

28 April 2008

**Grupo Financiero HSBC, S.A. DE C.V.
first quarter 2008 financial results[‡] – highlights**

- Net income for the first quarter of 2008 was MXN2,207 million, up MXN796 million, or 56.4 per cent, compared with MXN1,411 million for the same period in 2007.
- Total operating income (excluding loan impairment charges)^{*} for the first quarter of 2008 was MXN9,638, up MXN1,567 million, or 19.4 per cent compared with MXN8,071 million for the same period in 2007.
- Net loans and advances to customers were MXN191.4 billion at 31 March 2008, up MXN28.4 billion, or 17.5 per cent, compared with MXN162.9 billion at 31 March 2007.
- Total customer demand and time deposits were MXN259.0 billion at 31 March 2008, up MXN44.7 billion, or 20.9 per cent, compared with MXN214.3 billion at 31 March 2007.
- Cost efficiency ratio^{*} improved to 54.0 per cent for the first quarter of 2008, compared with 59.8 per cent for the same period in 2007.
- Return on equity was 23.4 per cent for the first quarter of 2008 compared with 16.5 per cent for the same period in 2007.

HSBC Mexico S.A. (the bank) is Grupo Financiero HSBC, S.A. de C.V.'s (HSBC) primary subsidiary company and is subject to supervision by the Mexican Banking and Securities Commission. The bank is required to file periodic financial information on a quarterly basis (in this case for the quarter ended 31 March 2008) and this information is publicly available. Given that this information is available in the public domain, Grupo Financiero HSBC, S.A. de C.V. has elected to file this release.

[‡] *Results are prepared in accordance with Mexican GAAP (Generally Accepted Accounting Principles). Beginning January 1, 2008, in accordance with Financial Information Standard B-10, "Effects of Inflation", the effects of inflation in financial statements shall no longer be recognized. This is due to the change from an inflationary to a non-inflationary economic environment. The comparative figures of the financial statements of periods prior to 2008 are expressed in monetary units with purchasing power at December 31, 2007.*

Grupo Financiero HSBC, S.A. de C.V. is a 99.99 per cent directly owned subsidiary of HSBC Holdings plc (HSBC Group).

^{*} For comparative purposes, the monetary position result has been excluded from 2007 figures.

Commentary by Paul Thurston, CEO of Grupo Financiero HSBC:

“Grupo Financiero HSBC continued to build our business in Mexico in the first quarter of 2008, increasing our customer base, growing our business volumes, and investing for future growth. Net income of MXN2,207 million was up 56.4 per cent on the same period in 2007.

“Our aim is to become the leading financial services company in Mexico, and we are working hard to strengthen our customer service platform, improve our operating efficiency and manage our portfolio more effectively. Sustainable growth of our business will benefit our customers, employees, shareholders and the local community, and contribute to the development of the Mexican economy.

“By March 31, 2008, our customer base had increased by more than 1.1 million customer accounts year-on-year, through growth in the number of Premier customers and the continued success of the *Tu Cuenta* packaged product. Customer deposits grew by more than 20 per cent year on year. We are also increasing cross sales in key customer segments, and growing our insurance premium income by leveraging our bancassurance model to provide insurance solutions to more existing and potential customers.

“We continued to invest in growing our consumer and commercial credit businesses. Compared to the same period in 2007, credit card balances increased 61 per cent year-on-year to MXN28.3 billion while personal loan and payroll loan balances increased by 48.1 per cent, to MXN8.2 billion. In our commercial business, the commercial portfolio grew by 13.0 per cent to MXN71.3 billion.

“Through continuing to attract new customers, and strengthening our relationships with existing customers, revenues continued to grow strongly, up 19.4 per cent compared to the same period in 2007. This allowed us to absorb the related increase in loan impairment charges, which are a consequence of the investment we are making in building our loan portfolios.

“We continue to invest in building our business organically and improving our business platform. In the past 12 months, we have installed 373 additional ATMs and we are making significant investments to improve the technological infrastructure. We are also investing in streamlining our processes and modernising our branches, which will allow us to increase capacity and improve customer service. Revenue growth exceeded cost growth, which improved the cost efficiency ratio to 54.0 per cent compared to 59.8 per cent in the first quarter of 2007.

“Our net income was positively impacted by the receipt of the proceeds of the sale of stock in Visa Inc, resulting from that company’s IPO, and this has supported further investment in our business.

“In the area of corporate responsibility, I am pleased to report that in March 2008 HSBC Mexico was awarded, for the third consecutive year, the “Socially Responsible Company” certification by the Mexican Philanthropy Centre (CEMEFI) and Aliarse. The Certification was granted to HSBC Mexico after a lengthy due diligence process, where HSBC Mexico had to document its commitment to the highest standards of social responsibility in the areas of quality of life within the company, business ethics, community involvement and conservation of the environment.”

Overview

Grupo Financiero HSBC's net income for the first quarter of 2008 was MXN2,207 million, MXN796 million higher than the net income recorded during the same period in 2007.

The Bank's results continue to show solid performance across a range of product lines. Net interest income, fees and trading income reflected continued growth during the first quarter of 2008. The significant contribution of our subsidiaries, particularly HSBC Seguros, added to the results of the Bank.

Net interest income* increased by MXN1,010 million to MXN6,251 million in the first quarter of 2008, which represents a 19.3 per cent increase on the same period in 2007. This increase was driven by expansion of both the consumer and commercial loan portfolios, and growth in time deposits.

Net fee income was MXN2,932 million in the first quarter of 2008, an increase of 17.5 per cent compared with the same period in 2007. Increased fee income from credit cards, trade services, membership programmes, investment funds, card acquiring and ATMs contributed to this performance.

Trading income was MXN455 million for the first quarter of 2008, which represented a 36.2 per cent increase over the same period in 2007, with particularly strong results achieved in retail foreign exchange business and balance sheet management.

Administrative expenses were MXN5,202 million in the first quarter of 2008, an increase of 7.8 per cent compared with the same period of 2007, which reflects a combination of continued investment with benefits from productivity improvements and effective expense control. Personnel expenses rose in line with our business growth investment strategy. Other operating expenses increased as a result of promotion costs of the *Tu Cuenta* packaged product and investments to strengthen the technological infrastructure. The cost efficiency ratio* has reduced by 5.8 percentage points to 54.0 per cent, with revenue growth exceeding expense growth.

* For comparative purposes the monetary position result has been excluded from 2007 figures.

Other income increased MXN1,083 million to MXN1,438 million in the first quarter of 2008 compared with the same period in 2007. This growth is primarily due to extraordinary income received from the sale of VISA Inc. stock, as a result of the company's global Initial Public Offering.

Loan impairment charges increased by MXN1,355 million to MXN2,798 million in the first quarter of 2008 compared with the same period in 2007. The relatively high requirement for impairment charges is due to a large extent to increased reserves for credit cards, which is the result of the significant investment by HSBC in increasing its market share, as well as higher delinquencies in personal and auto loans. The annual increase in loan impairment charges is consistent with the market trend and reflects the Group's organic growth strategy.

Regular reviews are undertaken to improve the quality of new business, and ensure close control of customer acquisition channels, based on underwriting experience, and to improve collection strategies. HSBC's allowance for loan losses as a percentage of impaired loans was 134.0 per cent at 31 March 2008, compared to 141.6 per cent for the same period in 2007.

A dividend of MXN4,350 million was declared during the first quarter of 2008 (MXN3,500 million paid by the Bank and MXN850 million paid by HSBC Seguros). The Bank's capital ratio at March 31, 2008 of 13.0 per cent is above the applicable regulatory requirements.

Business highlights

Personal Financial Services (PFS) increased its new-to-bank customers and leveraged its customer relationship management capabilities to drive consumer loan growth. During the first quarter of 2008, credit card portfolio balances have increased 61.0 per cent and our cards base has grown by almost 237,000 new credit card accounts compared with the same period last year. This translated into an increase in market share of almost 280 basis points compared with last year¹ reflecting the Group's organic portfolio growth strategy. Personal and payroll loans were other areas in which strong increases were observed in the first quarter of 2008.

Collection activities have been strengthened in line with the increase in the delinquency level of consumer loans. Card acquisition continues to be carefully controlled.

¹ Source: HSBC analysis, based on Mexican Banks Association (ABM) figures as of February 2008 for the six largest banks.

Net interest income recorded a positive increase as a result of larger volumes of consumer loans, particularly credit cards. Increased cross-sales in the branch network meant greater income for HSBC Seguros, which increased its premiums by 17.9 per cent in the first quarter of 2008 compared with the same period in 2007.

Commercial Banking (CMB) in Mexico continues to leverage its two-pronged strategy to become the leading international business bank and the best bank for small businesses. Lending balances were 14.5 per cent higher than in the first quarter of 2007, due mainly to strong growth in international trade volumes, local and global CMB customers, complemented by the good performance recorded in factoring, the real estate project segment and deposits. Organic growth in the small business segment led to higher delinquency; however, products with significant credit losses have been restructured or discontinued.

Driven by HSBC Group's broad geographic presence and enhanced product capabilities, our trade services market share increased by 5.3 percentage points year-on-year, to reach 18.4 per cent². The strong performance recorded during the first quarter of 2008 was achieved through the bank being one of the first providers of factoring services in the market and with the launch of new applications for an electronic account opening service.

Global Banking and Markets continues its strategy to join up its business across the American region and the Global network by connecting regional customers to other countries in the HSBC Group. Through the Group's global network, we are enabling major Mexican companies to access the international capital markets and we can offer complex financial solutions, as part of the Group's emerging market-led, financing focused global banking and markets strategy.

Increased income from trade services and an increase activity in project finance resulted from HSBC's strategic investments in new transactional infrastructure and growth in its local and global distribution capabilities, as well as a growing penetration in Mexico's corporate market.

Despite an extremely volatile market environment worldwide throughout 2008, Mexican financial markets have remained well anchored. Nevertheless Global Markets has performed well, mainly driven by tactical portfolio investments as well as strong cross selling to our Institutional and Corporate client base.

² Source: HSBC Analysis, based on Mexican Banking and Securities Commission Statistical Bulletin, figures at December 2007.

About HSBC

Grupo Financiero HSBC, S.A. de C.V. is Mexico's fourth largest banking and financial services institution with 1,359 branches, 5,855 ATMs, approximately 9.0 million customer accounts and more than 22,000 employees. For more information, consult our website at www.hsbc.com.mx.

Grupo Financiero HSBC, S.A. de C.V. is a 99.99 per cent directly owned subsidiary of HSBC Holdings plc. Headquartered in London, UK, the HSBC Group serves over 125 million customers worldwide through 10,000 offices in 83 countries and territories in Europe, the Asia-Pacific region, the Americas, the Middle East and Africa. With assets of US\$2,354 billion at 31 December 2007, HSBC is one of the world's largest banking and financial services organisations. With listings on the London, Hong Kong, New York, Paris and Bermuda stock exchanges, shares in HSBC Holdings plc are held by about 200,000 shareholders in over 100 countries and territories. HSBC is marketed worldwide as 'the world's local bank'.

Contacts:

Media enquiries:

London: Richard Lindsay
Tel: +44 (0) 20 7991 1555

Mexico
City: Roy Caple
Tel: +52 (55) 5721 6060

Investor Relations:

London: Danielle Neben
Tel: +44 (0) 20 7992 1938

Mexico
City: Aarón Silva
Tel: +52 (55) 5721 3617

Figures in MXN millions

	GROUP		BANK	
	31 Mar 2008	31 Mar 2007	31 Mar 2008	31 Mar 2007
Assets				
Cash and deposits in banks	53,961	55,919	53,961	55,918
Investment in securities	64,293	54,705	62,971	53,594
Trading securities	30,874	18,317	29,939	17,206
Available-for-sale securities	29,469	32,366	29,082	32,366
Held to maturity securities	3,950	4,022	3,950	4,022
Securities and derivative operations	16,045	194	16,043	189
Repurchase agreements	47	89	45	84
Derivative transactions	15,998	105	15,998	105
Performing loans				
Commercial loans	71,358	63,165	71,358	63,165
Loans to financial intermediaries	13,595	6,264	13,595	6,264
Consumer loans	48,449	39,149	48,449	39,149
Mortgage loans	18,978	18,914	18,978	18,914
Loans to government entities	41,672	37,631	41,672	37,631
Loans to Fobaproa or IPAB	-	-	-	-
Total performing loans	194,052	165,123	194,052	165,123
Impaired loans				
Commercial loans	2,381	1,887	2,381	1,887
Consumer loans	4,294	2,109	4,294	2,109
Mortgage loans	1,196	1,265	1,196	1,265
Immediate collection, remittances and other	-	-	-	-
Total impaired loans	7,871	5,261	7,871	5,261
Gross loans and advances to customers	201,923	170,384	201,923	170,384
Allowance for loan losses	(10,549)	(7,449)	(10,549)	(7,449)
Net loans and advances to customers	191,374	162,935	191,374	162,935
Other accounts receivable	21,172	30,187	21,109	27,461
Foreclosed assets	89	67	89	67
Property, furniture and equipment, net	6,402	6,268	6,390	6,254
Long-term investments in equity securities	3,037	2,919	146	160
Deferred taxes	1,142	-	1,087	-
Goodwill	2,749	2,749	-	-
Other assets, deferred charges and intangibles	1,948	1,026	1,914	991
Total assets	362,212	316,969	355,084	307,569

Grupo Financiero HSBC, S.A. de C.V.

Consolidated Balance Sheet

(continued)

Figures in MXN millions

	GROUP		BANK	
	31 Mar 2008	31 Mar 2007	31 Mar 2008	31 Mar 2007
Liabilities				
Deposits	263,256	218,644	263,393	220,342
Demand deposits	124,561	124,322	124,698	126,020
Time deposits	134,423	89,943	134,423	89,943
Bonds	4,272	4,379	4,272	4,379
Bank deposits and other liabilities	7,245	10,860	7,245	10,860
On demand	-	2,067	-	2,067
Short-term	4,591	6,633	4,591	6,633
Long-term	2,654	2,160	2,654	2,160
Securities and derivative transactions	16,004	4,529	16,004	4,523
Repurchase agreements	73	21	73	15
Securities deliverable under loan transactions	-	4,508	-	4,508
Derivative transactions	15,931	-	15,931	-
Other accounts payable	36,239	45,362	35,142	42,571
Income tax and employee profit sharing payable	1,610	1,505	1,546	1,452
Sundry creditors and other accounts payable	34,629	43,857	33,596	41,119
Subordinated debentures outstanding	2,211	2,266	2,211	2,266
Deferred taxes	-	394	-	440
Deferred credits	438	123	438	123
Total liabilities	325,393	282,178	324,433	281,125
Equity				
Paid in capital	21,466	21,466	15,883	13,533
Capital stock	8,210	8,210	4,272	4,079
Additional paid in capital	13,256	13,256	11,611	9,454
Other reserves	15,351	13,304	14,767	12,892
Capital reserves	1,162	875	10,577	9,496
Retained earnings	11,863	19,114	2,196	4,581
Result from the mark-to-market of available-for-sale securities	-	-	256	88
Result from translation of foreign operations	-	-	-	-
Cumulative effect of restatement	-	(3,989)	-	(3,594)
Gains on non-monetary asset valuation	119	(4,107)	-	1,182
Adjustment in the employee pension	-	-	(136)	-
Net income	2,207	1,411	1,874	1,139
Minority interest in capital	2	21	1	19
Total equity	36,819	34,791	30,651	26,444
Total liabilities and equity	362,212	316,969	355,084	307,569

<i>Figures in MXN millions</i>	GROUP	
	<u>31 Mar 2008</u>	<u>31 Mar 2007</u>
Memorandum accounts		
Transactions on behalf of third parties	107,098	93,619
Customer current accounts	61	(11)
Customer bank	2	-
Settlement of customer securities and documents	59	(11)
Customer securities	78,053	67,229
Customer securities in custody	78,044	67,223
Pledged customers securities and documents	9	6
Transactions on behalf of customers	2,456	2,382
Customer repurchase transactions	2,456	2,382
Other transactions on behalf of customers	26,528	24,019
Investment on behalf of customers, net	26,528	24,019
Other memorandum accounts	599,291	365,426
Investment of the SAR funds	3,540	3,631
Integrated loan portfolio	212,720	178,253
Other memorandum accounts	383,031	183,542
Transactions for the group's own accounts	1,867,574	1,081,708
Accounts for the group's own registry	1,867,602	1,081,639
Guarantees granted	35	47
Irrevocable lines of credit granted	10,761	7,819
Goods in trust or mandate	170,020	114,691
Goods in custody or under administration	57,914	57,607
Amounts committed in transactions with		
Fobaproa	141	156
Amounts contracted in derivative operations	1,628,602	897,145
Securities in custody	-	4,044
Other contingent obligations	129	130
Repurchase/resale agreements		
Securities receivable under repos	46,160	46,940
(less) Repurchase agreements	46,199	46,874
	<u>(39)</u>	<u>66</u>
Reverse repurchase agreements	3,629	5,461
(less) Securities deliverable under repos	3,618	5,458
	<u>11</u>	<u>3</u>

	BANK	
<i>Figures in MXN millions</i>	<u>31 Mar</u>	<u>31 Mar</u>
	<u>2008</u>	<u>2007</u>
Memorandum accounts		
Guarantees granted	35	47
Other contingent obligations	129	130
Irrevocable lines of credit granted	10,761	7,819
Goods in trust or mandate	170,020	114,691
Goods in custody or under administration	53,969	57,608
Third party investment banking operations, net	26,528	24,019
Amounts committed in transactions with Fobaproa	141	156
Amounts contracted in derivative operations	1,628,602	897,145
Investments of retirement savings system funds	3,540	3,631
Integrated loan portfolio	212,720	178,253
Other control accounts	383,027	179,035
	<u>2,489,472</u>	<u>1,462,534</u>
Securities receivable under repos	43,715	44,558
(less) Repurchase agreements	<u>(43,743)</u>	<u>(44,491)</u>
	<u>(28)</u>	<u>67</u>
Reverse repurchase agreements	1,173	3,078
(less) Securities deliverable under repos	<u>(1,173)</u>	<u>(3,076)</u>
	<u>-</u>	<u>2</u>
Securities deliverable under loan transactions	-	4,508
(less) Goods deliverable in guarantee for loan transactions	<u>-</u>	<u>-</u>
	<u>-</u>	<u>4,508</u>

<i>Figures in MXN millions</i>	GROUP		BANK	
	<i>31 Mar</i>	<i>31 Mar</i>	<i>31 Mar</i>	<i>31 Mar</i>
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Interest income	9,392	7,740	9,389	7,629
Interest expense	(3,141)	(2,499)	(3,143)	(2,453)
Monetary position (margin), net	-	(357)	-	(321)
Net interest income	6,251	4,884	6,246	4,855
Loan impairment charges	(2,798)	(1,443)	(2,798)	(1,443)
Risk-adjusted net interest income	3,453	3,441	3,448	3,412
Fees and commissions receivable	3,218	2,778	3,011	2,564
Fees payable	(286)	(282)	(280)	(279)
Trading income	455	334	455	332
Total operating income	6,840	6,271	6,634	6,029
Administrative and personnel expenses	(5,202)	(4,826)	(5,083)	(4,675)
Net operating income	1,638	1,445	1,551	1,354
Other income	1,673	560	1,694	572
Other expenses	(235)	(205)	(255)	(205)
Net income before taxes	3,076	1,800	2,990	1,721
Income tax and employee profit sharing tax	(1,694)	(597)	(1,650)	(575)
Deferred income tax	531	(17)	521	(10)
Net income before subsidiaries	1,913	1,186	1,861	1,136
Undistributed income from subsidiaries	294	225	13	2
Income from ongoing operations	2,207	1,411	1,874	1,138
Minority interest	-	-	-	1
Net income	2,207	1,411	1,874	1,139

GROUP

	<i>Capital contribute</i>	<i>Capital reserves</i>	<i>Retained earnings</i>	<i>Deficit in restatement of stock- holders' equity</i>	<i>Net income</i>	<i>Minority interest</i>	<i>Total equity</i>
<i>Figures in MXN millions</i>							
<i>Balances at 31 December 2007</i>	21,466	1,162	18,827	(8,544)	5,615	2	38,528
Movements inherent to the shareholders' decision							
Capitalisation of retained earnings	-	-	5,615	-	(5,615)	-	-
Cash dividend	-	-	(4,350)	-	-	-	(4,350)
Constitution of reserves	-	-	-	-	-	-	-
Other movements	-	-	-	-	-	-	-
Total	-	-	1,265	-	(5,615)	-	(4,350)
Movements for the recognition of the comprehensive income							
Net income	-	-	-	-	2,207	-	2,207
Gains on non- monetary asset valuation	-	-	(8,229)	8,663	-	-	434
Minority interest	-	-	-	-	-	-	-
Total	-	-	(8,229)	8,663	2,207	-	2,641
<i>Balances at 31 March 2008</i>	21,466	1,162	11,863	119	2,207	2	36,819

GROUP

	Capital contribute	Capital reserves	Retained earnings	Result from valuation of available- for-sale securities	Deficit in restatement of stock- holders' equity	Adjustment in the employees pension	Net income	Minority interest	Total equity
<i>Balances at 31 December 2007</i>	15,883	14,077	-	(217)	(2,421)	(136)	4,656	1	31,843
Movements inherent to the shareholders' decision									
Subscription shares	-	-	-	-	-	-	-	-	-
Constitution of reserves	-	-	-	-	-	-	-	-	-
Transfer of result of									
Prior years	-	-	4,656	-	-	-	(4,656)	-	-
Cash dividend	-	(3,500)	-	-	-	-	-	-	(3,500)
Other movements	-	-	-	-	-	-	-	-	-
Total	-	(3,500)	4,656	-	-	-	(4,656)	-	(3,500)
Movements for the recognition of the comprehensive income									
Net income	-	-	-	-	-	-	1,874	-	1,874
Result from valuation of available- for-sale securities	-	-	-	434	-	-	-	-	434
Cumulative effect of restatement	-	-	(2,460)	39	2,421	-	-	-	-
Adjustment in the employees pension	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-
Total	-	-	(2,460)	473	2,421	-	1,874	-	2,308
<i>Balances at 31 March 2008</i>	15,883	10,577	2,196	256	-	(136)	1,874	1	30,651

Grupo Financiero HSBC, S.A. de C.V. Consolidated Statement of Changes in Financial Position

GROUP

<i>Figures in MXN millions</i>	<i>31 Mar 2008</i>	<i>31 Mar 2007</i>
Operating activities:		
Net income	2,207	1,411
Items included in operations not requiring (providing) funds:		
Result from mark-to-market valuations	(546)	84
Allowances for loan losses	2,798	1,443
Depreciation and amortisation	259	260
Deferred taxes	(531)	17
Minority interest	-	1
Undistributed income from subsidiaries, net	(294)	(225)
Total operating items not requiring funds	3,893	2,991
Changes in items related to operations:		
(Decrease) / Increase in deposits	(3,701)	(8,735)
(Increase) / Decrease in loan portfolio	(4,690)	(3,601)
(Increase) / Decrease in securities and derivative transactions, net	(253)	(1,982)
(Increase) / Decrease in financial instruments	12,282	4,479
(Decrease) / Increase in bank deposits and other liabilities	(363)	(2,595)
Funds provided by operating activities	7,168	(9,443)
Financing activities:		
Subordinated debentures outstanding	3	(24)
Cash dividend	(4,350)	-
(Decrease) / Increase in other payable accounts	9,920	27,910
Funds used or provided in financing activities	5,573	27,886
Investing activities:		
(Increase) / Decrease in property, furniture and equipment, net	1,170	(339)
(Increase) / Decrease in deferred charges or credits, net	348	(97)
(Increase) / Decrease in foreclosed assets	(8)	(13)
(Increase) / Decrease in other receivable accounts	(9,155)	(19,250)
Funds used in investing activities	(7,645)	(19,699)
(Decrease) / Increase in cash and equivalents	5,096	(1,256)
Cash and equivalents at beginning of period	48,865	57,175
Cash and equivalents at end of period	53,961	55,919

Grupo Financiero HSBC, S.A. de C.V. Consolidated Statement of Changes in Financial Position

(continued)

BANK

Figures in MXN millions

	<u>31 Mar 2008</u>	<u>31 Mar 2007</u>
Operating activities:		
Net income	1,874	1,139
Items included in operations not requiring (providing) funds:		
Result from mark-to-market valuations	(546)	84
Allowances for loan losses	2,798	1,443
Depreciation and amortisation	259	259
Deferred taxes	(521)	11
Undistributed income from subsidiaries, net	(13)	22
Value loss estimation for foreclosed assets	2	2
Minority interest	-	(1)
Total operating items not requiring funds	<u>3,853</u>	<u>2,959</u>
Changes in items related to operations:		
Increase in deposits	(3,632)	(8,686)
(Increase) / Decrease in loan portfolio	(4,690)	(3,601)
(Increase) / Decrease in securities and derivative transactions, net	120	(1,957)
(Increase) / Decrease in financial instruments	13,296	4,262
(Decrease) / Increase in bank deposits and other liabilities	(363)	(2,595)
Funds provided by operating activities	<u>8,584</u>	<u>(9,618)</u>
Financing activities:		
Subordinated debentures outstanding	3	(24)
Cash Dividend	(3,500)	-
(Decrease) / Increase in other payable accounts	8,978	25,211
Contributions or reimbursements of capital contributed	-	-
Funds used or provided by financing activities	<u>5,481</u>	<u>25,187</u>
Investing activities:		
(Increase) in property, furniture and equipment, net	(146)	(172)
(Increase) / Decrease in deferred charges or credits, net	359	(11)
(Increase) / Decrease in foreclosed assets	(9)	(13)
(Increase) / Decrease in other receivable accounts	(9,172)	(16,629)
Funds used in investing activities	<u>(8,968)</u>	<u>(16,825)</u>
(Decrease) / Increase in cash and equivalents	5,097	(1,256)
Cash and equivalents at beginning of period	48,864	57,174
Cash and equivalents at end of period	<u>53,961</u>	<u>55,918</u>

Grupo Financiero HSBC, S.A. de C.V. **Differences between Mexican GAAP and International Financial Reporting Standards (IFRS)**

Grupo Financiero HSBC

HSBC Holdings plc, the parent of Grupo Financiero HSBC S.A. de C.V. reports its results under International Financial Reporting Standards (IFRS). There follows a reconciliation of the results of Grupo Financiero HSBC S.A. de C.V. from Mexican GAAP to IFRS for the first quarter ended 31 March 2008 and an explanation of the key reconciling items.

	31
	M
	a
	r
	2008
<i>Figures in MXN millions</i>	
Grupo Financiero HSBC – Net Income Under Mexican GAAP	2,207
Differences arising on the valuation of pensions and post retirement healthcare benefits †	19
Differences arising on acquisition costs relating to long-term investment contracts †	(11)
Differences arising from the deferral of fees received and paid on the origination of loans	20
Differences arising from the recognition and provisioning for loan impairments †	(197)
Differences arising from purchase accounting adjustments †	(6)
Other differences in accounting principles †	(214)
HSBC México net income under IFRS	1,818
US dollar equivalent (millions)	168
Add back tax expense	481
HSBC México profit before tax under IFRS	2,299
US dollar equivalent (millions)	213
<i>Exchange rate used for conversion</i>	10.81

† Net of tax at 28 per cent.

Summary of key differences between Grupo Financiero's results as reported under Mexican GAAP and IFRS

Retirement benefits

Mexican GAAP

Obligations are recognised in the Income Statement of each year based on actuarial computations of the present value of those obligations using the projected unit credit method and real interest rates. Unrecognised past service costs are amortised on an estimated service life of the employees.

IFRS

Obligations are recognised in the Income Statement of each year based on actuarial computations of the present value of those obligations using the projected unit credit method. Actuarial gains and losses are recognised in stockholders equity as they arise. Unrecognised past service cost are recognised in the Income Statement as they arise.

Summary of key differences between Grupo Financiero's results as reported under Mexican GAAP and IFRS (continued)

Acquisition costs of long-term investment contracts

Mexican GAAP

All costs related to the acquisition of long-term investment contracts are expensed as they are incurred.

IFRS

Incremental costs relating to the acquisition of long-term investment contracts are deferred and amortised over the expected life of the contract.

Fees paid and received on origination of loans

Mexican GAAP

All fees received on loan origination are deferred and amortised over the life of the loan. However, this policy was introduced 1 January 2007, all fees having previously been recognised up front.

IFRS

Fees and expenses received or paid on origination of a loan that are directly attributable to the origination of that loan are accounted for under the effective interest rate method over the expected life of the loan. This policy has been in effect since 1 January 2005.

Loan impairment charges

Mexican GAAP

Loan impairment charges are calculated following the rules issued by the Mexican Ministry of Finance and the National Banking and Securities Commission. Such rules establish authorised methodologies for determining the amount of provision for each type of loan.

IFRS

Loan loss provisions for collectively assessed loans are determined based on a roll-rate methodology reflecting history of losses for each category of loan, past due payments and collateral values. For individually assessed loans, loan loss provisions are calculated based on the discounted cash flow value of the collateral.

Purchase accounting adjustments

These arise from valuations made by HSBC on acquiring Grupo Financiero Bital in November 2002 on various assets and liabilities that differed from the valuation in the local Mexican GAAP books.