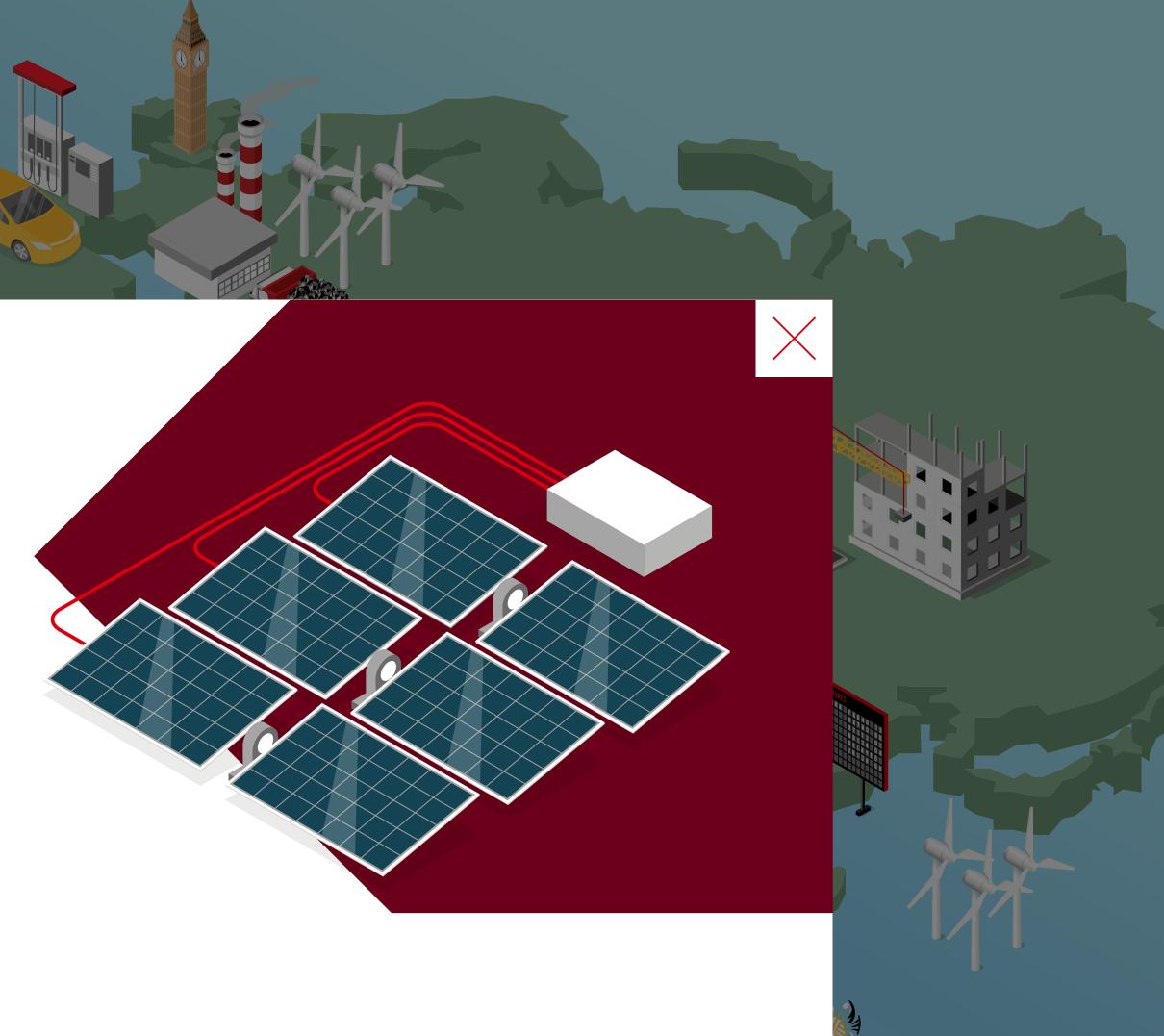




Bangladesh

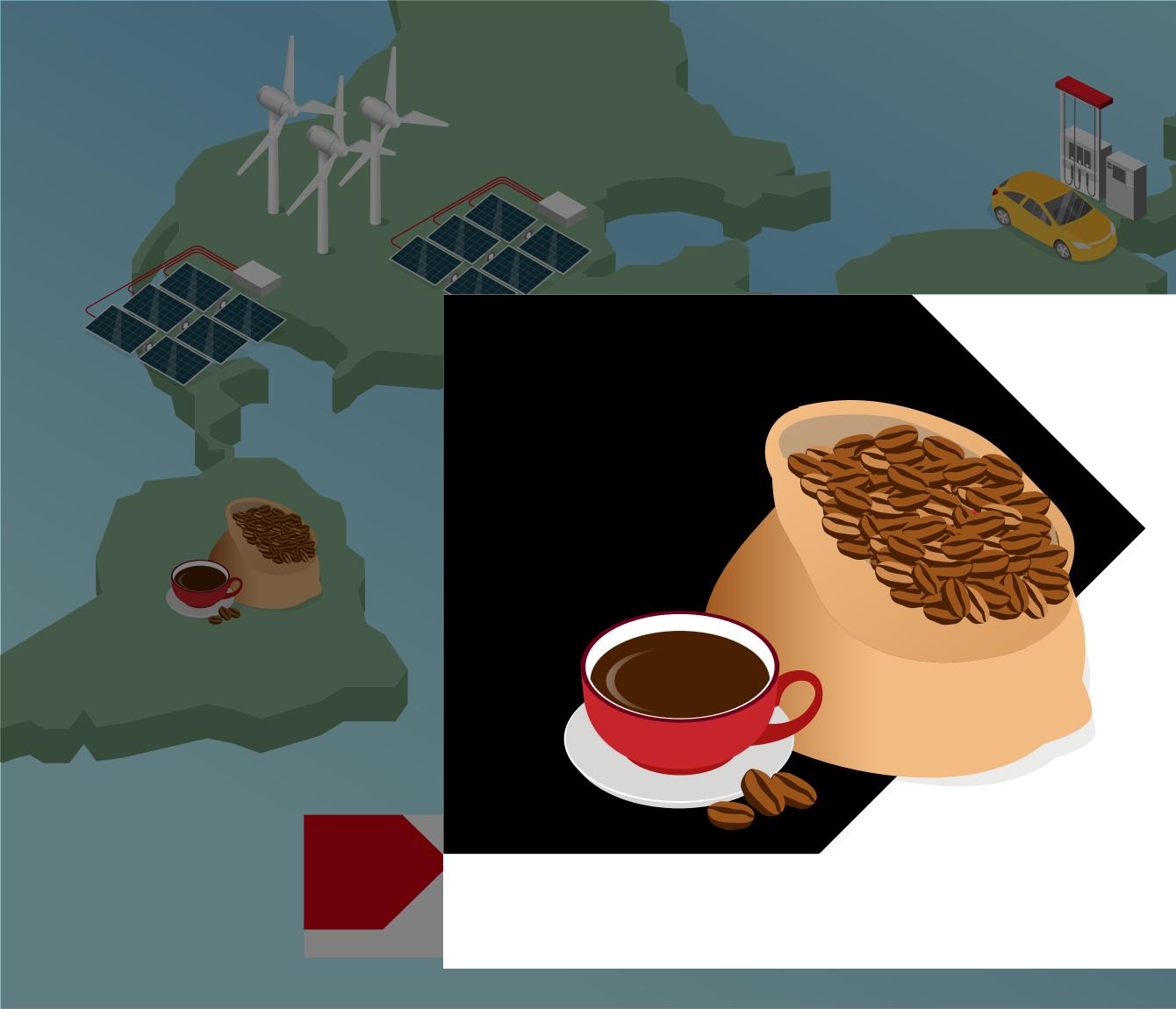
HSBC delivered Bangladesh's first sustainability linked loan for pharmaceutical giant Square Group. The company will benefit from lower interest payments if it meets green targets for its operations by using more renewable energy to reduce its carbon emissions. One way Square Group is doing this is by installing solar panels across its manufacturing plants.

Green Banking Financing the transition to net zero









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HSBC partnered with global supplier Mercon to launch the coffee industry's first sustainability linked loan. The loan supports the company's commitment to creating diverse and sustainable supply chains by lowering interest rates when it hits its green targets. Mercon, which has a major presence in South America, is seeking to improve the livelihoods of workers and develop innovative farming techniques by focusing on water and forest conservation, as well as crop rotation.

HS



Singapore

HSBC's expertise and financing has accelerated the global expansion of Singapore-based Durapower Group, which makes fast-charging lithium-ion batteries for electric vehicles, and cutting-edge energy storage systems. The company, launched in 2009, now has a global network of customers across 40 cities in 18 countries, including Belgium, China, India, Japan and the Netherlands – and we've supported it with tailor-made financing solutions in a number of markets.

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HSBC provided the bank's first corporate green Ioan in Sri Lanka to Eco Spindles, a company that transforms old plastic bottles into yarn for new clothing and fabric. Clients like this with innovative waste-to-product solutions look to helped Eco Spindles to develop the country's

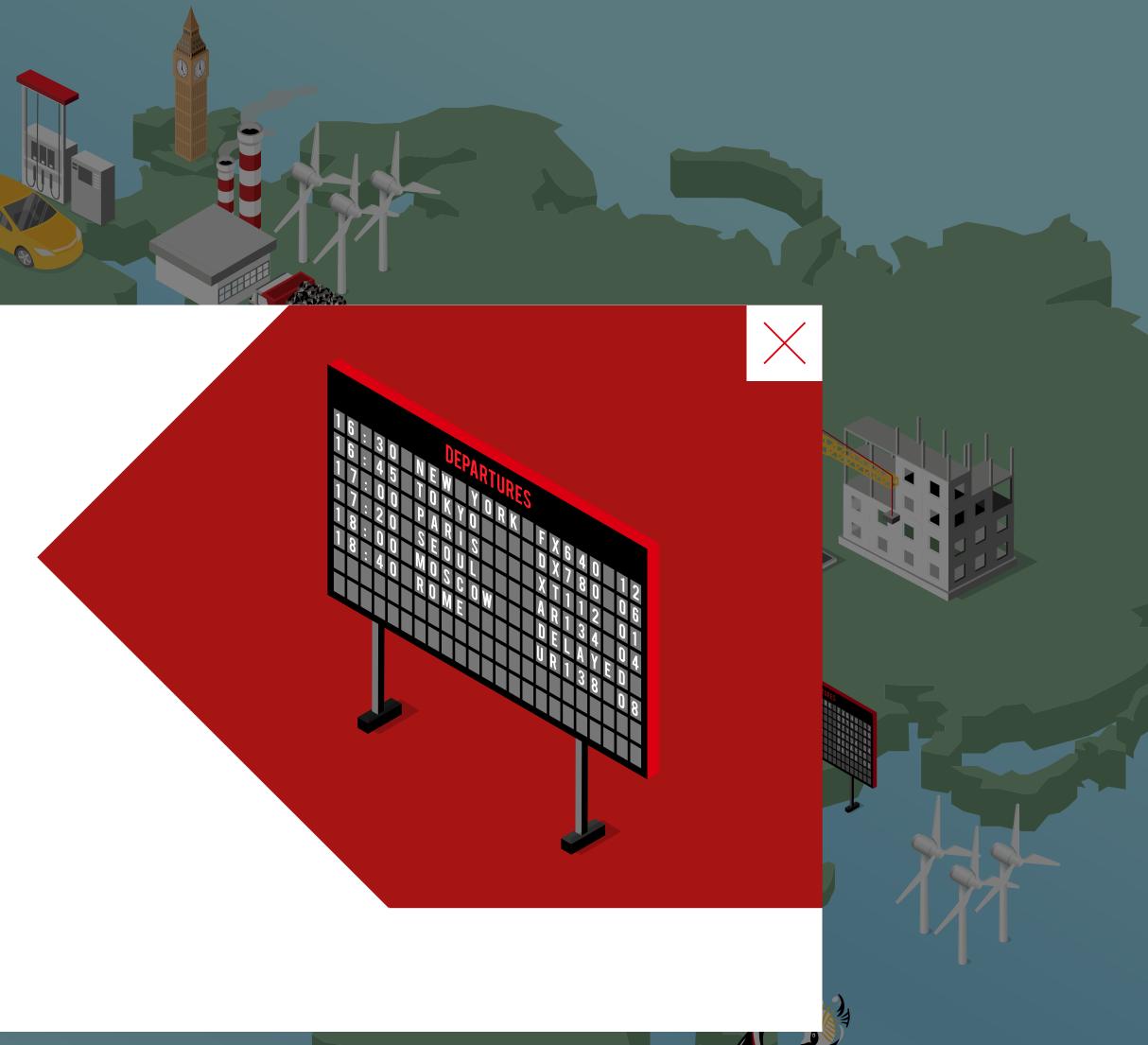




Hong Kong

HSBC provided a HK\$258 million (\$33 million) green guarantee to Gammon Construction in support of the sustainable expansion of Hong Kong International Airport's Terminal 2. The financing arrangement commits the company to achieving a BEAM Plus Platinum rating for the project – the highest environmental accreditation for buildings in Hong Kong. As part of its low-impact development, Gammon will use prefabricated modules to reduce construction waste, as well as making use of green-certified concrete and treated marine sediment.

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HSBC Amanah provided Malaysia's Guan Chong Cocoa Manufacturer Sdn Bhd with our first green trade financing facility in support of sustainable cocoa sourcing. Its parent company, Guan Chong Berhad, is the 4th-largest cocoa grinder in the world and has committed to making its cocoa supply chain sustainable by supporting growers, minimising environmental impacts and producing sustainable cocoa. This bespoke financing arrangement helps the company to source certified cocoa beans from farms that don't contribute to cocoa-related deforestation.

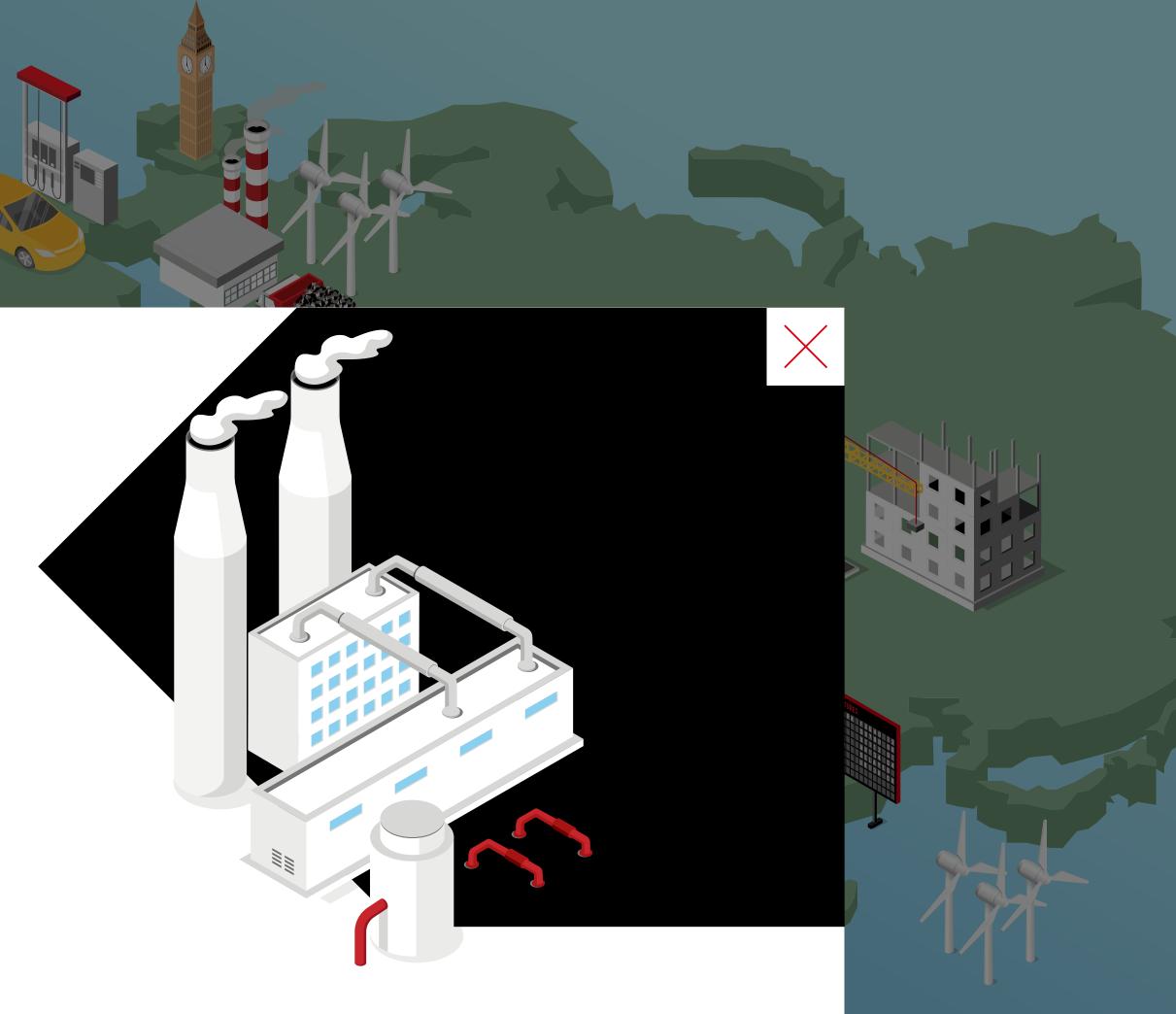




Indonesia

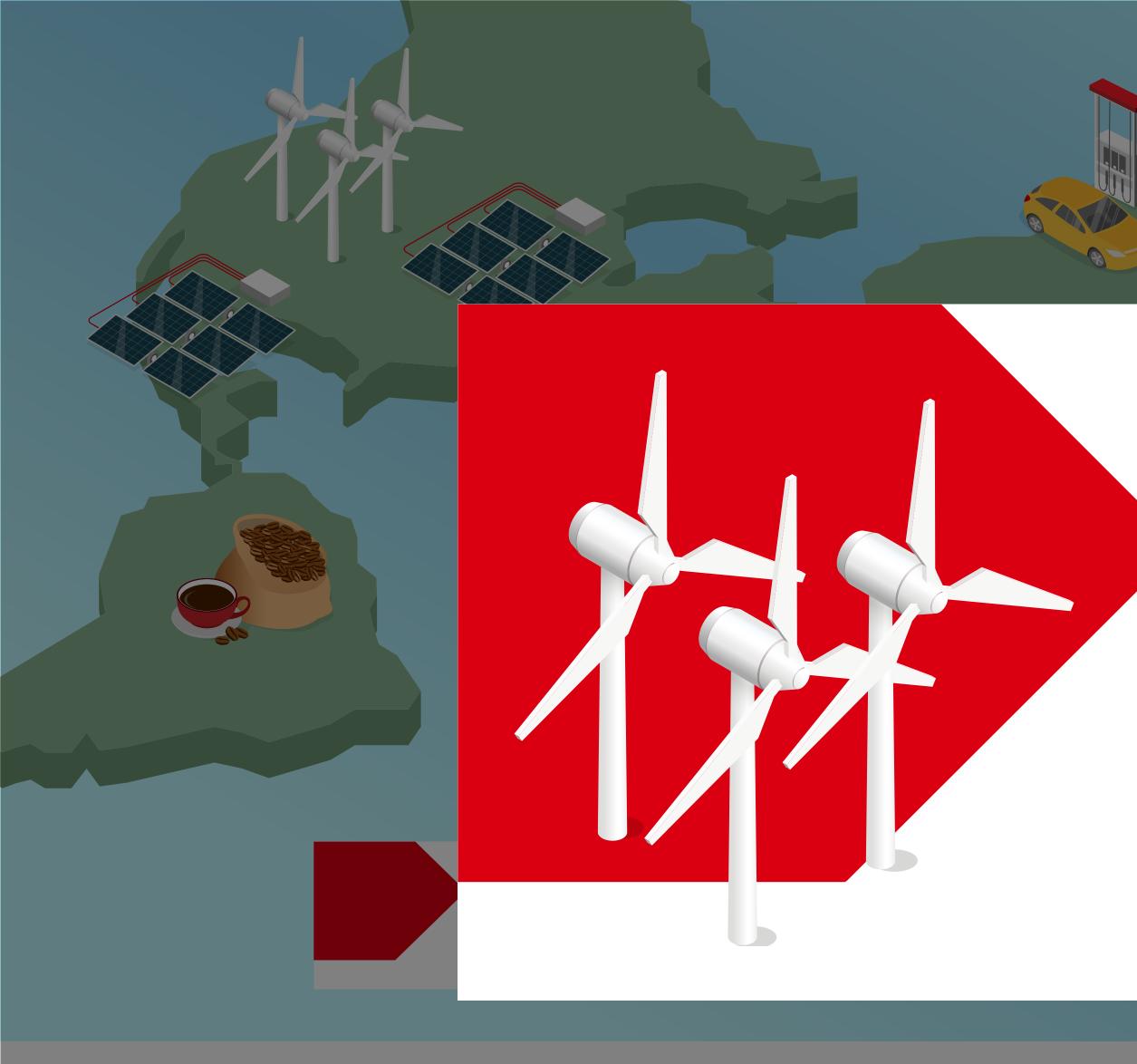
HSBC supported an \$800 million bridging loan for PT Pertamina Geothermal Energy, for which we were mandated lead arranger and contributed \$140 million. The renewable energy producer is a major market player focused on helping the country expand its renewable energy share to 23% by 2025. Situated along the Pacific Ocean's 'Ring of Fire', Indonesia has the world's largest estimated geothermal production capacity and so tapping into this energy source is key to the nation's long-term energy transition.

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HSBC provided a \$96 million green guarantee to Century Iron and Steel (CIS) — one of Taiwan's largest steelmakers — to help it build the underwater infrastructure for Taipower Offshore Wind Project Phase II. CIS used its 30 years of steel manufacturing experience to devise a fast and convenient way to install and replace parts for wind projects. The island has 98 offshore wind farms in development and aims to generate 20% of its electricity from clean sources by 2025 – and we're helping to finance the effort.





Mainland China

HSBC led a world-first financing deal that will pay for sectors including utilities and construction to reduce emissions in mainland China and beyond. We were joint global coordinator, joint lead manager and joint bookrunner on Bank of China (BoC) Hong Kong Branch's climate transition bond. BoC will use the funds to finance projects that support the Chinese government's goal of achieving carbon neutrality before 2060.

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HSBC took structuring and bookrunning roles as Greece's largest power producer issued a €650 million high-yield sustainability linked bond – a first for Europe. We used our global reach and local expertise to attract a diverse base of international and Greek investors. The bond commits Public Power Corporation (PPC) to reduce its carbon emissions by 40% by the end of 2022 – or face higher financing costs. PPC will end its reliance on lignite – low-grade brown coal – plants over the next few years, and significantly boost its solar and wind power capacity.







Click on the illustrations to learn more about how HSBC is helping to lead the transition to a more sustainable world.



HSBC held coordination, structuring and bookrunning roles for the world's first 'transition' sukuk, which secured funds to help cut carbon emissions from the aviation industry. The \$600 million proceeds will be used by Etihad Airways for energy-efficient aircraft and research and development into sustainable aviation fuel. The sukuk also includes a commitment from the airline to pay a penalty in the form of carbon offsets if it fails to meet its short-term target to reduce the carbon intensity of its passenger fleet.







Click on the illustrations to learn more about how HSBC is helping to lead the transition to a more sustainable world.



HSBC delivered a green loan to help finance the construction of Vietnam's first plastics recycling factory. Duy Tan will recondition used plastic bottles for further use in packaging – a step forward in Vietnam's battle against ocean pollution. "It's a longterm journey, but we want our operations to be more sustainable and we want to have a green, clean and beautiful Vietnam," says Anh Le, Vice-President at Duy Tan.







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We played a leading role as global oil and gas company Repsol raised €1.25 billion with its inaugural sustainability linked bond. It's the first time an energy company has tied the cost of its financing to the reduction of its entire carbon footprint, including emissions in its sale of products. We were joint structuring adviser, global coordinator, and joint bookrunner for the bond sale. The coupon will be linked to the Spanish company's targets to reduce its carbon intensity indicators by 12% by 2025 and 25% by 2030.

HS



UK

HSBC jointly structured the UK government's first green bond, helping it raise a record £10 billion. The proceeds will be used for projects such as offshore wind farms and zero-emissions buses, and to create green jobs. We've been mandated to structure more green sovereign bonds than any other bank – evidence that our expertise is making a difference to the global transition to net zero.

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HSBC delivered an innovative funding solution to enable the world's largest independent power producer to start developing seven wind farms and four solar power plants in the US. In what was Paris-based Engie Group's largest overseas financing deal to date, we structured a tax equity solution – a product unique to US renewable energy projects that pairs the tax benefits these projects are eligible for with capital financing.





India

HSBC supported a waste-to-value company based in the US that takes waste biogas and converts it into clean energy. The company specifically serves water treatment plants, landfills, agricultural digesters and power generation facilities by building customised biogas clean-up systems. HSBC was the sole lender for a sustainable trade instrument that enabled the business to expand into India, where it developed a manufacturing facility.

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HSBC is driving investment to improve water quality around Australia's Great Barrier Reef – the world's largest coral reef system. HSBC and the Queensland state government were the first private and public sector buyers of Reef Credits, which were pioneered by environmental markets project developer GreenCollar. The Reef Credits Scheme is the first water-quality market in the world and pays farmers and graziers for actions they take to reduce sediment, nutrients and contaminants in the water running off their lands.





Mexico

HSBC joined forces with three other banks to support one of Mexico's largest companies to advance its ESG goals with a \$2 billion loan. Coppel's retail empire includes about 1,600 lowcost stores that offer appliances, electronics, furniture and clothing. The loan – the largest syndication process ever for a private company in Mexico – will help the firm install solar panels at 876 outlets, with the goal of generating half its electricity from green sources by 2025.

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