mainland China

| <u>-</u> | | | | | | |
|--|-----------|-----------|-----------------|-----------|-----------|--------------------|
| Mainland China – TOTAL | | 0 | Quarter ended | | | Year to date |
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | 430 | 426 | 414 | 401 | 395 | 1,671 |
| Net fee income | 104 | 104 | 108 | 125 | 77 | 441 |
| Other operating income | 449 | 430 | 389 | 354 | 299 | 1,622 |
| Net operating income before change in expected credit losses and other credit impairment charges | 983 | 960 | 911 | 880 | 771 | 3,734 |
| Change in expected credit losses and other credit impairment charges | (49) | (38) | (19) | 17 | 4 | (89) |
| Total operating expenses | (755) | (712) | (680) | (626) | (641) | (2,773) |
| Share of profit in associates and joint ventures | 574 | 539 | 646 | 702 | 466 | 2,461 |
| Profit/(loss) before tax | 753 | 749 | 858 | 973 | 600 | 3,333 |
| Reported Significant items - Totals (\$m) | | | | | | |
| Revenue | 17 | 3 | 11 | 10 | 4 | 41 |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (11) | (10) | (7) | (4) | (17) | (32) |
| Share of profit in associates and joint ventures | `_ | _ | _ | _ | _ | _ |
| | | | | | | |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 966 | 969 | 907 | 885 | 796 | 3,693 |
| of which: net interest income | 430 | 431 | 420 | 407 | 410 | 1,672 |
| Change in expected credit losses and other credit impairment charges | (49) | (39) | (20) | 17 | 4 | (89) |
| Total operating expenses | (744) | (711) | (680) | (631) | (648) | (2,741) |
| Share of profit in associates and joint ventures | 574 | 545 | 653 | 711 | 482 | 2,461 |
| Profit/(loss) before tax | 747 | 764 | 860 | 982 | 634 | 3,324 |
| | | | | | | , |
| | | Bal | ance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 54,542 | 52,349 | 51,403 | 48,973 | 46,405 | 54,542 |
| Loans and advances to customers (net) | 54,239 | 52,066 | 51,123 | 48,694 | 46,113 | 54,239 |
| Total external assets | 139,790 | 135,509 | 133,742 | 130,355 | 130,134 | 139,790 |
| Customer accounts | 59,266 | 54,458 | 57,227 | 54,919 | 56,826 | 59,266 |
| Risk-weighted assets | 85,504 | 82,954 | 83,477 | 81,693 | 80,674 | 85,504 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 54,239 | 52,867 | 51,940 | 50,161 | 47,391 | 54,239 |
| Customer accounts | 59,266 | 55,295 | 58,141 | 56,573 | 58,401 | 59,266 |
| | | | | | | |

Mainland China

Mainland China - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 223 | 199 | 219 | 216 | 197 | 857 |
| 107 | 101 | 101 | 100 | 105 | 409 |
| (13) | (6) | (4) | (2) | (11) | (25) |
| (276) | (219) | (227) | (205) | (223) | (927) |
| _ | _ | _ | _ | _ | _ |
| (66) | (26) | (12) | 9 | (37) | (95) |
| | | | | | |
| 1 | _ | _ | _ | _ | 1 |
| - | _ | _ | _ | _ | _ |
| (4) | (1) | _ | _ | (1) | (5) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| 222 | 201 | 223 | 220 | 205 | 856 |
| 108 | 103 | 101 | 101 | 108 | 409 |
| (13) | (6) | (4) | (2) | (11) | (25) |
| (272) | (220) | (230) | (209) | (231) | (922) |
| _ | _ | _ | _ | _ | _ |
| (63) | (25) | (11) | 9 | (37) | (91) |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 11,629 | 11,384 | 11,091 | 10,829 | 10,835 | 11,629 |
| 11,553 | 11,308 | 11,015 | 10,749 | 10,747 | 11,553 |
| 19,933 | 19,793 | 18,199 | 17,908 | 17,517 | 19,933 |
| 13,976 | 13,234 | 12,942 | 12,740 | 12,994 | 13,976 |
| 6,005 | 5,865 | 5,669 | 5,542 | 5,459 | 6,005 |
| | | | | | |
| 11,553 | 11,482 | 11,191 | 11,073 | 11,045 | 11,553 |
| 13,976 | 13,437 | 13,149 | 13,124 | 13,355 | 13,976 |

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Mainland China

Mainland China - Commercial Banking

Reported (\$m)

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 194 | 204 | 197 | 192 | 171 | 787 |
| 161 | 161 | 151 | 143 | 143 | 616 |
| (21) | (26) | (20) | 19 | (8) | (48) |
| (116) | (117) | (119) | (99) | (118) | (451) |
| _ | _ | _ | _ | _ | _ |
| 57 | 61 | 58 | 112 | 45 | 288 |
| | | | | | |
| - | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (1) | _ | _ | 3 | (3) | 2 |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 194 | 207 | 199 | 195 | 177 | 787 |
| 161 | 163 | 153 | 145 | 148 | 616 |
| (21) | (26) | (20) | 19 | (8) | (48) |
| (115) | (119) | (120) | (103) | (120) | (453) |
| _ | _ | _ | _ | _ | _ |
| 58 | 62 | 59 | 111 | 49 | 286 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 24,612 | 23,997 | 23,942 | 21,922 | 19,988 | 24,612 |
| 24,429 | 23,821 | 23,763 | 21,755 | 19,815 | 24,429 |
| 36,546 | 35,821 | 33,388 | 31,650 | 30,058 | 36,546 |
| 20,481 | 18,536 | 18,443 | 16,674 | 16,875 | 20,481 |
| 27,601 | 25,738 | 25,379 | 24,429 | 23,158 | 27,601 |
| | | | | | |
| 24,429 | 24,188 | 24,143 | 22,410 | 20,364 | 24,429 |
| 20,481 | 18,821 | 18,738 | 17,176 | 17,343 | 20,481 |

Mainland China

| Mainland China - 0 | Global Bankin | g and Markets |
|--------------------|---------------|---------------|
|--------------------|---------------|---------------|

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date | | | uarter ended | Q | |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 1,077 | 245 | 273 | 266 | 274 | 264 |
| 669 | 159 | 160 | 164 | 167 | 178 |
| (14) | 22 | (1) | 4 | (6) | (11) |
| (477) | (114) | (116) | (123) | (122) | (116) |
| _ | _ | _ | _ | _ | _ |
| 586 | 153 | 156 | 147 | 146 | 137 |
| | | | | | |
| _ | _ | 1 | 1 | _ | (2) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 1,078 | 254 | 275 | 268 | 277 | 266 |
| 669 | 166 | 163 | 167 | 169 | 176 |
| (14) | 24 | _ | 5 | (6) | (11) |
| (477) | (117) | (117) | (123) | (124) | (116) |
| _ | _ | _ | _ | _ | _ |
| 587 | 161 | 158 | 150 | 147 | 139 |
| Balance sheet date | | | nce sheet date | Bala | |
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| 18,274 | 15,556 | 16,195 | 16,343 | 16,941 | 18,274 |
| 18,231 | 15,525 | 16,164 | 16,319 | 16,910 | 18,231 |
| 51,277 | 46,022 | 46,484 | 46,459 | 51,092 | 51,277 |
| 24,809 | 26,923 | 25,468 | 25,842 | 22,688 | 24,809 |
| 17,637 | 17,154 | 16,790 | 17,633 | 17,272 | 17,637 |
| | | | | | |
| 18,231 | 15,956 | 16,651 | 16,579 | 17,170 | 18,231 |
| 24,809 | 27,669 | 26,235 | 26,255 | 23,037 | 24,809 |

Mainland China

| Mainland | China - | Corporate | Centre |
|----------|---------|-----------|--------|
|----------|---------|-----------|--------|

Reported (\$m)

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|--------------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 304 | 282 | 226 | 200 | 158 | 1,012 |
| (14) | (3) | (2) | (2) | (12) | (21) |
| (2) | (1) | 1 | 1 | 1 | (1) |
| (249) | (254) | (210) | (205) | (185) | (918) |
| 572 | 539 | 648 | 702 | 466 | 2,461 |
| 625 | 566 | 665 | 698 | 440 | 2,554 |
| | | | | | |
| 14 | 3 | 12 | 10 | 4 | 39 |
| | | | | - | |
| (3) | (9) | (8) | (8) | (14) | (28) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| 290 | 284 | 218 | 194 | 160 | 973 |
| (16) | (3) | (1) | (1) | (12) | (21) |
| (2) | (1) | _ | _ | _ | (1) |
| (246) | (248) | (207) | (202) | (179) | (890) |
| 572 | 545 | 653 | 711 | 482 | 2,461 |
| 614 | 580 | 664 | 703 | 463 | 2,543 |
| | | | | _ | |
| | | Balance sheet date | | _ | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 27 | | 26 | 26 | 26 | 27 |
| 27 | | 26 | 26 | 26 | 27 |
| 32,033 | 28,802 | 35,696 | 34,314 | 36,537 | 32,033 |
| - | _ | _ | 37 | 34 | _ |
| 34,261 | 34,079 | 34,796 | 34,932 | 34,903 | 34,261 |
| | | | | | |
| 27 | 27 | 27 | 27 | 27 | 27 |
| - | _ | _ | 38 | 35 | _ |
| | | | | | |

Mainland China

SIGNIFICANT ITEMS

Mainland China - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

Mainland China - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|------------|-----------|---------------------------------------|---------------------------------------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| - | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| 17 | 3 | 11 | 10 | 4 | 41 |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | _ | _ | _ | _ | _ |
| (11) | (10) | (7) | (4) | (17) | (32) |
| (<i>)</i> | (10) | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| | | | | | |
| - | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | - |
| 1 | _ | _ | _ | _ | 1 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (4) | (1) | _ | _ | (1) | (5) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |

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Mainland China

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | - | _ | _ | - | - | _ |
|---|-----|---|---|---|-----|---|
| Mainland China – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | - | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | - | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | - | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | - | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (1) | _ | _ | 3 | (3) | 2 |
| Settlements and provisions in connection with legal and regulatory matters | - | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Mainland China – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | (2) | _ | 1 | 1 | _ | _ |
| Restructuring and other related costs | - | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | _ | _ |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |

Mainland China

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _ | _ | _ | _ | _ | _ |
|---|-----|-----|-----|-------|-------|------|
| Mainland China – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | 14 | 3 | 12 | 10 | 4 | 39 |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (3) | (9) | (8) | (8) | (14) | (28) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| Mainland China – TOTAL | | | | | | |
| Revenue | | 11 | 8 | 14 | 29 | |
| ECL | | (1) | (1) | _ | _ | |
| Operating expenses | | (9) | (7) | (9) | (24) | |
| Share of profit in associates and joint ventures | | 6 | 7 | 9 | 16 | |
| Revenue significant items | | (1) | 1 | (1) | _ | |
| Operating expense significant items | | _ | _ | _ | _ | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | 801 | 817 | 1,467 | 1,278 | |
| Customer accounts | | 837 | 914 | 1,654 | 1,575 | |

Mainland China

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

Mainland China - Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| 2 | 4 | 4 | 8 |
|-----|-----|-----|-----|
| _ | _ | _ | _ |
| (2) | (3) | (4) | (9) |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| _ | _ | _ | _ |
| _ | _ | _ | _ |
| | | | |
| 174 | 176 | 324 | 298 |
| 203 | 207 | 384 | 361 |
| | | | |
| | | | |
| 3 | 2 | 3 | 6 |
| _ | _ | _ | _ |
| (2) | (1) | (1) | (5) |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| _ | _ | _ | _ |
| _ | _ | _ | _ |
| | | | |
| 367 | 380 | 655 | 549 |
| 285 | 295 | 502 | 468 |

Mainland China

| Mainland China – Global Banking and Markets Revenue ECL Operating expenses Share of profit in associates and joint ventures | |
|---|--|
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items | |
| Loans and advances to customers (net) Customer accounts | |
| Mainland China – Corporate Centre Revenue ECL Operating expenses Share of profit in associates and joint ventures | |
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items Loans and advances to customers (net) Customer accounts | |

| 3 | 2 | 2 | 8 |
|-----|-----|-----|-----|
| _ | 1 | 1 | 2 |
| (2) | _ | (1) | (3) |
| _ | _ | _ | _ |
| | | | |
| _ | (1) | (1) | (1) |
| _ | _ | _ | _ |
| _ | _ | _ | _ |
| | | | |
| 260 | 260 | 487 | 431 |
| 349 | 413 | 767 | 746 |
| | | | |
| | | | |
| 4 | 4 | 4 | 7 |
| _ | (1) | (1) | (1) |
| (3) | (4) | (4) | (8) |
| 6 | 5 | 9 | 16 |
| | | | |
| (1) | _ | _ | 1 |
| _ | 1 | 1 | _ |
| _ | _ | _ | _ |
| | | | |
| 1 | 1 | 1 | 1 |
| _ | _ | 1 | 1 |
| | | | |

Middle East and North Africa

| AND THE COLUMN AND A COLUMN AND | | | 0 - 1 1 - 1 | | | We as to detail |
|--|-----------|-----------|--------------------|-----------|-----------|------------------------|
| Middle East and North Africa – TOTAL | 31-Dec-21 | 20.5 24 | Quarter ended | 31-Mar-21 | 31-Dec-20 | Year to date 31-Dec-21 |
| Reported (\$m) | | 30-Sep-21 | 30-Jun-21 | | | |
| Net interest income | 328 | 321 | 320 | 330 | 336 | 1,299 |
| Net fee income | 215 | 187 | 185 | 187 | 179 | 774 |
| Other operating income | 138 | 119 | 115 | 115 | 111 | 487 |
| Net operating income before change in expected credit losses and other credit impairment charges | 681 | 627 | 620 | 632 | 626 | 2,560 |
| Change in expected credit losses and other credit impairment charges | (28) | 44 | 61 | 55 | (37) | |
| Total operating expenses | (401) | (358) | (397) | (388) | (394) | (1,544) |
| Share of profit/(loss) in associates and joint ventures | 70 | 65 | 102 | 38 | 150 | 275 |
| Profit/(loss) before tax | 322 | 378 | 386 | 337 | 345 | 1,423 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | _ | _ | _ | _ | (1) | _ |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (19) | (15) | (11) | (11) | (18) | (56) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 681 | 611 | 604 | 605 | 604 | 2,560 |
| of which: net interest income | 328 | 313 | 309 | 311 | 322 | 1,299 |
| Change in expected credit losses and other credit impairment charges | (28) | 44 | 59 | 51 | (37) | 132 |
| Total operating expenses | (382) | (334) | (376) | (361) | (364) | (1,488) |
| Share of profit/(loss) in associates and joint ventures | 70 | 66 | 102 | 38 | 150 | 275 |
| Profit/(loss) before tax | 341 | 387 | 389 | 333 | 353 | 1,479 |
| | | | | | | |
| | | | Balance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 27,756 | 28,547 | 29,211 | 29,927 | 30,540 | 27,756 |
| Loans and advances to customers (net) | 26,375 | 27,095 | 27,608 | 28,176 | 28,700 | 26,375 |
| Total external assets | 66,945 | 64,478 | 63,515 | 65,210 | 64,733 | 66,945 |
| Customer accounts | 42,629 | 42,089 | 41,086 | 41,916 | 41,221 | 42,629 |
| Risk-weighted assets ¹ | 60,223 | 60,319 | 59,476 | 59,830 | 60,181 | 60,223 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 26,375 | 26,292 | 26,637 | 27,056 | 27,277 | 26,375 |
| Customer accounts | 42,629 | 40,560 | 39,496 | 40,223 | 39,473 | 42,629 |
| | | | | | | |

Middle East and North Africa

Middle East and North Africa - Wealth and Personal Banking

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 203 | 211 | 197 | 206 | 204 | 817 |
| 125 | 127 | 125 | 129 | 133 | 506 |
| (2) | 31 | 1 | 7 | (5) | 37 |
| (172) | (156) | (169) | (163) | (163) | (660) |
| _ | _ | _ | _ | _ | _ |
| 29 | 86 | 29 | 50 | 36 | 194 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (4) | _ | (1) | (2) | 13 | (7) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 203 | 206 | 192 | 198 | 198 | 817 |
| 128 | 124 | 120 | 123 | 128 | 506 |
| (2) | 31 | 1 | 7 | (5) | 37 |
| (168) | (149) | (162) | (152) | (168) | (653) |
| _ | _ | _ | _ | _ | _ |
| 33 | 88 | 31 | 53 | 25 | 201 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 5,416 | 5,439 | 5,315 | 5,480 | 5,534 | 5,416 |
| 5,244 | 5,227 | 5,051 | 5,196 | 5,215 | 5,244 |
| 17,046 | 16,504 | 15,995 | 15,980 | 16,179 | 17,046 |
| 21,010 | 21,143 | 21,325 | 21,142 | 20,293 | 21,010 |
| 8,043 | 7,893 | 7,648 | 7,454 | 7,666 | 8,043 |
| | | | | | |
| 5,244 | 5,112 | 4,932 | 5,063 | 5,047 | 5,244 |
| 21,010 | 20,126 | 20,254 | 19,969 | 19,048 | 21,010 |

Middle East and North Africa

Middle East and North Africa - Commercial Banking

| Reported | l (\$m) | ١ |
|----------|---------|---|
|----------|---------|---|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| 31-Dec-21 30-Sep-21 30-Jun-21 31-Mar-21 31-Dec-20 156 158 153 145 134 97 99 95 89 85 (39) (16) (2) 18 (30) (97) (74) (84) (83) (83) (| 31-Dec-21 612 380 (39) (338) — 235 |
|--|---|
| 97 99 95 89 85 (39) (16) (2) 18 (30) (97) (74) (84) (83) (83) 20 68 67 80 21 (1) - (2) (2) (2) (1) (2) (3) (3) (3) 156 152 149 138 129 99 95 89 83 80 (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) 21 65 62 71 16 | 380 (39) (338) ——————————————————————————————————— |
| (39) (16) (2) 18 (30) (97) (74) (84) (83) (83) (83) (83) (83) (83) (83) (83 | (39) (338) ——————————————————————————————————— |
| (97) (74) (84) (83) (83) - - - - - 20 68 67 80 21 - - - - - - - - - - - - - - - (1) - (2) (2) - - - - - - - - - - - - - - - - - - - - - 21 65 62 71 16 | (338) ——————————————————————————————————— |
| The state of the | 235 |
| 20 68 67 80 21 | 235 |
| | _ _ _ |
| 156 152 149 138 129 99 95 89 83 80 (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) — — — — — — — — — — — — — — — — — — — | _ _ (5) |
| 156 152 149 138 129 99 95 89 83 80 (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) 21 65 62 71 16 | |
| 156 152 149 138 129 99 95 89 83 80 (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) | |
| 156 152 149 138 129 99 95 89 83 80 (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) | (5) |
| 99 95 89 83 80 (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) - - - - - 21 65 62 71 16 | |
| 99 95 89 83 80 (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) - - - - - 21 65 62 71 16 | _ |
| 99 95 89 83 80 (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) - - - - - 21 65 62 71 16 | |
| (39) (16) (5) 14 (31) (96) (71) (82) (81) (82) — — — — — — — 21 65 62 71 16 | 612 |
| (96) (71) (82) (81) (82) - - - - - 21 65 62 71 16 | 380 |
| 21 65 62 71 16 | (39) |
| 21 65 62 71 16 | (333) |
| | _ |
| Balance sheet date Bal | 240 |
| | lance sheet date |
| 31-Dec-21 30-Sep-21 30-Jun-21 31-Mar-21 31-Dec-20 | 31-Dec-21 |
| 10,988 11,342 11,765 11,805 12,015 | 10,988 |
| 9,867 10,197 10,538 10,575 10,747 | 9,867 |
| 17,229 17,205 17,516 17,677 17,158 | 17,229 |
| 9,173 8,772 8,748 8,970 8,784 | 9,173 |
| 14,763 15,498 15,736 15,547 15,328 | 14,763 |
| | |
| 9,867 9,738 9,959 9,926 9,921 | 9,867 |
| 9,173 8,547 8,505 8,760 8,621 | 9,173 |

Middle East and North Africa

Middle East and North Africa – Global Banking and Markets

| Reported | (Şm) |
|----------|------|
|----------|------|

Net operating income before change in expected credit losses and other credit impairment charges of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items – Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | (| Quarter ended | | | Year to date |
|-----------|-----------|------------------|--------------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 324 | 252 | 262 | 270 | 278 | 1,108 |
| 111 | 107 | 112 | 105 | 114 | 435 |
| 12 | 29 | 61 | 30 | (3) | 132 |
| (112) | (99) | (112) | (112) | (117) | (435) |
| _ | _ | _ | _ | _ | _ |
| 224 | 182 | 211 | 188 | 158 | 805 |
| | | | | | |
| _ | _ | _ | _ | (1) | _ |
| _ | _ | | - | | |
| 3 | _ | (2) | (2) | (1) | (1) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 324 | 247 | 257 | 260 | 269 | 1,108 |
| 111 | 103 | 109 | 100 | 109 | 435 |
| 12 | 29 | 62 | 30 | (2) | 132 |
| (115) | (97) | (108) | (107) | (115) | (434) |
| _ | _ | _ | _ | _ | _ |
| 221 | 179 | 211 | 183 | 152 | 806 |
| | Ва | lance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 11,352 | 11,765 | 12,131 | 12,642 | 12,991 | 11,352 |
| 11,264 | 11,671 | 12,019 | 12,406 | 12,738 | 11,264 |
| 26,168 | 24,366 | 23,773 | 25,251 | 24,852 | 26,168 |
| 12,443 | 12,173 | 11,011 | 11,805 | 12,143 | 12,443 |
| 15,107 | 15,469 | 15,163 | 15,669 | 16,445 | 15,107 |
| | | | | | |
| 11,264 | 11,442 | 11,746 | 12,068 | 12,310 | 11,264 |
| 12,443 | 11,886 | 10,735 | 11,493 | 11,804 | 12,443 |

Middle East and North Africa

Middle East and North Africa - Corporate Centre

Reported (\$m)

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 5 | 6 | 5 | 9 | 9 | 25 |
| (9) | (11) | (10) | 8 | 6 | (22) |
| _ | _ | _ | 1 | _ | 1 |
| (23) | (30) | (30) | (29) | (30) | (112) |
| 69 | 66 | 102 | 38 | 150 | 275 |
| 51 | 42 | 77 | 19 | 129 | 189 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| - | | _ (2) | | - (24) | |
| (13) | (13) | (8) | (9) | (31) | (43) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 5 | | 6 | 9 | 10 | 25 |
| (11) | (10) | (8) | 5 | 4 | (22) |
| _ | _ | _ | _ | _ | 1 |
| (10) | (17) | (24) | (21) | 1 | (69) |
| 69 | 66 | 102 | 38 | 150 | 275 |
| 64 | 56 | 84 | 26 | 161 | 232 |
| | | | | | |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| | _ | _ | _ | _ | |
| 6,502 | 6,403 | 6,231 | 6,303 | 6,544 | 6,502 |
| 3 | _ | 2 | _ | | 3 |
| 22,310 | 21,459 | 20,929 | 21,160 | 20,742 | 22,310 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| 3 | _ | 2 | _ | _ | 3 |
| | | | | | |

Middle East and North Africa

SIGNIFICANT ITEMS

Middle East and North Africa - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

Middle East and North Africa - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | (1) | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | (4) | _ |
| _ | _ | _ | _ | _ | _ |
| (19) | (15) | (11) | (11) | (14) | (56) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| | | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | 16 | _ |
| _ | _ | _ | _ | _ | _ |
| (4) | _ | (1) | (2) | (3) | (7) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |

95

Middle East and North Africa

| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|-----|---|-------|-------------|-------------|----------|
| • | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Middle East and North Africa – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | | | | | | |
| | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | 1 | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | - (2) | - (2) | | |
| Restructuring and other related costs | (1) | _ | (2) | (2) | (1) | (5) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Middle East and North Africa – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | (1) | _ |
| Restructuring and other related costs | - | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | 3 | _ | (2) | (2) | (1) | (1) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | (- <i>i</i> | (- <i>i</i> | (-) _ |
| | | | | | | |

Middle East and North Africa

| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|------|---------|---------|---------|---------|------|
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Middle East and North Africa – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | - | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | (21) | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (13) | (13) | (8) | (9) | (10) | (43) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| Middle East and North Africa – TOTAL | | | | | | |
| Revenue | | (16) | (16) | (27) | (22) | |
| ECL | | _ | (2) | (4) | _ | |
| Operating expenses | | 9 | 11 | 16 | 12 | |
| Share of profit in associates and joint ventures | | 1 | _ | _ | _ | |
| Revenue significant items | | _ | _ | _ | 1 | |
| Operating expense significant items | | _ | 1 | _ | _ | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | (803) | (971) | (1,120) | (1,423) | |
| Customer accounts | | (1,529) | (1,590) | (1,693) | (1,748) | |

Middle East and North Africa

| Middle East and North Africa - | - Wealth and Personal Banking |
|--------------------------------|-------------------------------|
|--------------------------------|-------------------------------|

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

Middle East and North Africa - Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| (5) | (5) | (8) | (6) |
|---------|---------|---------|---------|
| _ | _ | _ | _ |
| 6 | 6 | 9 | 5 |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| (1) | _ | _ | (3) |
| _ | _ | _ | _ |
| | | | |
| (115) | (119) | (133) | (168) |
| (1,017) | (1,071) | (1,173) | (1,245) |
| | | | |
| | | | |
| (6) | (4) | (7) | (5) |
| _ | (3) | (4) | (1) |
| 1 | 1 | 2 | 1 |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| (2) | 1 | 2 | _ |
| _ | _ | _ | _ |
| | | | |
| (459) | (579) | (649) | (826) |
| (225) | (243) | (210) | (163) |

Middle East and North Africa

| Middle East and North Africa – Global Banking and Markets | | | | |
|--|-------|-------|-------|-------|
| Revenue | (5) | (5) | (10) | (10) |
| ECL | _ | 1 | _ | 1 |
| Operating expenses | 2 | 3 | 4 | 2 |
| Share of profit in associates and joint ventures | - | _ | _ | _ |
| Revenue significant items | _ | _ | _ | _ |
| Operating expense significant items | _ | 1 | 1 | 1 |
| Share of profit in associates and joint ventures significant items | - | _ | _ | _ |
| Loans and advances to customers (net) | (229) | (273) | (338) | (428) |
| Customer accounts | (287) | (276) | (312) | (339) |
| Middle East and North Africa – Corporate Centre | | | | |
| Revenue | 1 | 1 | _ | 1 |
| ECL | _ | _ | (1) | _ |
| Operating expenses | 1 | (1) | _ | 3 |
| Share of profit in associates and joint ventures | - | _ | _ | _ |
| Revenue significant items | _ | _ | _ | _ |
| Operating expense significant items | 1 | 1 | 1 | 3 |
| Share of profit in associates and joint ventures significant items | - | _ | _ | _ |
| Loans and advances to customers (net) | _ | _ | _ | _ |
| Customer accounts | - | _ | _ | _ |

¹ Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

North America

| North America – TOTAL | | 0 | Quarter ended | | | Year to date |
|--|-----------|--------------|-----------------|-----------|-----------|--------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | 700 | 712 | 729 | 704 | 701 | 2,845 |
| Net fee income | 524 | 522 | 501 | 509 | 444 | 2,056 |
| Other operating income | 329 | 216 | 272 | 336 | 343 | 1,153 |
| Net operating income before change in expected credit losses and other credit impairment charges | 1,553 | 1,450 | 1,502 | 1,549 | 1,488 | 6,054 |
| Change in expected credit losses and other credit impairment charges | (19) | 45 | 108 | 104 | (27) | 238 |
| Total operating expenses | (1,323) | (1,137) | (1,289) | (1,169) | (1,309) | (4,918) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| Profit/(loss) before tax | 211 | 358 | 321 | 484 | 152 | 1,374 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | 14 | (21) | (3) | _ | 12 | (10) |
| ECL | _ | ` <i>-</i> | _ | _ | _ | ` _ |
| Operating expenses | (179) | (62) | (153) | (38) | (84) | (432) |
| Share of profit in associates and joint ventures | _ | - | <u> </u> | _ | _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 1,539 | 1,471 | 1,493 | 1,552 | 1,488 | 6,064 |
| of which: net interest income | 702 | 712 | 723 | 704 | 708 | 2,845 |
| Change in expected credit losses and other credit impairment charges | (19) | 45 | 107 | 104 | (27) | 238 |
| Total operating expenses | (1,144) | (1,075) | (1,129) | (1,133) | (1,233) | (4,486) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| Profit/(loss) before tax | 376 | 441 | 471 | 523 | 228 | 1,816 |
| | | | | | | |
| | | | ance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 109,392 | 107,088 | 107,244 | 109,757 | 109,056 | 109,392 |
| Loans and advances to customers (net) | 108,717 | 106,422 | 106,414 | 108,751 | 107,969 | 108,717 |
| Total external assets | 341,935 | 364,292 | 354,717 | 361,930 | 347,893 | 341,935 |
| Customer accounts . | 178,565 | 179,100 | 176,152 | 182,576 | 182,028 | 178,565 |
| Risk-weighted assets ¹ | 110,412 | 113,170 | 115,208 | 115,785 | 117,755 | 110,412 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 108,717 | 106,522 | 105,202 | 108,276 | 108,168 | 108,717 |
| Customer accounts | 178,565 | 179,206 | 174,846 | 182,047 | 182,262 | 178,565 |

North America

North America – Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 478 | 463 | 483 | 495 | 482 | 1,919 |
| 304 | 325 | 330 | 327 | 328 | 1,286 |
| (20) | 45 | (6) | (1) | (13) | 18 |
| (469) | (440) | (519) | (449) | (476) | (1,877) |
| _ | _ | _ | _ | _ | _ |
| (11) | 68 | (42) | 45 | (7) | 60 |
| | | | | | |
| 17 | (1) | (1) | (1) | (1) | 14 |
| - (2) | | (70) | | | - (22) |
| (9) | (5) | (73) | (5) | (3) | (92) |
| _ | _ | _ | _ | _ | _ |
| 461 | 464 | 479 | 498 | 489 | 1,905 |
| 304 | 325 | 327 | 328 | 331 | 1,286 |
| (20) | 45 | (6) | (2) | (14) | 18 |
| (460) | (435) | (442) | (444) | (477) | (1,785) |
| - | _ | _ | _ | _ | (_,· =,· = |
| (19) | 74 | 31 | 52 | (2) | 138 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 51,288 | 50,568 | 50,420 | 51,328 | 50,266 | 51,288 |
| 51,058 | 50,363 | 50,074 | 50,916 | 49,837 | 51,058 |
| 104,836 | 110,716 | 105,818 | 104,099 | 97,726 | 104,836 |
| 73,052 | 72,599 | 70,486 | 81,025 | 81,278 | 73,052 |
| 21,055 | 21,990 | 22,412 | 21,989 | 22,175 | 21,055 |
| | | | | | |
| 51,058 | 50,416 | 49,440 | 50,669 | 49,940 | 51,058 |
| 73,052 | 72,658 | 69,781 | 80,733 | 81,405 | 73,052 |

North America

North America - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 508 | 487 | 473 | 446 | 446 | 1,914 |
| 318 | 319 | 304 | 285 | 298 | 1,226 |
| (6) | (23) | 38 | 45 | (7) | 54 |
| (241) | (225) | (241) | (238) | (238) | (945) |
| _ | _ | _ | _ | _ | _ |
| 261 | 239 | 270 | 253 | 201 | 1,023 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (2) | (6) | (6) | _ | (5) | (14) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 508 | 487 | 467 | 447 | 452 | 1,914 |
| 318 | 319 | 301 | 286 | 301 | 1,226 |
| (6) | (23) | 37 | 46 | (6) | 54 |
| (239) | (219) | (234) | (241) | (236) | (931) |
| _ | _ | _ | _ | _ | _ |
| 263 | 245 | 270 | 252 | 210 | 1,037 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 45,323 | 43,578 | 44,615 | 44,665 | 44,324 | 45,323 |
| 44,933 | 43,182 | 44,197 | 44,208 | 43,842 | 44,933 |
| 77,197 | 79,585 | 77,260 | 77,268 | 69,976 | 77,197 |
| 68,844 | 67,329 | 66,303 | 63,545 | 62,854 | 68,844 |
| 51,280 | 50,207 | 49,459 | 49,690 | 49,049 | 51,280 |
| | | | | | |
| 44,933 | 43,224 | 43,679 | 44,005 | 43,926 | 44,933 |
| 68,844 | 67,367 | 65,820 | 63,355 | 62,936 | 68,844 |

North America

North America - Global Banking and Markets

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 495 | 472 | 461 | 563 | 497 | 1,991 |
| 81 | 77 | 91 | 96 | 92 | 345 |
| 6 | 23 | 76 | 60 | (7) | 165 |
| (380) | (337) | (368) | (374) | (383) | (1,459) |
| _ | _ | _ | _ | <u> </u> | |
| 121 | 158 | 169 | 249 | 107 | 697 |
| | | | | | |
| (3) | (3) | (7) | (6) | (12) | (19) |
| | _ | _ | _ | _ | |
| (16) | (6) | (5) | _ | 11 | (27) |
| _ | _ | _ | _ | _ | _ |
| 498 | 476 | 465 | 569 | 511 | 2,010 |
| 81 | 77 | 90 | 97 | 94 | 345 |
| 6 | 23 | 76 | 60 | (7) | 165 |
| (364) | (330) | (359) | (372) | (393) | (1,432) |
| _ | _ | _ | _ | _ | _ |
| 140 | 169 | 182 | 257 | 111 | 743 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 12,781 | 12,942 | 12,209 | 13,764 | 14,466 | 12,781 |
| 12,726 | 12,877 | 12,143 | 13,627 | 14,290 | 12,726 |
| 154,520 | 169,097 | 166,707 | 175,864 | 175,159 | 154,520 |
| 36,674 | 39,177 | 39,367 | 38,011 | 37,901 | 36,674 |
| 34,944 | 37,494 | 39,576 | 39,661 | 42,444 | 34,944 |
| 12,726 | 12,882 | 12,083 | 13,602 | 14,302 | 12,726 |
| 36,674 | 39,186 | 39,250 | 37,964 | 37,927 | 36,674 |
| 30,074 | 33,100 | 39,230 | 31,304 | 31,321 | 30,074 |

North America

North America - Corporate Centre

Reported (\$m)

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items – Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|------------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 73 | 28 | 85 | 45 | 64 | 231 |
| (2) | (8) | 5 | (7) | (18) | (12) |
| 1 | _ | _ | (1) | (1) | _ |
| (234) | (135) | (161) | (107) | (211) | (637) |
| _ | _ | _ | _ | _ | _ |
| (160) | (107) | (76) | (63) | (148) | (406) |
| | | | | | |
| 4 | (17) | 3 | 4 | 25 | (6) |
| _ | _ | _ | _ | _ | _ |
| (154) | (45) | (67) | (33) | (85) | (299) |
| ` _ | _ | _ | | ` <i>-</i> | |
| | | | | | |
| 69 | 44 | 81 | 39 | 37 | 237 |
| (1) | (8) | 5 | (7) | (18) | (12) |
| 1 | _ | _ | _ | _ | _ |
| (80) | (90) | (95) | (75) | (127) | (338) |
| _ | _ | _ | _ | _ | _ |
| (10) | (46) | (14) | (36) | (90) | (101) |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 5,383 | 4,893 | 4,933 | 4,698 | 5,031 | 5,383 |
| (5) | (5) | (5) | (5) | (5) | (5) |
| 3,133 | 3,479 | 3,761 | 4,445 | 4,087 | 3,133 |
| | | | | | |
| | — (5) | (5) | (5) | — (5) | — (5) |
| | | | | | |

HSBC North America

SIGNIFICANT ITEMS

North America - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

North America - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| Year to date | | | Quarter ended | | |
|--------------|-----------|-----------|---------------|-----------|-----------|
| 31-Dec-21 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 | 31-Dec-21 |
| _ | _ | _ | _ | _ | - |
| _ | (2) | _ | _ | _ | - |
| (5) | 1 | _ | _ | (4) | (1) |
| (5) | 13 | _ | (3) | (17) | 15 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | (1) | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (432) | (83) | (38) | (153) | (62) | (179) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | (1) | (1) | (1) | _ | 2 |
| _ | _ | _ | _ | _ | _ |
| 14 | _ | _ | _ | (1) | 15 |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | - |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | - |
| _ | _ | _ | _ | _ | _ |
| (03) | - (2) | | (72) | | - (0) |
| (92) | (3) | (5) | (73) | (5) | (9) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |

105

North America

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _ | _ | _ | _ | _ | _ |
|---|------|-----|-----|-----|------|------|
| North America – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (2) | (6) | (6) | _ | (5) | (14) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| North America – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | (1) | (3) | _ | (1) | 1 | (5) |
| Restructuring and other related costs | (2) | _ | (7) | (5) | (13) | (14) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (16) | (6) | (5) | _ | 11 | (27) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |

North America

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | - | _ | _ | _ | _ | - |
|---|-------|------|---------|-------|------|-------|
| North America – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | Δ | (17) | 3 | 4 | 25 | (6) |
| restructuring and other related tosts | 7 | (17) | 3 | 7 | 23 | (0) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (154) | (45) | (67) | (33) | (85) | (299) |
| Settlements and provisions in connection with legal and regulatory matters | - | _ | _ | _ | _ | _ |
| Change of any fit in a secretary and in interest was similar to the secretary (first) | | | | | | |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items - Totals (\$m) | | | | | | |
| North America – TOTAL | | | | | | |
| Revenue | | _ | (12) | 3 | 14 | |
| ECL | | _ | (1) | _ | _ | |
| Operating expenses | | _ | 8 | (2) | (9) | |
| Share of profit in associates and joint ventures | | _ | _ | _ | _ | |
| | | | | | | |
| Revenue significant items | | _ | _ | _ | 2 | |
| Operating expense significant items | | _ | 1 | _ | (1) | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | 100 | (1,212) | (475) | 199 | |
| Customer accounts | | 106 | (1,212) | (529) | 234 | |
| Customer accounts | | 106 | (1,306) | (529) | 234 | |

North America

| North A | America – | Wealth | and Pe | rsonal | Ranking |
|---------|-----------|--------|--------|--------|---------|
| | | | | | |

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

North America - Commercial Banking

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| _ | (4) | 3 | 7 |
|----|-------|-------|-----|
| _ | _ | (1) | (1) |
| _ | 3 | (1) | (5) |
| _ | _ | _ | _ |
| | | | |
| _ | 1 | 1 | 1 |
| _ | (1) | (1) | (1) |
| _ | _ | _ | _ |
| | | | |
| 53 | (634) | (247) | 103 |
| 59 | (705) | (292) | 127 |
| | | | |
| | | | |
| _ | (6) | 1 | 6 |
| _ | (1) | 1 | 1 |
| _ | 2 | (2) | (3) |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| _ | 1 | 1 | _ |
| _ | _ | _ | _ |
| | | | |
| 42 | (518) | (203) | 84 |
| 38 | (483) | (190) | 82 |

North America

| North America – Global Banking and Markets | |
|--|--|
| Revenue | |
| ECL | |
| Operating expenses | |
| Share of profit in associates and joint ventures | |
| Revenue significant items | |
| Operating expense significant items | |
| Share of profit in associates and joint ventures significant items | |
| Loans and advances to customers (net) | |
| Customer accounts | |
| North America – Corporate Centre | |
| Revenue | |
| ECL | |
| Operating expenses | |
| Share of profit in associates and joint ventures | |
| Revenue significant items | |
| Operating expense significant items | |
| Share of profit in associates and joint ventures significant items | |
| Loans and advances to customers (net) | |
| Customer accounts | |
| | |

¹ Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

| _ | (1) | 1 | 3 |
|-----|-------|------|-----|
| _ | _ | _ | _ |
| _ | 1 | (1) | (2) |
| _ | _ | _ | _ |
| (4) | • | _ | |
| (1) | 2 | 1 | 1 |
| (1) | (3) | (3) | (3) |
| _ | _ | _ | _ |
| 5 | (60) | (25) | 12 |
| 9 | (117) | (47) | 26 |
| 3 | (117) | (47) | 20 |
| | | | |
| _ | (1) | (2) | (2) |
| _ | _ | 1 | 1 |
| _ | 1 | 1 | _ |
| _ | _ | _ | _ |
| | | | |
| 1 | _ | _ | _ |
| _ | 2 | 2 | 1 |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| _ | _ | _ | _ |

US

| US – TOTAL | | C | Quarter ended | | | Year to date |
|--|-----------|-----------|------------------|-----------|-----------|--------------------|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Net interest income | 436 | 448 | 464 | 461 | 472 | 1,809 |
| Net fee income | 351 | 353 | 329 | 343 | 292 | 1,376 |
| Other operating income | 237 | 133 | 191 | 260 | 273 | 821 |
| Net operating income before change in expected credit losses and other credit impairment charges | 1,024 | 934 | 984 | 1,064 | 1,037 | 4,006 |
| Change in expected credit losses and other credit impairment charges | (10) | 41 | 83 | 91 | (22) | 205 |
| Total operating expenses | (996) | (838) | (973) | (876) | (996) | (3,683) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | <u> </u> | <u> </u> |
| Profit/(loss) before tax | 18 | 137 | 94 | 279 | 19 | 528 |
| Reported Significant items – Totals (\$m) | | | | | | |
| Revenue | 12 | (22) | (2) | (2) | 14 | (14) |
| ECL | _ | _ | _ | _ | _ | _ |
| Operating expenses | (157) | (45) | (121) | (32) | (57) | (355) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| Adjusted (\$m) | | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 1,012 | 955 | 988 | 1,064 | 1,020 | 4,020 |
| of which: net interest income | 436 | 448 | 464 | 461 | 472 | 1,809 |
| Change in expected credit losses and other credit impairment charges | (10) | 41 | 84 | 91 | (22) | 205 |
| Total operating expenses | (839) | (793) | (851) | (844) | (940) | (3,328) |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | _ | _ |
| Profit/(loss) before tax | 163 | 203 | 221 | 311 | 58 | 897 |
| | | Ral | lance sheet date | | | Balance sheet date |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| Loans and advances to customers (gross) | 52,953 | 51,913 | 52,387 | 57,641 | 58,703 | 52,953 |
| Loans and advances to customers (pross) | 52,678 | 51,656 | 51,985 | 57,090 | 58,082 | 52,678 |
| Total external assets | 244,904 | 267,431 | 260,185 | 268,289 | 254,085 | 244,904 |
| Customer accounts | 111,921 | 114,064 | 110,579 | 119,416 | 117,485 | 111,921 |
| Risk-weighted assets | 77,778 | 80,303 | 81,866 | 82,790 | 84,939 | 77,778 |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | | | | | | |
| Loans and advances to customers (net) | 52,678 | 51,656 | 51,985 | 57,090 | 58,082 | 52,678 |
| Customer accounts | 111,921 | 114,064 | 110,579 | 119,416 | 117,485 | 111,921 |

US

HSBC US – Wealth and Personal Banking

| Reported (\$m) |
|----------------|
|----------------|

 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 278 | 262 | 278 | 298 | 295 | 1,116 |
| 183 | 198 | 199 | 202 | 203 | 782 |
| (15) | 34 | _ | 2 | (2) | 21 |
| (314) | (289) | (367) | (298) | (322) | (1,268) |
| _ | _ | _ | _ | _ | _ |
| (51) | 7 | (89) | 2 | (29) | (131) |
| | | | | | |
| 15 | (1) | _ | _ | _ | 14 |
| | | | | | |
| (10) | (2) | (70) | (4) | (1) | (86) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| 263 | 263 | 280 | 300 | 297 | 1,102 |
| 180 | 198 | 200 | 203 | 204 | 782 |
| (15) | 34 | _ | 2 | (2) | 21 |
| (304) | (287) | (297) | (294) | (321) | (1,182) |
| _ | _ | _ | _ | _ | _ |
| (56) | 10 | (17) | 8 | (26) | (59) |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 21,606 | 21,253 | 21,565 | 24,068 | 24,056 | 21,606 |
| 21,539 | 21,209 | 21,395 | 23,831 | 23,802 | 21,539 |
| 61,774 | 67,723 | 63,640 | 62,768 | 58,725 | 61,774 |
| 39,269 | 38,786 | 37,160 | 47,757 | 48,241 | 39,269 |
| 14,839 | 15,770 | 16,097 | 15,717 | 16,134 | 14,839 |
| | | | | | |
| 21,539 | 21,209 | 21,395 | 23,831 | 23,802 | 21,539 |
| 39,269 | 38,786 | 37,160 | 47,757 | 48,241 | 39,269 |

US

HSBC US - Commercial Banking

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 272 | 262 | 253 | 244 | 255 | 1,031 |
| 181 | 191 | 183 | 179 | 198 | 734 |
| 2 | (24) | 11 | 37 | (10) | 26 |
| (149) | (134) | (152) | (150) | (146) | (585) |
| _ | _ | _ | _ | <u> </u> | |
| 125 | 104 | 112 | 131 | 99 | 472 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | (2) | (5) | (1) | (1) | (8) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 272 | 262 | 253 | 244 | 255 | 1,031 |
| 183 | 191 | 182 | 178 | 197 | 734 |
| 2 | (24) | 12 | 38 | (9) | 26 |
| (149) | (132) | (148) | (151) | (146) | (577) |
| _ | _ | _ | _ | _ | _ |
| 125 | 106 | 117 | 131 | 100 | 480 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 21,650 | 20,645 | 21,471 | 22,684 | 23,435 | 21,650 |
| 21,475 | 20,473 | 21,290 | 22,491 | 23,222 | 21,475 |
| 42,371 | 45,465 | 43,057 | 43,654 | 36,147 | 42,371 |
| 43,709 | 43,845 | 41,716 | 40,299 | 39,577 | 43,709 |
| 29,962 | 29,111 | 27,937 | 28,953 | 28,770 | 29,962 |
| | | | | | |
| 21,475 | 20,473 | 21,290 | 22,491 | 23,222 | 21,475 |
| 43,709 | 43,845 | 41,716 | 40,299 | 39,577 | 43,709 |

US

HSBC US – Global Banking and Markets

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 429 | 398 | 384 | 486 | 430 | 1,697 |
| 77 | 67 | 79 | 87 | 84 | 310 |
| 1 | 32 | 73 | 52 | (10) | 158 |
| (345) | (307) | (337) | (342) | (351) | (1,331) |
| _ | _ | _ | _ | _ | _ |
| 85 | 123 | 120 | 196 | 69 | 524 |
| | | | | | |
| (2) | (4) | (7) | (6) | (9) | (19) |
| _ | _ | | | _ | - (2.1) |
| (9) | (6) | (7) | (2) | 11 | (24) |
| _ | _ | _ | _ | _ | _ |
| 431 | 402 | 393 | 492 | 439 | 1,716 |
| 78 | 67 | 79 | 87 | 84 | 310 |
| 1 | 32 | 72 | 51 | (11) | 158 |
| (336) | (300) | (330) | (339) | (361) | (1,307) |
| _ | _ | _ | _ | _ | _ |
| 96 | 134 | 135 | 204 | 67 | 567 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 9,698 | 10,014 | 9,351 | 10,889 | 11,212 | 9,698 |
| 9,665 | 9,974 | 9,301 | 10,767 | 11,057 | 9,665 |
| 135,931 | 149,575 | 148,763 | 157,376 | 154,456 | 135,931 |
| 28,949 | 31,438 | 31,708 | 31,366 | 29,672 | 28,949 |
| 30,017 | 32,125 | 34,275 | 33,713 | 36,140 | 30,017 |
| 0.665 | 0.074 | 0.204 | 40.757 | 44.057 | 0.555 |
| 9,665 | 9,974 | 9,301 | 10,767 | 11,057 | 9,665 |
| 28,949 | 31,438 | 31,708 | 31,366 | 29,672 | 28,949 |

US

HSBC US – Corporate Centre

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| - | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 50 | 12 | 66 | 33 | 55 | 161 |
| (2) | (8) | 2 | (9) | (16) | (17) |
| _ | _ | _ | _ | _ | _ |
| (193) | (107) | (113) | (85) | (176) | (498) |
| _ | _ | _ | _ | _ | _ |
| (143) | (95) | (47) | (52) | (121) | (337) |
| | | | | | |
| 4 | (17) | 1 | 1 | 23 | (11) |
| _ | _ | _ | _ | _ | _ |
| (141) | (34) | (37) | (24) | (65) | (236) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 46 | 29 | 62 | 29 | 29 | 172 |
| (6) | (8) | 4 | (7) | (14) | (17) |
| _ | _ | _ | _ | _ | _ |
| (52) | (73) | (76) | (60) | (111) | (262) |
| - | _ | _ | _ | _ | _ |
| (6) | (44) | (14) | (31) | (82) | (90) |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 4,829 | 4,669 | 4,725 | 4,492 | 4,757 | 4,829 |
| (5) | (5) | (5) | (5) | (5) | (5) |
| 2,960 | 3,297 | 3,557 | 4,407 | 3,895 | 2,960 |
| | | | | | |
| | — (5) | — (5) | — (5) | — (5) | (5) |
| (5) | (3) | (3) | (3) | (5) | (5) |
| | | | | | |

US

SIGNIFICANT ITEMS HSBC US – TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

HSBC US – Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | (1) | _ |
| (1) | (4) | 1 | (1) | 1 | (5) |
| 13 | (18) | (3) | (1) | 14 | (9) |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | | _ | _ |
| _ | _ | _ | _ | (1) | _ |
| _ | _ | _ | _ | _ | _ |
| (157) | (45) | (121) | (32) | (56) | (355) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 15 | (1) | _ | _ | _ | 14 |
| | () | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (10) | (2) | (70) | (4) | (1) | (86) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |

115

| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|-----|-----|-----|-----|------|------|
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| HSBC US – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | - | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | (2) | (5) | (1) | (1) | (8) |
| Settlements and provisions in connection with legal and regulatory matters | - | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | - | _ | _ | _ | _ | _ |
| HSBC US – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | (4) | _ | (1) | 2 | (5) |
| Restructuring and other related costs | (2) | _ | (7) | (5) | (11) | (14) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (9) | (6) | (7) | (2) | 11 | (24) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| | | | | | | |

| Impairment of goodwill | Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|--|-------|------|------|------|------|-------|
| Reported revenue significant items (\$m) | Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Reported revenue significant items (\$m) | | | | | | | |
| Customer redress programmes | · | | | | | | |
| Disposals, acquisitions and investment in new businesses 2 — (1) (1) (1) — Retrivatue movements on financial instruments 2 (17) 2 2 2 (11) Reported cost significant items (\$m) 2 V V V V V C C (11) C C (11) C< | | | | | | | |
| Fair value movements on financial instruments — </td <td></td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> | | _ | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) Cost of structural reform Cost of cost of cost of suparanteed minimal presents of suparanteed minimal presents of suparanteed minimal presents of suparanteed minimum pension benefits equalisation Cost of cost of cost of suparanteed minimum pension benefits equalisation Cost of cost of cost of cost of suparanteed minimum pension benefits equalisation Cost of c | | 2 | _ | (1) | (1) | (1) | _ |
| Reported cost significant items (\$m) Cost of structural reform Cost of structura | Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | Restructuring and other related costs | 2 | (17) | 2 | 2 | 24 | (11) |
| Customer redress programmes | Reported cost significant items (\$m) | | | | | | |
| Disposals, acquisitions and investment in new businesses - | Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles Past service costs of guaranteed minimum pension benefits equalisation Settlements and provisions in connection with legal and regulatory matters Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill Revenue significant items R | Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation Restructuring and other related costs Settlements and provisions in connection with legal and regulatory matters Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill Reconciling items – Currency translation on reported items – Totals (\$m) HSBC US – TOTAL Revenue Revenue Revenue Revenue Revenue Revenue Revenue Revenue Revenues ignificant items Revenues significant items Revenues significan | Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs Settlements and provisions in connection with legal and regulatory matters | Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Settlements and provisions in connection with legal and regulatory matters | Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill — — — — — — — — — — — — — — — — — — | Restructuring and other related costs | (141) | (34) | (37) | (24) | (65) | (236) |
| Impairment of goodwill Reconciling items – Currency translation on reported items – Totals (\$m) HSBC US – TOTAL Revenue Revenue CD — 1 (1) (1) (1) ECL CD — 1 — — — — — — — — — — — — — — — — — | Settlements and provisions in connection with legal and regulatory matters | | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) HSBC US – TOTAL Revenue ECL Operating expenses Revenue significant items Coperating expense significant i | Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| HSBC US - TOTAL Revenue Revenue - 1 (1) (1) ECL - 1 Operating expenses - 2 (1) (1) Share of profit in associates and joint ventures Revenue significant items Operating expense significant items 1 (1) 1 2 Operating expense significant items 1 (1) Share of profit in associates and joint ventures significant items Loans and advances to customers (net) | Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Revenue ECL Operating expenses Operating expenses Operating expenses Charce of profit in associates and joint ventures Revenue significant items Operating expense significant items Operating expenses significant items Operating expenses significant items Operating expenses operation i | Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| ECL Operating expenses Operating expenses Operating expenses Share of profit in associates and joint ventures Revenue significant items Operating expense significant items O | HSBC US – TOTAL | | | | | | |
| ECL Operating expenses Operating expenses Operating expenses Share of profit in associates and joint ventures Revenue significant items Operating expense significant items O | Revenue | | _ | 1 | (1) | (1) | |
| Share of profit in associates and joint ventures Revenue significant items 1 (1) 1 2 Operating expense significant items Operating expense significant items - 1 (1) - Share of profit in associates and joint ventures significant items | ECL | | _ | 1 | | _ | |
| Share of profit in associates and joint ventures Revenue significant items 1 (1) 1 2 Operating expense significant items Operating expense significant items - 1 (1) - Share of profit in associates and joint ventures significant items | Operating expenses | | _ | 2 | (1) | (1) | |
| Operating expense significant items Share of profit in associates and joint ventures significant items Loans and advances to customers (net) (1) — — — — — — — — — — — — — — — — — — — | Share of profit in associates and joint ventures | | _ | _ | | _ | |
| Operating expense significant items Share of profit in associates and joint ventures significant items Loans and advances to customers (net) (1) — — — — — — — — — — — — — — — — — — — | Revenue significant items | | 1 | (1) | 1 | 2 | |
| Share of profit in associates and joint ventures significant items Loans and advances to customers (net) ——————————————————————————————————— | | | _ | | (1) | _ | |
| | | | _ | _ | _ | _ | |
| | Loans and advances to customers (net) | | _ | _ | _ | _ | |
| | • • | | _ | _ | _ | _ | |

| HSBC US – Wealth and Personal Banking | | | | |
|--|---|-----|-----|-----|
| Revenue | _ | 2 | 2 | 2 |
| ECL | _ | _ | _ | _ |
| Operating expenses | _ | (1) | (1) | (1) |
| Share of profit in associates and joint ventures | - | _ | _ | _ |
| Revenue significant items | _ | _ | _ | _ |
| Operating expense significant items | _ | (1) | (1) | (1) |
| Share of profit in associates and joint ventures significant items | - | _ | _ | _ |
| Loans and advances to customers (net) | _ | _ | _ | _ |
| Customer accounts | _ | _ | _ | _ |
| HSBC US – Commercial Banking | | | | |
| Revenue | _ | _ | _ | _ |
| ECL | _ | 1 | 1 | 1 |
| Operating expenses | _ | (1) | (1) | (1) |
| Share of profit in associates and joint ventures | - | _ | _ | _ |
| Revenue significant items | _ | _ | _ | _ |
| Operating expense significant items | _ | _ | 1 | _ |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| Loans and advances to customers (net) | _ | _ | _ | _ |
| Customer accounts | _ | _ | _ | _ |

| HSBC US – Global Banking and Markets | | | | |
|--|-----|-----|-----|-----|
| Revenue | _ | 4 | 1 | 1 |
| ECL | _ | (1) | (1) | (1) |
| Operating expenses | _ | _ | _ | _ |
| Share of profit in associates and joint ventures | _ | _ | _ | _ |
| Revenue significant items | _ | 2 | 1 | 1 |
| Operating expense significant items | (1) | _ | (1) | (1) |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| | | | | |
| Loans and advances to customers (net) | _ | _ | _ | _ |
| Customer accounts | _ | _ | _ | _ |
| HSBC US – Corporate Centre | | | | |
| Revenue | _ | (1) | (1) | (1) |
| ECL | _ | _ | _ | _ |
| Operating expenses | _ | _ | _ | _ |
| Share of profit in associates and joint ventures | _ | _ | _ | _ |
| | | _ | _ | _ |
| Revenue significant items | _ | 2 | 2 | 2 |
| Operating expense significant items | _ | _ | (1) | _ |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| Loans and advances to customers (net) | _ | _ | _ | _ |
| Customer accounts | _ | _ | _ | _ |

Latin America

Loans and advances to customers (net)

Customer accounts

| Latin America – TOTAL |
|--|
| Reported (\$m) |
| Net interest income |
| Net fee income |
| Other operating income ¹ |
| Net operating income before change in expected credit losses and other credit impairment charges |
| Change in expected credit losses and other credit impairment charges |
| Total operating expenses |
| Share of profit in associates and joint ventures |
| Profit/(loss) before tax |
| |
| Reported Significant items – Totals (\$m) |
| Revenue |
| ECL |
| Operating expenses |
| Share of profit in associates and joint ventures |
| |
| Adjusted (\$m) |
| Net operating income before change in expected credit losses and other credit impairment charges |
| of which: net interest income |
| Change in expected credit losses and other credit impairment charges |
| Total operating expenses |
| Share of profit in associates and joint ventures |
| Profit/(loss) before tax |
| |
| |
| Balance sheet – reported (\$m) |
| Loans and advances to customers (gross) |
| Loans and advances to customers (gross) |
| Total external assets |
| Customer accounts |
| |
| Risk-weighted assets ² |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) |

| | Q | uarter ended | | | Year to date |
|-----------|-----------|-----------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 611 | 574 | 524 | 486 | 513 | 2,195 |
| 129 | 131 | 126 | 128 | 116 | 514 |
| 56 | 72 | 123 | 98 | 68 | 349 |
| 796 | 777 | 773 | 712 | 697 | 3,058 |
| (149) | 18 | (43) | (29) | (275) | (203) |
| (1,196) | (585) | (528) | (482) | (583) | (2,791) |
| 1 | 12 | 2 | 2 | 2 | 17 |
| (548) | 222 | 204 | 203 | (159) | 81 |
| | | | | | |
| 1 | 1 | (1) | (6) | (5) | (5) |
| | (21) | (18) | — (9) | (61) | (670) |
| (622) | (21) | (18) | (9) | (61) | (670) |
| | | | | | |
| 795 | 747 | 740 | 693 | 660 | 3,063 |
| 613 | 554 | 501 | 464 | 472 | 2,195 |
| (149) | 17 | (40) | (29) | (268) | (203) |
| (574) | (544) | (488) | (455) | (489) | (2,121) |
| 1 | 12 | 2 | 2 | 2 | 17 |
| 73 | 232 | 214 | 211 | (95) | 756 |
| | Pale | ance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 22,217 | 21,380 | 21,562 | 20,589 | 21,050 | 22,217 |
| 21,107 | 20,293 | 20,351 | 19,310 | 19,658 | 21,107 |
| 44,539 | 45,583 | 46,407 | 44,163 | 46,859 | 44,539 |
| 29,513 | 28,362 | 27,909 | 25,867 | 27,478 | 29,513 |
| 35,915 | 34,438 | 34,845 | 33,035 | 35,240 | 35,915 |
| | | | | | |
| 21,107 | 20,304 | 19,717 | 19,189 | 18,870 | 21,107 |
| 29,513 | 28,286 | 26,942 | 25,474 | 26,062 | 29,513 |

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Latin America

Latin America - Wealth and Personal Banking

| Reported | (\$m) |
|----------|-------|
|----------|-------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 490 | 497 | 483 | 431 | 426 | 1,901 |
| 393 | 369 | 340 | 320 | 329 | 1,422 |
| (124) | (10) | (71) | (41) | (148) | (246) |
| (955) | (380) | (338) | (303) | (360) | (1,976) |
| 1 | 12 | 2 | 2 | 3 | 17 |
| (588) | 119 | 76 | 89 | (79) | (304) |
| | | | | | |
| _ | _ | _ | _ | _ | - |
| _ | _ | _ | _ | _ | _ |
| (591) | (4) | (3) | (1) | (22) | (599) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 490 | 479 | 464 | 417 | 409 | 1,901 |
| 393 | 356 | 326 | 310 | 313 | 1,422 |
| (124) | (10) | (68) | (40) | (145) | (246) |
| (364) | (363) | (322) | (291) | (318) | (1,377) |
| 1 | 12 | 2 | 1 | 2 | 17 |
| 3 | 118 | 76 | 87 | (52) | 295 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 10,039 | 9,382 | 9,020 | 8,314 | 8,348 | 10,039 |
| 9,377 | 8,750 | 8,299 | 7,562 | 7,507 | 9,377 |
| 16,995 | 17,319 | 17,049 | 15,947 | 15,703 | 16,995 |
| 14,553 | 13,553 | 13,773 | 13,209 | 13,666 | 14,553 |
| 12,648 | 11,942 | 11,695 | 10,610 | 11,497 | 12,648 |
| | | | | | |
| 9,377 | 8,775 | 8,062 | 7,536 | 7,234 | 9,377 |
| 14,553 | 13,548 | 13,345 | 13,075 | 13,051 | 14,553 |

Latin America

Latin America - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 169 | 162 | 152 | 142 | 148 | 625 |
| 160 | 143 | 134 | 122 | 131 | 559 |
| (53) | 11 | (14) | (4) | (116) | (60) |
| (115) | (114) | (91) | (84) | (97) | (404) |
| _ | _ | _ | 1 | _ | 1 |
| 1 | 59 | 47 | 55 | (65) | 162 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (2) | (2) | (1) | _ | (1) | (5) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 169 | 157 | 146 | 135 | 135 | 625 |
| 160 | 138 | 128 | 115 | 117 | 559 |
| (53) | 11 | (14) | (4) | (114) | (60) |
| (113) | (108) | (86) | (80) | (88) | (399) |
| _ | _ | _ | 1 | _ | 1 |
| 3 | 60 | 46 | 52 | (67) | 167 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 8,080 | 7,421 | 7,450 | 6,879 | 6,940 | 8,080 |
| 7,673 | 7,044 | 7,047 | 6,483 | 6,534 | 7,673 |
| 11,380 | 11,182 | 10,990 | 10,310 | 9,925 | 11,380 |
| 9,093 | 8,783 | 8,550 | 7,878 | 8,212 | 9,093 |
| 11,512 | 10,532 | 10,427 | 9,607 | 10,008 | 11,512 |
| | | | | | |
| 7,673 | 7,031 | 6,829 | 6,429 | 6,252 | 7,673 |
| 9,093 | 8,778 | 8,288 | 7,802 | 7,848 | 9,093 |

Latin America

Latin America - Global Banking and Markets

Reported (\$m)

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 116 | 134 | 133 | 112 | 143 | 495 |
| 107 | 114 | 101 | 101 | 103 | 423 |
| 28 | 16 | 39 | 14 | (10) | 97 |
| (74) | (67) | (64) | (61) | (73) | (266) |
| _ | _ | _ | _ | | |
| 70 | 83 | 108 | 65 | 60 | 326 |
| | | | | | |
| _ | 1 | _ | (7) | (6) | (6) |
| _ | _ | _ | _ | _ | _ |
| (2) | _ | _ | (1) | (6) | (3) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 116 | 128 | 126 | 113 | 135 | 501 |
| 106 | 110 | 95 | 97 | 91 | 423 |
| 28 | 16 | 37 | 14 | (9) | 97 |
| (72) | (65) | (60) | (56) | (62) | (263) |
| _ | _ | _ | _ | _ | _ |
| 72 | 79 | 103 | 71 | 64 | 335 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 4,097 | 4,577 | 5,091 | 5,396 | 5,763 | 4,097 |
| 4,057 | 4,499 | 5,005 | 5,265 | 5,618 | 4,057 |
| 15,972 | 16,899 | 18,219 | 17,694 | 20,991 | 15,972 |
| 5,866 | 6,025 | 5,587 | 4,781 | 5,599 | 5,866 |
| 10,885 | 11,343 | 11,929 | 11,433 | 12,971 | 10,885 |
| | | | | | |
| 4,057 | 4,497 | 4,826 | 5,224 | 5,385 | 4,057 |
| 5,866 | 5,961 | 5,309 | 4,597 | 5,163 | 5,866 |

Latin America

Latin America – Corporate Centre

Reported (\$m)

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 20 | (16) | 4 | 28 | (20) | 36 |
| (48) | (52) | (50) | (59) | (51) | (209) |
| 1 | _ | 4 | 1 | _ | 6 |
| (51) | (24) | (36) | (34) | (52) | (145) |
| 1 | _ | _ | (1) | (1) | |
| (29) | (40) | (28) | (6) | (73) | (103) |
| | | | | | |
| 3 | _ | _ | (1) | (1) | 2 |
| | _ | _ | | _ | _ |
| (30) | (15) | (15) | (5) | (32) | (65) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 17 | (16) | 5 | 27 | (20) | 34 |
| (47) | (50) | (48) | (57) | (49) | (209) |
| 1 | _ | 4 | 1 | _ | 6 |
| (21) | (9) | (20) | (28) | (20) | (80) |
| 1 | _ | _ | _ | _ | _ |
| (2) | (25) | (11) | _ | (40) | (40) |
| | | | | | |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| _ | _ | _ | _ | _ | _ |
| | _ | _ | _ | _ | _ |
| 193 | 182 | 150 | 213 | 241 | 193 |
| _ | _ | _ | _ | _ | _ |
| 870 | 621 | 794 | 1,385 | 764 | 870 |
| | | | | | |
| - | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |

Latin America

SIGNIFICANT ITEMS

Latin America - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

Latin America - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|------------|-----------|---------------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| - | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| - | 1 | | (1) | (5) | |
| 1 | _ | (1) | (5) | _ | (5) |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (587) | _ | _ | _ | _ | (587) |
| _ | _ | _ | _ | _ | _ |
| (35) | (21) | (18) | (9) | (61) | (83) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| — (587) | _ | | | _ | (587) |
| (387) | _ | _ | _ | _ | (367) |
| (4) | (4) | (3) | (1) | (22) | (12) |
| _ | _ | (c) — | _ | _ | (<i>)</i> |
| | | | | | |

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Latin America

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _ | _ | _ | - | _ | _ |
|---|-----|-----|-----|-----|-----|-----|
| Latin America – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (2) | (2) | (1) | _ | (1) | (5) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Latin America – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | 1 | _ | (1) | (6) | _ |
| Restructuring and other related costs | _ | _ | _ | (6) | _ | (6) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (2) | _ | _ | (1) | (6) | (3) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |

Latin America

| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|------|------|--------|----------|----------|------|
| Impairment of goodwill | - | _ | _ | _ | _ | _ |
| Latin America – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | 1 | _ | _ | (1) | (1) | _ |
| Restructuring and other related costs | 2 | | _ | (±/ — | (±/ — | 2 |
| 0 | | | | | | |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | - | - | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | - | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | - | - | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | - | - | _ | _ | _ | _ |
| Restructuring and other related costs | (30) | (15) | (15) | (5) | (32) | (65) |
| Settlements and provisions in connection with legal and regulatory matters | - | - | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | | | | | | |
| impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| Latin America – TOTAL | | | | | | |
| Revenue | | (29) | (33) | (25) | (43) | |
| ECL | | (1) | 3 | _ | 7 | |
| Operating expenses | | 20 | 22 | 20 | 39 | |
| Share of profit in associates and joint ventures | | _ | _ | _ | _ | |
| | | | | | | |
| Revenue significant items | | _ | 1 | | (1) | |
| Operating expense significant items | | _ | _ | 2 | 6 | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| Loans and advances to customers (net) | | 11 | (634) | (121) | (788) | |
| Customer accounts | | (76) | (967) | (393) | (1,416) | |
| | | (1) | (3-2-7 | () | (/ !==/ | |

Latin America

| Latin America – Wealth and Personal Banking | |
|--|--|
| Revenue | |
| ECL | |
| Operating expenses | |
| Share of profit in associates and joint ventures | |
| | |
| Revenue significant items | |
| Operating expense significant items | |
| Share of profit in associates and joint ventures significant items | |
| The second of th | |
| Loans and advances to customers (net) | |
| Customer accounts | |
| | |
| Latin America – Commercial Banking | |
| | |
| Latin America – Commercial Banking | |
| Latin America – Commercial Banking Revenue | |
| Latin America – Commercial Banking Revenue ECL | |
| Latin America – Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures | |
| Latin America – Commercial Banking Revenue ECL Operating expenses | |
| Latin America – Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures | |
| Latin America – Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures Revenue significant items | |
| Latin America – Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures Revenue significant items Operating expense significant items | |

| (18) | (19) | (14) | (17) |
|------|-------|-------|-------|
| _ | 3 | 1 | 3 |
| 13 | 14 | 12 | 24 |
| _ | _ | (1) | (1) |
| | | | |
| _ | _ | _ | _ |
| _ | 1 | 1 | 4 |
| _ | _ | _ | _ |
| | | | |
| 25 | (237) | (26) | (273) |
| (5) | (428) | (134) | (615) |
| | | | |
| | | | |
| (5) | (6) | (7) | (13) |
| _ | _ | _ | 2 |
| 4 | 4 | 4 | 8 |
| _ | _ | _ | _ |
| | | | |
| _ | _ | _ | _ |
| _ | _ | _ | _ |
| _ | _ | _ | _ |
| | | | |
| (13) | (218) | (54) | (282) |
| (5) | (262) | (76) | (364) |
| | | | |

Latin America

| Latin America – Global Banking and Markets | | | | |
|--|------|-------|-------|-------|
| Revenue | (5) | (7) | (5) | (14) |
| ECL | _ | (2) | _ | 1 |
| Operating expenses | 2 | 4 | 4 | 6 |
| Share of profit in associates and joint ventures | _ | _ | _ | _ |
| | | | | |
| Revenue significant items | _ | _ | 1 | _ |
| Operating expense significant items | _ | _ | _ | 1 |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| Leans and advances to systemate (not) | (2) | (170) | (41) | (233) |
| Loans and advances to customers (net) | (2) | (179) | (41) | , , |
| Customer accounts | (64) | (278) | (184) | (436) |
| Latin America – Corporate Centre | | | | |
| Revenue | _ | 1 | (1) | _ |
| ECL | _ | _ | _ | _ |
| Operating expenses | _ | 1 | _ | 1 |
| Share of profit in associates and joint ventures | _ | _ | 1 | 1 |
| | | | | |
| Revenue significant items | _ | _ | 1 | 1 |
| Operating expense significant items | _ | _ | (1) | 1 |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _ |
| | | | | |
| Loans and advances to customers (net) | _ | _ | _ | _ |
| Customer accounts | _ | _ | _ | _ |

¹ Losses due to the impacts of hyperinflation on monetary items in Argentina. The total impact of applying IAS 29 and the hyperinflation provisions of IAS 21 in the current quarter is a decrease in the Group's profit before tax of \$42m, comprising a decrease in revenue of \$18m, an increase in ECL of \$2m and an increase in operating expenses of \$26m.

² Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

Mexico

| Mexico – TOTAL | | Q | uarter ended | | |
|--|-----------|-----------|-----------------|-----------|--|
| Reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | |
| Net interest income | 407 | 395 | 376 | 364 | |
| Net fee income | 102 | 104 | 98 | 102 | |
| Other operating income | 77 | 107 | 119 | 90 | |
| Net operating income before change in expected credit losses and other credit impairment charges | 586 | 606 | 593 | 556 | |
| Change in expected credit losses and other credit impairment charges | (144) | (12) | (33) | (35) | |
| Total operating expenses | (412) | (428) | (381) | (344) | |
| Share of profit in associates and joint ventures | 1 | 12 | 2 | 2 | |
| Profit/(loss) before tax | 31 | 178 | 181 | 179 | |
| Reported Significant items – Totals (\$m) | | | | | |
| Revenue | _ | 1 | _ | (16) | |
| ECL | _ | _ | _ | _ | |
| Operating expenses | (35) | (14) | (12) | 2 | |
| Share of profit in associates and joint ventures | _ | _ | _ | _ | |
| Adjusted (\$m) | | | | | |
| Net operating income before change in expected credit losses and other credit impairment charges | 586 | 583 | 572 | 560 | |
| of which: net interest income | 407 | 381 | 363 | 356 | |
| Change in expected credit losses and other credit impairment charges | (144) | (12) | (32) | (35) | |
| Total operating expenses | (377) | (400) | (355) | (340) | |
| Share of profit in associates and joint ventures | 1 | 12 | 2 | 2 | |
| Profit/(loss) before tax | 66 | 183 | 187 | 187 | |
| | | Dali | ance sheet date | | |
| Balance sheet – reported (\$m) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | |
| Loans and advances to customers (gross) | 19,067 | 18,443 | 18,918 | 18,094 | |
| Loans and advances to customers (gross) Loans and advances to customers (net) | 18,043 | 17,439 | 17,793 | 16,906 | |
| Total external assets | 34,734 | 35,074 | 36,544 | 34,730 | |
| Customer accounts | 23,583 | 22,497 | 22,516 | 20,930 | |
| Risk-weighted assets | 24,578 | 23,695 | 25,630 | 24,693 | |
| | 24,570 | 25,055 | 23,030 | 24,033 | |
| Balance sheet data – at most recent balance sheet date FX rates (\$m) | 10.043 | 47.550 | 47.222 | 16.051 | |
| Loans and advances to customers (net) | 18,043 | 17,556 | 17,323 | 16,951 | |
| Customer accounts | 23,583 | 22,648 | 21,921 | 20,986 | |

Year to date

31-Dec-20 357

99

100

556

(256)

(412)

(110)

7

(34)

544

353

(254)

(375)

(83)

31-Dec-20

18,580

17,296

36,798

22,220

26,323

16,825

21,615

2

31-Dec-21

1,542

406

393

2,341

(224)

569

(15)

(59)

2,356

1,542

(224)

17

643

(1,506)

31-Dec-21

19,067

18,043

34,734

23,583

24,578

18,043

23,583

Balance sheet date

(1,565) 17

Mexico

| Mexico – Wealth and Personal Banking |
|--------------------------------------|
|--------------------------------------|

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 416 | 416 | 416 | 364 | 378 | 1,612 |
| 311 | 303 | 285 | 273 | 277 | 1,172 |
| (118) | (26) | (62) | (41) | (140) | (247) |
| (278) | (298) | (265) | (236) | (275) | (1,077) |
| 1 | 12 | 2 | 2 | 3 | 17 |
| 21 | 104 | 91 | 89 | (34) | 305 |
| | | | | | |
| _ | _ | _ | _ | _ | - |
| _ | _ | _ | _ | _ | _ |
| (4) | (3) | (2) | _ | (5) | (9) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 416 | 400 | 401 | 357 | 374 | 1,612 |
| 312 | 292 | 274 | 268 | 274 | 1,172 |
| (118) | (25) | (60) | (40) | (138) | (247) |
| (274) | (285) | (255) | (233) | (268) | (1,068) |
| 1 | 12 | 2 | 1 | 2 | 17 |
| 25 | 102 | 88 | 85 | (30) | 314 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 9,209 | 8,616 | 8,334 | 7,659 | 7,674 | 9,209 |
| 8,580 | 8,016 | 7,648 | 6,940 | 6,871 | 8,580 |
| 14,358 | 14,200 | 14,159 | 13,204 | 12,765 | 14,358 |
| 12,381 | 11,444 | 11,661 | 11,138 | 11,651 | 12,381 |
| 9,399 | 9,007 | 9,312 | 8,706 | 9,177 | 9,399 |
| | | | | | |
| 8,580 | 8,070 | 7,446 | 6,958 | 6,683 | 8,580 |
| 12,381 | 11,521 | 11,352 | 11,167 | 11,334 | 12,381 |

Mexico

Mexico - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|------------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 97 | 103 | 99 | 98 | 96 | 397 |
| 86 | 82 | 79 | 73 | 76 | 320 |
| (51) | 7 | (11) | (7) | (109) | (62) |
| (67) | (75) | (56) | (50) | (62) | (248) |
| _ | _ | _ | 1 | _ | 1 |
| (21) | 35 | 32 | 42 | (75) | 88 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| 1 | (2) | (2) | (1) | (1) | (4) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 97 | 99 | 95 | 96 | 95 | 397 |
| 86 | 79 | 76 | 72 | <i>7</i> 5 | 320 |
| (51) | 7 | (10) | (7) | (108) | (62) |
| (68) | (70) | (53) | (50) | (62) | (244) |
| _ | _ | _ | 1 | _ | 1 |
| (22) | 36 | 32 | 40 | (75) | 92 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 6,587 | 6,043 | 6,192 | 5,695 | 5,793 | 6,587 |
| 6,218 | 5,703 | 5,826 | 5,335 | 5,436 | 6,218 |
| 8,728 | 8,696 | 8,666 | 8,096 | 7,803 | 8,728 |
| 7,395 | 7,376 | 7,221 | 6,579 | 6,916 | 7,395 |
| 8,028 | 7,439 | 7,744 | 7,219 | 7,539 | 8,028 |
| | | | | | |
| 6,218 | 5,741 | 5,672 | 5,349 | 5,288 | 6,218 |
| 7,395 | 7,425 | 7,030 | 6,596 | 6,728 | 7,395 |

Mexico

Mexico - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges of which: net interest income

Change in expected credit losses and other credit impairment (charges)/recoveries

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges of which: net interest income

Change in expected credit losses and other credit impairment (charges)/recoveries

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)
Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 56 | 71 | 73 | 76 | 82 | 276 |
| 51 | 53 | 55 | 68 | 49 | 227 |
| 26 | 7 | 40 | 12 | (8) | 85 |
| (36) | (36) | (35) | (32) | (42) | (139) |
| _ | _ | _ | _ | <u> </u> | |
| 46 | 42 | 78 | 56 | 32 | 222 |
| | | | | | |
| _ | 1 | _ | (7) | (2) | (6) |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | (5) | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 56 | 67 | 70 | 81 | 83 | 282 |
| 51 | 51 | 53 | 67 | 48 | 227 |
| 26 | 6 | 38 | 12 | (8) | 85 |
| (36) | (34) | (34) | (31) | (37) | (139) |
| _ | _ | _ | _ | _ | _ |
| 46 | 39 | 74 | 62 | 38 | 228 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 3,271 | 3,784 | 4,391 | 4,741 | 5,112 | 3,271 |
| 3,245 | 3,720 | 4,319 | 4,632 | 4,990 | 3,245 |
| 11,528 | 12,062 | 13,636 | 13,316 | 16,079 | 11,528 |
| 3,806 | 3,677 | 3,635 | 3,214 | 3,653 | 3,806 |
| 6,585 | 7,158 | 8,291 | 8,312 | 9,412 | 6,585 |
| | | | | | |
| 3,245 | 3,745 | 4,205 | 4,644 | 4,854 | 3,245 |
| 3,806 | 3,702 | 3,539 | 3,222 | 3,553 | 3,806 |

Mexico

Mexico – Corporate Centre

Reported (\$m)

 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| - | | Quarter ended | | | Year to date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| 16 | | 5 | 18 | _ | 56 |
| (43) | (42) | (42) | (50) | (45) | (177) |
| 1 | | · · | (1) | (1) | · - |
| (34) | (19) | (24) | (25) | (33) | (102) |
| _ | _ | _ | _ | _ | _ |
| (17) | (2) | (19) | (8) | (34) | (46) |
| | | | | | |
| 2 | _ | (1) | (10) | 8 | (9) |
| _ | _ | _ | _ | _ | _ |
| (31) | (9) | (9) | 4 | (22) | (45) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| 14 | 17 | 5 | 27 | (8) | 65 |
| (42) | (41) | (40) | (50) | (45) | (177) |
| 1 | _ | _ | _ | _ | _ |
| (3) | (10) | (13) | (25) | (9) | (57) |
| _ | _ | _ | _ | _ | _ |
| 12 | 7 | (8) | 2 | (17) | 8 |
| | | Balance sheet date | | | Balance sheet date |
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| - | - | - | - | - | - |
| _ | _ | _ | _ | _ | _ |
| 121 | 116 | 83 | 114 | 150 | 121 |
| _ | _ | _ | _ | _ | _ |
| 566 | 91 | 283 | 456 | 195 | 566 |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |

Mexico

SIGNIFICANT ITEMS

Mexico - TOTAL

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

Mexico - Wealth and Personal Banking

Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| | | Quarter ended | | | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 31-Dec-21 |
| - | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| _ | 1 | _ | (1) | (5) | _ |
| - | _ | _ | (15) | 12 | (15) |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| - | _ | _ | _ | _ | _ |
| (35) | (14) | (12) | 2 | (34) | (59) |
| - | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| | | | | | |
| | | | | | |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ |
| (4) | (3) | (2) | _ | (5) | (9) |
| _ | _ | _ | _ | _ | _ |
| | | | | | |

135

Mexico

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _ | _ | _ | - | _ | _ |
|---|---|-------|-----|-----|-----|-----|
| Mexico – Commercial Banking | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | - | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | _ | _ |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | 1 | . (2) | (2) | (1) | (1) | (4) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| Mexico – Global Banking and Markets | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | _ | 1 | _ | (1) | (5) | _ |
| Restructuring and other related costs | - | _ | _ | (6) | 3 | (6) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | _ | _ | _ | _ | (5) | _ |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |

Mexico

| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
|--|------|------|-------|------|-------|------|
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| | | | | | | |
| Mexico – Corporate Centre | | | | | | |
| Reported revenue significant items (\$m) | | | | | | |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Fair value movements on financial instruments | 2 | _ | (1) | (1) | (1) | _ |
| Restructuring and other related costs | _ | _ | _ | (9) | 9 | (9) |
| Reported cost significant items (\$m) | | | | | | |
| Costs of structural reform | _ | _ | _ | _ | _ | _ |
| Customer redress programmes | _ | _ | _ | _ | _ | _ |
| Disposals, acquisitions and investment in new businesses | _ | _ | _ | _ | _ | _ |
| Impairment of goodwill and other intangibles | _ | _ | _ | _ | _ | _ |
| Past service costs of guaranteed minimum pension benefits equalisation | _ | _ | _ | _ | _ | _ |
| Restructuring and other related costs | (31) | (9) | (9) | 4 | (22) | (45) |
| Settlements and provisions in connection with legal and regulatory matters | _ | _ | _ | _ | _ | _ |
| Share of profit in associates and joint ventures significant items (\$m) | | | | | | |
| Impairment of goodwill | _ | _ | _ | _ | _ | _ |
| impairment of goodwin | | | | | | |
| Reconciling items – Currency translation on reported items – Totals (\$m) | | | | | | |
| Mexico – TOTAL | | | | | | |
| Revenue | | (22) | (21) | (11) | (5) | |
| ECL | | _ | 1 | _ | 2 | |
| Operating expenses | | 15 | 14 | 6 | 3 | |
| Share of profit in associates and joint ventures | | _ | _ | _ | _ | |
| Revenue significant items | | _ | _ | 1 | _ | |
| Operating expense significant items | | 1 | _ | _ | _ | |
| Share of profit in associates and joint ventures significant items | | _ | _ | _ | _ | |
| onare of providing associated and joint ventures significant items | | | | | | |
| Loans and advances to customers (net) | | 117 | (470) | 45 | (471) | |
| Customer accounts | | 151 | (595) | 56 | (605) | |

Mexico

Loans and advances to customers (net)

| Mexico – Wealth and Personal Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures |
|--|
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items |
| Loans and advances to customers (net) Customer accounts |
| Mexico – Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures |
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items |

| (16) | (15) | (7) | (4) |
|------|-------|-----|-------|
| 1 | 2 | 1 | 2 |
| 10 | 9 | 3 | 2 |
| — | — | (1) | (1) |
| | _ | _ | _ |
| | 1 | _ | _ |
| | (202) | 18 | (188) |
| | (309) | 29 | (317) |
| (4) | (4) | (2) | (1) |
| — | 1 | — | 1 |
| 3 | 2 | — | — |
| _ | - | _ | _ |
| | 1 _ | 1 _ | 1 — |
| 38 | (154) | 14 | (148) |
| 49 | (191) | 17 | (188) |

Mexico

| Mexico – Global Banking and Markets | | |
|---|----------------------------|------------------|
| Revenue | (3) | (3) |
| ECL | (1) | (2) |
| Operating expenses | 2 | 1 |
| Share of profit in associates and joint ventures | _ | _ |
| | | |
| Revenue significant items | _ | _ |
| Operating expense significant items | _ | _ |
| Share of profit in associates and joint ventures significant items | _ | _ |
| | | |
| Loans and advances to customers (net) | 25 | (114) |
| Customer accounts | 25 | (96) |
| | | |
| | | |
| Mexico – Corporate Centre | | |
| Revenue | _ | - |
| Revenue ECL | _ | <u>-</u> - |
| Revenue ECL Operating expenses | _ _ 1 | _ _ 1 |
| Revenue ECL | - - 1 - | - - 1 - |
| Revenue ECL Operating expenses Share of profit in associates and joint ventures | - - 1 - | - - 1 - |
| Revenue ECL Operating expenses Share of profit in associates and joint ventures Revenue significant items | - - 1 - | - - 1 - |
| Revenue ECL Operating expenses Share of profit in associates and joint ventures Revenue significant items Operating expense significant items | - - 1 - - | |
| Revenue ECL Operating expenses Share of profit in associates and joint ventures Revenue significant items | - - 1 - - 1 | |
| Revenue ECL Operating expenses Share of profit in associates and joint ventures Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items | - - 1 - - 1 | |
| Revenue ECL Operating expenses Share of profit in associates and joint ventures Revenue significant items Operating expense significant items | - - 1 - 1 - | |

(1)

1

1

12

8

1

2

1

(2)

(1)

(136) (100)

1

1

1

1

(1)

Tangible equity

| | | | Dalatice Street date | | |
|--|-----------|-----------|----------------------|-----------|-----------|
| Tangible equity by global business (\$bn) | 31-Dec-21 | 30-Sep-21 | 30-Jun-21 | 31-Mar-21 | 31-Dec-20 |
| Wealth and Personal Banking | 31.4 | 32.1 | 31.1 | 30.0 | 28.8 |
| Commercial Banking | 39.8 | 39.5 | 39.1 | 39.7 | 39.1 |
| Global Banking and Markets | 40.3 | 41.0 | 41.4 | 42.4 | 43.4 |
| Corporate Centre | 49.4 | 48.0 | 49.2 | 47.0 | 47.7 |
| Total tangible equity excluding fair value of own debt, DVA and other adjustments ¹ | 160.9 | 160.5 | 161.0 | 159.0 | 158.9 |
| Fair value of own debt, DVA and other adjustments | (2.7) | (2.8) | (3.0) | (1.6) | (2.5) |
| Total tangible equity | 158.2 | 157.7 | 158.0 | 157.4 | 156.4 |
| Tangible equity by principal subsidiary (\$bn) | | | | | |
| Total tangible equity ² | 158.2 | 157.7 | 158.0 | 157.4 | 156.4 |
| of which: | | | | | |
| The Hongkong and Shanghai Banking Corporation Limited | 87.7 | 87.4 | 87.4 | 86.0 | 86.9 |
| HSBC Bank plc | 26.0 | 26.2 | 26.7 | 26.1 | 26.3 |
| HSBC UK Bank plc | 23.5 | 22.8 | 22.8 | 22.5 | 22.5 |
| HSBC North America Holdings Inc. | 16.0 | 17.2 | 18.0 | 18.0 | 18.6 |
| The Saudi British Bank (associate) | 4.4 | 4.3 | 4.4 | 4.2 | 4.2 |
| Memo | | | | | |
| Bank of Communications Co, Ltd ³ (associate) | 24.6 | 23.5 | 23.7 | 22.7 | 21.6 |
| | | | | | |

Balance sheet date

¹ Totals may not cast due to rounding.

² The sum of the tangible equity of the Group's subsidiaries is greater than the tangible equity of the consolidated Group.

³ Included within The Hongkong and Shanghai Banking Corporation Limited.

Credit risk

| | ge by industry sector at 31 December 2021 |
|--|---|
| | |

| Summary of credit risk (excluding dept histraments measi | area at 1 vocij by stage distrit | dition and LCL coverage | by muustry sector at 31 | December 2021 | | | | | | | | | | | |
|--|----------------------------------|-------------------------|----------------------------------|-------------------|-----------|---------|---------|---------------|-------------------|----------|------------|---------|--------------|-------------------|-------|
| | | Gross carr | ying/nominal amount ¹ | | | | Allo | wance for ECL | | | | EC | L coverage % | | |
| | Stage 1 | Stage 2 | Stage 3 | POCI ² | Total | Stage 1 | Stage 2 | Stage 3 | POCI ² | Total | Stage 1 | Stage 2 | Stage 3 | POCI ² | Total |
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | % | % | % | % | % |
| Loans and advances to customers at amortised cost | 918,936 | 119,224 | 18,797 | 274 | 1,057,231 | (1,367) | (3,119) | (6,867) | (64) | (11,417) | 0.1 % | 2.6 % | 36.5 % | 23.4 % | 1.1 % |
| – personal | 456,956 | 16,439 | 4,942 | - | 478,337 | (658) | (1,219) | (1,226) | - | (3,103) | 0.1 % | 7.4 % | 24.8 % | - % | 0.6 % |
| corporate and commercial | 400,894 | 98,911 | 13,460 | 274 | 513,539 | (665) | (1,874) | (5,601) | (64) | (8,204) | 0.2 % | 1.9 % | 41.6 % | 23.4 % | 1.6 % |
| non-bank financial institutions | 61,086 | 3,874 | 395 | _ | 65,355 | (44) | (26) | (40) | _ | (110) | 0.1 % | 0.7 % | 10.1 % | - % | 0.2 % |
| Loans and advances to banks at amortised cost | 81,636 | 1,517 | _ | - | 83,153 | (14) | (3) | _ | _ | (17) | - % | 0.2 % | - % | - % | - % |
| Other financial assets measured at amortised cost | 875,016 | 4,988 | 304 | 43 | 880,351 | (91) | (54) | (42) | (6) | (193) | - % | 1.1 % | 13.8 % | 14.0 % | - % |
| Loans and other credit-related commitments | 594,473 | 32,389 | 775 | - | 627,637 | (165) | (174) | (40) | _ | (379) | - % | 0.5 % | 5.2 % | - % | 0.1 % |
| – personal | 237,770 | 1,747 | 168 | - | 239,685 | (37) | (2) | - | - | (39) | - % | 0.1 % | - % | - % | - % |
| corporate and commercial | 254,750 | 28,269 | 606 | - | 283,625 | (120) | (165) | (40) | - | (325) | - % | 0.6 % | 6.6 % | - % | 0.1 % |
| – financial | 101,953 | 2,373 | 1 | _ | 104,327 | (8) | (7) | _ | _ | (15) | - % | 0.3 % | - % | - % | - % |
| Financial guarantees | 24,932 | 2,638 | 225 | - | 27,795 | (11) | (30) | (21) | _ | (62) | - % | 1.1 % | 9.3 % | - % | 0.2 % |
| – personal | 1,114 | 15 | 1 | - | 1,130 | - | - | - | - | - | - % | - % | - % | - % | - % |
| - corporate and commercial | 20,025 | 2,107 | 223 | _ | 22,355 | (10) | (28) | (20) | _ | (58) | - % | 1.3 % | 9.0 % | - % | 0.3 % |
| – financial | 3,793 | 516 | 1 | _ | 4,310 | (1) | (2) | (1) | _ | (4) | - % | 0.4 % | 100.0 % | - % | 0.1 % |
| At 31 Dec 2021 | 2,494,993 | 160,756 | 20,101 | 317 | 2,676,167 | (1,648) | (3,380) | (6,970) | (70) | (12,068) | 0.1 % | 2.1 % | 34.7 % | 22.1 % | 0.5 % |
| | | | | | | | | | | | | | | | |

1 Represents the maximum amount at risk should the contracts be fully drawn upon and clients default.

2 Purchased or originated credit impaired ('POCI').

Stage 2 days past due analysis at 31 December 2021

| | Gross carrying amount | | | | | Allowance for ECL | | | | ECL coverage % | | | |
|---|-----------------------|------------|----------------------------|-----------------------------|---------|-------------------|----------------------------|-----------------------------|---------|----------------|----------------------------|-----------------------------|--|
| | Stage 2 | Up-to-date | 1 to 29 DPD ^{1,2} | 30 and > DPD ^{1,2} | Stage 2 | Up-to-date | 1 to 29 DPD ^{1,2} | 30 and > DPD ^{1,2} | Stage 2 | Up-to-date | 1 to 29 DPD ^{1,2} | 30 and > DPD ^{1,2} | |
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | % | % | % | % | |
| Loans and advances to customers at amortised cost | 119,224 | 115,350 | 2,193 | 1,681 | (3,119) | (2,732) | (194) | (193) | 2.6 % | 2.4 % | 8.8 % | 11.5 % | |
| – personal | 16,439 | 14,124 | 1,387 | 928 | (1,219) | (884) | (160) | (175) | 7.4 % | 6.3 % | 11.5 % | 18.9 % | |
| corporate and commercial | 98,911 | 97,388 | 806 | 717 | (1,874) | (1,822) | (34) | (18) | 1.9 % | 1.9 % | 4.2 % | 2.5 % | |
| non-bank financial institutions | 3,874 | 3,838 | _ | 36 | (26) | (26) | _ | _ | 0.7 % | 0.7 % | - % | - % | |
| Loans and advances to banks at amortised cost | 1,517 | 1,517 | - | _ | (3) | (3) | - | _ | 0.2 % | 0.2 % | - % | - % | |
| Other financial assets measured at amortised cost | 4,988 | 4,935 | 22 | 31 | (54) | (47) | (4) | (3) | 1.1 % | 1.0 % | 18.2 % | 9.7 % | |

1 Days past due ('DPD').

2 The days past due amounts presented above are on a contractual basis and include the benefit of any customer relief payment holidays granted.

Total personal lending for loans and advances to customers by stage distribution

| | Gross carrying amount | | | | | Allowance for ECL | | | | |
|--|-----------------------|---------|---------|---------|---------|-------------------|---------|---------|--|--|
| | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total | | |
| By portfolio | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | | |
| First lien residential mortgages | 360,686 | 7,637 | 3,045 | 371,368 | (128) | (131) | (416) | (675) | | |
| of which: interest only (including offset) | 28,506 | 1,795 | 255 | 30,556 | (5) | (24) | (81) | (110) | | |
| affordability (including US adjustable rate mortgages) | 13,621 | 712 | 452 | 14,785 | (6) | (6) | (5) | (17) | | |
| Other personal lending | 96,270 | 8,802 | 1,897 | 106,969 | (530) | (1,088) | (810) | (2,428) | | |
| second lien residential mortgages | 314 | 44 | 37 | 395 | (1) | (4) | (9) | (14) | | |
| guaranteed loans in respect of residential property | 20,643 | 731 | 236 | 21,610 | (9) | (7) | (42) | (58) | | |
| other personal lending which is secured | 36,533 | 1,096 | 366 | 37,995 | (21) | (15) | (120) | (156) | | |
| - credit cards | 18,623 | 3,897 | 338 | 22,858 | (246) | (675) | (214) | (1,135) | | |
| other personal lending which is unsecured | 18,743 | 2,820 | 915 | 22,478 | (240) | (378) | (421) | (1,039) | | |
| motor vehicle finance | 1,414 | 214 | 5 | 1,633 | (13) | (9) | (4) | (26) | | |
| - IPO loans | _ | _ | _ | _ | _ | _ | _ | _ | | |
| At 31 Dec 2021 | 456,956 | 16,439 | 4,942 | 478,337 | (658) | (1,219) | (1,226) | (3,103) | | |
| By geography | | | | | | | | | | |
| Europe | 212,284 | 5,639 | 2,148 | 220,071 | (199) | (499) | (637) | (1,335) | | |
| - of which: UK | 176,547 | 4,668 | 1,488 | 182,703 | (167) | (480) | (399) | (1,046) | | |
| Asia | 187,391 | 7,796 | 1,303 | 196,490 | (158) | (381) | (226) | (765) | | |
| - of which: Hong Kong | 125,854 | 4,959 | 202 | 131,015 | (65) | (231) | (43) | (339) | | |
| MENA | 4,965 | 252 | 202 | 5,419 | (38) | (40) | (94) | (172) | | |
| North America | 43,489 | 2,126 | 1,005 | 46,620 | (43) | (67) | (118) | (228) | | |
| Latin America | 8,827 | 626 | 284 | 9,737 | (220) | (232) | (151) | (603) | | |
| At 31 Dec 2021 | 456,956 | 16,439 | 4,942 | 478,337 | (658) | (1,219) | (1,226) | (3,103) | | |

Credit risk

Total wholesale lending for loans and advances to banks and customers by stage distribution

| Total wholesale lending for loans and advances to banks a | and customers by stage distrib | | | | | | | | | |
|--|--------------------------------|------------------|-----------------|-----------|--------------------|----------------|----------------|----------|-------------|---------|
| | | | carrying amount | | | | | | | |
| | Stage 1 | Stage 2 | Stage 3 | POCI | Total | Stage 1 | Stage 2 | Stage 3 | POCI | Total |
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Corporate and commercial | 400,894 | 98,911 | 13,460 | 274 | 513,539 | (665) | (1,874) | (5,601) | (64) | (8,204) |
| agriculture, forestry and fishing | 6,510 | 1,026 | 362 | 1 | 7,899 | (10) | (23) | (104) | (1) | (138) |
| mining and quarrying | 7,167 | 2,055 | 447 | 16 | 9,685 | (17) | (39) | (159) | (12) | (227) |
| – manufacturing | 75,193 | 16,443 | 2,019 | 88 | 93,743 | (110) | (176) | (931) | (31) | (1,248) |
| electricity, gas, steam and air-conditioning supply | 15,255 | 1,285 | 78 | _ | 16,618 | (16) | (21) | (31) | _ | (68) |
| – water supply, sewerage, waste management and | | | | | | | | | | |
| remediation | 3,376 | 468 | 51 | - | 3,895 | (5) | (4) | (20) | - | (29) |
| - construction | 9,506 | 3,605 | 842 | 1 | 13,954 | (24) | (44) | (439) | (1) | (508) |
| wholesale and retail trade, repair of motor vehicles and | | | | | | | | | | |
| motorcycles | 79,137 | 12,802 | 3,003 | 2 | 94,944 | (71) | (99) | (1,936) | (1) | (2,107) |
| transportation and storage | 21,199 | 7,726 | 658 | 9 | 29,592 | (56) | (116) | (191) | _ | (363) |
| accommodation and food | 8,080 | 14,096 | 1,199 | 1 | 23,376 | (67) | (245) | (110) | (1) | (423) |
| publishing, audiovisual and broadcasting | 16,417 | 1,804 | 222 | 28 | 18,471 | (37) | (47) | (94) | (6) | (184) |
| – real estate | 93,633 | 25,154 | 2,375 | 98 | 121,260 | (132) | (737) | (775) | - | (1,644) |
| professional, scientific and technical activities | 16,160 | 2,888 | 637 | - | 19,685 | (26) | (40) | (172) | - | (238) |
| administrative and support services | 23,186 | 4,740 | 719 | 30 | 28,675 | (40) | (84) | (296) | (11) | (431) |
| public administration and defence, compulsory social | | | | | | | | | | |
| security | 938 | 333 | _ | - | 1,271 | (5) | (3) | - | _ | (8) |
| - education | 1,455 | 273 | 65 | - | 1,793 | (4) | (15) | (18) | - | (37) |
| health and care | 3,743 | 928 | 183 | - | 4,854 | (11) | (24) | (37) | - | (72) |
| arts, entertainment and recreation | 1,620 | 826 | 152 | _ | 2,598 | (6) | (44) | (42) | - | (92) |
| – other services | 10,123 | 1,726 | 448 | _ | 12,297 | (26) | (101) | (246) | - | (373) |
| activities of households | 860 | 117 | _ | _ | 977 | _ | _ | _ | _ | _ |
| extra-territorial organisations and bodies activities | 2 | _ | _ | _ | 2 | _ | _ | _ | _ | _ |
| – government | 7,010 | 602 | _ | _ | 7,612 | (2) | (2) | _ | _ | (4) |
| – asset-backed securities | 324 | 14 | _ | _ | 338 | - '- | (10) | _ | _ | (10) |
| Non-bank financial institutions | 61,086 | 3,874 | 395 | _ | 65,355 | (44) | (26) | (40) | _ | (110) |
| Loans and advances to banks | 81,636 | 1,517 | _ | _ | 83,153 | (14) | (3) | ` _ | _ | (17) |
| At 31 Dec 2021 | 543,616 | 104,302 | 13,855 | 274 | 662,047 | (723) | (1,903) | (5,641) | (64) | (8,331) |
| By geography | , | , | , | | , | (/ | (-)/ | (-/- :-/ | (, | (-,, |
| Europe | 154,575 | 31,871 | 6,741 | 30 | 193,217 | (356) | (654) | (1,806) | (9) | (2,825) |
| – of which: UK | 101,029 | 24,461 | 5,126 | 28 | 130,644 | (306) | (518) | (1,060) | (6) | (1,890) |
| Asia | 297,423 | 53,993 | 3,997 | 199 | 355,612 | (182) | (830) | (2,299) | (43) | (3,354) |
| – of which: Hong Kong | 165,437 | 30,305 | 1,990 | 159 | 197,891 | (85) | (650) | (836) | (21) | (1,592) |
| MENA | 26,135 | 5,295 | 1,682 | 22 | 33,134 | (62) | (108) | (1,028) | (11) | (1,209) |
| North America | 53,513 | 10,397 | 652 | _ | 64,562 | (57) | (215) | (169) | (11) | (441) |
| Latin America | 11,970 | 2,746 | 783 | 23 | 15,522 | (66) | (96) | (339) | (1) | (502) |
| At 31 Dec 2021 | 543,616 | 104,302 | 13,855 | 274 | 662,047 | (723) | (1,903) | (5,641) | (64) | (8,331) |
| Corporate and commercial | 343,010 | 104,302 | 13,033 | 2/4 | 002,047 | (723) | (1,503) | (3,041) | (04) | (0,331) |
| Europe | 125,689 | 31,218 | 6,404 | 30 | 163,341 | (336) | (642) | (1,784) | (8) | (2,770) |
| – of which: UK | | | 4,797 | 28 | | | (517) | | | (1,855) |
| – of which: UK Asia | 86,421 | 24,140 51,070 | 4,797 3,984 | 28 199 | 115,386 263,821 | (293) (145) | (517) (819) | (1,039) | (6) | (3,297) |
| | 208,568 | | | | | (145) | (648) | (2,290) | (43) | |
| – of which: Hong Kong MENA | 131,530 | 29,005 | 1,990 | 159 22 | 162,684 | | | (837) | (21) | (1,585) |
| | 15,211 | 5,050 | 1,680 | | 21,963 | (59) | (109) | (1,027) | (12) | (1,207) |
| North America | 41,874 | 10,094 | 609 | _ | 52,577 | (58) | (210) | (159) | (1) | (427) |
| Latin America | 9,552 | 1,479 98,911 | 783 13,460 | 23 274 | 11,837 | (67) (665) | (94) | (341) | (1) (64) | (503) |
| At 31 Dec 2021 | 400,894 | 98,911 | 13,460 | 2/4 | 513,539 | (665) | (1,874) | (5,601) | (64) | (8,204) |

HSBC Holdings plc

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