

### **HSBC HOLDINGS PLC**

#### **Data Pack**

### 3Q 2021

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC's significant accounting policies as described in the *Annual Report and Accounts 2020*. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the *Annual Report and Accounts 2020*, the *Interim Report 2021*, and other reports and financial information published by HSBC.

Unless stated otherwise, all information is on a reported basis. Where disclosed, adjusted performance information is computed by adjusting reported results for the effects of foreign currency translation differences and significant items, which both distort period-on-period comparisons. We consider adjusted performance provides useful information for investors by aligning internal and external reporting, identifying and quantifying items management believes to be significant, and providing insight into how management assesses period-on-period performance. Definitions and calculations of other alternative performance measures are included in our 'Reconciliation of alternative performance measures' on page 52 of our *Interim Report 2021*. All alternative performance measures are reconciled to the closest reported financial measure.

'Significant items' refers collectively to the items that management and investors would ordinarily identify and consider separately to improve the understanding of the underlying trends in the business.

The quarterly comparatives are translated at average 3Q21 exchange rates for the income statement or at the prevailing rates of exchange on 30 September 2021 for the balance sheet. The yearly comparatives are translated at average FY20 exchange rates for the income statement or at the prevailing rates of exchange on 31 December 2020 for the balance sheet. The income statement for the nine months to 30 September 2020 is translated at the average rate of exchange for the nine months to 30 September 2021.

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### **HSBC Holdings plc consolidated**

			Quarter ended			Year to date	Year to date	Year to date
Reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20	30-Sep-21	30-Sep-20
Net interest income	6,610	6,584	6,514	6,619	6,450	27,578	19,708	20,959
Net fee income	3,322	3,211	3,463	2,967	2,981	11,874	9,996	8,907
Other operating income	2,080	2,770	3,009	2,171	2,496	10,977	7,859	8,806
Net operating income before change in expected credit losses and other credit impairment charges <sup>1</sup>	12,012	12,565	12,986	11,757	11,927	50,429	37,563	38,672
Change in expected credit losses and other credit impairment charges	659	284	435	(1,174)	(785)	(8,817)	1,378	(7,643)
Total operating expenses <sup>1</sup>	(7,989)	(8,560)	(8,527)	(9,864)	(8,041)	(34,432)	(25,076)	(24,568)
of which: staff expenses	(4,130)	(4,689)	(4,921)	(5,079)	(4,483)	(18,076)	(13,740)	(12,997)
Share of profit in associates and joint ventures	721	771	885	666	(27)	1,597	2,377	931
Profit/(loss) before tax	5,403	5,060	5,779	1,385	3,074	8,777	16,242	7,392
Tax expense	(1,161)	(1,206)	(1,211)	(450)	(1,035)	(2,678)	(3,578)	(2,228)
Profit/(loss) after tax	4,242	3,854	4,568	935	2,039	6,099	12,664	5,164
Profit/(loss) attributable to:								
- ordinary shareholders of the parent company ("PAOS")	3,543	3,396	3,880	562	1,359	3,898	10,819	3,336
- preference shareholders of the parent company	_	_	7	23	22	90	7	67
- other equity holders of the parent company	495	212	454	175	449	1,241	1,161	1,066
- non-controlling interests	204	246	227	175	209	870	677	695
(Increase)/decrease in present value of in-force insurance business ('PVIF') (net of tax)	(68)	(44)	60	309	(252)	(253)	(52)	(562)
Impairment of goodwill and other intangible assets (net of tax)	17	_	_	(120)	2	1,036	17	1,156
PAOS net of PVIF and goodwill impairment	3,492	3,352	3,940	751	1,109	4,681	10,784	3,930
Reported significant items - Totals (\$m)								
Revenue	(189)	41	(287)	(67)	(138)	63	(435)	130
ECL	_	_	_	_	_	_	_	_
Operating expenses	(404)	(541)	(324)	(758)	(630)	(2,973)	(1,269)	(2,215)
Share of profit in associates and joint ventures	_	_	_	_	(462)	(462)	_	(462)
Adjusted (\$m)								
Net operating income before change in expected credit losses and other credit impairment charges <sup>1</sup>	12,201	12,395	13,190	11,946	12,374	50,366	37,998	39,971
of which: net interest income	6,610	6,518	6,452	6,668	6,646	27,599	19,691	21,688
of which: net fee income	3,322	3,182	3,440	2,980	3,029	11,874	9,996	9,193
Change in expected credit losses and other credit impairment charges	659	280	432	(1,199)	(823)	(8,817)	1,378	(8,110)
Total operating expenses <sup>1</sup>	(7,585)	(7,936)	(8,150)	(9,199)	(7,612)	(31,459)	(23,807)	(23,317)
Share of profit in associates and joint ventures	721	769	886	680	459	2,059	2,377	1,508
Profit/(loss) before tax	5,996	5,508	6,358	2,228	4,398	12,149	17,946	10,052

### **HSBC** Holdings plc consolidated

	-	(	Quarter ended			Year to date	Year to date	Year to date
Earnings metrics	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20	30-Sep-21	30-Sep-20
Return on average equity (annualised)	8.0 %	7.8 %	9.0 %	1.3 %	3.2 %	2.3 %	8.2 %	2.7 %
Return on average tangible equity (annualised)	8.7 %	8.6 %	10.2 %	1.9 %	2.9 %	3.1 %	9.1 %	3.5 %
Earnings per share (\$)	0.18	0.17	0.19	0.03	0.07	0.19	0.54	0.17
Adjusted ECL / average gross loans (annualised)	(0.25)%	(0.11)%	(0.17)%	0.45 %	0.31 %	0.81 %	(0.18)%	1.01 %
Dividends								
Dividends per share - declared in respect of the period (\$)	_	0.07	_	0.15	_	0.15	0.07	_
Dividends paid during the period, net of scrip (\$m)	0.07	0.15	_	_	_	_	0.22	_
Value of scrip issued during period (\$m)	-	_	_	_	_	_	_	_
Revenue significant items (\$m)								
Customer redress programmes	_	_	18	1	(48)	(21)	18	(22)
Disposals, acquisitions and investment in new businesses	_	_	_	(2)	_	(10)	_	(8)
Fair value movements on financial instruments	(64)	45	(239)	(46)	11	264	(258)	310
Restructuring and other related costs	(125)	(4)	(66)	(20)	(101)	(170)	(195)	(150)
Cost significant items (\$m)								
Costs of structural reform	_	_	_	_	_	_	_	_
Customer redress programmes	(7)	(27)	10	107	(3)	54	(24)	(53)
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	(8)	(57)	(1,090)	_	(1,082)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	(17)	_	(17)	_	_
Restructuring and other related costs	(397)	(514)	(334)	(836)	(567)	(1,908)	(1,245)	(1,072)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	(4)	(3)	(12)	_	(8)
Share of profit in associates and joint ventures significant items (\$m)								
Impairment of goodwill	_	_	_	_	(462)	(462)	_	(462)
Reconciling items - Currency translation on reported items - Totals (\$m)								
Revenue		(130)	(83)	124	303			1,420
ECL		(4)	(3)	(25)	(38)			(467)
Operating expenses		89	54	(100)	(210)			(1,097)
Share of profit in associates and joint ventures		(2)	1	14	24			115
Currency translation on revenue significant items		(1)	_	2	(6)			(9)
Currency translation on operating expense significant items		6	1	(7)	(9)			(133)
Currency translation on share of profit in associates and joint ventures significant items		_	_	_	_			_

<sup>1</sup> The difference between the consolidated group result and the sum of geographical regions is attributable to inter-segment eliminations and goodwill impairment recognised on the Global Banking and Markets cash-generating unit, which is monitored on a global basis.

Assets – reported (\$m)

### **HSBC** Holdings plc consolidated

Cash and balances at central banks
Items in the course of collection from other banks
Hong Kong Government certificates of indebtedness
Trading assets
Financial assets designated and otherwise mandatorily measured at fair value through profit or loss
Derivatives
Loans and advances to banks
Loans and advances to customers (net)
Reverse repurchase agreements – non-trading
Financial investments
Prepayments, accrued income and other assets
Current tax assets
Interests in associates and joint ventures
Goodwill and intangible assets
Deferred tax assets
Total assets
Liabilities – reported (\$m)
Hong Kong currency notes in circulation
Deposits by banks
Customer accounts
Repurchase agreements – non-trading
Items in the course of transmission to other banks
Trading liabilities
Financial liabilities designated at fair value
Derivatives
Debt securities in issue
Accruals, deferred income and other liabilities
Current tax liabilities
Liabilities under insurance contracts
Provisions
Deferred tax liabilities
Subordinated liabilities
Total liabilities

Balance sheet date	Balance sheet date							
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21			
304,481	285,508	304,481	384,448	393,559	409,918			
4,094	6,165	4,094	5,162	9,406	6,384			
40,420	40,086	40,420	41,020	41,880	41,476			
231,990	222,355	231,990	249,031	260,250	256,374			
45,553	44,253	45,553	46,829	49,120	49,068			
307,726	294,678	307,726	241,048	209,516	198,533			
81,616	83,854	81,616	83,873	86,886	95,974			
1,037,987	1,041,340	1,037,987	1,040,207	1,059,511	1,039,677			
230,628	221,179	230,628	190,260	201,714	211,035			
490,693	475,302	490,693	451,207	434,576	428,751			
156,412	191,040	156,412	172,708	175,155	177,145			
954	734	954	568	405	428			
26,684	25,087	26,684	27,543	28,709	28,561			
20,443	20,162	20,443	20,275	20,703	20,895			
4,483	4,192	4,483	4,450	4,615	4,572			
2,984,164	2,955,935	2,984,164	2,958,629	2,976,005	2,968,791			
40,420	40,086	40,420	41,020	41,880	41,476			
82,080	91,739	82,080	86,743	100,448	92,548			
1,642,780	1,568,714	1,642,780	1,650,019	1,669,091	1,687,982			
111,901	118,844	111,901	107,896	112,798	121,158			
4,343	14,389	4,343	6,540	15,100	7,563			
75,266	80,338	75,266	85,755	89,637	89,212			
157,439	156,459	157,439	151,673	151,686	146,086			
303,001	285,239	303,001	229,599	200,156	189,169			
95,492	102,406	95,492	96,039	84,218	82,903			
128,624	163,912	128,624	159,246	164,800	164,487			
690	1,274	690	681	929	1,516			
107,191	102,708	107,191	107,910	110,572	111,015			
3,678	3,297	3,678	3,168	2,814	2,359			
4,313	4,490	4,313	3,807	4,338	4,125			
21,951	21,779	21,951	20,817	20,774	20,503			
2,779,169	2,755,674	2,779,169	2,750,913	2,769,241	2,762,102			

## HSBC HSBC Holdings plc consolidated

#### Equity - reported (\$m)

Called up share capital

Share premium account

Other equity instruments

Other reserves

Retained earnings

Total shareholders' equity

Non-controlling interests

Total equity

Total liabilities and equity

#### Other balance sheet data - reported (\$m)

Loans and advances to customers (gross)

Risk-weighted assets<sup>1</sup>

Total shareholders' equity

AT1 capital

Preference shares

Perpetual capital securities

Ordinary shareholders' equity ('NAV')

Goodwill, PVIF and other intangibles (net of deferred tax)

Tangible equity ('TNAV')

### Average TNAV

Fair value of own debt, DVA and other adjustments

Average TNAV excluding fair value of own debt, DVA and other adjustments (RoTE TNAV)

10,376	10,376	10,375	10,347	10,346	10,347
14,601	14,600	14,588	14,277	14,274	14,277
22,414	22,414	24,414	22,414	20,914	22,414
3,979	6,509	6,016	8,833	3,622	8,833
146,774	144,319	143,817	140,572	142,748	140,572
198,144	198,218	199,210	196,443	191,904	196,443
8,545	8,546	8,506	8,552	8,357	8,552
206,689	206,764	207,716	204,995	200,261	204,995
2,968,791	2,976,005	2,958,629	2,984,164	2,955,935	2,984,164
1,051,186	1,072,374	1,053,790	1,052,478	1,055,043	1,052,478
	, ,		, ,	, ,	
839,184	862,292	846,835	857,520	857,024	857,520
198,144	198,218	199,210	196,443	191,904	196,443
(22,414)	(22,414)	(24,414)	(22,414)	(20,914)	(22,414)
_	_	_	_	(1,405)	_
_	_	_	_	_	_
175,730	175,804	174,796	174,029	169,585	174,029
(18,019)	(17,819)	(17,439)	(17,606)	(17,325)	(17,606)
157,711	157,985	157,357	156,423	152,260	156,423
		Year to date			Year ended
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
158,354	156,412	157,400	150,101	148,700	150,101
1,547	3,286	1,641	422	(260)	422
159,901	159,698	159,041	150,523	148,440	150,523

## HSBC HSBC Holdings plc consolidated

#### Adjusted balance sheet data – at most recent balance sheet FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Risk-weighted assets<sup>1</sup>

### Regulatory capital – Transitional basis (\$m)

Common equity tier 1 capital

Additional tier 1 capital

Tier 2 capital

Total regulatory capital

#### Regulatory capital – end-point basis (\$m)

#### Common equity tier 1 capital

Additional tier 1 capital

Tier 2 capital

Total regulatory capital

#### Capital ratios – transitional basis

Common equity tier 1 ratio

Tier 1 ratio

Total capital ratio

#### Capital ratios – end-point basis

Common equity tier 1 ratio

Tier 1 ratio

Total capital ratio

Leverage exposures (\$m)

Leverage Ratio

	Balance sheet date								
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20				
1,039,677	1,045,360	1,029,015	1,022,704	1,058,541	1,037,987				
1,687,982	1,647,240	1,632,736	1,620,546	1,592,284	1,642,780				
839,184	853,618	840,218	846,140	866,481	857,520				
133,195	134,606	134,481	136,050	133,383	136,050				
23,714	23,729	25,715	24,123	24,027	24,123				
22,069	22,787	22,921	24,250	24,424	24,250				
178,978	181,122	183,117	184,423	181,834	184,423				
133,195	134,606	134,481	136,050	133,383	136,050				
22,408	22,423	24,409	22,411	20,910	22,411				
13,016	13,662	13,870	14,743	14,861	14,743				
168,619	170,691	172,760	173,204	169,154	173,204				
15.9 %	15.6 %	15.9 %	15.9 %	15.6 %	15.9 %				
18.7 %	18.4 %	18.9 %	18.7 %	18.4 %	18.7 %				
21.3 %	21.0 %	21.6 %	21.5 %	21.2 %	21.5 %				
15.9 %	15.6 %	15.9 %	15.9 %	15.6 %	15.9 %				
18.5 %	18.2 %	18.8 %	18.5 %	18.0 %	18.5 %				
20.1 %	19.8 %	20.4 %	20.2 %	19.7 %	20.2 %				
2,964,827	2,968,472	2,930,186	2,897,113	2,857,360	2,897,113				
5.2 %	5.3 %	5.4 %	5.5 %	5.4 %	5.5 %				

# HSBC HSBC Holdings plc consolidated

Balance sheet metrics  NAV / share (\$) at the end of the period  TNAV / share (\$) at the end of the period	\$8.70 \$7.81	\$8.69 \$7.81	\$8.64 \$7.78	\$8.62 \$7.75	\$8.41 \$7.55	\$8.62 \$7.75
Ordinary \$0.50 shares  Basic number of ordinary shares in issue (m)	20,201	20,223	20,226	20,184	20,173	20,184
			Quarter ended			Year ended
	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Ordinary shares issued during the period (m)	_	3	56	1	1	55
of which scrip	_	_	_	_	_	_
Shares bought back during the period (m)	_	_	_	_	_	_
Other movements in basic number of ordinary shares during the period	(22)	(6)	(14)	10	10	(77)
Average basic number of ordinary shares outstanding during the period (m)	20,213	20,227	20,191	20,179	20,166	20,169
Balance sheet data – significant items- Totals (\$m) Risk-weighted assets – disposals	-	_	_	_	_	-
Balance sheet data – currency translation on reported items – Totals (\$m)  Loans and advances to customers (net)  Customer accounts  Risk-weighted assets <sup>1</sup>		(14,151) (21,851) (8,674)	(11,192) (17,283) (6,617)	(15,283) (22,234) (11,380)	17,201 23,570 9,457	

<sup>1</sup> Risk-weighted assets figures presented in the data pack are calculated using the regulatory transitional arrangements for IFRS 9 in article 473a of the Capital Requirements Regulation.

### **HSBC HSBC** Holdings plc

#### **Net Interest Margin**

#### Average balances during period (\$m)

Short-term funds and loans and advances to banks Loans and advances to customers Reverse repurchase agreements - non-trading Financial investments

Other interest-earning assets

Total interest-earning assets

#### Interest income during period (\$m)

Short-term funds and loans and advances to banks Loans and advances to customers Reverse repurchase agreements - non-trading Financial investments

Other interest-earning assets

Total

#### Average balances during period (\$m)

Deposits by banks Customer accounts Repurchase agreements - non-trading Debt securities in issue - non-trading Other interest-bearing liabilities **Total interest-bearing liabilities** Non-interest bearing current accounts

#### Interest expense during period (\$m)

Deposits by banks Customer accounts Repurchase agreements - non-trading Debt securities in issue - non-trading Other interest-bearing liabilities Total

Net interest margin (%)

		Quarter to date			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
471,201	451,441	391,270	348,680	332,291	298,255
1,057,515	1,065,218	1,062,715	1,051,692	1,051,522	1,046,795
200,930		211,034	225,791	217,516	221,901
422,161	438,848	458,435	470,099	481,113	463,542
56,153		55,464	62,741	59,012	62,407
2,207,960	2,198,953	2,178,918	2,159,003	2,141,454	2,092,900
293	267	240	247	257	1,264
6,480	6,516	6,489	6,663	6,750	29,391
290	224	262	271	256	1,819
1,648	1,676	1,715	1,797	1,895	8,143
299	292	279	323	297	1,139
9,010	8,975	8,985	9,301	9,455	41,756
74,569	74,029	72,767	73,622	64,908	65,536
1,364,573	1,366,651	1,343,405	1,318,889	1,289,726	1,254,249
112,142	107,868	108,466	107,666	115,148	125,376
189,253	194,612	203,552	210,501	221,507	219,610
72,692	67,541	69,221	74,224	76,861	76,395
1,813,229	1,810,701	1,797,411	1,784,902	1,768,150	1,741,166
320,854		305,390	294,420	272,658	267,944
320,834	310,041	303,330	234,420	272,036	207,344
44	56	51	57	47	330
1,037	1,005	1,015	1,116	1,292	6,478
96	81	85	106	103	963
870	911	953	1,043	1,182	4,944
353	338	367	360	381	1,463
2,400	2,391	2,471	2,682	3,005	14,178
1.19 %	1.20 %	1.21 %	1.22 %	1.20 %	1.32 %

### **Wealth and Personal Banking**

Reported (\$m)
Net interest income
Net fee income
Other operating income/(expense)
Net operating income before change in expected credit losses and other credit impairment charges
Change in expected credit losses and other credit impairment charges
Total operating expenses
of which: staff expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Reported Significant items – Totals (\$m)
Revenue

#### Adjusted (\$m)

Operating expenses

ECL

Net operating income before change in expected credit losses and other credit impairment charges of which: net interest income of which: net fee income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

#### Earnings metrics - adjusted

Return on average tangible equity (annualised, YTD) 1

Share of profit in associates and joint ventures

#### Balance sheet - reported (\$m)

Loans and advances to customers (gross)
Loans and advances to customers (net)
Total external assets
Customer accounts
Risk-weighted assets

#### Adjusted balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)
Customer accounts

Risk-weighted assets

Year to date			uarter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
15,085	3,478	3,550	3,505	3,561	3,541
5,408	1,391	1,326	1,628	1,413	1,496
1,506	540	444	560	733	379
21,999	5,409	5,320	5,693	5,707	5,416
(2,855)	(343)	(310)	18	34	237
(15,446)	(3,871)	(4,006)	(3,874)	(3,943)	(3,802)
(5,801)	(1,438)	(1,588)	(1,576)	(1,516)	(1,422)
6	10	4	8	3	13
3,704	1,205	1,008	1,845	1,801	1,864
	_				
(14)	(32)	(1)	(1)	1	(2)
	<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>	
(422)	(189)	(10)	(68)	(149)	(34)
_	_	_	_	_	_
22,013	5,570	5,370	5,661	5,655	5,418
15,090	3,596	3,583	3,489	3,527	3,541
5,408	1,412	1,335	1,621	1,404	1,496
(2,855)	(370)	(316)	17	32	237
(15,024)	(3,772)	(4,029)	(3,780)	(3,755)	(3,768)
6	10	5	8	2	13
4,140	1,438	1,030	1,906	1,934	1,900
9.1 %	7.6 %	9.1 %	18.8 %	17.9 %	17.2 %
3.1 /0	7.0 70	3.1 /0	10.0 //	17.5 70	17.12 /0
Balance sheet date			nce sheet date		
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
474,088	464,193	474,088	478,784	495,465	485,238
469,186	459,516	469,186	474,260	491,320	481,795
881,918	851,093	881,918	880,152	912,479	916,178
834,759	793,612	834,759	842,532	841,257	844,611
172,787	173,160	172,787	171,945	184,973	177,032
469,186	468,288	461,925	468,200	483,765	481,795
834,759	803,966	824,344	834,041	830,806	844,611
172,787	174,991	170,297	170,465	182,900	177,032
, -		*	•	,	•

### **Wealth and Personal Banking**

#### Management View of Adjusted Revenue – at originally reported average FX rates (\$m)<sup>2</sup> Wealth

- investment distribution
- life insurance manufacturing
- Private Banking
  - Net interest income
- Non interest income asset management

#### Personal Banking

Net interest income

Non interest income

Other

Net operating income

#### Management View of Adjusted Revenue – at most recent period average FX rates (\$m)<sup>2</sup> Wealth

- investment distribution
- life insurance manufacturing
- Private Banking
  - Net interest income

Non interest income

- asset management

#### Personal Banking

Net interest income

Non interest income

Other

Net operating income

Year to date  31-Dec-20  7,818  3,209  1,816  1,746  670  1,076  1,047  12,938			Quarter ended			
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21	
7,818	2,160	2,053	2,382	2,439	2,166	
3,209	872	736	1,025	826	870	
1,816	601	628	568	871	518	
1,746	418	407	488	446	467	
670	142	156	156	163	161	
1,076	276	251	332	283	306	
1,047	269	282	301	296	311	
12,938	2,999	3,043	3,051	3,093	3,067	
11,708	2,686	2,721	2,703	2,753	2,710	
1,230	313	322	348	340	357	
1,257	282	225	261	175	185	
22,013	5,441	5,321	5,694	5,707	5,418	
7,818	2,188	2,058	2,368	2,422	2,166	
3,209	881	738	1,021	821	870	
1,816	609	627	563	866	518	
1,746	424	409	485	442	467	
670	144	157	156	162	161	
1,076	280	252	329	280	306	
1,047	274	284	299	293	311	
12,938	3,098	3,089	3,038	3,062	3,067	
11,708	2,777	2,762	2,693	2,725	2,710	
1,230	321	327	345	337	357	
1,257	284	223	255	171	185	
22,013	5,570	5,370	5,661	5,655	5,418	

### **Wealth and Personal Banking**

Customer redress programmes	Reported revenue significant items (\$m)						
Table was been enten of mancial instruments   11	Customer redress programmes	_	_	(1)	_	(31)	(5)
Restructuring and other related costs significant items (Sm)	Disposals, acquisitions and investment in new businesses	_	_	_	(1)	(1)	(9)
Reported cost significant items (\$m)	Fair value movement on financial instruments	(1)	1	_			_
Costs of structural reform	Restructuring and other related costs	(1)	_	_	_	_	_
Costs of structural reform	Reported cost significant items (\$m)						
Customer redress programmes   15		_	_	_	_	_	_
Possion of the properties of the possion and investment in new businesses		(5)	(25)	12	109	4	64
Impairment of goodwill and other intangibles		(5)	(25)				_
Past service costs of guaranteed minimum pension benefits equalisation		_	_	_		(224)	(294)
Restructuring and other related costs   (29)   (124)   (80)   (134)   31   (192)		_	_	_		` ,	(254)
Settlements and provisions in connection with legal and regulatory matters    Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	· · · · · · · · · · · · · · · · · · ·		(124)	(80)			(192)
Share of profit in associates and joint ventures significant items (\$m)		(23)	(124)				(132)
Reported Balance sheet data - significant items - Totals (\$m)   Risk-weighted assets - disposals	Settlements and provisions in connection with regarding regulatory matters						
Reported Balance sheet data - significant items - Totals (\$m)   Risk-weighted assets - disposals	Share of profit in associates and joint ventures significant items (\$m)						
Reported Balance sheet data – significant items – Totals (\$m)		_	_	_	_	_	_
Reconciling items - Currency translation on reported items - Totals (\$m)   (52) (33) 51 127	r						
Reconciling items - Currency translation on reported items - Totals (\$m)   (52) (33) 51 127	Reported Balance sheet data – significant items – Totals (\$m)						
Reconciling items - Currency translation on reported items - Totals (\$m)   (52) (33) 51 127		_	_	_	_	_	_
Revenue       (52)       (33)       51       127         ECL       (2)       (1)       (6)       (27)         Operating expenses       40       27       (31)       (87)         Share of profit in associates and joint ventures       (1)       —       1       —         Currency translation on revenue significant items       1       1       2       (2)         Currency translation on operating expense significant items       1       1       2       3         Currency translation on share of profit in associates and joint ventures significant items       —       —       —       —         Loans and advances to customers (net)       (7,555)       (6,060)       (7,261)       8,772         Customer accounts       (10,451)       (8,491)       (10,415)       10,354							
ECL       (2)       (1)       (6)       (27)         Operating expenses       40       27       (31)       (87)         Share of profit in associates and joint ventures       (1)       —       1       —         Currency translation on revenue significant items       (1)       —       2       (2)         Currency translation on operating expense significant items       1       1       1       2       3         Currency translation on share of profit in associates and joint ventures significant items       —       —       —       —         Loans and advances to customers (net)       (7,555)       (6,060)       (7,261)       8,772         Customer accounts       (10,451)       (8,491)       (10,415)       10,354	Reconciling items – Currency translation on reported items – Totals (\$m)						
Operating expenses Share of profit in associates and joint ventures  (1) — 1 — 2  Currency translation on revenue significant items (1) — 2 (2)  Currency translation on operating expense significant items 1 1 1 2 3  Currency translation on share of profit in associates and joint ventures significant items - — — — — — —  Loans and advances to customers (net)  Customer accounts  (7,555) (6,060) (7,261) 8,772  (10,451) (8,491) (10,415) 10,354	Revenue		(52)	(33)	51	127	
Operating expenses Share of profit in associates and joint ventures  (1) — 1 — 2  Currency translation on revenue significant items (1) — 2 (2)  Currency translation on operating expense significant items 1 1 1 2 3  Currency translation on share of profit in associates and joint ventures significant items - — — — — — —  Loans and advances to customers (net)  Customer accounts  (7,555) (6,060) (7,261) 8,772  Customer accounts	ECL		(2)	(1)	(6)	(27)	
Currency translation on revenue significant items  (1) — 2 (2)  Currency translation on operating expense significant items  1 1 1 2 3  Currency translation on share of profit in associates and joint ventures significant items  — — — — —  Loans and advances to customers (net)  Customer accounts  (1) — 2 (2)  (2)  (3)  (4)  (5)  (6)  (7,261)  (7,261)  (8,471)  (10,415)  (10,415)	Operating expenses					(87)	
Currency translation on revenue significant items  (1) — 2 (2)  Currency translation on operating expense significant items  1 1 1 2 3  Currency translation on share of profit in associates and joint ventures significant items  — — — — —  Loans and advances to customers (net)  Customer accounts  (1) — 2 (2)  (2)  (3)  (7)  (8)  (6)  (7)  (7)  (8)  (7)  (8)  (1)  (1)  (1)  (1)  (1)  (1)  (1	Share of profit in associates and joint ventures		(1)	_	1	_	
Currency translation on operating expense significant items  Currency translation on share of profit in associates and joint ventures significant items  1 1 2 3  Currency translation on share of profit in associates and joint ventures significant items  (7,555) (6,060) (7,261) 8,772  Customer accounts  (10,451) (8,491) (10,415) 10,354							
Currency translation on operating expense significant items  1 1 2 3  Currency translation on share of profit in associates and joint ventures significant items	Currency translation on revenue significant items		(1)	_	2	(2)	
Loans and advances to customers (net) Customer accounts  (7,555) (6,060) (7,261) 8,772 (10,451) (10,415) 10,354	Currency translation on operating expense significant items			1	2		
Loans and advances to customers (net) Customer accounts  (7,555) (6,060) (7,261) 8,772 (10,451) (10,415) 10,354	Currency translation on share of profit in associates and joint ventures significant items		_	_	_	_	
Customer accounts (10,451) (8,491) (10,415) 10,354							
Customer accounts (10,451) (8,491) (10,415) 10,354	Loans and advances to customers (net)		(7,555)	(6,060)	(7,261)	8,772	
	Customer accounts		(10,451)	(8,491)	(10,415)	10,354	
	Risk-weighted assets						

<sup>1</sup> RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

<sup>2</sup> With effect from the first quarter of 2021, certain items within the management view of adjusted revenue have been renamed. 'Wealth Management' has been renamed 'Wealth' and 'Retail Banking' has been renamed 'Personal Banking'.

### **Commercial Banking**

			Quarter ended			Year to date
Reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Net interest income	2,236	2,204	2,182	2,210	2,208	9,301
Net fee income	925	898	888	808	787	3,225
Other operating income	213	219	279	128	153	768
Net operating income before change in expected credit losses and other credit impairment charges	3,374	3,321	3,349	3,146	3,148	13,294
Change in expected credit losses and other credit impairment charges	272	19	230	(874)	(354)	(4,754)
Total operating expenses	(1,706)	(1,785)	(1,759)	(1,916)	(1,587)	(6,900)
of which: staff expenses	(605)	(659)	(640)	(789)	(619)	(2,606)
Share of profit in associates and joint ventures	_	_	1	(1)		(1)
Profit/(loss) before tax	1,940	1,555	1,821	355	1,207	1,639
Reported Significant items – Totals (\$m)						
Revenue	_	_	18	(1)	(17)	(18)
ECL	_	_	_	_		· <i>·</i>
Operating expenses	(33)	(16)	(3)	(152)	48	(211)
Share of profit in associates and joint ventures	`_		_	` _	_	` _
Adjusted (\$m)						
Net operating income before change in expected credit losses and other credit impairment charges	3,374	3,282	3,311	3,186	3,247	13,312
of which: net interest income	2,236	2,180	2,148	2,231	2,278	9,317
of which: net fee income	925	887	883	820	807	3,225
Change in expected credit losses and other credit impairment charges	272	18	228	(891)	(363)	(4,754)
Total operating expenses	(1,673)	(1,750)	(1,744)	(1,782)	(1,678)	(6,689)
Share of profit in associates and joint ventures	_	_	1	_	_	(1)
Profit/(loss) before tax	1,973	1,550	1,796	513	1,206	1,868
Earnings metrics – adjusted						
Return on average tangible equity (annualised, YTD) 1	11.6 %	11.1 %	11.5 %	1.3 %	1.1 %	1.3 %
Policy of the Control	20.5 21	20.1 . 24	Balance sheet date	24 5 - 20	20.5 20	Balance sheet date
Balance sheet – reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Loans and advances to customers (gross)	352,101	358,460	351,236	351,098	350,947	351,098
Loans and advances to customers (net)	345,156 624,523	350,945 624,042	343,623 605,417	343,182 570,295	343,702 555,635	343,182
Total external assets	•					570,295
Customer accounts	488,201	485,689	470,872	470,428	431,021	470,428
Risk-weighted assets	326,902	332,084	326,818	327,734	332,378	327,734
Adjusted balance sheet data – at most recent balance sheet date FX rates (\$m)						
Loans and advances to customers (net)	345,156	346,592	340,400	338,621	349,233	343,182
Customer accounts	488,201	479,093	466,007	464,418	438,679	470,428
Risk-weighted assets	326,902	328,014	323,792	322,966	337,682	327,734

### **Commercial Banking**

#### Management View of Adjusted Revenue – at originally reported average FX rates (\$m)

Global Trade and Receivables Finance

Credit and Lending

Global Liquidity and Cash Management<sup>2</sup>

Markets products, Insurance and Investments and other

- of which: share of revenue from Markets and Securities Services and Banking products

#### Net operating income

#### Management View of Adjusted Revenue – at most recent period average FX rates (\$m)

Global Trade and Receivables Finance

Credit and Lending

Global Liquidity and Cash Management<sup>2</sup>

Markets products, Insurance and Investments and other

- of which: share of revenue from Markets and Securities Services and Banking products

#### Net operating income

#### Reported Revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movement on financial instruments

Restructuring and other related costs

#### Reported Cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
500	478	455	423	429	1,744
1,520	1,497	1,468	1,457	1,442	5,640
896	879	862	898	920	4,146
458	466	546	369	374	1,782
266	265	259	231	221	920
3,374	3,320	3,331	3,147	3,165	13,312
500	474	452	426	436	1,744
1,520	1,479	1,459	1,481	1,482	5,640
896	870	857	908	943	4,146
458	459	543	371	386	1,782
266	262	257	234	227	920
3,374	3,282	3,311	3,186	3,247	13,312
_	_	19	1	(17)	(16)
_	_	_	_	_	_
_	_	1	(1)	_	(1)
_	_	(2)	(1)	_	(1)
_	_	_	_	_	_
_	_	_	_	_	(1)
_	_	_	_	_	_
_	_	_	(1)	(3)	(45)
_	_	_	_	_	_
(33)	(16)	(3)	(151)	51	(165)
_	_	_	_	_	_

### **Commercial Banking**

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	_	_	_	_	_	_
Reported Balance sheet data – significant items – Totals (\$m)  Risk-weighted assets – disposals	_	_	_	_	_	_
Reconciling items Currency translation on reported items – Totals (\$m)						
Revenue		(39)	(20)	39	82	
ECL		(1)	(2)	(17)	(9)	
Operating expenses		19	12	(19)	(41)	
Share of profit in associates and joint ventures		-	_	1	_	
Currency translation on revenue significant items		_	_	_	_	
Currency translation on operating expense significant items		_	_	(1)	2	
Currency translation on share of profit in associates and joint ventures significant items		_	_	_	_	
Loans and advances to customers (net)		(4,353)	(3,223)	(4,561)	5,531	
Customer accounts		(6,596)	(4,865)	(6,010)	7,658	
Risk-weighted assets		(4,070)	(3,026)	(4,768)	5,304	

<sup>1</sup> RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

<sup>2</sup> With effect from January 2021, a change in the transfer pricing methodology resulted in a reduction in revenue for GLCM, offset in Other, leaving CMB quarterly revenue unchanged. All prior quarters have be re-presented on the revised basis.

### **Global Banking and Markets**

Reported (\$m)
Net interest income
Net fee income
Other operating income
Net operating income before change in expected credit losses and other credit impairment charges
Change in expected credit losses and other credit impairment charges
Total operating expenses
of which: staff expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Reported Significant items – Totals (\$m)
Revenue
ECL
Operating expenses
Share of profit in associates and joint ventures
Adjusted (\$m)
Net operating income before change in expected credit losses and other credit impairment charges
of which: net interest income
of which: net fee income
Change in expected credit losses and other credit impairment charges
Total operating expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Earnings metrics – adjusted
Return on average tangible equity (annualised, YTD) <sup>1</sup>
Balance sheet – reported (\$m)
Loans and advances to customers (gross)
Loans and advances to customers (net)
Total external assets
Customer accounts
Risk-weighted assets
Adjusted balance sheet data – at most recent balance sheet date FX rates (\$m)
Loans and advances to customers (net)
Customer accounts
Risk-weighted assets

	Quart	ter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,020	999	1,025	1,106	1,040	4,518
923	909	950	841	818	3,267
1,568	1,580	2,240	1,352	1,652	7,209
3,511	3,488	4,215	3,299	3,510	14,994
147	224	190	9	(100)	(1,209)
(2,382)	(2,482)	(2,576)	(2,604)	(2,412)	(10,169)
(904)	(1,048)	(1,042)	(1,179)	(999)	(3,973)
_	_	_	_	<u> </u>	
1,276	1,230	1,829	704	998	3,616
(93)	(98)	(77)	(212)	(104)	(309)
					-
(47)	(44)	(29)	(134)	(130)	(905)
_	_	_	_	_	_
3,604	3,544	4,258	3,537	3,709	15,303
1,020	990	1,014	1,102	1,056	4,518
923	899	939	834	825	3,267
147	224	189	8	(103)	(1,209)
(2,335)	(2,408)	(2,526)	(2,507)	(2,358)	(9,264)
_	_	_	_	_	_
1,416	1,360	1,921	1,038	1,248	4,830
10.1 %	10.7 %	12.1 %	6.7 %	6.9 %	6.7 %
	Bal	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
213,087	217,292	222,660	226,024	238,670	226,024
211,976	216,098	221,223	224,364	236,902	224,364
1,265,530	1,258,694	1,281,710	1,347,440	1,380,766	1,347,440
354,466	341,242	335,823	336,983	343,365	336,983
249,081	255,158	254,587	265,147	267,162	265,147
211,976	213,872	219,328	220,926	239,778	224,364
354,466	336,460	331,910	331,189	348,905	336,983
249,081	252,932	252,822	261,643	269,255	265,147

### **Global Banking and Markets**

Advanced Notice of Adjusted December of Adjusted December 11 and 12 and 13 and 14 and 15 and
Management View of Adjusted Revenue – at originally reported average FX rates (\$m) <sup>2</sup> Markets and Securities Services
Securities Services
Global Debt Markets
Global Foreign Exchange
Equities
Securities Financing
Credit and Funding Valuation Adjustments
Banking
Global Trade and Receivables Finance
Global Liquidity and Cash Management
Credit & Lending
Capital Markets & Advisory
Other
GBM Other
Principal Investments
Other
Net operating income
rect operating income
Management View of Adjusted Revenue – at most recent period average FX rates (\$m) <sup>2</sup>
Markets and Securities Services
Securities services
Global Debt Markets
Global Foreign Exchange
Equities
Securities Financing
Credit and Funding Valuation Adjustments
Banking
Global Trade and Receivables Finance
Global Liquidity and Cash Management
Credit & Lending
Capital Markets & Advisory
Other
GBM Other
Principal Investments
Other
Net operating income

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,985	1,941	2,492	1,919	2,022	8,787
528	472	452	439	409	1,792
164	317	396	118	300	1,415
772	728	952	820	827	4,046
348	223	419	298	226	831
222	198	240	174	228	955
(49)	3	33	70	32	(252)
1,659	1,661	1,630	1,571	1,595	6,599
180	180	178	167	173	686
465	448	444	465	454	2,005
629	658	654	649	672	2,622
337	320	291	253	278	1,033
48	55	63	37	18	253
(40)	(16)	170	21	(3)	(83)
88	64	173	74	52	114
(128)	(80)	(3)	(53)	(55)	(197)
3,604	3,586	4,292	3,511	3,614	15,303
1,985	1,921	2,473	1,927	2,066	8,787
528	467	448	436	417	1,792
164	314	394	118	306	1,415
772	721	944	821	842	4,046
348	220	416	302	233	831
222	196	239	178	233	955
(49)	3	32	72	35	(252)
1,659	1,646	1,617	1,575	1,626	6,599
180	178	176	168	176	686
465	444	440	464	460	2,005
629	650	648	656	686	2,622
337	317	289	255	286	1,033
48	57	64	32	18	253
(40) 88	(23)	168	<b>35</b> 71	<b>17</b> 53	(83)
	63	173			114
(128)	(86)	(5)	(36)	(36)	(197)
3,604	3,544	4,258	3,537	3,709	15,303

### **Global Banking and Markets**

Reported Revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movement on financial instruments	9	(1)	(12)	(64)	(3)	(2)
Restructuring and other related costs	(102)	(97)	(65)	(148)	(101)	(307)
Reported Cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	1	(11)	(577)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(47)	(44)	(29)	(135)	(119)	(326)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	(2)
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Reported Balance sheet data – significant items – Totals (\$m)						
Risk-weighted assets – disposals	_	_	_	_	_	_
Reconciling items Currency translation on reported items – Totals (\$m)						
Revenue		(41)	(34)	20	93	
ECL		_	(1)	(1)	(3)	
Operating expenses		31	21	(39)	(79)	
Share of profit in associates and joint ventures		_	_	_	_	
Currency translation on revenue significant items		1	_	(6)	(2)	
Currency translation on operating expense significant items		1	_	(2)	(3)	
Currency translation on operating expense significant terms  Currency translation on share of profit in associates and joint ventures significant items		_	_	(2)	(5)	
carreincy a animodori on siture of profit in associates and joint ventures significant items		_	_	_	_	
Loans and advances to customers (net)		(2,226)	(1,895)	(3,438)	2,876	
Customer accounts		(4,782)	(3,913)	(5,794)	5,540	
Risk-weighted assets		(2,226)	(1,765)	(3,504)	2,093	

<sup>1</sup> RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

<sup>2</sup> With effect from the first quarter of 2021, the management view of adjusted revenue has been revised to align with changes to the management responsibilities of the business and how we assess business performance. All prior quarters have been re-presented on the new basis.

### **Corporate Centre**

			Quarter ended			Year to date
Reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Net interest income	(187)	(180)	(198)	(247)	(276)	(1,326)
Net fee income	(22)	(9)	(3)	(8)	(15)	(26)
Other operating income	(80)	238	(70)	247	151	1,494
Net operating income before change in expected credit losses and other credit impairment charges	(289)	49	(271)	(8)	(140)	142
Change in expected credit losses and other credit impairment charges	3	7	(3)	1	12	1
Total operating expenses	(99)	(350)	(318)	(1,338)	(171)	(1,917)
of which: staff expenses	(1,199)	(1,466)	(1,663)	(1,523)	(1,427)	(5,696)
Share of profit in associates and joint ventures	708	768	876	663	(37)	1,592
Profit/(loss) before tax	323	474	284	(682)	(336)	(182)
Reported Significant items – Totals (\$m)						
Revenue	(94)	138	(227)	147	15	404
ECL	(54)	_	(227)	_	_	_
Operating expenses	(290)	(332)	(224)	(462)	(359)	(1,435)
Share of profit in associates and joint ventures	(230)	(332)	(22-i) —	(402) —	(462)	(462)
Share of profit in associates and joint ventures					(402)	(402)
Adjusted (\$m)						
Net operating income before change in expected credit losses and other credit impairment charges	(195)	(86)	(40)	(147)	(152)	(262)
of which: net interest expense	(187)	(179)	(199)	(248)	(284)	(1,326)
of which: net fee income/(expense)	(21)	(8)	(3)	(9)	(15)	(26)
Change in expected credit losses and other credit impairment charges	3	6	(2)	_	13	1
Total operating expenses	191	(23)	(100)	(881)	196	(482)
Share of profit in associates and joint ventures	708	767	877	675	449	2,054
Profit/(loss) before tax	707	664	735	(353)	506	1,311
Earnings metrics – adjusted						
Return on average tangible equity (annualised, YTD) <sup>1</sup>	5.4 %	5.1 %	7.4 %	3.1 %	4.6 %	3.1 %
	***	20.1.21	Balance sheet date	24.5.22		Balance sheet date
Balance sheet – reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Loans and advances to customers (gross)	760	1,157	1,112	1,268	1,233	1,268
Loans and advances to customers (net)	750	1,148	1,101	1,255	1,220	1,255
Total external assets	162,560	180,790	191,350	184,511	168,441	184,511
Customer accounts	704	903	792	610	716	610
Risk-weighted assets	86,169	90,077	93,485	91,852	84,324	91,852
Adjusted balance sheet data – at most recent balance sheet date FX rates (\$m)						
Loans and advances to customers (net)	750	1,131	1,087	1,232	1,242	1,255
Customer accounts	704	881	778	595	734	610
Risk-weighted assets	86,169	89,772	93,139	91,234	84,553	91,852

### **Corporate Centre**

Management View of Adjusted Revenue – at originally reported average FX rates (\$m)

Central Treasury Legacy Credit

Other

Net operating income

Memo

Markets Treasury previously reported in Corporate Centre – now allocated to global businesses <sup>2</sup>

Management View of Adjusted Revenue – at most recent period average FX rates (\$m)

Central Treasury

Legacy Credit

Other

Net operating income

Memo

Markets Treasury previously reported in Corporate Centre – now allocated to global businesses <sup>2</sup>

Reported Revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movement on financial instruments

Restructuring and other related costs

Reported Cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended		_	Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
(35)	(27)	(28)	(12)	(32)	156
(35)	7	9	3	28	(17)
(125)	(69)	(25)	(146)	(151)	(401)
(195)	(89)	(44)	(155)	(155)	(262)
524	515	805	610	671	2,809
(35)	(27)	(28)	(12)	(32)	156
(35)	6	9	3	28	(17)
(125)	(65)	(21)	(138)	(148)	(401)
(195)	(86)	(40)	(147)	(152)	(262)
524	510	798	603	672	2,809
_	_	_	_	_	_
_	_	_	(1)	1	(1)
(72)	45	(228)	19	14	267
(22)	93	1	129	_	138
_	_	_	_	_	_
(2)	(2)	(2)	(2)	(7)	(9)
(2) —	(2) —	(2) —	(Z) —	(*/ _	(5)
_	_	_	(23)	181	(174)
_	_	_	(17)	_	(17)
(288)	(330)	(222)	(416)	(530)	(1,225)
_	_	· _	(4)	(3)	(10)

### **Corporate Centre**

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	_	_	_	-	(462)	(462)
Reported Balance sheet data – significant items – Totals (\$m)						
Risk-weighted assets – disposals	-	_	_	_	_	-
Reconciling items Currency translation on reported items – Totals (\$m)						
Revenue		2	4	14	1	
ECL		(1)	1	(1)	1	
Operating expenses		(1)	(6)	(11)	(3)	
Share of profit in associates and joint ventures		(1)	1	12	24	
Currency translation on revenue significant items		(1)	_	6	(2)	
Currency translation on operating expense significant items		4	_	(6)	(11)	
Currency translation on share of profit in associates and joint ventures significant items			_	<del>-</del>	_	
Loans and advances to customers (net)		(17)	(14)	(23)	22	
Customer accounts		(22)	(14)	(15)	18	
Risk-weighted assets		(305)	(346)	(618)	229	

<sup>1</sup> RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

<sup>2</sup> At 4Q20 we renamed our Balance Sheet Management function as Markets Treasury to reflect the activities it undertakes more accurately and its relationship to our Group Treasury function more broadly.

Europe – TOTAL	·	C	Quarter ended	
Reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-D
Net interest income	1,720	1,614	1,528	:
Net fee income	985	961	964	
Other operating income	1,979	2,602	2,560	2
Net operating income before change in expected credit losses and other credit impairment charges	4,684	5,177	5,052	4
Change in expected credit losses and other credit impairment charges	657	333	337	
Total operating expenses	(4,300)	(4,557)	(4,527)	(5
of which: staff expenses	(1,667)	(1,900)	(1,971)	(2,
Share of profit in associates and joint ventures	101	18	135	
Profit/(loss) before tax	1,142	971	997	(1
Reported Significant items – Totals (\$m)				
Revenue	(67)	156	(235)	
ECL	_	_	_	
Operating expenses	(340)	(357)	(277)	
Share of profit in associates and joint ventures	` -	_	_	
Adjusted (\$m)				
Net operating income before change in expected credit losses and other credit impairment charges	4,751	4,936	5,261	
of which: net interest income	1,720	1,580	1,502	1
Change in expected credit losses and other credit impairment charges	657	329	338	
Total operating expenses	(3,960)	(4,141)	(4,229)	(5
Share of profit in associates and joint ventures	101	17	135	
Profit/(loss) before tax	1,549	1,141	1,505	
			ance sheet date	
Balance sheet – reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-D
Loans and advances to customers (gross)	402,922	408,278	411,365	414
Loans and advances to customers (net)	398,308	402,778	405,493	408
Total external assets	1,273,063	1,294,594	1,301,898	1,33
Customer accounts	666,968	663,996	643,162	629
Risk-weighted assets <sup>1</sup>	262,727	269,873	271,481	28
Balance sheet data – at most recent balance sheet date FX rates (\$m)				
Loans and advances to customers (net)	398,308	393,228	397,392	399
Customer accounts	666,968	648,200	630,229	616

Year to date	Quarter ended						
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21		
5,695	1,391	1,521	1,528	1,614	1,720		
3,501	827	927	964	961	985		
9,223	2,271	2,506	2,560	2,602	1,979		
18,419	4,489	4,954	5,052	5,177	4,684		
(3,751)	(353)	(513)	337	333	657		
(18,874)	(4,058)	(5,715)	(4,527)	(4,557)	(4,300)		
(7,324)	(1,848)	(2,293)	(1,971)	(1,900)	(1,667)		
1	6	45	135	18	101		
(4,205)	84	(1,229)	997	971	1,142		
242	(90)	102	(235)	156	(67)		
_	_	_	_	_	_		
(2,203)	(224)	(648)	(277)	(357)	(340)		
_	_	_	_	_	_		
18,177	4,842	4,997	5,261	4,936	4,751		
5,716	1,556	1,593	1,502	1,580	1,720		
(3,751)	(362)	(537)	338	329	657		
(16,671)	(4,014)	(5,178)	(4,229)	(4,141)	(3,960)		
1	7	47	135	17	101		
(2,244)	473	(671)	1,505	1,141	1,549		
Balance sheet date			ance sheet date				
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21		
414,940	404,224	414,940	411,365	408,278	402,922		
408,495	398,181	408,495	405,493	402,778	398,308		
1,337,006	1,307,736	1,337,006	1,301,898	1,294,594	1,273,063		
629,647	593,172	629,647	643,162	663,996	666,968		
284,322	281,223	284,322	271,481	269,873	262,727		
	440.755	200 550	227.222				
408,495	410,739	399,568	397,392	393,228	398,308		
629,647	612,860	616,887	630,229	648,200	666,968		

### Europe

Europe – Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	Quarter ended							
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20			
1,684	1,749	1,804	1,754	1,608	6,490			
1,106	1,150	1,075	1,055	1,011	4,182			
239	115	113	(78)	(114)	(1,167)			
(1,353)	(1,445)	(1,484)	(1,595)	(1,357)	(6,003)			
(473)	(513)	(556)	(597)	(482)	(1,993)			
_	_							
570	419	433	81	137	(680)			
(5)	2	(8)	(8)	(31)	(13)			
_	_	_	_	_	_			
(8)	(53)	(48)	39	56	(72)			
_	_	_	_	_	_			
1,689	1,718	1,801	1,818	1,731	6,503			
1,106	1,132	1,073	1,093	1,105	4,187			
239	115	114	(83)	(118)	(1,167)			
(1,345)	(1,370)	(1,429)	(1,676)	(1,482)	(5,931)			
_	_	_	_	_	_			
583	463	486	59	131	(595)			
		Balance sheet date			Balance sheet date			
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20			
223,077	225,163	220,955	220,255	206,497	220,255			
221,470	223,159	218,760	217,870	204,244	217,870			
366,588	370,719	357,796	361,385	334,722	361,385			
308,793	310,128	300,962	289,610	267,190	289,610			
52,312	53,678	52,871	54,297	48,065	54,297			
221,470	217,907	214,362	213,379	210,992	217,870			
308,793	302,804	294,811	284,002	276,360	289,610			

### Europe

#### **Europe – Commercial Banking**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,208	1,200	1,210	1,201	1,134	4,573
737	747	756	730	701	2,766
353	161	192	(416)	(233)	(2,022)
(653)	(691)	(727)	(899)	(638)	(3,080)
(234)	(249)	(249)	(396)	(241)	(1,094)
_	_	_	_	<u> </u>	
908	670	675	(114)	263	(529)
_	1	17	(3)	(16)	(19)
_	_	_	_	_	_
(15)	_	(7)	(140)	55	(190)
-	_	_	_	_	_
1,208	1,180	1,188	1,247	1,220	4,592
737	734	734	759	764	2,782
353	158	193	(433)	(238)	(2,022)
(638)	(682)	(719)	(781)	(728)	(2,890)
_	_	_	_	_	_
923	656	662	33	254	(320)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
121,670	124,224	126,733	129,719	126,195	129,719
119,245	121,356	123,685	126,407	123,250	126,407
263,604	271,509	263,370	233,042	219,598	233,042
205,672	207,253	202,858	200,647	181,865	200,647
106,408	112,444	111,942	115,252	118,664	115,252
119,245	118,454	121,219	123,619	127,078	126,407
205,672	202,272	198,830	196,486	187,874	200,647

### Europe

#### **Europe – Global Banking and Markets**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,080	1,204	1,506	1,048	1,168	4,476
36	32	39	94	56	210
62	54	36	(21)	(18)	(569)
(1,272)	(1,326)	(1,357)	(1,400)	(1,289)	(5,717)
(426)	(477)	(478)	(599)	(511)	(1,905)
	_				
(130)	(68)	185	(373)	(139)	(1,810)
(95)	(87)	(63)	(169)	(58)	(249)
_	_	_	_	_	_
(31)	(25)	(20)	(124)	(115)	(855)
-	_	_	_	_	_
1,175	1,265	1,558	1,255	1,309	4,725
36	29	38	99	65	210
62	53	35	(22)	(19)	(569)
(1,241)	(1,277)	(1,325)	(1,318)	(1,245)	(4,862)
_	_	_	_	_	_
(4)	41	268	(85)	45	(706)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
57,608	58,252	63,037	64,135	70,721	64,135
57,037	57,632	62,420	63,402	69,888	63,402
583,022	596,433	623,448	687,630	699,711	687,630
151,799	145,714	138,605	138,833	143,456	138,833
91,018	91,217	94,448	102,616	103,219	102,616
57,037	56,250	61,196	61,774	71,847	63,402
151,799	142,244	135,865	135,858	147,949	138,833

### Europe

#### **Europe – Corporate Centre**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	Year to date				
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
711	1,025	533	949	579	2,878
(160)	(316)	(343)	(358)	(376)	(1,462)
2	1	(5)	_	13	6
(1,020)	(1,097)	(960)	(1,819)	(775)	(4,073)
(533)	(662)	(690)	(702)	(613)	(2,332)
101	19	136	46	5	1
(206)	(52)	(296)	(824)	(178)	(1,188)
35	241	(179)	283	15	524
_	_	_	_	_	_
(285)	(282)	(207)	(426)	(218)	(1,087)
_	_	_	_	_	_
676	776	713	678	581	2,354
(160)	(315)	(343)	(359)	(377)	(1,462)
2	2	(4)	1	13	6
(735)	(812)	(755)	(1,403)	(560)	(2,986)
101	18	135	47	6	1
44	(16)	89	(677)	40	(625)
	Bali	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
567	641	639	829	811	829
557	631	628	816	799	816
59,849	55,933	57,283	54,951	53,704	54,951
705	902	737	557	661	557
12,989	12,534	12,220	12,157	11,275	12,157
557	616	616	797	822	816
705	880	723	542	677	557

### Europe

#### SIGNIFICANT ITEMS

#### Europe – TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Europe - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Year to date	Quarter ended						
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21		
(21)	(48)	1	18	_	_		
_	_	_	_	_	_		
254	12	(10)	(236)	48	(64)		
9	(54)	111	(17)	108	(3)		
_	_	_	_	_	_		
54	(3)	107	10	(27)	(7)		
_	_	_	_	_	-		
(803)	184	(3)	_	_	_		
(17)	_	(17)	_	_	_		
(1,425)	(399)	(731)	(287)	(330)	(333)		
(12)	(6)	(4)	_	_	-		
_	_	_	_	_	_		
(5)	(24)		(4)				
(5)	(31)	_	(1)	_	_		
_	_	_	_	_	_		
	_		(7)		(5)		
(8)	_	(8)	(7)	2	(5)		
_	_	_	_	_	_		
64	3	109	12	(25)	(5)		
_	_	_	_	_	_		
(45)	(1)	_	_	_	_		
_	_	_	_	_	_		
(91)	54	(70)	(60)	(28)	(3)		
_	_	_	_	_	-		

### Europe

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	_	_	_	_	_	_
Europe – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	20	_	(16)	(16)
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	(1)	_	(1)
Restructuring and other related costs	_	1	(3)	(2)	_	(2)
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	(1)
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	(3)	_	(44)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(15)	_	(7)	(137)	55	(145)
Settlements and provisions in connection with legal and regulatory matters	· <del>-</del>	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Europe – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	9	3	(8)	(29)	(3)	(6)
Restructuring and other related costs	(104)	(90)	(55)	(140)	(55)	(243)
-	, ,	` '	, ,	. ,		` ,

Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	(6)	(573)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(31)	(25)	(20)	(124)	(109)	(280)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	(2)
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	-	_	_	_	_	_
Europe – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	-	_	_	_	_	_
Fair value movements on financial instruments	(73)	45	(228)	21	15	262
Restructuring and other related costs	108	196	49	262	_	262
Reported cost significant items (\$m)						
Costs of structural reform	-			_		
Customer redress programmes	(2)	(3)	(3)	(4)	(5)	(9)
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	-
Impairment of goodwill and other intangibles	_	_	_	(1)	191	(142)
Past service costs of guaranteed minimum pension benefits equalisation	-			(17)		(17)
Restructuring and other related costs	(283)	(280)	(205)	(401)	(400)	(909)
Settlements and provisions in connection with legal and regulatory matters	_	1	1	(3)	(4)	(10)
Shows of wealth in accordates and injut vantuums significant thoms (Cm)						
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Reconciling items – Currency translation on reported items – Totals (\$m)						
Europe – TOTAL						
Revenue		(86)	(26)	149	256	
ECL		(4)	(20)	(24)	(9)	
Operating expenses		63	22	(123)	(190)	
Share of profit in associates and joint ventures		(1)		(123)	(190)	
Share of profit in associates and joint ventures		(1)	_	2	1	

	(4)		_	(=)
Revenue significant items	(1)	_	4 (12)	(7)
Operating expense significant items  Share of profit in associates and joint ventures significant items	4	1	(12)	(10)
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(9,550)	(8,101)	(8,927)	12,558
Customer accounts	(15,796)	(12,933)	(12,760)	19,688
	(25),550)	(12,333)	(22), 66)	23,000
Europe – Wealth and Personal Banking				
Revenue	(29)	(11)	58	90
ECL	_	1	(5)	(4)
Operating expenses	23	7	(42)	(68)
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	_	2	(2)
Operating expense significant items	1	_	_	1
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(5,252)	(4,398)	(4,491)	6,748
Customer accounts	(7,324)	(6,151)	(5,608)	9,170
Europe – Commercial Banking				
Revenue	(21)	(5)	45	69
ECL	(3)	1	(17)	(5)
Operating expenses	12	4	(22)	(34)
Share of profit in associates and joint ventures	_	_	_	_
Develope signal Count House	(2)		2	(1)
Revenue significant items	(2)	_	2	(1)
Operating expense significant items	3	3	_	1
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(2,902)	(2.466)	(2 700)	2 020
Customer accounts	(2,902)	(2,466) (4,028)	(2,788)	3,828 6,009
customer accounts	(4,981)	(4,028)	(4,161)	0,009

Europe – Global Banking and Markets Revenue ECL Operating expenses Share of profit in associates and joint ventures	(27)	(12)	31	80
	(1)	(1)	(1)	(1)
	23	11	(44)	(74)
Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items	(1)	(1)	(7)	(3)
	(1)	(1)	(2)	(3)
	—	—	—	—
Loans and advances to customers (net) Customer accounts	(1,382)	(1,224)	(1,628)	1,959
	(3,470)	(2,740)	(2,975)	4,493
Europe – Corporate Centre Revenue ECL Operating expenses Share of profit in associates and joint ventures	(9) 1 9 (1)	11(1)	17 1 (17) 1	17 — (15) 1
Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items	(1) 6 —	(1) 3 —	5 (7) —	
Loans and advances to customers (net) Customer accounts	(15)	(12)	(19)	23
	(22)	(14)	(15)	16

<sup>1</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

### **HSBC HSBC UK UK ring-fenced bank**

H5		UI		

HSBC UK – TOTAL
Reported (\$m)
Net interest income
Net fee income
Other operating income
Net operating income before change in expected credit losses and other credit impairment charges
Change in expected credit losses and other credit impairment charges
Total operating expenses
of which: staff expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Reported Significant items – Totals (\$m)
Revenue
ECL
Operating expenses
Share of profit in associates and joint ventures
Adjusted (\$m)
Net operating income before change in expected credit losses and other credit impairment charges
of which: net interest income
Change in expected credit losses and other credit impairment charges
Total operating expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
-1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Balance sheet – reported (\$m)
Loans and advances to customers (gross)
Loans and advances to customers (net)
Total external assets
Customer accounts
Nick wolghted accets
Risk-weighted assets
Balance sheet data – at most recent balance sheet date FX rates (\$m)

Year to date			uarter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
5,839	1,433	1,503	1,556	1,625	1,593
1,304	290	345	313	351	389
596	134	149	201	152	162
7,739	1,857	1,997	2,070	2,128	2,144
(2,678)	(160)	(499)	288	281	563
(4,815)	(1,170)	(1,291)	(1,280)	(1,350)	(1,213)
(1,267)	(292)	(412)	(340)	(384)	(359)
					_
246	527	207	1,078	1,059	1,494
(22)	(47)	(1)	17	_	_
(22)	(47)	(±) —	_	_	_
(200)	(33)	(104)	(79)	(121)	(84)
(200)	_	_	_	_	(o.,
7,761	2,032	2,085	2,051	2,097	2,144
5,860	1,579	1,570	1,539	1,602	1,593
(2,678)	(171)	(518)	290	279	563
(4,615)	(1,214)	(1,239)	(1,203)	(1,212)	(1,129)
_	_	_	_	_	_
468	647	328	1,138	1,164	1,578
Balance sheet date			nce sheet date	Dala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
265,468	249,187	265,468	266,423	268,872	264,807
261,109	245,312	261,109	262,442	265,240	261,952
414,816	376,763	414,816	424,987	444,450	435,607
354,099	319,899	354,099	365,650	378,211	372,655
116,710	115,539	116,710	115,733	116,868	111,920
_10,/10	,		,	,	,
261,109	256,237	257,896	256,508	258,801	261,952
354,099	334,146	349,742	357,382	369,031	372,655

#### **HSBC UK**

### **UK ring-fenced bank**

HSBC UK -	<ul> <li>Wealth and</li> </ul>	Personal	Banking
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Reported	l (\$m)
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Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	Q	uarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,163	1,159	1,100	1,062	987	4,199
947	982	903	<i>87</i> 5	833	3,463
227	112	107	(132)	(45)	(1,068)
(745)	(851)	(825)	(744)	(740)	(3,018)
(220)	(238)	(246)	(278)	(205)	(887)
_					
645	420	382	186	202	113
_	_	(1)	_	(31)	(5)
_	_	_	_	_	_
(9)	(40)	(46)	15	_	(33)
_	_	_	_	_	_
4.460	4.443	4 400	4 400	4.007	4 204
1,163 <i>947</i>	<b>1,142</b> <i>967</i>	<b>1,100</b> <i>903</i>	1,109	<b>1,087</b> <i>922</i>	4,204
			914		3,468
227 (736)	110 (799)	107 (780)	(138)	(48)	(1,068) (2,985)
(736)	(799)	(780)	(795)	(789)	(2,965)
654	453	427	 176	250	_ 151
	Bala	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
175,909	177,693	173,809	171,377	159,399	171,377
174,630	176,039	171,970	169,365	157,568	169,365
248,705	252,250	240,884	238,853	216,493	238,853
236,049	238,324	230,650	218,723	197,377	218,723
33,177	34,100	33,829	34,218	32,624	34,218
174,630	171,765	168,082	167,281	164,585	169,365
236,049	232,539	225,435	216,032	206,168	218,723

#### **HSBC UK**

### **UK ring-fenced bank**

**HSBC UK – Commercial Banking** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Year to date		Quarter ended					
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21		
3,348	822	881	932	929	938		
2,384	603	630	651	643	643		
(1,611)	(115)	(366)	183	171	336		
(1,569)	(390)	(422)	(400)	(412)	(387)		
(496)	(117)	(157)	(114)	(125)	(115)		
					_		
168	317	93	715	688	887		
(17)	(16)	(1)	18				
(17)	(10)	(1)	10	_			
(35)	_	(34)	_ 5	(3)	(3)		
(33)	_	(34)	3	(3)	(3)		
3,365	895	921	914	915	938		
2,400	660	658	631	633	643		
(1,611)	(123)	(382)	183	169	336		
(1,534)	(418)	(405)	(406)	(404)	(384)		
_	_	_	_	_	_		
220	354	134	691	680	890		
Balance sheet date			nce sheet date	Bala			
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21		
93,517	89,228	93,517	92,219	90,826	88,583		
91,169	87,183	91,169	90,077	88,849	87,007		
161,864	146,776	161,864	171,734	179,376	175,130		
135,108	122,270	135,108	134,629	139,324	136,220		
79,688	81,081	79,688	78,712	79,698	75,751		

30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
88,583	90,826	92,219	93,517	89,228	93,517
87,007	88,849	90,077	91,169	87,183	91,169
175,130	179,376	171,734	161,864	146,776	161,864
136,220	139,324	134,629	135,108	122,270	135,108
75,751	79,698	78,712	79,688	81,081	79,688
87,007	86,692	88,040	90,047	91,066	91,169
136,220	135,942	131,585	133,446	127,715	135,108

#### **HSBC UK**

### **UK ring-fenced bank**

HSBC UK – Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	(	Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
43	43	41	56	50	200
_	_	_	_	_	_
_	_	_	_	_	_
(10)	(10)	(13)	(29)	(26)	(110)
(4)	(5)	(6)	(4)	(3)	(13)
_	_	_	_		
33	33	28	27	24	90
_	_	_	_	_	_
_	_	_	_	_	_
-	_	_	_	_	_
_	_	_	_	_	_
40	44	••			200
43	41	40	58	54	200
_	_	_	_	_	_
-		- (42)	(22)	- (27)	(110)
(10)	(10)	(13)	(30)	(27)	(110)
_	_	-	_	_	_
33	31	27	28	27	90
	Pa	lance sheet date			Balance sheet date
	Daiance sileet date				

31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
_	_	_	_	_	_
_	_	_	_	_	_
79	50	79	64	35	36
_	_	_	_	_	_
819	409	819	864	970	848
_	_	_	_	_	_
_	_	_	_	_	_

#### **HSBC UK**

### **UK ring-fenced bank**

#### **HSBC UK – Corporate Centre**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
(1)	(1)	(1)	(1)	(2)	(7)
3	2	3	(2)	(3)	(8)
_	(3)	(3)	(2)	_	_
(71)	(77)	(41)	(96)	(13)	(117)
(20)	(15)	26	27	33	129
_	_	_	_	_	_
(72)	(81)	(45)	(99)	(15)	(124)
_	_	1	_	_	_
_	_	_	_	_	_
(72)	(77)	(36)	(86)	(32)	(132)
_	_	_	_	_	_
(1)	(2)	(3)	(2)	(2)	(7)
3	2	3	(2)	(3)	(8)
_	_	_	1	_	_
1	2	(5)	(10)	20	15
_	_	_	_	_	_
_	_	(8)	(11)	18	8
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
314	352	395	574	561	574
314	352	395	574	561	574
11,735	12,789	12,305	14,021	13,445	14,021
385	563	371	268	252	268
2,144	2,100	2,328	1,985	1,425	1,985
314	344	387	567	586	574
385	550	362	264	263	268
303	330	302	204	203	200

# HSBC UK

# **UK ring-fenced bank**

#### SIGNIFICANT ITEMS

#### HSBC UK - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### HSBC UK - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
_	_	18	_	(47)	(21)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	(1)	(1)	_	(1)
_	_	_	_	_	_
(7)	(27)	10	107	(3)	54
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	(17)	_	(17)
(77)	(94)	(89)	(194)	(30)	(237)
_	_	_	_	_	_
-	_	-	-	-	_
_	_	(1)	_	(31)	(5)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
(5)	(25)	12	109	3	64
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
(4) —	(15) —	(58) —	(94) —	(3)	(97) —

# HSBC HSBC UK

# **UK ring-fenced bank**

Settlements and provisions in connection with legal and regulatory matters

UK ring-tenced bank						
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
HSBC UK – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	20	_	(16)	(16)
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	(2)	(1)	_	(1)
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	(1)
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(3)	(3)	5	(34)	_	(34)
Settlements and provisions in connection with legal and regulatory matters	-	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
HSBC UK – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_

# **HSBC HSBC UK**

Loans and advances to customers (net)

Customer accounts

UK ring-fenced bank						
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
HSBC UK – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	1	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	(2)	(3)	(3)	(4)	(5)	(9)
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	(17)	_	(17)
Restructuring and other related costs	(70)	(74)	(33)	(65)	(27)	(106)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Reconciling items – Currency translation on reported items – Totals (\$m)						
HSBC UK – TOTAL						
Revenue		(31)	(1)	88	125	
ECL		(2)	2	(19)	(11)	
Operating expenses		18	(1)	(58)	(78)	
Share of profit in associates and joint ventures		_	_	_	_	
Revenue significant items		_	1	1	(3)	
Operating expense significant items		1	1	(6)	(1)	
Share of profit in associates and joint ventures significant items		_	_	_	_	

(6,439)

(9,180)

(5,934)

(8,268)

(3,213)

(4,357)

10,925

# HSBC UK

# **UK ring-fenced bank**

HSBC UK -	Wealth	and	Personal	Banking
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Revenue

ECL
Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

#### **HSBC UK - Commercial Banking**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

#### HSBC UK – Global Banking and Markets

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

(17)	(1)	47	67
(2)	_	(6)	(3)
13	_	(33)	(50)
_	_	_	_
_	_	_	(2)
1	1	3	(1)
_	_	_	_
(4,274)	(3,888)	(2,084)	7,017
(5,785)	(5,215)	(2,691)	8,791
(3,763)	(3,213)	(2,031)	0,751
(14)	_	39	56
(2)	_	(16)	(8)
6	_	(19)	(27)
_	_	_	_
_	_	_	(1)
1	1	(2)	1
_	_	_	_
(2,157)	(2,037)	(1,122)	3,883
(3,382)	(3,044)	(1,662)	5,445
(3,302)	(3,044)	(1,002)	3,443
(2)	(1)	2	4
_	_	_	_
_	_	(1)	(1)
_	_	_	_
_	_	_	_
_	_	_	_
_	_	_	_
_	_	_	_

# HSBC UK

# **UK ring-fenced bank**

### HSBC UK – Corporate Centre

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

(1)	(1)	(1)	_
3	3	3	_
_	(2)	(6)	(1)
_	_	_	_
_	_	_	_
(2)	(2)	(6)	(2)
_	_	_	_
(8)	(8)	(7)	25
(13)	(9)	(4)	11

# HSBC HSBC Bank Non ring-fenced bank

HSBC Bank – TOTAL
Reported (\$m)
Net interest income
Net fee income
Other operating income
Net operating income before change in expected credit losses and other credit impairment charges
Change in expected credit losses and other credit impairment charges
Total operating expenses
of which: staff expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Reported significant items – Totals (\$m)
Revenue
ECI.
Operating expenses
Share of profit in associates and joint ventures
Share of profit in associates and joint ventures
Adjusted (\$m)
Net operating income before change in expected credit losses and other credit impairment charges
of which: net interest income
Change in expected credit losses and other credit impairment charges
Total operating expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Balance sheet – reported (\$m)
Loans and advances to customers (gross)
Loans and advances to customers (net)
Total external assets
Customer accounts
Risk-weighted assets
Balance sheet data – at most recent balance sheet date FX rates (\$m)
Loans and advances to customers (net)
Customer accounts
customer decounts

	C	Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
572	587	607	660	621	2,435
498	504	530	477	442	1,797
726	1,060	1,374	812	919	3,325
1,796	2,151	2,511	1,949	1,982	7,557
95	52	46	(216)	9	(1,023)
(1,749)	(1,808)	(1,968)	(2,290)	(1,920)	(8,586)
(637)	(742)	(751)	(989)	(746)	(3,013)
99	17	132	45	4	(1)
241	412	721	(512)	75	(2,053)
(94)	5	(64)	(46)	(58)	(124)
_	_	_	_	_	_
(134)	(110)	(76)	(430)	(258)	(1,691)
_	_	_	_	_	_
1,890	2,108	2,547	2,019	2,123	7,681
572	575	600	666	640	2,435
95	51	47	(218)	10	(1,023)
(1,615)	(1,669)	(1,874)	(1,895)	(1,729)	(6,895)
99	17	132	47	4	(1)
469	507	852	(47)	408	(238)
	Bal	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
129,083	130,193	135,368	139,987	145,681	139,987
127,407	128,405	133,558	137,981	143,790	137,981
796,973	813,446	834,286	881,616	891,935	881,616
278,480	270,732	262,475	260,614	257,986	260,614
153,825	153,099	157,555	167,115	166,744	167,115
127,407	125,396	131,351	132,802	145,550	137,981
278,480	264,333	257,820	253,050	263,630	260,614
270,400	204,333	257,020	255,050	203,030	200,014

#### **HSBC Bank**

# Non ring-fenced bank

HSBC Ban	k – Weal	lth and	l Persona	Ban	king
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Reported	(\$m)
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Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			uarter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
1,326	393	405	552	438	353
852	213	211	208	201	190
(49)	(8)	(5)	6	6	14
(1,497)	(276)	(423)	(373)	(332)	(309)
(501)	(118)	(142)	(145)	(138)	(122)
					_
(220)	109	(23)	185	112	58
_	_	_	_	_	_
_	_	_	_	_	_
(50)	72	(8)	(1)	(6)	(4)
_	_	_	_	_	_
1,326	402	406	542	430	353
852	218	211	204	196	190
(49)	(9)	(5)	6	6	14
(1,447)	(354)	(415)	(366)	(319)	(305)
_	_	_	_	_	_
(170)	39	(14)	182	117	62
Balance sheet date			ince sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
39,395	37,742	39,395	37,573	38,254	38,135
		39,099	37,297	37,987	37,890
39,099	37,456	,			
97,989	94,102	97,989	93,534	95,856	94,833
97,989 55,952	94,102 54,526		93,534 55,276	56,752	56,910
97,989	94,102	97,989			•

36,747

54,349

37,227

53,875

37,314

55,109

39,099

55,952

37,890

56,910

37,111

#### **HSBC Bank**

## Non ring-fenced bank

**HSBC Bank - Commercial Banking** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			ıarter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
1,451	367	356	390	380	370
880	223	222	221	220	204
(411)	(17)	(150)	10	(10)	17
(990)	(145)	(319)	(259)	(204)	(192)
(390)	(75)	(175)	(83)	(64)	(61)
· -	· ·	· ·	_	_	· <u>-</u>
50	205	(113)	141	166	195
(2)	_	(2)	_	_	_
_	_	_	_	_	_
(145)	57	(101)	(2)	12	(13)
_	_	_	_	_	_
1,453	375	358	385	373	370
880	229	223	218	215	204
(411)	(15)	(151)	10	(11)	17
(845)	(205)	(220)	(254)	(214)	(179)
_	_	_	_	_	_
197	155	(13)	141	148	208
Balance sheet date			nce sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
36,202	36,967	36,202	34,515	33,398	33,087
35,238	36,167	35,238	33,608	32,507	32,237
72,833	74,487	72,833	93,310	93,809	90,108
65,539	59,595	65,539	68,229	67,929	69,452
36,761	38,446	36,761	34,411	33,944	31,857
35,238	36,112	33,572	33,179	31,762	32,237

67,245

63,040

60,159

65,539

69,452

#### **HSBC Bank**

## Non ring-fenced bank

HSBC Bank - Globa	al Banking and Markets
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Reported	l (\$m)
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Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			ıarter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
4,842	1,272	1,104	1,588	1,217	1,103
774	195	232	187	181	179
(569)	22	(61)	35	53	62
(5,345)	(1,216)	(1,281)	(1,272)	(1,142)	(1,128)
(1,547)	(417)	(495)	(381)	(393)	(337)
(1,072)		(238)	351	128	37
(245)	(58)	(165)	(62)	(86)	(93)
_	_	_	_	_	_
(857)	(108)	(133)	(24)	(22)	(34)
_	_	_	_	_	_
5,087	1,397	1,299	1,642	1,284	1,196
774	205	236	185	177	179
(569)	21	(62)	35	53	62
(4,488)	(1,164)	(1,182)	(1,240)	(1,102)	(1,094)
_	_	_	_	_	_
30	254	55	437	235	164
Balance sheet date			nce sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
64,135	70,721	64,135	63,037	58,252	57,608
63,402	69,928	63,402	62,420	57,632	57,037
688,738	700,817	688,738	624,583	597,599	584,157
138,833	143,456	138,833	138,604	145,713	151,798
104,566	105,318	104,566	97,083	92,879	94,540

61,196

135,865

61,774

135,857

71,887

147,949

63,402

138,833

57,037

151,798

56,250

#### **HSBC Bank**

# Non ring-fenced bank

**HSBC Bank – Corporate Centre** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			uarter ended	0	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
(63)	(50)	83	(20)	116	(30)
(70)	(10)	(4)	(7)	(13)	· _ ·
6	12	_	(4)	2	2
(754)	(283)	(267)	(64)	(129)	(120)
(575)	(136)	(177)	(143)	(147)	(117)
(1)	4	45	132	17	99
(812)	(317)	(139)	44	6	(49)
122	(1)	121	_	92	(1)
_	_	_	_	_	_
(641)	(278)	(191)	(51)	(96)	(83)
_	_	_	_	_	_
(186)	(51)	(42)	(21)	21	(29)
(70)	(11)		(21) (7)	(12)	(29)
(70)	13	(4)		2	2
		(70)	(4)		
(113)	(6)	(78)	(14)	(35)	(37)
(1)	4	47	132	17	99
(293)	(40)	(73)	93	5	35
Balance sheet date	<u> </u>		ince sheet date	Bala	
24.5. 22	20.0	24.5. 22	24.14.24	20.1.24	

30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
254	289	243	255	251	255
243	278	233	242	238	242
27,874	26,182	22,858	22,057	22,529	22,057
320	337	365	289	409	289
11,395	10,178	10,688	9,291	10,334	9,291
243		229	230	236	242
320	330	360	278	414	289

#### **HSBC Bank**

# Non ring-fenced bank

#### SIGNIFICANT ITEMS

#### HSBC Bank - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### HSBC Bank - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
-	_	_	_	_	_
_	_	_	_	_	_
9	1	(10)	(30)	(3)	(4)
(103)	4	(54)	(16)	(55)	(120)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	(3)	(16)	(803)
_	_	_	_	_	_
(134)	(111)	(77)	(424)	(238)	(876)
_	1	1	(3)	(4)	(12)
_	_	_	_	_	_
-	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
-	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	(1)	(45)
_	_	_	_	_	`_
(4)	(6)	(1)	(8)	73	(5)
_	_	_	_	_	_

### **HSBC Bank**

# Non ring-fenced bank

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Non ring-fenced bank						
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
HSBC Bank – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	(1)	_	(1)
Restructuring and other related costs	_	_	_	(1)	_	(1)
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	(3)	_	(44)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(13)	12	(2)	(98)	57	(101)
Settlements and provisions in connection with legal and regulatory matters	-	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
HSBC Bank – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	9	3	(8)	(29)	(3)	(6)
Restructuring and other related costs	(102)	(89)	(54)	(136)	(55)	(239)
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	(6)	(573)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
	(0.0)	(00)	(0.4)	(400)	(4.00)	(000)

(22)

(133)

(24)

(102)

(282)

(2)

# **HSBC Bank**

Loans and advances to customers (net)

Customer accounts

Non ring-fenced bank						
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
HSBC Bank – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	2	(1)	3
Restructuring and other related costs	(1)	92	_	119	_	119
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	(1)	(9)	(142)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(83)	(97)	(52)	(187)	(265)	(489)
Settlements and provisions in connection with legal and regulatory matters	-	1	1	(3)	(4)	(10)
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
- III II						
Reconciling items – Currency translation on reported items – Totals (\$m)						
HSBC Bank – TOTAL		(20)	(27)	40	70	
Revenue		(39)	(27)	18	79	
ECL Countries and the countries of the c		(1)	1	(2)	1 (72)	
Operating expenses		32	20	(36)	(72)	
Share of profit in associates and joint ventures		_	_	2	_	
Revenue significant items		(1)	1	(6)	(4)	
Operating expense significant items		3	2	(1)	(5)	
Share of profit in associates and joint ventures significant items		_	_	(±) —	(5)	
onale of provent associated and joint ventures significant terms						

(3,009)

(6,399)

(2,207)

(4,655)

(5,179)

(7,564)

1,760

### **HSBC Bank**

# Non ring-fenced bank

**HSBC Bank – Wealth and Personal Banking** 

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

#### **HSBC Bank - Commercial Banking**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

#### **HSBC Bank – Global Banking and Markets**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

(8)	(10)	1	9
_	_	_	(1)
7	6	1	(5)
_	_	_	_
_	_	_	_
_	_	1	1
_	_	_	_
(876)	(550)	(1,872)	(142)
(1,322)	(927)	(2,077)	583
(=/===/	(==: /	(=/=::/	
(6)	(5)	1	8
(1)	_	(1)	2
3	4	_	(3)
_	_	_	_
1	_	1	_
1	1	2	_
_	_	_	_
(745)	(429)	(1,666)	(55)
(1,600)	(984)	(2,499)	564
(2)000)	(55.)	(2,133)	30.
(20)	(9)	23	64
· _	_	(1)	(1)
19	9	(34)	(59)
_	_	_	_
(1)	(1)	(7)	(3)
1	1	_	(3)
_	_	_	_
(1,382)	(1,224)	(1,628)	1,959
(3,470)	(2,739)	(2,976)	4,493
(3,470)	(2,733)	(2,570)	7,433

# HSBC Bank

# Non ring-fenced bank

#### HSBC Bank – Corporate Centre

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

(5)	(2)	(5)	(2)
_	_	_	1
2	1	(3)	(5)
_	_	2	_
(2)	(1)	(1)	_
4	2	(1)	(4)
_	_	_	_
(6)	(4)	(12)	(2)
(7)	(5)	(11)	5

Europe – Other – TOTAL	
Reported (\$m)	
Net interest income/(expense)	
Net fee income	
Other operating income	
Net operating income before change in expected credit losses and other credit imp	pairment charges
Change in expected credit losses and other credit impairment charges	
Total operating expenses	
of which: staff expenses	
Share of profit in associates and joint ventures	
Profit/(loss) before tax	
Reported Significant items – Totals (\$m)	
Revenue	
ECL	
Operating expenses	
Share of profit in associates and joint ventures	
Adjusted (\$m)	
Net operating income before change in expected credit losses and other credit imp	pairment charges
of which: net interest income/(expense)	•
Change in expected credit losses and other credit impairment charges	
Total operating expenses	
Share of profit in associates and joint ventures	
Profit/(loss) before tax	
Balance sheet – reported (\$m)	
Loans and advances to customers (gross)	
Loans and advances to customers (net)	
Total external assets	
Customer accounts	
Risk-weighted assets	
Balance sheet data – at most recent balance sheet date FX rates (\$m)	
Loans and advances to customers (net)	
Customer accounts	

	C	luarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
(445)	(598)	(635)	(642)	(663)	(2,579)
98	106	121	105	95	400
1,091	1,390	985	1,545	1,218	5,302
744	898	471	1,008	650	3,123
(1)	_	3	202	(202)	(50)
(1,338)	(1,399)	(1,279)	(2,134)	(968)	(5,473)
(671)	(774)	(880)	(892)	(810)	(3,044)
2	1	3	_	2	2
(593)	(500)	(802)	(924)	(518)	(2,398)
27	151	(188)	149	15	387
_	_	_	_	_	_
(122)	(126)	(122)	(114)	67	(312)
_	_	_	_	_	_
717	731	663	893	687	2,736
(445)	(597)	(637)	(643)	(663)	(2,580)
(1)	(1)	1	199	(201)	(50)
(1,216)	(1,260)	(1,152)	(2,044)	(1,071)	(5,161)
2	_	3	_	3	2
(498)	(530)	(485)	(952)	(582)	(2,473)
		ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
9,032	9,213	9,574	9,485	9,356	9,485
8,949	9,133	9,493	9,405	9,079	9,405
40,483	36,698	42,625	40,574	39,038	40,574
15,833	15,053	15,037	14,934	15,287	14,934
(3,018)	(94)	(1,807)	497	(1,060)	497
8,949	9,031	9,533	8,870	8,952	9,405
15,833	14,836	15,027	14,095	15,084	14,934
13,033	14,030	13,027	17,000	13,004	14,934

## **Europe – Other**

#### HSBC Europe - Other - Wealth and Personal Banking

Reported (\$m)

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
168	152	152	287	228	966
(31)	(33)	(36)	(31)	(35)	(133)
(2)	(3)	_	59	(61)	(49)
(299)	(262)	(286)	(428)	(341)	(1,489)
(131)	(137)	(165)	(177)	(159)	(604)
_	_	_	_		
(133)	(113)	(134)	(82)	(174)	(572)
(5)	2	(7)	(8)	_	(8)
_	_	_	_	_	_
5	(7)	(1)	32	(16)	11
_	_	_	_	_	_
173	146	159	303	242	974
(31)	(31)	(34)	(32)	(35)	(133)
(2)	(1)	1	60	(61)	(49)
(304)	(252)	(283)	(466)	(339)	(1,500)
_	(===) —	_	_	(555) —	(=,===,
(133)	(107)	(123)	(103)	(158)	(575)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
9,033	9,216	9,573	9,483	9,356	9,483
8,950	9,133	9,493	9,406	9,220	9,406
23,050	22,613	23,378	24,543	24,127	24,543
15,834	15,052	15,036	14,935	15,287	14,935
3,102	3,480	3,669	3,582	2,795	3,582
8,950	9,031	9,533	8,871	9,093	9,406
15,834		15,027	14,095	15,083	14,935
13,834	14,833	13,027	14,093	13,063	14,933

### **Europe – Other**

#### HSBC Europe - Other - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			arter ended	Qu	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
(225)	(55)	(36)	(112)	(109)	(100)
(498)	(125)	(122)	(116)	(116)	(110)
(1)	(101)	100	(1)	_	_
(522)	(103)	(158)	(68)	(75)	(74)
(208)	(49)	(64)	(52)	(60)	(58)
_		_	_	_	_
(748)	(259)	(94)	(181)	(184)	(174)
_	_	_	(1)	1	_
_	_	_	_	_	_
(10)	(2)	(5)	(10)	(9)	1
_	_	_	_	_	_
(225)	(50)	(32)	(111)	(108)	(100)
(498)	(125)	(122)	(115)	(114)	(110)
(1)	(100)	100	_	_	_
(512)	(105)	(156)	(59)	(64)	(75)
_	_	_	_	_	
(738)	(255)	(88)	(170)	(172)	(175)
Balance sheet date			nce sheet date	Balaı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
_	_	_	(1)	_	_
_	(100)	_	_	_	1
(1,655)	(1,665)	(1,655)	(1,674)	(1,676)	(1,634)
		_	_	_	_
_	_				
(1,197)	(863)	(1,197)	(1,181)	(1,198)	(1,200)
_	(863)	(1,197)	(1,181)	(1,198)	(1,200)
_	(863) (100)	(1,197)	(1,181)	<del>-</del>	(1,200) 1
_		(1,197) — —	(1,181) — —	(1,198) — 1	

### **Europe – Other**

#### HSBC Europe - Other - Global Banking and Markets

Reported (\$m)

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			arter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
(565)	(154)	(112)	(123)	(56)	(66)
(564)	(139)	(138)	(148)	(149)	(143)
_	(40)	40	1	1	_
(263)	(47)	(90)	(72)	(174)	(134)
(345)	(91)	(100)	(91)	(79)	(85)
	<u> </u>				_
(828)	(241)	(162)	(194)	(229)	(200)
(5)	_	(4)	(1)	(1)	(2)
_	_	_	_	_	_
2	(7)	9	4	(3)	3
_	_	_	_	_	_
(560)	(142)	(102)	(124)	(60)	(64)
				• •	, ,
(564)	<i>(140)</i> (40)	<i>(137)</i> 40	(147)	(148) —	(143)
(265)	(40) (54)		(72)		(4.27)
(203)	(54)	(106) —	(72)	(165)	(137)
— (825)	(236)	— (168)		 (225)	
Balance sheet date			nce sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
_	_	_	_	_	_
_	(40)	_	_	_	_
(1,187)	(1,156)	(1,187)	(1,199)	(1,201)	(1,171)
		_	1	1	1
(2,769)	(2,508)	(2,769)	(3,499)	(2,632)	(4,370)
_	(40)	_	_	_	_
_	_	1	_	1	1

### **Europe – Other**

#### HSBC Europe - Other - Corporate Centre

Reported (\$m)

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			arter ended	Qu	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
2,945	631	867	554	910	742
(1,384)	(363)	(352)	(339)	(305)	(163)
_	1	2	2	2	_
(3,199)	(479)	(1,456)	(855)	(891)	(829)
(1,887)	(510)	(552)	(573)	(500)	(396)
2	1	1	4	2	2
(252)	154	(586)	(295)	23	(85)
402	16	162	(180)	149	36
_	_	_	_	_	_
(314)	92	(149)	(120)	(109)	(130)
_	_	_	_	_	_
2,543	634	722	737	757	706
(1,384)	(363)	(353)	(339)	(305)	(163)
_	_	_	_	_	_
(2,885)	(574)	(1,315)	(736)	(779)	(699)
2	2	_	3	1	2
(340)	62	(593)	4	(21)	9
Balance sheet date	<del></del>		nce sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
_	(1)	_	1	_	(1)
_	_	_	_	1	_
18,873	17,730	18,873	22,120	16,962	20,240
_	_	_	1	2	_
881	(484)	881	(796)	256	(550)

### **Europe - Other**

#### SIGNIFICANT ITEMS

#### **HSBC Europe – Other – TOTAL**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### HSBC Europe - Other - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended		_	Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
_	_	_	1	(1)	_
_	_	_	_	_	_
(73)	47	(226)	20	15	257
100	104	38	128	1	130
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	200	_
_	_	_	_	_	_
(122)		(121)	(113)	(131)	(312)
_	(1)	(1)	(1)	(2)	_
_	_	_	_	_	_
_	_	_	_	_	_
_		_	_	_	_
_	_	_	_	_	_
(5)	2	(7)	(8)	_	(8)
(-)	_	(* /	(0)		(0)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
5	(7)	(1)	32	(16)	11
_		_	_	· –	_

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	-	_	_	_	_	-
HSBC Europe – Other – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	1	(1)	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	-	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	1	(9)	(10)	(5)	(2)	(10)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
HSBC Europe – Other – Global Banknig and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	(1)
Restructuring and other related costs	(2)	(1)	(1)	(4)	_	(4)
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	3	(3)	4	9	(7)	2
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	-	_	_	_	-	_
HSBC Europe – Other – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	(73)	45	(228)	19	16	259
Restructuring and other related costs	109	104	48	143	_	143
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	200	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(130)	(109)	(120)	(149)	(108)	(314)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Reconciling items – Currency translation on reported items – Totals (\$m)						
HSBC Europe – Other – TOTAL						
Revenue		(16)	2	43	52	
ECL		(1)	(2)	(3)	1	
Operating expenses		13	3	(29)	(40)	
Share of profit in associates and joint ventures		(1)	_	_	1	
Revenue significant items		_	(2)	9	_	
Operating expense significant items		_	(2)	(5)	(4)	
Share of profit in associates and joint ventures significant items		_	_	_	_	
Loans and advances to customers (net)		(102)	40	(535)	(127)	
Customer accounts		(217)	(10)	(839)	(203)	

HSBC Europe – Other – Wealth and Personal Banking				
Revenue	(4)	_	10	14
ECL	2	1	1	_
Operating expenses	3	1	(10)	(13)
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	_	2	_
Operating expense significant items	_	(1)	(4)	1
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(102)	40	(535)	(127)
Customer accounts	(217)	(9)	(840)	(204)
HSBC Europe – Other – Commercial Banking				
Revenue	(1)	_	5	5
ECL	_	1	_	1
Operating expenses	3	_	(3)	(4)
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	(3)	_	1	_
Operating expense significant items	1	1	_	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	_	_	_	_
Customer accounts	1	_	_	_
HSBC Europe – Other – Global Banking and Markets				
Revenue	(5)	(2)	6	12
ECL	(1)	(1)	_	_
Operating expenses	4	2	(9)	(14)
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	_	_	_
Operating expense significant items	(2)	(2)	(2)	_
Share of profit in associates and joint ventures significant items	_	<del>-</del>	_	_
Loans and advances to customers (net)	_	_	_	_
Customer accounts	_	(1)	1	_

HSBC Europe – Other – Corporate Centre				
Revenue	(3)	3	23	19
ECL	(2)	(2)	(2)	(1)
Operating expenses	7	2	(8)	(9)
Share of profit in associates and joint ventures	(1)	(1)	(1)	1
Revenue significant items	1	_	6	_
Operating expense significant items	4	3	_	(6)
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(1)	_	_	_
Customer accounts	(2)	_	-	_

Asia – TOTAL			Quarter ended
Reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21
Net interest income	3,140	3,110	3,157
Net fee income	1,496	1,439	1,677
Other operating income/(expense)	1,938	1,933	1,940
Net operating income before change in expected credit losses and other credit impairment charges	6,574	6,482	6,774
Change in expected credit losses and other credit impairment charges	(105)	(175)	(32)
Total operating expenses	(3,709)	(3,778)	(3,694)
of which: staff expenses	(1,644)	(1,826)	(1,960)
Share of profit in associates and joint ventures	543	649	710
Profit/(loss) before tax	3,303	3,178	3,758
Reported Significant items – Totals (\$m)			
Revenue	57	30	24
ECL	_	_	_
Operating expenses	(125)	(143)	(59)
Share of profit in associates and joint ventures		_	_
Adjusted (\$m)			
Net operating income before change in expected credit losses and other credit impairment charges	6,517	6,418	6,698
of which: net interest income	3,140	3,091	3,131
Change in expected credit losses and other credit impairment charges	(105)	(174)	(33)
Total operating expenses	(3,584)	(3,615)	(3,607)
Share of profit in associates and joint ventures	543	648	711
Profit/(loss) before tax	3,371	3,277	3,769
Balance sheet – reported (\$m)	30-Sep-21	30-Jun-21	Balance sheet date 31-Mar-21
Loans and advances to customers (gross)	491,249	506,079	482,154
Loans and advances to customers (gross)	487,559	502,360	478,477
Total external assets	1,220,052	1,215,439	1,183,554
Customer accounts	771,463	759,948	756,498
Risk-weighted assets <sup>1</sup>	392,896	407,117	387,188
Balance sheet data – at most recent balance sheet date FX rates (\$m)			
Loans and advances to customers (net)	487,559	499,777	476,298
Customer accounts	771,463	756,308	753,437

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
3,140	3,110	3,157	3,237	3,262	14,318
1,496	1,439	1,677	1,304	1,423	5,418
1,938	1,933	1,940	1,477	1,639	7,186
6,574	6,482	6,774	6,018	6,324	26,922
(105)	(175)	(32)	(322)	(144)	(2,284)
(3,709)	(3,778)	(3,694)	(3,889)	(3,343)	(13,662)
(1,644)	(1,826)	(1,960)	(1,810)	(1,688)	(6,873)
543	649	710	469	350	1,856
3,303	3,178	3,758	2,276	3,187	12,832
57	30	24	1	2	37
_	_	_	_	_	_
(125)	(143)	(59)	(123)	(30)	(171)
_	_	_	_	_	_
6,517	6,418	6,698	6,009	6,374	26,885
3,140	3,091	3,131	3,233	3,289	14,318
(105)	(174)	(33)	(319)	(143)	(2,284)
(3,584)	(3,615)	(3,607)	(3,764)	(3,350)	(13,491)
543	648	711	481	373	1,856
3,371	3,277	3,769	2,407	3,254	12,966
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
491,249	506,079	482,154	476,892	487,599	476,892
487,559	502,360	478,477	473,165	484,125	473,165
1,220,052	1,215,439	1,183,554	1,185,607	1,156,196	1,185,607
771,463	759,948	756,498	762,406	732,367	762,406
392,896	407,117	387,188	384,228	385,103	384,228
487,559	499,777	476,298	468,034	485,769	473,165
771,463	756,308	753,437	754,813	733,150	762,406

#### Asia

Asia - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
2,764	2,980	2,928	2,777	2,946	12,036
1,614	1,618	1,654	1,707	1,705	7,707
(69)	(6)	(60)	(65)	(79)	(573)
(1,677)	(1,662)	(1,648)	(1,739)	(1,621)	(6,434)
(650)	(679)	(699)	(671)	(634)	(2,521)
2	_	7	3	9	1
1,020	1,312	1,227	976	1,255	5,030
4	(2)	7	8	_	8
_	_	_	_	_	_
(16)	(19)	(12)	(36)	(3)	(39)
_	_	_	_	_	_
2,760	2,967	2,903	2,764	2,960	12,028
	•	•	-	-	•
<i>1,614</i> (69)	1,607	1,641	1,704	1,713	7,707
	(7)	(60)	(64)	(77)	(573)
(1,661) 2	(1,629)	(1,622) <b>7</b>	(1,702) <b>3</b>	(1,633) <b>9</b>	(6,395)
1,032	1,331	1,228	1,001	1,259	1 5,061
1,032	1,331	1,228	1,001	1,233	3,001
	Ва	lance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
196,771	205,547	192,707	189,685	196,103	189,685
195,985	204,738	191,826	188,759	195,190	188,759
406,773	404,637	388,060	392,684	394,055	392,684
428,522	425,545	426,195	429,911	416,402	429,911
84,006	90,669	79,774	77,750	86,076	77,750
195,985	203,387	190,532	186,286	195,646	188,759
428,522	423,665	424,549	426,110	415,953	429,911

#### Asia

Asia - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,391	1,364	1,428	1,324	1,361	6,047
938	924	929	966	997	4,408
(53)	(160)	(20)	(303)	(33)	(1,565)
(671)	(701)	(647)	(706)	(620)	(2,538)
(235)	(255)	(242)	(242)	(233)	(927)
_	_				
667	503	761	315	708	1,944
_	(1)	1	1	_	1
-	_	_	_	_	_
(6)	(12)	1	(7)	_	(7)
_	_	_	_	_	_
1,391		1,416	1,321	1,373	6,046
938	920	923	966	1,007	4,408
(53)		(22)	(303)	(34)	(1,565)
(665)	(685)	(643)	(699)	(627)	(2,531)
-	_	_	_	_	_
673	512	751	319	712	1,950
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
168,089	170,406	161,154	158,099	159,391	158,099
165,488	167,805	158,672	155,652	157,196	155,652
253,286	247,119	237,138	240,566	238,299	240,566
197,645	194,835	187,621	189,931	174,484	189,931
145,206	144,951	140,723	138,541	137,605	138,541
165,488	167,160	158,327	154,417	157,851	155,652
197,645	194,018	187,123	188,460	174,920	189,931

#### Asia

Asia – Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

	C	Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,883	1,756	2,010	1,663	1,703	7,491
679	654	668	686	683	2,952
17	(7)	51	48	(33)	(145)
(916)	(938)	(917)	(959)	(813)	(3,344)
(329)	(381)	(370)	(382)	(315)	(1,315)
_	_	_	_		
984	811	1,144	752	857	4,002
6	(1)	_	(24)	3	5
_	_	_	_	_	_
(9)	(9)	(5)	(13)	(4)	(18)
_	_	_	_	_	_
1,877	1,745	1,988	1,680	1,718	7,486
679	651	661	686	694	2,952
17	(7)	49	48	(33)	(145)
(907)	(924)	(902)	(941)	(816)	(3,326)
_	_	_	_	_	_
987	814	1,135	787	869	4,015
	Bal	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
126,195	129,610	127,820	128,668	131,684	128,668
125,893	129,299	127,506	128,316	131,318	128,316
471,367	452,681	438,614	436,888	422,024	436,888
145,293	139,563	142,622	142,506	141,425	142,506
116,274	118,973	112,338	112,316	112,652	112,316
125,893	128,715	126,967	126,895	131,853	128,316
145,293	138,620	141,704	140,185	142,220	142,506

#### Asia

Asia - Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
537	384	408	254	314	1,348
(92)	(86)	(94)	(122)	(123)	(749)
_	_	(2)	(2)	1	(1)
(445)	(477)	(482)	(486)	(289)	(1,347)
(429)	(512)	(649)	(515)	(507)	(2,111)
541	648	703	467	341	1,856
633	555	627	233	367	1,856
				_	
48	36	17	15	(2)	21
_	_	_	_	_	_
(93)	(102)	(42)	(65)	(25)	(107)
_	_	_	_	_	_
489	349	390	242	324	1,327
(92)	(86)	(95)	(123)	(125)	(749)
_	_	_	_	1	(1)
(352)	(377)	(440)	(423)	(274)	(1,240)
541	647	705	478	365	1,856
678	619	655	297	416	1,942
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
193	517	473	439	421	439
193	517	472	439	421	439
88,625	111,002	119,742	115,470	101,818	115,470
4	5	60	58	56	58
47,410	52,524	54,353	55,621	48,770	55,621
193	515	471	436	420	439
4	4	60	58	57	58

#### Asia

#### SIGNIFICANT ITEMS

#### Asia - TOTAL

#### Revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Asia - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
_	_	_	_	_	_
-	_	_	_	_	_
3		(2)	(31)	2	5
54	33	26	32	_	32
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
(125)	(143)	(59)	(123)	(30)	(171)
-	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
-	_	_	_	_	_
(1)	_	_	_	_	_
5	(2)	7	8	_	8
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
(16)	(19)	(12)	(36)	(3)	(39)
			_	_	_

Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Asia – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	(1)	1	1	_	1
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(6)	(12)	1	(7)	_	(7)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Asia – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	4	(2)	(1)	(28)	3	1
Restructuring and other related costs	2	1	1	4	_	4
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	-	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(9)	(9)	(5)	(13)	(4)	(18)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	-	_	_	_	_	_
Asia – Corporate Centre						
Reported revenue significant items (\$m)	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	(2)	(2)	4
Restructuring and other related costs	48	36	17	17	_	17
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	-	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(93)	(102)	(42)	(65)	(25)	(107)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Reconciling items – Currency translation on reported items – Totals (\$m)						
Asia – TOTAL						
Revenue		(34)	(53)	(9)	52	
ECL		1	(1)	3	1	
Operating expenses		21	29	2	(39)	
Share of profit in associates and joint ventures		(1)	1	12	23	
Revenue significant items		_	(1)	(1)	_	
Operating expense significant items		1	1	_	(2)	
Share of profit in associates and joint ventures significant items		_	_	_	_	
Loans and advances to customers (net)		(2,583)	(2,179)	(5,131)	1,644	
Customer accounts		(3,640)	(3,061)	(7,593)	783	

Asia – Wealth and Personal Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures	(15) (1) 14 —	(18) — 14 —	(5) 1 1	14 2 (15)
Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items	- - -	- - -	- - -	- - -
Loans and advances to customers (net) Customer accounts	(1,351) (1,880)	(1,294) (1,646)	(2,473) (3,801)	456 (449)
Asia – Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures	(9) 1 4 —	(11) (2) 5 —	(2) — — —	12 (1) (7)
Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items	_ _ _	- - -	- - -	- - -
Loans and advances to customers (net) Customer accounts	(645) (817)	(345) (498)	(1,235) (1,471)	655 436
Asia – Global Banking and Markets Revenue ECL Operating expenses Share of profit in associates and joint ventures	(13) — 6 —	(23) (2) 11 —	(7) — 6 —	18 — (7) —
Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items	(1) 1 —	(1) 1 —	_ 1 _	- - -
Loans and advances to customers (net) Customer accounts	(584) (943)	(539) (918)	(1,421) (2,321)	535 795

Asia – Corporate Centre	
Revenue	
ECL	
Operating expenses	
Share of profit in associates and joint ventures	
Revenue significant items	
Operating expense significant items	
Share of profit in associates and joint ventures significant items	
Loans and advances to customers (net)	
Customer accounts	

<sup>1</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

1	(1)	4	8
_	2	2	_
(4)	(1)	(4)	(10)
(1)	2	11	24
_	_	1	_
(2)	(1)	(2)	_
_	_	_	_
(2)	(1)	(3)	(1)
(1)	_	_	1

# **Hong Kong**

Hong Kong – TOTAL	
Reported (\$m)	30
Net interest income	
Net fee income	
Other operating income	
Net operating income before change in expected credit losses and other credit impairment charges	
Change in expected credit losses and other credit impairment charges	
Total operating expenses	
of which: staff expenses	
Share of profit in associates and joint ventures	
Profit/(loss) before tax	
Reported Significant items – Totals (\$m)	
Revenue	
ECL	
Operating expenses	
Share of profit in associates and joint ventures	
Adjusted (\$m)	
Net operating income before change in expected credit losses and other credit impairment charges	
of which: net interest income	
Change in expected credit losses and other credit impairment charges	
Total operating expenses	
Share of profit in associates and joint ventures	
Profit/(loss) before tax	
Balance sheet – reported (\$m)	30
Loans and advances to customers (gross)	
Loans and advances to customers (net)	
Total external assets	
Customer accounts	
Risk-weighted assets	
Balance sheet data – at most recent balance sheet date FX rates (\$m)	
Loans and advances to customers (net)	
Louis and duvances to customers (net)	

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,808	1,794	1,828	1,908	1,962	9,006
1,007	971	1,139	900	998	3,724
906	904	1,025	672	830	3,615
3,721	3,669	3,992	3,480	3,790	16,345
(37)	(6)	(85)	(219)	(89)	(824)
(1,917)	(1,918)	(2,027)	(2,042)	(1,810)	(7,312)
(604)	(706)	(885)	(761)	(737)	(3,035)
5	2	6	_	5	(2)
1,772	1,747	1,886	1,219	1,896	8,207
(18)	(16)	(9)	(31)	_	(15)
_	_	_	_	_	_
(44)	(61)	(25)	(69)	(21)	(100)
-	_	_	_	_	_
3,739	3,679	3,991	3,499	3,777	16,360
1,808	1,790	1,822	1,901	1,955	9,006
(37)	(6)	(84)	(218)	(89)	(824)
(1,873)	(1,853)	(1,998)	(1,968)	(1,783)	(7,212)
5	2	6	1	5	(2)
1,834	1,822	1,915	1,314	1,910	8,322
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
314,681	330,476	308,812	304,037	320,690	304,037
313,162	328,913	307,208	302,454	319,297	302,454
767,628	771,274	745,398	752,554	743,528	752,554
537,050	529,172	526,780	531,489	517,582	531,489
198,112	209,713	195,802	195,098	204,786	195,098
313,162	327,981	306,666	301,130	317,759	302,454
537,050	527,674	525,850	529,162	515,090	531,489

# **Hong Kong**

Hong Kong - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
1,980	2,139	2,088	1,995	2,150	8,961
1,146	1,142	1,177	1,226	1,230	5,740
(34)	(6)	(60)	(20)	(53)	(276)
(966)	(917)	(939)	(979)	(957)	(3,748)
(373)	(378)	(419)	(405)	(375)	(1,517)
3	_	3	(2)	3	(10)
983	1,216	1,092	994	1,143	4,927
1	(4)	5	6	_	6
_	_	_	_	_	_
(9)	(6)	(11)	(27)	(2)	(29)
_	_	_	_	_	_
1,979	2,140	2,077	1,982	2,142	8,955
1,146	1,140	1,174	1,222	1,226	5,740
(34)	(6)	(60)	(20)	(53)	(276)
(957)	(911)	(926)	(950)	(951)	(3,719)
3	1	4	(1)	3	(10)
991	1,224	1,095	1,011	1,141	4,950
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
132,655	141,471	129,239	125,613	135,323	125,613
132,311	141,106	128,837	125,223	134,925	125,223
305,294	306,813	290,508	295,511	301,800	295,511
347,576	345,451	346,289	347,855	338,414	347,855
58,992	65,897	56,775	54,979	63,938	54,979
132,311	140,707	128,610	124,675	134,276	125,223
347,576	344,473	345,678	346,331	336,785	347,855

# **Hong Kong**

#### Hong Kong - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
763	729	803	747	798	3,635
492	481	506	541	576	2,645
(36)	2	(51)	(217)	(14)	(489)
(357)	(360)	(349)	(358)	(342)	(1,359)
(121)	(124)	(128)	(129)	(128)	(508)
_	_	_	_	<u> </u>	
370	371	403	172	442	1,787
_	(1)	1	1	_	1
_	_	_	_	_	_
(6)	(9)	(2)	(4)	_	(4)
_	_	_	_	_	_
763	728	799	743	795	3,634
492	480	504	539	574	2,645
(36)	2	(51)	(217)	(14)	(489)
(351)	(350)	(346)	(353)	(340)	(1,355)
_	_	_	_	_	_
376	380	402	173	441	1,790
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
103,423	105,992	100,573	100,376	104,706	100,376
102,402	104,983	99,562	99,400	103,943	99,400
147,018	146,129	139,844	147,163	150,252	147,163
131,946	131,859	127,290	131,404	121,440	131,404
73,270	74,265	71,760	72,043	75,446	72,043
102,402		99,387	98,965	103,442	99,400
131,946	131,486	127,065	130,829	120,855	131,404

# **Hong Kong**

#### Hong Kong - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
862	756	918	691	742	3,382
242	234	228	237	259	1,203
33	(3)	26	19	(22)	(58)
(471)	(462)	(468)	(477)	(398)	(1,650)
(163)	(182)	(183)	(193)	(154)	(656)
_	_				
424	291	476	233	322	1,674
4	(2)	_	(13)	_	3
-	_	_	_	_	_
(7)	(4)	(2)	(11)	(3)	(15)
_	_	_	_	_	_
858	757	915	701	739	3,379
242	232	226	236	258	1,203
33	(3)	26	19	(22)	(58)
(464)	(457)	(464)	(464)	(394)	(1,635)
_	_	_	_	_	_
427	297	477	256	323	1,686
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
78,449	82,536	78,567	77,650	80,278	77,650
78,294	82,346	78,376	77,433	80,047	77,433
260,125	252,487	239,282	240,126	230,783	240,126
57,528	51,862	53,182	52,211	57,709	52,211
55,858	56,976	54,256	53,901	55,249	53,901
70.204	02.442	70 222	77.004	70.004	77.422
78,294		78,238	77,094	79,661	77,433
57,528	51,715	53,089	51,982	57,431	52,211

# **Hong Kong**

#### Hong Kong - Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
116	44	183	46	100	366
(72)	(62)	(82)	(95)	(104)	(582)
_	_	_	_	_	_
(123)	(179)	(271)	(228)	(113)	(555)
53	(20)	(154)	(34)	(80)	(354)
2	2	2	2	2	8
(5)	(133)	(86)	(180)	(11)	(181)
				_	
(22)	(9)	(15)	(24)	_	(24)
` _	_	_	_	_	_
(23)	(41)	(9)	(27)	(15)	(51)
_	_	_	_	_	_
138	54	200	72	100	390
(72)	(63)	(83)	(95)	(103)	(582)
(72)	(03)	(85)	(95)	(103)	(382)
(100)	(136)	(262)	(201)	(99)	(504)
(100)	(130)	2	2	2	(504)
40	(80)	(60)	(127)	3	(106)
40	(00)	(00)	(127)	3	(100)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
155	477	432	398	382	398
155	477	432	398	382	398
55,191	65,845	75,765	69,754	60,693	69,754
_	_	19	19	19	19
9,992	12,575	13,011	14,175	10,153	14,175
155	476	432	396	380	398
_	_	19	19	19	19

# HSBC Hong Kong

### SIGNIFICANT ITEMS

#### Hong Kong - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Hong Kong - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
_	_	_	_	_	_
-	_	_	_	_	_
2		_	(16)	_	_
(20)	(14)	(9)	(15)	_	(15)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
	_	_	_	_	_
(44)	(61)	(25)	(69)	(21)	(100)
(44)	(01)	(23)	(03)	(21)	(100)
_	_	_	_	_	_
-	_	_	_	_	_
_	_	_	_	_	_
(1)	_	_	_	_	_
2	(4)	5	6	_	6
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
(9)	(6)	(11)	(27)	(2)	(29)
_	_	_	_	_	_

Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Hong Kong – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	-	(1)	1	1	_	1
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(6)	(9)	(2)	(4)	_	(4)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Hong Kong – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	4	(2)	_	(16)	_	_
Restructuring and other related costs	_	_	_	3	_	3
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(7)	(4)	(2)	(11)	(3)	(15)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_

# **Hong Kong**

Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	-	_	_	_	_	_
Hong Kong – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	(22)	(9)	(15)	(24)	_	(24)
nestractaring and other related costs	(22)	(3)	(13)	(24)		(24)
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes		_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles		_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation		_	_	_	_	_
Restructuring and other related costs	(23)	(41)	(9)	(27)	(15)	(51)
Settlements and provisions in connection with legal and regulatory matters	-	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	-	_	_	_	_	_
Reconciling items – Currency translation on reported items – Totals (\$m)						
Hong Kong – TOTAL						
Revenue		(6)	(10)	(11)	(13)	
ECL		_	1	1	_	
Operating expenses		3	5	6	6	
Share of profit in associates and joint ventures		_	_	1	_	
Revenue significant items		_	_	1	_	
Operating expense significant items		(1)	1	1	_	
Share of profit in associates and joint ventures significant items		_	_	_	_	
Loans and advances to customers (net)		(932)	(542)	(1,324)	(1,538)	
Customer accounts		(1,498)	(930)	(2,327)	(2,492)	

# **Hong Kong**

Hong Kong – Wealth and Personal Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures	(3) — 1 1	(6) — 3 1	(7) — 3 1	
Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items	_ 1 _	_ 1 _	_ 1 _	
Loans and advances to customers (net) Customer accounts	(399) (978)	(227) (611)	(548) (1,524)	
Hong Kong – Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures	(2) — 1 —	(3) — 1 —	(3) - 1 -	
Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items	- - -	- - -	- - -	
Loans and advances to customers (net) Customer accounts	(297) (373)	(175) (225)	(435) (575)	
Hong Kong – Global Banking and Markets Revenue ECL Operating expenses Share of profit in associates and joint ventures	(1) - 1 -	(3) — 2 —	(2) - 2 -	
Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items	- - -	- - -	1 - -	
Loans and advances to customers (net) Customer accounts	(233) (147)	(138) (93)	(339) (229)	

(8)

(649) (1,629)

> (3) — 2

(501) (585)

> (3) — 1

(386)

(278)

# **Hong Kong**

Hong Kong – Corporate Centre				
Revenue	1	2	2	_
ECL	_	_	_	_
Operating expenses	_	(1)	_	(1)
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	_	_	_
Operating expense significant items	(2)	(1)	_	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(1)	_	(2)	(2)
Customer accounts	_	_	_	_

Mainland China – TOTAL		C	Quarter ended			Year to date
Reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Net interest income	426	414	401	395	366	1,556
Net fee income	104	108	125	77	88	337
Other operating income	430	389	354	299	287	1,195
Net operating income before change in expected credit losses and other credit impairment charges	960	911	880	771	741	3,088
Change in expected credit losses and other credit impairment charges	(38)	(19)	17	4	(11)	(114)
Total operating expenses	(712)	(680)	(626)	(641)	(554)	(2,211)
of which: staff expenses	(411)	(394)	(386)	(361)	(322)	(1,287)
Share of profit in associates and joint ventures	539	646	702	466	339	1,849
Profit/(loss) before tax	749	858	973	600	515	2,612
Reported Significant items - Totals (\$m)						
Revenue	3	11	10	4	1	5
ECL	_	_	_	_	_	_
Operating expenses	(10)	(7)	(4)	(17)	(1)	(19)
Share of profit in associates and joint ventures	_	_	_	_	_	_
Adjusted (\$m)						
Net operating income before change in expected credit losses and other credit impairment charges	957	896	874	787	792	3,083
of which: net interest income	426	415	402	405	391	1,556
Change in expected credit losses and other credit impairment charges	(38)	(19)	17	4	(12)	(114)
Total operating expenses	(702)	(672)	(623)	(640)	(592)	(2,192)
Share of profit in associates and joint ventures	539	646	703	477	363	1,849
Profit/(loss) before tax	756	851	971	628	551	2,626
			ance sheet date		<del></del>	Balance sheet date
Balance sheet – reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Loans and advances to customers (gross)	52,349	51,403	48,973	46,405	43,815	46,405
Loans and advances to customers (net)	52,066	51,123	48,694	46,113	43,535	46,113
Total external assets	135,509	133,742	130,355	130,134	119,696	130,134
Customer accounts	54,458	57,227	54,919	56,826	47,327	56,826
Risk-weighted assets	82,954	83,477	81,693	80,674	76,061	80,674
Balance sheet data – at most recent balance sheet date FX rates (\$m)				46.670	45.00-	
Loans and advances to customers (net)	52,066	51,153	49,401	46,673	45,926	46,113
Customer accounts	54,458	57,261	55,717	57,517	49,926	56,826

### **Mainland China**

Mainland China - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
199	219	216	197	209	765
101	101	100	105	103	427
(6)	(4)	(2)	(11)	7	(52)
(219)	(227)	(205)	(223)	(187)	(747)
(98)	(104)	(95)	(85)	(83)	(310)
	_				
(26)	(12)	9	(37)	29	(34)
_	_	_	_	_	_
_	_	_	_	_	_
(1)	_	_	(1)	_	(1)
(- <i>)</i>	_	_	(-/ _	_	(-) —
199	220	217	203	223	765
101	100	100	107	111	427
(6)	(4)	(2)	(11)	8	(52)
(218)	(227)	(207)	(228)	(200)	(746)
_	_	_	_	_	_
(25)	(11)	8	(36)	31	(33)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
11,384	11,091	10,829	10,835	10,413	10,835
11,308	11,015	10,749	10,747	10,329	10,747
19,793	18,199	17,908	17,517	16,602	17,517
13,234	12,942	12,740	12,994	12,148	12,994
5,865	5,669	5,542	5,459	5,178	5,459
11,308	11,021	10,905	10,878	10,896	10,747
13,234	12,949	12,925	13,152	12,815	12,994

### **Mainland China**

Mainland China - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

_		Quarter ended		-	Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
204		192	171	172	758
161	151	143	143	142	597
(26)	(20)	19	(8)	(16)	(59)
(117)	(119)	(99)	(118)	(96)	(404)
(45)	(44)	(42)	(40)	(37)	(148)
_	_	_	_	<u> </u>	<u>=</u>
61	58	112	45	60	295
-	_	_	_	_	_
_	_	_	_	_	_
_	_	3	(3)	_	(3)
_	_	_	_	_	_
204	405	402	475	404	750
204	196	193	175	184	758
161	151	<i>143</i> 19	147	152	597
(26)	(20)		(8)	(17)	(59)
(117)	(119)	(102)	(118)	(102)	(401)
61		110	49	— 65	298
91	57	110	49	65	298
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
23,997	23,942	21,922	19,988	17,946	19,988
23,821	23,763	21,755	19,815	17,800	19,815
35,821	33,388	31,650	30,058	26,881	30,058
18,536	18,443	16,674	16,875	14,753	16,875
25,738	25,379	24,429	23,158	20,829	23,158
23,821	23,777	22,071	20,055	18,777	19,815
18,536	18,454	16,916	17,080	15,563	16,875

### **Mainland China**

Mainland China - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Year to date			ıarter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
918	223	245	273	266	274
589	142	159	160	164	167
(3)	(2)	22	(1)	4	(6)
(409)	(100)	(114)	(116)	(123)	(122)
(150)	(34)	(48)	(47)	(49)	(47)
_		_	_	_	_
506	121	153	156	147	146
1	1	_	1	1	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
917	237	251	272	265	274
589	151	164	161	165	167
(3)	(2)	23	_	5	(6)
(409)	(107)	(116)	(116)	(122)	(122)
	_	_	_	_	_
505	128	158	156	148	146
Balance sheet date			nce sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
15,556	15,431	15,556	16,195	16,343	16,941
15,525	15,382	15,525	16,164	16,319	16,910
46,022	43,218	46,022	46,484	46,459	51,092
26,923	20,393	26,923	25,468	25,842	22,688
17,154	16,530	17,154	16,790	17,633	17,272
45.505	16,226	15,714	16,399	16,328	16,910
15,525					

### **Mainland China**

#### Mainland China - Corporate Centre

Reported (\$m)

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
282	226	200	158	137	647
(3)	(2)	(2)	(12)	(21)	(57)
(1)	1	1	1	_	_
(254)	(210)	(205)	(185)	(172)	(651)
(222)	(197)	(204)	(188)	(167)	(678)
539	648	702	466	339	1,849
566	665	698	440	304	1,845
3	12	10	4	_	4
_	_	_	_	_	_
(9)	(8)	(8)	(14)	(1)	(16)
_	_	_	_	_	_
279	215	191	158	147	643
(3)	(1)	(1)	(11)	(23)	(57)
(1)	_	_	_	_	_
(245)	(204)	(199)	(178)	(183)	(635)
539	646	703	477	363	1,849
572	657	695	457	327	1,857
	-	Balance sheet date			Balance sheet date
30-Sep-21	t 30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
30-3ер-21 26	26	26	26	30-3ep-20 25	26
26	26	26	26	25	26
28,802	35,696	34,314	36,537	32,994	36,537
20,002	33,030	37,317	34	32,334	30,337
34,079	34,796	34,932	34,903	33,524	34,903
34,079	34,730	34,332	34,503	33,324	34,503
26	26	26	26	26	26
_	_	37	34	35	34

### **Mainland China**

#### SIGNIFICANT ITEMS

#### Mainland China - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Mainland China - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
-	_	_	_	_	_
-	_	_	_	_	_
-	_	_	_	1	1
3	11	10	4	_	4
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
(10)	(7)	(4)	(17)	(1)	(19)
` _	_	_	`_	_	`_
-	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
-	_	_	_	_	_
(1)	_	_	(1)	_	(1)
_	_	_	_	_	_

Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
impairment of goodwin						
Mainland China – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	_	_	3	(3)	_	(3)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Mainland China – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	1	1	_	1	1
Restructuring and other related costs	-	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_

Reported cost significant items (\$m)  Costs of structural reform  Customer redress programmes  Disposals, acquisitions and investment in new businesses	Share of profit in associates and joint ventures significant items (\$m)						
Reported revenue significant items (\$m)  Customer redress programmes	Impairment of goodwill	_	-	_	_	_	_
Reported revenue significant items (\$m)  Customer redress programmes	Mainland China – Cornorate Centre						
Customer redress programmes	·						
Disposals, acquisitions and investment in new businesses	· · · · · · · · · · · · · · · · · · ·	_	_	_	_	_	_
Fair value movements on financial instruments  Restructuring and other related costs  Reported cost significant items (\$m)  Costs of structural reform  Customer redress programmes  Disposals, acquisitions and investment in new businesses		_	_	_	_	_	_
Restructuring and other related costs  Reported cost significant items (\$m\$)  Costs of structural reform Customer redress programmes Disposals, acquisitions and investment in new businesses		_	_	_	_	_	_
Costs of structural reform  Customer redress programmes  Disposals, acquisitions and investment in new businesses		3	12	10	4	_	4
Costs of structural reform  Customer redress programmes  Disposals, acquisitions and investment in new businesses	Reported cost significant items (\$m)						
Disposals, acquisitions and investment in new businesses – – – – – – – – – –		_	_	_	_	_	_
	Customer redress programmes	_	_	_	_	_	_
Impairment of goodwill and other intangibles	Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
impairment of goodwin and other intengioles	Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation — — — — — — — — — — — — — — — — — — —	Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs (9) (8) (14) (1) (16	Restructuring and other related costs	(9)	(8)	(8)	(14)	(1)	(16)
Settlements and provisions in connection with legal and regulatory matters	Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)	Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill — — — — — — — — — — —	Impairment of goodwill	_	_	_	_	_	_
Reconciling items – Currency translation on reported items – Totals (\$m)	Reconciling items – Currency translation on reported items – Totals (\$m)						
Mainland China – TOTAL	Mainland China – TOTAL						
Revenue (3) 3 20 52	Revenue		(3)	3	20	52	
ECL — — — — (1)	ECL		_	_	_	(1)	
Operating expenses 1 (1) (16) (39)	Operating expenses		1	(1)	(16)	(39)	
Share of profit in associates and joint ventures — 1 11 24	Share of profit in associates and joint ventures		_	1	11	24	
Revenue significant items	Revenue significant items		1	(1)	_	_	
Operating expense significant items — — — — —	Operating expense significant items		_	_	_	_	
Share of profit in associates and joint ventures significant items — — — — — —	Share of profit in associates and joint ventures significant items		_	_	_	_	
Loans and advances to customers (net) 30 707 560 2,391	Loans and advances to customers (net)		30	707	560	2,391	
Customer accounts         34         798         691         2,599	Customer accounts		34	798	691	2,599	

Mainland China – Wealth and Personal Banking	
Revenue	
ECL	
Operating expenses	
Share of profit in associates and joint ventures	
Revenue significant items	
Operating expense significant items	
Share of profit in associates and joint ventures significant items	
Loans and advances to customers (net)	
Customer accounts	
Mainland China – Commercial Banking	
Revenue	
ECL	
Operating expenses	
Share of profit in associates and joint ventures	
Revenue significant items	
Operating expense significant items	
Share of profit in associates and joint ventures significant items	
Loans and advances to customers (net)	
Customer accounts	
Mainland China – Global Banking and Markets	
Revenue	
ECL	
Operating expenses	
Share of profit in associates and joint ventures	
Revenue significant items	
Operating expense significant items	
Share of profit in associates and joint ventures significant items	
Loans and advances to customers (net)	
Customer accounts	

1	1	6	14
_	_	_	1
_	(2)	(6)	(13)
_	_	_	_
_	_	_	_
_	_	_	_
_	_	_	_
6	156	131	567
7	185	158	667
(4)	4		42
(1)	1	4	12
_	_	- (2)	(1)
_	_	(3)	(6)
_	_	_	_
_	_	_	_
_	_	_	_
_	_	_	_
	245		
14	316	240	977
11	242	205	810
(1)	(1)	5	15
1	1	1	_
1	_	(2)	(7)
_	_	_	_
(1)	(1)	(1)	_
_	_	_	_
_	_	_	_
9	235	189	844
15	370	327	1,120
13	3/0	327	1,120

Mainland China – Corporate Centre				
Revenue	1	1	5	10
ECL	(1)	(1)	(1)	_
Operating expenses	(1)	(1)	(6)	(12)
Share of profit in associates and joint ventures	(2)	1	11	24
Revenue significant items	_	_	1	_
Operating expense significant items	1	1	1	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	_	_	_	1
Customer accounts	_	_	_	2

Middle East and North Africa – TOTAL			Quarter ended			Year to date
Reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Net interest income	321	320	330	336	352	1,465
Net fee income	187	185	187	179	169	695
Other operating income	119	115	115	111	102	468
Net operating income before change in expected credit losses and other credit impairment charges	627	620	632	626	623	2,628
Change in expected credit losses and other credit impairment charges	44	61	55	(37)	(110)	(758)
Total operating expenses	(358)	(397)	(388)	(394)	(429)	(1,586)
of which: staff expenses	(156)	(189)	(198)	(184)	(192)	(749)
Share of profit/(loss) in associates and joint ventures	65	102	38	150	(384)	(265)
Profit/(loss) before tax	378	386	337	345	(300)	19
Reported Significant items – Totals (\$m)				(4)		
Revenue	_	_	_	(1)	_	_
ECL	-	_	_		_	
Operating expenses	(15)	(11)	(11)	(18)	(24)	(83)
Share of profit in associates and joint ventures	_	_	_	_	(462)	(462)
Adjusted (\$m)						
Net operating income before change in expected credit losses and other credit impairment charges	627	619	622	621	614	2,628
of which: net interest income	321	319	323	332	346	1,465
Change in expected credit losses and other credit impairment charges	44	60	54	(37)	(110)	(758)
Total operating expenses	(343)	(386)	(371)	(372)	(396)	(1,503)
Share of profit/(loss) in associates and joint ventures	65	102	38	150	78	197
Profit/(loss) before tax	393	395	343	362	186	564
			Balance sheet date			Balance sheet date
Balance sheet – reported (\$m)	30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
Loans and advances to customers (gross)	28,547	29,211	29,927	30,540	31,126	30,540
Loans and advances to customers (net)	27,095	27,608	28,176	28,700	29,307	28,700
Total external assets	64,478	63,515	65,210	64,733	63,472	64,733
Customer accounts	42,089	41,086	41,916	41,221	40,815	41,221
Risk-weighted assets <sup>1</sup>	60,319	59,476	59,830	60,181	59,361	60,181
Balance sheet data – at most recent balance sheet date FX rates (\$m)						
Loans and advances to customers (net)	27,095	27,555	27,978	28,186	28,900	28,700
Customer accounts	42,089	40,990	41,611	40,592	40,340	41,221
	-,	-,	,	-,	-,	,

### **Middle East and North Africa**

#### Middle East and North Africa - Wealth and Personal Banking

Reported (\$m)

 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$ 

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

---

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended		_	Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
211		206	204	202	874
127	125	129	133	131	<i>57</i> 5
31	1	7	(5)	6	(151)
(156)	(169)	(163)	(163)	(196)	(738)
(52)	(57)	(58)	(56)	(59)	(232)
_	_	_	_	_	_
86	29	50	36	12	(15)
_	_	_	_	_	_
_	_		_	_	_
_	(1)	(2)	13	(17)	(45)
_	_	_	_	_	_
211	198	204	203	199	874
127	123	126	130	131	575
31	1	7	(5)	5	(151)
(156)	(168)	(158)	(174)	(174)	(693)
_	_	_	_	_	_
86	31	53	24	30	30
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
5,439	5,315	5,480	5,534	5,688	5,534
5,227	5,051	5,196	5,215	5,346	5,215
16,504	15,995	15,980	16,179	15,823	16,179
21,143	21,325	21,142	20,293	19,990	20,293
7,893	7,648	7,454	7,666	7,641	7,666
5,227	5,045	5,173	5,155	5,304	5,215
21,143	21,262	20,927	19,841	19,680	20,293

### **Middle East and North Africa**

#### Middle East and North Africa - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

-		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
158	153	145	134	141	603
99	95	89	85	93	390
(16)	(2)	18	(30)	(68)	(388)
(74)	(84)	(83)	(83)	(92)	(335)
(26)	(34)	(31)	(31)	(31)	(123)
_		_	_		
68	67	80	21	(19)	(120)
_	_	_	_	_	_
	_	_	_	_	_
(2)	(2)	_	_	(1)	(1)
_	_	_	_	_	_
158		143	133	139	603
99	93	86	83	91	390
(16)		16	(31)	(68)	(388)
(72)	(84)	(82)	(83)	(88)	(334)
_	66	- 77	_	- (47)	(440)
70	66	//	19	(17)	(119)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
11,342	11,765	11,805	12,015	12,377	12,015
10,197	10,538	10,575	10,747	11,157	10,747
17,205	17,516	17,677	17,158	17,529	17,158
8,772	8,748	8,970	8,784	8,505	8,784
15,498	15,736	15,547	15,328	15,893	15,328
	40 -04	40.550	40.112	40.222	40
10,197		10,453	10,443	10,919	10,747
8,772	8,730	8,930	8,725	8,438	8,784

### Middle East and North Africa

### Middle East and North Africa – Global Banking and Markets

Reported	(\$m)
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 $\label{lem:net_constraint} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$ 

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended		·	Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
252	262	270	278	274	1,131
107	112	105	114	118	494
29	61	30	(3)	(47)	(219)
(99)	(112)	(112)	(117)	(115)	(434)
(30)	(37)	(38)	(39)	(33)	(135)
_	_	_	_	<u> </u>	
182	211	188	158	112	478
_	_	_	(1)	_	_
_	_	_	_	_	_
_	(2)	(2)	(1)	_	(1)
_	_	_	_	_	_
252	262	266	276	270	1,131
107	112	103	112	117	494
29	62	30	(2)	(47)	(219)
(99)	(111)	(109)	(116)	(113)	(433)
_	_	_	_	_	_
182	213	187	158	110	479
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
11,765	12,131	12,642	12,991	13,061	12,991
11,671	12,019	12,406	12,738	12,804	12,738
24,366	23,773	25,251	24,852	24,054	24,852
12,173	11,011	11,805	12,143	12,318	12,143
15,469	15,163	15,669	16,445	15,929	16,445
11,671	12,008	12,353	12,588	12,677	12,738
12,173	10,997	11,753	12,026	12,221	12,143

### **Middle East and North Africa**

#### Middle East and North Africa – Corporate Centre

Reported (\$m)

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
6	5	9	9	6	19
(11)	(10)	8	6	9	7
_	_	1	_	_	_
(30)	(30)	(29)	(30)	(26)	(78)
(48)	(62)	(72)	(58)	(69)	(259)
66	102	38	150	(384)	(265)
42	77	19	129	(404)	(324)
_	_	_	_	_	_
-	_	_	_	_	_
(13)	(8)	(9)	(31)	(5)	(36)
-	_	_	_	(462)	(462)
6	5	9	10	6	19
(11)	(9)	7	7	7	7
_	_	1	_	_	_
(17)	(22)	(21)	1	(21)	(42)
66	102	38	150	78	197
55	85	27	161	63	174
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
_	_	_	_	-	_
_	_	_	_	_	_
6,403	6,231	6,303	6,544	6,065	6,544
_	2	_	· <u>-</u>	_	_
21,459	20,929	21,160	20,742	19,898	20,742
_	_	_	_	_	_
-	2	_	_	_	_

#### Middle East and North Africa

#### SIGNIFICANT ITEMS

#### Middle East and North Africa - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Middle East and North Africa - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	(1)	_	_
_	_	_	_	_	_
_	_	_	_	_	_
-	_	_	_	_	_
_	_	_	_	_	_
_	_	_	(4)	(19)	(64)
. –	_	_	_	_	_
(15)	(11)	(11)	(14)	(5)	(19)
_	_	_	_	_	_
_	_	_	_	(462)	(462)
				(102)	(102)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	16	(17)	(42)
_	_	_	_	_	_
_	(1)	(2)	(3)	_	(3)
-	_	_	_	_	_

Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
impairment of goodwin						
Middle East and North Africa – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
••••••						
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	1	(1)	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(2)	(2)	_	(1)	_	(1)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Middle East and North Africa – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	(1)	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	_	(2)	(2)	(1)	_	(1)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	-	_	_	_	_	_
Middle East and North Africa – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	(21)	(1)	(22)
Past service costs of guaranteed minimum pension benefits equalisation	_		_	_	_	_
Restructuring and other related costs	(13)	(8)	(9)	(10)	(4)	(14)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	(462)	(462)
Reconciling items – Currency translation on reported items – Totals (\$m)						
Middle East and North Africa – TOTAL						
		/1)	(10)	(5)	(0)	
Revenue ECL		(1)	(10)	(5)	(9)	
		(1) 1	(1) 6		_ 11	
Operating expenses		1		·	11	
Share of profit in associates and joint ventures		_	_	_	_	
Revenue significant items		_	_	1	_	
Operating expense significant items		1	_	_	2	
Share of profit in associates and joint ventures significant items		_	_	_	_	
Loans and advances to customers (net)		(53)	(198)	(514)	(407)	
Customer accounts		(96)	(305)	(629)	(407)	
customer accounts		(90)	(303)	(023)	(4/3)	

Middle East and North Africa – Wealth and Personal Banking	_	(2)	(4)	(2)
Revenue	1	(2)	(1)	(3)
ECL	_	_	_	(1)
Operating expenses	_	3	1	7
Share of profit in associates and joint ventures	_	_	_	_
Process of the Process No. 11				
Revenue significant items	_	_		_ 2
Operating expense significant items	_	_	(1)	2
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(6)	(23)	(60)	(42)
Customer accounts	(63)	(215)	(452)	(310)
customer accounts	(03)	(213)	(432)	(310)
Middle East and North Africa – Commercial Banking				
Revenue	1	(2)	(1)	(2)
ECL	(2)	(2)	(1)	_
Operating expenses	(1)	1	(- <i>i</i>	3
Share of profit in associates and joint ventures	(- <i>i</i>	_	_	_
Revenue significant items	_	_	_	_
Operating expense significant items	1	_	_	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(37)	(122)	(304)	(238)
Customer accounts	(18)	(40)	(59)	(67)
Middle East and North Africa – Global Banking and Markets				
Revenue	_	(4)	(3)	(4)
ECL	1	_	1	_
Operating expenses	_	2	1	2
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	_	_	_
Operating expense significant items	1	1	1	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Lanca and advances to suction on (ast)	(4.4)	(53)	(450)	(4.27)
Loans and advances to customers (net)	(11)	(53)	(150)	(127)
Customer accounts	(14)	(52)	(117)	(97)

Middle East and North Africa – Corporate Centre				
Revenue	_	_	1	_
ECL	_	_	_	_
Operating expenses	_	_	1	_
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	_	_	_
Operating expense significant items	_	1	1	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	_	_	_	_
Customer accounts	_	_	_	_

<sup>1</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

# **North America**

North Association TOTAL
North America – TOTAL
Reported (\$m)  Net interest income
Net free income
Other operating income
Net operating income before change in expected credit losses and other credit impairment charges
Change in expected credit losses and other credit impairment charges
Total operating expenses
of which: staff expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Reported Significant items – Totals (\$m)
Revenue
ECL.
Operating expenses
Share of profit in associates and joint ventures
share of prone in associates and joint ventures
Adjusted (\$m)
Net operating income before change in expected credit losses and other credit impairment charges
of which: net interest income
Change in expected credit losses and other credit impairment charges
Total operating expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Delence shoot recorded (Arch
Balance sheet – reported (\$m)
Loans and advances to customers (gross)
Loans and advances to customers (net)
Total external assets
Customer accounts
Risk-weighted assets <sup>1</sup>
Balance sheet data – at most recent balance sheet date FX rates (\$m)
Loans and advances to customers (net)
Customer accounts

	(	Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
712	729	704	701	652	2,836
522	501	509	444	441	1,795
216	272	336	343	389	1,744
1,450	1,502	1,549	1,488	1,482	6,375
45	108	104	(27)	14	(900)
(1,137)	(1,289)	(1,169)	(1,309)	(1,503)	(5,307)
(500)	(604)	(608)	(592)	(594)	(2,434)
		<del>-</del>	<del>-</del>	<del></del>	
358	321	484	152	(7)	168
(21)	(3)	_	12	(49)	(43)
_	_	_	_	_	_
(62)	(153)	(38)	(84)	(333)	(601)
_	_	_	_	_	_
1,471	1,493	1,551	1,488	1,552	6,418
712	723	704	708	663	2,836
45	107	104	(27)	14	(900)
(1,075)	(1,129)	(1,133)	(1,233)	(1,184)	(4,706)
_	_	_	_	_	_
441	471	522	228	382	812
		lance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
107,088	107,244	109,757	109,056	111,552	109,056
106,422	106,414	108,751	107,969	110,394	107,969
364,292	354,717	361,930	347,893	383,130	347,893
179,100	176,152	182,576	182,028	177,478	182,028
113,170	115,208	115,785	117,755	122,952	117,755
106,422	105,105	108,182	108,077	112,868	107,969
179,100	174,741	181,943	182,155	180,421	182,028

### **North America**

#### North America - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	C	Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
463	483	495	482	486	1,929
325	330	327	328	304	1,276
45	(6)	(1)	(13)	(21)	(240)
(440)	(519)	(449)	(476)	(684)	(2,139)
(153)	(170)	(168)	(158)	(173)	(686)
_					
68	(42)	45	(7)	(219)	(450)
(1)	(1)	(1)	(1)	(1)	(9)
_	_	_	_	_	_
(5)	(73)	(5)	(3)	(216)	(231)
_	_	_	_	_	_
464	479	498	489	495	1,938
325	327	328	331	309	1,276
45	(6)	(2)	(14)	(21)	(240)
(435)	(442)	(444)	(477)	(476)	(1,908)
(433) —	(++2) —	() —	<del>-</del>	(470)	(1,500)
74	31	52	(2)	(2)	(210)
	Bal	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
50,568	50,420	51,328	50,266	48,573	50,266
50,363	50,074	50,916	49,837	48,144	49,837
110,716	105,818	104,099	97,726	93,647	97,726
72,599	70,486	81,025	81,278	78,399	81,278
21,990	22,412	21,989	22,175	21,677	22,175
F0 262	40.280	E0 630	40.803	40.204	40.027
50,363	49,389	50,620	49,893	49,394	49,837
72,599	69,724	80,676	81,347	79,961	81,278

### **North America**

North America - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
487	473	446	446	443	1,803
319	304	285	298	291	1,223
(23)	38	45	(7)	22	(496)
(225)	(241)	(238)	(238)	(238)	(941)
(87)	(101)	(98)	(101)	(96)	(385)
_	_	_	_		
239	270	253	201	227	366
_	_	_	_	_	_
_	_	_	_	_	_
(6)	(6)	_	(5)	(4)	(11)
_	_	_	_	_	_
487	467	447	452	453	1,803
319	301	286	301	296	1,223
(23)	37	46	(6)	22	(496)
(219)	(234)	(241)	(236)	(238)	(930)
_	_	_	_	_	_
245	270	252	210	237	377
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
43,578	44,615	44,665	44,324	46,534	44,324
43,182	44,197	44,208	43,842	45,988	43,842
79,585	77,260	77,268	69,976	71,025	69,976
67,329	66,303	63,545	62,854	58,387	62,854
50,207	49,459	49,690	49,049	51,229	49,049
43,182	43,638	43,965	43,887	47,048	43,842
67,329	65,781	63,317	62,898	59,375	62,854

### **North America**

North America - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	Year to date					
30-Sep-21	30-Jun-21	Quarter ended 31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20	
472		563	497	498	2,432	
77	91	96	92	91	450	
23	76	60	(7)	13	(165)	
(337)	(368)	(374)	(383)	(415)	(1,555)	
(107)	(142)	(144)	(141)	(129)	(562)	
_	_	_	_	_		
158	169	249	107	96	712	
(3)	(7)	(6)	(12)	(48)	(67)	
_	_	_	_	_	_	
(6)	(5)	_	11	(11)	(26)	
_	_	_	_	_	_	
	405	500			2 400	
475	465	569	511	549	2,499	
77 23	90 76	<i>97</i> 60	94	92	450	
			(7)	14	(165)	
(331)	(359)	(372)	(393)	(405)	(1,529)	
167	182	257	111	158	805	
	Balance sheet date					
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	Balance sheet date 31-Dec-20	
12,942	12,209	13,764	14,466	16,445	14,466	
12,877	12,143	13,627	14,290	16,262	14,290	
169,097	166,707	175,864	175,159	213,637	175,159	
39,177	39,367	38,011	37,901	40,692	37,901	
37,494		39,661	42,444			
12,877	12,078	13,597	14,297	16,426	14,290	
39,177	39,241	37,955	37,915	41,085	37,901	

### **North America**

#### North America - Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
28	85	45	64	55	212
(8)	5	(7)	(18)	(33)	(113)
_	_	(1)	(1)	_	_
(135)	(161)	(107)	(211)	(167)	(672)
(153)	(191)	(200)	(194)	(194)	(801)
_	_	_	_	_	
(107)	(76)	(63)	(148)	(112)	(460)
(17)	3	4	25	_	33
_	_	_	_	_	_
(45)	(67)	(33)	(85)	(103)	(332)
_	_	_	_	_	_
45	81	39	37	55	179
(8)	5	(7)	(18)	(34)	(113)
_	_	_	_	_	_
(90)	(95)	(75)	(127)	(64)	(340)
			_		
(45)	(14)	(36)	(90)	(9)	(161)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
-	_	_	_	_	_
_	_	_	_	_	_
4,893	4,933	4,698	5,031	4,821	5,031
(5)	(5)	(5)	(5)	_	(5)
3,479	3,761	4,445	4,087	4,807	4,087
_					
(5)	— (5)	(5)	(5)	_	(5)
(5)	(3)	(3)	(3)		(5)

# HSBC North America

#### SIGNIFICANT ITEMS

#### North America - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### North America - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

Quarter ended					Year to date	
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20	
-	_	_	_	_	_	
-	_	_	(2)	_	(10)	
(4)	_	_	1	(2)	2	
(17)	(3)	_	13	(47)	(35)	
_						
_	_	_	_	_	_	
_	_	_	_	_	_	
_	_	_	(1)	(222)	(223)	
_	_	_	_	· _	_	
(62)	(153)	(38)	(83)	(111)	(378)	
_	_	_	_	_	_	
-	_	_	_	_	_	
_	_	_	_	_	_	
_	(1)	(1)	(1)	(1)	(9)	
_	_	_	_	_	_	
(1)	_	_	_	_		
_	_	_	_	_	_	
_	_	_	_	_	_	
_	_	_	_	_		
_	_	_	_	(207)	(207)	
	(72)				(24)	
(5)	(73)	(5)	(3)	(9)	(24)	
_	_	_	_	_	_	

# **North America**

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	-	_	_	_	_	-
North America – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	-	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	-	_	_	_	_	_
Impairment of goodwill and other intangibles	-	_	_	_	(1)	(1)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(6)	(6)	_	(5)	(3)	(10)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
North America – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	-	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	(3)	_	(1)	1	(2)	2
Restructuring and other related costs	_	(7)	(5)	(13)	(46)	(69)
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	(4)	(4)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(6)	(5)	_	11	(7)	(22)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_

## **North America**

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	_	_	_	_	_	_
North America – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	-	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	(1)
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	(17)	3	4	25	_	34
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	-	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	-	_	_	_	(10)	(10)
Past service costs of guaranteed minimum pension benefits equalisation	-	_	_	_	_	_
Restructuring and other related costs	(45)	(67)	(33)	(85)	(93)	(322)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Reconciling items – Currency translation on reported items - Totals (\$m)						
North America – TOTAL						
Revenue		(12)	2	14	21	
ECL		(1)	_	_	_	
Operating expenses		8	(2)	(9)	(15)	
Share of profit in associates and joint ventures		_	_	_	_	
Revenue significant items		_	_	2	_	
Operating expense significant items		1	_	(1)	(1)	
Share of profit in associates and joint ventures significant items		_	_	=	=	
Loans and advances to customers (net)		(1,309)	(569)	108	2,474	
Customer accounts		(1,411)	(633)	127	2,943	

## **North America**

North America – Wealth and Personal Banking				
Revenue		(4)	3	7 8
ECL		_		1) —
Operating expenses		3	(1)	5) (7)
Share of profit in associates and joint ventures		_	_	
		_		
Revenue significant items		1	1	1 -
Operating expense significant items		(1)		1) 1
Share of profit in associates and joint ventures significant items		_	_	
Loans and advances to customers (net)		(685)	296)	56 1,250
Customer accounts				59 1,562
castomer accounts	· ·	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	5-15/	1,302
North America – Commercial Banking				
Revenue		(6)	1	6 10
ECL		(1)	1	1 –
Operating expenses		2	(2)	3) (4)
Share of profit in associates and joint ventures		_		
Revenue significant items		_	_	
Operating expense significant items		1	1	
Share of profit in associates and joint ventures significant items		_	_	
Loans and advances to customers (net)			•	1,060
Customer accounts		(522)	228)	14 988
North America – Global Banking and Markets				
Revenue		(1)	1	3 3
ECL		_	_	_ 1
Operating expenses		1	(1)	2) (1)
Share of profit in associates and joint ventures		_	_	
Share of profite in associates and joint ventures				
Revenue significant items		2	1	1 –
Operating expense significant items		(3)	(3)	3) —
Share of profit in associates and joint ventures significant items		_	_	
•				
Loans and advances to customers (net)		(65)	(30)	7 164
Customer accounts		(126)	(56)	14 393

## **North America**

North America – Corporate Centre	
Revenue	
ECL	
Operating expenses	
Share of profit in associates and joint ventures	
Revenue significant items	
Operating expense significant items	
Share of profit in associates and joint ventures significant items	
Loans and advances to customers (net)	
Customer accounts	

<sup>1</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

(1)	(2)	(2)	_
_	1	1	_
1	1	_	(1)
_	_	_	_
_	_	_	_
2	2	1	(1)
_	_	_	_
_	_	_	_
_	_	_	_

US – TOTAL
Reported (\$m)
Net interest income
Net fee income
Other operating income
Net operating income before change in expected credit losses and other credit impairment charges
Change in expected credit losses and other credit impairment charges
Total operating expenses
of which: staff expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Reported Significant items – Totals (\$m)
Revenue
ECL
Operating expenses
Share of profit in associates and joint ventures
Add stall (Ass)
Adjusted (\$m)
Net operating income before change in expected credit losses and other credit impairment charges
of which: net interest income
Change in expected credit losses and other credit impairment charges
Total operating expenses Share of profit in associates and joint ventures
Profit/(loss) before tax
Profit/(loss) before tax
Balance sheet – reported (\$m)
Loans and advances to customers (gross)
Loans and advances to customers (net)
Total external assets
Customer accounts
Risk-weighted assets
Delegan shoot data and month recent belongs shoot data (V rates (Čar))
Balance sheet data – at most recent balance sheet date FX rates (\$m)
Loans and advances to customers (net)
Customer accounts

		Quarter ended		-	Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
448	464	461	472	453	1,922
353	329	343	292	300	1,218
133	191	260	273	308	1,450
934	984	1,064	1,037	1,061	4,590
41	83	91	(22)	15	(622)
(838)	(973)	(876)	(996)	(1,241)	(4,194)
(361)	(449)	(451)	(441)	(448)	(1,847)
_	_	_	_		
137	94	279	19	(165)	(226)
(22)	(2)	(2)	14	(49)	(41)
_	_	_	_	_	_
(45)	(121)	(32)	(57)	(322)	(556)
-	_	_	_	_	_
956	988	1,064	1,020	1,110	4,631
448	464	461	472	453	1,922
41	84	91	(22)	15	(622)
(793)	(851)	(844)	(940)	(919)	(3,638)
_	_	_	_	_	_
204	221	311	58	206	371
		Balance sheet date		_	Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
51,913	52,387	57,641	58,703	62,888	58,703
51,656		57,090	58,082	62,242	58,082
267,431		268,289	254,085	288,538	254,085
114,064		119,416	117,485	114,695	117,485
80,303	81,866	82,790	84,939	90,171	84,939
F4 6F6	F4 005	F7 000	F0 000	(2.242	F0 000
51,656	51,985	57,090	58,082	62,242	58,082
114,064	110,579	119,416	117,485	114,695	117,485

### US

#### HSBC US - Wealth and Personal Banking

#### Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	C	Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
262	278	298	295	309	1,210
198	199	202	203	195	817
34	_	2	(2)	(11)	(189)
(289)	(367)	(298)	(322)	(542)	(1,568)
(99)	(112)	(109)	(105)	(123)	(480)
_	_	_			
7	(89)	2	(29)	(244)	(547)
(1)	_	_	_	(1)	(9)
_	_	_	_	_	_
(2)	(70)	(4)	(1)	(215)	(228)
_	_	_	_	_	_
263	280	300	297	310	1,219
198	200	203	204	195	817
34	_	2	(2)	(11)	(189)
(287)	(297)	(294)	(321)	(327)	(1,340)
_	_	_	_	_	_
10	(17)	8	(26)	(28)	(310)
	Bal	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
21,253	21,565	24,068	24,056	23,812	24,056
21,209	21,395	23,831	23,802	23,550	23,802
67,723	63,640	62,768	58,725	56,260	58,725
38,786	37,160	47,757	48,241	46,706	48,241
15,770	16,097	15,717	16,134	16,001	16,134
21,209	21,395	23,831	23,802	23,550	23,802
38,786	37,160	47,757	48,241	46,706	48,241

### US

#### **HSBC US - Commercial Banking**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
262	253	244	255	260	1,022
191	183	179	198	195	787
(24)	11	37	(10)	21	(293)
(134)	(152)	(150)	(146)	(152)	(590)
(55)	(66)	(65)	(64)	(65)	(252)
_					
104	112	131	99	129	139
_	_	_	_	_	_
(2)	(5)	(1)	(1)	(4)	(7)
(2)	(5)	(1)	(1)	( <del>-</del> )	(7)
262	253	244	255	260	1,022
191	182	178	197	195	787
(24)	12	38	(9)	21	(293)
(132)	(148)	(151)	(146)	(148)	(583)
-	_	_	_	_	_
106	117	131	100	133	146
		51 1 11			
20.5 24	20.1 - 24	Balance sheet date	24 D 20	20.5 20	Balance sheet date
30-Sep-21		31-Mar-21 22,684	31-Dec-20	30-Sep-20	31-Dec-20
20,645 20,473	21,471 21,290	22,684	23,435 23,222	25,897	23,435 23,222
45,465	43,057	43,654	36,147	25,670 37,905	36,147
43,845	41,716	40,299	39,577	36,999	39,577
29,111	27,937	28,953	28,770	30,879	28,770
23,111	21,531	20,533	26,770	30,679	28,770
20,473	21,290	22,491	23,222	25,670	23,222
43,845	41,716	40,299	39,577	36,999	39,577

#### US

#### **HSBC US – Global Banking and Markets**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
398	384	486	430	433	2,149
67	79	87	84	87	394
32	73	52	(10)	6	(139)
(307)	(337)	(342)	(351)	(398)	(1,437)
(98)	(131)	(133)	(129)	(120)	(516)
_	_				
123	120	196	69	41	573
(4)	(7)	(6)	(9)	(48)	(65)
_	_	_	_	_	_
(6)	(7)	(2)	11	(11)	(20)
_	_	_	_	_	_
402	393	492	439	481	2,214
67	79	87	84	87	394
32	72	51	(11)	6	(139)
(301)	(330)	(339)	(361)	(386)	(1,417)
-	_	_	_	_	_
133	135	204	67	101	658
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
10,014	9,351	10,889	11,212	13,179	11,212
9,974	9,301	10,767	11,057	13,021	11,057
149,575	148,763	157,376	154,456	189,909	154,456
31,438	31,708	31,366	29,672	30,990	29,672
32,125	34,275	33,713	36,140	38,867	36,140
9,974	9,301	10,767	11,057	13,021	11,057
31,438	31,708	31,366	29,672	30,990	29,672

### US

#### HSBC US - Corporate Centre

Reported	(\$m)
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 $\label{lem:condition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$ 

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Year to date			uarter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
206	58	55	33	66	12
(77)	(22)	(16)	(9)	2	(8)
_	_	_	_	_	_
(598)	(149)	(176)	(85)	(113)	(107)
(598)	(141)	(141)	(143)	(139)	(109)
_		_	_	_	_
(392)	(91)	(121)	(52)	(47)	(95)
33	_	23	1	1	(17)
_	_	_	_	_	_
(299)	(91)	(65)	(24)	(37)	(34)
_	_	_	_	_	_
173	58	29	29	62	29
(77)	(22)	(14)	(7)	4	(8)
_	_	_	_	_	_
(299)	(58)	(111)	(60)	(76)	(73)
_	_	_	_	_	_
(126)	_	(82)	(31)	(14)	(44)
Balance sheet date			nce sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
_	_	_	_	_	_
_	_	_	_	_	_
4,757	4,463	4,757	4,492	4,725	4,669
(5)	_	(5)	(5)	(5)	(5)
3,895	4,424	3,895	4,407	3,557	3,297
	_				
(5)	_	(5)	(5)	(5)	(5)

### US

# SIGNIFICANT ITEMS HSBC US – TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### **HSBC US – Wealth and Personal Banking**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

	Year to date				
30-Sep-21	30-Jun-21	Quarter ended 31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
_	_	_	_	_	_
_	_	_	(1)	(1)	(10)
(4)	1	(1)	1	(2)	2
(18)	(3)	(1)	14	(46)	(33)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	(1)	(222)	(223)
_	_	_	_	_	_
(45)	(121)	(32)	(56)	(100)	(333)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	(1)	(9)
_	_	_	_	_	_
(1)	_	_	_	_	_
_		_	_	_	_
_	_	_	_	_	_
_	_	_	_	(207)	(207)
_	_	_	_	(207)	_
(2)	(70)	(4)	(1)	(8)	(21)
_		_	_	_	`_

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Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	-	_	_	_	_	_
HSBC US – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	(1)	(1)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(2)	(5)	(1)	(1)	(3)	(6)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
HSBC US – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	(4)	_	(1)	2	(2)	2
Restructuring and other related costs	_	(7)	(5)	(11)	(46)	(67)
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	(4)	(4)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(6)	(7)	(2)	11	(7)	(16)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_

Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	-	_	_	_	_	_
HSBC US – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_				_	
Disposals, acquisitions and investment in new businesses	_	(1)	(1)	(1)	_	(1)
Fair value movements on financial instruments	- (47)	_	_	_	_	_
Restructuring and other related costs	(17)	2	2	24	_	34
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	(10)	(10)
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(34)	(37)	(24)	(65)	(81)	(289)
Settlements and provisions in connection with legal and regulatory matters	-	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
mpannent of Southin						
Reconciling items – Currency translation on reported items – Totals (\$m)						
HSBC US – TOTAL						
Revenue		1	(1)	(1)	_	
ECL		1	_	_	_	
Operating expenses		2	(1)	(1)	_	
Share of profit in associates and joint ventures		_	_	_	_	
Revenue significant items		(1)	1	2	_	
Operating expense significant items		1	(1)	_	_	
Share of profit in associates and joint ventures significant items		_	(±) —	_	_	
and a second sec						
Loans and advances to customers (net)		_	_	_	_	
Customer accounts		_	_	_	_	

HSBC US – Wealth and Personal Banking				
Revenue	2	2	2	_
ECL	_	_	_	_
Operating expenses	(1)	(1)	(1)	-
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	_	_	_
Operating expense significant items	(1)	(1)	(1)	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	_	_	_	_
Customer accounts	_	_	_	_
HSBC US – Commercial Banking				
Revenue	_	_	_	_
ECL	1	1	1	_
Operating expenses	(1)	(1)	(1)	_
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_		_	_
Operating expense significant items	_	1	_	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)				
Customer accounts			_	
customer accounts				
HSBC US – Global Banking and Markets				
Revenue	4	1	1	_
ECL	(1)	(1)	(1)	_
Operating expenses	_	_	_	_
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	2	1	1	_
Operating expense significant items	_	(1)	(1)	(1)
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	_	_	_	_
Customer accounts	_	_	_	_

HSBC US – Corporate Centre				
Revenue	(1)	(1)	(1)	_
ECL	_	_	_	_
Operating expenses	_	_	_	_
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	2	2	2	_
Operating expense significant items	<u> </u>	(1)	_	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	_	_	_	_
Customer accounts	_	_	_	_

Latin America – TOTAL
Reported (\$m)
Net interest income
Net fee income
Other operating income <sup>1</sup>
Net operating income before change in expected credit losses and other credit impairment charges
Change in expected credit losses and other credit impairment charges
Total operating expenses
of which: staff expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Reported Significant items – Totals (\$m)
Revenue
ECI.
Operating expenses
Share of profit in associates and joint ventures
Adjusted (\$m)
Net operating income before change in expected credit losses and other credit impairment charges
of which: net interest income
Change in expected credit losses and other credit impairment charges
Total operating expenses
Share of profit in associates and joint ventures
Profit/(loss) before tax
Balance sheet – reported (\$m)
Loans and advances to customers (gross)
Loans and advances to customers (net)
Total external assets
Customer accounts
Risk-weighted assets <sup>2</sup>
Balance sheet data – at most recent balance sheet date FX rates (\$m)
Loans and advances to customers (net)
Customer accounts
datemer decounts

	C	Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
574	524	486	513	484	1,960
131	126	128	116	121	467
72	123	98	68	141	593
777	773	712	697	746	3,020
18	(43)	(29)	(275)	(192)	(1,124)
(585)	(528)	(482)	(583)	(445)	(1,938)
(164)	(168)	(182)	(198)	(161)	(695)
12	2	2	2	1	5
222	204	203	(159)	110	(37)
1	(1)	(6)	(5)	(1)	3
(04)	- (40)		_		- (04)
(21)	(18)	(9)	(61)	(19)	(91)
_	_	_	_	_	_
776	768	718	686	755	3,017
574	519	481	490	483	1,960
18	(42)	(30)	(277)	(222)	(1,124)
(564)	(504)	(471)	(507)	(431)	(1,847)
12	2	2	2	1	5
242	224	219	(96)	103	51
	Bal	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
21,380	21,562	20,589	21,050	20,542	21,050
20,293	20,351	19,310	19,658	19,333	19,658
45,583	46,407	44,163	46,859	43,516	46,859
28,362	27,909	25,867	27,478	24,882	27,478
34,438	34,845	33,035	35,240	32,897	35,240
20,293	19,695	19,164	18,839	20,265	19,658
28,362	27,001	25,518	26,099	25,513	27,478
20,302	27,001	23,310	20,033	23,313	27,476

#### **Latin America**

Latin America -	Wealth and	Personal	Ranking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	Q	luarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
497	483	431	426	450	1,796
369	340	320	329	326	1,346
(10)	(71)	(41)	(148)	(136)	(725)
(380)	(338)	(303)	(360)	(296)	(1,260)
(95)	(94)	(94)	(104)	(90)	(369)
12	2	2	3	1	6
119	76	89	(79)	19	(183)
_	_	_	_	_	_
_	_	_	_	_	_
(4)	(3)	(1)	(22)	(12)	(35)
_	_	_	_	_	_
497	481	431	425	468	1,796
					•
369	338	321	325	339	1,346
(10)	(71)	(42)	(150)	(159)	(725)
(376)	(333)	(302)	(331)	(288)	(1,225)
12	2	1	2	1	6 (4.42)
123	79	88	(54)	22	(148)
	Bala	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
9,382	9,020	8,314	8,348	7,333	8,348
8,750	8,299	7,562	7,507	6,592	7,507
17,319	17,049	15,947	15,703	14,579	15,703
13,553	13,773	13,209	13,666	11,631	13,666
11,942	11,695	10,610	11,497	10,294	11,497
					_
8,750	8,037	7,513	7,212	6,952	7,507
13,553	13,350	13,078	13,045	12,012	13,666

### **Latin America**

#### Latin America - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Year to date			uarter ended	Q	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
606	149	148	142	152	162
515	127	131	122	134	143
(282)	(42)	(116)	(4)	(14)	11
(345)	(82)	(97)	(84)	(91)	(114)
(77)	(18)	(20)	(22)	(22)	(22)
(1)	<u> </u>	_	1	_	_
(22)	25	(65)	55	47	59
_	_	_	_	_	_
_	_	_	_	_	_
(1)	_	(1)	_	(1)	(2)
_	_	_	_	_	_
606	144	140	140	151	162
515	121	122	119	132	143
(282)	(45)	(118)	(4)	(14)	11
(344)	(80)	(91)	(83)	(89)	(112)
(1)	_	_	1	_	_
(21)	19	(69)	54	48	61
Balance sheet date			nce sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
6,940	6,451	6,940	6,879	7,450	7,421
6,534	6,111	6,534	6,483	7,047	7,044
9,925	9,532	9,925	10,310	10,990	11,182
8,212	7,779	8,212	7,878	8,550	8,783
10,008	9,390	10,008	9,607	10,427	10,532
6,534	6,337	6,255	6,436	6,838	7,044
8,212	8,073	7,849	7,807	8,292	8,783
-,	•	•	•	•	•

#### **Latin America**

Latin America - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
134	133	112	143	140	589
114	101	101	103	74	323
16	39	14	(10)	(15)	(113)
(67)	(64)	(61)	(73)	(54)	(243)
(12)	(12)	(15)	(19)	(10)	(57)
	_				
83	108	65	60	71	233
1	_	(7)	(6)	_	2
_	_	_	_	_	_
_	_	(1)	(6)	_	(6)
-	_	_	_	_	_
133	132	119	141	137	587
114	99	101	95	70	323
16	39	14	(10)	(17)	(113)
(67)	(63)	(57)	(64)	(54)	(237)
_	_	_	_	_	_
82	108	76	67	66	237
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
4,577	5,091	5,396	5,763	6,758	5,763
4,499	5,005	5,265	5,618	6,630	5,618
16,899	18,219	17,694	20,991	19,163	20,991
6,025	5,587	4,781	5,599	5,472	5,599
11,343	11,929	11,433	12,971	12,655	12,971
4,499	4,820	5,214	5,372	6,975	5,618
6,025	5,358	4,632	5,205	5,429	5,599

### **Latin America**

#### Latin America – Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			uarter ended	Q	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
29	7	(20)	28	4	(16)
(225)	(43)	(51)	(59)	(50)	(52)
(4)	_	_	1	4	<u> </u>
(90)	(14)	(52)	(34)	(36)	(24)
(192)	(43)	(55)	(53)	(39)	(35)
_	_	(1)	(1)	_	<u> </u>
(65)	(7)	(73)	(6)	(28)	(40)
_	_	(1)	(1)	_	_
_	_		_	_	. –
(49)	(7)	(32)	(5)	(15)	(15)
_	_	_	_	_	_
29	7	(19)	28	4	(16)
(225)	(46)	(51)	(59)	(50)	(52)
(4)	_	_	1	4	_
(41)	(8)	(19)	(29)	(20)	(9)
_	_	_	_	_	_
(16)	(1)	(38)	_	(12)	(25)
Balance sheet date			ance sheet date	Rala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
_	_	_	_	_	_
_	_	_	_	_	_
241	244	241	213	150	182
_	_	_	_	_	_
764	558	764	1,385	794	621
_	_	_	_	_	_
_	_	_	_	_	_

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### HSBC Latin America

#### SIGNIFICANT ITEMS

#### Latin America - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Latin America - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
-	_	_	_	_	_
-	_	_	_	_	_
1	_	(1)	(5)	(1)	3
-	(1)	(5)	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_		_	_
(21)	(18)	(9)	(61)	(19)	(91)
(=1)	(10)	(5) —	(01)	(15)	(51)
_	_	_	_	_	_
_	_	_	_	_	_
-	_	_	_	_	_
-	_	_	_	_	_
-	_	_	_	_	_
_					
		_		_	_
_	_		_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
(4)	(3)	(1)	(22)	(12)	(35)
_	_	_	_		· -

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Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	-	_	_	_	-	-
Latin America – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(2)	(1)	_	(1)	_	(1)
Settlements and provisions in connection with legal and regulatory matters	-	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	-	_	_	_	_	_
Latin America – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	1	_	(1)	(6)	_	2
Restructuring and other related costs	-	_	(6)	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	_	_	(1)	(6)	_	(6)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	-	_	_	_	_	_

Latin America Cornerate Contra						
Latin America – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	-	_	(1)	(1)	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(15)	(15)	(5)	(32)	(7)	(49)
Settlements and provisions in connection with legal and regulatory matters	(13)	(15)	(5)	(32)	(//	(43)
Settlements and provisions in connection with legal and regulatory matters						
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
mpannent or governm						
Reconciling items – Currency translation on reported items – Totals (\$m)						
Latin America – TOTAL						
Revenue		(6)	_	(17)	9	
ECL		1	(1)	(2)	(30)	
Operating expenses		5	3	19	(3)	
Share of profit in associates and joint ventures		_	- -	_	(5)	
Share of profit in associates and joint ventures		_	_	_	_	
Revenue significant items		_	_	(1)	1	
Operating expense significant items		(1)	1	4	2	
Share of profit in associates and joint ventures significant items		(-/ -	_	<u>.</u>	_	
Share of profit in associates and joint ventures significant terms						
Loans and advances to customers (net)		(656)	(146)	(819)	932	
Customer accounts		(908)	(349)	(1,379)	631	
customer decoding		(300)	(343)	(1,575)	031	
Latin America – Wealth and Personal Banking						
Revenue		(2)	_	(1)	18	
ECL		(=/ _	(1)	(2)	(23)	
Operating expenses		3	1	11	(2)	
		_	(1)	(1)	(2)	
Share of profit in associates and joint ventures		_	(1)	(1)	_	
Revenue significant items		_	_	_	_	
Operating expense significant items		1	1	4	2	
Share of profit in associates and joint ventures significant items		_	_	_	_	
one of providing appointed and joint ventures significant feeling						
Loans and advances to customers (net)		(262)	(49)	(295)	360	
Customer accounts		(423)	(131)	(621)	381	
		(423)	(131)	(321)	301	

Latin America – Commercial Banking Revenue ECL Operating expenses	(1) _ 1	(2) — 1	(8) (2) 5	(5) (3) 2
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items Operating expense significant items			_ _	
Share of profit in associates and joint ventures significant items	-	_	_	-
Loans and advances to customers (net) Customer accounts	(209) (258)	(47) (71)	(279) (363)	226 294
Latin America – Global Banking and Markets Revenue	(2)	_	(8)	(3)
ECL	_	_	_	(2)
Operating expenses	1	2	3	_
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	(1)	_	_	_
Operating expense significant items	_	(1)	_	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(185)	(51)	(246)	345
Customer accounts	(229)	(149)	(394)	(43)
Latin America – Corporate Centre				
Revenue	_	_	1	_
ECL Operating expenses	_	(2)	_	
Share of profit in associates and joint ventures	_	(2) 1	1	(1)
	_	1	1	_
Revenue significant items	_	1	1	_
Operating expense significant items	(1)	(2)	(1)	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	_	_	_	_
Customer accounts	_	_	_	_

<sup>1</sup> Losses due to the impacts of hyperinflation on monetary items in Argentina. The total impact of applying IAS 29 and the hyperinflation provisions of IAS 21 in the current quarter is a decrease in the Group's profit before tax of \$36m, comprising a decrease in revenue of \$23m and an increase in operating expenses of \$13m.

<sup>2</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

Mexico – TOTAL		I	Quarter e
Reported (\$m)	30-Sep-21	30-Jun-21	3
Net interest income	395	376	
Net fee income	104	98	
Other operating income	107	119	
Net operating income before change in expected credit losses and other credit impairment charges	606	593	
Change in expected credit losses and other credit impairment charges	(12)	(33)	
Total operating expenses	(428)	(381)	
of which: staff expenses	(122)	(125)	
Share of profit in associates and joint ventures	12	2	
Profit/(loss) before tax	178	181	
Reported Significant items – Totals (\$m)			
Revenue	1	_	
ECL	_	_	
Operating expenses	(14)	(12)	
Share of profit in associates and joint ventures	_	_	
Adjusted (\$m)			
Net operating income before change in expected credit losses and other credit impairment charges	605	593	
of which: net interest income	395	376	
Change in expected credit losses and other credit impairment charges	(12)	(33)	
Total operating expenses	(414)	(367)	
Share of profit in associates and joint ventures	12	2	
Profit/(loss) before tax	191	195	
Balance sheet – reported (\$m)	30-Sep-21	30-Jun-21	llance she
Loans and advances to customers (gross)	18,443	18,918	
Loans and advances to customers (net)	17,439	17,793	
Total external assets	35,074	36,544	
Customer accounts	22,497	22,516	
Risk-weighted assets	23,695	25,630	
Balance sheet data – at most recent balance sheet date FX rates (\$m)			
Loans and advances to customers (net)	17,439	17,207	
Customer accounts	22,497	21,775	

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
395	376	364	357	341	1,387
104	98	102	99	93	381
107	119	90	100	105	466
606	593	556	556	539	2,234
(12)	(33)	(35)	(256)	(220)	(1,050)
(428)	(381)	(344)	(412)	(317)	(1,376)
(122)	(125)	(118)	(137)	(110)	(482)
12	2	2	2	1	5
178	181	179	(110)	3	(187)
1	_	(16)	7	_	13
_	_	_	_	_	_
(14)	(12)	2	(34)	(6)	(42)
_	_	_	_	_	_
605	593	581	564	595	2,221
395	376	369	366	377	1,387
(12)	(33)	(36)	(263)	(243)	(1,050)
(414)	(367)	(352)	(388)	(343)	(1,334)
12	2	2	2	1	5
191	195	195	(85)	10	(158)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
18,443	18,918	18,094	18,580	17,926	18,580
17,439	17,793	16,906	17,296	16,870	17,296
35,074	36,544	34,730	36,798	33,605	36,798
22,497	22,516	20,930	22,220	19,530	22,220
23,695	25,630	24,693	26,323	24,387	26,323
17,439	17,207	16,838	16,713	18,139	17,296
22,497	21,775	20,846	21,471	20,999	22,220

### Mexico

#### Mexico - Wealth and Personal Banking

Reported	(\$m)
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Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data – at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Year to date			Quarter ended	C	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
1,522	373	378	364	416	416
1,112	270	277	273	285	303
(688)	(166)	(140)	(41)	(62)	(26)
(955)	(220)	(275)	(236)	(265)	(298)
(247)	(58)	(65)	(70)	(72)	(71)
6	1	3	2	2	12
(115)	(12)	(34)	89	91	104
_	_	_	_	_	_
_	_	_	_	_	_
(5)	_	(5)	_	(2)	(3)
_	_	_	_	_	_
1,522	411	388	370	416	416
1,112	298	284	277	284	303
(688)	(183)	(143)	(41)	(62)	(26)
(950)	(243)	(278)	(241)	(264)	(295)
6	1	2	1	2	12
(110)	(14)	(31)	89	92	107
Balance sheet date	_		ance sheet date	Bal	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
7,674	6,688	7,674	7,659	8,334	8,616
6,871	5,983	6,871	6,940	7,648	8,016
12,765	11,577	12,765	13,204	14,159	14,200
11,651	9,584	11,651	11,138	11,661	11,444
9,177	7,979	9,177	8,706	9,312	9,007
6,871	6,433	6,639	6,912	7,396	8,016
11,651	10,305	11,258	11,093	11,277	11,444
=1,001		,	,	,	,

### Mexico

#### Mexico - Commercial Banking

Reported	(\$m)
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 $\label{lem:composition} \textbf{Net operating income before change in expected credit losses and other credit impairment charges}$ 

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
103	99	98	96	92	374
82	79	73	76	73	301
7	(11)	(7)	(109)	(39)	(261)
(75)	(56)	(50)	(62)	(53)	(219)
(12)	(14)	(13)	(13)	(11)	(47)
		1			(1)
35	32	42	(75)		(107)
-	_	_	_	_	_
_	_	_	_	_	_
(2)	(2)	(1)	(1)	_	(1)
_	_	_	_	_	_
103	99	99	99	102	374
82	79	74	78	80	301
7	(11)	(7)	(112)	(43)	(261)
(73)	(55)	(52)	(64)	(58)	(218)
_	_	1	_	_	(1)
37	33	41	(77)	1	(106)
		Balance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
6,043	6,192	5,695	5,793	5,240	5,793
5,703	5,826	5,335	5,436	4,994	5,436
8,696	8,666	8,096	7,803	7,267	7,803
7,376	7,221	6,579	6,916	6,464	6,916
7,439	7,744	7,219	7,539	6,891	7,539
5,703	5,634	5,314	5,252	5,370	5,436
7,376	6,983	6,552	6,683	6,950	6,916

### Mexico

#### Mexico - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment (charges)/recoveries

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment (charges)/recoveries

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

	0	uarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
71	73	76	82	77	296
53	55	68	49	39	147
7	40	12	(8)	(16)	(102)
(36)	(35)	(32)	(42)	(30)	(135)
(5)	(5)	(6)	(11)	(4)	(28)
_	_	_	_	<u> </u>	_
42	78	56	32	31	59
1	_	(7)	(2)	_	3
_	_	_	_	_	_
_	_	_	(5)	_	(5)
_	_	_	_	_	_
70	73	83	86	85	293
53	<b>73</b> 55	<b>69</b>	50	43	147
33 7	40	13	(8)	43 (17)	(102)
(36)	(35)	(32)	(38)	(33)	(130)
(36)	(33)	(32)	(36)	(55)	(130)
41		— 64	40	 35	61
	Dol	ance sheet date			Balance sheet date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
3,784	4,391	4,741	5,112	50-3ep-20 5,997	5,112
3,784 3,720	4,391 4,319	4,632	4,990	5,893	4,990
· ·					
12,062	13,636	13,316	16,079	14,609	16,079
3,677	3,635	3,214	3,653	3,482	3,653
7,158	8,291	8,312	9,412	9,357	9,412
3,720	4,177	4,613	4,822	6,336	4,990
	3,516	3,201	3,529	3,744	3,653

### Mexico

#### Mexico – Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Year to date			arter ended	Qı	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
43	(3)	_	18	5	17
(173)	(41)	(45)	(50)	(42)	(42)
_	1	(1)	(1)	_	_
(68)	(14)	(33)	(25)	(24)	(19)
(160)	(37)	(48)	(27)	(34)	(34)
	<u> </u>	_	_	_	_
(25)	(16)	(34)	(8)	(19)	(2)
9	_	8	(10)	(1)	_
_	_	_	_	_	_
(30)	(6)	(22)	4	(9)	(9)
_	_	_	_	_	_
34	(3)	(8)	28	5	17
(173)	(45)	(47)	(52)	(42)	(42)
_	_	_	_	_	_
(38)	(9)	(9)	(26)	(13)	(10)
_	_	_	_	_	_
(4)	(12)	(17)	2	(8)	7
Balance sheet date			nce sheet date	Bala	
31-Dec-20	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21
_	1	_	_	_	_
_	_	_	_	_	_
150	152	150	114	83	116
_	_	_	_	_	_
195	160	195	456	283	91

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## Mexico

#### SIGNIFICANT ITEMS

#### Mexico - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Mexico - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

		Quarter ended			Year to date
30-Sep-21	30-Jun-21	31-Mar-21	31-Dec-20	30-Sep-20	31-Dec-20
_	_	_	_	_	_
_	_	_	_	_	_
1	_	(1)	(5)	_	1
_	_	(15)	12	_	12
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
(14)	(12)	2	(34)	(6)	(42)
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
_	_	_	_	_	_
	_	_	_	_	_
(3)	(2)	_	— (5)	_	(5)
(3)	(2)	_	(5)		(5)

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Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	-	_	_	_	_	_
Mexico – Commercial Banking						
Reported revenue significant items (\$m)						
Customer redress programmes						
	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses  Fair value movements on financial instruments	_	_	_	_	_	_
	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	_	_	_
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(2)	(2)	(1)	(1)	_	(1)
Settlements and provisions in connection with legal and regulatory matters	=	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
impairment of goodwill						
Mexico – Global Banking and Markets						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	1	_	(1)	(5)	_	_
Restructuring and other related costs	-	_	(6)	3	_	3
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	_	_	_	(5)	_	(5)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	(5) —	_	_
Section and provisions in connection with legal and regulatory matters						

Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill	-	_	-	_	_	_
Mexico – Corporate Centre						
Reported revenue significant items (\$m)						
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Fair value movements on financial instruments	_	(1)	(1)	(1)	_	_
Restructuring and other related costs	_	_	(9)	9	_	9
Reported cost significant items (\$m)						
Costs of structural reform	_	_	_	_	_	_
Customer redress programmes	_	_	_	_	_	_
Disposals, acquisitions and investment in new businesses	_	_	_	_	_	_
Impairment of goodwill and other intangibles	_	_	_	_	_	_
Past service costs of guaranteed minimum pension benefits equalisation	_	_	_	_	_	_
Restructuring and other related costs	(9)	(9)	4	(22)	(6)	(30)
Settlements and provisions in connection with legal and regulatory matters	_	_	_	_	_	_
Share of profit in associates and joint ventures significant items (\$m)						
Impairment of goodwill	_	_	_	_	_	_
Reconciling items – Currency translation on reported items – Totals (\$m)						
Mexico – TOTAL						
Revenue		_	9	15	56	
ECL		_	(1)	(7)	(23)	
Operating expenses		1	(6)	(11)	(32)	
Share of profit in associates and joint ventures		_	_	_	_	
Revenue significant items		_	_	_	_	
Operating expense significant items		(1)	_	(1)	_	
Share of profit in associates and joint ventures significant items		_	_	_	_	
Loans and advances to customers (net)		(586)	(68)	(583)	1,269	
Customer accounts		(741)	(84)	(749)	1,469	

Mar Continue of Brown of Brother				
Mexico – Wealth and Personal Banking			10	20
Revenue	_	6	10	38
ECL Operating expenses	_		(3)	(17)
Operating expenses	_	(5)	(8)	(23)
Share of profit in associates and joint ventures	_	(1)	(1)	_
Revenue significant items	_	_	_	_
Operating expense significant items	1	_	_	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(252)	(28)	(232)	450
Customer accounts	(384)	(45)	(393)	721
	(55.1)	(15)	(555)	
Mexico – Commercial Banking				
Revenue	_	1	3	10
ECL	_	_	(3)	(4)
Operating expenses	_	(2)	(2)	(5)
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	_	_	_
Operating expense significant items	1	1	1	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(192)	(21)	(184)	376
Customer accounts	(238)	(21)	(233)	486
Customer accounts	(238)	(27)	(233)	400
Mexico – Global Banking and Markets				
Revenue	_	1	2	8
ECL	_	1	_	(1)
Operating expenses	_	_	(1)	(3)
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	_	1	_	_
Operating expense significant items	_	_	_	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	(142)	(19)	(168)	443
• •		(19)	(108)	262
Customer accounts	(119)	(13)	(124)	202

Mexico – Corporate Centre				
Revenue	_	1	1	_
ECL	_	1	1	(1)
Operating expenses	_	1	_	(1)
Share of profit in associates and joint ventures	_	_	_	_
Revenue significant items	1	1	1	_
Operating expense significant items	(2)	(2)	(2)	_
Share of profit in associates and joint ventures significant items	_	_	_	_
Loans and advances to customers (net)	_	_	_	_
Customer accounts	_	_	_	_

#### Credit risk

Summary of credit risk (excluding debt instruments measured at FVOCI) by stage distribution and ECL coverage by industry sector at 30 September 2021

Summary of credit risk (excluding dept instruments meas	ured at 1 vocij by stage distrib			September 2021											
		Gross carry	ing/nominal amount <sup>1</sup>				Allo	wance for ECL				EC	L coverage %		
	Stage 1	Stage 2	Stage 3	POCI <sup>2</sup>	Total	Stage 1	Stage 2	Stage 3	POCI <sup>2</sup>	Total	Stage 1	Stage 2	Stage 3	POCI <sup>2</sup>	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	%	%	%	%	%
Loans and advances to customers at amortised cost	883,967	148,452	18,558	209	1,051,186	(1,410)	(3,126)	(6,898)	(75)	(11,509)	0.2 %	2.1 %	37.2 %	35.9 %	1.1 %
– personal	449,422	17,483	5,173	-	472,078	(598)	(1,423)	(1,314)	-	(3,335)	0.1 %	8.1 %	25.4 %	- %	0.7 %
<ul> <li>corporate and commercial</li> </ul>	376,029	124,650	12,965	209	513,853	(778)	(1,647)	(5,542)	(75)	(8,042)	0.2 %	1.3 %	42.7 %	35.9 %	1.6 %
<ul> <li>non-bank financial institutions</li> </ul>	58,516	6,319	420	_	65,255	(34)	(56)	(42)	_	(132)	0.1 %	0.9 %	10.0 %	- %	0.2 %
Loans and advances to banks at amortised cost	94,540	1,448	_	-	95,988	(9)	(5)	_	_	(14)	- %	0.3 %	- %	- %	- %
Other financial assets measured at amortised cost	878,031	6,571	311	42	884,955	(133)	(132)	(57)	(6)	(328)	- %	2.0 %	18.3 %	14.3 %	- %
Loans and other credit-related commitments	612,789	39,209	768	1	652,767	(156)	(176)	(57)	_	(389)	- %	0.4 %	7.4 %	- %	0.1 %
– personal	236,203	1,677	156	_	238,036	(20)	(1)	-	-	(21)	- %	0.1 %	- %	- %	- %
<ul> <li>corporate and commercial</li> </ul>	246,578	34,420	610	1	281,609	(121)	(168)	(57)	_	(346)	- %	0.5 %	9.3 %	- %	0.1 %
– financial	130,008	3,112	2	_	133,122	(15)	(7)	_	_	(22)	- %	0.2 %	- %	- %	- %
Financial guarantees	23,759	3,285	259	1	27,304	(13)	(27)	(31)	-	(71)	0.1 %	0.8 %	12.0 %	<b>-</b> %	0.3 %
– personal	836	15	1	-	852	_	-	-	-	-	- %	- %	- %	- %	- %
- corporate and commercial	19,436	2,572	243	1	22,252	(11)	(26)	(30)	-	(67)	0.1 %	1.0 %	12.3 %	- %	0.3 %
– financial	3,487	698	15	_	4,200	(2)	(1)	(1)	_	(4)	0.1 %	0.1 %	6.7 %	- %	0.1 %
At 30 Sep 2021	2,493,086	198,965	19,896	253	2,712,200	(1,721)	(3,466)	(7,043)	(81)	(12,311)	0.1 %	1.7 %	35.4 %	32.0 %	0.5 %

1 Represents the maximum amount at risk should the contracts be fully drawn upon and clients default.

2 Purchased or originated credit impaired ('POCI').

#### Stage 2 days past due analysis at 30 September 2021

	Gross carrying amount					Allowance	for ECL			ECL coverage %			
	Stage 2	Up-to-date	1 to 29 DPD <sup>1,2</sup>	30 and > DPD <sup>1,2</sup>	Stage 2	Up-to-date	1 to 29 DPD <sup>1,2</sup>	30 and > DPD <sup>1,2</sup>	Stage 2	Up-to-date	1 to 29 DPD <sup>1,2</sup>	30 and > DPD <sup>1,2</sup>	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	%	%	%	%	
Loans and advances to customers at amortised cost	148,452	145,122	2,038	1,292	(3,126)	(2,727)	(196)	(203)	2.1 %	1.9 %	9.6 %	15.7 %	
– personal	17,483	15,392	1,280	811	(1,423)	(1,070)	(170)	(183)	8.1 %	7.0 %	13.3 %	22.6 %	
<ul> <li>corporate and commercial</li> </ul>	124,650	123,503	674	473	(1,647)	(1,602)	(25)	(20)	1.3 %	1.3 %	3.7 %	4.2 %	
<ul> <li>non-bank financial institutions</li> </ul>	6,319	6,227	84	8	(56)	(55)	(1)	_	0.9 %	0.9 %	1.2 %	- %	
Loans and advances to banks at amortised cost	1,448	1,448	_	_	(5)	(5)	_	-	0.3 %	0.3 %	- %	- %	
Other financial assets measured at amortised cost	6,571	6,495	36	40	(132)	(111)	(12)	(9)	2.0 %	1.7 %	33.3 %	22.5 %	

1 Days past due ('DPD').

2 The days past due amounts presented above are on a contractual basis and include the benefit of any customer relief payment holidays granted.

 $\textbf{Total personal lending for loans and advances to custome} \underline{\textbf{rs by stage distribution}}$ 

· · · · · · · · · · · · · · · · · · ·		Gross carrying am	ount		Allowance for ECL				
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	
By portfolio	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
First lien residential mortgages	353,030	8,575	3,189	364,794	(97)	(137)	(456)	(690)	
- of which:									
interest only (including offset)	28,262	2,006	261	30,529	(5)	(23)	(77)	(105)	
affordability (including US adjustable rate mortgages)	13,348	932	469	14,749	(9)	(5)	(6)	(20)	
Other personal lending	96,392	8,908	1,984	107,284	(501)	(1,286)	(858)	(2,645)	
– other	77,616	4,487	1,551	83,654	(279)	(522)	(590)	(1,391)	
- credit cards	17,058	4,188	390	21,636	(214)	(752)	(254)	(1,220)	
- second lien residential mortgages	323	45	38	406	(1)	(4)	(9)	(14)	
– motor vehicle finance	1,395	188	5	1,588	(7)	(8)	(5)	(20)	
At 30 Sep 2021	449,422	17,483	5,173	472,078	(598)	(1,423)	(1,314)	(3,335)	
By geography									
Europe	208,721	6,097	2,262	217,080	(199)	(718)	(671)	(1,588)	
- of which: UK	172,344	5,522	1,537	179,403	(175)	(686)	(423)	(1,284)	
Asia	184,553	8,445	1,361	194,359	(154)	(378)	(249)	(781)	
– of which: Hong Kong	125,133	4,995	192	130,320	(66)	(230)	(43)	(339)	
MENA	4,961	273	208	5,442	(43)	(45)	(125)	(213)	
North America	43,196	1,984	1,032	46,212	(28)	(64)	(114)	(206)	
Latin America	7,991	684	310	8,985	(174)	(218)	(155)	(547)	
At 30 Sep 2021	449,422	17,483	5,173	472,078	(598)	(1,423)	(1,314)	(3,335)	

### HSBC Credit risk

#### Total wholesale lending for loans and advances to banks and customers by stage distribution

Total wholesale lending for loans and advances to banks and customers by stage distribution											
			s carrying amount					Allowance for ECL			
	Stage 1	Stage 2	Stage 3	POCI	Total	Stage 1	Stage 2	Stage 3	POCI	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
Corporate and commercial	376,029	124,650	12,965	209	513,853	(778)	(1,647)	(5,542)	(75)	(8,042)	
<ul> <li>agriculture, forestry and fishing</li> </ul>	6,659	867	377	1	7,904	(10)	(23)	(103)	(1)	(137)	
<ul> <li>mining and quarrying</li> </ul>	7,499	2,632	506	16	10,653	(15)	(55)	(161)	(12)	(243)	
<ul> <li>manufacturing</li> </ul>	68,012	22,856	1,997	74	92,939	(127)	(264)	(909)	(35)	(1,335)	
<ul> <li>electricity, gas, steam and air-conditioning supply</li> </ul>	12,661	2,289	64	_	15,014	(13)	(20)	(23)	_	(56)	
<ul> <li>water supply, sewerage, waste management and</li> </ul>											
remediation	3,116	429	48	_	3,593	(4)	(5)	(24)		(33)	
- construction	9,250	4,494	752	1	14,497	(29)	(47)	(422)	(1)	(499)	
<ul> <li>wholesale and retail trade, repair of motor vehicles and</li> </ul>				_					4.1		
motorcycles	72,822	21,028	2,957	8	96,815	(105)	(202)	(1,953)	(1)	(2,261)	
<ul> <li>transportation and storage</li> </ul>	20,086	8,253	706	10	29,055	(53)	(119)	(230)		(402)	
– accommodation and food	7,399	15,224	1,019	1	23,643	(80)	(297)	(122)	(1)	(500)	
<ul> <li>publishing, audiovisual and broadcasting</li> </ul>	17,231	2,618	190	26	20,065	(39)	(34)	(40)	(5)	(118)	
– real estate	93,129	25,407	1,934	1	120,471	(163)	(286)	(697)	_	(1,146)	
– professional, scientific and technical activities	14.752	4.454	701	32	10.037	(25)	(47)	(170)	(7)	(249)	
	14,753	4,451	701		19,937				(7)		
<ul> <li>administrative and support services</li> <li>public administration and defence, compulsory social</li> </ul>	18,759	7,725	838	39	27,361	(25)	(87)	(337)	(12)	(461)	
security	1,242	375	_	_	1,617	(7)	(3)	_	_	(10)	
- education	1,477	455	34	_	1,966	(5)	(8)	(6)	_	(19)	
<ul> <li>health and care</li> </ul>	4,077	1,032	166	-	5,275	(10)	(24)	(40)	-	(74)	
<ul> <li>arts, entertainment and recreation</li> </ul>	729	1,856	227	_	2,812	(8)	(51)	(55)	_	(114)	
– other services	9,453	1,832	448	-	11,733	(58)	(55)	(249)	-	(362)	
<ul> <li>activities of households</li> </ul>	728	114	_	_	842	_	_	_	_	_	
<ul> <li>extra-territorial organisations and bodies activities</li> </ul>	16	_	-	_	16				_		
- government	6,596	699	1	_	7,296	(2)	(10)	(1)	_	(13)	
– asset-backed securities	335	14	_	_	349		(10)		_	(10)	
Non-bank financial institutions	58,516	6,319	420	_	65,255	(34)	(56)	(42)	_	(132)	
Loans and advances to banks	94,540	1,448	-	_	95,988	(9)	(5)	-	_	(14)	
At 30 Sep 2021	529,085	132,417	13,385	209	675,096	(821)	(1,708)	(5,584)	(75)	(8,188)	
By geography											
Europe	148,908	42,927	6,643	74	198,552	(403)	(805)	(1,805)	(18)	(3,031)	
– of which: UK	100,639	34,394	4,837	26	139,896	(357)	(663)	(1,052)	(5)	(2,077)	
Asia	289,851	71,168	3,617	90	364,726	(212)	(472)	(2,190)	(45)	(2,919)	
– of which: Hong Kong	163,641	45,664	1,675	40	211,020	(135)	(278)	(745)	(22)	(1,180)	
MENA	24,505	5,661	1,679	22	31,867	(79)	(108)	(1,042)	(11)	(1,240)	
North America	54,349	9,873	681	-	64,903	(54)	(206)	(201)	-	(461)	
Latin America	11,472	2,788	765	23	15,048	(73)	(117)	(346)	(1)	(537)	
At 30 Sep 2021	529,085	132,417	13,385	209	675,096	(821)	(1,708)	(5,584)	(75)	(8,188)	
Corporate and commercial											
Europe	118,784	41,406	6,301	75	166,566	(389)	(764)	(1,784)	(18)	(2,955)	
– of which: UK	84,344	33,473	4,504	26	122,347	(346)	(636)	(1,030)	(5)	(2,017)	
Asia	191,235	66,474	3,598	89	261,396	(189)	(459)	(2,182)	(44)	(2,874)	
– of which: Hong Kong	118,904	43,020	1,676	40	163,640	(129)	(278)	(747)	(22)	(1,176)	
MENA	15,523	5,533	1,667	22	22,745	(75)	(109)	(1,039)	(12)	(1,235)	
North America	41,299	9,537	632	_	51,468	(52)	(200)	(190)	_	(442)	
Latin America	9,188	1,700	767	23	11,678	(73)	(115)	(347)	(1)	(536)	
At 30 Sep 2021	376,029	124,650	12,965	209	513,853	(778)	(1,647)	(5,542)	(75)	(8,042)	

## **HSBC** Holdings plc

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